Edgar Filing: PACWEST BANCORP - Form 10-Q

PACWEST BANCORP Form 10-Q August 09, 2013

Use these links to rapidly review the document <u>TABLE OF CONTENTS</u>

**Table of Contents** 

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2013

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number: 00-30747

# PACWEST BANCORP

(Exact name of registrant as specified in its charter)

**DELAWARE** 

33-0885320

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

10250 Constellation Blvd., Suite 1640 Los Angeles, California (Address of principal executive offices)

90067

(Zip Code)

(310) 286-1144

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months

## Edgar Filing: PACWEST BANCORP - Form 10-Q

(or for such shorter period that the registrant was required to submit and post such files). Yes ý No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ý Accelerated filer o Non-accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

As of August 1, 2013, there were 44,292,169 shares of the registrant's common stock outstanding, excluding 1,785,896 shares of unvested restricted stock.

## PACWEST BANCORP AND SUBSIDIARIES

## **JUNE 30, 2013 FORM 10-Q**

## TABLE OF CONTENTS

		Page
<u>PART I FINAN</u>	<u>CIAL INFORMATIO</u> N	<u>3</u>
<u>ITEM 1.</u>	Condensed Consolidated Financial Statements (Unaudited)	<u>3</u>
	Condensed Consolidated Balance Sheets (Unaudited)	<u>3</u>
	Condensed Consolidated Statements of Earnings (Unaudited)	<u>4</u>
	Condensed Consolidated Statements of Comprehensive Income (Unaudited)	<u>5</u>
	Condensed Consolidated Statement of Changes in Stockholders' Equity (Unaudited)	<u>6</u>
	Condensed Consolidated Statements of Cash Flows (Unaudited)	<u>7</u>
	Notes to Condensed Consolidated Financial Statements (Unaudited)	<u>8</u>
ITEM 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>58</u>
<u>ITEM 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	<u>114</u>
<u>ITEM 4.</u>	Controls and Procedures	<u>114</u>
PART II OTHE	<u>CR INFORMATIO</u> N	<u>115</u>
ITEM 1.	Legal Proceedings	115
ITEM 1A.	Risk Factors	116
ITEM 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>119</u>
<u>ITEM 6.</u>	<u>Exhibits</u>	<u>120</u>
SIGNATURES		121
·	2	

## PART I FINANCIAL INFORMATION

## ITEM 1. Condensed Consolidated Financial Statements (Unaudited)

## PACWEST BANCORP AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

## (Dollars in Thousands, Except Par Value and Share Data)

## (Unaudited)

	June 30, 2013	De	ecember 31, 2012
ASSETS			
Cash and due from banks	\$ 106,237	\$	89,011
Interest-earning deposits in financial institutions	112,590		75,393
Total cash and cash equivalents	218,827		164,404
Securities available-for-sale, at fair value (\$40,917 and \$44,684 covered by FDIC loss sharing at June 30,			
2013 and December 31, 2012)	1,473,578		1,355,385
Federal Home Loan Bank stock, at cost	39,129		37,126
	,		,
Total investment securities	1,512,707		1,392,511
Town in resultent securities	1,012,707		1,002,011
Loans and leases, net of unearned income (\$581,404 and \$543,327 covered by FDIC loss sharing at June 30, 2013 and December 31, 2012)	4,419,686		3,590,297
Allowance for loan and lease losses (\$27,397 and \$26,069 for loans covered by FDIC loss sharing at June 30,			
2013 and December 31, 2012)	(90,643)		(91,968)
Total loans and leases, net	4,329,043		3,498,329
Other real estate owned, net (\$19,114 and \$22,842 covered by FDIC loss sharing at June 30, 2013 and			
December 31, 2012)	64,546		56,414
Premises and equipment, net	33,642		19,503
FDIC loss sharing asset	66,993		57,475
Cash surrender value of life insurance	80,592		68,326
Goodwill	209,190		79,866
Core deposit and customer relationship intangibles, net	20,190		14,723
Other assets	173,372		112,107
Total assets	\$ 6,709,102	\$	5,463,658
LIABILITIES			
Noninterest-bearing deposits	\$ 2,291,246	\$	1,939,212
Interest-bearing deposits	3,231,754		2,769,909
•	,		,
Total deposits	5,523,000		4,709,121
Borrowings	9,696		12,591
Subordinated debentures	132,358		108,250
Discontinued operations	173,439		

# Edgar Filing: PACWEST BANCORP - Form 10-Q

Accrued interest payable and other liabilities	68,910	44,575
Total liabilities	5,907,403	4,874,537
Commitments and contingencies STOCKHOLDERS' EQUITY		
Preferred stock, \$0.01 par value; authorized 5,000,000 shares; none issued and outstanding		
Common stock, \$0.01 par value; authorized 75,000,000 shares; 46,514,056 shares issued at June 30, 2013 and		
37,772,559 at December 31, 2012 (includes 1,788,562 and 1,698,281 shares of unvested restricted stock)	465	377
Additional paid-in capital	1,291,002	1,062,184
Accumulated deficit	(481,694)	(499,537)
Treasury stock, at cost; 433,325 and 351,650 shares at June 30, 2013 and December 31, 2012	(9,070)	(6,803)
Accumulated other comprehensive income	996	32,900
Total stockholders' equity	801,699	589,121
Total liabilities and stockholders' equity	\$ 6,709,102	\$ 5,463,658

## CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

## (Dollars in Thousands, Except Per Share Data)

## (Unaudited)

	Thr	ee Months En	Six Montl	hs Ended	
	June 30, 2013	March 31, 2013	June 30, 2012	June 2013	2012
Interest income:	2013	2013	2012	2013	2012
Loans and leases	\$ 63,168	\$ 61,010	\$ 63,312	\$ 124,178	\$ 128,064
Investment securities	8,414	8,216	9,558	16,630	19,138
Deposits in financial institutions	49	43	20	92	88
Deposits in financial institutions	7)	73	20	)2	00
Total interest income	71,631	69,269	72,890	140,900	147,290
Interest expense:					
Deposits	2,077	2,649	3,336	4,726	6,940
Borrowings	199	144	293	343	2,218
Subordinated debentures	882	783	848	1,665	2,039
		, , ,		2,000	_,
Total interest expense	3,158	3,576	4,477	6,734	11,197
Net interest income	68,473	65,693	68,413	134,166	136,093
	33,	00,000	55,155	.,	
Total provision (negative provision) for credit losses	(1,842)	3,137	(271)	1,295	(6,345)
Net interest income after provision for credit losses	70,315	62,556	68,684	132,871	142,438
Noninterest income:					
Service charges on deposit accounts	2,767	2,863	3,328	5,630	6,681
Other commissions and fees	2,154	1,933	2,095	4,087	3,978
Gain on sale of leases	279	225	403	504	1,393
Gain on sale of securities		409		409	
Other-than-temporary impairment loss on covered security			(1,115)		(1,115)
Increase in cash surrender value of life insurance	221	433	295	654	660
FDIC loss sharing expense, net	(5,410)	(3,137)	(102)	(8,547)	(3,681)
Other income	192	114	(33)	306	217
Total noninterest income	203	2,840	4,871	3,043	8,133
Noninterest expense:	06.055	25.250	22.600	£1 407	47.00
Compensation	26,057	25,350	23,699	51,407	47,886
Occupancy	7,480	6,598	7,088	14,078	14,376
Data processing	2,455	2,233	2,258	4,688	4,538
Other professional services	2,240	2,097	2,378	4,337	4,148
Business development	798	736	581	1,534	1,219
Communications	622	613	626	1,235	1,234
Insurance and assessments	1,267	1,261	1,323	2,528	2,616
Non-covered other real estate owned, net	80	313	130	393	1,951
Covered other real estate owned, net	(94)	(813)	2,130	(907)	2,952
Intangible asset amortization	1,284	1,176	1,737	2,460	3,472
Acquisition and integration	17,997	692	871	18,689	896
Debt termination					22,598
Other expense	4,030	3,927	4,764	7,957	8,594

# Edgar Filing: PACWEST BANCORP - Form 10-Q

Total noninterest expense		64,216	44,183	4	47,585	10	08,399		116,480
Earnings from continuing operations before income taxes		6,302	21,213		25,970	2	27,515		34,091
Income tax expense		(1,906)	(7,719)	(	10,413)		(9,625)		(13,270)
Net earnings from continuing operations		4,396	13,494		15,557		17,890		20,821
Loss from discontinued operations before income taxes		(81)					(81)		
Income tax benefit		34					34		
Net loss from discontinued operations		(47)					(47)		
Net loss from discontinued operations  Net earnings	\$	(47) 4,349	\$ 13,494	\$	15,557	\$	(47) 17,843	\$	20,821
•	\$	` ´	\$ 13,494	\$	15,557	\$	` ´	\$	20,821
Net earnings	\$	` ´	\$ 13,494	\$	0.42	\$	` ´	\$	20,821
Net earnings Basic earnings per share:	<b>,</b>	4,349	ŕ		,	·	17,843	<b>.</b>	ŕ
Net earnings  Basic earnings per share: Net earnings from continuing operations	\$	4,349 0.11	\$ 0.37	\$	0.42	\$	17,843	\$	0.57
Net earnings  Basic earnings per share: Net earnings from continuing operations Net earnings	\$	4,349 0.11	\$ 0.37	\$	0.42	\$	17,843	\$	0.57
Net earnings  Basic earnings per share: Net earnings from continuing operations Net earnings Diluted earnings per share:	\$	4,349 0.11 0.11	\$ 0.37 0.37	\$	0.42 0.42	\$	0.47 0.47	\$ \$	0.57 0.57

## PACWEST BANCORP AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In Thousands)

## (Unaudited)

	<b>Three Months Ended</b>						Six Month	ided	
	J	une 30,	M	March 31,		une 30,	June	30,	
		2013		2013		2012	2013		2012
Net earnings	\$	4,349	\$	13,494	\$	15,557	\$ 17,843	\$	20,821
Other comprehensive (loss) income related to unrealized gains (losses)									
on securities available-for-sale:									
Unrealized holding (losses) gains arising during the period		(48,189)		(6,410)		8,185	(54,599)		15,594
Income tax benefit (expense) related to unrealized holding (losses)									
gains arising during the period		20,240		2,692		(3,439)	22,932		(6,550)
Reclassification adjustment for gain included in net earnings				(409)		1,115	(409)		1,115
Income tax expense related to reclassification adjustment				172		(468)	172		(468)
Other comprehensive (loss) income		(27,949)		(3,955)		5,393	(31,904)		9,691
•		, ,							
Comprehensive (loss) income	\$	(23,600)	\$	9,539	\$	20,950	\$ (14,061)	\$	30,512

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

## (Dollars in Thousands, Except Share Data)

(Unaudited)

#### Six Months Ended June 30, 2013

	Cor	nmon St		Accumulated Other					
		Par	Additional Paid-in	Additional Paid-in Accumulated		Otner Comprehensive			
	Shares	Value	Capital	Deficit	Stock	Income	Total		
Balance, December 31, 2012	37,420,909	\$ 377	\$ 1,062,184	\$ (499,537)	\$ (6,803)	\$ 32,900	\$ 589,121		
Net earnings				17,843			17,843		
Other comprehensive loss net unrealized loss on									
securities available-for-sale, net of tax						(31,904)	(31,904)		
Issuance of common stock for acquisition of									
First California Financial Group	8,403,119	84	242,184				242,268		
Restricted stock awarded and earned stock									
compensation, net of shares forfeited	338,378	4	4,141				4,145		
Restricted stock surrendered	(81,675)				(2,267)		(2,267)		
Tax effect from vesting of restricted stock			778				778		
Cash dividends paid (\$0.50 per share)			(18,285)	)			(18,285)		
• • •			,						
Balance, June 30, 2013	46,080,731	\$ 465	\$ 1,291,002	\$ (481,694)	\$ (9,070)	\$ 996	\$ 801,699		

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## (In Thousands)

## (Unaudited)

	Six Month June	
	2013	2012
Cash flows from operating activities:		
Net earnings	\$ 17,843	\$ 20,821
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	15,179	10,730
Provision (negative provision) for credit losses	1,295	(6,345)
Gain on sale of other real estate owned	(2,602)	(2,479)
Provision for losses on other real estate owned	1,477	5,786
Gain on sale of leases	(504)	(1,393)
Gain on sale of premises and equipment	(11)	160
Gain on sale of securities	(409)	
Other-than-temporary impairment loss on covered security		1,115
Earned stock compensation	4,145	3,256
Tax effect included in stockholders' equity of restricted stock vesting	(778)	(156)
Decrease in accrued and deferred income taxes, net	(3,860)	7,264
Decrease in FDIC loss sharing asset	9,463	18,786
(Increase) decrease in other assets	7,580	10,500
Decrease in accrued interest payable and other liabilities	(6,809)	(17,932)
Net cash provided by operating activities	42,009	50,113
Cash flows from investing activities:		
Net cash and cash equivalents acquired (used) in acquisitions	273,013	(42,306)
Net decrease in loans and leases	200,023	204,368
Proceeds from sale of loans and leases	9,455	22,693
Securities available-for-sale:	-,	,_,
Proceeds from maturities and paydowns	193,561	169,630
Proceeds from sales	12,810	,
Purchases	(388,946)	(186,387)
Net redemptions of Federal Home Loan Bank stock	7,515	4,370
Proceeds from sales of other real estate owned	15,869	26,213
Purchases of premises and equipment, net	(1,301)	(1,827)
Proceeds from sales of premises and equipment	22	691
Net cash provided by investing activities	322,021	197,445
	2-2,0-2	271,110
Cash flows from financing activities:		
Net increase (decrease) in deposits:	(0.455)	
Noninterest-bearing	(9,132)	186,660
Interest-bearing	(277,868)	(172,784)
Net decrease in borrowings	(2,833)	(225,220)
Redemption of subordinated debentures		(18,558)
Repayment of acquired debt		(175,481)
Restricted stock surrendered	(2,267)	(1,374)
Tax effect included in stockholders' equity of restricted stock vesting	778	156
Cash dividends paid	(18,285)	(13,105)
Net cash used in financing activities	(309,607)	(419,706)
Net increase (decrease) in cash and cash equivalents	54,423	(172,148)

# Edgar Filing: PACWEST BANCORP - Form 10-Q

Cash and cash equivalents, beginning of period	1	164,404	295,617
Cash and cash equivalents, end of period	\$ 2	218,827	\$ 123,469
Supplemental disclosures of cash flow information:			
Cash paid for interest	\$	7,569	\$ 12,778
Cash paid for income taxes		13,573	6,229
Loans transferred to other real estate owned		9,090	19,721
Common stock issued for First California Financial Group acquisition	7	242,268	

#### **Notes to Condensed Consolidated Financial Statements**

(Unaudited)

#### NOTE 1 BASIS OF PRESENTATION

PacWest Bancorp is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. Our principal business is to serve as the holding company for our Los Angeles-based wholly-owned banking subsidiary, Pacific Western Bank, which we refer to as "Pacific Western" or the "Bank." When we say "we," "our," or the "Company," we mean the Company on a consolidated basis with the Bank. When we refer to "PacWest" or to the holding company, we are referring to the parent company on a stand-alone basis.

Pacific Western is a full-service commercial bank offering a broad range of banking products and services including: accepting demand, money market, and time deposits; originating loans and leases, including commercial, real estate construction, equipment finance leases, SBA guaranteed and consumer loans; and providing other business-oriented products. Our operations are primarily located in Southern California extending from San Diego County to California's Central Coast; we also operate three banking offices in the San Francisco Bay area, a leasing operation based in Utah, and asset-based lending operations based in Arizona as well as San Jose and Santa Monica, California. The Bank focuses on conducting business with small to medium sized businesses in our marketplace and the owners and employees of those businesses. The majority of our loans are secured by the real estate collateral of such businesses. Our asset-based lending function operates in Arizona, California, Texas, Colorado, Minnesota, and the Pacific Northwest. Our equipment leasing function has lease receivables in 45 states.

We generate our revenue primarily from interest received on loans and leases and, to a lesser extent, from interest received on investment securities, and fees received in connection with deposit services, extending credit and other services offered, including foreign exchange services. Our major operating expenses are the interest paid by the Bank on deposits and borrowings, compensation and general operating expenses. The Bank relies on a foundation of locally generated and relationship-based deposits, with 75 branches located across 10 California counties. The Bank has a relatively low cost of funds due to a high percentage of noninterest-bearing and low cost deposits.

We have completed 26 acquisitions from May 2000 through June 30, 2013, including the acquisition of First California Financial Group, Inc. ("FCAL") on May 31, 2013. Since 2000, our acquisitions have been accounted for using the acquisition method of accounting and accordingly, the operating results of the acquired entities have been included in the condensed consolidated financial statements from their respective acquisition dates. See Note 3, *Acquisitions*, for more information about the FCAL acquisition and the acquisitions that we made in 2012, and Note 18, *Subsequent Events*, for information regarding the announcement of the CapitalSource merger.

#### Basis of Presentation

The accounting and reporting policies of the Company are in accordance with U.S. generally accepted accounting principles, which we may refer to as GAAP. All significant intercompany balances and transactions have been eliminated.

Our financial statements reflect all adjustments that are, in the opinion of management, necessary to present a fair statement of the results for the interim periods presented. Certain information and note disclosures normally included in consolidated financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the Securities and

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

#### NOTE 1 BASIS OF PRESENTATION (Continued)

Exchange Commission. The interim operating results are not necessarily indicative of operating results for the full year.

#### Use of Estimates

Management of the Company has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenue and expenses during the reporting period to prepare these condensed consolidated financial statements in conformity with GAAP. Actual results could differ from those estimates. Material estimates subject to change in the near term include, among other items, the allowance for credit losses, the carrying value of intangible assets, the carrying value of the FDIC loss sharing asset, and the realization of deferred tax assets.

As described in Note 3 below, we completed the acquisition of FCAL on May 31, 2013. The acquired assets and liabilities of FCAL were measured at their estimated fair values. Management made significant estimates and exercised significant judgment in estimating fair values and accounting for the acquired assets and assumed liabilities of FCAL.

#### Reclassifications

Certain prior period amounts have been reclassified to conform to the current period's presentation format. The June 30, 2013 loan tables present non-purchased credit impaired ("Non-PCI") and purchased credit impaired ("PCI") loan categories in addition to covered and non-covered loan information. Previously the loan tables only presented covered and non-covered loan categories.

#### NOTE 2 DISCONTINUED OPERATIONS

In connection with the acquisition of FCAL, we acquired Electronic Payment Services ("EPS"), a division of the Bank that is being discontinued. The EPS operations are in the process of being exited and consequently the operating results have been reported as discontinued operations. Accordingly, all income and expense related to EPS have been removed from continuing operations and are included in the condensed consolidated statements of earnings under the caption "Loss from discontinued operations." For the three months ended June 30, 2013, revenues and pre-tax loss for the EPS division were \$436,000 and \$81,000, respectively. Liabilities of the EPS division, which consist primarily of noninterest-bearing deposits, are included in the condensed consolidated balance sheets under the caption "Discontinued operations." Included in the EPS noninterest-bearing deposits are \$93.2 million of brokered deposits. For segment reporting purposes, the EPS division is included in our Banking Segment.

#### NOTE 3 ACQUISITIONS

We completed the following acquisitions during the time period of January 1, 2012 to June 30, 2013, using the acquisition method of accounting, and accordingly, the operating results of the acquired entities have been included in our condensed consolidated financial statements from their respective dates of acquisition.

## **Notes to Condensed Consolidated Financial Statements (Continued)**

## (Unaudited)

## NOTE 3 ACQUISITIONS (Continued)

The following balance sheets of the acquired entities are presented at estimated fair value as of their respective acquisition dates:

		Acquisition and Date Acquired												
		First California Financial Group May 31, 2013	American Perspective Bank August 1, 2012		Perspective Bank August 1,		Perspective Bank August 1,			Celtic Capital Corporation April 3, 2012		Capital Corporation April 3,		Pacific Western quipment Finance anuary 3, 2012
				(In thou	ısand	ls)								
Assets Acquired:	Φ.	( 10 1	Φ.	2.250	Φ.	2 425	Φ.	<b>7</b> .000						
Cash and due from banks	\$	6,124	\$	3,370	\$	3,435	\$	7,092						
Interest-earning deposits in financial institutions		266,889		10,081										
Investment securities available-for-sale		4,444		48,887										
FHLB stock		9,518		1,412		54.062		1.40.050						
Loans and leases		1,049,613		197,279		54,963		140,959						
Other real estate owned		13,772		1,561										
Premises and equipment		15,437												
FDIC loss sharing asset		18,981												
Cash surrender value of life insurance		13,265		15.047		( ( ) 5		10.022						
Goodwill		129,517		15,047		6,645		19,033						
Core deposit and customer relationship intangibles		7,927		1,924		1,300		1,700						
Other intangible assets						670		1,420						
Leases in process Other assets		39,910		4,234		69		19,162 467						
Total assets acquired	\$	1,575,397	\$	283,795	\$	67,082	\$	189,833						
Liabilities Assumed:														
Noninterest-bearing deposits	\$	361,166	\$	40,673	\$		\$							
Interest-bearing deposits	Ψ	739,713	Ψ	178,891	Ψ		Ψ							
Borrowings from parent		737,713		170,071				128,677						
Other borrowings				5,315		46,804		15,839						
Subordinated debentures		24,061		3,313		40,004		13,039						
Discontinued operations		184,619												
Accrued interest payable and other liabilities		19,492		840		2,278		10,317						
Total liabilities assumed	\$	1,329,051	\$	225,719	\$	49,082	\$	154,833						
Total consideration paid	\$	246,346	\$	58,076	\$	18,000	\$	35,000						
Summary of consideration:														
Cash paid	\$		\$	58,076	\$	18,000	\$	35,000						
PacWest common stock issued		242,268												
Cancellation of FCAL common stock owned by PacWest		4,078												
Total	\$	246,346	\$	58,076	\$	18,000	\$	35,000						

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

(Unaudited)

#### NOTE 3 ACQUISITIONS (Continued)

#### First California Financial Group Acquisition

On May 31, 2013, PacWest Bancorp ("PacWest") completed the acquisition of First California Financial Group, Inc. ("FCAL"). As part of the acquisition, First California Bank ("FCB"), a wholly-owned subsidiary of FCAL, merged with and into Pacific Western. The acquisition, which was first announced on November 6, 2012, was concluded following receipt of shareholder approval from both institutions and all required regulatory approvals.

In the FCAL acquisition, each share of FCAL common stock was converted into the right to receive 0.2966 of a share of PacWest common stock. The exchange ratio was calculated based on the volume-weighted average share price of PacWest common stock for the 20 consecutive trading days ending on the second full trading day prior to the receipt of the last of the regulatory approvals required under the merger agreement. PacWest issued an aggregate of approximately 8.4 million shares of PacWest common stock to FCAL stockholders (which included PacWest common shares issuable in exchange for FCAL's Series A Preferred Stock). In addition, approximately one million shares of FCAL common stock owned by PacWest were cancelled in the transaction. Based on the closing price of PacWest's common stock on May 31, 2013 of \$28.83 per share, the aggregate consideration paid to FCAL common stockholders, plus the cost of the FCAL shares of common stock cancelled in the merger, was \$246.3 million.

The integration of FCB systems and the conversion of FCB's branches to PWB's operating platform was completed in June 2013. FCB had 15 branches, eight of which overlapped with existing PWB branches. Six of the FCB branches and two PWB branches were closed as part of the integration and consolidation plan. As a result PWB added seven locations to its branch network.

FCB was a full-service commercial bank headquartered in Westlake Village, California. FCB provided a full range of banking services, including revolving lines of credit, term loans, commercial real estate loans, construction loans, consumer loans and home equity loans to individuals, professionals, and small to mid-sized businesses. FCB operated throughout Southern California in the Los Angeles, Orange, Riverside, San Bernardino, San Diego, Ventura, and San Luis Obispo Counties. We made this acquisition to expand our presence in Southern California.

The operations of FCAL are included in our operating results since the May 31, 2013 acquisition date and added revenue of \$4.7 million, noninterest expense of \$2.3 million, and net earnings of \$1.4 million for the second quarter of 2013. Such operating results exclude acquisition and integration costs and are not necessarily indicative of future operating results. FCAL's results of operations prior to the acquisition are not included in our operating results.

The FCAL acquisition has been accounted for under the acquisition method of accounting. The assets and liabilities, both tangible and intangible, were recorded at their estimated fair values as of the May 31, 2013 acquisition date. Such fair values are preliminary estimates and are subject to adjustment for up to one year after the acquisition date or when additional information relative to the closing date fair values becomes available and such information is considered final, whichever is earlier. While the fair values are preliminary we believe there will not be material adjustments to the amounts recorded with the exception of the acquired tax assets, which will be finalized once the final tax returns have been filed. The application of the acquisition method of accounting resulted in goodwill of \$129.5 million. All of the recognized goodwill is expected to be non-deductible for tax purposes.

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

#### NOTE 3 ACQUISITIONS (Continued)

#### American Perspective Bank Acquisition

On August 1, 2012, Pacific Western completed the acquisition of American Perspective Bank, or APB, previously headquartered in San Luis Obispo, California. Pacific Western acquired all of the outstanding common stock of APB for \$58.1 million in cash and APB was merged with and into Pacific Western; we refer to this transaction as the APB acquisition. APB operated two branches located in San Luis Obispo and Santa Maria, California, and a loan production office located in Paso Robles, California, which has since been converted to a full-service branch. The APB acquisition strengthens our presence in the Central Coast region.

#### Celtic Capital Corporation Acquisition

On April 3, 2012, Pacific Western completed the acquisition of Celtic Capital Corporation, or Celtic, an asset-based lending company based in Santa Monica, California. Pacific Western acquired all of the capital stock of Celtic for \$18 million in cash and Celtic became a wholly-owned subsidiary of Pacific Western; we refer to this transaction as the Celtic acquisition. Celtic focuses on providing asset-based loans to borrowers across the United States for amounts generally up to \$5 million. The Celtic acquisition diversified our loan portfolio, expanded our product lines, and deployed excess liquidity into higher yielding assets.

#### Pacific Western Equipment Finance Acquisition

On January 3, 2012, Pacific Western completed the acquisition of Pacific Western Equipment Finance (formerly known as Marquette Equipment Finance, and which we refer to as EQF), an equipment leasing company based in Midvale, Utah. Pacific Western acquired all of the capital stock of EQF for \$35 million in cash and EQF became a division of Pacific Western; we refer to this transaction as the EQF acquisition. The EQF acquisition diversified our lending portfolio, expanded our product lines, and deployed excess liquidity into higher yielding assets.

#### Unaudited Pro Forma Results of Operations

The following table presents our unaudited pro forma results of operations for the periods presented as if the FCAL acquisition had been completed on January 1, 2012. The unaudited pro forma results of operations include the historical accounts of the Company and FCAL and pro forma adjustments as may be required, including the amortization of intangibles with definite lives and the amortization or accretion of any premiums or discounts arising from fair value adjustments for assets acquired and liabilities assumed. The unaudited pro forma information is intended for informational purposes only and is not necessarily indicative of our future operating results or operating results that would have occurred had the FCAL acquisition been completed at the beginning of 2012. No

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

## NOTE 3 ACQUISITIONS (Continued)

assumptions have been applied to the pro forma results of operations regarding possible revenue enhancements, expense efficiencies or asset dispositions.

	Three Months Ended June 30,					onths June 30,		
	2013 2012 (In thousan				ands	2013 , except		2012
				per sh	are (	lata)		
Pro forma revenues (net interest income plus noninterest income)	\$	79,377	\$	93,246	\$	164,628	\$	182,473
Pro forma net earnings from continuing operations	\$	10,501	\$	19,178	\$	26,778	\$	27,587
Pro forma net earnings from continuing operations per share:								
Basic	\$	0.22	\$	0.42	\$	0.58	\$	0.61
Diluted	\$	0.22	\$	0.42	\$	0.58	\$	0.61

#### NOTE 4 GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill arises from the acquisition method of accounting for business combinations and represents the excess of the purchase price over the fair value of the net assets and other identifiable intangible assets acquired. Goodwill and other intangible assets deemed to have indefinite lives generated from purchase business combinations are not subject to amortization and are instead tested for impairment no less than annually. Impairment exists when the carrying value of goodwill exceeds its implied fair value. An impairment loss would be recognized in an amount equal to that excess and would be included in noninterest expense in the condensed consolidated statement of earnings.

The following table presents the changes in the carrying amount of goodwill for the period indicated:

	G	oodwill
	(In t	housands)
Balance, December 31, 2012	\$	79,866
Adjustment to APB goodwill		(193)
Non-tax deductible addition from the FCAL acquisition		129,517
Balance, June 30, 2013	\$	209,190

Our intangible assets with definite lives are core deposit intangibles, or CDI, and customer relationship intangibles, or CRI. These intangible assets are amortized over their respective estimated useful lives to their estimated residual values and reviewed for impairment at least quarterly. The amortization expense represents the estimated decline in the value of the underlying deposits or loan customers acquired. The weighted average amortization period for the CDI addition from the FCAL acquisition is 3.9 years. The weighted average amortization period remaining for all of our CDI and CRI is 3.0 years. The aggregate amortization expense related to the intangible assets is expected to be \$5.4 million for 2013. The estimated aggregate amortization expense related to these intangible assets for each of the next five years is \$5.3 million for 2014, \$4.8 million for 2015, \$3.0 million for 2016, \$1.6 million for 2017, and \$1.3 million for 2018.

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

## (Unaudited)

## NOTE 4 GOODWILL AND OTHER INTANGIBLE ASSETS (Continued)

The following table presents the changes in CDI and CRI and the related accumulated amortization for the periods indicated:

		Th	ree I	Months End	Six Montl	nded			
	J	June 30, 2013	M	Iarch 31, 2013	J	June 30, 2012	June 2013	30,	2012
					(In	thousands)			
Gross Amount of CDI and CRI:									
Balance, beginning of period	\$	45,412	\$	45,412	\$	60,972	\$ 45,412	\$	67,100
Additions		7,927				1,300	7,927		3,000
Fully amortized portion									(7,828)
Balance, end of period		53,339		45,412		62,272	53,339		62,272
Accumulated Amortization:									
Balance, beginning of period		(31,865)		(30,689)		(43,592)	(30,689)		(49,685)
Amortization		(1,284)		(1,176)		(1,737)	(2,460)		(3,472)
Fully amortized portion									7,828
Balance, end of period		(33,149)		(31,865)		(45,329)	(33,149)		(45,329)
Net CDI and CRI, end of period	\$	20,190	\$	13,547	\$	16,943	\$ 20,190	\$	16,943

## NOTE 5 INVESTMENT SECURITIES

#### Securities Available-for-Sale

The following tables present amortized cost, gross unrealized gains and losses, and carrying value of securities available-for-sale as of the dates indicated:

Security Type	A	Amortized Cost	Ur	June 30 Gross arealized Gains (In tho	Uı	Gross nrealized Losses	,	Carrying Value
Residential mortgage-backed securities:								
Government agency and government-sponsored enterprise pass through securities	\$	726,501	\$	17,608	\$	(1,692)	\$	742,417
Government agency and government-sponsored enterprise collateralized								
mortgage obligations		147,580		722		(2,982)		145,320
Covered private label collateralized mortgage obligations		32,959		8,094		(136)		40,917
Municipal securities		442,733		2,394		(20,953)		424,174
Corporate debt securities		83,938		187		(993)		83,132
Other securities		38,151		1		(534)		37,618
Total securities available-for-sale	\$	1,471,862	\$	29,006	\$	(27,290)	\$	1,473,578

## Notes to Condensed Consolidated Financial Statements (Continued)

#### (Unaudited)

## NOTE 5 INVESTMENT SECURITIES (Continued)

Security Type	Į.	Amortized Cost	Ur	December Gross arealized Gains (In thou	Ur	Gross realized Losses	(	Carrying Value
Residential mortgage-backed securities:								
Government agency and government-sponsored enterprise pass through securities	\$	774,677	\$	33,618	\$	(453)	\$	807,842
Government agency and government-sponsored enterprise collateralized								
mortgage obligations		99,956		1,870		(132)		101,694
Covered private label collateralized mortgage obligations		36,078		8,729		(123)		44,684
Municipal securities		339,547		10,445		(1,951)		348,041
Corporate debt securities		42,014		432		(81)		42,365
Other securities		6,389		4,370				10,759
Total securities available-for-sale	\$	1,298,661	\$	59,464	\$	(2,740)	\$	1,355,385

The covered private label collateralized mortgage obligations ("CMO's") were acquired in the FDIC-assisted acquisition of Affinity Bank in August 2009 and are covered by a FDIC loss sharing agreement. Other securities consist primarily of asset backed securities and collateralized loan obligations. See Note 11, *Fair Value Measurements*, for information on fair value measurements and methodology.

The following table presents the contractual maturity distribution of our available-for-sale securities portfolio based on amortized cost and carrying value as of the date indicated:

		June 3	0, 20	13
Maturity	A	Amortized Cost		Carrying Value
		(In tho	usan	ds)
Due in one year or less	\$	4,696	\$	4,813
Due after one year through five years		24,214		24,219
Due after five years through ten years		107,766		106,582
Due after ten years		1,335,186		1,337,964
Total securities available-for-sale	\$	1,471,862	\$	1,473,578

Mortgage-backed securities have contractual terms to maturity, but require periodic payments to reduce principal. In addition, expected maturities may differ from contractual maturities because obligors and/or issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

At June 30, 2013, the estimated fair value of residential mortgage-backed debt securities issued by the Federal National Mortgage Association ("Fannie Mae") and the Federal Home Loan Mortgage Corporation ("Freddie Mac") that were held in our portfolio was approximately \$769.9 million. We do not own any equity securities issued by Fannie Mae or Freddie Mac.

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

## NOTE 5 INVESTMENT SECURITIES (Continued)

As of June 30, 2013, securities available-for-sale with a carrying value of \$208.2 million were pledged as collateral for borrowings, public deposits and other purposes as required by various statutes and agreements.

There were no securities sold during the three months ended June 30, 2013. During the three months ended March 31, 2013, we sold \$12.4 million in corporate debt securities for which we realized a \$409,000 gross gain. These securities were sold as part of our investment portfolio risk management activities to reduce price volatility and duration.

The following tables present, for those securities that were in a gross unrealized loss position, the carrying values and the gross unrealized losses on securities by length of time the securities were in an unrealized loss position as of the dates indicated:

				June	30, 2	013			
	Less Than	12 Mont Gros		12 month		Longer Gross	To	otal	Gross
Security Type	Carrying Value	Unreal Losse		Carrying Value		realized Losses	Carrying Value	_	nrealized Losses
				(In th	ousai	nds)			
Residential mortgage-backed securities:									
Government agency and government-sponsored enterprise pass									
through securities	\$ 128,542	\$ (1	,691)	\$ 53	\$	(1)	\$ 128,595	\$	(1,692)
Government agency and government-sponsored enterprise									
collateralized mortgage obligations	100,267	(2	,979)	1,436		(3)	101,703		(2,982)
Covered private label collateralized mortgage obligations	602		(31)	665		(105)	1,267		(136)
Municipal securities	302,174	(20	,953)				302,174		(20,953)
Corporate debt securities	72,146	(	(993)				72,146		(993)
Other securities	23,984	(	(534)				23,984		(534)
Total	\$ 627,715	\$ (27	,181)	\$ 2,154	\$	(109)	\$ 629,869	\$	(27,290)

				Decemb	er 31, 2	012			
Security Type	Less Th Carrying Value		Months Gross nrealized Losses	12 month Carrying Value (In the	Gr Unrea	oss alized sses	To Carrying Value	tal Gross Unrealize Losses	:d
Residential mortgage-backed securities:									
Government agency and government-sponsored enterprise pass									
through securities	\$ 67,29	9 \$	(452)	\$ 60	\$	(1)	\$ 67,359	\$ (45	53)
Government agency and government-sponsored enterprise									
collateralized mortgage obligations	18,31	7	(132)				18,317	(13	32)
Covered private label collateralized mortgage obligations				1,692		(123)	1,692	(12	23)
Municipal securities	90,30	3	(1,951)				90,303	(1,95	51)
Corporate debt securities	16,81	9	(81)				16,819	(8	31)
Total	\$ 192,73	8 \$	(2,616)	\$ 1,752	\$	(124)	\$ 194,490	\$ (2,74	10)

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

#### NOTE 5 INVESTMENT SECURITIES (Continued)

We reviewed the securities that were in a continuous loss position less than 12 months and longer than 12 months at June 30, 2013, and concluded that their losses were a result of the level of market interest rates relative to the types of securities and not a result of the underlying issuers' ability to repay. Accordingly, we determined that the securities were temporarily impaired and we did not recognize such impairment in the condensed consolidated statements of earnings. Additionally, we have no plans to sell these securities and believe that it is more likely than not we would not be required to sell these securities before recovery of their amortized cost.

The following table presents the composition of our interest income on investment securities:

	_			Ionths End				Six Mont		
Securities Interest by Type:	_	ine 30, 2013	M	arch 31, 2013	Ju		June 2013	e 30,	2012	
				(	(In t	ousands	)			
Taxable interest	\$	5,388	\$	5,563	\$	8,365	\$	10,951	\$	16,904
Nontaxable interest		2,716		2,425		1,134		5,141		2,114
Dividend income		310		228		59		538		120
Total interest income on investment securities	\$	8,414	\$	8,216	\$	9,558	\$	16,630	\$	19,138

#### FHLB Stock

At June 30, 2013, the Company had a \$39.1 million investment in Federal Home Loan Bank of San Francisco ("FHLB") stock carried at cost. During the second quarter of 2013, FHLB stock increased \$5.7 million due to \$9.5 million added in the FCAL acquisition offset by \$3.8 million of redemptions by the FHLB. We evaluated the carrying value of our FHLB stock investment at June 30, 2013, and determined that it was not impaired. Our evaluation considered the long-term nature of the investment, the current financial and liquidity position of the FHLB, repurchase activity of excess stock by the FHLB at its carrying value, the return on the investment, and our intent and ability to hold this investment for a period of time sufficient to recover our recorded investment.

#### NOTE 6 LOANS AND LEASES

The Company's loan portfolio consists of (1) purchased credit-impaired ("PCI") loans and (2) non-purchased credit-impaired ("Non-PCI") loans. PCI loans represent acquired loans for which there is, at the acquisition date, evidence of credit deterioration since their origination and it is probable that we would be unable to collect all contractually required payments. Such loans are accounted for in accordance with ASC Subtopic 310-30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality." Non-PCI loans are comprised of originated loans and acquired non-impaired loans for which there is no evidence of credit deterioration at their acquisition date and it is probable that we would be able to collect all contractually required payments. Originated loans are carried at the principal amount outstanding, net of uncarned income. Uncarned income is recognized as an adjustment to interest income over the contractual life of the loans using the effective interest method or taken into income when the related loans are paid off or sold. The purchase discount on acquired non-impaired loans is recognized as an adjustment to interest income over the contractual life

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

## NOTE 6 LOANS AND LEASES (Continued)

of such loans using the effective interest method or taken into income when the related loans are paid off or sold.

We further present our loans by "covered" and "non-covered" loan categories. Covered loans represent loans covered by loss sharing agreements with the FDIC for which we will be reimbursed for a substantial portion of any future losses under the terms of the agreements. Covered loans also include those loans acquired in the FCAL acquisition as FCB had acquired two failed banks from the FDIC for which the loss sharing agreements with the FDIC remain in effect. Non-covered loans and leases represent loans and leases not covered by FDIC loss sharing agreements.

The following table summarizes the composition of our loan portfolio as of the dates indicated:

	J	une 30, 2013		De	cember 31, 20	12
	Non-PCI			Non-PCI		
	Loans	PCI		Loans	PCI	
	and Leases	Loans	Total	and Leases	Loans	Total
			(In thou	ısands)		
Non-covered loans and leases	\$ 3,819,576	\$ 19,639	\$ 3,839,215	\$ 3,049,505	\$	\$ 3,049,505
Covered loans	106,654	474,750	581,404	25,442	517,885	543,327
T ( 1 1 11	2.026.220	40.4.200	4 420 (10	2.074.047	£17.00£	2 502 922
Total gross loans and leases	3,926,230	494,389	4,420,619	3,074,947	517,885	3,592,832
Unearned income	(933)		(933)	(2,535)		(2,535)
Total loans and leases, net of						
unearned income	3,925,297	494,389	4,419,686	3,072,412	517,885	3,590,297
Allowance for loan and lease losses:						
Non-covered loans and leases	(63,246)		(63,246)	(65,899)		(65,899)
Covered loans		(27,397)	(27,397)		(26,069)	(26,069)
Total allowance for loan and						
lease losses	(63,246)	(27,397)	(90,643)	(65,899)	(26,069)	(91,968)
Total net loans and leases	\$ 3,862,051	\$ 466,992	\$ 4,329,043	\$ 3,006,513	\$ 491,816	\$ 3,498,329

## PACWEST BANCORP AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements (Continued)

## (Unaudited)

## NOTE 6 LOANS AND LEASES (Continued)

The following table presents the composition of our gross loans by portfolio segment as of the dates indicated:

	N. DCI		une 30, 2013	3				cen	nber 31, 20	12	
	Non-PCI Loans and Lease		PCI Loans		Total		Non-PCI Loans and Leases		PCI Loans		Total
					(In tho	usa	nds)				
Non-Covered Loans and Leases					(== ;== ;		,				
Real estate mortgage	\$ 2,477,0	66	\$ 18,298	\$	2,495,364	\$	1,917,670	\$		\$	1,917,670
Real estate construction	185,8	88	1,305		187,193		129,959				129,959
Commercial	898,9	73			898,973		787,775				787,775
Leases	216,0	89			216,089		174,373				174,373
Consumer	25,4	87	36		25,523		22,487				22,487
Foreign	16,0	73			16,073		17,241				17,241
Total gross non-covered loans and leases	\$ 3,819,5	76 :	\$ 19,639	\$	3,839,215	\$	3,049,505	\$		\$	3,049,505
Covered Loans											
Real estate mortgage	\$ 81,1		\$ 456,114	\$	537,238	\$	20,843	\$	484,057	\$	504,900
Real estate construction	11,8		14,654		26,542				24,645		24,645
Commercial	10,5		3,560		14,096		4,113		9,071		13,184
Consumer	3,1	06	422		3,528		486		112		598
Total gross covered loans	\$ 106,6	54 \$	\$ 474,750	\$	581,404	\$	25,442	\$	517,885	\$	543,327
Total Loans and Leases											
Real estate mortgage	\$ 2,558,1	90 3	\$ 474,412	\$	3,032,602	\$	1,938,513	\$	484,057	\$	2,422,570
Real estate construction	197,7	76	15,959		213,735		129,959		24,645		154,604
Commercial	909,5	09	3,560		913,069		791,888		9,071		800,959
Leases	216,0	89			216,089		174,373				174,373
Consumer	28,5	93	458		29,051		22,973		112		23,085
Foreign	16,0	73			16,073		17,241				17,241
Total gross loans and leases	\$ 3,926,2	30 3	\$ 494,389	\$	4,420,619	\$	3,074,947	\$	517,885	\$	3,592,832

## PACWEST BANCORP AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements (Continued)

## (Unaudited)

## NOTE 6 LOANS AND LEASES (Continued)

The following tables present a summary of the activity in the allowance for loan and lease losses on Non-PCI loans and leases and PCI loans by portfolio segment for the periods indicated:

	D 1		D . 1		Three	e Months	s En	ded Jur	ie 3	0, 201	13		
	Real Estate Mortgage	F	Real Estate struction	Coı	nmercial				For	eign	Total Non-PCI	Total PCI	Total
						(In	tho	usands)					
Allowance for Loan and													
Lease Losses:													
Balance, beginning of													
period	\$ 37,265	\$	3,300	\$	21,053	\$ 2,006	\$	1,494	\$	98	\$ 65,216	\$ 29,303	\$ 94,519
Charge-offs	(3,237)	)			(1,370)			(27)			(4,634)	(64)	(4,698)
Recoveries	1,336		12		1,297			19			2,664		2,664
Provision (negative													
provision)	(3,560)	)	120		3,185	90		181		(16)		(1,842)	(1,842)
_													
Balance, end of period	\$ 31,804	\$	3,432	\$	24,165	\$ 2,096	\$	1,667	\$	82	\$ 63,246	\$ 27,397	\$ 90,643

					S	Six I	Months 1	Enc	ded June	30,	2013					
		Real Estate ortgage	Real Estate istruction	Co	mmercial	L	eases	Co	nsumer	Fo	reign	N	Total on-PCI	Total PCI		Total
							(In	the	ousands)							
Allowance for Loan and Lease Losses:																
Balance, beginning of period	\$	38,700	\$ 3,221	\$	20,661	\$	1,493	\$	1,726	\$	98	\$	65,899	\$ 26,069	\$	91,968
Charge-offs		(3,559)			(2,078)		(114)		(36)				(5,787)			(5,787)
Recoveries		1,513	335		1,704				42				3,594	33		3,627
Provision (negative provision)		(4,850)	(124)		3,878		717		(65)		(16)		(460)	1,295		835
Balance, end of period	\$	31,804	3,432	\$	24,165	\$	2,096	\$	1,667	\$	82	\$	63,246	\$ 27,397	\$	90,643
Amount of the allowance applicable to loans and leases:																
Individually evaluated for impairment	\$	3,548	\$ 62	\$	7,270	\$		\$	240	\$		\$	11,120			
Collectively evaluated for impairment	\$	28,256	\$ 3,370	\$	16,895	\$	2,096	\$	1,427	\$	82	\$	52,126			
Acquired with deteriorated credit quality														\$ 27,397		
Loans and Leases:																
Ending balance	\$ 2	,558,190	\$ 197,776	\$	909,509	\$ 2	16,089	\$	28,593	\$ 1	6,073	\$3	3,926,230	\$ 494,389	\$4	,420,619
The ending balance of the loan and lease portfolio is composed of loans and leases:																
Individually evaluated for impairment	\$	96,293	\$ 14,966	\$	23,031	\$	244	\$	698	\$		\$	135,232			

## Edgar Filing: PACWEST BANCORP - Form 10-Q

Collectively evaluated for impairment \$2,461,897 \$ 182,810 \$ 886,478 \$215,845 \$ 27,895 \$16,073 \$3,790,998

Acquired with deteriorated credit quality \$494,389

20

## PACWEST BANCORP AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements (Continued)

## (Unaudited)

## NOTE 6 LOANS AND LEASES (Continued)

		ъ.				Three	e M	onths	En	ded Jun	e 30	), 201	2			
	I	Real Estate ortgage (	E	Real state truction	Con	nmercial	Le			nsumer usands)	For	reign		Total on-PCI	Total PCI	Total
Allowance for Loan and								(111	tiiot	isanus)						
Lease Losses:																
Balance, beginning of																
period	\$	42,210	\$	6,475	\$	23,556	\$	458	\$	1,908	\$	160	\$	74,767	\$ 35,810	\$ 110,577
Charge-offs		(2,583)				(1,352)				(34)				(3,969)	(4,076)	(8,045)
Recoveries		43		14		190				16				263		263
Provision (negative																
provision)		2,566		(993)		(415)		40		(155)		(43)		1,000	(271)	729
Balance, end of period	\$	42,236	\$	5,496	\$	21,979	\$	498	\$	1,735	\$	117	\$	72,061	\$ 31,463	\$ 103,524

	Six Months Ended June 30, 2012																	
		Real Estate ortgage		Real Estate nstruction	Co	mmercial	L	eases	Co	onsumer	Fo	reign		Total on-PCI		Total PCI		Total
								(In	the	ousands)								
Allowance for Loan and Lease Losses:																		
Balance, beginning of period	\$	50,205	\$	8,697	\$	23,308	\$		\$	2,768	\$	335	\$	85,313	\$	31,275	\$	116,588
Charge-offs		(4,773)				(2,223)				(233)				(7,229)		(3,467)		(10,696)
Recoveries		372		24		1,014				47		20		1,477				1,477
Provision (negative provision)		(3,568)		(3,225)		(120)		498		(847)		(238)		(7,500)		3,655		(3,845)
Balance, end of period	\$	42,236	\$	5,496	\$	21,979	\$	498	\$	1,735	\$	117	\$	72,061	\$	31,463	\$	103,524
Amount of the allowance applicable to loans and leases:																		
Individually evaluated for impairment	\$	6,221	\$	1,197	\$	6,363	\$		\$	255	\$		\$	14,036				
Collectively evaluated for impairment	\$	36,015	\$	4,299	\$	15,616	\$	498	\$	1,480	\$	117	\$	58,025				
Acquired with deteriorated credit quality															\$	31,463		
Loans and Leases:																		
Ending balance	\$ 1	,850,162	\$	129,107	\$	707,566	\$ 1	53,793	\$	17,689	\$ 1	7,017	\$2	2,875,334	\$ (	611,967	\$3	,487,301
The ending balance of the loan and lease portfolio is composed of loans and leases:																		
Individually evaluated for impairment	\$	103,252	\$	32,607	\$	23,111	\$	244	\$	495	\$		\$	159,709				
Collectively evaluated for impairment	\$ 1	,746,910	\$	96,500	\$	684,455	\$ 1	53,549	\$	17,194	\$ 1	7,017	\$2	2,715,625				

\$611,967

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

## (Unaudited)

## NOTE 6 LOANS AND LEASES (Continued)

#### Loans and Leases, Excluding PCI Loans

The following table presents the composition of loans and leases (excluding PCI loans), which we also refer to as Non-PCI loans and leases, by portfolio segment as of the dates indicated:

	June 30, 20	13	December 31, 2012			
		% of		% of		
	Amount	Total	Amount	Total		
	(I	usands)				
Real estate mortgage	\$ 2,558,190	65% \$	1,938,513	63%		
Real estate construction	197,776	5	129,959	4		
Commercial	909,509	23	791,888	25		
Leases	216,089	6	174,373	6		
Consumer	28,593	1	22,973	1		
Foreign	16,073		17,241	1		
Total gross Non-PCI loans and leases	3,926,230	100%	3,074,947	100%		
Less:						
Unearned income	(933)		(2,535)			
Allowance for loan and lease losses	(63,246)		(65,899)			
			. , ,			
Total net Non-PCI loans and leases	\$ 3,862,051	\$	3,006,513			

As of May 31, 2013, the fair value of the FCAL Non-PCI loans acquired was \$1.0 billion, the related gross contractual amount was \$1.3 billion, and the estimated contractual cash flows not expected to be collected was \$34.4 million.

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

## NOTE 6 LOANS AND LEASES (Continued)

The following table presents the credit risk rating categories for Non-PCI loans and leases by portfolio segment and class as of the dates indicated. Nonclassified loans and leases are those with a credit risk rating of either pass or special mention, while classified loans and leases are those with a credit risk rating of either substandard or doubtful.

	June 30, 2013							December 31, 2012							
	Nonclassified Classif			lassified		Total	N	onclassified	C	lassified		Total			
	(In the							ousands)							
Real estate mortgage:															
Hospitality	\$	186,728	\$	5,685	\$	192,413	\$	168,489	\$	12,655	\$	181,144			
SBA 504		49,826		5,765		55,591		48,372		5,786		54,158			
Other		2,244,304		65,882		2,310,186		1,653,446		49,765		1,703,211			
Total real estate															
mortgage		2,480,858		77,332		2,558,190		1,870,307		68,206		1,938,513			
Real estate construction:															
Residential		56,161		1,775		57,936		46,591		2,038		48,629			
Commercial		131,417		8,423		139,840		77,503		3,827		81,330			
Total real estate															
construction		187,578		10,198		197,776		124,094		5,865		129,959			
Commercial:															
Collateralized		499,198		25,842		525,040		442,293		14,802		457,095			
Unsecured		98,856		2,890		101,746		67,133		2,905		70,038			
Asset-based		249,834		4,247		254,081		235,075		4,355		239,430			
SBA 7(a)		22,666		5,976		28,642		18,888		6,437		25,325			
Total commercial		870,554		38,955		909,509		763,389		28,499		791,888			
Leases		215,845		244		216,089		174,129		244		174,373			
Consumer		27,141		1,452		28,593		21,733		1,240		22,973			
Foreign		16,073		-1, .02		16,073		17,241		1,270		17,241			
Total Non-PCI loans and															
leases	\$	3,798,049	\$	128,181	\$	3,926,230	\$	2,970,893	\$	104,054	\$	3,074,947			

In addition to our internal risk rating process, our federal and state banking regulators, as an integral part of their examination process, periodically review the Company's loan risk rating classifications. Our regulators may require the Company to recognize rating downgrades based on their judgments related to information available to them at the time of their examinations. Risk rating downgrades generally result in higher allowances for credit losses.

## PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

## NOTE 6 LOANS AND LEASES (Continued)

The following tables present an aging analysis of our Non-PCI loans and leases by portfolio segment and class as of the dates indicated:

	30 - 59 Days	60 - 89 Days	Greater Than 90 Days	e 30, 2013 Total									
	Past Due	Past Due	Past Due	Past Due	Current	Total							
		(In thousands)											
Real estate mortgage:													
Hospitality	\$	\$	\$	\$	\$ 192,413								
SBA 504		929	1,836	2,765	52,826	55,591							
Other	1,793	2,717	12,296	16,806	2,293,380	2,310,186							
Total real estate mortgage	1,793	3,646	14,132	19,571	2,538,619	2,558,190							
D 1 (4)													
Real estate construction: Residential					57,936	57,936							
Commercial		555		555	139,285	139,840							
Commercial		333		333	139,263	139,040							
Total real estate													
construction		555		555	197,221	197,776							
Commercial:													
Collateralized	1,277	422	6,877	8,576	516,464	525,040							
Unsecured	131	975	1,390	2,496	99,250	101,746							
Asset-based					254,081	254,081							
SBA 7(a)	200	604	510	1,314	27,328	28,642							
Total commercial	1,608	2,001	8,777	12,386	897,123	909,509							
	,,,,,	,	-,.,.	,	,	,							
Leases			244	244	215,845	216,089							
Consumer	104			104	28,489	28,593							
Foreign	10.				16,073	16,073							
-					,576	,-,-							
Total Non-PCI loans and													
leases	\$ 3,505	\$ 6,202	\$ 23,153	\$ 32,860	\$ 3,893,370	\$ 3,926,230							

At June 30, 2013 and December 31, 2012, the Company had no loans and leases (excluding PCI loans) that were greater than 90 days past due and still accruing interest. It is the Company's policy to discontinue accruing interest when principal or interest payments are past due 90 days or when, in the opinion of management, there is a reasonable doubt as to the collectability of a loan or lease in the normal course of business. At June 30, 2013, nonaccrual loans and leases totaled \$51.7 million. Nonaccrual loans and leases include \$4.7 million of loans 30 to 89 days past due and \$23.9 million of

## PACWEST BANCORP AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements (Continued)

## (Unaudited)

## NOTE 6 LOANS AND LEASES (Continued)

current loans which have been placed on nonaccrual status based on management's judgment regarding their collectability.

	December 31, 2012 Greater											
	30 -			- 89	7	Γhan		m 1				
	Da Past		Days Past Due			Days st Due		Total ast Due	Current			Total
		(In thousands)										
Real estate mortgage:												
Hospitality	\$		\$		\$		\$		\$	181,144	\$	181,144
SBA 504		955				1,727		2,682		51,476		54,158
Other	•	4,098		54		3,271		7,423		1,695,788		1,703,211
Total real estate mortgage		5,053		54		4,998		10,105		1,928,408		1,938,513
Real estate construction:												
Residential										48,629		48,629
Commercial						1,245		1,245		80,085		81,330
Total real estate												
construction						1,245		1,245		128,714		129,959
Commercial:												
Collateralized		964		161		872		1,997		455,098		457,095
Unsecured		3		135		230		368		69,670		70,038
Asset-based						176		176		239,254		239,430
SBA 7(a)		281		547		1,271		2,099		23,226		25,325
Total commercial		1,248		843		2,549		4,640		787,248		791,888
Leases		225		132		244		601		173,772		174,373
Consumer		23		1				24		22,949		22,973
Foreign										17,241		17,241
Total Non-PCI loans and												
leases	\$	6,549	\$	1,030	\$	9,036	\$	16,615	\$	3,058,332	\$	3,074,947

Nonaccrual loans totaled \$41.8 million at December 31, 2012, including \$4.2 million of loans 30 to 89 days past due and \$28.6 million of current loans.

## PACWEST BANCORP AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements (Continued)

## (Unaudited)

## NOTE 6 LOANS AND LEASES (Continued)

The following table presents our nonaccrual and performing Non-PCI loans and leases by portfolio segment and class as of the dates indicated:

			J	une 30, 2013	,		<b>December 31, 2012</b>								
	Non	accrual	P	erforming		Total	No	naccrual	Performing			Total			
						(In tho	usai	nds)							
Real estate mortgage:															
Hospitality	\$		\$	192,413	\$	192,413	\$	6,908	\$	174,236	\$	181,144			
SBA 504		3,007		52,584		55,591		2,982		51,176		54,158			
Other		26,093		2,284,093		2,310,186		16,585		1,686,626		1,703,211			
Total real estate															
mortgage		29,100		2,529,090		2,558,190		26,475		1,912,038		1,938,513			
Real estate construction:															
Residential		834		57,102		57,936		1,057		47,572		48,629			
Commercial		2,938		136,902		139,840		2,715		78,615		81,330			
Total real estate															
construction		3,772		194,004		197,776		3,772		126,187		129,959			
Commercial:															
Collateralized		13,441		511,599		525,040		4,462		452,633		457,095			
Unsecured		1,583		100,163		101,746		2,027		68,011		70,038			
Asset-based				254,081		254,081		176		239,254		239,430			
SBA 7(a)		3,052		25,590		28,642		4,181		21,144		25,325			
Total commercial		18,076		891,433		909,509		10,846		781,042		791,888			
Leases		244		215,845		216,089		244		174,129		174,373			
Consumer		497		28,096		28,593		425		22,548		22,973			
Foreign				16,073		16,073				17,241		17,241			
Total Non-PCI loans and	\$	51,689	Ф	3,874,541	¢	3,926,230	Ф	41.762	Ф	3,033,185	Ф	2 074 047			
leases	Ф	31,009	Ф	3,874,341	Ф	3,920,230	Ф	41,702	Ф	3,033,183	Ф	3,074,947			

## Notes to Condensed Consolidated Financial Statements (Continued)

## (Unaudited)

## NOTE 6 LOANS AND LEASES (Continued)

Nonaccrual loans and leases and performing restructured loans are considered impaired for reporting purposes. The following table presents the composition of our impaired loans and leases as of the dates indicated:

	naccrual ns/Leases	June 30, 2013 Performing Total I Restructured Impaired es Loans Loans/Leases					onaccrual	Pe	nber 31, 20 erforming structured Loans	Total Impaired Loans/Leases		
					(In tho	usai	nds)					
Real estate mortgage	\$ 29,100	\$	67,193	\$	96,293	\$	26,475	\$	80,723	\$	107,198	
Real estate												
construction	3,772		11,194		14,966		3,772		21,678		25,450	
Commercial	18,076		4,955		23,031		10,846		3,684		14,530	
Leases	244				244		244				244	
Consumer	497		201		698		425		203		628	
Total	\$ 51.689	\$	83.543	\$	135.232	\$	41.762	\$	106.288	\$	148.050	

# PACWEST BANCORP AND SUBSIDIARIES

# **Notes to Condensed Consolidated Financial Statements (Continued)**

# (Unaudited)

# NOTE 6 LOANS AND LEASES (Continued)

The following tables present information regarding our impaired loans and leases (excluding PCI loans) by portfolio segment and class for the dates indicated:

	J Recorded Investment		June 30, 2013 Unpaid Principal Balance		Related Allowance		Recorded Investment		ecember 31, 20 Unpaid Principal Balance		R	elated lowance
*******						(In tho	usan	ids)				
With An Allowance Recorded:												
Real estate mortgage:	Ф	0.770	ф	0.601	Φ	270	ф	0.054	ф	0.640	ф	2.207
Hospitality	\$	8,779	\$	9,621	\$		\$	8,954	\$		\$	2,396
SBA 504		1,659		1,659		234		1,676		1,676		324
Other		51,327		51,908		2,936		58,364		60,262		5,107
Real estate construction:		202		202		~ 4		1 202		1 220		1.65
Residential		393		393		54		1,303		1,330		165
Commercial		8,540		8,540		8		6,723		6,723		206
Commercial:		4 < 4 =		4.005		4		0.155		2 = 2 :		1000
Collateralized		4,648		4,892		4,697		2,477		2,731		1,865
Unsecured		2,062		3,334		1,719		2,396		3,121		2,234
Asset-based		2,032		2,032		604						
SBA 7(a)		1,094		1,097		250		2,871		3,616		426
Consumer		436		476		240		466		506		265
With No Related Allowance Recorded:												
Real estate mortgage:												
SBA 504	\$	3,007	\$	3,848	\$		\$	2,982	\$		\$	
Other		31,521		46,887				35,222		39,503		
Real estate construction:												
Residential		441		474								
Commercial		5,592		9,948				17,424		21,085		
Commercial:												
Collateralized		9,724		17,147				3,657		4,994		
Unsecured		259		357				156		163		
Asset-based								176		176		
SBA 7(a)		3,212		4,968				2,797		4,057		
Leases		244		244				244		244		
Consumer		262		372				162		233		
Total Non-PCI Loans and Leases With and Without An												
Allowance Recorded:												
Real estate mortgage	\$	96,293	\$	113,923	\$	3,548	\$	107,198	\$	114,836	\$	7,827
Real estate construction		14,966		19,355		62		25,450		29,138		371
Commercial		23,031		33,827		7,270		14,530		18,858		4,525
Leases		244		244				244		244		ĺ
Consumer		698		848		240		628		739		265
Total	\$	135,232	\$	168,197	\$	11,120	\$	148,050	\$	163,815	\$	12,988
		28										

# PACWEST BANCORP AND SUBSIDIARIES

# Notes to Condensed Consolidated Financial Statements (Continued)

# (Unaudited)

# NOTE 6 LOANS AND LEASES (Continued)

	Three Months Ended June 30,								
		20	13		2012				
	V	/eighted			W	Veighted			
	Average Inter Recorded Inco Investment <sup>(1)</sup> Recogn						In	terest come ognized	
			(In t	hou	ısanc	ds)			
With An Allowance Recorded:									
Real estate mortgage:									
Hospitality	\$	8,779	\$ 22		\$	9,144	\$	21	
SBA 504		1,659	2			563		7	
Other		51,327	51	3		54,310		536	
Real estate construction:									
Residential		393				1,289		3	
Commercial		8,540	8	7		13,528		98	
Commercial:									
Collateralized		3,804	1	0		4,101		15	
Unsecured		2,062		8		2,348		4	
Asset-based		223		5					
SBA 7(a)		1,094	1	2		2,666		39	
Consumer		436		3		276			
With No Related Allowance Recorded:									
Real estate mortgage:									
Hospitality	\$		\$		\$	6,200	\$		
SBA 504		2,935				1,873			
Other		25,041	13	3		30,358		32	
Real estate construction:		,				·			
Residential		441				778		17	
Commercial		4,568	(5	9)		16,187		139	
Commercial:			· ·	Ĺ					
Collateralized		4,266				7,199		7	
Unsecured		179				640			
Asset-based						174			
SBA 7(a)		2,872		5		5,686		27	
Leases		244				244			
Consumer		173				219			
Total Non-PCI Loans and Leases With and Without An Allowance									
Recorded:									
Real estate mortgage	\$	89,741	\$ 89	5	\$	102,448	\$	596	
Real estate construction		13,942	2			31,782		257	
Commercial		14,500		0		22,814		92	
Leases		244				244		7-	
Consumer		609		3		495			
Total	\$	119,036	\$ 96	6	\$	157,783	\$	945	

(1)

For the loans and leases (excluding PCI loans) reported as impaired at June 30, 2013 and June 30, 2012, amounts were calculated based on the period of time such loans and leases were impaired during the reporting period.

29

# PACWEST BANCORP AND SUBSIDIARIES

# Notes to Condensed Consolidated Financial Statements (Continued)

# (Unaudited)

# NOTE 6 LOANS AND LEASES (Continued)

	Six Months Ended June 30,								
		20							
	V	Veighted	13	1	Veighted 20	12			
		Average	Interest		Average	Iı	nterest		
	R	ecorded	Income	F	Recorded	I	ncome		
	Inv	estment <sup>(1)</sup>	Recognized	Inv	vestment <sup>(1)</sup>	Rec	cognized		
	(In thou				ds)				
With An Allowance Recorded:									
Real estate mortgage:									
Hospitality	\$	8,779	\$ 247	\$	9,144	\$	36		
SBA 504		1,659	45		352		5		
Other		50,276	1,010		52,640		1,062		
Real estate construction:									
Residential		393			1,289		5		
Commercial		8,540	179		13,528		205		
Commercial:									
Collateralized		2,795	18		3,804		28		
Unsecured		2,062	17		2,341		10		
Asset-based		112	5						
SBA 7(a)		1,094	23		2,652		60		
Consumer		436	5		276				
With No Related Allowance Recorded:									
Real estate mortgage:									
Hospitality	\$		\$	\$	6,200	\$			
SBA 504		2,911			1,873				
Other		20,777	190		29,861		646		
Real estate construction:		,,,,,,			,,,,,,				
Residential		441			778		33		
Commercial		4,317	(29)		15,878		257		
Commercial:		,	,		,				
Collateralized		2,773			7,097		13		
Unsecured		160			640				
Asset-based					87				
SBA 7(a)		2,782	11		5,670		30		
Leases		244			203				
Consumer		163			219				
Total Non-PCI Loans and Leases With and Without An Allowance									
Recorded:									
Real estate mortgage	\$	84,402	\$ 1,492	\$	100,070	\$	1,749		
Real estate construction		13,691	150		31,473		500		
Commercial		11,778	74		22,291		141		
Leases		244			203				
Consumer		599	5		495				
Total	\$	110,714	\$ 1,721	\$	154,532	\$	2,390		

For the loans and leases (excluding PCI loans) reported as impaired at June 30, 2013 and June 30, 2012, amounts were calculated based on the period of time such loans and leases were impaired during the reporting period.

### PACWEST BANCORP AND SUBSIDIARIES

### Notes to Condensed Consolidated Financial Statements (Continued)

### (Unaudited)

### NOTE 6 LOANS AND LEASES (Continued)

Consumer

Total

The following tables present new troubled debt restructurings and defaulted troubled debt restructurings (excluding PCI loans) for the periods indicated:

		1	Three Months	Ended Ju	ne 30,	
	Number of Loans		Post- Modification Outstanding Recorded Investment (Dollars in	of Loans	Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment
Troubled Debt			(Donars III	unousanu	5)	
Restructurings:						
Real estate construction:						
Commercial		\$	\$	1	\$ 1,446	\$ 1,446
Commercial:						
Collateralized	3	3,518	3,518	3	568	568
Unsecured	2	398	398	2	23	23
Asset-based	1	2,032	2,032			
SBA 7(a)	4	137	137	1	120	120

14

6,099 \$

11 \$

### Six Months Ended June 30,

2,157 \$

2,157

14

6,099

			2013				2012		
	Number of Loans	Outsta Reco	re- ication anding orded tment	Post- Modification Outstanding Recorded Investment	=	Modifi Outsta Reco Inves		Modi Outst	ost- fication tanding orded stment
Troubled Debt						,			
Restructurings:									
Real estate mortgage:									
SBA 504		\$		\$	1	\$	563	\$	563
Other	5	1	3,223	13,223					
Real estate construction:									
Commercial					1		1,446		1,446
Commercial:									
Collateralized	4		3,913	3,913	5		1,174		1,174
Unsecured	2		398	398	3		38		38
Asset-based	1		2,032	2,032					
SBA 7(a)	4		137	137	2		229		229
Consumer	1		14	14					

	DAGMEST	DANIOODD	_	400
Edgar Filing:	PACWEST	BANCORP	- Form	10-Q

Total 17 \$ 19,717 \$ 19,717 12 \$ 3,450 \$ 3,450

# PACWEST BANCORP AND SUBSIDIARIES

# Notes to Condensed Consolidated Financial Statements (Continued)

### (Unaudited)

# NOTE 6 LOANS AND LEASES (Continued)

Three Months Ended June 30,								
2	2013		2012					
Number			Number					
of Recorded			~-	Recorded Investment <sup>(2)</sup>				
Loans				Investment(2)				
		(Dollars in t	thousands)					
	\$		1	\$	6,200			
1		1,350						
3		788	7		828			
			2		99			
			3		1,987			
4	\$	2,138	13	\$	9,114			
	Number of Loans	Number of Ro Loans Invo	Number of Loans Recorded Investment <sup>(1)</sup> (Dollars in to 1)  \$ 1 1,350  3 788	Number of Loans (Dollars in thousands)  \$\begin{array}{c ccccccccccccccccccccccccccccccccccc	Number   Of   Recorded   Loans   Investment(1)   Loans   Investment(1)   State   Investment(1)   Sta			

<sup>(1)</sup> Represents the balance at June 30, 2013 and is net of charge-offs of \$1.1 million.

<sup>(3)</sup>The population of defaulted restructured loans for the period indicated includes only those loans restructured during the preceding 12-month period.

The table excludes defaulted troubled debt restructurings in those classes for which the recorded investment was zero at the end of the period.

	Six Months Ended June 30,								
	2013 2012								
	Number		Number						
	of Loans	Recorded Investment <sup>(1)</sup>	of Loans		ecorded estment <sup>(2)</sup>				
		(Dollars in thousands)							
Troubled Debt Restructurings That Subsequently Defaulted <sup>(3)</sup> :									
Real estate mortgage:									
Hospitality		\$	1	\$	6,200				
Other	2	2,556	1		1,725				
Commercial:									
Collateralized	3	788	7		828				
Unsecured			2		99				
SBA 7(a)			4		2,021				
Total	5	\$ 3,344	15	\$	10,873				

<sup>(2)</sup> Represents the balance at June 30, 2012 and is net of charge-offs of \$531,000.

- (1) Represents the balance at June 30, 2013 and is net of charge-offs of \$1.1 million.
- (2) Represents the balance at June 30, 2012 and is net of charge-offs of \$855,000.

32

### PACWEST BANCORP AND SUBSIDIARIES

### **Notes to Condensed Consolidated Financial Statements (Continued)**

### (Unaudited)

# NOTE 6 LOANS AND LEASES (Continued)

(3)

The population of defaulted restructured loans for the period indicated includes only those loans restructured during the preceding 12-month period.

The table excludes defaulted troubled debt restructurings in those classes for which the recorded investment was zero at the end of the period.

### Purchased Credit Impaired (PCI) Loans

The following table reflects the PCI loans by portfolio segment as of the dates indicated:

		June 30, 20	013	December 31, 2012					
			% of		% of				
		Amount	Total	Amount	Total				
		(I	Oollars in tho	usands)					
Real estate mortgage	\$	474,412	96% \$	484,057	93%				
Real estate construction		15,959	3	24,645	5				
Commercial		3,560	1	9,071	2				
Consumer		458		112					
Total gross PCI loans		494,389	100%	517,885	100%				
Less:									
Allowance for loan losses		(27,397)		(26,069)					
		,							
Total net PCI loans	\$	466,992	\$	491,816					

The following table summarizes the accretable yield on the purchased credit impaired loans acquired in the FCAL acquisition and accounted for as acquired impaired loans in accordance with ASC Subtopic 310-30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality" as of May 31, 2013:

				May	31, 2013		
		_	Accretable Yield Non-Covered PCI Loans (In thousands) 42,881 \$ 41,936 (16,050) (16,337) 26,831 25,599 (24,341) (19,805)				Total
						_	
Undiscounted contractual cash flows		\$	42,881	\$	41,936	\$	84,817
Undiscounted cash flows not expected to be collected (nonaccretable diffe	erence)		(16,050)		(16,337)		(32,387)
Undiscounted cash flows expected to be collected			26,831		25,599		52,430
Estimated fair value of loans acquired			(24,341)		(19,805)		(44,146)
Acquired accrued interest receivable			(66)		(122)		(188)
Accretable yield		\$	2,424	\$	5,672	\$	8,096
33							

### PACWEST BANCORP AND SUBSIDIARIES

### **Notes to Condensed Consolidated Financial Statements (Continued)**

### (Unaudited)

### NOTE 6 LOANS AND LEASES (Continued)

The following table summarizes the changes in the carrying amount of PCI loans and accretable yield on those loans for the period indicated:

	Purchased Credit Impaired Loans							
	Carrying Accretable Amount Yield							
		(In tho	usan	nds)				
Covered PCI Loans:								
Balance, December 31, 2012	\$	491,816	\$	(196,022)				
Addition from the FCAL acquisition		24,341		(2,424)				
Accretion		20,297		20,297				
Payments received		(87,806)						
Decrease in expected cash flows, net				9,174				
Provision for credit losses	(1,295)							
Balance, June 30, 2013	\$	447,353	\$	(168,975)				
Non-Covered PCI Loans:								
Balance, December 31, 2012	\$		\$					
Addition from the FCAL acquisition		19,805		(5,672)				
Accretion		99		99				
Payments received		(265)						
Balance, June 30, 2013	\$	19,639	\$	(5,573)				

The following table presents the credit risk rating categories for PCI loans by portfolio segment as of the dates indicated. Nonclassified loans are those with a credit risk rating of either pass or special mention, while classified loans are those with a credit risk rating of either substandard or doubtful.

		J	Jun	e 30, 2013	13 December 31, 2012							
	No	nclassified	C	Classified		Total		nclassified	C	Classified		Total
					(In thousands)							
Real estate mortgage	\$	288,344	\$	186,068	\$	474,412	\$	331,341	\$	152,716	\$	484,057
Real estate												
construction		4,938		11,021		15,959		6,311		18,334		24,645
Commercial		919		2,641		3,560		3,420		5,651		9,071
Consumer				458		458				112		112
Total PCI loans	\$	294,201	\$	200,188	\$	494,389	\$	341,072	\$	176,813	\$	517,885

In addition to our internal risk rating process, our federal and state banking regulators, as an integral part of their examination process, periodically review the Company's loan risk rating classifications. Our regulators may require the Company to recognize rating downgrades based on their judgments related to information available to them at the time of their examinations.

### PACWEST BANCORP AND SUBSIDIARIES

### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

### NOTE 7 OTHER REAL ESTATE OWNED (OREO)

The following tables summarize OREO by property type at the dates indicated:

	June 30, 2013					December 31, 2012						
Property Type		-Covered OREO	_	Covered OREO		Total OREO		-Covered OREO	_	Covered OREO		Total OREO
						(In tho	usan	ds)				
Commercial real estate	\$	9,743	\$	8,679	\$	18,422	\$	1,684	\$	11,635	\$	13,319
Construction and land												
development		33,050		6,306		39,356		31,888		6,708		38,596
Multi-family				3,807		3,807				4,239		4,239
Single family residence		2,639		322		2,961				260		260
Total OREO, net	\$	45,432	\$	19,114	\$	64,546	\$	33,572	\$	22,842	\$	56,414

The following table presents a rollforward of OREO, net of the valuation allowance, for the periods indicated:

	Non-Covered OREO			overed OREO		Total OREO
		(In	tho	ousands)		
OREO Activity:						
Balance, December 31, 2012	\$	33,572	\$	22,842	\$	56,414
Foreclosures		3,500		1,480		4,980
Provision for losses		(92)	(1,093)			(1,185)
Reductions related to sales		(1,019)		(5,918)		(6,937)
Balance, March 31, 2013		35,961		17,311		53,272
Addition from the FCAL acquisition		10,092		3,680		13,772
Foreclosures		1,035		3,075		4,110
Payments to third parties <sup>(1)</sup>		14				14
Provision for losses				(292)		(292)
Reductions related to sales		(1,670)		(4,660)		(6,330)
Balance, June 30, 2013	\$	45,432	\$	19,114	\$	64,546

<sup>(1)</sup> Represents amounts due to participants and for guarantees, property taxes or other prior lien positions.

### NOTE 8 FDIC LOSS SHARING ASSET

The FDIC loss sharing asset relates to assets covered by the loss sharing agreements between the Bank and the FDIC arising from the acquisitions of Los Padres Bank and Affinity Bank and, through the FCAL acquisition, the assumption of the loss sharing agreements between First California Bank and the FDIC arising from FCB's acquisition of Western Commercial Bank ("Western Commercial") and San Luis Trust Bank ("San Luis"). The FDIC loss sharing asset related to Western Commercial and San Luis was measured at its fair value as of May 31, 2013 in conjunction with the FCAL acquisition. The FDIC loss sharing asset related to Los Padres and Affinity was measured at its estimated fair value at the respective acquisition dates.

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

### NOTE 8 FDIC LOSS SHARING ASSET (Continued)

An increase in the expected amount of losses on the covered assets will increase the FDIC loss sharing asset; such increase is recognized through a credit to FDIC loss sharing income. Recoveries on previous losses paid to us by the FDIC reduce the FDIC loss sharing asset by a charge to FDIC loss sharing income. In addition, decreases in the expected amount of losses on covered assets will decrease the amount of funds expected to be collected from the FDIC and will therefore reduce the FDIC loss sharing asset through higher prospective amortization expense. The FDIC loss sharing asset is being amortized to its estimated value over the lesser of the term of the loss sharing agreements or the remaining contractual life of the assets covered by the loss sharing agreements.

The following table presents the changes in the FDIC loss sharing asset for the period indicated:

	Loss	FDIC Sharing Asset
	(In th	ousands)
Balance, December 31, 2012	\$	57,475
Addition from the FCAL acquisition		18,981
FDIC share of additional losses, net of recoveries		5,392
Cash received from FDIC		(3,108)
Net amortization		(11,747)
Balance, June 30, 2013	\$	66,993

#### NOTE 9 BORROWINGS, SUBORDINATED DEBENTURES AND BROKERED DEPOSITS

#### **Borrowings**

The following table summarizes our borrowings outstanding as of the dates indicated:

			Decemb	er 31,							
	June	30, 2013	201	2							
	Amount	Rate	Amount	Rate							
	(Dollars in thousands)										
Non-recourse debt	\$ 9.69	6.309	% \$ 12.591	6.28%							

As of June 30, 2013 and December 31, 2012, our borrowings consisted of non-recourse debt relating to the payment stream of certain leases sold to third parties. The debt is secured by the equipment in the leases and all interest rates are fixed. As of June 30, 2013, the weighted average maturity of the debt was 2.2 years.

As of June 30, 2013 and December 31, 2012, there were no outstanding FHLB advances. Our aggregate remaining borrowing capacity under the FHLB secured borrowing lines was \$1.4 billion at June 30, 2013. As of June 30, 2013, our FHLB advances facility was secured by: (1) a blanket lien on certain qualifying loans in our loan portfolio, which were not pledged to the Federal Reserve Bank of San Francisco ("FRBSF"), and (2) available-for-sale securities with a carrying value of \$12.8 million. Additionally, the Bank had secured borrowing capacity from the FRBSF of \$489.9 million at June 30, 2013, secured by \$612.2 million of certain qualifying loans. As of June 30, 2013, the Bank also had unsecured lines of credit of \$80.0 million with correspondent banks for the purchase of overnight funds; these lines are subject to availability of funds.

### PACWEST BANCORP AND SUBSIDIARIES

### **Notes to Condensed Consolidated Financial Statements (Continued)**

### (Unaudited)

### NOTE 9 BORROWINGS, SUBORDINATED DEBENTURES AND BROKERED DEPOSITS (Continued)

### **Subordinated Debentures**

The following table summarizes the terms of each issuance of the subordinated debentures outstanding as of the dates indicated:

	June 30,	2013	December 2012	,	Date	Maturity		Next Reset
Series	Amount	$Rate^{(1)} \\$	Amount	Rate <sup>(2)</sup>	Issued	Date	Rate Index	Date
	(D	ollars in the	ousands)					
Trust V	\$ 10,310	3.37% \$	5 10,310	3.41%	8/15/03	9/17/33	3 month LIBOR + 3.10	9/13/13
Trust VI	10,310	3.32%	10,310	3.36%	9/3/03	9/15/33	3 month LIBOR + 3.05	9/12/13
Trust CII	5,155	3.22%	5,155	3.26%	9/17/03	9/17/33	3 month LIBOR + 2.95	9/13/13
Trust VII	61,856	3.02%	61,856	3.05%	2/5/04	4/23/34	3 month LIBOR + 2.75	10/28/13
Trust CIII	20,619	1.96%	20,619	2.00%	8/15/05	9/15/35	3 month LIBOR + 1.69	9/12/13
Trust FCCI <sup>(3)</sup>	16,495	1.87%			1/25/07	3/15/37	3 month LIBOR + 1.60	9/12/13
Trust FCBI <sup>(3)</sup>	10,310	1.82%			9/30/05	12/15/35	3 month LIBOR + 1.55	9/12/13
Gross subordinated debentures	135,055		108,250					
Unamortized discount <sup>(4)</sup>	(2,697)							
Net subordinated debentures	\$ 132,358	\$	5 108,250					

(1)	
	As of July 26, 2013.

The Company had an aggregate amount of \$132.4 million in subordinated debentures outstanding at June 30, 2013. With the FCAL acquisition, we added \$24.1 million of subordinated debentures, net of a \$2.7 million discount. These subordinated debentures were issued in

<sup>(2)</sup> As of January 28, 2013.

<sup>(3)</sup> Acquired in the FCAL acquisition.

<sup>(4)</sup> Amount represents the fair value adjustment on trusts acquired in the FCAL acquisition.

separate series and each issuance had a maturity of thirty years from its date of issue. The subordinated debentures are variable-rate instruments and are each callable at par with no prepayment penalty. The subordinated debentures were issued to trusts established by us or entities we have acquired, which in turn issued trust preferred securities, which totaled \$131.0 million at June 30, 2013. The proceeds of the subordinated debentures were used primarily to fund several of our acquisitions and to augment regulatory capital.

Interest payments made by the Company on subordinated debentures are considered dividend payments under the Board of Governors of the Federal Reserve System ("FRB") regulations. Bank holding companies, such as PacWest Bancorp, are required to notify the FRB prior to declaring and paying a dividend to stockholders during any period in which quarterly and/or cumulative twelve-month net earnings are insufficient to fund the dividend amount, among other requirements. We are not required to make such notification to the FRB.

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

### NOTE 9 BORROWINGS, SUBORDINATED DEBENTURES AND BROKERED DEPOSITS (Continued)

#### Debt Termination Expense FHLB Advances and Subordinated Debentures

In March 2012, the Company incurred \$22.6 million in debt termination expense related to the repayment of \$225.0 million in fixed-rate term FHLB advances and the early redemption of \$18.6 million in fixed-rate subordinated debentures. The Company used a combination of excess cash and collateralized overnight FHLB advances to repay these debt instruments. The FHLB advances were composed of \$200 million maturing in December 2017 with a fixed rate of 3.16% and \$25 million due in January 2018 with a fixed rate of 2.61%. The agreements for these FHLB advances had an early repayment fee for payoffs made before maturity. The subordinated debentures were composed of a \$10.3 million debenture, due in March 2030 and bearing a fixed rate of 11.00%, which was referred to as "Trust CI," and an \$8.3 million debenture due in September 2030 and bearing a fixed rate of 10.6%, which was referred to as "Trust I."

### **Brokered Deposits**

Brokered time deposits totaled \$54.0 million at June 30, 2013, and \$37.7 million at December 31, 2012, all of which were part of the CDARS program. The CDARS program represents deposits that are participated with other FDIC insured financial institutions as a means to provide FDIC deposit insurance coverage for the full amount of our customers' deposits. In addition, liabilities from discontinued operations at June 30, 2013 included \$93.2 million of noninterest-bearing brokered deposits.

#### NOTE 10 COMMITMENTS AND CONTINGENCIES

#### **Lending Commitments**

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and commitments to purchase equipment being acquired for lease to others. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the condensed consolidated balance sheets. The contract or notional amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The following table presents a summary of the financial instruments described above as of the dates indicated:

	June 30, 2013	cember 31, 2012	
	(In tho	usand	ls)
Loan commitments to extend credit	\$ 1,031,099	\$	849,607
Standby letters of credit	38,946		27,534
Commitments to purchase equipment being acquired for lease to others	3,319		4,399
	\$ 1,073,364	\$	881,540
38			

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

### NOTE 10 COMMITMENTS AND CONTINGENCIES (Continued)

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support private borrowing arrangements. Most guarantees expire within one year from the date of issuance. The Company generally requires collateral or other security to support financial instruments with credit risk.

In addition, the Company has investments in low income housing project partnerships, which provide the Company income tax credits, and in a few small business investment companies. The investments call for capital contributions up to an amount specified in the partnership agreements. As of June 30, 2013 and December 31, 2013, the Company had commitments to contribute capital to these entities totaling \$12.7 million and \$10.8 million, respectively.

#### Legal Matters

In the ordinary course of our business, we are party to various legal actions, which we believe are incidental to the operation of our business. The outcome of such legal actions and the timing of ultimate resolution are inherently difficult to predict. In the opinion of management, based upon information currently available to us, any resulting liability, in addition to amounts already accrued, would not have a material adverse effect on the Company's financial statements or operations.

#### FCAL Merger-Related Litigation

As set forth below, there are a number of litigations pending against FCB, an entity which was a formerly wholly owned subsidiary of FCAL. On May 31, 2013, pursuant to the FCAL acquisition, FCAL merged with and into PacWest, and FCB merged with and into Pacific Western. Pursuant to the merger agreement executed between FCAL and PacWest on November 6, 2012, PacWest has assumed the defense of the litigations and would assume liability for the results in the event of an adverse result in the cases.

Eleven lawsuits have been filed in the Superior Court of the State of California, County of Los Angeles against FCB, among others, by various former clients of political campaign and non-profit organization treasurer Kinde Durkee. The lawsuits are entitled (i) Wardlaw, et al. v. First California Bank, et al. (Case No. SC 114232), filed September 23, 2011; (ii) Lou Correa for State Senate, et al. v. First California Bank, et al. (Case No. BC 479872), filed February 29, 2012; (iii) Committee to Re-elect Lorreta Sanchez, et al. v. First California Bank, et al. (Case No. BC 479873), filed February 29, 2012, (iv) Holden for Assembly v. First California Bank, et al. (Case No. BC 489604), filed August 3, 2012; (v) Latino Diabetes Ass'n v. First California Bank, et al. (Case No. BC 489605), filed August 3, 2012; (vi) Jose Solorio Assembly Officeholder Committee, et al. v. First California Bank, et al. (Case No. BC 492855), filed September 27, 2012; (vii) Foster for Treasurer 2014, et al. v. First California Bank, et al. (Case No. BC 492878), filed September 27, 2012; (viii) Los Angeles County Democratic Central Committee, et al. v. First California Bank, et al. (Case No. BC 492854), filed September 27, 2012;

Table of Contents

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

(Unaudited)

### NOTE 10 COMMITMENTS AND CONTINGENCIES (Continued)

(ix) National Popular Vote v. First California Bank, et al. (Case No. BC 501213), filed February 19, 2013; (x) Zine for City Council v. First California Bank, et al. (Case No. BC 504476), filed April 2, 2013; and (xi) Rothman v. First California Bank, et al. (Case No. BC 511180), filed June 5, 2013. Plaintiffs in each of the cases claim, among other things, that FCB aided and abetted a fraud and unlawful conversion by Ms. Durkee and/or her affiliated company of funds held in accounts at FCB. Based largely on the same alleged conduct, plaintiffs also assert claims for an alleged violation of California Business & Professions Code Section 17200 and for declaratory relief. Plaintiffs seek compensatory and punitive damages, as well as various forms of equitable and declaratory relief.

Each of the cases is pending before the same judge, who is coordinating their progress. FCB has answered each of the complaints, and the parties are engaged in discovery. A trial date has been scheduled for August 13, 2014 and the parties are scheduled to participate in a mediation session on October 16, 2013. The plaintiffs have not yet made a settlement demand in the cases.

On September 23, 2011, FCB filed a Complaint-in-Interpleader in the Superior Court of the State of California, County of Los Angeles (Case No. BC 470182), pursuant to which FCB interpleaded the sum of \$2,539,049 as the amounts on deposit in accounts at FCB that were controlled by Ms. Durkee on behalf of the several hundred named defendants (the "Interpleader Action"). FCB seeks an order requiring the defendants to interplead and litigate their respective claims, discharging FCB from liability, and restraining proceedings or actions against FCB by the defendants with respect to those amounts. On December 6, 2011, the Interpleader Action was designated as complex and transferred to the Superior Court's complex litigation division. It has been related to the other pending actions that relate to the conduct of Ms. Durkee.

On June 18, 2012, FCB moved for summary judgment in the Interpleader Action. At hearings held in late 2012 and early 2013, the Superior Court entered summary judgment with respect to a majority of the accounts at issue. Those sums have been paid by the Superior Court to the former accountholders.

At this time, we believe we have made the appropriate accrual for any liabilities that may arise out of the Kinde Durkee litigation matters, but we are unable to determine with certainty whether there will be any material impact on the Company's financial statements or operations.

#### CapitalSource Merger-Related Litigation

Between July 24, 2013 and August 6, 2013, six putative stockholder class action lawsuits (the "Merger Litigations") were filed against PacWest and certain other defendants in connection with PacWest entering into the Agreement and Plan of Merger ("CapitalSource Merger Agreement") in which PacWest agreed to acquire CapitalSource, Inc. ("CapitalSource"). The CapitalSource Merger Agreement was publicly announced on July 22, 2013. Three of the six actions were filed in Superior Court of California, Los Angeles County: (1) *Engel* v. *CapitalSource, Inc. et al.*, Case No. BC516267, filed on July 24, 2013; (2) *Miller* v. *Fremder et al.*, Case No. BC516590, filed on July 29, 2013; and (3) *Holliday* v. *PacWest Bancorp et al.*, Case No. BC517209, filed on August 5, 2013. The other three actions were filed in the Court of Chancery of the State of Delaware: (1) *Fosket* v. *Byrnes et al.*, Case No. 8765, filed on August 1, 2013; (2) *Bennett* v. *CapitalSource, Inc. et al.*, Case No. 8770, filed on August 2, 2013; and (3) *Chalfant* v. *CapitalSource et al.*, Case No. 8777, filed on August 6, 2013.

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

(Unaudited)

### NOTE 10 COMMITMENTS AND CONTINGENCIES (Continued)

The Merger Litigations allege variously that the members of the CapitalSource board of directors breached its fiduciary duties to CapitalSource stockholders by approving the proposed merger for inadequate consideration; approving the transaction in order to obtain benefits not equally shared by other CapitalSource stockholders; entering into the CapitalSource Merger Agreement containing preclusive deal protection devices; and failing to take steps to maximize the value to be paid to the CapitalSource stockholders. Each of the Merger Litigations also alleges claims against CapitalSource and PacWest for aiding and abetting these alleged breaches of fiduciary duties. Plaintiffs generally seek, among other things, declaratory and injunctive relief concerning the alleged breaches of fiduciary duties, injunctive relief prohibiting consummation of the acquisition, rescission, an accounting by defendants, damages and attorneys' fees and costs, and other and further relief. At this stage, it is not possible to predict the outcome of the proceedings or their impact on CapitalSource or PacWest.

#### NOTE 11 FAIR VALUE MEASUREMENTS

ASC 820, "Fair Value Measurement," defines fair value, establishes a framework for measuring fair value including a three-level valuation hierarchy, and expands disclosures about fair value measurements. Fair value is defined as the exchange price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date reflecting assumptions that a market participant would use when pricing an asset or liability. The hierarchy uses three levels of inputs to measure the fair value of assets and liabilities as follows:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2: Observable inputs other than Level 1, including quoted prices for similar assets and liabilities in active markets, quoted prices in less active markets, or other observable inputs that can be corroborated by observable market data, either directly or indirectly, for substantially the full term of the financial instrument. This category generally includes government agency and government-sponsored enterprise securities.

Level 3: Inputs to a valuation methodology that are unobservable, supported by little or no market activity, and significant to the fair value measurement. These valuation methodologies generally include pricing models, discounted cash flow models, or a determination of fair value that requires significant management judgment or estimation. This category also includes unobservable inputs from a pricing service not corroborated by observable market data, and includes our covered private label CMOs.

We use fair value to measure certain assets on a recurring basis, primarily securities available-for-sale; we have no liabilities being measured at fair value. For assets measured at the lower of cost or fair value, the fair value measurement criteria may or may not be met during a reporting period and such measurements are therefore considered "nonrecurring" for purposes of disclosing our fair value measurements. Fair value is used on a nonrecurring basis to adjust carrying values for impaired loans and other real estate owned and also to record impairment on certain assets, such as goodwill, core deposit intangibles, and other long-lived assets.

### PACWEST BANCORP AND SUBSIDIARIES

### **Notes to Condensed Consolidated Financial Statements (Continued)**

### (Unaudited)

# NOTE 11 FAIR VALUE MEASUREMENTS (Continued)

The following table presents information on the assets measured and recorded at fair value on a recurring basis as of the date indicated:

	Fair Value Measurement as of June 30, 2013						3	
		Total	Total Level 1 Level 2			Level 2	Level 3	
				(In the	ousar	nds)		
Measured on a Recurring Basis:								
Securities available-for-sale:								
Government agency and government-sponsored enterprise residential								
mortgage-backed securities	\$	887,737	\$		\$	887,737	\$	
Covered private label CMOs		40,917						40,917
Municipal securities		424,174				424,174		
Corporate securities		83,132				83,132		
Other securities		37,618		516		37,102		
	\$	1,473,578	\$	516	\$	1,432,145	\$	40,917

There were no transfers of assets either between Level 1 and Level 2 nor in or out of Level 3 of the fair value hierarchy for assets measured on a recurring basis during the three months ended June 30, 2013.

The following table presents information about quantitative inputs and assumptions used to evaluate the fair values provided by our third party pricing service for our Level 3 covered private label CMOs measured at fair value on a recurring basis as of June 30, 2013:

		Weighted Average
Unobservable Inputs	Range of Inputs	Input
Voluntary annual prepayment speeds	0% - 30.5%	9.4%
Annual default rates	0% - 29.5%	3.2%
Loss severity rates	0% - 66.3%	34.6%
Discount rates	0% - 11.9%	5.2%

The following table summarizes activity for assets measured at fair value on a recurring basis that are categorized as Level 3 for the period indicated:

	Pi Labe	overed rivate el CMOs evel 3)
	(In th	ousands)
Balance, December 31, 2012	\$	44,684
Total realized in earnings		1,001
Decrease in unrealized loss in comprehensive income		(648)
Net settlements		(4,120)
Balance, June 30, 2013	\$	40,917
	42	

### PACWEST BANCORP AND SUBSIDIARIES

### **Notes to Condensed Consolidated Financial Statements (Continued)**

### (Unaudited)

### NOTE 11 FAIR VALUE MEASUREMENTS (Continued)

The following tables present assets measured at fair value on a non-recurring basis as of the date indicated and the gains and (losses) recognized on such assets for the period indicated:

	Fair Value Measurement as of June 30, 2013								
		Total	Level 1 Level 2		I	Level 3			
	(In thousands)								
Measured on a Non-Recurring Basis:									
Non-PCI impaired loans	\$	80,204	\$	\$	5,933	\$	74,271		
Covered other real estate owned		2,261			743		1,518		
SBA loan servicing asset		903					903		
	\$	83,368	\$	\$	6,676	\$	76,692		

	Jı	ee Months Ended une 30, 2013		x Months Ended June 30, 2013			
		(In thousands)					
Gain (Loss) on Assets Measured on a Non-Recurring Basis:							
Non-PCI impaired loans	\$	(2,181)	\$	(2,904)			
Covered other real estate owned		(292)		(651)			
SBA loan servicing asset				12			
Total net loss	\$	(2,473)	\$	(3,543)			

The following table presents the valuation methodology and unobservable inputs for Level 3 assets measured at fair value on a nonrecurring basis as of June 30, 2013:

Asset	 ir Value n 000's)	Valuation Methodology	Unobservable Inputs	Range	Weighted Average
Impaired loans <sup>(1)</sup>	\$ 70,401	Discounted cash flow	Discount rates	4.06% - 8.81%	6.60%
	\$ 2,353	Appraisals	No discounts		
OREO	\$ 1,518	Appraisals	Discount, including 8% for selling costs	11% - 21%	17%
SBA loan servicing asset	\$ 903	Discounted cash flow	Prepayment speeds Discount rates	3.40% - 16.34% 9.66% - 12.67%	(2)

Excludes \$1.6 million of impaired loans with balances of  $$250,\!000$  or less.

(2) Not readily available.

43

### PACWEST BANCORP AND SUBSIDIARIES

### **Notes to Condensed Consolidated Financial Statements (Continued)**

### (Unaudited)

# NOTE 11 FAIR VALUE MEASUREMENTS (Continued)

ASC Topic 825, "Financial Instruments," requires disclosure of the estimated fair value of certain financial instruments and the methods and significant assumptions used to estimate such fair values. Additionally, certain financial instruments and all nonfinancial instruments are excluded from the applicable disclosure requirements.

The following tables present a summary of the carrying values and estimated fair values of certain financial instruments as of the dates indicated:

June 30, 2013

	arrying or Contract			Estimated	l Fa	ir Value	
	Amount	Total		Level 1		Level 2	Level 3
			(In	thousands)			
Financial Assets:							
Cash and due from banks	\$ 106,237	\$ 106,237	\$	106,237	\$		\$
Interest-earning deposits in financial institutions	112,590	112,590		112,590			
Securities available-for-sale	1,473,578	1,473,578		516		1,432,145	40,917
Investment in FHLB stock	39,129	39,129				39,129	
Loans and leases, net	4,329,043	4,355,996				5,933	4,350,063
SBA loan servicing asset	903	903					903
Financial Liabilities:							
Deposits:							
Demand, money market, interest checking, and							
savings deposits	4,700,887	4,700,887				4,700,887	
Time deposits	822,113	824,353				824,353	
Borrowings	9,696	9,697				9,697	
Subordinated debentures	132,358	132,223				132,223	
	44						

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

### NOTE 11 FAIR VALUE MEASUREMENTS (Continued)

#### December 31, 2012

	rrying or Contract			Estimate	d Fa	air Value	
	Amount	Total	1	Level 1		Level 2	Level 3
		(	In t	housands	)		
Financial Assets:							
Cash and due from banks	\$ 89,011	\$ 89,011	\$	89,011	\$		\$
Interest-earning deposits in financial institutions	75,393	75,393		75,393			
Securities available-for-sale	1,355,385	1,355,385		8,985		1,301,716	44,684
Investment in FHLB stock	37,126	37,126				37,126	
Loans and leases, net	3,498,329	3,551,674				4,975	3,546,699
SBA loan servicing asset	1,000	1,000					1,000
Financial Liabilities:							
Deposits:							
Demand, money market, interest checking, and							
savings deposits	3,888,794	3,888,794				3,888,794	
Time deposits	820,327	823,912				823,912	
Borrowings	12,591	12,611				12,611	
Subordinated debentures	108,250	108,186				108,186	

The following is a description of the valuation methodologies used to measure our assets recorded at fair value (under ASC Topic 820) and for estimating fair value for financial instruments not recorded at fair value (under ASC Topic 825).

Cash and due from banks. The carrying amount is assumed to be the fair value because of the liquidity of these instruments.

*Interest-earning deposits in financial institutions.* The carrying amount is assumed to be the fair value given the short-term nature of these deposits.

Securities available-for-sale. Securities available-for-sale are measured and carried at fair value on a recurring basis. Unrealized gains and losses on available-for-sale securities are reported as a component of accumulated other comprehensive income in the condensed consolidated balance sheets. See Note 5, *Investment Securities*, for further information on unrealized gains and losses on securities available-for-sale.

Fair value for securities categorized as Level 1, which are primarily equity securities, are based on readily available quoted prices. In determining the fair value of the securities categorized as Level 2, we obtain a report from a nationally recognized broker-dealer detailing the fair value of each investment security we hold as of each reporting date. The broker-dealer uses observable market information to value our securities, with the primary source being a nationally recognized pricing service. We review the market prices provided by the broker-dealer for our securities for reasonableness based on our understanding of the marketplace and we consider any credit issues related to the securities. As we have not made any adjustments to the market quotes provided to us and they are based on observable market data, they have been categorized as Level 2 within the fair value hierarchy.

Table of Contents

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

(Unaudited)

#### NOTE 11 FAIR VALUE MEASUREMENTS (Continued)

Our covered private label CMOs are categorized as Level 3 due in part to the inactive market for such securities. There is a wide range of prices quoted for private label CMOs among independent third party pricing services and this range reflects the significant judgment being exercised over the assumptions and variables that determine the pricing of such securities. We consider this subjectivity to be a significant unobservable input and have concluded that the covered private label CMOs should be categorized as a Level 3 measured asset. Our fair value estimate was based on prices provided to us by a nationally recognized pricing service which we also use to determine the fair value of the majority of our securities portfolio. We determined the reasonableness of the fair values by reviewing assumptions at the individual security level about prepayment, default expectations, estimated severity loss factors, and discount rates, all of which are not directly observable in the market. Significant changes in default expectations, severity loss factors, or discount rates, which occur all together or in isolation, would result in different fair value measurements.

**FHLB stock.** Investments in FHLB stock are recorded at cost and measured for impairment quarterly. Ownership of FHLB stock is restricted to member banks and the securities do not have a readily determinable market value. Purchases and sales of these securities are at par value with the issuer. The fair value of investments in FHLB stock is equal to the carrying amount.

Non-PCI loans and leases. As Non-PCI loans and leases are not measured at fair value, the following discussion relates to estimating the fair value disclosures under ASC Topic 825. Fair values are estimated for portfolios of loans and leases with similar financial characteristics. Loans are segregated by type and further segmented into fixed and adjustable rate interest terms and by credit risk categories. The fair value estimates do not take into consideration the value of the loan portfolio in the event the loans are sold outside the parameters of normal operating activities. The fair value of performing fixed-rate loans is estimated by discounting scheduled cash flows through the estimated maturity using estimated market prepayment speeds. The fair value of equipment leases is estimated by discounting scheduled lease and expected lease residual cash flows over their remaining term. The estimated market discount rates used for performing fixed-rate loans and equipment leases are the Company's current offering rates for comparable instruments with similar terms. The fair value of performing adjustable-rate loans is estimated by discounting scheduled cash flows through the next repricing date. As these loans reprice frequently at market rates and the credit risk is not considered to be greater than normal, the market value is typically close to the carrying amount of these loans. These methods and assumptions are not based on the exit price concept of fair value.

*Impaired loans (excluding PCI loans).* Nonaccrual loans and performing restructured loans are considered impaired for reporting purposes and are measured and recorded at fair value on a non-recurring basis. Non-PCI nonaccrual loans with an unpaid principal balance over \$250,000 and all performing restructured loans are reviewed individually for the amount of impairment, if any. Non-PCI nonaccrual loans with an unpaid principal balance of \$250,000 or less are evaluated for impairment collectively.

To the extent a loan is collateral dependent, we measure such impaired loan based on the estimated fair value of the underlying collateral. The fair value of each loan's collateral is generally based on estimated market prices from an independently prepared appraisal, which is then adjusted for the cost related to liquidating such collateral; such valuation inputs result in a nonrecurring fair value

#### PACWEST BANCORP AND SUBSIDIARIES

### **Notes to Condensed Consolidated Financial Statements (Continued)**

(Unaudited)

### NOTE 11 FAIR VALUE MEASUREMENTS (Continued)

measurement that is categorized as a Level 2 measurement. The Level 2 measurement is based on appraisals obtained within the last 12 months and for which a charge-off was recognized or a change in the specific valuation allowance was made during the six months ended June 30, 2013.

When adjustments are made to an appraised value to reflect various factors such as the age of the appraisal or known changes in the market or the collateral, such valuation inputs are considered unobservable and the fair value measurement is categorized as a Level 3 measurement. The impaired loans categorized as Level 3 also include unsecured loans and other secured loans whose fair values are based significantly on unobservable inputs such as the strength of a guarantor, including an SBA government guarantee, cash flows discounted at the effective loan rate, and management's judgment.

The Non-PCI impaired loan balances shown above represent those nonaccrual and restructured loans for which impairment was recognized during the six months ended June 30, 2013. The amounts shown as net losses include the impairment recognized during the six months ended June 30, 2013, for the loan balances shown. Of the \$51.7 million of nonaccrual loans at June 30, 2013, \$4.7 million were written down to their collateral fair values through charge-offs during the quarter.

Other real estate owned. The fair value of foreclosed real estate, both non-covered and covered, is generally based on estimated market prices from independently prepared current appraisals or negotiated sales prices with potential buyers, less estimated costs to sell; such valuation inputs result in a fair value measurement that is categorized as a Level 2 measurement on a nonrecurring basis. As a matter of policy, appraisals are required annually and may be updated more frequently as circumstances require in the opinion of management. The Level 2 measurement for OREO is based on appraisals obtained within the last 12 months and for which a write-down was recognized during the six months ended June 30, 2013.

When a current appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value as a result of known changes in the market or the collateral and there is no observable market price, such valuation inputs result in a fair value measurement that is categorized as a Level 3 measurement. To the extent a negotiated sales price or reduced listing price represents a significant discount to an observable market price, such valuation input would result in a fair value measurement that is also considered a Level 3 measurement. The OREO losses disclosed are write-downs based on either a recent appraisal obtained after foreclosure or an accepted purchase offer by an independent third party received after foreclosure.

SBA servicing asset. In accordance with ASC Topic 860, "Transfers and Servicing," the SBA servicing asset, included in other assets in the condensed consolidated balance sheets, is carried at its implied fair value. The fair value of the servicing asset is estimated by discounting future cash flows using market-based discount rates and prepayment speeds. The discount rate is based on the current U.S. Treasury yield curve, as published by the Department of the Treasury, plus a spread for the marketplace risk associated with these assets. We utilize estimated prepayment vectors using SBA prepayment information provided by Bloomberg for pools of similar assets to determine the timing of the cash flows. These nonrecurring valuation inputs are considered to be Level 3 inputs.

*Deposits.* Deposits are carried at historical cost. The fair value of deposits with no stated maturity, such as noninterest bearing demand deposits, interest checking, money market, and savings accounts, is

Table of Contents

#### PACWEST BANCORP AND SUBSIDIARIES

### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

### NOTE 11 FAIR VALUE MEASUREMENTS (Continued)

equal to the amount payable on demand as of the balance sheet date and considered Level 2. The fair value of time deposits is based on the discounted value of contractual cash flows and considered Level 2. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities. No value has been separately assigned to the Company's long-term relationships with its deposit customers, such as a core deposit intangible.

**Borrowings.** Borrowings are carried at amortized cost. The fair value of fixed-rate borrowings is calculated by discounting scheduled cash flows through the estimated maturity dates or call dates, if applicable, using estimated market discount rates that reflect current rates offered for borrowings with similar remaining maturities and characteristics.

**Subordinated debentures.** Subordinated debentures are carried at amortized cost. The fair value of subordinated debentures with variable rates is determined using a market discount rate on the expected cash flows.

**Commitments to extend credit.** The majority of our commitments to extend credit carry current market interest rates if converted to loans. Because these commitments are generally unassignable by either the borrower or us, they only have value to the borrower and us. The estimated fair value approximates the recorded deferred fee amounts and is excluded from the table above because it is not material.

#### Limitations

Fair value estimates are made at a specific point in time and are based on relevant market information and information about the financial instrument. These estimates do not reflect income taxes or any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a portion of the Company's financial instruments, fair value estimates are based on what management believes to be conservative judgments regarding expected future cash flows, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimated fair values are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates. Since the fair values have been estimated as of June 30, 2013, the amounts that will actually be realized or paid at settlement or maturity of the instruments could be significantly different.

# PACWEST BANCORP AND SUBSIDIARIES

# Notes to Condensed Consolidated Financial Statements (Continued)

# (Unaudited)

# NOTE 12 EARNINGS PER SHARE

The following is a summary of the calculation of basic and diluted net earnings per share for the periods indicated:

		Th	ree	Months End	led			Six Montl		
	•	June 30, 2013	N	March 31, 2013	,	June 30, 2012		June 2013	30,	2012
					ıds,	except per s	har			
Basic Earnings Per Share:					ĺ			ĺ		
Net earnings from continuing operations	\$	4,396	\$	13,494	\$	15,557	\$	17,890	\$	20,821
Less: earnings allocated to unvested restricted stock <sup>(1)</sup>		(212)		(326)		(538)		(351)		(602)
Net earnings from continuing operations allocated to common										
shares		4,184		13,168		15,019		17,539		20,219
Net earnings from discontinued operations		(47)						(47)		
Net earnings allocated to common shares	\$	4,137	\$	13,168	\$	15,019	\$	17,492	\$	20,219
Weighted-average basic shares and unvested restricted stock										
outstanding		40,338.3		37,391.1		37,359.2		38,872.8		37,321.6
Less: weighted-average unvested restricted stock outstanding		(1,596.7)		(1,594.1)		(1,669.2)		(1,595.4)		(1,661.6)
Weighted-average basic shares outstanding		38,741.6		35,797.0		35,690.0		37,277.4		35,660.0
Basic earnings per share:										
Net earnings from continuing operations	\$	0.11	\$	0.37	\$	0.42	\$	0.47	\$	0.57
Net earnings from discontinued operations										
Net earnings	\$	0.11	\$	0.37	\$	0.42	\$	0.47	\$	0.57
Diluted Earnings Per Share: Net earnings from continuing operations allocated to common										
shares	\$	4,184	\$	13,168	\$	15,019	\$	17,539	\$	20,219
Net earnings from discontinued operations		(47)		·		·		(47)		ĺ
Net earnings allocated to common shares	\$	4,137	\$	13,168	\$	15,019	\$	17,492	\$	20,219
Weighted-average basic shares outstanding		38,741.6		35,797.0		35,690.0		37,277.4		35,660.0
Diluted earnings per share:										
Net earnings from continuing operations	\$	0.11	\$	0.37	\$	0.42	\$	0.47	\$	0.57
Net earnings from discontinued operations										
Net earnings	\$	0.11	\$	0.37	\$	0.42	\$	0.47	\$	0.57

Represents cash dividends paid to holders of unvested restricted stock, net of estimated forfeitures, plus undistributed earnings amounts available to holders of unvested restricted stock, if any.

### Table of Contents

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

(Unaudited)

### NOTE 13 STOCK COMPENSATION PLANS

The Company's 2003 Stock Incentive Plan, or the 2003 Plan, permits stock based compensation awards to officers, directors, key employees and consultants. As of June 30, 2013, the 2003 Plan authorized grants of stock-based compensation instruments to purchase or issue up to 6,500,000 shares of authorized but unissued Company common stock, subject to adjustments provided by the 2003 Plan. As of June 30, 2013, there were 1,445,715 shares available for grant under the 2003 Plan.

#### Restricted Stock

At June 30, 2013, there were outstanding 913,562 shares of unvested time-based restricted common stock and 875,000 shares of unvested performance-based restricted common stock. The awarded shares of time-based restricted common stock vest over a service period of three to four years from the date of the grant. The awarded shares of performance-based restricted common stock vest in full on the date the Compensation, Nominating and Governance, or CNG, Committee of the Board of Directors, as Administrator of the 2003 Plan, determines that the Company achieved certain financial goals established by the CNG Committee as set forth in the grant documents. Both time-based and performance-based restricted common stock vest immediately upon a change in control of the Company as defined in the 2003 Plan and upon death of the employee.

Compensation expense related to time-based restricted stock awards is based on the fair value of the underlying stock on the award date and is recognized over the vesting period using the straight-line method. Restricted stock amortization totaled \$2.0 million, \$1.8 million and \$1.3 million for the three months ended June 30, 2013, March 31, 2013, and June 30, 2012, respectively, and \$3.8 million and \$2.9 million for the six months ended June 30, 2013 and 2012, respectively. Such amounts are included in compensation expense on the accompanying condensed consolidated statements of earnings.

We are currently not recognizing any compensation expense for 575,000 of the 875,000 shares of performance-based restricted stock as management has concluded that it is improbable that the respective financial targets related to these outstanding stock awards will be met. If and when the attainment of such financial targets is deemed probable in future periods, a catch-up adjustment will be recorded and amortization of such performance-based restricted stock will begin again. The total amount of unrecognized compensation expense related to performance-based restricted stock for which amortization is not being recognized totaled \$19.0 million at June 30, 2013. The amount of unrecognized compensation expense related to all unvested restricted stock as of June 30, 2013 totals \$43.5 million.

As noted above, both time-based and performance-based restricted stock vests upon a change in control of the Company. The CapitalSource merger, expected to close in the first quarter of 2014, will trigger the change in control provisions within the 2003 Plan. The remaining unamortized expense for all the performance-based and time-based awards will be recognized at that time. See also Note 18, *Subsequent Events*.

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

(Unaudited)

#### NOTE 14 ACCUMULATED OTHER COMPREHENSIVE INCOME

The following table provides information about reclassification adjustments from accumulated other comprehensive income ("AOCI") for the period indicated:

		Six Mont	hs Ended June 30, 2013
AOCI Component:	111104111	t Reclassified n AOCI <sup>(1)</sup>	Affected Line Item in the Statement Where Net Income is Presented
	(In tl	housands)	
Unrealized gains (losses) on available- for-sale securities:			
	\$	409	Gain on sale of securities
		(172)	Income tax expense
Total reclassification for the period	\$	237	Net of tax

(1)

Amounts in parentheses indicate debits to income.

#### NOTE 15 BUSINESS SEGMENTS

The Company's reportable segments consist of "Banking," "Asset Financing," and "Other." At June 30, 2013, the Other segment consisted of the PacWest Bancorp holding company and other elimination and reconciliation entries.

The Bank's Asset Financing segment includes the operations of the divisions and subsidiaries that provide asset-based commercial loans and equipment leases. The asset-based lending products are offered primarily through three business units: (1) First Community Financial ("FCF"), a division of the Bank, based in Phoenix, Arizona; (2) BFI Business Finance ("BFI"), a wholly-owned subsidiary of the Bank, based in San Jose, California; and (3) Celtic Capital Corporation ("Celtic"), a wholly-owned subsidiary of the Bank based in Santa Monica, California. The equipment leasing products are offered through Pacific Western Equipment Finance ("EQF"), a division of the Bank based in Midvale, Utah.

With the acquisitions of EQF in January 2012 and Celtic in April 2012, we expanded our asset-based lending operations, both in terms of size and product diversification by adding equipment leasing, and determined that our asset financing operations met the threshold to be a reportable segment beginning with the second quarter of 2012.

The accounting policies of the reported segments are the same as those of the Company described in Note 1, "Nature of Operations and Summary of Significant Accounting Policies," of our Annual Report on Form 10-K for the year ended December 31, 2012. Transactions between segments consist primarily of borrowed funds. Intersegment interest expense is allocated to the Asset Financing segment based upon the Bank's total cost of interest-bearing liabilities. The provision for credit losses is allocated based on actual charge-offs for the period as well as assigning a minimum reserve requirement to the Asset Financing segment. Noninterest income and noninterest expense directly attributable to a segment are assigned to it.

### PACWEST BANCORP AND SUBSIDIARIES

### **Notes to Condensed Consolidated Financial Statements (Continued)**

### (Unaudited)

# NOTE 15 BUSINESS SEGMENTS (Continued)

The following tables present information regarding our business segments as of and for the periods indicated (the only segment income statements for which discontinued operations are applicable and reported are those for the three and six months ended June 30, 2013):

		Banking	E	June 30 Asset inancing	), 20	Other	-	onsolidated Company
		Danking	ľ	(In thou	icon			Company
Loans and leases, net of unearned income	\$	3,947,322	\$	472,364	\$ \$	ius)	\$	4,419,686
Allowance for loan and lease losses	Ψ	(84,917)	Ψ	(5,726)	Ψ		Ψ	(90,643)
Total loans and leases, net	\$	3,862,405	\$	466,638	\$		\$	4,329,043
Goodwill	\$	183,512	\$	25,678	\$		\$	209,190
Core deposit and customer relationship intangibles, net		17,958		2,232				20,190
Total assets		6,189,202		510,630		9,270		6,709,102
Total deposits <sup>(1)</sup>		5,557,871				(34,871)		5,523,000

(1) The negative balance in the "Other" segment represents the elimination of holding company cash held in deposit accounts at the Bank.

			June 30 Asset	), 20	12	C	onsolidated
	Banking	F	inancing		Other		Company
			(In thou	ısan	ds)		
Loans and leases, net of unearned income	\$ 3,102,215	\$	382,488	\$		\$	3,484,703
Allowance for loan and lease losses	(100,759)		(2,765)				(103,524)
Total loans and leases, net	\$ 3,001,456	\$	379,723	\$		\$	3,381,179
Goodwill	\$ 39,141	\$	22,867	\$		\$	62,008
Core deposit and customer relationship intangibles, net	14,104		2,839				16,943
Total assets	4,876,271		428,899		16,452		5,321,622
Total deposits <sup>(1)</sup>	4,604,387				(13,058)		4,591,329

<sup>(1)</sup>The negative balance in the "Other" segment represents the elimination of holding company cash held in deposit accounts at the Bank.

# PACWEST BANCORP AND SUBSIDIARIES

# Notes to Condensed Consolidated Financial Statements (Continued)

# (Unaudited)

# NOTE 15 BUSINESS SEGMENTS (Continued)

		Tl		Months E	ıded	June 30, 2		
	Ba	anking		Asset nancing	,	Other		nsolidated ompany
	Δ.			(In the				ompuny
Interest income	\$	59,321	\$	12,310			\$	71,631
Intersegment interest income (expense)		460		(460)				
Other interest expense		(2,080)		(196)		(882)		(3,158)
Net interest income		57,701		11,654		(882)		68,473
Total (provision) negative provision for credit losses		2,607		(765)				1,842
Noninterest income		(415)		592		26		203
Intangible asset amortization		(1,127)		(157)				(1,284)
Other noninterest expense		(55,554)		(5,980)		(1,398)		(62,932)
Total noninterest expense		(56,681)		(6,137)		(1,398)		(64,216)
Earnings (loss) from continuing operations before income taxes		3,212		5,344		(2,254)		6,302
Income tax (expense) benefit		(612)		(2,237)		943		(1,906)
and one than (on penso) content		(012)		(2,207)		,		(1,500)
Net earnings (loss) from continuing operations		2,600		3,107		(1,311)		4,396
Loss from discontinued operations before income taxes		(81)						(81)
Income tax benefit		34						34
Net loss from discontinued operations		(47)						(47)
Not coming (loss)	ď	2.552	¢.	2 107	¢	(1.211)	ď	4 2 4 0
Net earnings (loss)	\$	2,553	\$	3,107	\$	(1,311)	\$	4,349
	53							

# PACWEST BANCORP AND SUBSIDIARIES

# Notes to Condensed Consolidated Financial Statements (Continued)

# (Unaudited)

# NOTE 15 BUSINESS SEGMENTS (Continued)

		Th		Ionths End Asset	ded	March 31,		ısolidated
	В	Banking	Fi	nancing		Other	C	ompany
				(In tho	usa	nds)		
Interest income	\$	56,907	\$	12,362	\$		\$	69,269
Intersegment interest income (expense)		471		(471)				
Other interest expense		(2,650)		(143)		(783)		(3,576)
Net interest income		54,728		11,748		(783)		65,693
Total (provision) negative provision for credit losses		(2,336)		(801)				(3,137)
Noninterest income		2,273		544		23		2,840
Intangible asset amortization		(993)		(183)				(1,176)
Other noninterest expense		(35,538)		(6,053)		(1,416)		(43,007)
Total noninterest expense		(36,531)		(6,236)		(1,416)		(44,183)
		18,134		5,255		(2,176)		21,213
Earnings (loss) before income taxes								
Income tax (expense) benefit		(6,430)		(2,199)		910		(7,719)
Net earnings (loss)	\$	11,704	\$	3,056	\$	(1,266)	\$	13,494

		Th	Months Er	ided J	une 30, 2	
	Ba	anking	Asset nancing	Ot	ther	 olidated mpany
			(In tho	usand	s)	
Interest income	\$	62,045	\$ 10,845	\$		\$ 72,890
Intersegment interest income (expense)		630	(630)			
Other interest expense		(3,404)	(225)		(848)	(4,477)
Net interest income		59,271	9,990		(848)	68,413
Total (provision) negative provision for credit losses		371	(100)			271
Noninterest income		4,133	713		25	4,871
Intangible asset amortization		(1,603)	(134)			(1,737)
Other noninterest expense		(38,088)	(6,444)		(1,316)	(45,848)
Total noninterest expense		(39,691)	(6,578)		(1,316)	(47,585)
Earnings (loss) before income taxes		24,084	4,025		(2,139)	25,970

Income tax (expense) benefit		(9,563)	(1,750)	900	(10,413)
Net associated (Lank)	¢	14521 6	2.275 \$	(1.220) ¢	15 557
Net earnings (loss)	\$	14,521 \$	2,275 \$	(1,239) \$	15,557
		54			

# Table of Contents

# PACWEST BANCORP AND SUBSIDIARIES

# Notes to Condensed Consolidated Financial Statements (Continued)

# (Unaudited)

# NOTE 15 BUSINESS SEGMENTS (Continued)

		\$	Six N	Ionths End Asset	ed J	une 30, 20	nsolidated
	F	Banking	Fi	inancing	(	Other	 ompany
				(In tho	usan	ds)	
Interest income	\$	116,228	\$	24,672	\$		\$ 140,900
Intersegment interest income (expense)		931		(931)			
Other interest expense		(4,730)		(339)		(1,665)	(6,734)
No. 10 and 10 an		112 120		22 402		(1.665)	124.166
Net interest income		112,429		23,402		(1,665)	134,166
Total (provision) negative provision for credit losses		271		(1,566)			(1,295)
N		1.050		1.126		40	2.042
Noninterest income		1,858		1,136		49	3,043
Intangible asset amortization		(2,120)		(340)			(2,460)
Other noninterest expense		(91,092)		(12,033)		(2,814)	(105,939)
Total noninterest expense		(93,212)		(12,373)		(2,814)	(108,399)
		21 21		40.500		(4.420)	
Earnings (loss) from continuing operations before income taxes		21,346		10,599		(4,430)	27,515
Income tax (expense) benefit		(7,042)		(4,436)		1,853	(9,625)
Net earnings (loss) from continuing operations		14,304		6,163		(2,577)	17,890
ivet earnings (loss) from continuing operations		14,504		0,103		(2,311)	17,090
Loss from discontinued operations before income taxes		(81)					(81)
Income tax benefit		34					34
Net loss from discontinued operations		(47)					(47)
Net earnings (loss)	\$	14,257	\$	6,163	\$	(2,577)	\$ 17,843
	55	í					

#### **Table of Contents**

#### PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

## NOTE 15 BUSINESS SEGMENTS (Continued)

		S	ix N	Ionths Ende Asset	ed J	une 30, 201	onsolidated
		Banking	F	inancing		Other	 Company
				(In thou	ısan	ıds)	
Interest income	\$	127,528	\$	19,762	\$		\$ 147,290
Intersegment interest income (expense)		1,153		(1,153)			
Other interest expense		(8,715)		(443)		(2,039)	(11,197)
Net interest income		119,966		18,166		(2,039)	136,093
Total (provision) negative provision for credit losses		6,445		(100)			6,345
Noninterest income		6,191		1,879		63	8,133
		-, -		,			-,
Intangible asset amortization		(3,311)		(161)			(3,472)
Debt termination expense		(24,195)				1,597	(22,598)
Other noninterest expense		(76,440)		(11,256)		(2,714)	(90,410)
•							
Total noninterest expense		(103,946)		(11,417)		(1,117)	(116,480)
		( ) /		( ) - )		( ) - )	( -,,
Earnings (loss) before income taxes		28,656		8,528		(3,093)	34,091
Income tax (expense) benefit		(10,921)		(3,650)		1,301	(13,270)
		· /- /		( ))		,	, , , , ,
Net earnings (loss)	\$	17,735	\$	4,878	\$	(1,792)	\$ 20,821
6 ( 11)	-	. ,	-	,	-	( , , , , = )	.,

#### NOTE 16 RELATED PARTY TRANSACTION

In connection with the FCAL acquisition on May 31, 2013, the Bank paid an advisory fee of \$1.3 million to Castle Creek Financial LLC ("Castle Creek Financial"). Such fee has been included in acquisition and integration costs for the three and six months ended June 30, 2013 on the condensed consolidated statements of earnings. Castle Creek Financial is an affiliate of Castle Creek Capital LLC, which is controlled by the Company's chairman.

## NOTE 17 RECENTLY ISSUED ACCOUNTING STANDARDS

In July 2013, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2013-11, "Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists." Under ASU 2013-11, an unrecognized tax benefit should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward. However, to the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position, or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. ASU 2013-11 is effective for us on January 1, 2014 and is to be applied prospectively, although early adoption and retrospective adoption are permitted. The adoption of this standard is not expected to have any material effect on our financial statements.

#### **Table of Contents**

## PACWEST BANCORP AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

#### (Unaudited)

## NOTE 18 SUBSEQUENT EVENTS

#### Dividend Approval

On August 7, 2013, the Company announced that the Board of Directors had declared a quarterly cash dividend of \$0.25 per common share payable on August 30, 2013, to stockholders of record at the close of business on August 19, 2013.

## PacWest and CapitalSource Merger Announcement

On July 22, 2013, PacWest announced the signing of a definitive agreement and plan of merger (the "Agreement") whereby PacWest and CapitalSource will merge in a transaction valued at approximately \$2.3 billion. The combined company will be called PacWest Bancorp and the combined subsidiary bank will be called Pacific Western Bank. The CapitalSource national lending operation will continue to do business under the name CapitalSource as a division of Pacific Western Bank.

Under the terms of the Agreement, CapitalSource shareholders will receive \$2.47 in cash and 0.2837 shares of PacWest common stock for each share of CapitalSource common stock. Based on the closing price of PacWest shares on August 1, 2013 of \$36.17, the total value of the CapitalSource per share merger consideration is \$12.73.

As of June 30, 2013, on a pro forma consolidated basis, the combined company would have had approximately \$15.4 billion in assets with 96 branches throughout California. The transaction, currently expected to close in the first quarter of 2014, is subject to customary conditions, including the approval of bank regulatory authorities and the stockholders of both companies.

#### Other

We have evaluated events that have occurred subsequent to June 30, 2013 and have concluded there are no subsequent events that would require recognition or disclosure in the accompanying condensed consolidated financial statements.

57

#### **Table of Contents**

#### ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## **Forward-Looking Information**

This Quarterly Report on Form 10-Q contains certain forward-looking information about the Company and its subsidiaries, which statements are intended to be covered by the safe harbor for "forward-looking statements" provided by the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact are forward-looking statements. Such statements involve inherent risks and uncertainties, many of which are difficult to predict and are generally beyond the control of the Company. We caution readers that a number of important factors could cause actual results to differ materially from those expressed in, implied or projected by, such forward-looking statements. Risks and uncertainties include, but are not limited to:

lower than expected revenues;

credit quality deterioration or pronounced and sustained reduction in real estate market values could cause an increase in the allowance for credit losses and a reduction in earnings;

increased competitive pressure among depository institutions;

the Company's ability to complete future acquisitions, including the CapitalSource merger, and to successfully integrate such acquired entities or achieve expected benefits, synergies and/or operating efficiencies within expected time frames or at all;

the Company's ability to obtain regulatory approvals and meet other closing conditions to the CapitalSource merger, including approval by the Company and CapitalSource stockholders, on the expected terms and schedule;

delay in closing the CapitalSource merger;

difficulties and delays in integrating the Company and CapitalSource businesses or fully realizing cost savings and other benefits:

business disruption following the proposed CapitalSource merger;

changes in the Company's stock price before completion of the CapitalSource merger, including as a result of the financial performance of the Company or CapitalSource prior to closing;

the reaction to the CapitalSource merger of the companies' customers, employees and counterparties;

if the CapitalSource merger is completed, additional regulatory requirements associated with being a bank and bank holding company with assets in excess of \$10 billion;

the possibility that personnel changes will not proceed as planned;

the cost of additional capital is more than expected;

a change in the interest rate environment reduces interest margins;

asset/liability repricing risks and liquidity risks;

pending legal matters may take longer or cost more to resolve or may be resolved adversely to the Company;

general economic conditions, either nationally or in the market areas in which the Company does or anticipates doing business, are less favorable than expected;

environmental conditions, including natural disasters, may disrupt our business, impede our operations, negatively impact the values of collateral securing the Company's loans or impair the ability of our borrowers to support their debt obligations;

#### **Table of Contents**

the economic and regulatory effects of the continuing war on terrorism and other events of war, including the conflicts and uncertainties in the Middle East;

legislative or regulatory requirements or changes adversely affecting the Company's business;

changes in the securities markets; and

regulatory approvals for any capital activities cannot be obtained on the terms expected or on the anticipated schedule.

#### Overview

We are a bank holding company registered under the Bank Holding Company Act of 1956, as amended. Our principal business is to serve as the holding company for our Los Angeles-based wholly-owned subsidiary bank, Pacific Western Bank, which we refer to as Pacific Western or the Bank.

Pacific Western is a full-service commercial bank offering a broad range of banking products and services including: accepting demand, money market, and time deposits; originating loans, including commercial, real estate construction, SBA guaranteed and consumer loans; originating equipment finance leases; and providing other business-oriented products. Our operations are primarily located in Southern California extending from San Diego County to California's Central Coast; we also operate three banking offices in the San Francisco Bay area, a leasing operation based in Utah, and asset-based lending operations based in Arizona as well as San Jose and Santa Monica, California. The Bank focuses on conducting business with small to medium-sized businesses in our marketplace and the owners and employees of those businesses. The majority of our loans are secured by the real estate collateral of such businesses. Our asset-based lending function operates in Arizona, California, Texas, Colorado, Minnesota, and the Pacific Northwest. Our equipment leasing function has lease receivables in 45 states.

Pacific Western competes actively for deposits, and emphasizes solicitation of noninterest-bearing deposits. In managing the top line of our business, we focus on loan growth, loan yield, deposit cost, and net interest margin, as net interest income, on a year-to-date basis, accounted for 97.8% of our net revenues (net interest income plus noninterest income).

Total assets increased \$1.4 billion during the second quarter of 2013 to \$6.7 billion due mainly to the acquisition of FCAL on May 31, 2013. At June 30, 2013 gross loans and leases totaled \$4.4 billion, an increase of \$949.9 million since March 31, 2013. The gross non-covered loan and lease portfolio totaled \$3.8 billion, an increase of \$880.9 million during the second quarter, including \$903.1 million acquired in the FCAL acquisition. Excluding the FCAL acquisition, gross non-covered loans and leases decreased \$22.2 million due to \$192.4 million in payoffs and pay-downs offset by \$170.2 million in originations. The covered loan portfolio totaled \$581.4 million, an increase of \$69.0 million during the second quarter due to \$104 million acquired in the FCAL acquisition offset by a \$35.0 million decrease due to repayments and resolution activities. Goodwill increased \$129.5 million during the second quarter due to the FCAL acquisition. Securities available-for-sale increased \$110.8 million to \$1.5 billion due to purchases. Interest-earning deposits in financial institutions increased \$71.6 million during the second quarter of 2013 to \$112.6 million at June 30, 2013.

Total liabilities increased \$1.2 billion during the second quarter of 2013 due to the FCAL acquisition. Total deposits increased \$969.8 million during the second quarter to \$5.5 billion at June 30, 2013, including an increase in core deposits of \$904.4 million. Excluding acquired FCAL balances, total deposits decreased \$132.0 million due entirely to a decrease in time deposits. At June 30, 2013, core deposits totaled \$4.7 billion, or 85% of total deposits, and noninterest-bearing demand deposits, which totaled \$2.3 billion, were 41% of total deposits at that date.

#### **Table of Contents**

## PacWest and CapitalSource Merger Announcement

On July 22, 2013, PacWest announced the signing of a definitive agreement and plan of merger (the "Agreement") whereby PacWest and CapitalSource will merge in a transaction valued at approximately \$2.3 billion. The combined company will be called PacWest Bancorp and the combined subsidiary bank will be called Pacific Western Bank. The CapitalSource national lending operation will continue to do business under the name CapitalSource as a division of Pacific Western Bank.

Under the terms of the Agreement, CapitalSource shareholders will receive \$2.47 in cash and 0.2837 shares of PacWest common stock for each share of CapitalSource common stock. Based on the closing price of PacWest shares on August 1, 2013 of \$36.17, the total value of the CapitalSource per share merger consideration is \$12.73.

As of June 30, 2013, on a pro forma consolidated basis, the combined company would have had approximately \$15.4 billion in assets with 96 branches throughout California. The combined institution would be the 6<sup>th</sup> largest publicly-owned bank headquartered in California, and the 8<sup>th</sup> largest commercial bank headquartered in California (out of more than 232 financial institutions in the state).

The transaction, currently expected to close in the first quarter of 2014, is subject to customary conditions, including the approval of bank regulatory authorities and the stockholders of both companies.

#### First California Financial Group Acquisition

On May 31, 2013, PacWest Bancorp ("PacWest") completed the acquisition of First California Financial Group, Inc. ("FCAL"). As part of the acquisition, First California Bank ("FCB"), a wholly-owned subsidiary of FCAL, merged with and into Pacific Western. The acquisition, which was first announced on November 6, 2012, was concluded following receipt of shareholder approval from both institutions and all required regulatory approvals.

In the FCAL acquisition, each share of FCAL common stock was converted into the right to receive 0.2966 of a share of PacWest common stock. The exchange ratio was calculated based on the volume-weighted average share price of PacWest common stock for the 20 consecutive trading days ending on the second full trading day prior to the receipt of the last of the regulatory approvals required under the merger agreement. PacWest issued an aggregate of approximately 8.4 million shares of PacWest common stock to FCAL stockholders (which included PacWest common shares issuable in exchange for FCAL's Series A Preferred Stock). In addition, approximately one million shares of FCAL common stock owned by PacWest were cancelled in the transaction. Based on the closing price of PacWest's common stock on May 31, 2013 of \$28.83 per share, the aggregate consideration paid to FCAL common stockholders, plus the cost of the FCAL shares of common stock cancelled in the merger, was \$246.3 million.

The integration of FCB systems and the conversion of FCB's branches to PWB's operating platform was completed in June 2013. FCB had 15 branches, eight of which overlapped with existing PWB branches. Six of the FCB branches and two PWB branches were closed as part of the integration and consolidation plan. PWB added seven locations to its branch network.

FCB was a full-service commercial bank headquartered in Westlake Village, California. FCB provided a full range of banking services, including revolving lines of credit, term loans, commercial real estate loans, construction loans, consumer loans and home equity loans to individuals, professionals, and small to mid-sized businesses. FCB operated throughout Southern California in the Los Angeles, Orange, Riverside, San Bernardino, San Diego, Ventura, and San Luis Obispo Counties. We made this acquisition to expand our presence in Southern California.

## Table of Contents

## 2012 Acquisitions

American Perspective Bank Acquisition

On August 1, 2012, Pacific Western completed the acquisition of American Perspective Bank, or APB, previously headquartered in San Luis Obispo, California. Pacific Western acquired all of the outstanding common stock of APB for \$58.1 million in cash and APB was merged with and into Pacific Western; we refer to this transaction as the APB acquisition. APB operated two branches located in San Luis Obispo and Santa Maria, California, and a loan production office located in Paso Robles, California, which has since been converted to a full-service branch. The APB acquisition strengthened our presence in the Central Coast region.

Celtic Capital Corporation Acquisition

On April 3, 2012, Pacific Western completed the acquisition of Celtic Capital Corporation, or Celtic, an asset-based lending company based in Santa Monica, California. Pacific Western acquired all of the capital stock of Celtic for \$18 million in cash and Celtic became a wholly-owned subsidiary of Pacific Western; we refer to this transaction as the Celtic acquisition. Celtic focuses on providing asset-based loans to borrowers across the United States for amounts generally up to \$5 million. The Celtic acquisition diversified our loan portfolio, expanded our product lines, and deployed excess liquidity into higher yielding assets.

Pacific Western Equipment Finance Acquisition

On January 3, 2012, Pacific Western completed the acquisition of Pacific Western Equipment Finance (formerly known as Marquette Equipment Finance, and which we refer to as EQF), an equipment leasing company based in Midvale, Utah. Pacific Western acquired all of the capital stock of EQF for \$35 million in cash and EQF became a division of Pacific Western; we refer to this transaction as the EQF acquisition. The EQF acquisition diversified our lending portfolio, expanded our product lines, and deployed excess liquidity into higher yielding assets.

#### **Key Performance Indicators**

Among other factors, our operating results depend generally on the following key performance indicators:

## The Level of Our Net Interest Income

Net interest income is the excess of interest earned on our interest-earning assets over the interest paid on our interest-bearing liabilities. Net interest margin is net interest income expressed as a percentage of average interest-earning assets. A sustained low interest rate environment combined with low loan growth and high levels of marketplace liquidity may lower both our net interest income and net interest margin going forward.

Our primary interest-earning assets are loans and investments. Our primary interest-bearing liabilities are deposits. We attribute our high net interest margin to our high level of noninterest-bearing deposits and low cost of deposits. While our deposit balances will fluctuate depending on deposit holders' perceptions of alternative yields available in the market, we attempt to minimize these variances by attracting a high percentage of noninterest-bearing deposits, which have no expectation of yield.

#### **Table of Contents**

#### Loan and Lease Growth

We generally seek new lending opportunities in the \$500,000 to \$15 million range; try to limit loan maturities to one year for commercial loans, up to 18 months for construction loans, and up to ten years for commercial real estate loans; and price lending products so as to preserve our interest spread and net interest margin. Achieving robust loan growth has been challenging and repayments have outpaced our new loan volume. Net loan growth over the last several quarters would have involved (a) under-pricing competitors in many cases at margins that are not significantly above our securities portfolio yield, and (b) incurring unacceptable interest rate risk. We continue to selectively make or renew quality loans to our good customers that contribute positively to our profitability and net interest margin and we are focused on building relationships rather than attracting customers at low prices. Our loan pipeline has built-up nicely due to slowly improving economic conditions in our markets, our focus on existing customers for new business referrals, and the service levels we provide that enable us to attract and retain business from the larger banks.

## The Magnitude of Credit Losses

We stress credit quality in originating and monitoring the loans we make and measure our success by the levels of our nonperforming assets, net charge-offs, and allowance for credit losses. We maintain an allowance for credit losses on non-purchased credit impaired ("Non-PCI") loans and leases, which is the sum of our allowance for loan and lease losses and our reserve for unfunded loan commitments. Provisions for credit losses are charged to operations as and when needed for both on and off-balance sheet credit exposure. Loans and leases which are deemed uncollectible are charged off and deducted from the allowance for loan and lease losses. Recoveries on loans and leases previously charged off are added to the allowance for loan and lease losses. The provision for credit losses on the Non-PCI loan and lease portfolio was based on our allowance methodology and reflected historical and current net charge-offs, the levels and trends of nonaccrual and classified loans and leases, the migration of loans and leases into various risk classifications, and the level of outstanding loans and leases. A provision for credit losses on the purchased credit impaired ("PCI") loan portfolio may be recorded to reflect decreases in expected cash flows on PCI loans compared to those previously estimated.

We regularly review our loans and leases to determine whether there has been any deterioration in credit quality stemming from economic conditions or other factors which may affect collectability of our loans and leases. Changes in economic conditions, such as inflation, unemployment, increases in the general level of interest rates, declines in real estate values and negative conditions in borrowers' businesses could negatively impact our customers and cause us to adversely classify loans and leases and increase portfolio loss factors. An increase in classified loans and leases generally results in increased provisions for credit losses. Any deterioration in the real estate market may lead to increased provisions for credit losses because of our concentration in real estate loans.

#### The Level of Our Noninterest Expense

Our noninterest expense includes fixed and controllable overhead, the major components of which are compensation, occupancy, data processing, and other professional services. It also includes costs that tend to vary based on the volume of activity, such as OREO expense. We measure success in controlling both fixed and variable costs through monitoring of the efficiency ratio. We calculate the base efficiency ratio by dividing noninterest expense by net revenues (the sum of net interest income plus noninterest income). We also calculate a non-GAAP measure called the "adjusted efficiency ratio." The adjusted efficiency ratio is calculated in the same manner as the base efficiency ratio except that (a) noninterest income is reduced by FDIC loss sharing income and securities gains and losses, and (b) noninterest expense is reduced by OREO expenses, acquisition and integration costs, and debt termination expense.

#### **Table of Contents**

The consolidated base and adjusted efficiency ratios have been as follows:

Three Months Ended	Base Efficiency Ratio	Adjusted Efficiency Ratio
June 30, 2013	93.5%	62.4%
March 31, 2013	64.5%	61.7%
December 31, 2012	60.7%	55.7%
September 30, 2012	67.6%	56.5%
June 30, 2012	64.9%	59.7%

We disclose the adjusted efficiency ratio as it shows the trend in recurring overhead-related noninterest expense relative to recurring net revenues. See "Results of Operations Non-GAAP Measurements" for the calculations of the base and adjusted efficiency ratios.

#### Adjusted Net Earnings

Our reported net earnings for the second quarter of 2013 were \$4.3 million. Another measure of earnings used as an indicator of earnings generating capability and ability to absorb credit losses is adjusted net earnings. We calculate adjusted net earnings by excluding credit loss provisions, OREO expenses, FDIC loss sharing income or expense, securities gains and losses, and acquisition and integration costs. On a pre-tax basis, before loss from discontinued operations, this amounted to \$27.9 million. After applying our effective tax rate for the second quarter of 2013, our adjusted net earnings were \$19.4 million.

#### **Critical Accounting Policies**

The Company's accounting policies are fundamental to understanding management's discussion and analysis of results of operations and financial condition. The Company has identified several policies as being critical because they require management to make particularly difficult, subjective and/or complex judgments about matters that are inherently uncertain and because of the likelihood that materially different amounts would be reported under different conditions or using different assumptions. These policies relate to the allowance for credit losses, the carrying values of intangible assets, and deferred income tax assets. For further information, refer to our Annual Report on Form 10-K for the year ended December 31, 2012.

#### **Non-GAAP Measurements**

Certain discussion in this Form 10-Q contains non-GAAP financial disclosures for tangible common equity, return on average tangible equity, adjusted earnings from continuing operations before income taxes, and adjusted efficiency ratios. The Company uses certain non-GAAP financial measures to provide meaningful supplemental information regarding the Company's operational performance and to enhance investors' overall understanding of such financial performance. Given the use of tangible common equity amounts and ratios and return on average tangible equity is prevalent among banking regulators, investors and analysts, we disclose our tangible common equity ratio in addition to the equity-to-assets ratio and our return on average tangible equity in addition to return on average equity. Also, as analysts and investors view adjusted earnings from continuing operations before income taxes as an indicator of the Company's ability to both generate earnings and absorb credit losses, we disclose this amount in addition to pre-tax earnings. We disclose the adjusted efficiency ratio as it shows the trend in recurring overhead-related noninterest expense relative to recurring net revenues. The methodology of determining tangible common equity, return on average tangible equity, adjusted earnings from continuing operations before income taxes, and the adjusted efficiency ratio may differ among companies.

## Table of Contents

These non-GAAP financial measures are presented for supplemental informational purposes only for understanding the Company's operating results and should not be considered a substitute for financial information presented in accordance with United States generally accepted accounting principles ("GAAP").

The following tables present performance amounts and ratios in accordance with GAAP and a reconciliation of the non-GAAP financial measurements to the GAAP financial measurements:

		Th	ree N	Months End	led		Six Montl June	 nded
Adjusted Earnings From Continuing Operations Before Income Taxes	J	une 30, 2013	M	larch 31, 2013	J	une 30, 2012	2013	2012
			(					
Earnings from continuing operations before income taxes	\$	6,302	\$	21,213	\$	25,970	\$ 27,515	\$ 34,091
Plus: Provision (negative provision) for credit losses		(1,842)		3,137		(271)	1,295	(6,345)
Non-covered OREO expense, net		80		313		130	393	1,951
Covered OREO (income) expense, net		(94)		(813)		2,130	(907)	2,952
Other-than-temporary impairment loss on covered security						1,115		1,115
Acquisition and integration costs		17,997		692		871	18,689	896
Debt termination expense								22,598
Less: FDIC loss sharing expense, net		(5,410)		(3,137)		(102)	(8,547)	(3,681)
Gain on sale of securities				409			409	
Adjusted earnings from continuing operations before income taxes	\$	27 853	\$	27 270	\$	30.047	\$ 55 123	\$ 60 939
Other-than-temporary impairment loss on covered security Acquisition and integration costs Debt termination expense Less: FDIC loss sharing expense, net	\$	17,997	\$	692 (3,137)	\$	1,115 871	\$ 18,689 (8,547)	\$ 1,115 896 22,598

**Three Months Ended** Six Months Ended June 30, March 31, June 30, June 30, **Adjusted Efficiency Ratio** 2013 2013 2012 (Dollars in thousands) Noninterest expense 64,216 44,183 \$ 47,585 108,399 116,480 Less: Non-covered OREO expense, net 80 313 130 393 1,951 2,130 Covered OREO (income) expense, net (94)(813)(907)2,952 Acquisition and integration costs 17,997 692 871 18,689 896 Debt termination expense 22,598 46,233 43,991 44,454 Adjusted noninterest expense 90,224 88,083 Net interest income \$ 68,473 65,693 68,413 134,166 136,093 Noninterest income 203 2,840 4,871 3,043 8,133 Net revenues 68,676 68,533 73,284 137,209 144,226 Less: FDIC loss sharing expense, net (5,410)(3,137)(102)(8,547)(3.681)409 409 Gain on sale of securities Other-than-temporary impairment loss on covered security (1,115)(1,115)Adjusted net revenues \$ 74,086 \$ 71,261 \$ 74,501 \$ 145,347 149,022 Base efficiency ratio(1) 93.5% 64.5% 64.9% 79.0% 80.8% Adjusted efficiency ratio(2) 62.4% 59.7% 62.1% 59.1% 61.7%

(2)

<sup>(1)</sup> Noninterest expense divided by net revenues.

Adjusted noninterest expense divided by adjusted net revenues.

# Table of Contents

Adjusted Allowance for Credit Losses to Loans and		
Leases (Excludes PCI Loans)	Ju	ne 30, 2013
	(Dollar	s in thousands)
Allowance for credit losses	\$	69,926
Less: Allowance related to acquired loans		1,824
Adjusted allowance for credit losses	\$	68,102
Gross loans and leases	\$	3,926,230
Less: Carrying value of Non-PCI loans and acquired leases		1,251,243
Adjusted loans and leases	\$	2,674,987
Allowance for credit losses to loans and leases(1)		1.78%
Adjusted allowance for credit losses to loans and leases <sup>(2)</sup>		2.55%

<sup>(1)</sup> Allowance for credit losses divided by gross loans and leases.

(2) Adjusted allowance for credit losses divided by adjusted loans and leases.

		Th	ree l	Months End	led			Six Mont	hs E	nded
Return on Average Tangible Equity	June 30, March 31, 2013 2013		,	•	June 30, 2012		June 2013	e <b>30</b> ,	2012	
		(Do	llar	s in thousan	ds)					
PacWest Bancorp Consolidated:										
Net earnings	\$	4,349	\$	13,494	\$	15,557	\$	17,843	\$	20,821
Average stockholders' equity	\$	666,425	\$	589,207	\$	557,180	\$	628,029	\$	554,983
Less: Average intangible assets		129,863		93,786		81,184		111,924		77,583
Average tangible common equity	\$	536,562	\$	495,421	\$	475,996	\$	516,105	\$	477,400
Annualized return on average equity <sup>(1)</sup>		2.62%	6	9.29%	6	11.23%	,	5.73%	,	7.54%
Annualized return on average tangible equity <sup>(2)</sup>		3.25%	6	11.05%	ó	13.15%	,	6.97%	,	8.77%

<sup>(1)</sup> Calculated as annualized net earnings divided by average stockholders' equity.

65

<sup>(2)</sup> Calculated as annualized net earnings divided by average tangible common equity.

## Table of Contents

Tangible Common Equity		June 30, 2013		March 31, 2013	D	ecember 31, 2012
		(1	Dolla	rs in thousands	s)	
PacWest Bancorp Consolidated:						
Stockholders' equity	\$	801,699	\$	589,796	\$	589,121
Less: Intangible assets		229,380		93,220		94,589
Tangible common equity	\$	572,319	\$	496,576	\$	494,532
Total assets	\$	6,709,102	\$	5,299,905	\$	5,463,658
Less: Intangible assets		229,380		93,220		94,589
Tangible assets	\$	6,479,722	\$	5,206,685	\$	5,369,069
Equity to assets ratio		11.95%	ó	11.13%	o o	10.78%
Tangible common equity ratio <sup>(1)</sup>		8.83% 9		9.54%	ó	9.21%
Book value per share	\$	17.40	\$	15.91	\$	15.74
Tangible book value per share	\$	12.42	\$	13.40	\$	13.22
Shares outstanding		46,080,731		37,071,357		37,420,909
Pacific Western Bank:						
Stockholders' equity	\$	890,477	\$	650,258	\$	649,656
Less: Intangible assets		229,380		93,220		94,589
Tangible common equity	\$	661,097	\$	557,038	\$	555,067
1 3		,		,		,
Total assets	\$	6,699,832	\$	5,278,470	\$	5,443,484
Less: Intangible assets	-	229,380	-	93,220	-	94,589
5		,		,		,
Tangible assets	\$	6,470,452	\$	5,185,250	\$	5,348,895
	-	,,,. <b>2</b>	-	3,202,200	-	- , , 2
Equity to assets ratio		13.29%	'n	12.32%	6	11.93%
Tangible common equity ratio <sup>(1)</sup>		10.22%		10.74%		10.38%
rangiote common equity ratio		10.22/		10.747		10.50 /0

(1) Calculated as tangible common equity divided by tangible assets.

## **Results of Operations**

#### **Acquisitions Impact Earnings Performance**

The comparability of financial information is affected by our acquisitions. We completed the FCAL acquisition on May 31, 2013 (\$1.6 billion in assets) and the following three acquisitions during 2012: EQF (\$189.8 million in assets), which was acquired on January 3, 2012; Celtic (\$67.1 million in assets), which was acquired on April 3, 2012; and APB (\$283.8 million in assets), which was acquired on August 1, 2012. These acquisitions have been accounted for using the acquisition method of accounting and, accordingly, their operating results have been included in the consolidated financial statements from their respective acquisition dates.

# Table of Contents

# Earnings Performance

Summarized financial information for the periods indicated are as follows:

				Months End		Six M Ended J								
		ne 30, 013	M	arch 31, 2013	J	une 30, 2012		2013	uiic	2012				
	(Dollars in thousands, except p								per share data)					
Earnings Summary:														
Interest income		71,631	\$	69,269	\$	72,890	\$	140,900	\$	147,290				
Interest expense	(	(3,158)		(3,576)		(4,477)		(6,734)		(11,197)				
Net interest income	(	58,473		65,693		68,413		134,166		136,093				
Negative provision (provision) for credit losses		1,842		(3,137)		271		(1,295)		6,345				
FDIC loss sharing expense, net	(	(5,410)		(3,137)		(102)		(8,547)		(3,681)				
Gain on asset sales		279		634		403		913		1,393				
Other-than-temporary impairment loss on covered security						(1,115)				(1,115)				
Other noninterest income		5,334		5,343		5,685		10,677		11,536				
Total noninterest income		203		2,840		4,871		3,043		8,133				
Non-covered OREO expense, net		(80)		(313)		(130)		(393)		(1,951)				
Covered OREO expense, net		94		813		(2,130)		907		(2,952)				
Acquisition and integration costs	(1	17,997)		(692)		(871)		(18,689)		(896)				
Debt termination expense										(22,598)				
Other noninterest expense	(4	46,233)		(43,991)		(44,454)		(90,224)		(88,083)				
Total noninterest expense	(6	54,216)		(44,183)		(47,585)		(108,399)		(116,480)				
Earnings from continuing operations before income taxes		6,302		21,213		25,970		27,515		34,091				
Income tax expense	(	(1,906)		(7,719)		(10,413)		(9,625)		(13,270)				
		4.206		12 404		15 557		17.000		20.021				
Net earnings from continuing operations		4,396		13,494		15,557		17,890		20,821				
Loss from discontinued operations before income taxes		(81)						(81)						
Income tax benefit		34						34						
Net loss from discontinued operations		(47)						(47)						
Net earnings	\$	4,349	\$	13,494	\$	15,557	\$	17,843	\$	20,821				
Profitability Measures: Earnings per share:														
Basic	\$	0.11	\$	0.37	\$	0.42	\$	0.47	\$	0.57				
Diluted	\$	0.11	\$	0.37	\$	0.42	\$	0.47	\$	0.57				
Annualized return on:														
Average assets		0.30%		1.02%		1.16%		0.65%	)	0.77%				
Average equity		2.62%		9.29%		11.23%		5.73%		7.54%				
Average tangible equity <sup>(1)</sup>		3.25%		11.05%		13.15%		6.97%	)	8.77%				
Net interest margin		5.22%	)	5.40%		5.60%		5.30%		5.50%				
Base efficiency ratio		93.5%		64.5%	)	64.9%		79.0%	)	80.8%				
Adjusted efficiency ratio <sup>(2)</sup>		62.4%	)	61.7%	)	59.7%	)	62.1%	,	59.1%				

- (1) Calculation reduces average equity by average intangible assets.
- (2) Excludes FDIC loss sharing expense, securities gains and losses, OREO expense, acquisition and integration costs, and debt termination expense.

67

## Table of Contents

The following table presents net credit costs for the periods indicated:

<b>Three Months Ended</b>							Six M	hs		
Ju	June 30,		larch 31,	Jı	ine 30,		Ended .	June	30,	
	2013	2013		2012		2013			2012	
(In thousands)										
\$		\$		\$		\$		\$	(10,000)	
	80		313		130		393		1,951	
	80		313		130		393		(8,049)	
	(1,842)		3,137		(271)		1,295		3,655	
	(94)		(813)		2,130		(907)		2,952	
	(1,936)		2,324		1,859		388		6,607	
	(5,410)		(3,137)		(102)		(8,547)		(3,681)	
	3,474		5.461		1.961		8.935		10,288	
	-,.,.		2,.01		-,>01		2,700		,	
\$	3,554	\$	5,774	\$	2,091	\$	9,328	\$	2,239	
	\$	June 30, 2013 \$ 80	June 30, 2013 M \$ 80	June 30, 2013  \$ \$ \$ 80 313  80 313  (1,842) 3,137 (94) (813)  (1,936) 2,324 (5,410) (3,137)  3,474 5,461	June 30, 2013 (In the second s	June 30, 2013         March 31, 2013         June 30, 2012           (In thousands)         \$           \$         \$           80         313         130           80         313         130           (1,842)         3,137         (271)           (94)         (813)         2,130           (1,936)         2,324         1,859           (5,410)         (3,137)         (102)           3,474         5,461         1,961	June 30, 2013         March 31, 2013         June 30, 2012 (In thousands)           \$ \$ \$ \$ \$           80         313         130           80         313         130           (1,842)         3,137         (271)           (94)         (813)         2,130           (1,936)         2,324         1,859           (5,410)         (3,137)         (102)           3,474         5,461         1,961	June 30, 2013         March 31, 2013         June 30, 2012         Ended 2013           (In thousands)         \$ \$ \$         \$ 313         130         393           80         313         130         393           (1,842)         3,137         (271)         1,295           (94)         (813)         2,130         (907)           (1,936)         2,324         1,859         388           (5,410)         (3,137)         (102)         (8,547)           3,474         5,461         1,961         8,935	June 30, 2013         March 31, 2013         June 30, 2012         Ended June 2013           (In thousands)         \$ \$ \$ \$ \$         \$ \$           80         313         130         393           80         313         130         393           (1,842)         3,137         (271)         1,295           (94)         (813)         2,130         (907)           (1,936)         2,324         1,859         388           (5,410)         (3,137)         (102)         (8,547)           3,474         5,461         1,961         8,935	

Second Quarter of 2013 Compared to First Quarter of 2013

Net earnings were \$4.3 million, or \$0.11 per diluted share, for the second quarter of 2013 compared to net earnings for the first quarter of 2013 of \$13.5 million, or \$0.37 per diluted share. Net earnings from continuing operations were \$4.4 million for the second quarter compared to \$13.5 million for the first quarter. The operating results of Electronic Payment Services ("EPS"), a division acquired in the FCAL acquisition, have been reported as discontinued operations because we are exiting this business.

The quarter-over-quarter decline in net earnings of \$9.1 million was due mostly to: (a) the \$17.3 million (\$10.0 million after tax) increase in acquisition and integration costs, (b) the \$882,000 (\$512,000 after tax) increase in occupancy costs, (c) the \$707,000 (\$410,000 after tax) increase in compensation expense, and (d) the \$409,000 (\$237,000 after tax) decline in gain on sale of securities. These items were offset partially by: (a) the \$2.2 million (\$1.3 million after tax) increase in interest income on loans and (b) the \$2.2 million (\$1.3 million after tax) decrease in net credit costs (credit provisions, FDIC loss sharing expense, and OREO expense). The increases in acquisition and integration costs, occupancy costs, compensation expense, and interest income on loans were attributable to the FCAL acquisition on May 31, 2013.

Second Quarter of 2013 Compared to Second Quarter of 2012

Net earnings for the second quarter of 2013 were \$4.3 million, or \$0.11 per diluted share, compared to net earnings for the second quarter of 2012 of \$15.6 million, or \$0.42 per diluted share. The \$11.2 million decrease in net earnings was due primarily to: (a) the \$17.1 million (\$9.9 million after tax) increase in acquisition and integration costs, (b) the \$2.4 million (\$1.4 million after tax) increase in compensation expense, and (c) the \$1.5 million (\$849,000 after tax) increase in net credit costs. These items were offset partially by the \$1.1 million (\$647,000) decrease in other-than-temporary impairment loss on a covered security.

Six Months Ended June 30, 2013 Compared to Six Months Ended June 30, 2012

Net earnings from continuing operations for the six months ended June 30, 2013 were \$17.9 million, a decrease of \$2.9 million compared to the same period last year. The decline in

## Table of Contents

profitability was due mainly to: (a) the \$17.8 million (\$10.3 million after tax) increase in acquisition and integration costs, (b) the \$7.1 million (\$4.1 million after tax) increase in net credit costs, (c) the \$3.5 million (\$2.0 million after tax) increase in compensation expense, and (d) the \$1.9 million (\$1.1 million after tax) decrease in net interest income. These items were offset by (a) the \$22.6 million (\$13.1 million after tax) decrease in debt termination expense and (b) the \$1.1 million (\$647,000 after tax) decrease in other-than-temporary impairment loss on a covered security.

#### Net Interest Income

Net interest income, which is our principal source of revenue, represents the difference between interest earned on interest-earning assets and interest paid on interest-bearing liabilities. Net interest margin is net interest income expressed as a percentage of average interest-earning assets. Net interest income is affected by changes in both interest rates and the volume of average interest-earning assets and interest-bearing liabilities.

# Table of Contents

The following tables present, for the periods indicated, the distribution of average assets, liabilities and stockholders' equity, as well as interest income and yields earned on average interest-earning assets and interest expense and rates paid on average interest-bearing liabilities:

				Three M	Ionths End	ed			
	June	e 30, 2013		Marc	th 31, 2013		Jun	e 30, 2012	
		Interest	Yields		Interest	Yields		Interest	Yields
	Average Balance	Income/ Expense	and Rates	Average Balance	Income/ Expense	and Rates	Average Balance	Income/ Expense	and Rates
	2444100	2perise	244000		in thousand		24141100	Z.i.peiise	111100
ASSETS				(= ======		,			
Loans and leases, net of									
unearned income(1)	\$ 3,765,715			3,500,895			3,499,056		7.28%
Investment securities <sup>(2)</sup>	1,424,804	8,414	2.37%	1,365,210	8,216	2.44%	1,390,080	9,558	2.77%
Deposits in financial institutions	75,739	49	0.26%	69,056	43	0.25%	28,478	20	0.28%
Federal funds sold							10		
<b></b>	5.066.050	ф <b>7</b> 1. 621	5 460d	4 005 161	A 60 260	5 600	4015 604	ф <b>72</b> 000	<b>5</b> 0.68
Total interest-earning assets	5,266,258	\$ 71,631	5.46%	4,935,161	\$ 69,269	5.69%	4,917,624	\$ 72,890	5.96%
Other assets	511,633			440,990			463,962		
Other assets	311,033			440,990			403,902		
Total assets	\$ 5,777,891		\$	5,376,151			\$ 5,381,586		
Total assets	Ψ 3,777,071		Ψ	, 5,570,151			,5,501,500		
LIABILITIES AND									
STOCKHOLDERS' EQUITY									
Interest checking deposits	\$ 557,438	\$ 75	0.05% \$	523,503	\$ 62	0.05% 5	514,969	\$ 68	0.05%
Money market deposits	1,307,386	587	0.18%	1,207,332	484	0.16%	1,172,050	555	0.19%
Savings deposits	184,055	22	0.05%	155,687	12	0.03%	160,937	12	0.03%
Time deposits	756,008	1,393	0.74%	796,644	2,091	1.06%	889,705	2,701	1.22%
Total interest-bearing deposits	2,804,887	2,077	0.30%	2,683,166	2,649	0.40%	2,737,661	3,336	0.49%
Borrowings	20,554	199	3.88%	12,561	144	4.65%	113,233	293	1.04%
Subordinated debentures	116,998	882	3.02%	108,250	783	2.93%	108,250	848	3.15%
T ( 1 ) ( ) ( ) ( ) ( ) ( ) ( ) ( )	2.042.420	¢ 2.150	0.4207	2 002 077	¢ 2.57(	0.500	2.050.144	Ф 4.477	0.610
Total interest-bearing liabilities	2,942,439	\$ 3,158	0.43%	2,803,977	\$ 3,576	0.52%	2,959,144	\$ 4,477	0.61%
Nanintanast haaring damand									
Noninterest-bearing demand deposits	2,072,923			1,940,435			1,824,278		
Other liabilities	96,104			42,532			40,984		
Other madmittes	70,104			72,332			70,707		
Total liabilities	5,111,466			4,786,944			4,824,406		
Stockholders' equity	666,425			589,207			557,180		
				,					
Total liabilities and									
stockholders' equity	\$ 5,777,891		\$	5,376,151		9	5,381,586		
Net interest income		\$ 68,473			\$ 65,693			\$ 68,413	
Net interest rate spread			5.03%			5.17%			5.35%
Net interest margin	<b>6.4.055.010</b>		5.22%	1 (00 (01		5.40%	1.561.020		5.60%
Total deposits	\$ 4,877,810			5 4,623,601			\$ 4,561,939		0.200
All-in deposit cost <sup>(3)</sup>			0.17%			0.23%			0.29%

<sup>(1)</sup> Includes nonaccrual loans and leases and loan fees.

The tax-equivalent yield on investment securities was 2.74%, 2.79%, and 3.03% for the three months ended June 30, 2013, March 31, 2013, and June 30, 2012, respectively.

All-in deposit cost is calculated as annualized interest expense on deposits divided by average total deposits.

(3)

70

Six Months Ended June 30,

## Table of Contents

Average Balance	]	Interest Income/	a	nd		Average Balance	]	Interest Income/	Yields and Rates
		(	Doll	ars in t	hot	isands)			
\$ 3,634,037	\$	124,178		6.89%	\$	3,530,911	\$	128,064	7.29%
1,395,172		16,630		2.40%		1,376,573		19,138	2.80%
72,416		92		0.26%		66,017		88	0.27%
						5			
5,101,625	\$	140,900		5.57%		4,973,506	\$	147,290	5.96%
476,506						467,571			
\$ 5,578,131					\$	5,441,077			
\$ 540,564	\$	137		0.05%	\$	514,079	\$	133	0.05%
1,257,635		1,070		0.17%		1,185,638		1,122	0.19%
169,950		34		0.04%		160,947		25	0.03%
776,214		3,485		0.91%		916,103		5,660	1.24%
2,744,363		4,726		0.35%		2,776,767		6,940	0.50%
\$	\$ 3,634,037 1,395,172 72,416 5,101,625 476,506 \$ 5,578,131 \$ 540,564 1,257,635 169,950 776,214	Average Balance	\$ 3,634,037 \$ 124,178 1,395,172 16,630 72,416 92 5,101,625 \$ 140,900 476,506 \$ 5,578,131 \$ 540,564 \$ 137 1,257,635 1,070 169,950 34 776,214 3,485	Interest   Yi   Income/   a   Expense   R   (Doll	Interest   Yields   Income/ and   Expense   Rates   (Dollars in the second of the se	Interest   Yields   Income/ and   Expense   Rates   (Dollars in thousand)	Interest   Yields   Average   Balance   Expense   Rates   Balance   (Dollars in thousands)	Interest   Yields   Income/ and   Average   Expense   Rates   Balance   (Dollars in thousands)	Interest   Income/ and   Average   Income/ Expense   Rates   Balance   Expense   Balance   Expense   Rates   Balance   Expense   Expen

16,580

112,648

2,873,591 \$

2,007,045

4,950,102

\$ 5,578,131

\$ 4,751,408

628,029

69,466

343

1,665

6,734

\$ 134,166

4.17%

2.98%

0.47%

5.10%

5.30%

0.20%

176,506

115,821

1,771,641

4,886,094

\$ 5,441,077

\$ 4,548,408

554,983

45,359

3,069,094 \$ 11,197

2,218

2,039

\$ 136,093

2.53%

3.54%

0.73%

5.23%

5.50%

0.31%

(1)	
	Includes nonaccrual loans and loan fees.

Borrowings

Other liabilities

Total liabilities

Stockholders' equity

Net interest income

Total deposits

Net interest rate spread Net interest margin

All-in deposit cost(3)

Subordinated debentures

Total interest-bearing liabilities

Noninterest-bearing demand deposits

Total liabilities and stockholders' equity

The tax-equivalent yield on investment securities was 2.81% for June 30, 2013 and 3.06% for June 30, 2012.

<sup>(3)</sup>All-in deposit cost is calculated as annualized interest expense on deposits divided by average total deposits.

## **Table of Contents**

The net interest margin ("NIM") is impacted by several items that cause volatility from period to period. The effects of such items on the net interest margin are shown in the following table for the periods indicated:

	Thr	Six Mor	ıths		
Items Impacting NIM Volatility	June 30, 2013	March 31, 2013	June 30, 2012	Ended Jun 2013	ne 30, 2012
		Increase (E	Decrease) in NIM	1	
Accelerated accretion of acquisition discounts resulting from PCI loan					
payoffs	0.01%	0.04%	0.19%	0.03%	0.19%
Nonaccrual loan interest	0.01%	0.01%	(0.02)%	0.01%	(0.01)%
Unearned income on the early repayment of leases	0.01%	0.08%	0.01%	0.04%	
Celtic loan portfolio premium amortization	(0.02)%	(0.01)%	(0.06)%	(0.02)%	(0.03)%
Total	0.01%	0.12%	0.12%	0.06%	0.15%

The following table presents the loan yields and related average balances for our Non-PCI loans and leases, PCI loans, and total loan and lease portfolio for the periods indicated:

		Th	Months End		Six Mont	Ended				
		June 30, 2013	]	March 31, 2013		June 30, 2012		June 2013	e 30,	2012
	(Dollars in thousands)									
Yields:										
Non-PCI loans and										
leases		6.42%	)	6.71%	,	6.69%	)	6.56%	)	6.72%
PCI loans		8.87%	)	9.23%	,	9.78%	)	9.05%	)	9.68%
Total loans and leases		6.73%	)	7.07%	,	7.28%	)	6.89%	)	7.29%
Average Balances:										
Non-PCI loans and										
leases	\$	3,293,625	\$	2,999,002	\$	2,860,328	\$	3,147,127	\$	2,868,194
PCI loans		472,090		501,893		638,728		486,910		662,717
Total loans and leases	\$	3.765.715	\$	3.500.895	\$	3.499.056	\$	3.634.037	\$	3.530.911

The loan yield is impacted by the same items which cause volatility in the NIM. The following table presents the effects of these items on the total loan and lease yield for the periods indicated:

	Th	ree Months Ende	ed	Six Moi Ende	
Items Impacting Loan and Lease Yield Volatility	June 30, 2013	March 31, 2013	June 30, 2012	June 3 2013	30, 2012
	Increase	an Yield			
Accelerated accretion of acquisition discounts resulting from PCI loan					
payoffs	0.02%	0.08%	0.25%	0.05%	0.26%
Nonaccrual loan interest	0.02%	0.01%	(0.02)%	0.01%	(0.01)%
Unearned income on the early repayment of leases	0.01%	0.10%	0.01%	0.06%	0.01%
Celtic loan portfolio premium amortization	(0.03)	% $(0.02)%$	(0.08)%	(0.03)%	(0.04)%
Total	0.02%	0.17%	0.16%	0.09%	0.22%

Second Quarter of 2013 Compared to First Quarter of 2013

Net interest income increased by \$2.8 million to \$68.5 million for the second quarter compared to \$65.7 million for the first quarter due primarily to higher interest income on loans and leases. The \$2.2 million increase in interest income on loans and leases was due mainly to the additional interest

#### **Table of Contents**

income on loans acquired in the FCAL acquisition, offset by lower accelerated accretion of acquisition discounts resulting from purchased credit impaired ("PCI") loan payoffs, lower income on the early repayment of leases and lower average loan balances excluding acquired loans. Interest expense declined by \$418,000 due mostly to maturities of higher-cost time deposits.

Our net interest margin ("NIM") for the second quarter was 5.22% compared to 5.40% for the first quarter. The decrease in the NIM was due mostly to a lower loan and lease yield resulting from the addition of the FCAL loan portfolio and continued downward repricing of our loan portfolio due to the ongoing lower interest rate environment.

The yield on average loans and leases decreased 34 basis points to 6.73% for the second quarter from 7.07% for the first quarter. This was due mainly to the addition of the FCAL loan portfolio, lower loan and lease yields on new originations due to the ongoing low interest rate environment, lower accelerated accretion of acquisition discounts resulting from PCI loan payoffs, and lower income on the early repayment of leases. Accelerated accretion of acquisition discounts from PCI loan payoffs totaled approximately \$177,000 for the second quarter and \$677,000 for the first quarter, increasing the loan yields by 2 basis points and 8 basis points, respectively. Total income from early lease payoffs was \$111,000 for the second quarter and \$857,000 for the first quarter.

The cost of total interest-bearing liabilities declined nine basis points to 0.43% for the second quarter from 0.52% for the first quarter. All-in deposit cost declined six basis points to 0.17% during the second quarter from 0.23% during the first quarter. Such declines are due mainly to the maturities of higher-cost time deposits.

Second Quarter of 2013 Compared to Second Quarter of 2012

Net interest income increased by \$60,000 to \$68.5 million for the second quarter of 2013 compared to \$68.4 million for the second quarter of 2012. This change was due mainly to a \$1.3 million decrease in interest expense on deposits, offset partially by a \$1.1 million decline in interest income on investment securities and a \$144,000 decrease in interest on loans and leases. Interest income on investment securities declined due mostly to lower interest income on our government agency and government-sponsored enterprise ("GSE") pass through securities portfolio (\$2.8 million in interest income), offset by higher interest on our municipal securities portfolio attributable to purchases (\$1.6 million in interest income). The lower interest on our pass through securities was due to: (a) a lower average balance, (b) accelerated premium amortization due to increased prepayment speeds, and (c) the lower yields on such securities purchased during the last six months of 2012 and first six months of 2013 attributable to the generally lower interest rate environment. Interest income on loans and leases decreased due to a lower portfolio yield (\$4.8 million in interest), offset partially by a higher average portfolio balance (\$4.6 million in interest). The yield on loans and leases decreased 55 basis points to 6.73% for the three months ended June 30, 2013 compared to 7.28% for the three months ended June 30, 2012. The average balance of loans and leases increased \$266.7 million to \$3.8 billion in the second quarter of 2013 compared to the same period last year was due mainly to the lower rate and average balance of time deposits.

The NIM declined 38 basis points to 5.22% for the second quarter of 2013 compared to 5.60% for the same quarter last year due mostly to the lower loan and lease yield, offset by lower funding costs. The 55 basis point decrease in the loan and lease yield was driven by the ongoing lower interest rate environment as loans have been originated and acquired at these lower market rates combined with a lower level of accelerated accretion of acquisition discounts from PCI loan payoffs. Accelerated accretion of acquisition discounts from PCI loan payoffs totaled approximately \$177,000 for the second quarter of 2013 and \$2.2 million for the second quarter of 2012, increasing the loan yields by 8 basis points and 25 basis points, respectively. All-in deposit cost declined 12 basis points to 0.17% for the

#### **Table of Contents**

second quarter of 2013 compared to the same period last year. The cost of interest-bearing deposits declined 19 basis points to 0.30% due to a lower rate on time deposits and a shift in the deposit mix to lower cost interest-bearing checking, money market, and savings deposits from higher cost time deposits attributable to the decline in average time deposits. The cost of total interest-bearing liabilities declined 18 basis points to 0.43% due mainly to the reduction in the cost of interest-bearing deposits.

Six Months Ended June 30, 2013 Compared to Six Months Ended June 30, 2012

Net interest income decreased by \$1.9 million to \$134.2 million during the six months ended June 30, 2013, representing a \$6.4 million decrease in interest income and a \$4.5 million decrease in interest expense. Interest income on loans and leases decreased \$3.9 million due to lower loan yields offset by increased average loan and lease balances. Interest income on investments securities decreased \$2.5 million due to lower market yields. Interest expense on deposits decreased \$2.2 million due to lower rates on all interest-bearing deposits and lower average time deposits. Interest expense on borrowings declined \$1.9 million due to lower average borrowings; we repaid fixed-rate term FHLB advances at the end of the first quarter of 2012 and replaced a portion of those advances with lower cost overnight FHLB advances that were repaid during the third quarter of 2012. Interest expense on subordinated debentures decreased \$374,000 due to the March 2012 redemption of \$18.6 million in fixed-rate trust preferred securities.

The NIM for the six months ended June 30, 2013 was 5.30%, a decrease of 20 basis points from 5.50% for the same period last year. The decrease was due to a lower yield on loans and leases and securities, offset in part by lower funding costs.

The yield on average loans and leases decreased 40 basis points to 6.89% for the six months ended June 30, 2013 compared to 7.29% for the same period last year, due mainly to lower accelerated accretion of acquisition discounts from PCI loan payoffs and lower yields on new loan and lease originations. Accelerated accretion of acquisition discounts from PCI loan payoffs totaled approximately \$854,000 for the first six months of 2013 and \$4.7 million for the same period last year, increasing the loan yields by 5 basis points and 26 basis points, respectively.

All-in deposit cost declined 11 basis points to 0.20% for the first six months of 2013 compared to last year. The cost of interest-bearing deposits declined 15 basis points to 0.35% due to lower rates on time deposits and a shift in the deposit mix to lower cost interest-bearing checking, money market and savings deposits from higher cost time deposits. The cost of total interest-bearing liabilities declined 26 basis points to 0.47% due to the reduction in the cost of time deposits and the first quarter of 2012 repayment of \$225.0 million in fixed-rate term FHLB advances and the redemption of \$18.6 million in fixed-rate trust preferred securities.

## Table of Contents

## **Provision for Credit Losses**

The following table sets forth the details of the provision for credit losses and allowance for credit losses data for the periods indicated:

		Th	ree I	Months End			Six Mon	ths l	Ended	
	J	June 30,	M	Iarch 31,	į	June 30,		Jun	e 30	),
		2013		2013		2012		2013		2012
				(Dolla	ars i	in thousands	)			
Provision For Credit Losses:										
Addition to (reduction in) allowance for Non-PCI loans and leases	\$		\$	(460)	\$	1,000	\$	(460)	\$	(7,500)
Addition to (reduction in) reserve for unfunded loan commitments				460		(1,000)		460		(2,500)
Total provision (negative provision) for Non-PCI loans and										
leases										(10,000)
Provision (negative provision) for PCI loans		(1,842)		3,137		(271)		1,295		3,655
Total provision (negative provision) for credit losses	\$	(1,842)	\$	3,137	\$	(271)	\$	1,295	\$	(6,345)
		( , ,		,		, ,		,		( ) /
Non-PCI Allowance for Credit Losses Data:										
Net charge-offs on Non-PCI loans and leases	\$	1,970	\$	223	\$	3,706	\$	2,193	\$	5,752
Annualized net charge-offs to average Non-PCI loans and leases		0.24%		0.03%		0.52%		0.14%		0.40%
At Period End:										
Allowance for loan and lease losses	\$	63,246	\$	65,216	\$	72,061				
Allowance for credit losses		69,926		71,896		78,031				
Non-PCI nonaccrual loans and leases		51,689		43,127		55,894				
Non-PCI classified loans and leases		128,181		107,178		144,075				
Allowance for credit losses to Non-PCI loans and leases		1.78%		2.41%		2.71%				
Allowance for credit losses to Non-PCI nonaccrual loans and										
leases	135.3% 166.7% 13				139.6%					

Provisions for credit losses are charged to earnings as and when needed for both on and off-balance sheet credit exposures. We have a provision for credit losses on our Non-PCI loans and leases and a provision for credit losses on our PCI loans. The provision for credit losses on our Non-PCI loans and leases is based on our allowance methodology and is an expense, or contra-expense, that, in our judgment, is required to maintain the adequacy of the allowance for loan and lease losses and the reserve for unfunded loan commitments. Our allowance methodology reflects net charge-offs, the levels and trends of nonaccrual and classified loans and leases, the migration of loans and leases into various risk classifications, and the level of outstanding loans and leases. The provision for credit losses on our PCI loans results from decreases in expected cash flows on PCI loans compared to those previously estimated.

We recorded a negative provision for credit losses of \$1.8 million for the second quarter of 2013 compared to a positive provision for credit losses of \$3.1 million for the first quarter of 2013 and a negative provision of \$271,000 for the second quarter of 2012.

The provision related to Non-PCI loans and leases was zero for the second quarter of 2013, the first quarter of 2013 and the second quarter of 2012. Net charge-offs on Non-PCI loans and leases were \$2.0 million for the second quarter of 2013, \$223,000 in the first quarter of 2013, and \$3.7 million for the second quarter of 2012. Nonaccrual loans and leases totaled \$51.7 million, \$43.1 million, and

#### Table of Contents

\$55.9 million at June 30, 2013, March 31, 2013, and June 30, 2012, respectively. Classified loans and leases were \$128.2 million, \$107.2 million, and \$144.1 million at June 30, 2013, March 31, 2013, and June 30, 2012, respectively.

The allowance for credit losses on Non-PCI loans and leases was \$69.9 million as of June 30, 2013 and represented 1.78% of Non-PCI loans and leases at that date. This compares to an allowance for credit losses on Non-PCI loans and leases of \$71.9 million, or 2.41% of Non-PCI loans and leases, as of March 31, 2013, and an allowance for credit losses on Non-PCI loans of \$78.0 million, or 2.71% of Non-PCI loans, as of June 30, 2012. The decrease in the allowance coverage ratio is due to the level of Non-PCI loans and acquired leases which were initially recorded at their estimated fair values.

Our Non-PCI loans and leases at June 30, 2013, include \$1.2 billion in loans and leases acquired in acquisitions. These acquired loans and leases were initially recorded at their estimated fair values and such initial fair values included an estimate of credit losses. The allowance calculation for Non-PCI loans and leases takes into consideration those loans and leases whose credit quality has deteriorated since their acquisition dates. At June 30, 2013, \$1.8 million of our allowance for credit losses applies to these acquired loans and leases. When these acquired loans and leases are excluded from the total of Non-PCI loans and leases and their related allowance of \$1.8 million is excluded from the allowance for credit losses, the adjusted coverage ratio of our allowance for credit losses for Non-PCI loans and leases increases to 2.55% at June 30, 2013; the comparable ratio at March 31, 2013 was 2.63%.

During the second quarter of 2013, we recorded a \$1.8 million negative provision for credit losses on the PCI portfolio due to increases in the expected cash flows on the underlying loans. During the first quarter of 2013, we made a \$3.1 million positive provision for credit losses on the PCI loan portfolio due largely to updated appraisals on two collateral-dependent covered loan relationships. During the second quarter of 2012, we recorded a \$271,000 negative provision for credit losses on PCI loans due to an increase in expected cash flows on PCI loans from previous estimates. The majority of the PCI loan portfolio is comprised of covered loans whereby the FDIC absorbs 80% of the losses on covered loans under the terms of our loss sharing agreements.

We made a positive provision for credit losses totaling \$1.3 million during the first six months of 2013 compared to a negative provision of \$6.3 million for the same period last year. We recorded a zero provision for Non-PCI loans for the six months ended June 30, 2013 compared to a negative provision for Non-PCI loans of \$10.0 million for the six months ended June 30, 2012. Net charge-offs on Non-PCI loans were \$2.2 million and \$5.8 million for the six months ended June 30, 2013 and 2012, respectively. The provision for PCI loans was \$1.3 million for the first six months of 2013 compared to \$3.7 million for the same period last year.

Increased provisions for credit losses may be required in the future based on loan and unfunded commitment growth, the effect that changes in economic conditions, such as inflation, unemployment, market interest rate levels, and real estate values, may have on the ability of our borrowers to repay their loans, and other negative conditions specific to our borrowers' businesses. See further discussion in "Balance Sheet Analysis Allowance for Credit Losses on Non-PCI Loans" and "Balance Sheet Analysis Allowance for Credit Losses on PCI Loans" contained herein.

# Table of Contents

## Noninterest Income

The following table summarizes noninterest income by category for the periods indicated:

		Thi	ree N	Months End			Six Mont	nths Ended		
	June 30, 2013		March 31, 2013		J	une 30, 2012	Ju 2013		e 30,	2012
				(	In tl	nousands)				
Noninterest Income:										
Service charges on deposit accounts	\$	2,767	\$	2,863	\$	3,328	\$	5,630	\$	6,681
Other commissions and fees		2,154		1,933		2,095		4,087		3,978
Gain on sale of leases		279		225		403		504		1,393
Gain on sale of securities				409				409		
Other-than-temporary impairment loss on covered security						(1,115)				(1,115)
Increase in cash surrender value of life insurance		221		433		295		654		660
FDIC loss sharing income (expense), net		(5,410)		(3,137)		(102)		(8,547)		(3,681)
Other income		192		114		(33)		306		217
Total noninterest income	\$	203	\$	2,840	\$	4,871	\$	3,043	\$	8,133

The following table presents the details of FDIC loss sharing income (expense), net for the periods indicated:

		Thi	ree l	Months End		Six Month	s En	ded				
	June 30, 2013		March 31, 2013		013		June 30, 2012		June 2013			2012
EDIC Loss Charing Income Note				(	(In t	housands)						
FDIC Loss Sharing Income, Net: Gain on FDIC loss sharing asset <sup>(1)</sup>	\$	494	\$	4.057	\$	575	\$	4,551	\$	(292)		
FDIC loss sharing asset amortization, net	Ψ	(5,756)	Ψ	(5,991)	Ψ	(1,917)	Ψ	(11,747)	Ψ	(4,430)		
Loan recoveries shared with FDIC <sup>(2)</sup>		(0,700)		(591)		(1,246)		(591)		(2,085)		
Net reimbursement (to) from FDIC for covered OREO activity <sup>(3)</sup>		(149)		(614)		1,589		(763)		2,223		
Other-than-temporary impairment losses on covered security						892				892		
Other		1		2		5		3		11		
Total FDIC loss sharing income (expense), net	\$	(5,410)	\$	(3,137)	\$	(102)	\$	(8,547)	\$	(3,681)		

<sup>(1)</sup> Includes increases related to covered loan loss provisions and decreases for write-offs for covered loans expected to be resolved at amounts higher than their carrying values.

<sup>(2)</sup> Represents amounts to be reimbursed to the FDIC for covered loans resolved at amounts higher than their carrying values.

<sup>(3)</sup> Represents amounts to be reimbursed to the FDIC for gains on covered OREO sales and due from the FDIC for covered OREO write-downs.

#### **Table of Contents**

Second Quarter of 2013 Compared to First Quarter of 2013

Noninterest income decreased by \$2.6 million to \$203,000 for the second quarter compared to \$2.8 million for the first quarter. The change was due to higher net FDIC loss sharing expense and lower gains on sales of securities. The second quarter included net FDIC loss sharing expense of \$5.4 million compared to the first quarter net FDIC loss sharing expense of \$3.1 million; the \$2.3 million increase was due mostly to the lower provision for credit losses on covered loans offset by lower covered loan recoveries and lower gain on sales of OREO. The amortization of the FDIC loss sharing asset decreased \$235,000 to \$5.8 million from \$6.0 million. Gain on sale of securities decreased by \$409,000, as there were no sales of securities in the second quarter. During the first quarter, we sold \$12.4 million in corporate debt securities at a \$409,000 gain in order to reduce overall portfolio price volatility and extension risk.

Second Quarter of 2013 Compared to Second Quarter of 2012

Noninterest income decreased by \$4.7 million to \$203,000 for the second quarter of 2013 compared to \$4.9 million for the second quarter of 2012. The change was due to higher net FDIC loss sharing expense of \$5.3 million and lower service charges on deposit accounts of \$561,000, offset by lower other-than-temporary impairment ("OTTI") loss on one covered security of \$1.1 million. The reduction in service charges on deposit accounts was attributable primarily to lower analysis charges and NSF fees. The second quarter of 2013 included net FDIC loss sharing expense of \$5.4 million compared to second quarter of 2012 net FDIC loss sharing expense of \$102,000; such change was due mostly to higher net amortization of the FDIC loss sharing asset, lower net covered OREO costs, and lower OTTI loss on covered security, offset partially by lower loan recoveries shared with the FDIC. We recorded an OTTI loss on one covered security of \$1.1 million during the second quarter of 2012 which was not repeated in 2013.

Six Months Ended June 30, 2013 Compared to Six Months Ended June 30, 2012

Noninterest income declined by \$5.1 million to \$3.0 million during the six months ended June 30, 2013 compared to \$8.1 million for the same period last year. The change was due mainly to an increase in net FDIC loss sharing expense of \$4.9 million, a \$1.1 million decline in service charges on deposit accounts and lower gains on sales of leases and securities of \$480,000. These decreases were offset in part by a decline in OTTI charges of \$1.1 million. FDIC loss sharing income, net, decreased due mainly to lower provisions for credit losses on covered loans and higher amortization of the FDIC loss sharing asset, offset by higher net covered OREO costs.

## Table of Contents

## Noninterest Expense

The following table summarizes noninterest expense by category for the periods indicated:

	Three Months Ended							Six Mont	ıded	
	J	une 30,	M	arch 31,	J	une 30,		June	e <b>30</b> ,	
		2013		2013		2012		2013		2012
			(Dollars in thousand				nds)			
Noninterest Expense:										
Compensation	\$	26,057	\$	25,350	\$	23,699	\$	51,407	\$	47,886
Occupancy		7,480		6,598		7,088		14,078		14,376
Data processing		2,455		2,233		2,258		4,688		4,538
Other professional services		2,240		2,097		2,378		4,337		4,148
Business development		798		736		581		1,534		1,219
Communications		622		613		626		1,235		1,234
Insurance and assessments		1,267		1,261		1,323		2,528		2,616
Non-covered other real estate owned, net		80		313		130		393		1,951
Covered other real estate owned, net		(94)		(813)		2,130		(907)		2,952
Intangible asset amortization		1,284		1,176		1,737		2,460		3,472
Acquisition and integration		17,997		692		871		18,689		896
Debt termination										22,598
Other expense		4,030		3,927		4,764		7,957		8,594
Total noninterest expense	\$	64,216	\$	44,183	\$	47,585	\$	108,399	\$	116,480

The following tables present the components of OREO expense, net for the periods indicated:

	<b>Three Months Ended</b>							Six Montl		
	June 30, 2013		March 31, 2013		June 30, 2012			June		
								2013		2012
		(In thousands)								
Non-Covered OREO Expense:										
Provision for losses	\$		\$	92	\$	101	\$	92	\$	853
Maintenance costs		293		270		357		563		1,384
Gain on sale		(213)		(49)		(328)		(262)		(286)
Total non-covered OREO expense, net	\$	80	\$	313	\$	130	\$	393	\$	1,951
Covered OREO Expense:										
Provision for losses	\$	292	\$	1,093	\$	2,704	\$	1,385	\$	4,933
Maintenance costs		93		(45)		143		48		212
Gain on sale		(479)		(1,861)		(717)		(2,340)		(2,193)
Total covered OREO expense, net	\$	(94)	\$	(813)	\$	2,130	\$	(907)	\$	2,952

Second Quarter of 2013 Compared to First Quarter of 2013

Noninterest expense increased by \$20.0 million to \$64.2 million during the second quarter compared to \$44.2 million during the first quarter. This was due mostly to the \$17.3 million increase in acquisition and integration costs. All overhead categories increased due to including the FCAL operations since the May 31, 2013 acquisition date. Total OREO expense increased \$486,000 due mainly to lower gains on sales of OREO. Excluding acquisition and integration costs and OREO expenses, noninterest expense increased \$2.2 million due almost entirely to the addition of the FCAL operations.

Noninterest expense includes: (a) amortization of time-based restricted stock, which is included in compensation, and (b) intangible asset amortization. Amortization of restricted stock totaled

#### **Table of Contents**

\$2.0 million for the second quarter of 2013, \$1.8 million for the first quarter of 2013, and \$1.3 million for the second quarter of 2012. Intangible asset amortization totaled \$1.3 million for the second quarter of 2013, \$1.2 million for the first quarter of 2013, and \$1.7 million for the second quarter of 2012.

Second Quarter of 2013 Compared to Second Quarter of 2012

Noninterest expense increased by \$16.6 million to \$64.2 million for the second quarter of 2013 compared to \$47.6 million for the same period last year. This change was due mainly to the \$17.1 million increase in acquisition and integration costs and \$2.4 million increase in compensation expense, offset partially by a \$2.2 million decline in covered OREO expense and \$734,000 decrease in other expense. The increase in compensation expense was attributable mainly to the addition of the acquired FCAL operations and higher amortization of restricted stock. The decline in covered OREO expense was due mostly to lower write-downs of \$2.4 million. The decrease in other expense was attributable primarily to a lawsuit settlement charge of \$595,000 incurred in the second quarter of 2012; there was no similar expense in the second quarter of 2013.

Six Months Ended June 30, 2013 Compared to Six Months Ended June 30, 2012

Noninterest expense decreased by \$8.1 million to \$108.4 million during the six months ended June 30, 2013 compared to \$116.5 million for the same period last year. This decrease was due mostly to the combination of: (a) lower debt termination expense of \$22.6 million as a result of the early repayments of FHLB advances and trust preferred securities in 2012 and no such debt termination expense in the current year; (b) lower OREO expense of \$5.4 million, and (c) higher acquisition and integration costs of \$17.8 million recognized in 2013 compared to 2012. Covered OREO expense decreased by \$3.8 million due mostly to lower write-downs of \$3.5 million. Non-covered OREO expense decreased \$1.6 million due to lower write-downs of \$761,000 and lower carrying costs of \$821,000. Excluding debt termination, acquisition and integration costs, and OREO costs, the remaining noninterest expense increased \$2.1 million in 2013 compared to 2012, due mostly to higher compensation costs and lower intangible asset amortization expense. Compensation costs increased \$3.5 million due an increase in the number of employees as a result of our acquisition activity. Intangible asset amortization declined \$1.0 million due to certain intangibles being fully amortized.

Amortization of restricted stock totaled \$3.8 million and \$2.9 million for the six months ended June 30, 2013 and 2012, respectively. Intangible asset amortization totaled \$2.5 million for the first six months of 2013 compared to \$3.5 million for the same period last year.

## Income Taxes

The effective tax rate for the second quarter of 2013 was 30.1% compared to 36.4% for the first quarter of 2013 and 40.1% in the second quarter of 2012. The effective tax rates for the six months ended June 30, 2013 and 2012 were 35.0% and 38.9%, respectively. The difference in the effective tax rates between periods relates mainly to the level of tax credits and tax deductions and the amount of tax exempt income recorded in each of the periods. The Company operates primarily in the Federal and California jurisdictions and the blended statutory tax rate for Federal and California is 42%.

#### **Business Segments**

The Company's reportable segments consist of "Banking," "Asset Financing," and "Other." At June 30, 2013, the Other segment consisted of the PacWest Bancorp holding company and other elimination and reconciliation entries.

The Bank's Asset Financing segment includes the operations of the divisions and subsidiaries that provide asset-based commercial loans and equipment leases. The asset-based lending products are offered primarily through three business units: (1) First Community Financial ("FCF"), a division of

#### **Table of Contents**

the Bank, based in Phoenix, Arizona; (2) BFI Business Finance ("BFI"), a wholly-owned subsidiary of the Bank, based in San Jose, California; and (3) Celtic Capital Corporation ("Celtic"), a wholly-owned subsidiary of the Bank based in Santa Monica, California. The equipment leasing products are offered through Pacific Western Equipment Finance ("EQF"), a division of the Bank based in Midvale, Utah.

With the acquisitions of EQF in January 2012 and Celtic in April 2012, we expanded our asset-based lending operations, both in terms of size and product diversification by adding equipment leasing, and determined that our asset financing operations met the threshold to be a reportable segment beginning with the second quarter of 2012.

The accounting policies of the reported segments are the same as those of the Company described in Note 1, "Nature of Operations and Summary of Significant Accounting Policies," of our Annual Report on Form 10-K for the year ended December 31, 2012. Transactions between segments consist primarily of borrowed funds. Intersegment interest expense is allocated to the Asset Financing segment based upon the Bank's total cost of interest-bearing liabilities. The provision for credit losses is allocated based on actual charge-offs for the period as well as assigning a minimum reserve requirement to the Asset Financing segment. Noninterest income and noninterest expense directly attributable to a segment are assigned to it.

The following tables present information regarding our business segments as of and for the periods indicated (the only segment income statements for which discontinued operations are applicable and reported are those for the three and six months ended June 30, 2013):

	June 30, 2013									
		Asset			C	onsolidated				
	Banking	F	inancing		Other	(	Company			
			(In thou	ds)						
Loans and leases, net of unearned income	\$ 3,947,322	\$	472,364	\$		\$	4,419,686			
Allowance for loan and lease losses	(84,917)		(5,726)				(90,643)			
Total loans and leases, net	\$ 3,862,405	\$	466,638	\$		\$	4,329,043			
Goodwill	\$ 183,512	\$	25,678	\$		\$	209,190			
Core deposit and customer relationship intangibles, net	17,958		2,232				20,190			
Total assets	6,189,202		510,630		9,270		6,709,102			
Total deposits <sup>(1)</sup>	5,557,871				(34,871)		5,523,000			

(1) The negative balance in the "Other" segment represents the elimination of holding company cash held in deposit accounts at the Bank.

	June 30, 2012									
		Asset			C	onsolidated				
	Banking	F	inancing		Other		Company			
	(In thousands)									
Loans and leases, net of unearned income	\$ 3,102,215	\$	382,488	\$		\$	3,484,703			
Allowance for loan and lease losses	(100,759)		(2,765)				(103,524)			
	, , ,		, ,				, , ,			
Total loans and leases, net	\$ 3,001,456	\$	379,723	\$		\$	3,381,179			
Goodwill	\$ 39,141	\$	22,867	\$		\$	62,008			
Core deposit and customer relationship intangibles, net	14,104		2,839				16,943			
Total assets	4,876,271		428,899		16,452		5,321,622			
Total deposits <sup>(1)</sup>	4,604,387				(13,058)		4,591,329			
-										

The negative balance in the "Other" segment represents the elimination of holding company cash held in deposit accounts at the Bank.

81

# Table of Contents

	Three Months Ended June 30, 2013							
	_			Asset				nsolidated
	ŀ	Banking	Fi	nancing	8		C	ompany
					In thousands)			
Interest income	\$	59,321	\$	12,310	\$		\$	71,631
Intersegment interest income (expense)		460		(460)				
Other interest expense		(2,080)		(196)		(882)		(3,158)
Net interest income		57,701		11,654		(882)		68,473
Total (provision) negative provision for credit losses		2,607		(765)				1,842
Noninterest income		(415)		592		26		203
		( - /						
Intangible asset amortization		(1,127)		(157)				(1,284)
Other noninterest expense		(55,554)		(5,980)		(1,398)		(62,932)
•								
Total noninterest expense		(56,681)		(6,137)		(1,398)		(64,216)
1						, ,		
Earnings (loss) from continuing operations before income taxes		3,212		5,344		(2,254)		6,302
Income tax (expense) benefit		(612)		(2,237)		943		(1,906)
Net earnings (loss) from continuing operations		2,600		3,107		(1,311)		4,396
The culture of the continuing operations		_,000		2,107		(1,011)		.,000
Loss from discontinued operations before income taxes		(81)						(81)
Income tax benefit		34						34
moome an ochem		5.						٥.
Net loss from discontinued operations		(47)						(47)
100 1000 Hom discontinued operations		(77)						(77)
Not comings (loss)	¢	2 552	ф	3,107	¢	(1.211)	¢	4 240
Net earnings (loss)	\$	2,553	\$	3,107	\$	(1,311)	Э	4,349

	Three Months Ended March 31, 2013 Asset Consolidate									
	B	anking	Fi	nancing	Other		Company			
				(In tho	ousands)					
Interest income	\$	56,907	\$	12,362	\$	9	69,269			
Intersegment interest income (expense)		471		(471)						
Other interest expense		(2,650)		(143)	(78	3)	(3,576)			
Net interest income		54,728		11,748	(78	3)	65,693			
					•					
Total (provision) negative provision for credit losses		(2,336)		(801)			(3,137)			
(1 )		( ))		()			(=, = -,			
Noninterest income		2,273		544	2	3	2,840			
Tronmerest meome		2,273		311	_		2,010			
Intangible asset amortization		(993)		(183)			(1,176)			
Other noninterest expense		(35,538)		(6,053)	(1,41	6)	(43,007)			
Other noninterest expense		(33,336)		(0,033)	(1,41	0)	(43,007)			
T 4 1 1 4 4		(2( 521)		(( 02()	(1.41		(44.102)			
Total noninterest expense		(36,531)		(6,236)	(1,41	6)	(44,183)			
Earnings (loss) before income taxes		18,134		5,255	(2,17	-	21,213			
Income tax (expense) benefit		(6,430)		(2,199)	91	0	(7,719)			

Net earnings (loss) \$ 11,704 \$ 3,056 \$ (1,266) \$ 13,494

82

## Table of Contents

	Three Months Ended June 30, 2012									
				Asset			Cor	ısolidated		
	В	Banking	Fi	nancing	Other		C	ompany		
				(In tho	usa	nds)				
Interest income	\$	62,045	\$	10,845	\$		\$	72,890		
Intersegment interest income (expense)		630		(630)						
Other interest expense		(3,404)		(225)		(848)		(4,477)		
Net interest income		59,271		9,990		(848)		68,413		
		,		- ,		()		,		
Total (provision) negative provision for credit losses		371		(100)				271		
Toma (provision) negative provision for ereal resses		0,1		(100)				2,1		
Noninterest income		4,133		713		25		4,871		
Nonniterest income		7,133		713		23		4,071		
Internally asset amountination		(1.602)		(124)				(1.727)		
Intangible asset amortization		(1,603)		(134)				(1,737)		
Other noninterest expense		(38,088)		(6,444)		(1,316)		(45,848)		
Total noninterest expense		(39,691)		(6,578)		(1,316)		(47,585)		
Earnings (loss) before income taxes		24,084		4,025		(2,139)		25,970		
Income tax (expense) benefit		(9,563)		(1,750)		900		(10,413)		
Net earnings (loss)	\$	14,521	\$	2,275	\$	(1,239)	\$	15,557		

	,	Sanking		Ionths End Asset nancing	_	ne 30, 20:	13 Consoli Comp	
		Dalikilig	FI	(In tho			Comp	Jany
Interest income	\$	116,228	\$	24,672	\$	•,	\$ 14	40,900
Intersegment interest income (expense)		931		(931)				
Other interest expense		(4,730)		(339)	(	(1,665)		(6,734)
Net interest income		112,429		23,402	(	(1,665)	13	34,166
Total (provision) negative provision for credit losses		271		(1,566)				(1,295)
Noninterest income		1,858		1,136		49		3,043
Intangible asset amortization		(2,120)		(340)				(2,460)
Other noninterest expense		(91,092)		(12,033)	(	(2,814)	(10	05,939)
Total noninterest expense		(93,212)		(12,373)	(	(2,814)	(10	08,399)
Earnings (loss) from continuing operations before income taxes		21,346		10,599	,	(4,430)	,	27,515
Income tax (expense) benefit		(7,042)		(4,436)	,	1,853		(9,625)
meome tax (expense) benefit		(7,042)		(4,430)		1,033		(9,023)
Net earnings (loss) from continuing operations		14,304		6,163	(	(2,577)		17,890
Loss from discontinued operations before income taxes		(81)						(81)
Income tax benefit		34						34

Net loss from discontinued operations		(4	7)				(47)
Net earnings (loss)	\$	14,25	7 \$	6,	,163	\$ (2,577)	\$ 17,843
	83						

#### Table of Contents

	Six Months Ended June 30, 2012 Asset Consolidated										
				Consolidated							
	Banking			inancing		Other	(	Company			
				(In thou	san	ds)					
Interest income	\$	127,528	\$	19,762	\$		\$	147,290			
Intersegment interest income (expense)		1,153		(1,153)							
Other interest expense		(8,715)		(443)		(2,039)		(11,197)			
Net interest income		119,966		18,166		(2,039)		136,093			
		,		,		( ) /		,			
Total (provision) negative provision for credit losses		6,445		(100)				6,345			
Tomi (provision) negative provision for create resses		0,1.10		(100)				0,0 1.0			
Noninterest income		6,191		1,879		63		8,133			
Nonniterest income		0,191		1,079		03		0,133			
Interpolible asset amountination		(2.211)		(161)				(2.472)			
Intangible asset amortization		(3,311)		(161)		1.507		(3,472)			
Debt termination expense		(24,195)				1,597		(22,598)			
Other noninterest expense		(76,440)		(11,256)		(2,714)		(90,410)			
Total noninterest expense		(103,946)		(11,417)		(1,117)		(116,480)			
Earnings (loss) before income taxes		28,656		8,528		(3,093)		34,091			
Income tax (expense) benefit		(10,921)		(3,650)		1,301		(13,270)			
* *											
Net earnings (loss)	\$	17,735	\$	4,878	\$	(1,792)	\$	20,821			

### Second Quarter 2013 Compared to Second Quarter of 2012

Net earnings for the Banking segment decreased \$12.0 million for the second quarter of 2013 to \$2.6 million, compared to \$14.5 million in 2012. The decrease in net earnings was due primarily to the \$17.5 million (\$10.1 million after tax) increase in acquisition and integration costs, partially offset by a decline in provision for credit losses of \$2.2 million (\$1.3 million after tax). Also contributing to the decrease in net earnings was lower noninterest income, primarily due to an increase in FDIC loss sharing expense of \$5.3 million (\$3.1 million after tax).

The second quarter 2013 net interest income for the Banking segment decreased \$1.6 million (\$911,000 after tax) due mainly to a decrease in the yield on interest earning assets, partially offset by a decrease in interest expense on deposits. Average interest-earning assets increased \$247.6 million due to acquisition activity. The yield on average interest-earning assets was 4.96% for the second quarter of 2013 compared to 5.49% for the same quarter last year. The net interest margin attributed to the Banking segment was 4.83% for the second quarter of 2013 compared to 5.24% for the same quarter last year. The increase in noninterest expense is due mostly to higher acquisition and overhead costs relating to the FCAL acquisition, partially offset by lower covered OREO costs for the segment.

For further information on the Banking segment regarding results of operations, loans, credit quality, deposits and liquidity, see the sections titled "Results of Operations" and "Balance Sheet Analysis" in Management's Discussion and Analysis of Financial Condition and Results of Operations.

Net earnings for the Asset Financing segment increased \$832,000 for the second quarter of 2013 to \$3.1 million, compared to \$2.3 million for the second quarter of 2012. The increase in net earnings was due mainly to an increase in net interest income of \$1.7 million (\$965,000 after tax), partially offset by an increase in provision for credit losses of \$665,000 (\$386,000 after tax). Average earning assets increased \$101.7 million to \$467.3 million in the second quarter of 2013 from \$365.6 million for the second quarter of 2012. The yield on average earning assets was 10.57% for the second quarter of 2013 compared to 11.93% for the same quarter last year. Noninterest income decreased \$121,000 due to lower gains from the sale of leases. Noninterest expense for the Asset Financing segment decreased \$441,000 due mainly to lower acquisition costs and intangible amortization expense in the current year.

#### Table of Contents

The net loss for the Other segment increased \$72,000 for the second quarter of 2013 as compared to second quarter 2012. The Other segment consists of holding company operations which result in expenses principally for compensation, facilities, professional services and interest on subordinated debentures.

#### Six Months of 2013 Compared to Six Months of 2012

Net earnings for the Banking segment decreased \$3.5 million for the first six months of 2013 to \$14.3 million, compared to \$17.7 million in 2012. The decrease in net earnings was due mainly to: (a) the \$18.2 million (\$10.6 million after tax) increase in acquisition and integration costs, (b) lower net interest income of \$7.5 million (\$4.4 million after tax), and (c) higher net credit costs of \$5.6 million (\$3.3 million after tax). These items were offset by a \$24.2 million (\$14.0 million after tax) reduction in debt termination expense which was recognized in 2012 with no similar charge in 2013.

For further information on the Banking segment regarding results of operations, loans, credit quality, deposits and liquidity, see the sections titled "Results of Operations" and "Balance Sheet Analysis" in Management's Discussion and Analysis of Financial Condition and Results of Operations.

Net earnings for the Asset Financing segment increased \$1.3 million for the first six months of 2013 compared to 2012. The increase was due primarily to the Celtic acquisition, which occurred in April 2012, and contributed an additional \$940,000 to net earnings in 2013. Net earnings was also positively impacted by an increase in net interest income for the other divisions, partially offset by an increase in provision expense and lower gains from the sale of leases.

The increase in net interest income for the Asset Financing segment was \$5.2 million (\$3.0 million after tax), of which \$3.0 million related to Celtic. The additional growth was due to an increase in average earning assets for the other divisions of \$83.7 million, offset partially by lower yields. The Asset Financing segment yield declined to 11.09% for the first six months of 2013, compared to 12.10% for the same period last year. Provision for loan losses increased \$1.5 million (\$850,000 after tax) due mainly to the growth in loans and leases.

The net loss for the Other segment increased \$785,000 for the first half of 2013 as compared to the same period in 2012. This fluctuation was primarily the result of the gain on debt termination recognized in the prior year, which did not recur in 2013. This was partially offset by a reduction in interest expense in the current year as a result of the pay down of subordinated debentures in 2012.

## Table of Contents

## **Balance Sheet Analysis**

## Investment Portfolio

The following table presents the components, yields, and duration of our securities available-for-sale as of the date indicated:

Security Type	A	Amortized Cost		June 30, 20: Carrying Value	13 Yield <sup>(1)</sup>	Duration (in years)
			(I	Oollars in thou	sands)	
Residential mortgage-backed securities:						
Government agency and government-sponsored enterprise pass through securities	\$	726,501	\$	742,417	1.70%	4.0
Government agency and government-sponsored enterprise collateralized						
mortgage obligations		147,580		145,320	1.40%	4.2
Covered private label collateralized mortgage obligations		32,959		40,917	13.86%	4.0
Municipal securities <sup>(2)</sup>		442,733		424,174	3.01%	6.3
Corporate debt securities		83,938		83,132	2.66%	2.6
Other securities		38,151		37,618	1.03%	0.3
Total securities available-for-sale <sup>(3)</sup>	\$	1,471,862	\$	1,473,578	2.60%	4.5

<sup>(1)</sup> Represents the yield for the month of June 2013.

The following table shows the geographic composition of the majority of our municipal securities portfolio as of the date indicated:

		3	
	C	% of	
		Value	Total
	(In	thousands)	
Municipal Securities by State:			
Texas	\$	79,599	18%
Washington		40,002	9%
New York		32,360	8%
Illinois		22,831	5%
Ohio		20,213	5%
Colorado		19,856	5%
California		16,758	4%
Hawaii		15,279	4%
Florida		15,165	4%
Massachusetts		15,153	4%
Total of 10 largest states		277,216	66%
All other states		146,958	34%
Total municipal securities	\$	424,174	100%
			86

<sup>(2)</sup> The tax equivalent yield was 4.47% and 3.04% for municipal securities and total securities available-for-sale, respectively.

## Table of Contents

Loans and Leases

The following table presents the balance of our total gross loans and leases by portfolio segment and class as of the dates indicated:

	June 30, 20	013 % of	March 31, 2	013 % of	December 31,	, 2012 % of
	Amount	Total	Amount	Total	Amount	Total
		(I	Oollars in thou	isands)		
Real estate mortgage:						
Hospitality	\$ 193,612	4% \$	173,679	5% \$	183,788	5%
SBA 504	55,591	1%	55,403	2%	54,158	2%
Other	2,783,399	63%	2,056,908	59%	2,184,624	60%
Total real estate mortgage	3,032,602	68%	2,285,990	66%	2,422,570	67%
Real estate construction:						
Residential	60,427	1%	45,940	1%	54,602	1%
Commercial	153,308	4%	93,395	3%	100,002	3%
Total real estate construction	213,735	5%	139,335	4%	154,604	4%
Total real estate loans	3,246,337	73%	2,425,325	70%	2,577,174	71%
Commercial:						
Collateralized	528,370	12%	441,927	13%	465,831	13%
Unsecured	101,826	2%	78,836	2%	70,373	2%
Asset-based	254,081	6%	258,264	7%	239,430	7%
SBA 7(a)	28,792	1%	25,075	1%	25,325	1%
Total commercial	913,069	21%	804,102	23%	800,959	23%
Leases	216,089	5%	204,766	6%	174,373	5%
Consumer	29,051	1%	19,226	1%	23,085	1%
Foreign	16,073		17,268		17,241	
Total gross loans and leases	\$ 4,420,619	100% \$	3,470,687	100% \$	3,592,832	100%

The following table presents our loan portfolio activity for the first and second quarters of 2013:

	De	cember 31, 2012	o	Originated		Net Paydowns	Acquired	I	March 31, 2013
				(	In tl	housands)			
Non-covered loans, excluding									
Asset Financing Segment	\$	2,635,702	\$	51,367	\$	(191,778)	\$	\$	2,495,291
Asset Financing Segment		413,803		66,631		(17,404)			463,030
Total non-covered loans		3,049,505		117,998		(209,182)			2,958,321
Covered loans		543,327				(30,961)			512,366
Total	\$	3,592,832	\$	117,998	\$	(240,143)	\$	\$	3,470,687

87

#### **Table of Contents**

	1	March 31, 2013	o	riginated	Net Paydowns n thousands)	Net Acquired	June 30, 2013
Non-covered loans, excluding							
Asset Financing Segment	\$	2,495,291	\$	124,707	\$ (154,056)	\$ 903,103	\$ 3,369,045
Asset Financing Segment		463,030		45,453	(38,313)		470,170
Total non-covered loans		2,958,321		170,160	(192,369)	903,103	3,839,215
Covered loans		512,366			(34,999)	104,037	581,404
Total	\$	3,470,687	\$	170,160	\$ (227,368)	\$ 1,007,140	\$ 4,420,619

Our real estate loan portfolio is predominantly commercial-related loans and as such does not expose us to the risks generally associated with residential mortgage loans such as option ARM, interest-only, or subprime mortgage loans. Our portfolio does expose us to risk elements associated with mortgage loans on commercial property. Commercial real estate mortgage loan repayments typically do not rely on the sale of the underlying collateral, but instead rely on the income producing potential of the collateral as the source of repayment. Ultimately, though, due to the loan amortization period generally being greater than the contractual loan term, the borrower may be required to refinance the loan, either with us or another lender, or pay off the loan, by selling the underlying collateral.

At June 30, 2013, we had \$234.1 million of commercial real estate mortgage loans maturing over the next 12 months. For any of these loans, in the event that we provide a concession through a refinance or modification which we would not ordinarily consider in order to protect as much of our investment as possible, such loan may be considered a troubled debt restructuring even though it was performing throughout its term. The circumstances regarding any modification and a borrower's specific situation, such as their ability to obtain financing from another source at similar market terms, are evaluated on an individual basis to determine if a troubled debt restructuring has occurred. Higher levels of troubled debt restructurings may lead to increased classified assets and credit loss provisions.

## Table of Contents

The following table presents the composition of our total real estate mortgage loan portfolio as of the dates indicated:

		June 30, 2013 % of		March 31, 2	2013 % of	December 31	, 2012 % of
Loan Category		Amount	Total	Amount	Total	Amount	Total
			(1	Dollars in tho	usands)		
Commercial real estate mortgage:							
Industrial/warehouse	\$	409,448	13.5% \$	312,280	13.7% \$	340,499	14.0%
Retail		381,242	12.5%	317,831	13.9%	362,771	15.0%
Office buildings		435,428	14.4%	336,329	14.7%	357,347	14.7%
Owner-occupied		188,228	6.2%	194,397	8.5%	209,697	8.7%
Hotel		193,612	6.4%	173,679	7.6%	183,788	7.6%
Healthcare		163,615	5.4%	119,740	5.2%	113,854	4.7%
Mixed use		86,466	2.9%	52,966	2.3%	54,052	2.2%
Gas station		33,977	1.1%	34,738	1.5%	35,725	1.5%
Self storage		91,616	3.0%	70,837	3.1%	65,362	2.7%
Restaurant		26,352	0.9%	18,043	0.8%	18,325	0.8%
Land acquisition/development		13,625	0.4%	21,851	1.0%	21,922	0.9%
Unimproved land		14,386	0.5%	11,928	0.5%	13,341	0.6%
Other		226,079	7.5%	179,299	7.9%	182,377	7.5%
Total commercial real estate							
mortgage		2,264,074	74.7%	1,843,918	80.7%	1,959,060	80.9%
Residential real estate mortgage:							
Multi-family		403,020	13.3%	251,409	11.0%	262,815	10.8%
Single family owner-occupied		264,634	8.7%	107,754	4.7%	115,958	4.8%
Single family nonowner-occupied		24,477	0.8%	27,905	1.2%	28,790	1.2%
Mixed use		10,335	0.3%	3,351	0.1%	3,372	0.1%
HELOCs		66,062	2.2%	51,653	2.3%	52,575	2.2%
Total residential real estate							
mortgage		768,528	25.3%	442,072	19.3%	463,510	19.1%
66-		, .		,		,-	
Total gross real estate mortgage							
loans	\$	3,032,602	100.0% \$	2,285,990	100.0% \$	2,422,570	100.0%
iouns	Ψ	3,032,002	100.0 /0 ψ	2,203,770	100.070 ф	2,722,370	100.070
			89				
			U)				

## Table of Contents

The following table presents the balance of our total gross loans and leases by portfolio segment and class, showing the non-covered and covered components, at the date indicated:

	Total Loans and Leases % of			June 30, 201 Non-Covered I and Lease	Loans	Covered Loans % of			
	Amount	Total		Amount	Total	Amount	Total		
			(I	Oollars in thous	ands)				
Real estate mortgage:									
Hospitality	\$ 193,612	4%	\$	191,167	5%	\$ 2,445			
SBA 504	55,591	1%		55,591	1%				
Other	2,783,399	63%		2,248,606	59%	534,793	92%		
Total real estate mortgage	3,032,602	68%		2,495,364	65%	537,238	92%		
Real estate construction:									
Residential	60,427	1%		57,936	2%	2,491			
Commercial	153,308	4%		129,257	3%	24,051	4%		
Total real estate construction	213,735	5%		187,193	5%	26,542	4%		
Total real estate loans	3,246,337	73%		2,682,557	70%	563,780	96%		
Commercial:									
Collateralized	528,370	12%		517,422	13%	10,948	2%		
Unsecured	101,826	2%		98,703	3%	3,123	1%		
Asset-based	254,081	6%		254,081	6%				
SBA 7(a)	28,792	1%		28,767	1%	25			
Total commercial	913,069	21%		898,973	23%	14,096	3%		
Leases	216,089	5%		216,089	6%				
Consumer	29,051	1%		25,523	1%	3,528	1%		
Foreign	16,073			16,073					
Total gross loans and leases	\$ 4,420,619	100%		3,839,215	100%	581,404	100%		
		90							

## Table of Contents

## Non-Covered Loans and Leases

The following table presents the balance of our non-covered loans and leases by portfolio segment and class as of the dates indicated:

	June 30, 2013 % of		March 31, 2	013 % of	December 31,	, 2012 % of
	Amount	Total	Amount	Total	Amount	Total
		(	Dollars in thou	isands)		
Real estate mortgage:						
Hospitality	\$ 191,167	5% \$	. , .	6% \$	- ,	6%
SBA 504	55,591	1%	55,403	2%	54,158	2%
Other	2,248,606	59%	1,568,609	53%	1,682,368	55%
Total real estate mortgage	2,495,364	65%	1,796,484	61%	1,917,670	63%
Real estate construction:						
Residential	57,936	2%	43,073	1%	48,629	1%
Commercial	129,257	3%	83,634	3%	81,330	3%
Total real estate construction	187,193	5%	126,707	4%	129,959	4%
Total real estate loans	2,682,557	70%	1,923,191	65%	2,047,629	67%
Commercial:						
Collateralized	517,422	13%	432,652	14%	453,176	14%
Unsecured	98,703	3%	78,428	3%	69,844	2%
Asset-based	254,081	6%	258,264	8%	239,430	8%
SBA 7(a)	28,767	1%	25,075	1%	25,325	1%
Total commercial	898,973	23%	794,419	26%	787,775	25%
Leases	216,089	6%	204,766	7%	174,373	6%
Consumer	25,523	1%	18,677	1%	22,487	1%
Foreign	16,073		17,268	1%	17,241	1%
<del>U</del>	,					
Total gross non-covered loans and						
leases	\$ 3,839,215	100% \$	2,958,321	100% \$	3,049,505	100%
		91				

## Table of Contents

The following table presents the composition of our non-covered real estate mortgage loan portfolio as of the dates indicated:

	June 30	June 30, 2013 % of		2013 % of	December 31	, 2012 % of
Loan Category	Amount	Total	Amount	Total	Amount	Total
			(Dollars in tho	usands)		
Commercial real estate mortgage:						
Industrial/warehouse	\$ 375,93	2 15.1% \$	286,911	16.0% \$	315,096	16.4%
Retail	291,25	9 11.7%	228,665	12.7%	271,412	14.2%
Office buildings	390,51	3 15.6%	290,399	16.2%	304,096	15.9%
Owner-occupied	173,85	7.0%	179,827	10.0%	195,170	10.2%
Hotel	191,16	7.7%	172,472	9.6%	181,144	9.4%
Healthcare	150,70	4 6.0%	108,693	6.1%	102,816	5.4%
Mixed use	77,60	3.1%	50,243	2.8%	51,294	2.7%
Gas station	27,86	1.1%	28,558	1.6%	29,632	1.5%
Self storage	47,44	1.9%	32,662	1.8%	29,688	1.5%
Restaurant	25,44	7 1.0%	16,480	0.9%	16,755	0.9%
Land acquisition/development	13,62	0.5%	21,851	1.2%	21,922	1.1%
Unimproved land	14,25	1 0.6%	11,778	0.7%	13,173	0.7%
Other	210,93	8.5%	165,809	9.2%	172,273	9.0%
Total commercial real estate mortgage	1,990,609	9 79.8%	1,594,348	88.8%	1,704,471	88.9%
	2,220,000	, , , , ,	-,	001071	_,,,,,,,,	0017 /1
Residential real estate mortgage:						
Multi-family	254,16	5 10.2%	100,666	5.6%	103,742	5.4%
Single family owner-occupied	171,80	6.9%	38,710	2.1%	44,792	2.3%
Single family nonowner-occupied	8,58		11,896	0.6%	12,789	0.7%
Mixed used	10,33		1,304	0.1%	1,333	0.1%
HELOCs	59,86		49,560	2.8%	50,543	2.6%
	27,00		12,000		2 3,2 12	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Total residential real estate mortgage	504,75	5 20.2%	202,136	11.2%	213,199	11.1%
	,,,,,		,		, -	
Total gross non-covered real estate						
mortgage loans	\$ 2,495,364	100.0% \$	1,796,484	100.0% \$	1,917,670	100.0%

The largest subset of the "Other" commercial real estate mortgage category is for fixed base operators at airports with a balance of \$45.2 million, or 21.5% of the total in "Other".

## Table of Contents

## Covered Loans

The following table presents the composition of our covered loans as of the dates indicated:

	June 30, 2	013 % of	March 31,	2013 % of	December 3	1, 2012 % of
	Amount	Total	Amount	Total	Amount	Total
			(Dollars in the	ousands)		
Real estate mortgage:						
Hospitality	\$ 2,445		\$ 1,207		\$ 2,644	1%
Other	534,793	92%	488,299	95%	502,256	92%
Total real estate mortgage	537,238	92%	489,506	95%	504,900	93%
2 2						
Real estate construction:						
Residential	2,491		2,867	1%	5,973	1%
Commercial	24,051	4%	9,761	2%	18,672	4%
Total real estate construction	26,542	4%	12,628	3%	24,645	5%
	-,-		,		,	
Total real estate loans	563,780	96%	502,134	98%	529,545	98%
	2 32,1 33	7 0 / 2	2 3 2,2 2		2 _ 2 , 2 12	, , , ,
Commercial:						
Collateralized	10,948	2%	9,275	2%	12,655	2%
Unsecured	3,123	1%	408		529	_,_
SBA 7(a)	25					
Total commercial	14,096	3%	9,683	2%	13,184	2%
Total Commercial	11,000	570	7,003	270	15,101	270
Consumer	3,528	1%	549		598	
Consumer	3,320	1 /0	349		370	
Total amoss servered learns	581,404	100%	512 266	100%	542 227	100%
Total gross covered loans	361,404	100%	512,366	100%	543,327	100%
		02				
		93				

#### **Table of Contents**

The following table presents our gross covered real estate mortgage loan portfolio as of the dates indicated:

	June 30, 2	013 % of	March 31,	2013 % of	December 3	1, 2012 % of
Loan Category	Amount		Amount	% of Total	Amount	% of Total
		(I	Dollars in the	ousands)		
Commercial real estate mortgage:						
Industrial/warehouse	\$ 33,516	6.2% \$	25,369	5.2% \$	25,403	5.0%
Retail	89,983	16.7%	89,166	18.1%	91,359	18.1%
Office buildings	44,910	8.4%	45,930	9.4%	53,251	10.6%
Owner-occupied	14,373	2.7%	14,570	3.0%	14,527	2.9%
Hotel	2,445	0.5%	1,207	0.2%	2,644	0.5%
Healthcare	12,911	2.4%	11,047	2.3%	11,038	2.2%
Mixed use	8,857	1.6%	2,723	0.6%	2,758	0.5%
Gas station	6,116	1.1%	6,180	1.3%	6,093	1.2%
Self storage	44,175	8.2%	38,175	7.8%	35,674	7.1%
Restaurant	905	0.2%	1,563	0.3%	1,570	0.3%
Unimproved land	132		150		168	
Other	15,142	2.8%	13,490	2.8%	10,104	2.0%
Total commercial real estate mortgage	273,465	50.8%	249,570	51.0%	254,589	50.4%
Residential real estate mortgage:						
Multi-family	148,855	27.7%	150,743	30.8%	159,073	31.5%
Single family owner-occupied	92,833	17.3%	69,044	14.1%	71,166	14.1%
Single family nonowner-occupied	15,889	3.0%	16,009	3.3%	16,001	3.2%
Mixed use			2,047	0.4%	2,039	0.4%
HELOCs	6,196	1.2%	2,093	0.4%	2,032	0.4%
Total residential real estate mortgage	263,773	49.2%	239,936	49.0%	250,311	49.6%
Total gross covered real estate mortgage loans	\$ 537,238	100.0% \$	489,506	100.0% \$	504,900	100.0%

The loans acquired in the Los Padres and Affinity acquisitions are covered by loss sharing agreements with the FDIC and we will be reimbursed for a substantial portion of any future losses. We acquired \$110.0 million of covered assets in the FCAL acquisition. We assumed the loss sharing agreements between First California Bank and the FDIC related to FCB's acquisition of Western Commercial Bank ("Western Commercial") and San Luis Trust Bank ("San Luis").

Under the terms of the Los Padres loss sharing agreement, the FDIC will absorb 80% of losses and receive 80% of loss recoveries on the covered assets. The Los Padres loss sharing provisions expire in the third quarters of 2015 and 2020 for non-single family and single family covered assets, respectively, while the related loss recovery provisions expire in the third quarters of 2018 and 2020, respectively.

Under the terms of the Affinity loss sharing agreement, the FDIC will (a) absorb 80% of losses and receive 80% of loss recoveries on the first \$234 million of losses on covered assets and (b) absorb 95% of losses and receive 95% of loss recoveries on covered assets exceeding \$234 million. The Affinity loss sharing provisions expire in the third quarters of 2014 and 2019 for non-single family covered assets and single family covered assets, respectively, while the related loss recovery provisions expire in the third quarters of 2017 and 2019, respectively.

Under the terms of the Western Commercial loss sharing agreement, the FDIC will absorb 80% of losses and receive 80% of loss recoveries on the covered assets; all of which were deemed to be

#### **Table of Contents**

non-single family. The Western Commercial loss sharing provision expires in the fourth quarter of 2015, while the related loss recovery provision expires in the fourth quarter of 2018.

Under the terms of the San Luis loss sharing agreement, the FDIC will absorb 80% of losses and receive 80% of loss recoveries on the covered assets. The San Luis loss sharing provisions expire in the first quarters of 2016 and 2021 for non-single family and single family covered assets, respectively, while the related loss recovery provisions expire in the first quarters of 2019 and 2021, respectively.

Both the Western Commercial and San Luis loss sharing agreements contain True-Up provisions. As of June 30, 2013, the estimated True-Up liability of \$6.3 million is included in other liabilities in the accompanying condensed consolidated balance sheets.

#### Allowance for Credit Losses on Non-PCI Loans and Leases

The allowance for credit losses on Non-PCI loans and leases is the combination of the allowance for loan and lease losses and the reserve for unfunded loan commitments. The allowance for loan and lease losses is reported as a reduction of outstanding loan and lease balances and the reserve for unfunded loan commitments is included within other liabilities. Generally, as loans are funded, the amount of the commitment reserve applicable to such funded loans is transferred from the reserve for unfunded loan commitments to the allowance for loan and lease losses based on our allowance methodology. The following discussion is for Non-PCI loans and leases and the allowance for credit losses thereon. Refer to "Balance Sheet Analysis Allowance for Credit Losses on PCI Loans" for the policy on covered loans.

The allowance for loan and lease losses is maintained at a level deemed appropriate by management to adequately provide for known and inherent risks in the loan and lease portfolio and other extensions of credit at the balance sheet date. The allowance is based upon a continuing review of the portfolio, past loan and lease loss experience, current economic conditions which may affect the borrowers' ability to pay, and the underlying collateral value of the loans and leases. Loans and leases which are deemed to be uncollectible are charged off and deducted from the allowance. The provision for loan and lease losses and recoveries on loans and leases previously charged off are added to the allowance.

The methodology we use to estimate the amount of our allowance for credit losses is based on both objective and subjective criteria. While some criteria are formula driven, other criteria are subjective inputs included to capture environmental and general economic risk elements which may trigger losses in the loan and lease portfolios, and to account for the varying levels of credit quality in the loan and lease portfolios of the entities we have acquired that have not yet been captured in our objective loss factors.

Specifically, our allowance methodology contains three key elements: (i) amounts based on specific evaluations of impaired loans and leases; (ii) amounts of estimated losses on several pools of loans categorized by risk rating and loan and lease type; and (iii) amounts for environmental and general economic factors that indicate probable losses were incurred but were not captured through the other elements of our allowance process. In addition, for loans and leases measured at fair value on the acquisition date and deemed to be non-impaired, our allowance methodology captures deterioration in credit quality and other inherent risks of such acquired assets experienced after the purchase date.

Impaired loans and leases are identified at each reporting date based on certain criteria and the majority of which are individually reviewed for impairment. Non-PCI nonaccrual loans and leases with an unpaid principal balance over \$250,000 and all performing restructured loans are reviewed individually for the amount of impairment, if any. Non-PCI nonaccrual loans and leases with an unpaid principal balance of \$250,000 or less are evaluated for impairment collectively. A loan or lease is considered impaired when it is probable that a creditor will be unable to collect all amounts due

#### **Table of Contents**

according to the original contractual terms of the agreement. We measure impairment of a loan based upon the fair value of the loan's collateral if the loan is collateral-dependent or the present value of cash flows, discounted at the loan's effective interest rate, if the loan is not collateral-dependent. The impairment amount on a collateral-dependent loan is charged-off to the allowance, and the impairment amount on a loan that is not collateral-dependent is set up as a specific reserve. We measure impairment of a lease based upon the present value of the scheduled lease and residual cash flows, discounted at the lease's effective interest rate. Increased charge-offs or additions to specific reserves generally result in increased provisions for credit losses.

Our loan and lease portfolio, excluding impaired loans and leases which are evaluated individually, is categorized into several pools for purposes of determining allowance amounts by pool. The pools we currently evaluate are: commercial real estate construction, residential real estate construction, SBA real estate, hospitality real estate, real estate other, commercial collateralized, commercial unsecured, SBA commercial, consumer, foreign, asset-based and leasing. Within these pools, we then evaluate loans and leases not adversely classified, which we refer to as "pass" credits, separately from adversely classified loans and leases. The adversely classified loans and leases are further grouped into three credit risk rating categories: "special mention," "substandard," and "doubtful," which we define as follows:

Special Mention: Loans and leases classified as "special mention" have a potential weakness that requires management's attention. If not addressed, these potential weaknesses may result in further deterioration in the borrower's ability to repay the loan or lease.

Substandard: Loans and leases classified as "substandard" have a well-defined weakness or weaknesses that jeopardize the collection of the debt. They are characterized by the possibility that we will sustain some loss if the weaknesses are not corrected.

Doubtful: Loans and leases classified as "doubtful" have all the weaknesses of those classified as "substandard," with the additional trait that the weaknesses make collection or repayment in full highly questionable and improbable.

In addition, we may refer to the loans and leases classified as "substandard" and "doubtful" together as "criticized" loans and leases. For additional information on classified loans and leases, see Note 6, *Loans and Leases*, in the Notes to Condensed Consolidated Financial Statements (Unaudited) contained in "Item 1. Condensed Consolidated Financial Statements (Unaudited)."

The allowance amounts for "pass" rated loans and leases and those loans and leases adversely classified, which are not reviewed individually, are determined using historical loss rates developed through migration analysis. The migration analysis is updated quarterly based on historic losses and movement of loans between ratings. As a result of this migration analysis and its quarterly updating, decreases we experience in both charge-offs and adverse classifications generally result in lower loss factors.

Finally, in order to ensure our allowance methodology is incorporating recent trends and economic conditions, we apply environmental and general economic factors to our allowance methodology including: credit concentrations; delinquency trends; economic and business conditions; the quality of lending management and staff; lending policies and procedures; loss and recovery trends; nature and volume of the portfolio; nonaccrual and problem loan trends; usage trends of unfunded commitments; and other adjustments for items not covered by other factors.

Management believes that the allowance for loan and lease losses is adequate and appropriate for the known and inherent risks in our Non-PCI loan and lease portfolio. In making its evaluation, management considers certain quantitative and qualitative factors including the Company's historical loss experience; the volume and type of lending conducted by the Company; the results of our credit review process; the levels of classified and criticized loans and leases; the levels of impaired loans and

#### **Table of Contents**

leases, including nonperforming loans and leases and performing restructured loans; regulatory policies; general economic conditions; underlying collateral values; and other factors regarding collectability and impairment. To the extent we experience, for example, increased levels of documentation deficiencies, adverse changes in collateral values, or negative changes in economic and business conditions which adversely affect our borrowers, our classified loans and leases may increase. Higher levels of classified loans and leases generally result in higher allowances for loan and lease losses.

We recognize that the determination of the allowance for loan and lease losses is sensitive to the assigned credit risk ratings and inherent loss rates at any given point in time. Therefore, we perform sensitivity analyses to provide insight regarding the impact that adverse changes in credit risk ratings may have on our allowance for loan and lease losses. The sensitivity analyses have inherent limitations and are based on various assumptions as of a point in time and, accordingly, it is not necessarily representative of the impact loan risk rating changes may have on the allowance for loan and lease losses.

At June 30, 2013, in the event that 1% of our Non-PCI loans and leases were downgraded one credit risk rating category for each category (e.g., 1% of the "pass" category moved to the "special mention" category, 1% of the "special mention" category moved to "substandard" category, and 1% of the "substandard" category moved to the "doubtful" category within our current allowance methodology), the allowance for credit losses would have increased by approximately \$1.4 million. In the event that 5% of our Non-PCI loans and leases were downgraded one credit risk category, the allowance for credit losses would increase by approximately \$6.8 million.

Given our current risk management processes, we believe that the credit risk ratings and inherent loss rates currently assigned are appropriate. It is possible that others, given the same information, may at any point in time reach different conclusions that could be significant to the Company's financial statements. In addition, current credit risk ratings are subject to change as we continue to review loans and leases within our portfolio and as our borrowers are impacted by economic trends within their market areas.

Although we have established an allowance for loan and lease losses that we consider appropriate, there can be no assurance that the established allowance for loan and lease losses will be sufficient to offset losses on loans and leases in the future. Management also believes that the reserve for unfunded loan commitments is appropriate. In making this determination, we use the same methodology for the reserve for unfunded loan commitments as we do for the allowance for loan and lease losses and consider the same quantitative and qualitative factors, as well as an estimate of the probability of advances of the commitments correlated to their credit risk rating.

The following table presents information regarding the allowance for credit losses on Non-PCI loans and leases as of the dates indicated:

Non-PCI Allowance Data:	June 30, 2013		M	March 31, I 2013		cember 31, 2012	June 30, 2012	
	,				s in thousands)			
Allowance for loan and lease losses	\$	63,246	\$	65,216	\$	65,899	\$	72,061
Reserve for unfunded loan commitments		6,680		6,680		6,220		5,970
Total allowance for credit losses	\$	69,926	\$	71,896	\$	72,119	\$	78,031
Allowance for credit losses to loans and leases		1.78%	ó	2.41%	,	2.35%	'n	2.71%
Allowance for credit losses to nonaccrual loans and leases		135.3%		166.7%	,	172.7%	,	139.6%
Allowance for credit losses to nonperforming assets		60.2% 97	ó	74.6%		73.5%	Ď	60.6%

## Table of Contents

The following table presents the changes in our allowance for credit losses on Non-PCI loans and leases for the periods indicated:

		Th	ree N		nded					
	J	une 30,	M	arch 31,	J	une 30,		Jun	e <b>30</b> ,	
Non-PCI Allowance for Credit Losses:		2013		2013		2012		2013		2012
					(In t	housands)				
Allowance for credit losses, beginning of period	\$	71,896	\$	72,119	\$	81,737	\$	72,119	\$	93,783
Provision (negative provision) for credit losses										(10,000)
Net charge-offs		(1,970)		(223)		(3,706)		(2,193)		(5,752)
Allowance for credit losses, end of period	\$	69,926	\$	71,896	\$	78,031	\$	69,926	\$	78,031

The following table presents the changes in our allowance for loan and lease losses on Non-PCI loans and leases for the periods indicated:

		Thi	ee N	Aonths End	led			Six Month	e F	ndad
Non-PCI Allowance for Loan and Lease Losses:	J	une 30, 2013	M	arch 31, 2013	J	une 30, 2012		June 2013	30,	2012
					lars	in thousar	ıds)			
Allowance for loan and lease losses, beginning of period	\$	65,216	\$	65,899	\$	74,767		65,899	\$	85,313
Loans and leases charged off:		,		,		,		,		,
Real estate mortgage		(3,237)		(322)		(2,583)		(3,559)		(4,773)
Commercial		(1,370)		(708)		(1,352)		(2,078)		(2,223)
Leases				(114)				(114)		
Consumer		(27)		(9)		(34)		(36)		(233)
Total loans and leases charged off		(4,634)		(1,153)		(3,969)		(5,787)		(7,229)
Recoveries on loans charged off:										
Real estate mortgage		1,336		177		43		1,513		372
Real estate construction		12		323		14		335		24
Commercial		1,297		407		190		1,704		1,014
Consumer		19		23		16		42		47
Foreign										20
Total recoveries on loans charged off		2,664		930		263		3,594		1,477
Net charge-offs		(1,970)		(223)		(3,706)		(2,193)		(5,752)
Provision (negative provision) for loan and lease losses				(460)		1,000		(460)		(7,500)
Allowance for loan and lease losses, end of period	\$	63,246	\$	65,216	\$	72,061	\$	63,246	\$	72,061
Ratios:										
Allowance for loan and lease losses to loans and leases (end of period)		1.61%	)	2.19%	,	2.519	6	1.61%		2.51%
Allowance for loan and lease losses to nonaccrual loans and leases (end										
of period)		122.4%	)	151.2%	)	128.99	6	122.4%		128.9%
Annualized net charge-offs to average loans and leases		0.24%	)	0.03%	)	0.529	6	0.14%		0.40%
98										

#### **Table of Contents**

The following table presents the changes in our reserve for unfunded loan commitments for the periods indicated:

	Three Months Ended									Ended
Non-PCI Reserve for Unfunded Loan Commitments:		ine 30, 2013	,		,		Ju 2013		e 30	2012
				(	In th	ousands)				
Reserve for unfunded loan commitments, beginning of period	\$	6,680	\$	6,220	\$	6,970	\$	6,220	\$	8,470
Provision (negative provision)				460		(1,000)		460		(2,500)
Reserve for unfunded loan commitments, end of period	\$	6,680	\$	6,680	\$	5,970	\$	6,680	\$	5,970

#### Allowance for Credit Losses on PCI Loans

We have accounted for purchased credit impaired loans under Accounting Standards Codification ("ASC") Subtopic 310-30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality" ("ASC 310-30"), which we refer to as acquired impaired loan accounting.

The PCI loans are subject to our internal and external credit review. If deterioration in the expected cash flows results in a reserve requirement, a provision for credit losses is charged to earnings. For PCI loans, the allowance for loan losses is measured at the end of each financial reporting period based on expected cash flows. Decreases or (increases) in the amount and changes in the timing of expected cash flows on the PCI loans as of the financial reporting date compared to those previously estimated are usually recognized by recording a provision or a (negative provision) for credit losses on such loans.

The following table presents the changes in our allowance for credit losses on PCI loans for the periods indicated:

				Months End				nded		
	June 30, 2013		March 31, 2013		June 30, 2012		2013		e 30,	2012
				(	(In t	housands)				
Allowance for credit losses on PCI loans, beginning of period	\$	29,303	\$	26,069	\$	35,810	\$	26,069	\$	31,275
Provision (negative provision)		(1,842)		3,137		(271)		1,295		3,655
Net (charge-offs) recoveries		(64)		97		(4,076)		33		(3,467)
Allowance for credit losses on PCI loans, end of period	\$	27,397	\$	29,303	\$	31,463	\$	27,397	\$	31,463
		99								

#### Table of Contents

### Nonperforming Assets and Performing Restructured Loans

The following table presents non-covered nonperforming assets and performing restructured loans information as of the dates indicated:

	J	June 30, 2013	M	arch 31, 2013	Dec	cember 31, 2012	J	June 30, 2012
				(Dollars i	n thou	isands)		
Nonaccrual loans and leases <sup>(1)</sup>	\$	51,689	\$	43,127	\$	41,762	\$	55,894
Other real estate owned		64,546		53,272		56,414		72,832
Total nonperforming assets	\$	116,235	\$	96,399	\$	98,176	\$	128,726
Performing restructured loans <sup>(1)</sup>	\$	83,543	Ф	80,501	\$	106.288	\$	103,815
	Ф	/	Ф		-	,	-	,
Nonaccrual loans and leases to loans and leases, net of unearned income <sup>(1)</sup>		1.32%	)	1.45%	9	1.36%	2	1.94%
Nonperforming assets ratio <sup>(1)(2)</sup>		2.91%	)	3.17%	'n	3.14%	2	4.37%

Excludes PCI loans.

Nonperforming assets ratio is calculated as nonperforming assets divided by the sum of total non-PCI loans and leases and total OREO.

Non-covered nonperforming assets include Non-PCI nonaccrual loans and leases and OREO and totaled \$116.2 million at June 30, 2013 compared to \$96.4 million at March 31, 2013. The \$19.8 million increase in nonperforming assets was due to an \$8.6 million increase in nonaccrual loans and leases and an \$11.2 million increase in OREO. The nonperforming assets ratio decreased to 2.91% at June 30, 2013 from 3.17% at March 31, 2013.

#### Nonaccrual Loans and Leases

The \$8.6 million increase in nonaccrual loans and leases (excluding PCI loans) during the second quarter of 2013 was attributable to (a) additions of \$24.6 million, \$18.5 million of which are from the FCAL acquisition, (b) charge-offs of \$4.1 million, (c) other reductions, payoffs and returns to accrual status of \$10.9 million, and (d) foreclosures of \$1.0 million.

100

## Table of Contents

The following table presents our Non-PCI nonaccrual loans and leases and accruing loans and leases past due between 30 and 89 days by portfolio segment and class as of the dates indicated:

	No	naccrual Loa	ns and Leas	es	Accrui	ing and
	June 30	% of Loan	March 3	% of Loan	30 - 89 Day June 30, 2013	ys Past Due March 31, 2013
	Amount	Category	Amount	Category	Amount	Amount
			(Dollars	in thousands)		
Real estate mortgage:						
Hospitality	\$		\$ 6,823	4.0% \$		\$
SBA 504	3,007	5.4%	2,936	5.3%	929	1,066
Other <sup>(2)</sup>	26,093	1.1%	20,568	1.3%	2,060	26,077
Total real estate mortgage	29,100	1.1%	30,327	1.7%	2,989	27,143
Real estate construction:						
Residential	834	1.4%	1,046	2.4%		
Commercial <sup>(2)</sup>	2,938	2.1%	1,447	1.7%		7,290
Commercial	2,730	2.170	1,117	1.770		7,250
Total real estate construction	3,772	1.9%	2,493	2.0%		7,290
Communich						
Commercial: Collateralized	12 441	2.60	4.015	0.007	796	542
	13,441	2.6%	4,015	0.9%		-
Unsecured	1,583	1.6%	1,473	1.9%	976	132
Asset-based	2.052	10.70	281	0.1%	262	110
SBA 7(a)	3,052	10.7%	3,867	15.4%	262	118
Total commercial	18,076	2.0%	9,636	1.2%	2,034	792
1 otal commercial	10,070	2.070	7,030	1.2/0	2,034	192
Leases	244	0.1%	244	0.1%		44
Consumer	497	1.7%	427	2.2%	24	26
Total non-covered loans and						
leases	\$ 51,689	1.3%	\$ 43,127	1.4% \$	5,047	\$ 35,295
		101				

## Table of Contents

The following table lists the ten largest lending relationships on nonaccrual status, excluding SBA-related loans, as of the date indicated:

Description
•
Loan represents 6% interest in a syndicated credit facility secured by a film library. Lending group is in the process of foreclosing on the film library. (3)
Two loans that are both unsecured. The borrower is paying according to the restructured terms of the loan. (2)
Three loans, one of which is secured by an office building in Ventura County, California; the other two loans are unsecured. (3)
Two loans, one of which is secured by an office building in Clark County, Nevada, and the other of which is secured by an office building in Maricopa County, Arizona. <sup>(1)</sup>
This loan is secured by an office building in San Diego County, California. (1)
This loan is secured by a retail building in Los Angeles County, California. (3)
This loan is secured by a strip retail center in Clark County, Nevada. (1)
This loan is secured by two industrial buildings in San Diego County, California. (1)
This loan is unsecured and has a specific reserve for 100% of the balance. (1)
This loan is secured by an industrial building in San Bernardino County, California. The borrower is paying according to the restructured terms of the loan. (1)

## \$ 21,917 Total

On nonaccrual status at March 31, 2013.

New nonaccrual in second quarter of 2013.

(3) Acquired in the FCAL acquisition.

Other Real Estate Owned (OREO)

The following table presents the components of total OREO by property type as of the dates indicated:

Property Type	J	une 30, 2013	March 31, 2013		Dec	cember 31, 2012	J	une 30, 2012
				(Dollars i	n thou	isands)		
Commercial real estate	\$	18,422	\$	8,083	\$	13,319	\$	35,526
Construction and land development		39,356		38,145		38,596		34,123
Multi-family		3,807		3,301		4,239		
Single family residence		2,961		3,743		260		3,183
Total OREO	\$	64,546	\$	53,272	\$	56,414	\$	72,832

OREO increased \$11.3 million during the second quarter of 2013 due mainly to additions from the FCAL acquisition of \$13.8 million and foreclosures of \$4.1 million, offset by sales of \$6.3 million.

102

#### **Table of Contents**

#### Performing Restructured Loans

Non-PCI performing restructured loans increased by \$3.0 million during the second quarter of 2013 to \$83.5 million at June 30, 2013. The increase was attributable primarily to \$6.8 million in transfers from nonaccrual status and \$2.0 million in additions, offset partially by \$5.4 million in payoffs and charge-offs. At June 30, 2013, we had \$67.2 million in real estate mortgage loans, \$11.2 million in real estate construction loans, \$4.9 million in commercial loans, and \$200,000 in consumer loans that were accruing interest under the terms of troubled debt restructurings.

The majority of the performing restructured loans was on accrual status prior to the loan modifications and has remained on accrual status after the loan modifications due to the borrowers making payments before and after the restructurings. In these circumstances, generally, a borrower may have had a fixed-rate loan that they continued to repay, but may be having cash flow difficulties. In an effort to work with certain borrowers, we have agreed to interest rate reductions to reflect the lower market interest rate environment and/or interest-only payments for a period of time. In these cases, we do not forgive principal or extend the maturity date as part of the loan modification. As a result of the current economic environment in our market areas, we anticipate loan restructurings to continue.

#### PCI Nonaccrual Loans and Performing Restructured Loans

Loans accounted for under ASC 310-30 are generally considered accruing and performing loans as the loans accrete interest income over the estimated life of the loan when cash flows are reasonably estimable. Accordingly, acquired impaired loans that are contractually past due are still considered to be accruing and performing loans. If the timing and amount of future cash flows is not reasonably estimable, the loans may be classified as nonaccrual loans and interest income is not recognized until the timing and amount of future cash flows can be reasonably estimated.

The following table presents a summary of PCI loans that would be considered nonaccrual except for the accounting requirements regarding acquired impaired loans and PCI performing restructured loans as of the dates indicated:

	June 30, 2013		M	March 31, 2013		December 31, 2012		June 30, 2012
PCI nonaccrual loans	\$	128,553	\$	107,596	\$	112,304	\$	134,011
PCI performing restructured loans	\$	25,901	\$	28,154	\$	21,553	\$	27,263
					103			

#### Table of Contents

#### **Deposits**

The following table presents the balance of each major category of deposits at the dates indicated:

		June 30, 2013 March 31, 2013 Decem					2012
			% of		% of		% of
Deposit Category	A	mount	Total	Amount	Total	Amount	Total
			(I	Dollars in thou	isands)		
Noninterest-bearing deposits	\$ 2	2,291,246	41% \$	1,941,234	43% \$	1,939,212	41%
nterest checking deposits		610,328	11	512,645	11	513,389	11
Money market deposits		1,586,547	29	1,184,987	26	1,282,513	28
Savings deposits		212,766	4	157,572	3	153,680	3
Total core deposits	4	4,700,887	85	3,796,438	83	3,888,794	83
Γime deposits under \$100,000		269,481	5	252,605	6	274,622	6
Time deposits \$100,000 and over		552,632	10	504,187	11	545,705	11
Total time deposits		822,113	15	756,792	17	820.327	17
		, -		-,		-,-	
Total deposits	\$ :	5,523,000	100% \$	4,553,230	100% \$	4,709,121	100%
Interest checking deposits  Money market deposits  Savings deposits  Fotal core deposits  Fime deposits under \$100,000  Fime deposits \$100,000 and over  Fotal time deposits		610,328 1,586,547 212,766 4,700,887 269,481 552,632 822,113	41% \$ 11 29 4 85 5 10	1,941,234 512,645 1,184,987 157,572 3,796,438 252,605 504,187 756,792	43% \$ 11 26 3 83 6 11	513,389 1,282,513 153,680 3,888,794 274,622 545,705 820,327	1 2 8 1

Total deposits increased \$969.8 million during the second quarter to \$5.5 billion at June 30, 2013, including an increase in core deposits of \$904.4 million. Excluding acquired FCAL balances, total deposits decreased \$132.0 million due entirely to a decrease in time deposits. At June 30, 2013, core deposits totaled \$4.7 billion, or 85% of total deposits, and noninterest-bearing demand deposits, which totaled \$2.3 billion, were 41% of total deposits at that date.

The following table summarizes the maturities of time deposits as of the date indicated:

Maturity	Time Deposits Under \$100,000	9	June 30, 2 Time Deposits 5100,000 or More s in thousan	1	Total Time Deposits	Rate
Due in three months or less	\$ 77,851	\$	176,932	\$	254,783	0.61%
Due in over three months through six months	46,095		91,658		137,753	0.61%
Due in over six months through twelve months	78,618		146,131		224,749	0.71%
Due in over 12 months through 24 months	36,212		74,464		110,676	0.86%
Due in over 24 months	30,705		63,447		94,152	0.99%
Total	\$ 269,481	\$	552,632	\$	822,113	0.71%

#### **Regulatory Matters**

### Capital

Bank regulatory agencies measure capital adequacy through standardized risk-based capital guidelines which compare different levels of capital (as defined by such guidelines) to risk-weighted assets and off-balance sheet obligations. Banks and bank holding companies considered to be "well capitalized" must maintain a minimum Tier 1 leverage ratio of 5%, a minimum Tier 1 risk-based capital ratio of 6.0%, and a minimum total risk-based capital ratio of 10%. Regulatory capital requirements limit the amount of deferred tax assets that may be included when determining the amount of regulatory capital. Deferred tax asset amounts in excess of the calculated limit are deducted from regulatory capital. There was no limitation on our deferred tax assets at June 30, 2013. No assurance can be given that the regulatory capital deferred tax asset limitation will not increase in the future.

#### **Table of Contents**

The following table presents regulatory capital requirements and our regulatory capital ratios as of the date indicated:

	June 30, 2013							
	Well	Pacific	PacWest					
	Capitalized Requirement	Western Bank	Bancorp Consolidated					
	Requirement		Consondated					
Tier 1 leverage capital ratio	5.00%	12.05%	12.75%					
Tier 1 risk-based capital ratio	6.00%	14.16%	15.04%					
Total risk-based capital ratio	10.00%	15.42%	16.30%					
Tangible common equity ratio	N/A	10.22%	8.83%					

#### Subordinated Debentures

The Company issued subordinated debentures to trusts that were established by us or entities we have acquired, which, in turn, issued trust preferred securities, which totaled \$131.0 million at June 30, 2013. With the FCAL acquisition, we added \$26.0 million of trust preferred securities. The Company includes in Tier 1 capital an amount of trust preferred securities equal to no more than 25% of the sum of all core capital elements, which is generally defined as shareholders' equity less goodwill, net of any related deferred income tax liability. At June 30, 2013, the amount of trust preferred securities included in Tier I capital was \$131.0 million. While our existing trust preferred securities are currently grandfathered as Tier 1 capital under the Dodd-Frank Wall Street Reform and Consumer Protection Act, recently approved regulatory capital rules would phase them out of Tier 1 capital assuming that the Company exceeds \$15 billion in consolidated total assets with the proposed CapitalSource merger. However, under such rules, trust preferred securities no longer included in Tier 1 capital may be included in Tier 2 capital on a permanent basis. See " *New Capital Rules*" below. If trust preferred securities are excluded from regulatory capital, we remain "well capitalized" at June 30, 2013.

#### New Capital Rules

In July 2013, the Company's primary federal regulator, the Board of Governors of the Federal Reserve System, or FRB, and the Bank's primary federal regulator, the FDIC, approved final rules (the "New Capital Rules") establishing a new comprehensive capital framework for U.S. banking organizations. The New Capital Rules generally implement the Basel Committee on Banking Supervision's (the "Basel Committee") December 2010 final capital framework referred to as "Basel III" for strengthening international capital standards. The New Capital Rules substantially revise the risk-based capital requirements applicable to bank holding companies and their depository institution subsidiaries, including the Company and the Bank, as compared to the current U.S. general risk-based capital rules. The New Capital Rules revise the definitions and the components of regulatory capital, as well as address other issues affecting the numerator in banking institutions' regulatory capital ratios. The New Capital Rules also address asset risk weights and other matters affecting the denominator in banking institutions' regulatory capital ratios and replace the existing general risk-weighting approach, which was derived from the Basel Committee's 1988 "Basel I" capital accords, with a more risk-sensitive approach based, in part, on the "standardized approach" in the Basel Committee's 2004 "Basel II" capital accords. In addition, the New Capital Rules implement certain provisions of the Dodd-Frank Act, including the requirements of Section 939A to remove references to credit ratings from the federal agencies' rules. The New Capital Rules are effective for the Company and the Bank on January 1, 2015, subject to phase-in periods for certain of their components and other provisions.

Among other matters, the New Capital Rules: (i) introduce a new capital measure called "Common Equity Tier 1" ("CET1") and related regulatory capital ratio of CET1 to risk-weighted assets; (ii) specify that Tier 1 capital consists of CET1 and "Additional Tier 1 capital" instruments

#### **Table of Contents**

meeting certain revised requirements; (iii) mandate that most deductions/adjustments to regulatory capital measures be made to CET1 and not to the other components of capital; and (iv) expand the scope of the deductions from and adjustments to capital as compared to existing regulations. Under the New Capital Rules, for most banking organizations the most common form of Additional Tier 1 capital is non-cumulative perpetual preferred stock and the most common form of Tier 2 capital is subordinated notes and a portion of the allocation for loan and lease losses, in each case, subject to the New Capital Rules' specific requirements.

Pursuant to the New Capital Rules, the minimum capital ratios as of January 1, 2015 will be as follows:

4.5% CET1 to risk-weighted assets;

6.0% Tier 1 capital (that is, CET1 plus Additional Tier 1 capital) to risk-weighted assets;

8.0% Total capital (that is, Tier 1 capital plus Tier 2 capital) to risk-weighted assets; and

4% Tier 1 capital to average consolidated assets as reported on consolidated financial statements (known as the "leverage ratio").

The New Capital Rules also introduce a new "capital conservation buffer," composed entirely of CET1, on top of these minimum risk-weighted asset ratios. The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of CET1 to risk-weighted assets above the minimum but below the capital conservation buffer will face constraints on dividends, equity repurchases and compensation based on the amount of the shortfall. Thus, when fully phased-in on January 1, 2019, the Company and the Bank will be required to maintain such additional capital conservation buffer of 2.5% of CET1, effectively resulting in minimum ratios of: (i) CET1 to risk-weighted assets of at least 7%, (ii) Tier 1 capital to risk-weighted assets of at least 8.5%, and (iii) Total capital to risk-weighted assets of at least 10.5%.

The New Capital Rules provide for a number of deductions from and adjustments to CET1. These include, for example, the requirement that mortgage servicing rights, deferred tax assets arising from temporary differences that could not be realized through net operating loss carrybacks and significant investments in non-consolidated financial entities be deducted from CET1 to the extent that any one such category exceeds 10% of CET1 or all such items, in the aggregate, exceed 15% of CET1.

In addition, under the current general risk-based capital rules, the effects of accumulated other comprehensive income or loss ("AOCI") items included in shareholders' equity (for example, unrealized gains and losses of securities held in the available-for-sale portfolio) under U.S. GAAP are reversed for the purposes of determining regulatory capital ratios. Pursuant to the New Capital Rules, the effects of certain AOCI items are not excluded; however, non-advanced approaches banking organizations, including the Company and the Bank, may make a one-time permanent election to continue to exclude these items. This election must be made concurrently with the first filing of certain of the Company's and the Bank's periodic regulatory reports in the beginning of 2015. The Company and the Bank expect to make this election in order to avoid significant variations in the level of capital depending upon the impact of interest rate fluctuations on the fair value of their securities portfolio. The New Capital Rules also preclude certain hybrid securities, such as trust preferred securities, from inclusion in bank holding companies' Tier 1 capital, subject to phase-out in the case of bank holding companies that had \$15 billion or more in total consolidated assets as of December 31, 2009. Although the Company did not have \$15 billion or more in consolidated assets as of December 31, 2009, the Company anticipates being subject to this phase-out due to the proposed merger with CapitalSource. As a result, beginning in 2015, only 25% of the Company's \$131.0 million of trust preferred securities currently outstanding and expected to be outstanding on the effective date of the New Capital Rules (which is the date of publication in the Federal Register) will be included in Tier 1 capital and in 2016, none of the Company's trust preferred securities will be included in Tier 1 capital. Trust preferred securities no

#### **Table of Contents**

longer included in the Company's Tier 1 capital may nonetheless be included as a component of Tier 2 capital on a permanent basis without phase-out and irrespective of whether such securities otherwise meet the revised definition of Tier 2 capital set forth in the New Capital Rules.

Implementation of the deductions and other adjustments to CET1 will begin on January 1, 2015 and will be phased-in over a 4-year period (beginning at 40% on January 1, 2015 and an additional 20% per year thereafter). The implementation of the capital conservation buffer will begin on January 1, 2016 at the 0.625% level and increase by 0.625% on each subsequent January 1, until it reaches 2.5% on January 1, 2019.

With respect to the Bank, the New Capital Rules revise the "prompt corrective action" ("PCA") regulations adopted pursuant to Section 38 of the Federal Deposit Insurance Act, by: (i) introducing a CET1 ratio requirement at each PCA category (other than critically undercapitalized), with the required CET1 ratio being 6.5% for well-capitalized status; (ii) increasing the minimum Tier 1 capital ratio requirement for each category, with the minimum Tier 1 capital ratio for well-capitalized status being 8% (as compared to the current 6%); and (iii) eliminating the current provision that provides that a bank with a composite supervisory rating of 1 may have a 3% leverage ratio and still be adequately capitalized. The New Capital Rules do not change the total risk-based capital requirement for any PCA category.

The New Capital Rules prescribe a new standardized approach for risk weightings that expand the risk-weighting categories from the current four Basel I-derived categories (0%, 20%, 50% and 100%) to a larger and more risk-sensitive number of categories, depending on the nature of the assets, generally ranging from 0% for U.S. government and agency securities, to 600% for certain equity exposures, and resulting in higher risk weights for a variety of asset classes.

We are currently evaluating the impact of the New Capital Rules, including the capital conservation buffer, on our capital ratios and related calculations.

#### Dividends on Common Stock and Interest on Subordinated Debentures

Bank holding companies, such as PacWest Bancorp, are required to notify the Board of Governors of the Federal Reserve System ("FRB") prior to declaring and paying a dividend to stockholders during any period in which quarterly and/or cumulative twelve-month net earnings are insufficient to fund the dividend amount, among other requirements. Interest payments on subordinated debentures are considered dividend payments under FRB regulations. We are not required to make such notification to the FRB.

#### **Liquidity Management**

#### Liquidity

The goals of our liquidity management are to ensure the ability of the Company to meet its financial commitments when contractually due and to respond to other demands for funds such as the ability to meet the cash flow requirements of customers who may be either depositors wanting to withdraw funds or borrowers who may need assurance that sufficient funds will be available to meet their credit needs. We have an Executive Asset/Liability Management Committee, or Executive ALM Committee, which is comprised of members of senior management and is responsible for managing balance sheet and off-balance sheet commitments to meet the needs of customers while achieving our financial objectives. Our Executive ALM Committee meets regularly to review funding capacities, current and forecasted loan demand, and investment opportunities.

The Company manages its liquidity by maintaining pools of liquid assets on-balance sheet, consisting of cash and due from banks, interest-earning deposits in other financial institutions and unpledged investment securities available-for-sale, which we refer to as our primary liquidity. In

#### **Table of Contents**

addition, we also maintain available borrowing capacity under secured borrowing lines with the FHLB and the Federal Reserve Bank of San Francisco ("FRBSF"), which we refer to as our secondary liquidity. In addition to its secured lines of credit, the Company also maintains unsecured lines of credit, subject to availability, of \$80.0 million with correspondent banks for purchase of overnight funds.

The following table provides a summary of the Bank's primary and secondary liquidity levels at the dates indicated:

		June 30, 2013	1	March 31, 2013	De	ecember 31, 2012
		(Γ	Oolla	rs in thousand	ls)	
Primary Liquidity On-Balance Sheet:						
Cash and due from banks	\$	106,237	\$	90,659	\$	89,011
Interest-earning deposits at financial institutions		112,590		41,019		75,393
Investment securities available-for-sale		1,473,578		1,362,777		1,355,385
Less: pledged securities		(208,192)		(157,452)		(157,279)
Total primary liquidity	\$	1,484,213	\$	1,337,003	\$	1,362,510
Ratio of primary liquidity to total deposits		26.9%	,	29.4%	,	28.9%
Secondary Liquidity Off-Balance Sheet Available Secured Borrowing Capacity: Total secured borrowing capacity with the FHLB	\$	1,384,705	\$	995,145	\$	1,024,261
Less: secured letters of credit outstanding	Ψ	1,501,705	Ψ	(1,244)	Ψ	(1,244)
Net secured borrowing capacity with the FHLB		1,384,705		993,901		1,023,017
Secured credit line with the FRBSF		489,891		381,875		347,407
Total secondary liquidity	\$	1,874,596	\$	1,375,776	\$	1,370,424

During the three months ended June 30, 2013, the Company's primary liquidity increased \$147.2 million due mostly to a \$110.8 million increase in investment securities available-for-sale and a \$71.6 million increase in interest-earning deposits at financial institutions, offset partially by a \$50.7 million increase in pledged securities. The Company's secondary liquidity increased \$498.8 million during the second quarter due to increases in borrowing capacity for the Bank's secured borrowing lines with the FHLB and FRBSF. The borrowing lines increased due to the additional collateral available for pledging from the FCAL acquisition. Our total liquidity and the ratio of primary liquidity to total deposits remain at historically high levels. We expect to continue to maintain higher levels of on-balance sheet liquidity during the remainder of 2013 compared to historical levels until we are able to effectively increase loan portfolio balances.

At June 30, 2013, \$612.2 million of certain qualifying loans were specifically pledged as collateral for the secured borrowing line maintained with the FRBSF. The FHLB borrowing lines are secured by: (1) a blanket lien on certain qualifying loans in our loan portfolio, which are not pledged to the FRBSF, and (2) a portion of our available-for-sale securities.

In addition to our primary liquidity, we generate liquidity from cash flow from our amortizing loan and securities portfolios and from our large base of core customer deposits, defined as noninterest-bearing demand, interest checking, savings and money market accounts. At June 30, 2013, such deposits totaled \$4.7 billion and represented 85% of the Company's total deposits. These core deposits are normally less volatile, often with customer relationships tied to other products offered by the Company promoting long-standing relationships and stable funding sources.

During the three months ended June 30, 2013, total core deposits increased \$904.4 million, due primarily to the deposits acquired in the FCAL acquisition. Deposits from our customers may decline if interest rates increase significantly or if corporate customers move funds from the Company generally. In order to address the Company's liquidity risk as deposit balances may fluctuate, the Company maintains adequate levels of available liquidity.

#### **Table of Contents**

The following table provides a summary of the Bank's core deposits at the dates indicated:

	June 30, 2013		March 31, 2013	December 31, 2012		
		(Iı	thousands)			
Core Deposits:						
Noninterest-bearing demand	\$ 2,291,246	\$	1,941,234	\$	1,939,212	
Interest checking	610,328		512,645		513,389	
Money market deposits	1,586,547		1,184,987		1,282,513	
Savings deposits	212,766		157,572		153,680	
Total core deposits	\$ 4,700,887	\$	3,796,438	\$	3,888,794	

Our asset/liability management policy establishes various liquidity guidelines for the Company. The policy includes guidelines for On-Balance Sheet Liquidity (a measurement of primary liquidity to total deposits), Coverage and Crisis Coverage Ratios (measurements of liquid assets to expected short-term liquidity required for the loan and deposit portfolios under normal and stressed conditions), Loan to Funding Ratio, Wholesale Funding Ratio, and other guidelines developed for measuring and maintaining liquidity. As of June 30, 2013, we were in compliance with all liquidity guidelines established in the asset/liability management policy.

We may use large denomination brokered time deposits, the availability of which is uncertain and subject to competitive market forces, for liquidity management purposes. At June 30, 2013, the Bank had none of these brokered deposits. However, we had \$54.0 million of time deposits which were part of the CDARS program. The CDARS program represents deposits that are participated with other FDIC insured financial institutions as a means to provide FDIC deposit insurance coverage for the full amount of our participating customers' deposits.

#### Holding Company Liquidity

The primary sources of liquidity for the Company, on a stand-alone basis, include dividends from the Bank and our ability to raise capital, issue subordinated debt and secure outside borrowings. The ability of the Company to obtain funds for the payment of dividends to our stockholders and for other cash requirements is largely dependent upon the Bank's earnings. Pacific Western is subject to restrictions under certain federal and state laws and regulations which limit its ability to transfer funds to the Company through intercompany loans, advances or cash dividends.

Dividends paid by state banks, such as Pacific Western, are regulated by the California Department of Financial Institutions ("DFI") under its general supervisory authority as it relates to a bank's capital requirements. A state bank may declare a dividend without the approval of the DFI as long as the total dividends declared in a calendar year do not exceed either the retained earnings or the total of net profits for three previous fiscal years less any dividends paid during such period. During the six months ended June 30, 2013, PacWest received \$24.0 million in dividends from the Bank. For the foreseeable future, any dividends from the Bank to the Company require DFI approval.

At June 30, 2013, the Company had, on a stand-alone basis, \$34.9 million in cash on deposit at the Bank. Management believes that this amount of cash, along with anticipated dividends from the Bank, will be sufficient to fund the Company's 2013 cash flow needs.

#### **Table of Contents**

#### **Contractual Obligations**

The following table presents the known contractual obligations of the Company as of the date indicated:

	Due Within One Year	Due in Due One to Thre Three Years Five Y		Three to After Five Years Five Ye			Due After ive Years	Total
				(In	thousands	)		
Time deposits	\$ 617,285	\$	156,621	\$	48,207	\$		\$ 822,113
Long-term debt obligations	5,285		3,820		591		132,358	142,054
Contractual interest <sup>(1)</sup>	2,047		2,460		1,888			6,395
Operating lease obligations	17,307		26,742		16,298		14,149	74,496
Other contractual obligations	12,888		7,284		309		67	20,548
Total	\$ 654,812	\$	196,927	\$	67,293	\$	146,574	\$ 1,065,606

(1) Excludes interest on subordinated debentures as these instruments are floating rate.

Long-term debt obligations include \$132.4 million of subordinated debentures. Debt obligations are also discussed in Note 9, *Borrowings*, *Subordinated Debentures and Brokered Deposits*, in the Notes to Condensed Consolidated Financial Statements (Unaudited) contained in "Item 1. Condensed Consolidated Financial Statements (Unaudited)." Operating lease obligations are discussed in the Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2012. The other contractual obligations relate to our minimum liability associated with our data and item processing contract with a third-party provider and commitments to contribute capital to investments in low income housing project partnerships.

We believe that we will be able to meet our contractual obligations as they come due through the maintenance of adequate cash levels. We expect to maintain adequate cash levels through profitability, loan and securities repayment and maturity activity, and continued deposit gathering activities. We believe we have in place various borrowing mechanisms for both short-term and long-term liquidity needs.

#### **Off-Balance Sheet Arrangements**

Our obligations also include off-balance sheet arrangements consisting of loan and lease-related commitments, of which only a portion are expected to be funded. At June 30, 2013, our loan and lease-related commitments, including standby letters of credit, totaled \$1.1 billion. The commitments, which result in funded loans and leases, increase our profitability through net interest income. We manage our overall liquidity taking into consideration funded and unfunded commitments as a percentage of our liquidity sources. Our liquidity sources have been and are expected to be sufficient to meet the cash requirements of our lending activities.

#### Asset/Liability Management and Interest Rate Sensitivity

### Interest Rate Risk

Our market risk arises primarily from credit risk and interest rate risk inherent in our lending and financing activities. To manage our credit risk, we rely on adherence to our underwriting standards and loan policies, internal loan monitoring and periodic credit review as well as our allowance for credit losses methodology, all of which are administered by the Bank's credit administration department and overseen by the Company's Credit Risk Committee. To manage our exposure to changes in interest rates, we perform asset and liability management activities which are governed by guidelines

#### **Table of Contents**

pre-established by our Executive ALM Committee, and approved by our Asset/Liability Management Committee of the Board of Directors, which we refer to as our Board ALCO. Our Executive ALM Committee monitors our compliance with our asset/liability policies. These policies focus on providing sufficient levels of net interest income while considering capital constraints and acceptable levels of interest rate exposure and liquidity.

Market risk sensitive instruments are generally defined as financial instruments and derivatives, including loans receivable, Federal funds sold, interest-earning deposits in financial institutions, Federal Home Loan Bank stock, investment securities, deposits, borrowings and subordinated debentures. At June 30, 2013, we had not used any derivatives to alter our interest rate risk profile or for any other reason. However, both the repricing characteristics of our fixed-rate loans and floating-rate loans and the significant percentage of noninterest-bearing deposits compared to interest-earning assets may influence our interest rate risk profile.

We measure our interest rate risk position on at least a quarterly basis using two methods: (i) net interest income simulation analysis, and (ii) market value of equity modeling. The results of these analyses are reviewed by the Executive ALM Committee and the Board ALCO quarterly. If hypothetical changes to interest rates cause changes to our simulated net present value of equity and/or net interest income outside our pre-established limits, we may adjust our asset and liability mix in an effort to bring our interest rate risk exposure within our established limits.

We evaluated the results of our net interest income simulation and market value of equity models prepared as of June 30, 2013, the results of which are presented below. Our net interest income simulation indicates that our balance sheet is liability sensitive as rising interest rates would result in a decline in our net interest margin. This profile is primarily a result of (a) the increased origination of fixed-rate loans and variable-rate loans with initial fixed-rate terms over the last several years and (b) declining floating-rate construction loans. Our market value of equity model indicates an asset sensitive profile in the up 100 basis points scenario, switching to liability sensitive in the up 200 and 300 basis point scenarios. An asset sensitive profile would suggest that a sudden sustained increase in rates would result in an increase in our estimated market value of equity, while a liability sensitive profile would suggest that our estimated market value of equity would decrease when rates increase. In general, we view the net interest income model results as more relevant to the Company's current operating profile and manage our balance sheet giving priority to this information.

#### Net Interest Income Simulation

We used a simulation model to measure the estimated changes in net interest income that would result over the next 12 months from immediate and sustained changes in interest rates as of June 30, 2013. This model is an interest rate risk management tool and the results are not necessarily an indication of our future net interest income. This model has inherent limitations and these results are based on a given set of rate changes and assumptions at one point in time. We have assumed no growth in either our interest-sensitive assets or liabilities over the next 12 months; therefore, the results reflect an interest rate shock to a static balance sheet.

This analysis calculates the difference between net interest income forecasted using both increasing and decreasing interest rate scenarios and net interest income forecasted using a base market interest rate derived from the U.S. Treasury yield curve at June 30, 2013. In order to arrive at the base case, we extend our balance sheet at June 30, 2013 one year and reprice any assets and liabilities that would contractually reprice or mature during that period using the products' pricing as of June 30, 2013. Based on such repricings, we calculate an estimated net interest income and net interest margin.

The repricing relationship for each of our assets and liabilities includes many assumptions. For example, many of our assets are floating-rate loans, which are assumed to reprice to the same extent as the change in market rates according to their contracted index except for floating-rate loans tied to our

#### **Table of Contents**

base lending rate which are assumed to reprice upward only after the first 75 basis point increase in market rates. This assumption is due to the fact that our base lending rate is 4.00% while the major bank prime rate is 3.25%. Some loans and investment vehicles include the opportunity of prepayment (imbedded options) and the simulation model uses a prepayment model to estimate these prepayments and reinvest these proceeds at current simulated yields. Our deposit products reprice at our discretion and are assumed to reprice more slowly in a rising or declining interest rate environment and usually reprice at a rate less than the change in market rates. The effects of certain balance sheet attributes, such as fixed-rate loans, floating-rate loans that have reached their floors, and the volume of noninterest-bearing deposits as a percentage of earning assets, impact our assumptions and consequently the results of our interest rate risk management model. Changes that could vary significantly from our assumptions include loan and deposit growth or contraction, changes in the mix of our earning assets or funding sources, and future asset/liability management decisions, all of which may have significant effects on our net interest income.

The simulation analysis does not account for all factors that impact this analysis, including changes by management to mitigate the impact of interest rate changes or the impact a change in interest rates may have on our credit risk profile, loan prepayment estimates and spread relationships which can change regularly. In addition, the simulation analysis does not make any assumptions regarding loan fee income, which is a component of our net interest income and tends to increase our net interest margin. Management reviews the model assumptions for reasonableness on a quarterly basis.

The following table presents as of June 30, 2013, forecasted net interest income and net interest margin for the next 12 months using a base market interest rate and the estimated change to the base scenario given immediate and sustained upward and downward movements in interest rates of 100, 200 and 300 basis points:

June 30, 2013 Interest Rate Scenario	Ne	stimated et Interest Income	Percentage Change From Base	Estimated Net Interest Margin	Estimated Net Interest Margin Change From Base
			(Dollars in	thousands)	
Up 300 basis points	\$	309,260	(0.1)%	5.09%	(0.01)%
Up 200 basis points	\$	304,661	(1.6)%	5.02%	(0.08)%
Up 100 basis points	\$	301,646	(2.6)%	4.97%	(0.13)%
BASE CASE	\$	309,682		5.10%	
Down 100 basis points	\$	306,927	(0.9)%	5.06%	(0.04)%
Down 200 basis points	\$	304,921	(1.5)%	5.03%	(0.07)%
Down 300 basis points	\$	302,740	(2.2)%	4.99%	(0.11)%

The net interest income simulation model prepared as of June 30, 2013 suggests our balance sheet is liability sensitive. Liability sensitivity indicates that in a rising interest rate environment, our net interest margin would decrease. Due to the historically low market interest rates as of June 30, 2013 the "down" scenarios are not considered meaningful and are excluded from the following discussion. The liability sensitive profile is due mostly to the mix of fixed-rate loans to total loans in the loan portfolio relative to our amount of interest-bearing deposits that would reprice as interest rates change. Although \$2.3 billion of the \$4.4 billion of total loans in the portfolio have variable interest rate terms, only \$485 million of those variable-rate loans would immediately reprice at June 30, 2013 under the modeled scenarios. Of the remaining variable-rate loans, \$1.6 billion would not immediately reprice

#### **Table of Contents**

because the loans' fully indexed rates are below their floor rates. Of these \$1.6 billion of loans at their floors, the fully indexed rates would rise off of the floors and reprice as follows:

		Rate
C	umulative	Increase
A	Amount of	Needed to
	Loans	Reprice
	(Dollars in th	ousands)
\$	733,000	100 bps
\$	1,139,000	200 bps
\$	1,322,000	300 bps

An additional \$278 million of hybrid ARM loans would not immediately reprice because the loans contain an initial fixed-rate period before they become adjustable. The cumulative amounts of hybrid ARM loans that would switch from being fixed-rate to floating-rate because the initial fixed-rate term would expire is approximately \$111 million, \$157 million, and \$200 million in the next one, two, and three years, respectively.

In comparing the June 30, 2013 simulation results to December 31, 2012, our profile has remained relatively unchanged while our overall estimated net interest income has increased for all scenarios. The increase in the simulated net interest income is primarily a result of higher interest income due to the higher average balance of the loan portfolio resulting from the FCAL acquisition.

#### Market Value of Equity

We measure the impact of market interest rate changes on the net present value of estimated cash flows from our assets, liabilities and off-balance sheet items, defined as the market value of equity, using a simulation model. This simulation model assesses the changes in the market value of our interest sensitive financial instruments that would occur in response to an instantaneous and sustained increase or decrease in market interest rates of 100, 200, and 300 basis points. This analysis assigns significant value to our noninterest-bearing deposit balances. The projections are by their nature forward looking and therefore inherently uncertain, and include various assumptions regarding cash flows and interest rates.

This model is an interest rate risk management tool and the results are not necessarily an indication of our actual future results. Actual results may vary significantly from the results suggested by the market value of equity table. Loan prepayments and deposit attrition, changes in the mix of our earning assets or funding sources, and future asset/liability management decisions, among others, may vary significantly from our assumptions. The base case is determined by applying various current market discount rates to the estimated cash flows from the different types of assets, liabilities and off-balance sheet items existing at June 30, 2013.

#### **Table of Contents**

The following table shows the projected change in the market value of equity for the set of rate shocks presented as of June 30, 2013:

June 30, 2013 Interest Rate Scenario	]	Estimated Market Value	Dollar Change com Base	Percentage Change From Base	Percentage of Total Assets	Ratio of Estimated Market Value to Book Value
			(Dol	lars in thousan	ds)	
Up 300 basis points	\$	1,040,547	\$ (48,887)	(4.5)%	15.5%	129.8%
Up 200 basis points	\$	1,084,214	\$ (5,220)	(0.5)%	16.2%	135.2%
Up 100 basis points	\$	1,110,138	\$ 20,704	1.9%	16.5%	138.5%
BASE CASE	\$	1,089,434			16.2%	135.9%
Down 100 basis points	\$	1,037,260	\$ (52,174)	(4.8)%	15.5%	129.4%
Down 200 basis points	\$	1,020,917	\$ (68,517)	(6.3)%	15.2%	127.3%
Down 300 basis points	\$	1,022,734	\$ (66,700)	(6.1)%	15.2%	127.6%

In comparing the June 30, 2013 simulation results to December 31, 2012, our base case estimated market value of equity has increased while the sensitivity of our overall profile has shifted to a more neutral profile. Base case market value of equity increased \$318.7 million compared to December 31, 2012. The increase was due to the \$211.9 million increase in book shareholders' equity (due primarily to the \$242.3 million increase from the FCAL acquisition, offset partially by the \$31.9 million decrease in accumulated other comprehensive income), and the \$132.1 million increase in the fair value of deposits less the \$26.4 million decrease in the fair value of loans resulting from the change in the market interest rates during the period.

Our market value of equity profile is affected by the assumed floors in the Company's base lending rate and the significant value placed on the Company's noninterest-bearing deposits for purposes of this analysis. Static balances of noninterest-bearing deposits do not impact the net interest income simulation, while at the same time the value of these deposits increases substantially in the market value of equity model when market rates are assumed to rise.

#### ITEM 3. Quantitative and Qualitative Disclosure about Market Risk

Please see the section above titled "Asset/Liability Management and Interest Rate Sensitivity" in "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations" which provides an update to our quantitative and qualitative disclosure about market risk. This analysis should be read in conjunction with text under the caption "Quantitative and Qualitative Disclosure About Market Risk" in our Annual Report on Form 10-K for the year ended December 31, 2012, which text is incorporated herein by reference. Our analysis of market risk and market-sensitive financial information contains forward-looking statements and is subject to the disclosure at the beginning of Item 2 regarding such forward-looking information.

## ITEM 4. Controls and Procedures

As of the end of the period covered by this report, an evaluation was carried out by the Company's management, with the participation of the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, these disclosure controls and procedures were effective.

There have been no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Table of Contents** 

#### PART II OTHER INFORMATION

#### ITEM 1. Legal Proceedings

In the ordinary course of our business, we are party to various legal actions, which we believe are incidental to the operation of our business. The outcome of such legal actions and the timing of ultimate resolution are inherently difficult to predict. In the opinion of management, based upon information currently available to us, any resulting liability, in addition to amounts already accrued, would not have a material adverse effect on the Company's financial statements or operations.

#### FCAL Merger-Related Litigation

As set forth below, there are a number of litigations pending against FCB, an entity which was a formerly wholly owned subsidiary of FCAL. On May 31, 2013, pursuant to the FCAL acquisition, FCAL merged with and into PacWest, and FCB merged with and into Pacific Western. Pursuant to the merger agreement executed between FCAL and PacWest on November 6, 2012, PacWest has assumed the defense of the litigations and would assume liability for the results in the event of an adverse result in the cases.

Eleven lawsuits have been filed in the Superior Court of the State of California, County of Los Angeles against FCB, among others, by various former clients of political campaign and non-profit organization treasurer Kinde Durkee. The lawsuits are entitled (i) *Wardlaw, et al. v. First California Bank, et al.* (Case No. SC 114232), filed September 23, 2011; (ii) *Lou Correa for State Senate, et al. v. First California Bank, et al.* (Case No. BC 479872), filed February 29, 2012; (iii) *Committee to Re-elect Lorreta Sanchez, et al. v. First California Bank, et al.* (Case No. BC 479873), filed February 29, 2012, (iv) *Holden for Assembly v. First California Bank, et al.* (Case No. BC 489604), filed August 3, 2012; (v) *Latino Diabetes Ass'n v. First California Bank, et al.* (Case No. BC 489605), filed August 3, 2012; (vi) *Jose Solorio Assembly Officeholder Committee, et al. v. First California Bank, et al.* (Case No. 492855), filed September 27, 2012; (vii) *Foster for Treasurer 2014, et al. v. First California Bank, et al.* (Case No. BC 492878), filed September 27, 2012; (viii) *Los Angeles County Democratic Central Committee, et al. v. First California Bank, et al.* (Case No. BC 492854), filed September 27, 2012; (ix) *National Popular Vote v. First California Bank, et al.* (Case No. BC 501213), filed February 19, 2013; (x) *Zine for City Council v. First California Bank, et al.* (Case No. BC 504476), filed April 2, 2013; and (xi) *Rothman v. First California Bank, et al.* (Case No. BC 511180), filed June 5, 2013. Plaintiffs in each of the cases claim, among other things, that FCB aided and abetted a fraud and unlawful conversion by Ms. Durkee and/or her affiliated company of funds held in accounts at FCB. Based largely on the same alleged conduct, plaintiffs also assert claims for an alleged violation of California Business & Professions Code Section 17200 and for declaratory relief. Plaintiffs seek compensatory and punitive damages, as well as various forms of equitable and declaratory relief.

Each of the cases is pending before the same judge, who is coordinating their progress. FCB has answered each of the complaints, and the parties are engaged in discovery. A trial date has been scheduled for August 13, 2014 and the parties are scheduled to participate in a mediation session on October 16, 2013. The plaintiffs have not yet made a settlement demand in the cases.

On September 23, 2011, FCB filed a Complaint-in-Interpleader in the Superior Court of the State of California, County of Los Angeles (Case No. BC 470182), pursuant to which FCB interpleaded the sum of \$2,539,049 as the amounts on deposit in accounts at FCB that were controlled by Ms. Durkee on behalf of the several hundred named defendants (the "Interpleader Action"). FCB seeks an order requiring the defendants to interplead and litigate their respective claims, discharging FCB from liability, and restraining proceedings or actions against FCB by the defendants with respect to those amounts. On December 6, 2011, the Interpleader Action was designated as complex and transferred to the Superior Court's complex litigation division. It has been related to the other pending actions that relate to the conduct of Ms. Durkee.

#### **Table of Contents**

On June 18, 2012, FCB moved for summary judgment in the Interpleader Action. At hearings held in late 2012 and early 2013, the Superior Court entered summary judgment with respect to a majority of the accounts at issue. Those sums have been paid by the Superior Court to the former accountholders.

At this time, we believe we have made the appropriate accrual for any liabilities that may arise out of the Kinde Durkee litigation matters, but we are unable to determine with certainty whether there will be any material impact on the Company's financial statements or operations.

#### CapitalSource Merger-Related Litigation

Between July 24, 2013 and August 6, 2013, six putative stockholder class action lawsuits (the "Merger Litigations") were filed against PacWest and certain other defendants in connection with PacWest entering into the CapitalSource Merger Agreement in which PacWest agreed to acquire CapitalSource. The CapitalSource Merger Agreement was publicly announced on July 22, 2013. Three of the six actions were filed in Superior Court of California, Los Angeles County: (1) *Engel v. CapitalSource, Inc. et al.*, Case No. BC516267, filed on July 24, 2013; (2) *Miller v. Fremder et al.*, Case No. BC516590, filed on July 29, 2013; and (3) *Holliday v. PacWest Bancorp et al.*, Case No. BC517209, filed on August 5, 2013. The other three actions were filed in the Court of Chancery of the State of Delaware: (1) *Fosket v. Byrnes et al.*, Case No. 8765, filed on August 1, 2013; (2) *Bennett v. CapitalSource, Inc. et al.*, Case No. 8770, filed on August 2, 2013; and (3) *Chalfant v. CapitalSource et al.*, Case No. 8777, filed on August 6, 2013.

The Merger Litigations allege variously that the members of the CapitalSource board of directors breached its fiduciary duties to CapitalSource stockholders by approving the proposed merger for inadequate consideration; approving the transaction in order to obtain benefits not equally shared by other CapitalSource stockholders; entering into the CapitalSource Merger Agreement containing preclusive deal protection devices; and failing to take steps to maximize the value to be paid to the CapitalSource stockholders. Each of the Merger Litigations also alleges claims against CapitalSource and PacWest for aiding and abetting these alleged breaches of fiduciary duties. Plaintiffs generally seek, among other things, declaratory and injunctive relief concerning the alleged breaches of fiduciary duties, injunctive relief prohibiting consummation of the acquisition, rescission, an accounting by defendants, damages and attorneys' fees and costs, and other and further relief. At this stage, it is not possible to predict the outcome of the proceedings or their impact on CapitalSource or PacWest.

#### ITEM 1A. Risk Factors

For information regarding factors that could affect the Company's results of operations, financial condition and liquidity, see the risk factors discussed under Part I, Item 1A of the Company's most recent annual report on Form 10-K. See also Part I, Item 2 (Forward-Looking Statements) of this quarterly report on Form 10-Q.

On July 22, 2013, the Company announced it had entered into the CapitalSource merger agreement. In connection with the execution of that agreement, the Company has supplemented the risk factors previously disclosed in the Company's most recent annual report on Form 10-K as follows:

Combining the two companies may be more difficult, costly or time consuming than expected and the anticipated benefits and cost savings of the merger may not be realized.

The Company and CapitalSource have operated and, until the completion of the merger, will continue to operate, independently. The success of the merger, including anticipated benefits and cost savings, will depend, in part, on PacWest's ability to successfully combine the businesses of PacWest and CapitalSource. To realize these anticipated benefits and cost savings, after the completion of the merger, PacWest expects to integrate CapitalSource's business into its own. It is possible that the integration process could result in the loss of key employees, the disruption of each company's ongoing

#### **Table of Contents**

businesses or inconsistencies in standards, controls, procedures and policies that adversely affect the combined company's ability to maintain relationships with clients, customers, depositors and employees or to achieve the anticipated benefits and cost savings of the CapitalSource merger. The loss of key employees could have an adverse effect on PacWest's financial results and the value of its common stock. If PacWest experiences difficulties with the integration process, the anticipated benefits of the merger may not be realized fully or at all, or may take longer to realize than expected.

Failure to consummate the CapitalSource merger, or a delay in consummating the CapitalSource merger, could negatively impact the market price of PacWest common stock and could have a material adverse effect on our business, financial condition and results of operations.

Consummation of the CapitalSource merger is subject to various customary conditions, including (i) approval by PacWest's stockholders and CapitalSource's stockholders. (ii) receipt of certain required regulatory approvals and such approvals not containing materially burdensome regulatory conditions, (iii) the absence of any governmental order or law prohibiting the consummation of the CapitalSource merger, (iv) effectiveness of the registration statement for the PacWest common stock to be issued as consideration in the CapitalSource merger and (v) that holders of no more than 10% of the outstanding shares of CapitalSource common stock have exercised their dissenters' rights with respect to the CapitalSource merger. The obligation of each party to consummate the CapitalSource merger is also conditioned upon (i) subject to certain exceptions, the accuracy of the representations and warranties of the other party, (ii) performance in all material respects by the other party of its obligations under the CapitalSource merger agreement, (iii) the adjusted stockholders' equity of the other party being in excess of a specified level, (iv) receipt by such party of a tax opinion to the effect that the CapitalSource merger will qualify as a reorganization within the meaning of Section 368(a) of the Internal Revenue Code of 1986, as amended, (v) the consent of the FDIC to the transaction under the loss share agreements with Pacific Western Bank and (vi) the absence of a material adverse effect with respect to the other party since the date of the CapitalSource merger agreement. PacWest and CapitalSource have agreed to use their respective reasonable best efforts to obtain all necessary regulatory approvals for the CapitalSource merger. The parties will not be required to take any action, or agree to any condition or restriction, in connection with obtaining any regulatory permits, consents, approvals and authorizations of governmental authorities that would reasonably be likely, in each case following the effective time of the CapitalSource merger (but regardless when the action, condition or restriction is to be taken or implemented), to (i) have a material adverse effect with respect to the combined company and its subsidiaries, taken as a whole or (ii) require PacWest, the Bank, the combined company or the surviving bank in the bank merger to raise additional capital in an amount that would materially reduce the economic benefits of the CapitalSource merger to the holders of PacWest common stock (including the CapitalSource stockholders in respect of the shares of PacWest common stock received by them in the CapitalSource merger).

If the CapitalSource merger is not consummated, our ongoing business, financial condition and results of operations may be materially adversely affected and the market price of PacWest common stock may decline significantly, particularly to the extent that the current market price reflects a market assumption that the CapitalSource merger will be consummated. If the consummation of the CapitalSource merger is delayed, including by a delay in receipt of necessary governmental approvals or by the receipt of a competing acquisition proposal, our business, financial condition and results of operations may also be materially adversely affected. Additionally, if the CapitalSource merger agreement is terminated, under certain circumstances, CapitalSource may exercise its option to purchase up to 19.9% of PacWest's outstanding common stock, before giving effect to the exercise of the option. CapitalSource's total realizable value under the option it has been granted is subject to a cap of \$72 million. Under certain circumstances, PacWest may be required to repurchase for cash the applicable option. In addition, we have incurred and will incur substantial expenses in connection with the negotiation and completion of the transactions contemplated by the Merger Agreement. If the CapitalSource merger is not completed, we would have to recognize these expenses without realizing

#### **Table of Contents**

the expected benefits of the transaction. Any of the foregoing, or other risks arising in connection with the failure of or delay in consummating the CapitalSource merger, including the diversion of management attention from pursuing other opportunities and the constraints in the CapitalSource merger agreement on our ability to make significant changes to our ongoing business during the pendency of the CapitalSource merger, could have a material adverse effect on our business, financial condition and results of operations.

We are subject to various uncertainties and contractual restrictions while the CapitalSource merger is pending that could disrupt the conduct of our business and could have a material adverse effect on our business, financial condition and results of operations.

Uncertainty about the effect of the CapitalSource merger on employees, customers, suppliers, and vendors may have a material adverse effect on our business, financial condition and results of operations. These uncertainties may impair our ability or the ability of CapitalSource to attract, retain and motivate key personnel, depositors and borrowers pending the consummation of the CapitalSource merger, as such personnel, depositors and borrowers may experience uncertainty about their future roles following the consummation of the CapitalSource merger. Additionally, these uncertainties could cause customers (including depositors and borrowers), suppliers, vendors and others who deal with us to seek to change existing business relationships with us or fail to extend an existing relationship with us. In addition, competitors may target our existing customers by highlighting potential uncertainties and integration difficulties that may result from the CapitalSource merger.

We have a small number of key personnel. The pursuit of the CapitalSource merger and the preparation for the integration may place a burden on management and internal resources. Any significant diversion of management attention away from ongoing business concerns and any difficulties encountered in the transition and integration process could have a material adverse effect on our business, financial condition and results of operations.

In addition, the CapitalSource merger agreement restricts us from taking certain actions without CapitalSource's consent while the CapitalSource merger is pending. These restrictions may, among other matters, prevent us from pursuing otherwise attractive business opportunities, selling assets, incurring indebtedness, engaging in significant capital expenditures in excess of certain limits set forth in the merger agreement, entering into other transactions or making other changes to our business prior to consummation of the CapitalSource merger or termination of the CapitalSource merger agreement. These restrictions could have a material adverse effect on our business, financial condition and results of operations.

The consideration to be paid in the CapitalSource merger is fixed and will not be adjusted for changes in our business, assets, liabilities, prospects, outlook, financial condition or results of operations, or in the event of any change in our stock price.

The merger consideration is fixed in the CapitalSource merger agreement and will not be adjusted for changes in our business, assets, liabilities, prospects, outlook, financial condition or results of operations, or changes in the market price of, analyst estimates of, or projections relating to, PacWest common stock. For example, if we experienced an improvement in our business, assets, liabilities, prospects, outlook, financial condition or results of operations prior to the consummation of the CapitalSource merger, there would be no adjustment to the amount of the merger consideration.

#### If the CapitalSource merger is consummated, we will be subject to substantial additional regulation.

If the CapitalSource merger is consummated, we will be subject to substantial additional regulation. Areas of additional regulation will include, but not be limited to, more sophisticated stress testing, additional capital requirements, including the phase out of our trust preferred securities as Tier 1 capital that otherwise would have been grandfathered, enhanced governance standards, including those relating to risk management, higher FDIC deposit insurance assessments and direct oversight and

### Table of Contents

examination by the Consumer Financial Protection Bureau. These additional regulatory requirements could divert management's attention away from ongoing business concerns, place a burden on internal resources, impose additional costs or limitations on the Company and affect our profitability.

## ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

## (c) Issuer Repurchases of Common Stock

The following table presents stock purchases made during the second quarter of 2013:

Purchase Dates	Total Number of Shares Purchased <sup>(1)</sup>	Price	erage e Paid Share
April 1 - April 30, 2013		\$	
May 1 - May 31, 2013	3,055		27.79
June 1 - June 30, 2013			
Total	3,055	\$	27.79

(1)
Shares repurchased pursuant to net settlement by employees, in satisfaction of financial obligations incurred through the vesting of the Company's restricted stock.

119

#### **Table of Contents**

#### ITEM 6. Exhibits

Exhibit
Number Description

- 3.1 Certificate of Incorporation, as amended, of PacWest Bancorp, a Delaware corporation (Exhibit 3.1 to Form 8-K filed on May 14, 2008 and incorporated herein by this reference).
- 3.2 Certificate of Amendment, dated May 14, 2010, to Certificate of Incorporation of PacWest Bancorp (Exhibit 3.1 to Form 8-K filed on May 14, 2010 and incorporated herein by this reference).
- 3.3 Bylaws of PacWest Bancorp, a Delaware corporation, dated April 22, 2008 (Exhibit 3.2 to Form 8-K filed on May 14, 2008 and incorporated herein by this reference).
- 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer.
- 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer.
- 32.1 Section 1350 Certification of Chief Executive Officer.
- 32.2 Section 1350 Certification of Chief Financial Officer.
- Interactive data files pursuant to Rule 405 of Regulation S-T: (i) the Condensed Consolidated Balance Sheets as of June 30, 2013 and December 31, 2012, (ii) the Condensed Consolidated Statements of Earnings for the three months ended June 30, 2013, March 31, 2013, and June 30, 2012 and the six months ended June 30, 2013 and 2012, (iii) the Condensed Consolidated Statements of Comprehensive Income for the three months ended June 30, 2013, March 31, 2013, and June 30, 2012 and the six months ended June 30, 2013 and 2012, (iv) the Condensed Consolidated Statement of Changes in Stockholders' Equity for the six months ended June 30, 2013, (v) the Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2013 and 2012, and (vi) the Notes to Condensed Consolidated Financial Statements. (Pursuant to Rule 406T of Regulation S-T, this information is deemed furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.)

120

## Table of Contents

Date: August 9, 2013

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

121

PACWEST BANCORP

/s/ VICTOR R. SANTORO

Victor R. Santoro

Executive Vice President and Chief Financial Officer