OFG BANCORP Form 10-Q May 06, 2016

### **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2016

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-12647

### **OFG Bancorp**

### Incorporated in the Commonwealth of Puerto Rico, IRS Employer Identification No. 66-0538893

**Principal Executive Offices:** 

254 Muñoz Rivera Avenue

San Juan, Puerto Rico 00918

Telephone Number: (787) 771-6800

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer Company

Accelerated Filer ý

Non-Accelerated Filer Smaller Reporting (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No x

Number of shares outstanding of the registrant's common stock, as of the latest practicable date:

43,913,719 common shares (\$1.00 par value per share) outstanding as of April 29, 2016

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#### FORWARD-LOOKING STATEMENTS

The information included in this quarterly report on Form 10-Q contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may relate to the financial condition, results of operations, plans, objectives, future performance and business of OFG Bancorp ("we," "our," "us" or the "Company"), including, but not limited to, statements with respect to the adequacy of the allowance for loan losses, delinquency trends, market risk and the impact of interest rate changes, capital markets conditions, capital adequacy and liquidity, and the effect of legal proceedings and new accounting standards on the Company's financial condition and results of operations. All statements contained herein that are not clearly historical in nature are forward-looking, and the words "anticipate," "believe," "continues," "expect," "estimate," "intend," "project" and similar exprand future or conditional verbs such as "will," "would," "should," "could," "might," "can," "may," or similar expressions are generally intended to identify forward-looking statements.

These statements are not guarantees of future performance and involve certain risks, uncertainties, estimates and assumptions by management that are difficult to predict. Various factors, some of which by their nature are beyond the Company's control, could cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. Factors that might cause such a difference include, but are not limited to:

- a credit default or potential restructuring by the Commonwealth of Puerto Rico or any of its agencies, municipalities or instrumentalities;
- possible legislative, tax or regulatory changes;
- the rate of growth in the economy and employment levels, as well as general business and economic conditions;
- the relative strength or weakness of the consumer and commercial credit sectors and of the real estate market in

### Puerto Rico;

- competition in the financial services industry;
- the fiscal and monetary policies of the federal government and its agencies;
- changes in interest rates, as well as the magnitude of such changes;
- changes in federal bank regulatory and supervisory policies, including required levels of capital;
- the impact of the industry regulations on the Company's businesses, business practices and cost of operations;
- the performance of the securities markets; and
- additional Federal Deposit Insurance Corporation ("FDIC") assessments.

Other possible events or factors that could cause results or performance to differ materially from those expressed in these forward-looking statements include the following: negative economic conditions that adversely affect the general economy, housing prices, the job market, consumer confidence and spending habits which may affect, among other things, the level of non-performing assets, charge-offs and provision expense; changes in interest rates and market liquidity which may reduce interest margins, impact funding sources and affect the ability to originate and distribute financial products in the primary and secondary markets; adverse movements and volatility in debt and equity capital markets; changes in market rates and prices which may adversely impact the value of financial assets and liabilities; liabilities resulting from litigation and regulatory investigations; changes in accounting standards, rules and interpretations; increased competition; the Company's ability to grow its core businesses; decisions to downsize, sell or close units or otherwise change the Company's business mix; and management's ability to identify and manage these and other risks.

All forward-looking statements included in this quarterly report on Form 10-Q are based upon information available to the Company as of the date of this report, and other than as required by law, including the requirements of applicable securities laws, the Company assumes no obligation to update or revise any such forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

ITEM 1. FINANCIAL STATEMENTS	ITEM 1.	FINANCIAL	<b>STATEMENTS</b>
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#### **OFG BANCORP**

#### UNAUDITED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

### **AS OF MARCH 31, 2016 AND DECEMBER 31, 2015**

#### **ASSETS**

### Cash and cash equivalents:

Cash and due from banks

Money market investments

Total cash and cash equivalents

### Restricted cash

#### **Investments:**

Trading securities, at fair value, with amortized cost of \$667 (December 31, 2015 - \$667)

Investment securities available-for-sale, at fair value, with amortized cost of \$653,673 (December 31, 2015 - \$955,646)

Investment securities held-to-maturity, at amortized cost, with fair value of \$641,346 (December 31, 2015 - \$614,679)

Federal Home Loan Bank (FHLB) stock, at cost

Other investments

#### **Total investments**

#### Loans:

Mortgage loans held-for-sale, at lower of cost or fair value

Loans held for investment, net of allowance for loan and lease losses of \$238,271 (December 31, 2015 - \$234,131)

#### **Total loans**

#### Other assets:

FDIC indemnification asset

Foreclosed real estate

Accrued interest receivable

Deferred tax asset, net

Premises and equipment, net

Customers' liability on acceptances

Servicing assets

Derivative assets

Goodwill

Other assets

#### **Total assets**

## LIABILITIES AND STOCKHOLDERS' EQUITY

### **Deposits:**

Demand deposits

Savings accounts

Time deposits

### **Total deposits**

### **Borrowings:**

Securities sold under agreements to repurchase

Advances from FHLB

Subordinated capital notes

Other borrowings

# **Total borrowings**

# Other liabilities:

Derivative liabilities

Acceptances executed and outstanding

Accrued expenses and other liabilities

### **Total liabilities**

## **Commitments and contingencies (See Note 20)**

#### Stockholders' equity:

Preferred stock; 10,000,000 shares authorized;

1,340,000 shares of Series A, 1,380,000 shares of Series B, and 960,000 shares of Series D issued and outstanding, (December 31, 2015 - 1,340,000 shares; 1,380,000 shares; and 960,000 shares) \$25 liquidation value

84,000 shares of Series C issued and outstanding (December 31, 2015 - 84,000 shares); \$1,000 liquidation value Common stock, \$1 par value; 100,000,000 shares authorized; 52,625,869 shares issued:

43,913,719 shares outstanding (December 31, 2015 - 52,625,869; 43,867,909)

Additional paid-in capital

Legal surplus

Retained earnings

Treasury stock, at cost, 8,712,150 shares (December 31, 2015 - 8,757,960 shares)

Accumulated other comprehensive income, net of tax of \$177 (December 31, 2015 - \$1,182)

Total stockholders' equity

Total liabilities and stockholders' equity

See notes to unaudited consolidated financial statements

# **OFG BANCORP**

# UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

# FOR THE QUARTERS ENDED MARCH 31, 2016 AND 2015

**Quarter Ended March 31** 

	-	Eliueu March 31		
	2016	2015		
	(In thousands, except per share data)			
Interest income:				
Loans	\$ 81,15			
Mortgage-backed securities	8,99	-		
Investment securities and other	1,15	928		
Total interest income	91,30	107,001		
Interest expense:				
Deposits	7,12	7,104		
Securities sold under agreements to repurchase	6,09	7,164		
Advances from FHLB and other borrowings	2,24	2,235		
Subordinated capital notes	86	863		
Total interest expense	16,33	17,366		
Net interest income	74,97	89,635		
Provision for loan and lease losses, net	13,78	42,193		
Net interest income after provision for loan and lease losses	61,18	47,442		
Non-interest income:	,	,		
Banking service revenue	10,11	8 10,205		
Wealth management revenue	6,15			
Mortgage banking activities	85			
Total banking and financial service revenues	17,12	· · · · · · · · · · · · · · · · · · ·		
	,	== ,===		
FDIC shared-loss expense, net	(4,029	9) (13,084)		
Net gain (loss) on:		,		
Sale of securities	11,99	2,572		
Derivatives	(,			
Early extinguishment of debt	(12,000			
Other non-interest income (loss)	41			
Total non-interest income, net	13,50	( , , ,		
- v · · · · · · · · · · · · · · · · · ·	10,00	3,551		
Non-interest expense:				
Compensation and employee benefits	20,28	20,180		
Professional and service fees	3,62	-		
Occupancy and equipment	7,82			
Insurance	3,15			
Electronic banking charges	5,58			
Information technology expenses	1,65			
Advertising, business promotion, and strategic initiatives	1,44	-		
Foreclosure, repossession and other real estate expenses	2,80			
Loan servicing and clearing expenses	2,08			
Taxes, other than payroll and income taxes	2,67			
Communication	81	9 691		

Printing, postage, stationary and supplies	725	637
Director and investor relations	278	294
Other	1,906	2,031
Total non-interest expense	54,857	56,332
Income (loss) before income taxes	19,832	(2,009)
Income tax expense	5,661	979
Net income (loss)	14,171	(2,988)
Less: dividends on preferred stock	(3,465)	(3,465)
Net income (loss) available to common shareholders	\$ 10,706	\$ (6,453)
Earnings (loss) per common share:		
Basic	\$ 0.24	\$ (0.14)
Diluted	\$ 0.24	\$ (0.14)
Average common shares outstanding and equivalents	51,064	51,977
Cash dividends per share of common stock	\$ 0.06	\$ 0.10

See notes to unaudited consolidated financial statements

# **OFG BANCORP**

# UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

# FOR THE QUARTERS ENDED MARCH 31, 2016 AND 2015

	Quarter Ended March 31,				
	2016			2015	
Net income (loss)	\$	14,171	\$	(2,988)	
Other comprehensive (loss) income before tax:					
Unrealized gain on securities available-for-sale		8,643		7,375	
Realized gain on investment securities included in net		(11,996)		(2,572)	
income (loss)		(11,770)		(2,372)	
Unrealized (loss) gain on cash flow hedges		(11)		55	
Other comprehensive (loss) income before taxes		(3,364)		4,858	
Income tax effect		1,651		(245)	
Other comprehensive (loss) income after taxes		(1,713)		4,613	
Comprehensive income	\$	12,458	\$	1,625	

See notes to unaudited consolidated financial statements

## **OFG BANCORP**

# UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

# FOR THE QUARTERS ENDED MARCH 31, 2016 AND 2015

	Quarter Ended March 31, 2016 2015			
		2010		
Preferred stock:		`	ŕ	
Balance at beginning of period	\$	176,000	\$	176,000
Balance at end of period		176,000		176,000
Common stock:				
Balance at beginning of period		52,626		52,626
Balance at end of period		52,626		52,626
Additional paid-in capital:				
Balance at beginning of period		540,512		539,311
Stock-based compensation expense		364		347
Lapsed restricted stock units		(505)		(436)
Balance at end of period		540,371		539,222
Legal surplus:				
Balance at beginning of period		70,435		70,467
Transfer from (to) retained earnings		1,430		(370)
Balance at end of period		71,865		70,097
Retained earnings:				
Balance at beginning of period		148,886		181,152
Net (loss) income		14,171		(2,988)
Cash dividends declared on common stock		(2,633)		(4,464)
Cash dividends declared on preferred stock		(3,465)		(3,465)
Transfer to (from) legal surplus		(1,430)		370
Balance at end of period		155,529		170,605
Treasury stock:				
Balance at beginning of period		(105,379)		(97,070)
Lapsed restricted stock units		505		575
Balance at end of period		(104,874)		(96,495)
Accumulated other comprehensive income, net of tax:				
Balance at beginning of period		13,997		19,711
Other comprehensive (loss) income, net of tax		(1,713)		4,613
Balance at end of period		12,284		24,324
Total stockholders' equity	\$	903,801	\$	936,379

See notes to unaudited consolidated financial statements

# **OFG BANCORP**

# UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

# FOR THE QUARTERS ENDED MARCH 31, 2016 AND 2015

	Quarter I March 2016 (In thous	31, 2015
Cash flows from operating activities:		
Net income (loss)	\$ 14,171 \$	(2,988)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Amortization of deferred loan origination fees, net of costs	888	860
Amortization of fair value premiums, net of discounts, on acquired loans	39	2,295
Amortization of investment securities premiums, net of accretion of discounts	2,129	2,500
Amortization of core deposit and customer relationship intangibles	419	476
Amortization of fair value premiums on acquired deposits	97	346
FDIC shared-loss expense, net	4,029	13,084
Depreciation and amortization of premises and equipment	2,487	2,714
Deferred income tax expense (benefit), net	2,033	(613)
Provision for loan and lease losses, net	13,789	42,193
Stock-based compensation	364	347
(Gain) loss on:		
Sale of securities	(11,996)	(2,572)
Sale of mortgage loans held-for-sale	(344)	(1,258)
Derivatives	61	(18)
Early extinguishment of debt	12,000	-
Foreclosed real estate	2,483	(567)
Sale of other repossessed assets	(723)	2,148
Sale of premises and equipment	14	4
Originations of loans held-for-sale	(39,513)	(54,615)
Proceeds from sale of loans held-for-sale	13,303	22,613
Net (increase) decrease in:		
Trading securities	(26)	630
Accrued interest receivable	2,245	1,751
Servicing assets	(364)	1,828
Other assets	(949)	(801)
Net increase (decrease) in:	, ,	, ,
Accrued interest on deposits and borrowings	(397)	(765)
Accrued expenses and other liabilities	7,239	4,573
Net cash provided by operating activities	23,478	34,165
Cash flows from investing activities:	,	,
Purchases of:		
Investment securities available-for-sale	(107)	(948)
Investment securities held-to-maturity	(32,552)	(14,221)
Maturities and redemptions of:	· / - /	, ,
Investment securities available-for-sale	40,778	55,605
	- )	,

Investment securities held-to-maturity	14,704	3,925
FHLB stock	22	21
Proceeds from sales of:		
Investment securities available-for-sale	295,172	67,075
Foreclosed real estate and other repossessed assets, including write-offs	12,248	15,635
Proceeds from sale of loans held-for-sale	478	-
Premises and equipment	36	-
Origination and purchase of loans, excluding loans held-for-sale	(186,640)	(184,834)
Principal repayment of loans, including covered loans	236,787	228,993
Reimbursements from the FDIC on shared-loss agreements	406	15,462
Additions to premises and equipment	(1,922)	(864)
Net change in restricted cash	-	(6,999)
Net cash provided by investing activities	379,410	178,850

## **OFG BANCORP**

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

# FOR THE QUARTERS ENDED MARCH 31, 2016 AND 2015 – (CONTINUED)

	Quarter Ended March 31,		
	2016		2015
	(In tho	usand	s)
Cash flows from financing activities:			
Net increase (decrease) in:			
Deposits	54,635		(44,468)
Securities sold under agreements to repurchase	(310,000)		(52,816)
FHLB advances, federal funds purchased, and other borrowings	(460)		(2,728)
Subordinated capital notes	175		262
Exercise of stock options and restricted units lapsed, net	-		139
Dividends paid on preferred stock	(3,465)		(3,465)
Dividends paid on common stock	(2,633)		(4,464)
Net cash used in financing activities	\$ (261,748)	\$	(107,540)
Net change in cash and cash equivalents	141,140		105,475
Cash and cash equivalents at beginning of year	536,709		573,427
Cash and cash equivalents at end of year	\$ 677,849	\$	678,902
Supplemental Cash Flow Disclosure and Schedule of Non-cash Activities:			
Interest paid	\$ 16,310	\$	17,893
Income taxes paid	\$ 3,642	\$	-
Mortgage loans securitized into mortgage-backed securities	\$ 23,003	\$	25,820
Transfer from loans to foreclosed real estate and other repossessed assets	\$ 11,629	\$	13,618
Reclassification of loans held-for-investment portfolio to held-for-sale portfolio	\$ -	\$	1,485

See notes to unaudited consolidated financial statements

#### **OFG BANCORP**

#### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1 -ORGANIZATION, CONSOLIDATION AND BASIS OF PRESENTATION

1	Vature	oi	f Ot	peration	ıs

OFG Bancorp (the "Company") is a publicly-owned financial holding company incorporated under the laws of the Commonwealth of Puerto Rico. The Company operates through various subsidiaries including, a commercial bank, Oriental Bank (the "Bank"), a securities broker-dealer, Oriental Financial Services Corp. ("Oriental Financial Services"), an insurance agency, Oriental Insurance, LLC ("Oriental Insurance") and a retirement plan administrator, Oriental Pension Consultants, Inc. ("OPC"). Through these subsidiaries and their respective divisions, the Company provides a wide range of banking and financial services such as commercial, consumer and mortgage lending, auto loans, financial planning, insurance sales, money management and investment banking and brokerage services, as well as corporate and individual trust services.

On April 30, 2010, the Bank acquired certain assets and assumed certain deposits and other liabilities of Eurobank, a Puerto Rico commercial bank, in an FDIC-assisted acquisition. On December 18, 2012, the Company acquired a group of Puerto Rico-based entities that included Banco Bilbao Vizcaya Argentaria Puerto Rico ("BBVAPR"), a Puerto Rico commercial bank, as well as a securities broker-dealer and an insurance agency, which is referred to herein as the "BBVAPR Acquisition." The businesses acquired in these acquisitions have been integrated with the Company's existing business.

Recent Accounting Developments

Adoption of New Accounting Standards

In December 2014, the Financial Accounting Standards Board ("FASB") issued an Accounting Standard Update ("ASU") that required a company that issues or invests in a hybrid financial instrument (e.g., a preferred share with a redemption feature, a conversion feature, or both) to determine the nature of the host contract by considering the economic characteristics of the entire instrument, including the embedded derivative feature that is being evaluated for separate accounting. Concluding the host contract is debt-like (versus equity-like) may result in substantially different answers about whether certain features must be accounted for separately. The guidance provides a modified retrospective transition for all existing hybrid financial instruments in the form of a share, with the option for full retrospective application. For public business entities, the amendments of this update are effective for interim and annual periods beginning after December 15, 2015. This update did not have a material impact on the Company's

financial position, results of operations or cash flows.

Recently Issued but not yet Effective Accounting Standards

ASU 2016-09, Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting - In March 2016, the FASB issued ASU 2016-09, Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting. ASU 2016-09 simplifies and improves several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. The effective date of ASU 2016-09 is for interim and annual reporting periods beginning after December 15, 2016. The ASU has not yet been adopted; however, it is not expected to have a material impact on the Company's consolidated financial position, cash flows or results of operations.

ASU 2016-07, Investments - Equity Method and Joint Ventures (Topic 323): Simplifying the Transition to the Equity Method of Accounting - In March 2016, the FASB issued ASU 2016-07, Equity Method and Joint Ventures (Topic 323): Simplifying the Transition to the Equity Method of Accounting. ASU 2016-07 eliminates the requirement to retroactively adjust an investment, results of operations, and retained earnings once an investment qualifies for use of the equity method. It requires the equity method investor to add the cost of acquiring the additional interest in the investee to the current basis of the investor's previously held interest and adopt the equity method of accounting as of the date the investment becomes qualified for equity method accounting without retroactive adjustment. The effective date of ASU 2016-07 is for interim and annual reporting periods beginning after December 15, 2016. The ASU has not yet been adopted; however, it is not expected to have a material impact on the Company's consolidated financial position, cash flows or results of operations.

### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

**ASU 2016-02, Leases (Topic 842) -** In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The main provision of ASU 2016-02 requires the recognition of lease assets and lease liabilities by lessees for those leases classified as operating leases under previous Generally Accepted Accounting Principles ("GAAP"). The effective date of ASU 2016-02 is for interim and annual reporting periods beginning after December 15, 2018. The ASU has not yet been adopted. The Company is currently evaluating the impact on our Company's consolidated financial position, cash flows and results of operations.

ASU 2016-01, Financial Instruments - Overall (Subtopic 825-10) - Recognition and Measurement of Financial Assets and Financial Liabilities - In January 2016, the FASB issued ASU 2016-01, Financial Instruments - Overall (Subtopic 825-10) - Recognition and Measurement of Financial Assets and Financial Liabilities. ASU 2016-01 revises the accounting related to the classification and measurement of investments in equity securities and the presentation of certain fair value changes for financial liabilities measured at fair value. The effective date of ASU 2016-01 is for interim and annual reporting periods beginning after December 15, 2017. The ASU has not yet been adopted; however, it is not expected to have a material impact on the Company's consolidated financial position, cash flows or results of operations.

ASU 2014-09, Revenue from Contracts with Customers - In May 2014, the FASB issued ASU 2014-09 Revenue from Contracts with Customers. The main provisions of the update require the identification of performance obligations within a contract and require the recognition of revenue based on a stand-alone allocation of contract revenue to each performance obligation. Performance obligations may be satisfied and revenue recognized over a period of time if: (i) the customer simultaneously receives and consumes the benefits provided by the entity's performance as the entity performs, or (ii) the entity's performance creates or enhances an asset that the customer controls as the asset is created or enhanced, or (iii) the entity's performance does not create an asset with an alternative use to the entity and the entity has an enforceable right to payment for performance completed to date. After a recent one-year deferral of the effective date, the amendments of the update are to be effective for public entities beginning with interim and annual reporting periods beginning after December 15, 2017. Management does not expect the requirements of this update to have a material impact on the Company's financial position, results of operations or cash flows.

Other than the accounting pronouncement disclosed above, there are no other new accounting pronouncements issued during the first quarter of 2016 that could have a material impact on the Company's financial position, operating results or financials statement disclosures.

#### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### **NOTE 2 – RESTRICTED CASH**

The following table includes the composition of the Company's restricted cash:

	M	arch 31, 2016	De	ecember 31, 2015
		(In tho	usands)	
Cash pledged as collateral to other financial institutions to secure:				
Derivatives	\$	1,980	\$	1,980
Obligations under agreement of loans sold with recourse		1,369		1,369
	\$	3,349	\$	3,349

At March 31, 2016 and December 31, 2015, the Bank's international banking entities, Oriental International Bank Inc. ("OIB") and Oriental Overseas, a division of the Bank, each held unencumbered certificates of deposit in the amount of \$300 thousand as the legal reserve required for international banking entities under Puerto Rico law. Each certificate of deposit cannot be withdrawn by OIB or Oriental Overseas without prior written approval of the Office of the Commissioner of Financial Institutions of Puerto Rico.

As part of its derivative activities, the Company has entered into collateral agreements with certain financial counterparties. At March 31, 2016 and December 31, 2015, the Company had delivered \$2.0 million of cash as collateral for such derivatives activities.

As part of the BBVA Acquisition, the Company assumed a contract with FNMA which required collateral to guarantee the repurchase, if necessary, of loans sold with recourse. At March 31, 2016 and December 31, 2015, the Company delivered as collateral cash amounting to \$1.4 million for both periods.

The Bank is required by Puerto Rico law to maintain average weekly reserve balances to cover demand deposits. The amount of those minimum average reserve balances for the week that covered March 31, 2016 was \$152.8 million (December 31, 2015 - \$148.9 million). At March 31, 2016 and December 31, 2015, the Bank complied with such requirement. Cash and due from bank as well as other short-term, highly liquid securities are used to cover the required average reserve balances.

### **NOTE 3 – INVESTMENT SECURITIES**

# Money Market Investments

The Company considers as cash equivalents all money market instruments that are not pledged and that have maturities of three months or less at the date of acquisition. At March 31, 2016 and December 31, 2015, money market instruments included as part of cash and cash equivalents amounted to \$5.9 million and \$4.7 million, respectively.

## **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## **Investment Securities**

The amortized cost, gross unrealized gains and losses, fair value, and weighted average yield of the securities owned by the Company at March 31, 2016 and December 31, 2015 were as follows:

	March 31, 2016								
				Gross		Fross		-	Weighted
	A	mortized					d	Fair	Average
		Cost		Gains (T		osses housan	da	Value	Yield
Available-for-sale				(1)	II LI	nousan	ius	)	
Mortgage-backed securities									
FNMA and FHLMC certificates	\$	431,411	\$	13 ///5	\$	_	\$	444,856	2.63%
GNMA certificates	Ψ	79,477		3,220	Ψ	_	Ψ	82,697	3.15%
CMOs issued by US government-sponsored agencies		128,957		353		728		128,583	1.86%
Total mortgage-backed securities		639,845		17,018		<b>728</b>		656,136	2.54%
Investment securities		032,043		17,010		120		050,150	2.54 /0
Obligations of US government-sponsored agencies		4,785		51		_		4,837	1.36%
Obligations of Puerto Rico government and		1,703		31				1,037	1.5070
Congutions of Fuerto Rico government und		6,720		_		873		5,847	5.55%
public instrumentalities		0,720				075		3,017	3.33 70
Other debt securities		2,323		142		_		2,465	2.99%
Total investment securities		13,828		193		873		13,149	3.67%
Total securities available for sale	\$	653,673			\$		\$	669,285	2.56%
Held-to-maturity	4	555,575	4		4	1,001	Ψ	007,200	200070
Mortgage-backed securities									
FNMA and FHLMC certificates	\$	612,012		4,402		81		616,333	2.23%
Investment securities	·	,		,				,	
US Treasury securities		25,024		_		11		25,013	0.49%
Total securities held to maturity		637,036		4,402		92		641,346	2.17%
Total	\$	1,290,709	\$	21,613	\$	1,693	\$	1,310,631	2.37%
				Door	1	h ou 21	20	115	
				Dece Gross		ber 31, Fross	, 40	)15	Weighted
	٨	mortized					4	Fair	Average
	H	Cost		Gains		osses	u	Value	Yield
		Cost				housan	ds		Ticiu
Available-for-sale				(23		104541		,	
Mortgage-backed securities									
FNMA and FHLMC certificates	\$	735,363	\$	25,791	\$	1,509	\$	759,645	2.97%
GNMA certificates	7	57,129		1,366	7	-	+	58,495	3.19%
CMOs issued by US government-sponsored agencies		137,787		27		2,741		135,073	1.85%
Total mortgage-backed securities		930,279		27,184		4,250		953,213	2.82%
Investment securities		,		,		,		, -	

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Obligations of US government-sponsored agencies	5,122	-	29	5,093	1.36%
Obligations of Puerto Rico government and					
	17,801	-	4,070	13,731	6.24%
public instrumentalities					
Other debt securities	2,444	128	-	2,572	2.98%
Total investment securities	25,367	128	4,099	21,396	4.94%
Total securities available-for-sale	\$ 955,646	\$ 27,312 \$	8,349 \$	974,609	2.87%
Held-to-maturity					
Mortgage-backed securities					
FNMA and FHLMC certificates	595,157	426	5,865	589,718	2.24%
Investment securities					
US Treasury securities	25,032	-	71	24,961	0.49%
Total securities held to maturity	620,189	426	5,936	614,679	2.17%
Total					
	\$ 1,575,835	\$ 27,738 \$	14,285 \$	1,589,288	2.60%

### **OFG BANCORP**

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The amortized cost and fair value of the Company's investment securities at March 31, 2016, by contractual maturity, are shown in the next table. Securities not due on a single contractual maturity date, such as collateralized mortgage obligations, are classified in the period of final contractual maturity. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

				March 3	31, 2	2016		
		Available	e-fo	r-sale	\$ 612,012 612,012 612,012 25,024		mat	turity
	Aı	mortized Cost	F	air Value	A		Fa	air Value
		(In thou	ısaı	nds)		(In tho	usands)	
Mortgage-backed securities								
Due from 5 to 10 years								
FNMA and FHLMC certificates	\$	13,936	\$	14,250	\$	-	\$	-
Total due from 5 to 10 years		13,936		14,250		-		-
Due after 10 years								
FNMA and FHLMC certificates		417,475		430,606		612,012		616,333
GNMA certificates		79,477		82,697		-		-
CMOs issued by US government-sponsored agencies		128,957		128,583		-		-
Total due after 10 years		625,909		641,886		612,012		616,333
Total mortgage-backed securities		639,845		656,136		612,012		616,333
Investment securities								
Due from 1 to 5 years								
US Treasury securities		-		-		25,024		25,013
Obligations of Puerto Rico government and								
public instrumentalities		6,720		5,847		-		-
Total due from 1 to 5 years		6,720		5,847		25,024		25,013
Due from 5 to 10 years								
Obligations of US government and sponsored agencies		4,785		4,837		-		-
Other debt securities		2,323		2,465		_		_
Total due from 5 to 10 years		7,108		7,302		-		-
<b>Total investment securities</b>		13,828		13,149		25,024		25,013
Total securities available-for-sale and held-to-maturity	\$	653,673	\$	669,285	\$	637,036	\$	641,346

#### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The Company, as part of its asset/liability management, may purchase U.S. Treasury securities and U.S. government-sponsored agency discount notes close to their maturities as alternatives to cash deposits at correspondent banks or as a short term vehicle to reinvest the proceeds of sale transactions until investment securities with attractive yields can be purchased. During the first quarter ended March 31, 2016, the Company retained securitized Government National Mortgage Association ("GNMA") pools totaling \$23.0 million amortized cost, at a yield of 3.06% from its own originations. Previously, the Company was selling all securitized GNMA pools. The GNMA pools were sold until June 2015. During the first quarter of 2015, the Company sold \$26.8 million of available-for-sale GNMA certificates as part of its recurring mortgage loan origination and securitization activities. These sales did not realize any gains or losses during such period.

During the first quarter of 2016, the Company sold \$272.1 million of mortgage-backed securities and \$11.1 million of Puerto Rico government bonds, and recorded a net gain on sale of securities of \$12.0 million. Among the 2016 sales, the Company sold all but one of the Puerto Rico government bonds it held. The Company had book other-than-temporary impairment charges on such securities sold totaling \$1.5 million during the previous two quarters. During the first quarter of 2015, the Company sold \$37.7 million of mortgage-backed securities and recorded a net gain on sale of securities of \$2.6 million. The table below presents the gross realized gains and gross realized losses by category for such periods.

<b>Description</b>	Sale Price		at Sale		<b>Gross Gains</b>		Gross Losses	
			(In thou	sands	s)		LUSSES	
Sale of securities available-for-sale								
Mortgage-backed securities								
FNMA and FHLMC certificates	\$	288,194	\$	272,081	\$	16,113	\$	-
Investment securities								
Obligations of Puerto Rico government and								
		6,978		11,095		-		4,117
public instrumentalities								
Total	\$	295,172	\$	283,176	\$	16,113	\$	4,117

<u>Description</u>	Sa	le Price	at Sale		<b>Gross Gains</b>		Gross Losses	
Sale of securities available-for-sale Mortgage-backed securities FNMA and FHLMC certificates	\$	40,307	\$	(In thous	ands)	2,572	\$	-
GNMA certificates		26,768		26,768		-		-

Total \$ 67,075 \$ 64,503 \$ 2,572 \$

## **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following tables show the Company's gross unrealized losses and fair value of investment securities available-for-sale and held-to-maturity, aggregated by investment category and the length of time that individual securities have been in a continuous unrealized loss position at March 31, 2016 and December 31, 2015:

	A	March 31, 2016 12 months or more Cost Unrealized Cost Loss (In thousands)				Fair Value	
Securities available-for-sale	ф	02 400	Φ.	720	Φ.	00.670	
CMOs issued by US government-sponsored agencies	\$	83,400	\$	728	\$	82,672	
Obligations of Puerto Rico government and public instrumentalities		6,720		873		5,847	
Securities held to maturity		90,120		1,601		88,519	
FNMA and FHLMC certificates		30,309	\$	46	\$	30,263	
Tivita and Tibive certificates	\$	120,429	\$	1,647	\$	118,782	
		<del>-</del>	41	10	41		
				an 12 mon	Fair		
	A	mortized Cost		realized		Fair Value	
	Cost Loss (In thousands)				value		
Securities held-to-maturity			(111 t	iiousaiius)			
FNMA and FHLMC certificates		58,589		35		58,554	
US Treausury Securities		25,024		11		25,013	
,	\$	83,613	\$	46	\$	83,567	
	Total Amortized Unrealized Cost Loss (In thousands)				Fair Value		
Securities available-for-sale CMOs issued by US government-sponsored agencies	\$	83,400	\$	728	\$	82,672	
Obligations of Puerto Rico government and public instrumentalities	Ψ	6,720	Ψ	873	Ψ	5,847	
Congations of Fuerto Rico government and public instrumentanties		90,120		1,601		88,519	
Securities held-to-maturity		- 3,120		-,002		- 0,>	
FNMA and FHLMC certificates		88,898		81		88,817	
US Treasury Securities		25,024		11		25,013	
	\$	204,042	\$	1,693	\$	202,349	
13							

### **OFG BANCORP**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

**December 31, 2015** 

	A	Amortized	12 mor	nths or more realized		Fair	
	1	Cost		Loss		Value	
				housands)			
Securities available-for-sale							
Obligations of Puerto Rico Government and public							
instrumentalities	\$	17,801	\$	4,070	\$	13,731	
CMOs issued by US government-sponsored agencies		103,340		2,410		100,930	
	\$	121,141	\$	6,480	\$	114,661	
		]	Less tha	an 12 month	ıs		
	A	Amortized	Un	realized		Fair	
		Cost		Loss		Value	
			(In t	housands)			
Securities available-for-sale							
CMOs issued by US government-sponsored agencies		25,736		331		25,405	
FNMA and FHLMC certificates		149,480		1,509		147,971	
Obligations of US government and sponsored agencies Securities held to maturity		5,122		29		5,093	
FNMA and FHLMC certificates		468,487		5,865		462,622	
US Treausury Securities		25,032		71		24,961	
	\$	673,857	\$	7,805	\$	666,052	
				Total			
	A	Amortized	Un	realized		Fair	
		Cost		Loss		Value	
			(In t	housands)			
Securities available-for-sale		100.076		0.741		106 225	
CMOs issued by US government-sponsored agencies		129,076		2,741		126,335	
FNMA and FHLMC certificates Obligations of Puerto Rico Government and public		149,480		1,509		147,971	
instrumentalities		17 901		4.070		12 721	
Obligations of US government and sponsored agencies		17,801 5,122		4,070 29		13,731 5,093	
Congations of OS government and sponsored agencies	\$	301,479	\$	8,349	\$	293,130	
Securities held to maturity	Ψ	301,77	Ψ	0,57	Ψ	273,130	
FNMA and FHLMC certificates		468,487		5,865		462,622	
US Treasury Securities		25,032		71		24,961	
•	\$	794,998	\$	14,285	\$	780,713	

The Company performs valuations of the investment securities on a monthly basis. Moreover, the Company conducts quarterly reviews to identify and evaluate each investment in an unrealized loss position for other-than-temporary impairment. Any portion of a decline in value associated with credit loss is recognized in the statements of operations

with the remaining noncredit-related component recognized in other comprehensive income (loss). A credit loss is determined by assessing whether the amortized cost basis of the security will be recovered by comparing the present value of cash flows expected to be collected from the security, discounted at the rate equal to the yield used to accrete current and prospective beneficial interest for the security. The shortfall of the present value of the cash flows expected to be collected in relation to the amortized cost basis is considered to be the "credit loss."

Other-than-temporary impairment analysis is based on estimates that depend on market conditions and are subject to further change over time. In addition, while the Company believes that the methodology used to value these exposures is reasonable, the methodology is subject to continuing refinement, including those made as a result of market developments. Consequently, it is reasonably possible that changes in estimates or conditions could result in the need to recognize additional other-than-temporary impairment charges in the future.

### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Most of the investments (\$197.3 million, amortized cost, or 97%) with an unrealized loss position at March 31, 2016 consist of securities issued or guaranteed by the U.S. Treasury or U.S. government-sponsored agencies, all of which are highly liquid securities that have a large and efficient secondary market. Their aggregate losses and their variability from period to period are the result of changes in market conditions, and not due to the repayment capacity or creditworthiness of the issuers or guarantors of such securities.

The remaining investments (\$6.7 million, amortized cost, or 3%) with an unrealized loss position at March 31, 2016 consist of obligations issued or guaranteed by the government of Puerto Rico and its instrumentalities. The decline in the market value of these securities is mainly attributed to an increase in volatility as a result of changes in market conditions that reflect the significant economic and fiscal challenges that Puerto Rico is facing, including the government's credit default, a protracted economic recession, sizable government debt-service obligations and structural budget deficits, high unemployment and a shrinking population.

As of March 31, 2016, the Company applied a discounted cash flow analysis to the Puerto Rico government bonds to calculate the cash flows expected to be collected and determine if any portion of the decline in market value of these investments was considered an other-than-temporary impairment. The analysis derives an estimate of value based on the present value of risk-adjusted future cash flows of the underlying investments, and included the following components:

- The contractual future cash flows of the bonds are projected based on the key terms as set forth in the official statements for each investment. Such key terms include among others the interest rate, amortization schedule, if any, and maturity date.
- The risk-adjusted cash flows are calculated based on a monthly default probability and recovery rate assumptions based on the credit rating of each investment. Constant monthly default rates are assumed throughout the life of the bonds which are based on the respective security's credit rating as of the date of the analysis.
- The adjusted future cash flows are then discounted at the original effective yield of each investment based on the purchase price and expected risk-adjusted future cash flows as of the purchase date of each investment.

The only obligation issued or guaranteed by the government of Puerto Rico and its instrumentalities held at the end of the first quarter of 2016 by the Company was the Puerto Rico Highways and Transportation Authority ("PRHTA") – Teodoro Moscoso Bridge revenue bond. The pledge income sources of this bond comes from gross revenues from Teodoro Moscoso Bridge operations. Although PRHTA is included in the Puerto Rico Governor's executive order of November 30, 2015 ordering the "clawback" of certain government revenues the toll bridge revenues for the repayment of such bonds were not subject to the "clawback". All other securities were sold during the first quarter of 2016. The PRHTA bond in the principal amount of \$6.7 million had an aggregate fair value of \$5.8 million at March 31, 2016 (0.45% of the portfolio's total fair value). The discounted cash flow analysis for the investments showed a cumulative default probability at maturity of 8.81%, thus reflecting that it is more likely than not that the bond will not

default during its remaining term. Based on this analysis, the Company determined that it is more likely than not that it will recover all interest and principal invested in this Puerto Rico government bond and is, therefore, not required to recognize a credit loss as of March 31, 2016. Also, the Company's conclusion is based on the assessment of the specific source of repayment of the outstanding bond, which continues to perform. PRHTA started principal repayments on July 1, 2014. All scheduled principal and interest payments to date have been collected. As a result of the aforementioned analysis, no other-than-temporary losses were recorded during the quarter ended March 31, 2016 and 2015.

The following table presents a rollforward of credit-related impairment losses recognized in earnings for the quarters ended March 31, 2016 and 2015 on available-for-sale securities:.

	Quarter Ended March 31,				
	2016		2015		
Balance at beginning of period	\$ 1,490	\$	-		
Reductions for securities sold during the period (realized)	(1,490)		-		
Balance at end of period	\$ -	\$	-		
15					

### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### **NOTE 4 - LOANS**

The Company's loan portfolio is composed of two segments, loans initially accounted for under the amortized cost method (referred to as "originated and other" loans) and loans acquired (referred to as "acquired" loans). Acquired loans are further segregated between acquired BBVAPR loans and acquired Eurobank loans. Acquired Eurobank loans were purchased subject to loss-sharing agreements with the FDIC. The FDIC loss-share coverage related to commercial and other-non single family acquired Eurobank loans expired on June 30, 2015. Notwithstanding the expiration of loss share coverage of commercial loans, on July 2, 2015, the Company entered into an agreement with the FDIC pursuant to which the FDIC concurred with a potential sale of a pool of loss-share assets covered under the commercial loss-sharing agreement. Pursuant to such agreement, and as further discussed below, the FDIC agreed to and paid \$20 million in loss share coverage with respect to the aggregate loss resulting from any portfolio sale within 120 days of the agreement. This sale was completed on September 28, 2015. Covered loans are no longer a material amount. Therefore, the Company changed its loan disclosures during 2015.

The coverage for the single family residential loans will expire on June 30, 2020. At March 31, 2016, the remaining covered loans amounting to \$69.7 million, net carrying amount (\$91.1 million gross amount), are included as part of acquired Eurobank loans under the name "loans secured by 1-4 family residential properties". At December 31, 2015, covered loans amounted to \$67.2 million, net carrying amount (\$92.3 million gross amount). Interest income recognized for covered loans during March 31, 2016 and 2015 was \$2.2 million and \$15.5 million, respectively. The decrease in interest income recognized for covered loans is due to the expiration of the FDIC loss-share coverage related to commercial and other-non single family acquired Eurobank on June 30, 2015.

# **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The composition of the Company's loan portfolio at March 31, 2016 and December 31, 2015 was as follows:

	March 31, 2016	Dece 3 201
	(In thou	
Originated and other loans and leases held for investment:		
Mortgage	\$ 751,819	\$ 75
Commercial	1,425,385	1,44
Consumer	252,327	24
Auto and leasing	687,159	66
	3,116,690	3,11
Allowance for loan and lease losses on originated and other loans and leases	(113,238)	(112
	3,003,452	2,99
Deferred loan costs, net	4,350	
Total originated and other loans loans held for investment, net	3,007,802	3,00
Acquired loans:		
Acquired BBVAPR loans:		
Accounted for under ASC 310-20 (Loans with revolving feature and/or		
acquired at a premium)		
Commercial	6,558	
Consumer	36,346	3
Auto	91,406	10
	134,310	15
Allowance for loan and lease losses on acquired BBVAPR loans accounted for under ASC 310-20	(4,993)	(5
	129,317	14
Accounted for under ASC 310-30 (Loans acquired with deteriorated		
credit quality, including those by analogy)		
Mortgage	600,901	60
Commercial	267,931	28
Construction	77,858	8
Consumer	9,345	1
Auto	134,669	15
	1,090,704	1,14
Allowance for loan and lease losses on acquired BBVAPR loans accounted for under ASC 310-30	(27,747)	(25
	1,062,957	1,12
Total acquired BBVAPR loans, net	1,192,274	1,27
Acquired Eurobank loans:		
Loans secured by 1-4 family residential properties	91,113	9
Commercial and construction	142,298	14
Consumer	1,770	
Total acquired Eurobank loans	235,181	23
Allowance for loan and lease losses on Eurobank loans	(92,293)	(90
Total acquired Eurobank loans, net	142,888	14
Total acquired loans, net	1,335,162	1,41

**Total held for investment, net** Mortgage loans held-for-sale **Total loans, net**  **4,342,964 4,42** 17,165 1 **\$4,360,129 \$ 4,43** 

### **OFG BANCORP**

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

## Originated and Other Loans and Leases Held for Investment

The Company's originated and other loans held for investment are encompassed within four portfolio segments: mortgage, commercial, consumer, and auto and leasing.

The following tables present the aging of the recorded investment in gross originated and other loans held for investment as of March 31, 2016 and December 31, 2015 by class of loans. Mortgage loans past due include delinquent loans in the GNMA buy-back option program. Servicers of loans underlying GNMA mortgage-backed securities must report as their own assets the defaulted loans that they have the option (but not the obligation) to repurchase, even when they elect not to exercise that option.

	30-59	60-89	90+	Marc Total	h 31, 2016 Current			Loans 90+ Days Past Due and
	Days	Days	Days	Past	in Non-	Current		Still
	Past Due	Past Due	Past Due	Due	Accrual	Accruing	Total Loans	Accruing
	Due	Due	Due	(In thous		Accruing	Loans	Accruing
Mortgage					,			
Traditional (by origination year):								
Up to the year 2002	\$ 82	\$ 1,218	\$ 3,208	\$ 4,508	\$ 40	\$ 51,085	\$ 55,633	\$ 268
Years 2003 and 2004	388	3,579	5,844	9,811	20	87,458	97,289	_
Year 2005	313	1,893	3,864	6,070	-	47,421	53,491	-
Year 2006	634	1,238	7,212	9,084	233	66,753	76,070	-
Years 2007, 2008								
and 2009	282	1,417	14,128	15,827	_	72,650	88,477	705
Years 2010, 2011, 2012, 2013	511	2,015	9,017	11,543	_	136,702	148,245	
Years 2014, 2015 and 2016	_	444	1,099	1,543	63	91,213	92,819	_
	2,210	11,804	44,372	58,386	356	553,282	612,024	1,244
Non-traditional	-	395	5,014	5,409	12	22,286	27,707	-
Loss mitigation program	10,679	6,537	16,411	33,627	4,580	65,804	104,011	3,422
	12,889	18,736	65,797	97,422	4,948	641,372	743,742	4,666
Home equity secured personal loans	-	-	-	-	-	393	393	-
GNMA's buy-back option program	-	-	7,684	7,684	-	-	7,684	-
Total mortgage	12,889	18,736	73,481	105,106	4,948	641,765	751,819	4,666

# Commercial

		1	8					
Total commercial	932	1,421	17,333	19,686	193,363	1,212,336	1,425,385	-
	288	966	747	2,001	188,189	506,675	696,865	-
Floor plan	28	18	41	87	-	34,230	34,317	-
Retail	260	948	706	1,914	21	72,689	74,624	-
Middle market	-	-	-	-	1,493	102,295	103,788	-
Institutional	-	-	-	-	186,675	176,580	363,255	-
Corporate	-	-	-	-	-	120,881	120,881	-
Other commercial and industrial:								
	644	455	16,586	17,685	5,174	705,661	728,520	-
Real estate	-	-	-	-	-	16,372	16,372	-
Floor plan	-	-	-	-	-	2,859	2,859	-
Retail	644	455	7,088	8,187	2,659	233,174	244,020	-
Middle market	-	-	9,498	9,498	2,515	196,890	208,903	-
Institutional	-	-	-	-	-	27,584	27,584	-
Corporate	-	-	-	-	-	228,782	228,782	-
Commercial secured by real estate:								
C 0 C								

# **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

# March 31, 2016

					Current			Loans 90+ Days Past Due and
	30-59 Days	60-89 Days	90+ Days	Total Past	in Non-	Current		Still
	Past Due	Past Due	Past Due		Accrual	Accruing	Total Loans	Accruing
~				(In thous	ands)			
Consumer								
Credit cards	387	159	422	968	-	22,397	23,365	-
Overdrafts	17	-	-	17	-	203	220	-
Personal lines of credit	51	49	53	153	3	2,194	2,350	-
Personal loans	2,518	927	1,104	4,549	434	205,240	210,223	-
Cash collateral personal loans	214	19	14	247	-	15,922	16,169	_
<b>Total consumer</b>	3,187	1,154	1,593	5,934	437	245,956	252,327	<b>'</b> -
Auto and leasing	53,801	17,203	7,742	78,746	57	608,356	687,159	_
Total	\$70,809	\$38,514	<b>\$100,149</b> 19	\$209,472	\$198,805	\$2,708,413	\$3,116,690	\$4,666

# **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

# **December 31, 2015**

Current 30-59 60-89 90+ Total	Loans 90+ Days Past Due and
Days Days Past in Non- Current	Still
Past Past Past Due Tota	Accriting
Due Due Due Accrual Accruing Loan	s Accrums
(In thousands)	
Mortgage  Traditional (hypericination year):	
Traditional (by origination year):	700 ¢ 144
	789 \$ 144
Years 2003 and 2004 251 5,036 5,536 10,823 - 88,623 99,	
Year 2005 79 2,553 3,549 6,181 - 48,040 54,	
Year 2006 551 2,878 7,934 11,363 176 66,864 78, Years 2007, 2008	103 -
170 2,053 14,733 16,956 - 74,590 91,	546 526
and 2009	
Years 2010, 2011, 2012, 2013 662 1,673 10,519 12,854 141 137,749 150,	
·	856 -
1,793 16,475 46,823 65,091 358 552,556 618,	
Non-traditional - 977 5,079 6,056 13 23,483 29,	
Loss mitigation program 9,958 6,887 14,930 31,775 5,593 64,548 101,	916 3,083
11,751 24,339 66,832 102,922 5,964 640,587 749,	473 3,825
Home equity secured personal 64 64 - 346	410 -
loans	
	945 -
Total mortgage 11,751 24,339 74,841 110,931 5,964 640,933 757,	828 3,825
Commercial	
Commercial secured by real estate:	
Corporate 227,557 227,	
Institutional 213 213 - 33,594 33,	
Middle market 1,174 712 9,113 10,999 1,730 194,219 206,	
Retail 686 466 6,921 8,073 1,177 231,840 241,	)90 -
Floor plan 2,892 2,	892 -
Real estate 16,662 16,	- 662
2,073 1,178 16,034 19,285 2,907 706,764 728,	956 -
Other commercial and industrial:	
Corporate 108,582 108,	582 -
Institutional 190,290 190,695 380,	985 -
Middle market 1,565 105,748 107,	313 -
Retail 282 639 604 1,525 783 75,489 77,	797 -
Floor plan 238 51 39 328 - 37,688 38,	016 -
520 690 643 1,853 192,638 518,202 712,	

Total commercial 2,593 1,868 16,677 21,138 195,545 1,224,966 1,441,649

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#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

#### **December 31, 2015**

	30-59 Days Past Due	60-89 Days Past Due	90+ Days Past Due	Total Past Due (In thous	Current in Non- Accrual ands)	<b>Current Accruing</b>	Total Loans	Loans 90+ Days Past Due and Still
Consumer								
Credit cards	449	182	369	1,000	-	21,766	22,766	-
Overdrafts	24	-	-	24	-	166	190	-
Personal lines of credit	74	-	45	119	19	2,106	2,244	-
Personal loans	2,078	1,179	627	3,884	414	196,858	201,156	-
Cash collateral personal loans	125	17	2	144	-	16,450	16,594	-
Total consumer	2,750	1,378	1,043	5,171	433	237,346	242,950	-
Auto and leasing	53,566	16,898	8,293	78,757	49	590,357	669,163	-
Total	\$70,660	\$44,483	\$100,854	\$215,997	\$201,991	\$2,693,602	\$3,111,590	\$3,825

During 2015, the Company changed its early delinquency reporting on mortgage loans from one scheduled payment due to two scheduled payments due in order to comply with regulatory reporting instructions and be comparable with local peers, except for troubled-debt restructured loans which continue using one scheduled payment due for delinquency reporting.

At March 31, 2016 and December 31, 2015, the Company had a carrying balances of \$330.8 million and \$334.6 million, respectively, in loans granted to the Puerto Rico government, including its instrumentalities, public corporations and municipalities as part of the institutional commercial loan segment. All loans granted to the Puerto Rico government were current at March 31, 2016 and December 31, 2015. We, as part of a bank syndicate, have granted various extensions to the Puerto Rico Electric Power Authority ("PREPA") and on November 5, 2015 entered into a Restructuring Support Agreement with a view towards restructuring the debt on terms that provide for full repayment of the debt to the Bank. After the first extension in the third quarter of 2014, the Company classified the credit as substandard and a troubled-debt restructuring. The Company conducted an impairment analysis considering the probability of collection of principal and interest, which included a financial model to project the future liquidity status of PREPA under various scenarios and its capacity to service its financial obligations, and concluded that PREPA had sufficient cash flows for the repayment of the line of credit. Despite the Company's analysis showing PREPA's capacity to repay the line of credit, the Company placed its participation in non-accrual and recorded a \$24 million provision during the first quarter of 2015. During the fourth quarter of 2015, the Company recorded an additional \$29.3 million provision for loan and lease losses on PREPA. Since it was placed in non-accrual, interest payments have been applied to principal. At March 31, 2016, and December 31, 2015, the allowance for loan and lease losses to PREPA was \$53.3 million.

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

#### **Acquired Loans**

Acquired loans were initially measured at fair value and subsequently accounted for under either ASC 310-30 (Loans and Debt Securities Acquired with Deteriorated Credit Quality) or ASC 310-20 (Non-refundable fees and Other Costs). We have acquired loans in two bank acquisitions, BBVAPR and Eurobank.

#### **Acquired BBVAPR Loans**

Accounted for under ASC 310-20 (Loans with revolving feature and/or acquired at a premium)

Credit cards, retail and commercial revolving lines of credits, floor plans and performing auto loans with FICO scores over 660 acquired at a premium, excluding the acquired Eurobank loan portfolio, are accounted for under the guidance of ASC 310-20, which requires that any contractually required loan payment receivable in excess of the Company's initial investment in the loans be accreted into interest income on a level-yield basis over the life of the loan. Loans accounted for under ASC 310-20 are placed on non-accrual status when past due in accordance with the Company's non-accrual policy, and any accretion of discount or amortization of premium is discontinued. Acquired BBVAPR loans that were accounted for under the provisions of ASC 310-20 are removed from the acquired loan category at the end of the reporting period upon refinancing, renewal or normal re-underwriting.

The following tables present the aging of the recorded investment in gross acquired BBVAPR loans accounted for under ASC 310-20 as March 31, 2016 and December 31, 2015, by class of loans:

			March	31, 2016			
							Loans
							90+
							Days
							Past
							Due
				Current	t		and
30-59	60-89	90+	Total	in			C4.11
Days	Days	Days	Past	Non-	Current		Still
Past	Past	Past	D			Total	
Due	Due	Due	Due	Accrual	Accruing	Loans	Accruing
		(	In thousa	nds)	S		

#### **Commercial**

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Total	\$ 7.650	\$ 2,453	\$ 2,196	\$ 12,299	<b>\$</b> -	\$ 122,011	\$ 134,310	\$ -
Auto	6,895	2,108	553	9,556	-	81,850	91,406	-
	687	337	788	1,812	-	34,534	36,346	-
Personal loans	37	9	9	55	-	2,903	2,958	-
Credit cards	650	328	779	1,757	-	31,631	33,388	-
Consumer								
	68	8	855	931	-	5,627	6,558	-
	68	8	184	260	-	3,264	3,524	-
Floor plan	-	-	7	7	-	-	7	-
Retail	68	8	177	253	-	3,264	3,517	-
Other commercial and industrial								
	-	-	671	671	-	2,363	3,034	-
Floor plan	-	-	457	457	-	2,363	2,820	-
Retail	\$ -	\$ -	\$ 214	\$ 214	\$ -	\$ -	\$ 214	\$ -
Commercial secured by real estate								

#### **OFG BANCORP**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

#### **December 31, 2015**

					Decemb	(	Cur	ren					Loa 90 Da Pa Do ar	)+ iys ist ue
	30-59		60-89	90+	Total		i Na		•	·			St	ill
	Days Past Due		Days Past Due	Days Past Due	Past Due		No Acc			ccruing		otal pans	Accr	uing
				(	In thous					J				
Commercial														
Commercial secured by real estate														
Retail	\$	- :	\$ -	\$ 228	\$ 2	28	\$	-	\$	-	\$	228	\$	-
Floor plan		-	-	467	4	67		-		2,422		2,889	į.	-
		-	-	695	6	95		-		2,422		3,117		-
Other commercial and industrial														
Retail	18	36	29	178	3	93		-		3,331		3,724		-
Floor plan		-	-	7		7		-		609		616	) )	-
	18	36	29	185	4	00		-		3,940		4,340	ı	-
	18	<b>36</b>	29	880	1,0	95		-		6,362		7,457		-
Consumer														
Credit cards	93	30	384	489	1,8	03		-		33,414	3	35,217		-
Personal loans	1	4	29	46		89		-		3,079		3,168		-
	94	14	413	535	1,8	92		-		36,493	3	38,385		-
Auto	7,55	53	2,279	831	10,6	63		-		96,248	10	06,911		-
Total	\$ 8,68	33	\$ 2,721	\$ 2,246	\$ 13,6	50	\$	-	\$	139,103	\$ 15	52,753	\$	-

<u>Acquired BBVAPR Loans Accounted for under ASC 310-30 (including those accounted for under ASC 310-30 by analogy)</u>

Acquired BBVAPR loans, except for credit cards, retail and commercial revolving lines of credits, floor plans and performing auto loans with FICO scores over 660 acquired at a premium, are accounted for by the Company in accordance with ASC 310-30.

The carrying amount corresponding to acquired BBVAPR loans with deteriorated credit quality, including those accounted under ASC 310-30 by analogy, in the statements of financial condition at March 31, 2016 and December 31, 2015 is as follows:

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	March 31, 2016	December 31, 2015
	(In thousa	ands)
Contractual required payments receivable	\$1,860,343	\$1,945,098
Less: Non-accretable discount	\$428,976	\$434,190
Cash expected to be collected	1,431,367	1,510,908
Less: Accretable yield	340,663	361,688
Carrying amount, gross	1,090,704	1,149,220
Less: allowance for loan and lease losses	27,747	25,785
Carrying amount, net	\$1,062,957	\$1,123,435

At March 31, 2016 and December 31, 2015, the Company had \$71.0 million and \$80.9 million, respectively, in loans granted to the Puerto Rico government, including its instrumentalities, public corporations and municipalities as part of its acquired BBVAPR loans accounted for under ASC 310-30. This entire amount was current at March 31, 2016 and December 31, 2015.

#### **OFG BANCORP**

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The following tables describe the accretable yield and non-accretable discount activity of acquired BBVAPR loans accounted for under ASC 310-30 for the quarters ended March 31, 2016 and 2015:

				Qua	rte	r Ended 1	Ma	rch 31, 2	201	6	
	N	Iortgage	Co	mmercia	Cor	struction	1	Auto	Co	nsumer	Total
						(In thou	ısa	nds)			
Accretable Yield Activity:											
Balance at beginning of period	\$	268,794			\$	19,615	\$	21,578	\$	6,290	\$ 361,688
Accretion		(8,307)		(5,839)		(1,869)		(4,211)		(938)	(21,164)
Change in expected cash flows		-		128		200		1		-	329
Transfer from (to) non-accretable discount		70		402		(790)		219		(91)	(190)
Balance at end of period	\$	260,557	\$	40,102	\$	17,156	\$	17,587	\$	5,261	\$ 340,663
Non-Accretable Discount Activity:											
Balance at beginning of period	\$	374,772	\$	11,781	\$	6,764	\$	22,039	\$	18,834	\$ 434,190
Change in actual and expected cash flows		(4,547)		(663)		(122)		118		(190)	(5,404)
Transfer (to) from accretable yield		(70)		(402)		790		(219)		91	190
Balance at end of period	\$	370,155	\$	10,716	\$	7,432	\$	21,938	\$	18,735	\$ 428,976
				Ougi	rto	r Ended 1	Ма	arch 31 <i>(</i>	201	5	
	Μ	Inrtoage	Co	mmercia				,		onsumer	Total
			-			(In thou			•	, <u>, , , , , , , , , , , , , , , , , , </u>	10001
Accretable Yield Activity:											
Balance at beginning of period	\$	298,364	\$	61,196	\$	25,829	\$	53,998	\$	6,559	\$ 445,946
Accretion		(8,987)		(10,759)		(3,810)		(6,988)		(926)	(31,470)
Transfer (to) from non-accretable discount		(4,765)		6,893		(2,629)		87		(32)	(446)
Balance at end of period	\$	284,612	\$	57,330	\$	19,390	\$	47,097	\$	5,601	\$ 414,030
Non-Accretable Discount Activity:											
Balance at beginning of period	\$	389,839	\$	23,069	\$	3,486	\$	16,215	\$	24,018	\$ 456,627

(350)

15,826 \$

(6,893)

(2,158)

2,629

(1,585)

(87)

3,957 \$ 14,543 \$ 23,576 \$ 450,511

(474)

32

(1,995)

\$ 392,609 \$

4,765

Change in actual and expected cash flows

Transfer from (to) accretable yield

Balance at end of period

(6,562)

446

## **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

# **Acquired Eurobank Loans**

The carrying amount of acquired Eurobank loans at March 31, 2016 and December 31, 2015 is as follows:

	March 31 2016		<b>December 31 2015</b>
	(In tho		
Contractual required payments receivable	\$ 334,111	\$	342,511
Less: Non-accretable discount	12,703		21,156
Cash expected to be collected	321,408		321,355
Less: Accretable yield	86,227		84,391
Carrying amount, gross	235,181		236,964
Less: Allowance for loan and lease losses	92,293		90,178
Carrying amount, net	\$ 142,888	\$	146,786

The following tables describe the accretable yield and non-accretable discount activity of acquired Eurobank loans for the quarters ended March 31, 2016 and 2015:

				Quarter 1	Enc	ded March	31,	2016	
					Co	nstruction			
						&			
		Loans			De	velopment			
	S	ecured			,	Secured			
	ł	y 1-4				by 1-4			
	]	Family	Col	mmercial		Family			
	Re	sidential	an	d Other	R	esidential			
	Pr	operties	Cor	struction	P	roperties	C	onsumer	Total
				(	In	thousands)			
Accretable Yield Activity:									
Balance at beginning of period	\$	51,954	\$	26,970	\$	2,255	\$	3,213	\$ 84,392
Accretion		(2,266)		(4,095)		(14)		(1,185)	(7,560)
Change in expected cash flows		984		11,093		(23)		(2,028)	10,026
Transfer from (to) non-accretable discount		115		(765)		19		-	(631)
Balance at end of period	\$	50,787	\$	33,203	\$	2,237	\$	-	\$ 86,227
Non-Accretable Discount Activity:									
Balance at beginning of period	\$	12,869	\$	-	\$	-	\$	8,287	\$ 21,156
Change in actual and expected cash flows		(51)		(765)		19		(8,287)	(9,084)
Transfer (to) from accretable yield		(115)		765		(19)		-	631

Balance at end of period \$ 12,703 \$ - \$ - \$ 12,703

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#### **OFG BANCORP**

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

# Quarter Ended March 31, 2015 Construction

					isti detioi	_					
					&						
	Loans		]	Dev	elopmen	t					
,	Secured			S	ecured						
	by 1-4	Co	mmercia	1	by 1-4						
	Family		and	]	Family						
R	esidential		Other	Re	sidential						
P	roperties	Cor	structio	nPr	operties	I	Leasing	C	onsumer		<b>Total</b>
	_				(In thou	ısa	nds)				
\$	47,636	\$	37,919	\$	20,753	\$	2,479	\$	1,072	\$	109,859
	(3,518)		(9,855)		(619)		(1,392)		(120)		(15,504)
	14,214		5,417		672		578		1,052		21,933
\$	58,332	\$	33,481	\$	20,806	\$	1,665	\$	2,004	\$	116,288
\$	27,348	\$	24,464	\$	-	\$	-	\$	10,598	\$	62,410
	(577)		(8,554)		672		578		116		(7,765)
	(14,214)		(5,417)		(672)		(578)		(1,052)		(21,933)
\$	12,557	\$	10,493	\$		\$	-	\$	9,662	\$	32,712
	R P \$	Secured by 1-4 Family Residential Properties (3,518) 14,214 \$ 58,332 \$ 27,348 (577) (14,214)	Secured by 1-4 Cor Family Residential Properties Cor \$ 47,636 \$ (3,518) 14,214 \$ 58,332 \$ \$ (577) (14,214)	Secured by 1-4 Commercia Family and Residential Other Properties Construction         \$ 47,636 \$ 37,919 (3,518) (9,855) 14,214 5,417         \$ 58,332 \$ 33,481         \$ 27,348 \$ 24,464 (577) (8,554) (14,214) (5,417)	Secured by 1-4 Commercial Family and IResidential Other Reproperties Construction Pr         \$ 47,636 \$ 37,919 \$ (3,518) (9,855) 14,214 5,417 \$ 58,332 \$ 33,481 \$         \$ 27,348 \$ 24,464 \$ (577) (8,554) (14,214) (5,417)	Loans         Development           Secured         Secured           by 1-4         Commercial operation         by 1-4           Family         and         Family           Residential Other Residential Properties ConstructionProperties (In thousand the properties (I	Loans         Development           Secured         Secured           by 1-4         Commercial by 1-4           Family         and         Family           Residential         Other Residential         Properties ConstructionProperties         I           \$ 47,636         \$ 37,919         \$ 20,753         \$ (3,518)         (9,855)         (619)           \$ 14,214         5,417         672         \$ 58,332         \$ 33,481         \$ 20,806         \$           \$ 27,348         \$ 24,464         \$ - \$         \$ (577)         (8,554)         672           \$ (14,214)         (5,417)         (672)         \$ (672)	Loans         Development           Secured         Secured           by 1-4         Commercial by 1-4           Family         and Family           Residential Other Residential Properties ConstructionProperties Leasing (In thousands)           \$ 47,636         \$ 37,919         \$ 20,753         \$ 2,479           (3,518)         (9,855)         (619)         (1,392)           14,214         5,417         672         578           \$ 58,332         \$ 33,481         \$ 20,806         \$ 1,665           \$ 27,348         \$ 24,464         \$ -         \$ -           \$ (577)         (8,554)         672         578           \$ (14,214)         (5,417)         (672)         (578)	Loans Secured Secured by 1-4 Commercial by 1-4 Family and Family Residential Other Residential Properties ConstructionProperties Leasing (In thousands)  \$ 47,636 \$ 37,919 \$ 20,753 \$ 2,479 \$ (3,518) (9,855) (619) (1,392) 14,214 5,417 672 578 \$ 58,332 \$ 33,481 \$ 20,806 \$ 1,665 \$ \$ (577) (8,554) 672 578 (14,214) (5,417) (672) (578)	Loans         Development           Secured         Secured           by 1-4         Commercial by 1-4           Family         and         Family           Residential         Other Residential         Leasing (In thousands)         Consumer (In thousands)           \$ 47,636         \$ 37,919         \$ 20,753         \$ 2,479         \$ 1,072           (3,518)         (9,855)         (619)         (1,392)         (120)           14,214         5,417         672         578         1,052           \$ 58,332         \$ 33,481         \$ 20,806         \$ 1,665         \$ 2,004           \$ 27,348         \$ 24,464         \$ -         \$ -         \$ 10,598           \$ (577)         (8,554)         672         578         116           (14,214)         (5,417)         (672)         (578)         (1,052)	Loans         Development           Secured         Secured           by 1-4         Commercial by 1-4           Family         and         Family           Residential         Properties ConstructionProperties         Leasing Consumer (In thousands)           \$ 47,636         \$ 37,919         \$ 20,753         \$ 2,479         \$ 1,072         \$ (3,518)         (9,855)         (619)         (1,392)         (120)         14,214         5,417         672         578         1,052         \$ 58,332         \$ 33,481         \$ 20,806         \$ 1,665         \$ 2,004         \$           \$ 27,348         \$ 24,464         \$ -         \$ -         \$ 10,598         \$           \$ (577)         (8,554)         672         578         116           (14,214)         (5,417)         (672)         (578)         (1,052)

## **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

# Non-accrual Loans

The following table presents the recorded investment in loans in non-accrual status by class of loans as of March 31, 2016 and December 31, 2015:

	March 31, 2016	D	ecember 31, 2015
	(In tho	usands)	
Originated and other loans and leases held for investment			
Mortgage			
Traditional (by origination year):			
Up to the year 2002	\$ 3,051	\$	3,786
Years 2003 and 2004	5,958		5,737
Year 2005	3,941		3,627
Year 2006	7,532		8,189
Years 2007, 2008 and 2009	13,742		14,625
Years 2010, 2011, 2012, 2013	9,056		10,588
Years 2014, 2015 and 2016	1,162		663
	44,442		47,215
Non-traditional	5,055		5,092
Loss mitigation program	19,630		20,172
	69,127		72,479
Home equity loans, secured personal loans	-		64
	69,127		72,543
Commercial			
Commercial secured by real estate			
Middle market	12,012		12,729
Retail	10,597		8,726
	22,609		21,455
Other commercial and industrial			
Institutional	186,675		190,290
Middle market	1,493		1,565
Retail	1,527		1,932
Floor plan	41		39
	189,736		193,826
	212,345		215,281
Consumer			
Credit cards	422		369
Personal lines of credit	64		100
Personal loans	1,539		1,146
Cash collateral personal loans	14		16
	2,039		1,631
Auto and leasing	7,873		8,418

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Total non-accrual originated loans \$ 291,384 \$ 297,873

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

	M	larch 31,	Ľ	ecember 31,
		2015		
		(In tho	usands)	
Acquired BBVAPR loans accounted for under ASC 310-20				
Commercial				
Commercial secured by real estate				
Retail	\$	214	\$	228
Floor plan		456		467
		670		695
Other commercial and industrial				
Retail		177		178
Floor plan		7		7
		184		185
		854		880
Consumer				
Credit cards		779		489
Personal loans		9		46
		788		535
Auto		572		831
Total non-accrual acquired BBVAPR loans accounted for under ASC 310-20		2,214		2,246
Total non-accrual loans	\$	293,598	\$	300,119

Loans accounted for under ASC 310-30 are excluded from the above table as they are considered to be performing due to the application of the accretion method, in which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analyses or are accounted under the cost recovery method.

Delinquent residential mortgage loans insured or guaranteed under applicable FHA and VA programs are classified as non-performing loans when they become 90 days or more past due, but are not placed in non-accrual status until they become 18 months or more past due, since they are insured loans. Therefore, these loans are included as non-performing loans but excluded from non-accrual loans.

During the first quarter of 2015, the revolving line of credit to PREPA was classified as non-accrual. At March 31, 2016, this line of credit had an unpaid principal balance of \$186.7 million. Since the second quarter of 2015, interest payments are applied to principal. As of March 31, 2016, the specific reserve for the PREPA line of credit is \$53.3 million.

At March 31, 2016 and December 31, 2015, loans whose terms have been extended and which are classified as troubled-debt restructurings that are not included in non-accrual loans amounted to \$96.5 million and \$93.6 million,

respectively, as they are performing under their new terms.

#### **OFG BANCORP**

#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

#### **Impaired Loans**

The Company evaluates all loans, some individually and others as homogeneous groups, for purposes of determining impairment. The total investment in impaired commercial loans was \$227.1 million and \$235.8 million at March 31, 2016 and December 31, 2015, respectively. Impaired commercial loans at March 31, 2016 and December 31, 2015 included the PREPA line of credit with an unpaid principal balance of \$186.7 million and \$190.3 million, respectively. The impaired commercial loans were measured based on the fair value of collateral or the present value of cash flows, including those identified as troubled-debt restructurings. The valuation allowance for impaired commercial loans amounted to \$56.6 million at March 31, 2016 and \$55.9 million at December 31, 2015. The valuation allowance for impaired commercial loans at March 31, 2016 and December 31, 2015 included \$53.3 million of specific allowance for PREPA. The total investment in impaired mortgage loans was \$90.8 million and \$90.0 million at March 31, 2016 and December 15, 2015, respectively. Impairment on mortgage loans assessed as troubled-debt restructurings was measured using the present value of cash flows. The valuation allowance for impaired mortgage loans amounted to \$9.1 million at March 31, 2016 and \$9.2 million at December 31, 2015.

## Originated and Other Loans and Leases Held for Investment

The Company's recorded investment in commercial and mortgage loans categorized as originated and other loans and leases held for investment that were individually evaluated for impairment and the related allowance for loan and lease losses at March 31, 2016 and December 31, 2015 are as follows:

	March 31, 2016							
		Unpaid Principal	-	Recorded Investment (In thousa	A	Related llowance	Coverage	
Impaired loans with specific allowance:								
Commercial	\$	211,543	\$	196,997	\$	56,580	29%	
Residential impaired and troubled-debt restructuring		98,610		90,772		9,135	10%	
Impaired loans with no specific allowance:								
Commercial		37,034		29,656		-	0%	
Total investment in impaired loans	\$	347,187	\$	317,425	\$	65,715	21%	

	December 31	1, 2015	
Unpaid	Recorded	Related	
Principal	Investment	Allowance	Coverage
	(In thousa	nds)	

Impaired loans with specific allowance: Commercial	\$ 210,718	\$ 199,366	\$ 55,947	29%
Residential impaired and troubled-debt restructuring	97,424	89,973	9,233	10%
Impaired loans with no specific allowance				
Commercial	42,110	35,928	-	0%
Total investment in impaired loans	\$ 350,252	\$ 325,267	\$ 65,180	21%
	29			

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

#### **Acquired BBVAPR Loans**

## Loans Accounted for under ASC 310-20 (Loans with revolving feature and/or acquired at a premium)

The Company's recorded investment in acquired BBVAPR commercial loans accounted for under ASC 310-20 that were individually evaluated for impairment and the related allowance for loan and lease losses at March 31, 2016 and December 31, 2015 are as follows:

	March 31, 2016							
	Unpaid Principal			ecorded estment (In thous	Related Allowance sands)		Coverage	
Impaired loans with no specific allowance								
Commercial	\$	478	\$	464	\$	-	0%	
Total investment in impaired loans	\$	478	\$	464	\$	-	0%	

	December 31, 2015						
		Inpaid rincipal	Recorded Investment (In thousa		Specific Allowance sands)		Coverage
Impaired loans with no specific allowance							
Commercial	\$	486	\$	474	\$	-	0%
Total investment in impaired loans	\$	486	\$	474	\$	-	0%

## <u>Loans Accounted for under ASC 310-30 (including those accounted for under ASC 310-30 by analogy)</u>

The Company's recorded investment in acquired BBVAPR loan pools accounted for under ASC 310-30 that have recorded impairments and their related allowance for loan and lease losses at March 31, 2016 and December 31, 2015 are as follows:

	March 31, 2016							
		Unpaid Principal		Recorded vestment (In thous		lowance	Coverage to Recorded Investment	
Impaired loan pools with specific allowance:  Mortgage Commercial	\$	600,901 267,931	\$	600,901 164,913	\$	1,762 15,668	0% 10%	

Construction Auto	77,619 134,669	77,619 134,669	4,762 5,555	6% 4%
Total investment in impaired loan pools	\$ 1,081,120	\$ 978,102	\$ 27,747	3%
	30			

#### **OFG BANCORP**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

# December 31, 2015

		Unpaid	]	Recorded	,		Coverage to Recorded
		Principal		Investment		lowance	Investment
		-		(In thousa	nds)		
Impaired loan pools with specific allowance:							
Mortgage	\$	608,294	\$	608,294	\$	1,762	0%
Commercial		287,311		168,107		15,454	9%
Construction		88,180		87,983		5,707	6%
Auto		153,592		153,592		2,862	2%
Total investment in impaired loan	\$	1,137,377	\$	1,017,976	\$	25,785	3%
pools	Ψ	1,107,077	Ψ	1,011,010	Ψ	20,700	8 70

The tables above only present information with respect to acquired BBVAPR loans and pools accounted for under ASC 310-30 if there is a recorded impairment to such loans or loan pools and a specific allowance for loan losses.

## Acquired Eurobank Loans

The Company's recorded investment in acquired Eurobank loan pools that have recorded impairments and their related allowance for loan and lease losses as of March 31, 2016 and December 31, 2015 are as follows:

	March 31, 2016						
		Unpaid Principal		Recorded vestment (In thous		lowance	Coverage to Recorded Investment
Impaired loan pools with specific allowance:  Loans secured by 1-4 family residential properties	\$	96,028	\$	91,113	\$	23,961	26%
Commercial and construction Consumer Total investment in impaired loan pools	\$	130,042 1,708 <b>227,778</b>	\$	142,298 1,770 <b>235,181</b>	\$	68,089 243 <b>92,293</b>	48% 14% 39%

	December 3	31, 2015	
Unpaid	Recorded	Specific	Coverage

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	P	Principal	In	vestment (In thous		llowance	to Recorded Investment
Impaired loan pools with specific allowance							
Loans secured by 1-4 family residential	\$	101,444	\$	92.273	\$	22,570	24%
properties	Ψ	101,777	Ψ	72,213	Ψ	22,370	2470
Commercial and construction		133,148		142,377		67,365	47%
Consumer		6,713		2,314		243	11%
Total investment in impaired loan pools	\$	241,305	\$	236,964	\$	90,178	38%

The tables above only present information with respect to acquired Eurobank loans and loan pools accounted for under ASC 310-30 if there is a recorded impairment to such loans or loan pools and a specific allowance for loan losses.

## **OFG BANCORP**

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following table presents the interest recognized in commercial and mortgage loans that were individually evaluated for impairment, excluding loans accounted for under ASC 310-30 for the quarters ended March 31, 2016 and 2015:

	Quarter Ended March 31,									
		20	016		2015					
	Inc	erest ome gnized	R	Average Recorded Evestment	I	nterest ncome cognized	R	Average lecorded vestment		
	Kecoş	gilizeu	111	(In tho		C	1111	vestillent		
Originated and other loans held for investment:										
Impaired loans with specific allowance										
Commercial	\$	71	\$	196,795	\$	3,695	\$	79,873		
Residential troubled-debt restructuring		798		90,292		733		93,391		
Impaired loans with no specific allowance										
Commercial		270		33,626		241		161,568		
		1,139		320,713		4,669		334,832		
Acquired loans accounted for under ASC 310-20:										
Impaired loans with no specific allowance										
Commercial		-		467		12		2,401		
Total interest income from impaired loans	\$	1,139	\$	321,180	\$	4,681	\$	337,233		

# **Modifications**

The following tables present the troubled-debt restructurings during the quarters ended March 31, 2016 and 2015.

			Qı	ıarter Ended Mar	ch 31, 201	6	
	Pre	-Modificat	ion	Pre-Modification	-Modificat	ion	<b>Post-Modification</b>
	Numbe	utstandirĄ	re-Modification	Weighted O	utstandinĄ	pst-Modification	Weighted
	of	Recorded	Weighted	Average Term	Recorded	Weighted	Average Term (in
	contract	nvestment	Average Rate	(in Months) In	nvestment	Average Rate	Months)
				(Dollars in thou	ısands)		
Mortgage	33	3 \$ 3,957	6.03%	361	\$4,854	4.83%	493
Commercial	2	2 655	6.81%	41	656	6.71%	36
Consumer	21	192	14.28%	75	231	11.15%	72

			Qι	ıarter Ended Mar	ch 31, 201	5	
	Pre-	Modificati	on	Pre-Modification	Modificat	ion	<b>Post-Modification</b>
	NumbeO	utstandir <b>R</b> g	re-Modification	Weighted Or	Weighted		
	of 1	Recorded	Weighted	Average Term I	Recorded	Weighted	Average Term (in
	contract	nvestment	Average Rate	(in Months) In	vestment	Average Rate	Months)
				(Dollars in thou	sands)		
Mortgage	51	\$6,182	4.00%	356	\$6,054	4.02%	357
Commercial	3	4,505	6.83%	80	4,505	7.00%	141
Consumer	11	146	14.67%	75	182	14.80%	66

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following table presents troubled-debt restructurings for which there was a payment default during the twelve-month periods ended March 31, 2016 and 2015:

Twelve Month Period Ended March 31.

	2	016		2						
	<b>Number of</b>	Rec	orded	<b>Number of</b>	Rec	orded				
	Contracts	Inve	stment	Contracts	Inve	stment				
			(Dollars in	thousands)						
Mortgage	31	\$	3,732	60	\$	6,963				
Consumer	3	\$	77	6	\$	81				
Auto	1	\$	17	_	\$	_				

#### Credit Quality Indicators

The Company categorizes originated and other loans and acquired loans accounted for under ASC 310-20 into risk categories based on relevant information about the ability of borrowers to service their debt, such as economic conditions, portfolio risk characteristics, prior loss experience, and the results of periodic credit reviews of individual loans.

The Company uses the following definitions for risk ratings:

**Pass:** Loans classified as "pass" have a well-defined primary source of repayment very likely to be sufficient, with no apparent risk, strong financial position, minimal operating risk, profitability, liquidity and capitalization better than industry standards.

**Special Mention:** Loans classified as "special mention" have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

**Substandard:** Loans classified as "substandard" are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Doubtful:** Loans classified as "doubtful" have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, questionable and improbable.

Loss: Loans classified as "loss" are considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off this worthless loan even though partial recovery may be effected in the future.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans.

## **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

As of March 31, 2016 and December 31, 2015, and based on the most recent analysis performed, the risk category of gross originated and other loans and BBVAPR acquired loans accounted for under ASC 310-20 subject to risk rating by class of loans is as follows:

					arch 31, 2 Risk Ratin	Ó			Inc	lividually	
		Balance			Special		Measured for				
	O	utstanding	Pass		Mention In thousan		Dou	btful	Im	pairment	
Commercial - originated and other	r			(-							
loans held for investment											
Commercial secured by real estate:											
Corporate	\$	228,782	\$ 213,714	\$	15,068	\$ -	\$	-	\$	-	
Institutional		27,584	25,779		-	-		-		1,805	
Middle market		208,903	180,248		14,078	189		-		14,388	
Retail		244,020	219,150		7,592	5,069		-		12,209	
Floor plan		2,859	2,859		-	_		_		-	
Real estate		16,372	16,372		-	-		_		-	
		728,520	658,122		36,738	5,258		-		28,402	
Other commercial and industrial:											
Corporate		120,881	113,235		-	_		_		7,646	
Institutional		363,255	176,580		_	_		_		186,675	
Middle market		103,788	92,896		8,787	218		_		1,887	
Retail		74,624	69,644		1,749	1,227		_		2,004	
Floor plan		34,317	34,195		-	83		_		39	
		696,865	486,550		10,536	1,528		_		198,251	
Total		1,425,385	1,144,672		47,274	6,786		_		226,653	
Commercial - acquired loans		-,,	-,,		,_, .	2,1.22				,	
(under ASC 310-20)											
Commercial secured by real estate:											
Retail		214	-		-	214		-		-	
Floor plan		2,820	574		1,789	-		-		457	
		3,034	574		1,789	214		-		457	
Other commercial and industrial:											
Retail		3,517	3,444		-	73		-		-	
Floor plan		7	-		-	-		-		7	
-		3,524	3,444		-	73		-		7	
Total		6,558	4,018		1,789	287		-		464	
Total	\$	1,431,943	\$ <b>1,148,690</b> 34	\$	49,063	\$ 7,073	\$	-	\$	227,117	

# **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

December 31, 2015 Risk Ratings

	]	Balance		Special		Individua Measure for		
	Ou	ıtstanding	Pass (In	Menti <b>&amp;m</b> l thousands		u 896	<b>hup</b> airment	
Commercial - originated and other loans held for investment			`		,			
Commercial secured by real estate:								
Corporate	\$	227,557 \$	212,410	\$ 15,147	\$ -	\$ -	\$ -	
Institutional		33,807	25,907	_	-	-	7,900	
Middle market		206,948	181,916	9,697	-	-	15,335	
Retail		241,090	217,836	7,936	5,097	-	10,221	
Floor plan		2,892	2,892		_	-	-	
Real estate		16,662	16,662	_	-	_	-	
		728,956	657,623	32,780	5,097	_	33,456	
Other commercial and industrial:								
Corporate		108,582	100,826	_	-	-	7,756	
Institutional		380,985	190,695	_	-	-	190,290	
Middle market		107,313	97,288	8,052	-	-	1,973	
Retail		77,797	73,757	1,076	1,184	_	1,780	
Floor plan		38,016	35,862	2,115	-	_	39	
•		712,693	498,428	11,243	1,184	_	201,838	
Total	1	1,441,649	1,156,051	44,023	6,281	-	235,294	
Commercial - acquired loans								
(under ASC 310-20)								
Commercial secured by real estate:								
Retail		228	-	-	228	-	-	
Floor plan		2,889	602	1,820	-	-	467	
		3,117	602	1,820	228	-	467	
Other commercial and industrial:								
Retail		3,724	3,637	-	87	-	-	
Floor plan		616	609	-	-	-	7	
-		4,340	4,246	-	87	-	7	
Total		7,457	4,848	1,820	315	-	474	
Total	<b>\$</b> 1	1,449,106 \$	1,160,899	\$45,843	\$ 6,596	\$ -	\$ 235,768	

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

At March 31, 2016 and 2015, the Company had outstanding credit facilities of approximately \$401.8 million and \$415.4 million, respectively, granted to the Puerto Rico government, including its instrumentalities, public corporations and municipalities, included within portfolio of originated and other loans and acquired BBVAPR loans accounted for under ASC 310-30. A substantial portion of the Company's credit exposure to Puerto Rico's government consists of collateralized loans or obligations that have a specific source of income or revenues identified for their repayment. Approximately \$204 million of these loans are general obligations of municipalities secured by *ad valorem* taxation, without limitation as to rate or amount, on all taxable property within the issuing municipalities. The good faith, credit and unlimited taxing power of each issuing municipality are pledged for the payment of its general obligations.

At March 31, 2016, we had approximately \$198.2 million of credit facilities to central government and public corporations of the Commonwealth, including:

- PREPA with an outstanding balance of \$186.7 million; and
- The PRHFA with an outstanding balance of \$11.0 million to be repaid from abandoned or unclaimed funds at financial institutions that revert to the government under a Puerto Rico escheat law.

The outstanding balance of credit facilities to public corporations decreased to \$10.0 during the first quarter of 2016 as a result of partial repayment by PRHFA.

Oriental Bank is part of a four bank syndicate providing a \$550 million revolving line of credit to finance the purchase of fuel for PREPA's day-to-day power generation activities. Our participation in the line of credit has an unpaid principal balance of \$186.7 million as of March 31, 2016. As part of the bank syndicate, the Bank entered into a forbearance agreement with PREPA, which was extended several times during 2015 until the execution of a Restructuring Support Agreement on November 5, 2015 with PREPA and certain other creditors. The Restructuring Support Agreement provides for the restructuring of the fuel line of credit subject to the accomplishment of several milestones, including some milestones that depend on the actions of third parties to the agreement, such as the negotiation of agreements with other creditors and legislative action. The Company has classified the credit facility to PREPA as doubtful and on non-accrual status. The Company conducted an impairment analysis considering the probability of collection of principal and interest, which included a financial model to project the future liquidity status of PREPA under various scenarios and its capacity to service its financial obligations, and concluded that PREPA had sufficient cash flows for the repayment of the line of credit. Despite the Company's analysis showing PREPA's capacity to repay the line of credit, the Company placed its participation in non-accrual and recorded a \$24 million provision during the first quarter of 2015. During the fourth quarter of 2015, the Company recorded an additional \$29.3 million provision for loan and lease losses for PREPA as a result of the increased level of uncertainty as to the closing of the restructuring agreement, which is expected by the second half of 2016. Since April 1, 2015, interest payments have been applied to principal.

The PREPA Revitalization Act was recently signed into law by the Governor of Puerto Rico. It provides for a major debt restructuring of PREPA's outstanding debt and sets forth a legal framework for PREPA to execute on the agreements reached with its creditors. Among other things, it (i) enhances PREPA's governance processes; (ii) adjusts PREPA's practices for hiring and managing personnel; (iii) changes PREPA's processes for collecting outstanding bills from public and private entities; (iv) improves transparency of PREPA's billing practices; (v) implements a competitive bidding process for soliciting third party investment in PREPA's infrastructure; (vi) allows for the refinancing of existing PREPA bonds through a securitization that would reduce PREPA's indebtedness and cost of borrowing; and (vii) sets forth a process for the Energy Commission to address PREPA's proposal for a new rate structure that consistent with its recovery plan.

PREPA's enabling act provides for local receivership upon request to any Puerto Rico court of competent jurisdiction in the event of a default in debt-service payments or other obligations in connection with PREPA's bonds. The receiver so appointed would be empowered, directly or through its agents and attorneys, to take possession of the undertakings, income and revenues pledged to the payment of the bonds in default; to have, hold, use, operate, manage and control the same; and to exercise all of PREPA's rights and powers with respect to such undertakings. However, any such receiver would not have the power to sell, assign, mortgage or otherwise dispose of PREPA's assets, and its powers would be limited to the operation and maintenance of such undertakings and the collection and application of the income and revenues therefrom. Although the Puerto Rico government is actively seeking the right to bankruptcy relief for some of its public instrumentalities, including PREPA, both through an amendment to the federal bankruptcy code and the enactment of a local debt restructuring law, such efforts have thus far been unsuccessful.

#### **OFG BANCORP**

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

For residential and consumer loan classes, the Company evaluates credit quality based on the delinquency status of the loan. As of March 31, 2016 and December 31, 2015, and based on the most recent analysis performed, the risk category of gross originated and other loans and acquired BBVAPR loans accounted for under ASC 310-20 not subject to risk rating by class of loans is as follows:

								rch 31, elinque						Iı	ndi	vidually	7
	]	Balance													Me	asured for	
	Ou	tstanding	0	-29 days	30-59 days		(	60-89 days	•	0-119 days		20-364 days		665+ lays	mp	airment	į
						(1	ln	thousa	nd	s)							
Originated and other loans and	<u>d</u>																
leases held for investment																	
<b>Mortgage</b> Traditional																	
Traditional																	
(by origination year)																	
Up to the year 2002	\$	55,633	\$	50,439	\$ 9	32	\$	1,219	\$	629	\$	1,352	\$	1,229	\$	683	
Years 2003 and 2004	Ψ	97,289	Ψ	85,896	38		Ψ	3,580	Ψ	1,681	Ψ	1,552	Ψ	2,444		1,748	
Year 2005		53,491		46,578	31			1,893		315		1,412		2,140		839	
Year 2006		76,070		63,614	4(			1,238		816		1,620		4,775		3,605	
Years 2007, 2008		70,070		05,014	-10			1,230		010		1,020		1,775		3,003	
Tears 2007, 2000		88,477		69,491	28	2		1,420		997		2,909		9,617		3,761	
and 2009		00,177		05,151	20	-		1,120		,,,,		2,707		,017		3,701	
Years 2010, 2011, 2012																	
10415 2010, 2011, 2012																	
2013		148,245		134,179	45	52		1,819		69		1,777		5,866		4,083	
Years 2014, 2015 and 2016		92,819		91,277		_		444		639		225		234		-	
, , , , , , , , , , , , , , , , , , , ,		612,024		541,474	1,92	20		11,613		5,146		10,847	2	26,305		14,719	
Non-traditional		27,707		22,299	,	_		395		128		2,337		2,548		-	
Loss mitigation program		104,011		17,800	2,89	00		1,953		669		1,498		3,148		76,053	
F 18 11		743,742		581,573	4,81			13,961		5,943		14,682	3	32,001		90,772	
Home equity secured		, .		, , , , , , , ,	, -			- ,		- ,		,		,		,	
1 2																	
personal loans		393		393		-		-		-		-		-		-	
GNMA's buy-back																	
		7,684		-		-		-		805		3,730		3,149		-	
option program																	
		751,819		581,966	<b>4,8</b> 1	0		13,961		6,748		18,412	3	35,150	9	90,772	
Consumer																	
Credit cards		23,365		22,403	38	37		153		192		230		-		-	
Overdrafts		220		203		7		-		-		-		-		-	
		2,350		2,197	4	1		49		22		31		-		-	

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Unsecured personal lines of								
credit								
Unsecured personal loans	210,223	205,756	2,458	920	1,082	7	-	-
Cash collateral personal loans	16,169	15,922	214	19	14	-	-	-
-	252,327	246,481	3,127	1,141	1,310	268	-	-
Auto and Leasing	687,159	608,442	53,801	17,203	5,572	2,141	-	-
G	1,691,305	1,436,889	61,738	32,305	13,630	20,821	35,150	90,772
Acquired loans (accounted for								
<u>under ASC 310-20)</u>								
Consumer								
Credit cards	33,388	31,631	650	328	287	492	-	-
Personal loans	2,959	2,903	37	9	-	10	-	-
	36,346	34,534	687	337	287	502	-	-
Auto	91,406	81,849	6,895	2,108	342	212	-	-
	127,752	116,383	7,582	2,445	629	714	-	-
Total	\$1,819,057	\$1,553,272	\$69,320	\$ 34,750	\$ 14,259	\$ 21,535	\$ 35,150	\$ 90,772
		3	7	•	•	•	•	•

# **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

# December 31, 2015 Delinquency

	]	Balance										M	easured for
	Ou	ıtstanding	0-	-29 days	0-59 lays		60-89 days thousa	00-119 days		0-364 lays	365+ days	m	pairment
Originated and other loan and leases held for investment Mortgage Traditional	<u>ıs</u>					(11)	uiousu						
(by origination year)													
Up to the year 2002	\$	57,789	\$	50,912	\$ 82	\$	2,218	\$ 530	\$	1,504	\$ 1,858	\$	685
Years 2003 and 2004		99,446		87,060	251		4,867	1,261		1,353	2,921		1,733
Year 2005		54,221		47,197	79		2,553	292		1,068	2,189		843
Year 2006		78,403		63,659	318		2,878	1,168		1,895	4,871		3,614
Years 2007, 2008													
		91,546		71,439	170		1,665	685		2,972	10,725		3,890
and 2009													
Years 2010, 2011, 201	2												
2013		150,744		134,945	569		1,611	434		1,982	6,737		4,466
Year 2014 and 2015		85,856		85,128	-		65	148		281	234		-
		618,005		540,340	1,469		15,857	4,518	1	1,055	29,535		15,231
Non-traditional		29,552		23,497	-		977	552		2,621	1,905		-
Loss mitigation program		101,916		16,031	4,173		1,977	727		1,728	2,538		74,742
		749,473		579,868	5,642		18,811	5,797	1	5,404	33,978		89,973
Home equity secured													
personal loans		410		346	-		-	-		64	-		-
GNMA's buy-back													
		7,945		-	-		-	1,593		3,578	2,774		-
option program													
		757,828		580,214	5,642		18,811	7,390	1	9,046	36,752		89,973
Consumer													
Credit cards		22,766		21,766	449		182	179		190	-		-
Overdrafts		190		166	24		-	-		-	-		-
Unsecured personal lines				2,125	74		_	17		28	_		_
of credit		2,244											
Unsecured personal loans	S	201,156		197,339	2,083		1,107	621		6	-		-
Cash collateral personal				16,450	125		17	2		_	_		_
loans		16,594		•									
		242,950		237,846	2,755		1,306	819		224	-		-
Auto and Leasing		669,163		590,482	53,549		16,839	5,708		2,585	-		-

Individually

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	1,669,941	1,408,542	61,946	36,956	13,917	21,855	36,752	89,973
Acquired loans (accounted								
for under ASC 310-20)								
Consumer								
Credit cards	35,217	33,414	930	384	186	303	-	-
Personal loans	3,168	3,079	14	29	1	45	-	-
	38,385	36,493	944	413	187	348	-	-
Auto	106,911	96,247	7,553	2,279	623	209	-	-
	145,296	132,740	8,497	2,692	810	557	-	-
Total	\$ 1,815,237	\$ 1,541,282	\$ 70,443	\$ 39,648	\$ 14,727	\$ 22,412	\$ 36,752	\$ 89,973

## **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

# NOTE 5 – ALLOWANCE FOR LOAN AND LEASE LOSSES

The composition of the Company's allowance for loan and lease losses at March 31, 2016 and December 31, 2015 was as follows:

	March 31, 2016	D	December 31, 2015
	(In tho	usands	s)
Allowance for loans and lease losses on non-acquired loans:			
Originated and other loans and leases held for investment:			
Mortgage	\$ 18,784	\$	18,352
Commercial	64,206		64,791
Consumer	11,414		11,197
Auto and leasing	18,716		18,261
Unallocated	118		25
Total allowance for originated and other loans and lease losses	113,238		112,626
Acquired loans:			
Acquired BBVAPR loans:			
Accounted for under ASC 310-20 (Loans with revolving feature			
and/or			
acquired at a premium)			
Commercial	23		26
Consumer	3,243		3,429
Auto	1,727		2,087
	4,993		5,542
Accounted for under ASC 310-30 (Loans acquired with	,		,
deteriorated			
credit quality, including those by analogy)			
Mortgage	1,762		1,762
Commercial	20,430		21,161
Auto	5,555		2,862
	27,747		25,785
Total allowance for acquired BBVAPR loans and lease losses	145,978		143,953
Acquired Eurobank loans:	,		,
Loans secured by 1-4 family residential properties	23,961		22,570
Commercial and other construction	68,089		67,365
Consumer	243		243
Total allowance for acquired Eurobank loan and lease losses	92,293		90,178
Total allowance for loan and lease losses	\$ 238,271	\$	234,131

The Company maintains an allowance for loan and lease losses at a level that management considers adequate to provide for probable losses based upon an evaluation of known and inherent risks. The Company's allowance for loan and lease losses policy provides for a detailed quarterly analysis of probable losses. The analysis includes a review of historical loan loss experience, value of underlying collateral, current economic conditions, financial condition of borrowers and other pertinent factors. While management uses available information in estimating probable loan losses, future additions to the allowance may be required based on factors beyond the Company's control. We also maintain an allowance for loan losses on acquired loans when: (i) for loans accounted for under ASC 310-30, there is deterioration in credit quality subsequent to acquisition, and (ii) for loans accounted for under ASC 310-20, the inherent losses in the loans exceed the remaining credit discount recorded at the time of acquisition.

### **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Allowance for Originated and Other Loan and Lease Losses Held for Investment

The following tables presents the activity in our allowance for loan and lease losses and the related recorded investment of the originated and other loans held for investment portfolio by segment for the periods indicated:

			Quarte	r En	ded N	Marc	h 31,	201	6	
	Mortga	<b>ge</b> oi	mmerci		sume thou	r ai Lea	sing	alloc	ate	dΓotal
Allowance for loan and lease losses for originated and other loans: Balance at beginning of period	¢ 10 25	2 ¢	64,791	¢ 1 ·	1 107	¢ 10	261	¢ 2	5 ¢	112.6
Charge-offs	\$ 16,55 (1,662		(1,011)							(13,36)
Recoveries	14	-	88	(2	102		2,979		_	3,3
Provision for originated and other loans	17	5	00		102	_	,,,,,		_	3,3
1 TOVISION FOR OTIGINALCA and other rouns	1,94	9	338		2,442	5	5,838	9	3	10,6
and lease losses	1,7 .		220		_,		,000			10,0
Balance at end of period	\$ 18,78	4 \$	64,206	<b>\$ 1</b> 1	1,414	\$ 18	3,716	\$11	8 \$	113,2
Allowance for loan and lease losses on originated and other loans: Ending allowance balance attributable	Mortga	<b>9</b>			(In th		Leas			ocated'
to loans:										
Individually evaluated for impairment	\$ 9,13	5 \$	56,5	80 \$	6	- 5	<b>\$</b>	-	\$	- \$
Collectively evaluated for impairment	9,64	9	7,6	26	11,4	414	18	,716	1	18
Total ending allowance balance	\$ 18,78	4 \$	64,2	06 \$	3 11,4	414 9	18	,716	<b>\$1</b>	18 \$
Loans:										
Individually evaluated for impairment	\$ 90,77					- 9			\$	- \$
Collectively evaluated for impairment			1,198,7							- 2
Total ending loan balance	\$ 751,81	9 \$	1,425,3	85 \$	5 252,3	327 9	687	,159	\$	- \$3
40										

### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Quarter Ended March 31, 2015						
	Auto					
ga <b>ge</b> ommerci <b>a</b> bnsumer	andUnallocatedTotal					

Mortga geommercia busumer and Unallocated Γotal Leasing

(In thousands)

Allowance for loan and lease losses for originated and other loans:						
Balance at beginning of period	\$ 19,679 \$	8,432 5	\$ 9,072	\$ 14,255	\$ 1	\$ 51,43
Charge-offs	(1,414)	(992)	(1,676)	(8,136)	-	(12,21)
Recoveries	-	89	153	3,384	-	3,62
Provision (recapture) for originated and						
	(179)	25,594	1,856	6,259	382	33,91

other loans and lease losses

Balance at end of period \$ 18,086 \$ 33,123 \$ 9,405 \$ 15,762 \$ 383 \$ 76,75

December 31, 2015
Auto
MortgageCommercialConsumer andUnallocatedT
Leasing
(In thousands)

Allowance for loan and lease losses on originated and other loans:

Ending allowance balance attributable

to loans:	
Individually evaluated for impairment	\$ 9,233 \$ 55,947 \$ - \$ - \$ - \$
Collectively evaluated for impairment	9,119 8,844 11,197 18,261 25
Total ending allowance balance	<b>\$ 18,352 \$ 64,791 \$ 11,197 \$ 18,261 \$ 25 \$</b> 1
Loans:	
Individually evaluated for impairment	\$ 89,973 \$ 235,294 \$ - \$ - \$ - \$ 3
Collectively evaluated for impairment	667,855 1,206,355 242,950 669,163 - 2,7
Total ending loan balance	\$757,828 \$1,441,649 \$242,950 \$669,163 \$ - \$3,1

### **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Allowance for BBVAPR Acquired Loan Losses

Loans accounted for under ASC 310-20 (Loans with revolving feature and/or acquired at a premium)

The following tables present the activity in our allowance for loan losses and related recorded investment of the associated loans in our BBVAPR acquired loan portfolio, excluding loans accounted for under ASC 310-30, for the periods indicated:

	Com	mercial	 uarter E sumer (I	A	March auto ausands	Unallo		Т	otal
Allowance for loan and lease losses									
for acquired BBVAPR loans									
accounted for under ASC 310-20:									
Balance at beginning of period	\$	26	\$ 3,429	\$	2,087	\$	-	\$	5,542
Charge-offs		(7)	(812)		(737)		-		(1,556)
Recoveries		32	81		598		-		711
Provision (recapture) for acquired BBVAPR	) <b>L</b>								
loan and lease losses accounted for		(28)	545		(221)		-		296
under ASC 310-20									
Balance at end of period	\$	23	\$ 3,243	\$	1,727	\$	-	\$	4,993

Allowance for loan and lease losses	Commercial	Consume	March 31, 2016 r Auto (In thousands)	Unallocated	Total
for acquired BBVAPR loans					
accounted for under ASC 310-20: Ending allowance balance attributable					
to loans: Collectively evaluated for impairment	\$ 23	\$ 3,24	43 \$ 1,727	7 \$ -	\$ 4,993

Total ending allowance balance	\$ 23	\$	3,243	\$ 1,727	\$ -	\$ 4,993
Loans:						
Individually evaluated for impairment	\$ 464	\$	-	\$ -	\$ -	\$ 464
Collectively evaluated for impairment	6,094		36,346	91,406	-	133,846
Total ending loan balance	\$ 6,558	\$	36,346	\$ 91,406	\$ -	\$ 134,310
	42	2				
	12	_				

# **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

				Quarter	Ende	ed March 3	<b>31, 20</b> 1	15		
	Con	nmercial	Co	nsumer		Auto	Unal	located		Total
					(In th	housands)				
Allowance for loan and lease losses										
for acquired BBVAPR loans										
accounted for under ASC 310-20: Balance at beginning of period Charge-offs Recoveries Provision (recapture) for acquired	\$	65 - 9	\$	1,211 (1,380) 134	\$	3,321 (1,267) 570	\$	- - -	\$	4,597 (2,647) 713
loan and lease losses accounted for		(25)		1,920		892		_		2,787
under ASC 310-20 <b>Balance at end of period</b>	\$	49	\$	1,885	\$	3,516	\$	-	\$	5,450
				D	ecem]	ber 31, 201	5			
					CCCIII					7D 4 1
	Con	nmercial	Co	onsumer		Auto	Unal	llocated		Total
	Con	nmercial	Co	onsumer	(In tl	Auto housands)	Unal	llocated		Total
Allowance for loan and lease losses	Con	nmercial	Co		(In tl	Auto housands)	Unal	llocated		Total
Allowance for loan and lease losses for acquired BBVAPR loans	Con	nmercial	Co		(In tl		Unal	llocated		Total
	Con	nmercial	Co		(In tl		Unal	llocated		Total
for acquired BBVAPR loans  accounted for under ASC 310-20: Ending allowance balance attributable  to loans: Collectively evaluated for impairment Total ending allowance balance	t \$	26 <b>26</b>	\$ \$		\$		\$	- -	\$ <b>\$</b>	5,542 5, <b>542</b>
for acquired BBVAPR loans  accounted for under ASC 310-20: Ending allowance balance attributable  to loans: Collectively evaluated for impairment Total ending allowance balance Loans: Individually evaluated for impairment	t \$ e <b>\$</b>	26 <b>26</b> 474	\$	3,429 <b>3,429</b>	\$ <b>\$</b>	2,087 <b>2,087</b>	\$ <b>\$</b>	- - -	\$	5,542 <b>5,542</b> 474
for acquired BBVAPR loans  accounted for under ASC 310-20: Ending allowance balance attributable  to loans: Collectively evaluated for impairment Total ending allowance balance Loans:	t \$ e <b>\$</b>	26 <b>26</b>	\$ <b>\$</b>	3,429	\$ <b>\$</b>	2,087 2,087	\$ <b>\$</b>	- - - -	\$ <b>\$</b>	5,542 <b>5,542</b>

### **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

<u>Loans Accounted for under ASC 310-30 (including those accounted for under ASC 310-30 by analogy)</u>

The following tables present the activity in our allowance for loan losses and related recorded investment of the acquired BBVAPR loan portfolio accounted for under ASC 310-30, for the periods indicated:

	Mo	ortgage	Com	Quarte mercial	r Ended Const (In tho		16 uto		Total
Allowance for loan and lease losses for acquired BBVAPR loans accounted for under ASC 310-30: Balance at beginning of period Provision (recapture) for BBVAPR loans and	\$	1,678	\$	21,245	\$	-	\$ 2,862	\$	25,785
lease losses accounted for									
under ASC 310-30 Loan pools fully charged-off Balance at end of period	\$	1,762	\$	(749) (66) <b>20,430</b>	\$	- - -	\$ 2,693 5,555	\$	2,028 (66) <b>27,747</b>
	Mo	ortgage	Com	Quarte mercial	r Ended Consi (In thoi	ımer	15 uto	,	<b>Fotal</b>
Allowance for loan and lease losses for acquired BBVAPR loans accounted for under ASC 310-30: Balance at beginning of period Provision for BBVAPR loans	\$	-	\$	13,476	\$	-	\$ 5	\$	13,481
and lease losses accounted for									
under ASC 310-30 <b>Balance at end of period</b>	\$	-	\$	211 <b>13,687</b>	\$	-	\$ 474 <b>479</b>	\$	685 <b>14,166</b>

### **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### Allowance for Acquired Eurobank Loan Losses

For loans accounted for under ASC 310-30, as part of the evaluation of actual versus expected cash flows, the Company assesses on a quarterly basis the credit quality of these loans based on delinquency, severity factors and risk ratings, among other assumptions. Migration and credit quality trends are assessed at the pool level, by comparing information from the latest evaluation period through the end of the reporting period.

The changes in the allowance for loan and lease losses on acquired Eurobank loans for the quarters ended March 31, 2016 and 2015 were as follows:

		Loans	Quarter Ended March 31, 2016											
	1-4 Re	eured by 4 Family sidential coperties	:	mercial and truction			Leasi	ing	Т	'otal				
Allowance for loan and lease losses for acquired Eurobank loans:	•													
Balance at beginning of period Provision (recapture) for acquired Eurobank loans and	\$	22,570	\$	67,365	\$	243	\$	-	\$	90,178				
Eurobank loans and														
lease losses, net Loan pools fully charged-off FDIC shared-loss portion of provision for covered		(53)		858 (134)		-		-		805 (134)				
provision for covered														
loan and lease losses, net  Balance at end of period	\$	1,444 <b>23,961</b>	\$	68,089	\$	243	\$	-	\$	1,444 <b>92,293</b>				
Quarter Ended March 31, 2015 Commercial and Mortgage Construction Consumer Leasing Total (In thousands)														
Allowance for loan and lease losses for Eurobank loans:	acq	uired												
Balance at beginning of period			\$ 1	5,522	\$ 48,33	4 \$	389	\$ -	\$	64,245				

Balance at end of period	\$ 17,340	\$ 52,922	\$ 389	\$ -	\$ 70,651
loan and lease losses, net					
The shared loss portion of provision for covered	-	1,597	-	-	1,597
Provision for covered loan and lease losses, net FDIC shared-loss portion of provision for covered	1,818	2,991	-	-	4,809

The FDIC shared-loss portion of provision for acquired Eurobank loans and lease losses, net, represents the credit impairment losses to be covered under the FDIC loss-share agreement which is increasing the FDIC loss-share indemnification asset.

The FDIC loss sharing obligation, related to commercial and other-non single family acquired Eurobank loans expired on June 30, 2015. The coverage for the single family residential loans will expire on June 30, 2020. The remaining covered loans are included as part of acquired Eurobank loans under the name "loans secured by 1-4 family residential properties." At March 31, 2016 and December 31, 2015, allowance for loan losses on loans covered by the FDIC shared-loss agreement amounted to \$24.0 million and \$22.6 million, respectively. The provision for covered loan and lease losses for the quarters ended March 31, 2016 and 2015 was \$54 thousand and \$4.8 million, respectively.

#### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

# NOTE 6- FDIC INDEMNIFICATION ASSET, TRUE-UP PAYMENT OBLIGATION, AND FDIC SHARED-LOSS EXPENSE

In connection with the FDIC-assisted acquisition, the Bank and the FDIC entered into shared-loss agreements pursuant to which the FDIC covers a substantial portion of any losses on loans (and related unfunded loan commitments), foreclosed real estate and other repossessed properties covered by the agreements.

The acquired loans, foreclosed real estate, and other repossessed properties subject to the shared-loss agreements are collectively referred to as "covered assets." Under the terms of the shared-loss agreements, the FDIC absorbs 80% of losses and shares in 80% of loss recoveries on covered assets. The term of the shared-loss agreement covering single family residential mortgage loans is ten years with respect to losses and loss recoveries, while the term of the shared-loss agreement covering commercial loans is five years with respect to losses and eight years with respect to loss recoveries, from the April 30, 2010 acquisition date. The coverage under the commercial shared-loss agreement expired on June 30, 2015. The shared-loss agreements also provide for certain costs directly related to the collection and preservation of covered assets to be reimbursed at an 80% level. The FDIC indemnification asset represents the portion of estimated losses covered by the shared-loss agreements between the Bank and the FDIC.

The following table presents the activity in the FDIC indemnification asset and true-up payment obligation for the quarters ended March 31, 2016 and 2015:

		Quarter Ended March 31, 2016 2015							
	(In tho								
FDIC indemnification asset:									
Balance at beginning of period	\$	22,599	\$	97,378					
Shared-loss agreements reimbursements from the FDIC		(406)		(17,172)					
Increase in expected credit losses to be									
covered under shared-loss agreements, net		1,444		1,597					
FDIC indemnification asset expense		(2,865)		(12,221)					
Incurred expenses to be reimbursed under shared-loss agreements		151		5,639					
Balance at end of period	\$	20,923	\$	75,221					
True-up payment obligation:									
Balance at beginning of period	\$	24,658	\$	21,981					
Change in true-up payment obligation		577		863					
Balance at end of period	\$	25,235	\$	22,844					

The FDIC shared-loss expense bears an inverse relationship with a change in the yield of covered loan pools in accordance with ASC 310-30. ASC 310-30 dictates that such pools should be subject to increases in their yield when the present value of the expected cash flows is higher than the pool's carrying balance. When the increases in cash flow expectations are driven by reductions in the expected credit losses, the Bank recognizes that such losses are no longer expected to be collected from the FDIC. Accordingly, the Bank reduces the FDIC indemnification asset by amortizing the reduction in expected collections throughout the remaining life of the underlying pools. This amortization is recognized in the FDIC shared-loss expense account.

The underlying factors that caused an increase in the expected cash flows and resulting reduction in projected losses are derived from the pool-level cash flow forecasts. Credit loss assumptions used to develop each pool-level cash flow forecast are based on the behavior of defaults, recoveries and losses of the corresponding pool of covered loans.

# **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The FDIC loss-share coverage for the commercial loans was in effect until June 30, 2015. Accordingly, the Company amortized the remaining portion of the FDIC indemnification asset attributable to non-single family loans at the close of the second quarter of 2015. At March 31, 2016 and December 31, 2015, the FDIC indemnification asset reflects only the balance for single family residential mortgage loans.

The Company has owed payments to the FDIC for the recovery of prior claims for commercial loans. At March 31, 2016, the liability for these payments amounted to \$587 thousand and is recorded in other liabilities in the consolidated statements of financial condition until cash is paid to the FDIC. There was no liability at March 31, 2015.

The FDIC indemnification asset expense decreased to \$2.9 million for the quarter ended March 31, 2016 when compared to \$12.2 million for the same period in 2015. The decrease during the period was principally driven by the expiration of the FDIC loss-share coverage for commercial loans and other non-single family loans.

Also in connection with the FDIC-assisted acquisition, the Bank agreed to make a true-up payment, also known as clawback liability or clawback provision, to the FDIC on the date that is 45 days following the last day (such day, the "True-Up Measurement Date") of the final shared-loss month, or upon the final disposition of all covered assets under the shared-loss agreements in the event losses thereunder fail to reach expected levels. Under the shared-loss agreements, the Bank will pay to the FDIC 50% of the excess, if any, of: (i) 20% of the Intrinsic Loss Estimate of \$906.0 million (or \$181.2 million) (as determined by the FDIC) less (ii) the sum of: (A) 25% of the asset discount (per bid) (or \$227.5 million); plus (B) 25% of the cumulative shared-loss payments (defined as the aggregate of all of the payments made or payable to the Bank minus the aggregate of all of the payments made or payable to the FDIC); plus (C) the sum of the period servicing amounts for every consecutive twelve-month period prior to and ending on the True-Up Measurement Date in respect of each of the shared-loss agreements during which the shared-loss provisions of the applicable shared-loss agreement is in effect (defined as the product of the simple average of the principal amount of shared-loss loans and shared-loss assets at the beginning and end of such period times 1%). The estimated liability is included within accrued expenses and other liabilities in the unaudited consolidated statements of financial condition.

This true-up payment obligation may increase if actual and expected losses decline. The Company measures the true-up payment obligation at fair value. The changes in fair value are included as a change in true-up payment obligation within the FDIC shared-loss expense, net, in the unaudited consolidated statements of operations.

The following table provides the fair value and the undiscounted amount of the true-up payment obligation at March 31, 2016 and December 31, 2015:

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	March 31,			December 31,	
	2016		2015		
	(In thousands)				
Carrying amount (fair value)	\$	25,235	\$	24,658	
Undiscounted amount	\$	34,966	\$	34,956	

In connection with the FDIC-assisted acquisition, the Company recognized an FDIC shared-loss expense, net, in the unaudited consolidated statements of operations, which consists of the following for the quarters ended March 31, 2016 and December 31, 2015:

	Quarter Ended March 31,				
		2016		2015	
	(In thousands)				
FDIC indemnification asset expense	\$	2,865	\$	12,221	
Change in true-up payment obligation		577		863	
Reimbursement to FDIC for recoveries		587		-	
Total FDIC shared-loss expense, net	\$	4,029	\$	13,084	

### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### **NOTE 7 - SERVICING ASSETS**

The Company periodically sells or securitizes mortgage loans while retaining the obligation to perform the servicing of such loans. In addition, the Company may purchase or assume the right to service mortgage loans originated by others. Whenever the Company undertakes an obligation to service a loan, management assesses whether a servicing asset and/or liability should be recognized. A servicing asset is recognized whenever the compensation for servicing is expected to more than adequately compensate the Company for servicing the loans and leases. Likewise, a servicing liability would be recognized in the event that servicing fees to be received are not expected to adequately compensate the Company for its expected cost.

All separately recognized servicing assets are recognized at fair value using the fair value measurement method. Under the fair value measurement method, the Company measures servicing rights at fair value at each reporting date, reports changes in fair value of servicing assets in earnings in the period in which the changes occur, and includes these changes, if any, with mortgage banking activities in the consolidated statements of operations. The fair value of servicing rights is subject to fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses.

The fair value of servicing rights is estimated by using a cash flow valuation model which calculates the present value of estimated future net servicing cash flows, taking into consideration actual and expected loan prepayment rates, discount rates, servicing costs, and other economic factors, which are determined based on current market conditions.

At March 31, 2016, the servicing asset amounted to \$7.8 million (\$7.5 million — December 31, 2015) related to mortgage servicing rights.

The following table presents the changes in servicing rights measured using the fair value method for the quarters ended March 31, 2016 and 2015:

	Quarter Ended March 31,				
	2016			2015	
	(In thousands)			(s)	
Fair value at beginning of period	\$	7,455	\$	13,992	
Servicing from mortgage securitizations or asset transfers		557		531	
Changes due to payments on loans		(104)		(418)	
Changes in fair value due to changes in valuation model		(89)		(59)	

inputs or assumptions

Changes in fair value due to changes sales price of

mortgage servicing rights held-for-sale inputs - (1,882)

or assumptions

Fair value at end of period \$ 7,819 \$ 12,164

The following table presents key economic assumption ranges used in measuring the mortgage-related servicing asset fair value for the quarters ended March 31, 2016 and 2015:

Quarter Ended March 31,

**2016**4.43% - 12.17%
4.51% - 11.39%
10.00% - 12.00%
10.00% - 12.00%

Constant prepayment rate Discount rate

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The sensitivity of the current fair value of servicing assets to immediate 10 percent and 20 percent adverse changes in the above key assumptions were as follows:

	March 31, 2016 (In thousands)			
Mortgage-related servicing asset				
Carrying value of mortgage servicing asset	\$	7,819		
Constant prepayment rate				
Decrease in fair value due to 10% adverse change	\$	(197)		
Decrease in fair value due to 20% adverse change	\$	(385)		
Discount rate				
Decrease in fair value due to 10% adverse change	\$	(22)		
Decrease in fair value due to 20% adverse change	\$	(43)		

These sensitivities are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 10 percent variation in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in this table, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated without changing any other assumption.

Changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which may magnify or offset the sensitivities. Mortgage banking activities, a component of total banking and financial service revenue in the consolidated statements of operations, include the changes from period to period in the fair value of the mortgage loan servicing rights, which may result from changes in the valuation model inputs or assumptions (principally reflecting changes in discount rates and prepayment speed assumptions) and other changes, including changes due to collection/realization of expected cash flows.

Servicing fee income is based on a contractual percentage of the outstanding principal balance and is recorded as income when earned. Servicing fees on mortgage loans for the quarters ended March 31, 2016 and 2015, totaled \$876 thousand and \$1.8 million, respectively.

### NOTE 8 — DERIVATIVES

The following table presents the Company's derivative assets and liabilities at March 31, 2016 and December 31, 2015:

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	March 31, 2016		December 31, 2015		
		(In the	ousands)	ousands)	
Derivative assets:					
Options tied to S&P 500 Index	\$	772	\$	1,170	
Interest rate swaps not designated as hedges		1,829		1,819	
Interest rate caps		61		32	
Other		-		4	
	\$	2,662	\$	3,025	
Derivative liabilities:		,		,	
Interest rate swaps designated as cash flow hedges		4,318		4,307	
Interest rate swaps not designated as hedges		1,829		1,819	
Interest rate caps		61		32	
Other		12		4	
	\$	6,220	\$	6,162	
	49				

#### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### **Interest Rate Swaps**

The Company enters into interest rate swap contracts to hedge the variability of future interest cash flows of forecasted wholesale borrowings attributable to changes in a predetermined variable index rate. The interest rate swaps effectively fix the Company's interest payments on an amount of forecasted interest expense attributable to the variable index rate corresponding to the swap notional stated rate. These swaps are designated as cash flow hedges for the forecasted wholesale borrowing transactions, are properly documented as such, and therefore, qualify for cash flow hedge accounting. Any gain or loss associated with the effective portion of the cash flow hedges is recognized in other comprehensive income (loss) and is subsequently reclassified into operations in the period during which the hedged forecasted transactions affect earnings. Changes in the fair value of these derivatives are recorded in accumulated other comprehensive income to the extent there is no significant ineffectiveness in the cash flow hedging relationships. Currently, the Company does not expect to reclassify any amount included in other comprehensive income (loss) related to these interest rate swaps to operations in the next twelve months.

The following table shows a summary of these swaps and their terms at March 31, 2016:

Туре	Notional Amount (In thousands)	Fixed Rate	Variable Rate Index	Trade Date	Settlement Date	Maturity Date
<b>Interest Rate Swaps</b>	\$ 25,000	2.4365%	1-Month LIBOR	05/05/11	05/04/12	05/04/16
	25,000	2.6200%	1-Month LIBOR	05/05/11	07/24/12	07/24/16
	25,000	2.6350%	1-Month LIBOR	05/05/11	07/30/12	07/30/16
	50,000	2.6590%	1-Month LIBOR	05/05/11	08/10/12	08/10/16
	100,000	2.6750%	1-Month LIBOR	05/05/11	08/16/12	08/16/16
	37,638	2.4210%	1-Month LIBOR	07/03/13	07/03/13	08/01/23
	\$ 262,638					

An accumulated unrealized loss of \$4.3 million was recognized in accumulated other comprehensive income (loss) related to the valuation of these swaps at March 31, 2016 and at December 31, 2015, and the related liability is being reflected in the accompanying unaudited consolidated statements of financial condition.

For both March 31, 2016 and at December 31, 2015, interest rate swaps not designated as hedging instruments that were offered to clients represented an asset of \$1.8 million, and were included as part of derivative assets in the unaudited consolidated statements of financial position. The credit risk to these clients stemming from these derivatives, if any, is not material. At both, March 31, 2016 and December 31, 2015, interest rate swaps not

designated as hedging instruments that are the mirror-images of the derivatives offered to clients represented a liability of \$1.8 million, and were included as part of derivative liabilities in the unaudited consolidated statements of financial condition.

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following table shows a summary of these interest rate swaps not designated as hedging instruments and their terms at March 31, 2016:

Туре	Notional Amount		Variable Rate Index	Settlement Date	Maturity Date
	(In				
	thousands	)			
<b>Interest Rate Swaps - Derivatives Offered to Clients</b>	\$ 3,728	5.1300%	1-Month LIBOR	07/03/06	07/03/16
	12,500	5.5050%	1-Month LIBOR	04/11/09	04/11/19
	\$ 16,228				
<b>Interest Rate Swaps - Mirror Image Derivatives</b>	\$ 3,728	5.1300%	1-Month LIBOR	07/03/06	07/03/16
	12,500	5.5050%	1-Month LIBOR	04/11/09	04/11/19
	\$ 16,228				

### Options Tied to Standard & Poor's 500 Stock Market Index

The Company has offered its customers certificates of deposit with an option tied to the performance of the S&P 500 Index. The Company uses option agreements with major broker-dealers to manage its exposure to changes in this index. Under the terms of the option agreements, the Company receives the average increase in the month-end value of the index in exchange for a fixed premium. The changes in fair value of the option agreements used to manage the exposure in the stock market in the certificates of deposit are recorded in earnings. At March 31, 2016 and December 31, 2015, the purchased options used to manage exposure to the S&P 500 Index on stock indexed deposits represented an asset of \$772 thousand (notional amount of \$2.2 million) and \$1.2 million (notional amount of \$3.4 million), respectively, and the options sold to customers embedded in the certificates of deposit and recorded as deposits in the unaudited consolidated statements of financial condition, represented a liability of \$746 thousand (notional amount of \$2.1 million) and \$1.1 million (notional amount of \$3.2 million), respectively.

### **Interest Rate Caps**

The Company has entered into interest rate cap transactions with various clients with floating-rate debt who wish to protect their financial results against increases in interest rates. In these cases, the Company simultaneously enters into mirror-image interest rate cap transactions with financial counterparties. None of these cap transactions qualify for hedge accounting, and therefore, they are marked to market through earnings. As of March 31, 2016 and December 31, 2015, the outstanding total notional amount of interest rate caps was \$124.6 million and \$109.8 million, respectively. At March 31, 2016 and December 31, 2015, the interest rate caps sold to clients represented a liability of \$61 thousand and \$32 thousand, respectively, and were included as part of derivative liabilities in the unaudited

consolidated statements of financial condition. At March 31, 2016 and December 31, 2015, the interest rate caps purchased as mirror-images represented an asset of \$61 thousand and \$32 thousand, respectively, and were included as part of derivative assets in the unaudited consolidated statements of financial condition.

### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### NOTE 9 — ACCRUED INTEREST RECEIVABLE AND OTHER ASSETS

Accrued interest receivable at March 31, 2016 and December 31, 2015 consists of the following:

	March 31, 2016		I	December 31, 2015	
		(In thou	sands)		
Loans, excluding acquired loans	\$	14,829	\$	16,020	
Investments		3,563		4,617	
	\$	18,392	\$	20,637	

Other assets at March 31, 2016 and December 31, 2015 consist of the following:

	March 31, 2016		D	ecember 31, 2015
	(In thousands)			
Prepaid expenses		10,363		11,762
Other repossessed assets		4,408		6,226
Core deposit and customer relationship intangibles		7,418		7,838
Mortgage tax credits		6,277		6,277
Investment in Statutory Trust		1,083		1,083
Accounts receivable and other assets		44,781		42,786
	\$	74,330	\$	75,972

Prepaid expenses amounting to \$10.4 million and \$11.8 million at March 31, 2016 and December 31, 2015, respectively, include prepaid municipal, property and income taxes aggregating to \$5.7 million and \$7.0 million, respectively.

In connection with the FDIC-assisted acquisition and the BBVAPR Acquisition, the Company recorded a core deposit intangible representing the value of checking and savings deposits acquired. At March 31, 2016 and December 31, 2015 this core deposit intangible amounted to \$5.0 million and \$5.3 million, respectively. In addition, the Company recorded a customer relationship intangible representing the value of customer relationships acquired with the acquisition of the securities broker-dealer and insurance agency in the BBVAPR Acquisition. At March 31, 2016 and December 31, 2015 this customer relationship intangible amounted to \$2.4 million and \$2.5 million, respectively.

Other repossessed assets totaled \$4.4 million at March 31, 2016 and \$6.2 million at December 31, 2015, include repossessed automobiles amounting to \$4.2 million and \$5.5 million, respectively, which are recorded at their net realizable value.

At March 31, 2016 and December 31, 2015, mortgage tax credits for the Company totaled \$6.3 million for both periods. These tax credits do not have an expiration date.

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### **OFG BANCORP**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

### NOTE 10— DEPOSITS AND RELATED INTEREST

Total deposits, including related accrued interest payable, as of March 31, 2016 and December 31, 2015 consist of the following:

	March 31, 2016			December 31, 2015	
		(In thou	ısands)		
Non-interest bearing demand deposits	\$	816,887	\$	762,009	
Interest-bearing savings and demand deposits		2,311,926		2,208,180	
Individual retirement accounts		266,161		268,799	
Retail certificates of deposit		491,072		441,998	
Institutional certificates of deposit		205,541		253,791	
Total core deposits		4,091,587		3,934,777	
Brokered deposits		688,106		782,974	
Total deposits	\$	4,779,693	\$	4,717,751	

Brokered deposits include \$617.6 million in certificates of deposits and \$70.5 million in money market accounts at March 31, 2016, and \$711.4 million in certificates of deposits and \$71.6 million in money market accounts at December 31, 2015.

The weighted average interest rate of the Company's deposits was 0.60% and 0.56% at March 31, 2016 and December 31, 2015, respectively. Interest expense for the quarters ended March 31, 2016 and 2015 was as follows:

	Quarter Ended March 31,			
	2016		2015	
	(In thousands)			
Demand and savings deposits	\$ 2,842	\$	3,382	
Certificates of deposit	4,282		3,722	
_	\$ 7,124	\$	7,104	

At March 31, 2016 and December 31, 2015, demand and interest-bearing deposits and certificates of deposit included deposits of the Puerto Rico Cash & Money Market Fund, Inc., which amounted to \$103.0 million and \$103.7 million, respectively, with a weighted average rate of 0.77% for both periods, and were collateralized with investment securities with a fair value of \$78.8 million and \$81.6 million, respectively.

At March 31, 2016 and December 31, 2015, time deposits in denominations of \$100 thousand or higher, excluding accrued interest and unamortized discounts, amounted to \$591.0 million and \$597.6 million, respectively. Such amounts include public fund time deposits from various Puerto Rico government municipalities, agencies, and corporations of \$5.4 million and \$7.7 million at a weighted average rate of 0.47% and 0.49% at March 31, 2016 and December 31, 2015, respectively.

At March 31, 2016 and December 31, 2015, total public fund deposits from various Puerto Rico government municipalities, agencies, and corporations amounted to \$220.5 million and \$99.0 million, respectively. These public funds were collateralized with commercial loans amounting to \$410.9 million at March 31, 2016 and at December 31, 2015.

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Excluding equity indexed options in the amount of \$746 thousand, which are used by the Company to manage its exposure to the S&P 500 Index, and also excluding accrued interest of \$1.7 million and unamortized deposit discount in the amount of \$234 thousand, the scheduled maturities of certificates of deposit at March 31, 2016 and December 31, 2015 are as follows:

	March 31, 2016		<b>December 31, 205</b>			
		(In thousands)				
Within one year:						
Three (3) months or less	\$	342,072	\$	474,051		
Over 3 months through 1 year		451,919		501,551		
		793,991		975,602		
Over 1 through 2 years		489,143		454,906		
Over 2 through 3 years		222,568		176,406		
Over 3 through 4 years		36,253		32,396		
Over 4 through 5 years		35,824		33,715		
	\$	1,577,779	\$	1,673,025		

The table of scheduled maturities of certificates of deposits above includes brokered-deposits and individual retirement accounts.

The aggregate amount of overdrafts in demand deposit accounts that were reclassified to loans amounted to \$565 thousand as of March 31, 2016 and \$1.5 million as of December 31, 2015.

#### NOTE 11 — BORROWINGS AND RELATED INTEREST

### Securities Sold under Agreements to Repurchase

At March 31, 2016, securities underlying agreements to repurchase were delivered to, and are being held by, the counterparties with whom the repurchase agreements were transacted. The counterparties have agreed to resell to the Company the same or similar securities at the maturity of these agreements.

At March 31, 2016 and December 31, 2015, securities sold under agreements to repurchase (classified by counterparty), excluding accrued interest in the amount of \$1.7 million and \$2.2 million, respectively, were as

# follows:

		Marc	h 31,	,		December 31,					
		20	16			2015					
			]	Fair Value of				Fair Value of			
		Borrowing	• •			Borrowing		Underlying Collateral			
		Balance				Balance					
		(In thousands)									
JP Morgan Chase Bank NA Credit Suisse Securities (USA) LLC		232,500		252,402		262,500		283,483			
		402,000		439,538		670,000		737,887			
Total	\$	634,500	\$	691,940	\$	932,500	\$	1,021,370			

#### **OFG BANCORP**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The following table shows a summary of the Company's repurchase agreements and their terms, excluding accrued interest in the amount of \$1.7 million, at March 31, 2016:

		Weighted-		
Year of Maturity	Borrowing Balance (In thousands)	Average Coupon	Settlement Date	Maturity Date
2016	170,000	1.500%	12/6/2012	12/8/2016
2017	232,000	4.780%	3/2/2007	3/2/2017
2018	232,500	1.420%	12/10/2012	4/29/2018
	\$ 634,500	$\boldsymbol{2.670\%}$		

The Company's repurchase agreement in the original amount of \$500 million with an original term of ten years, maturing on March 2, 2017, was modified in February 2016 to terminate before maturity \$268.0 million of this repurchase agreement at a cost of \$12.0 million, included as a loss on early extinguishment of debt in the unaudited statements of operations. The remaining balance of this repurchase agreement was \$232.0 million at March 31, 2016.

The following table presents the repurchase liability associated with the repurchase agreement transactions (excluding accrued interest) by maturity. Also, it includes the carrying value and approximate market value of collateral (excluding accrued interest) at March 31, 2016 and December 31, 2015. There was no cash collateral at March 31, 2016 and at December 31, 2015.

# March 31, 2016 Market Value of Underlying Collateral

		_				US Treasury						
	Liability Rate		Average Rate		FHLMC ertificates	GNMA Certificates			Treasury Notes		Total	
					(Dollars i	n tho	usands)					
Over 90 days			2.67%	665,20		1,721		1,721 25,0			691,940	
Total	\$	634,500	2.67%	\$	665,206	\$	1,721	\$	25,013	\$	691,940	

December 31, 2015 Market Value of Underlying Collateral

Weighted FNMA and US
Treasury

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	Repurchase Average Liability Rate				FHLMC Certificates (Dollars in	Cei	GNMA rtificates usands)	Treasury Notes	Total			
Less than 90 days		30,000	0.70%		31,961		-	-		31,961		
Over 90 days Total	\$	902,500 <b>932,500</b>	3.18% <b>3.10%</b>	\$	974,698 <b>1,006,659</b>	\$	2,131 <b>2,131</b>	\$ 12,580 <b>12,580</b>	\$	989,409 <b>1,021,370</b>		
					55							

#### **OFG BANCORP**

# **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

### Advances from the Federal Home Loan Bank of New York

Advances are received from the Federal Home Loan Bank of New York (the "FHLB-NY") under an agreement whereby the Company is required to maintain a minimum amount of qualifying collateral with a fair value of at least 110% of the outstanding advances. At March 31, 2016 and December 31, 2015, these advances were secured by mortgage and commercial loans amounting to \$1.5 billion and \$1.3 billion, respectively. Also, at March 31, 2016 and December 31, 2015, the Company had an additional borrowing capacity with the FHLB-NY of \$875.3 million and \$770.6 million, respectively. At March 31, 2016 and December 31, 2015, the weighted average remaining maturity of FHLB's advances was 5.6 months and 6.3 months, respectively. The original terms of these advances ranges between one month and seven years, and the FHLB-NY does not have the right to exercise put options at par on any advances outstanding as of March 31, 2016.

The following table shows a summary of these advances and their terms, excluding accrued interest in the amount of \$348 thousand, at March 31, 2016:

		Borrowing	Weighted- Average		Maturity
Year of Maturity	ty Balance		Coupon	<b>Settlement Date</b>	Date
		(In thousands)			
2016	\$	25,000	0.59%	3/4/2016	4/4/2016
		50,000	0.60%	3/10/2016	4/11/2016
		100,000	0.58%	3/16/2016	4/18/2016
		25,000	0.58%	3/24/2016	4/25/2016
		25,000	0.52%	3/30/2016	4/29/2016
		37,638	0.60%	3/1/2016	4/1/2016
		262,638			
2017		4,209	1.24%	4/3/2012	4/3/2017
2018		30,000	2.19%	1/16/2013	1/16/2018
		25,000	2.18%	1/16/2013	1/16/2018
		55,000			
2020		9,785	2.59%	7/19/2013	7/20/2020
	\$	331,632	0.92%		

All of the advances referred to above with maturity dates up to the date of this report were renewed as one-month short-term advances.

# Subordinated Capital Notes

Subordinated capital notes amounted to \$102.8 million and \$102.6 million at March 31, 2016 and December 31, 2015, respectively.

Under the requirements of Puerto Rico Banking Act, the Bank must establish a redemption fund for the subordinated capital notes, which will mature in September 29, 2016, by transferring from undivided profits pre-established amounts as follows:

		Redemption fund (In thousands)
Redemption fund at March 31, 2016		\$ 64,488
2016		2,512
		\$ 67,000
	56	

#### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

#### Other borrowings

Other borrowings, presented in the unaudited consolidated statements of financial condition amounted to \$1.8 million at March 31, 2016 and \$1.7 million at December 31, 2015 which mainly consists of unsecured fixed-rate borrowings.

#### NOTE 12 – OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES

The Company's derivatives are subject to agreements which allow a right of set-off with each respective counterparty. In addition, the Company's securities purchased under agreements to resell and securities sold under agreements to repurchase have a right of set-off with the respective counterparty under the supplemental terms of the master repurchase agreements. In an event of default, each party has a right of set-off against the other party for amounts owed in the related agreements and any other amount or obligation owed in respect of any other agreement or transaction between them. Security collateral posted to open and maintain a master netting agreement with a counterparty, in the form of cash and securities, may from time to time be segregated in an account at a third-party custodian pursuant to a an account control agreement.

The following table presents the potential effect of rights of set-off associated with the Company's recognized financial assets and liabilities at March 31, 2016 and December 31, 2015:

		N	<b>Aarch</b>	31, 20	16						
							oss Amou in the Sta Financial	atemen	t of	t	
		Gross Amounts Offset in the	-		unt of sets						
	Gross nount	Statemen of	nt	in Statement				Ca	sh		
	of ognized ssets	Financia Condition		of Fin Cond	ancial lition		ancial ruments	Colla Rece		N Amo	
Derivatives	\$ 2,662	\$	- 9	\$	(In thou 2,662	sands) \$	2,007	\$	-	\$	655

<b>Gross Amounts Not Offset</b>
in the Statement of
<b>Financial Condition</b>

								Financial	Cona	tion		
			Gro	SS	Net	amount						
			Amou	ınts		of						
			Offse	t in	A	ssets						
			the	e	Pre	esented						
		Gross mount	Staten of		in Statement				sh			
	Rec	of cognized	Finan	cial	of Financial Financial				Colla	teral	Net	
	A	Assets	Condi	ition	Co	ndition	Inst	ruments	Rece	eived	Ar	nount
						(In thou	sands)					
Derivatives	\$	3,025	\$	-	\$	3,025	\$	2,000	\$	-	\$	1,025
					57							

### **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

						,	Gi ti					
					Net Amount of				dition			
				Gross Amounts		Liabilities						
			Offs th	et in	Presented							
	A	Gross Amount	Statement of Financial Condition		in Statement		Cash					
	Re	of ecognized					Financial Instruments (In thou		Collateral Provided			Net
		iabilities									Amount	
Derivatives Securities sold under agreements	\$	6,966	\$	-	\$	6,966	\$	<del>-</del>	\$	1,980	\$	4,986
to repurchase		634,500		_		634,500		691,940		_		(57,440)
Total	\$	641,466	\$	-	\$	641,466	\$	691,940	\$	1,980	\$	(52,454)

# **December 31, 2015**

**Gross Amounts Not Offset in** the Statement of Financial **Condition** 

					Ne	t Amount of						
				oss ounts	Liabilities							
				Offset in the		Presented						
	A	Gross Amount		ment of	in Statement							
	Re	of ecognized Fin		Financial		of Financial		Financial		Collateral		Net
		iabilities	Cond	lition	on Condition Instruments Provid		ovided	Amount				
						(In the	ousa	nds)				
Derivatives Securities sold under agreements	\$	7,257	\$	-	\$	7,257	\$	-	\$	1,980	\$	5,277
to repurchase		932,500		_		932,500		1,021,370		-		(88,870)
Total	\$	939,757	\$	-	\$	939,757	\$	1,021,370	\$	1,980	\$	(83,593)

# NOTE 13 — RELATED PARTY TRANSACTIONS

The Bank grants loans to its directors, executive officers and certain related individuals or organizations in the ordinary course of business. These loans are offered at the same terms as loans to unrelated third parties. The activity and balance of these loans for the quarters ended March 31, 2016 and 2015 was as follows:

	Quarter Ended March 31,			
		2016		2015
	(In thousands)			
Balance at the beginning of year	\$	31,475	\$	27,011
New loans and disbursements		233		3,855
Repayments		(574)		(3,358)
Balance at the end of period	\$	31,134	\$	27,508
	58	3		

#### **OFG BANCORP**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### NOTE 14 — INCOME TAXES

On May 29, 2015 the Governor signed Act No. 72 of 2015. The main purpose of this Act is to increase government collections in order to alleviate the structural deficit. The most relevant provisions of the Act, as applicable to the Company, for taxable years beginning after December 31, 2014, are as follows: (1) establishes a new definition of "large taxpayers," which require them to file its tax return following a special procedure established by the Secretary of the Treasury, (2) net operating losses carried forward may be deducted up to 70% of the alternative minimum net income for purposes of computing the alternative minimum tax, and (3) net operating losses carried forward may be deducted up to 80% of the net income for purposes of computing the regular corporate income tax.

Other relevant provisions under Act 72 of 2015 are the enacted Value Added Tax (VAT) of 10.5%, which is expected to go into effect on June 1, 2016, along with a Municipal SUT of 1% on certain taxable items.

At March 31, 2016 and December 31, 2015, the Company's net deferred tax asset amounted to \$145.5 million and \$145.9 million, respectively. In assessing the realizability of the deferred tax asset, management considers whether it is more likely than not that some portion or the entire deferred tax asset will not be realized. The ultimate realization of the deferred tax asset is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax asset are deductible, management believes it is more likely than not that the Company will realize the deferred tax asset, net of the existing valuation allowances recorded at March 31, 2016 and December 31, 2015. The amount of the deferred tax asset that is considered realizable could be reduced in the near term if estimates of future taxable income during the carry forward period are reduced.

The Company classifies unrecognized tax benefits in income taxes payable. These gross unrecognized tax benefits would affect the effective tax rate if realized. The balance of unrecognized tax benefits was \$2.2 million at March 31, 2016 and at December 31, 2015. The Company had accrued \$40 thousand at March 31, 2016 and \$175 thousand at December 31, 2015 for the payment of interest and penalties relating to unrecognized tax benefits.

For the quarter ended March 31, 2016, income tax expense was \$5.7 million compared to \$979 thousand for the same period in 2015.

### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### NOTE 15 — REGULATORY CAPITAL REQUIREMENTS

#### Regulatory Capital Requirements

The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by federal and Puerto Rico banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Pursuant to the Dodd-Frank Act, federal banking regulators have adopted new capital rules that became effective January 1, 2015 for the Company and the Bank (subject to certain phase-in periods through January 1, 2019) and that replaced their general risk-based capital rules, advanced approaches rule, market risk rule, and leverage rules. Among other matters, the new capital rules: (i) introduce a new capital measure called "Common Equity Tier 1" ("CET1") and related regulatory capital ratio of CET1 to risk-weighted assets; (ii) specify that Tier 1 capital consists of CET1 and "Additional Tier 1 capital" instruments meeting certain revised requirements; (iii) mandate that most deductions/adjustments to regulatory capital measures be made to CET1 and not to the other components of capital; and (iv) expand the scope of the deductions from and adjustments to capital as compared to prior regulations. The new capital rules prescribe a new standardized approach for risk weightings that expand the risk-weighting categories from the current four Basel I-derived categories (0%, 20%, 50% and 100%) to a larger and more risk-sensitive number of categories, depending on the nature of the assets, and resulting in higher risk weights for a variety of asset classes.

Pursuant to the new capital rules, the minimum capital ratios requirements as of January 1, 2015 are as follows:

- 4.5% CET1 to risk-weighted assets;
- 6.0% Tier 1 capital (that is, CET1 plus Additional Tier 1 capital) to risk-weighted assets;
- 8.0% Total capital (that is, Tier 1 capital plus Tier 2 capital) to risk-weighted assets; and
- 4.0% Tier 1 capital to average consolidated assets as reported on consolidated financial statements (known as the "leverage ratio").

As of March 31, 2016 and December 31, 2015, the Company and the Bank met all capital adequacy requirements to which they are subject. As of March 31, 2016 and December 31, 2015, the Bank is "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as "well capitalized," an institution must maintain minimum CET1 risk-based, Tier 1 risk-based, total risk-based, and Tier 1 leverage ratios as set forth in the tables presented below.

The New Capital Rules also introduce a new 2.5% "capital conservation buffer", composed entirely of CET1, on top of the three minimum risk-weighted asset ratios. The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of CET1 to risk-weighted assets above the minimum but below the capital conservation buffer will face constraints on dividends, equity repurchases and compensation based on the amount of the shortfall. Thus, when fully phased-in on January 1, 2019, the Company and the Bank will be required to maintain such an additional capital conservation buffer of 2.5% of CET1, effectively resulting in minimum ratios of (i) CET1 to risk-weighted assets of at least 7%, (ii) Tier 1 capital to risk-weighted assets of at least 8.5%, and (iii) Total capital to risk-weighted assets of at least 10.5%. The implementation of the capital conservation buffer began on January 1, 2016 at the 0.625% level and increase by 0.625% on each subsequent January 1, until it reaches 2.5% on January 1, 2019. At March 31, 2016 the Company and the Bank met the capital buffer requirement.

# **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The Company's and the Bank's actual capital amounts and ratios as of March 31, 2016 and December 31, 2015 are as follows:

					Minimun	n to be	
			Minimum	Capital	We	l	
	Act	ual	Require	ment	Capitalized		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	
		(	Dollars in th	housands)			
<b>Company Ratios</b>							
As of March 31, 2016							
Total capital to risk-weighted assets	\$ 838,284	17.67%	\$ 379,570	8.00%	474,463	10.00%	
Tier 1 capital to risk-weighted assets	\$ 776,181	16.36%	\$ 284,678	6.00%	379,570	8.00%	
Common equity tier 1 capital to risk-weighted assets	\$ 585,144	12.33%	\$ 213,508	4.50%	308,401	6.50%	
Tier 1 capital to average total assets	\$ 776,181	11.38%	\$ 272,797	4.00%	340,996	5.00%	
As of December 31, 2015							
Total capital to risk-weighted assets	\$ 846,748	17.29%	\$ 391,723	8.00%	8 489,654	10.00%	
Tier 1 capital to risk-weighted assets	\$ 782,912	15.99%	\$ 293,792	6.00%	391,723	8.00%	
Common equity tier 1 capital to risk-weighted assets	\$ 594,482	12.14%	\$ 220,344	4.50%	318,275	6.50%	
Tier 1 capital to average total assets	\$ 782,912	11.18%	\$ 280,009	4.00%	350,011	5.00%	

	Actual		Minimum Capital Requirement		Minimum to l Well Capitalize		l
	Amount	Ratio	Amount		_	Amount	Ratio
			(Dollars in t	thousand	ds)		
Bank Ratios							
As of March 31, 2016							
Total capital to risk-weighted assets	\$ 819,731	17.29%	\$ 379,242	8.00%	\$	474,502	10.00%
Tier 1 capital to risk-weighted assets	\$ 757,828	15.99%	\$ 284,431	6.00%	\$	379,242	8.00%
Common equity tier 1 capital to risk-weighted assets	\$ 757,828	15.99%	\$ 213,323	4.50%	\$	3,308,134	6.50%
Tier 1 capital to average total assets	\$ 757,828	11.16%	\$ 271,538	4.00%	\$	339,423	5.00%
As of December 31, 2015							
Total capital to risk-weighted assets	\$ 815,458	16.70%	\$ 390,688	8.00%	\$	488,360	10.00%
Tier 1 capital to risk-weighted assets	\$ 751,886	15.40%	\$ 293,016	6.00%	\$	390,688	8.00%
Common equity tier 1 capital to risk-weighted assets	\$ 751,886	15.40%	\$ 219,762	4.50%	\$	317,434	6.50%
Tier 1 capital to average total assets	\$ 751,886	10.80%	\$ 278,399	4.00%	\$	347,999	5.00%
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#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## **NOTE 16 – STOCKHOLDERS' EQUITY**

Additiona	1 Paid	Lin C	anital
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Additional paid-in capital represents contributed capital in excess of par value of common and preferred stock net of the costs of issuance. As of March 31, 2016 and December 31, 2015 accumulated issuance costs charged against additional paid-in capital amounted to \$13.6 million and \$10.1 million for preferred and common stock, respectively.

#### Legal Surplus

The Puerto Rico Banking Act requires that a minimum of 10% of the Bank's net income for the year be transferred to a reserve fund until such fund (legal surplus) equals the total paid-in capital on common and preferred stock. At March 31, 2016 and December 31, 2015, the Bank's legal surplus amounted to \$71.9 million and \$70.4 million, respectively. The amount transferred to the legal surplus account is not available for the payment of dividends to shareholders.

#### Treasury Stock

Under the Company's current stock repurchase program it is authorized to purchase in the open market up to \$70 million of its outstanding shares of common stock, of which approximately \$7.7 million of authority remains. The shares of common stock repurchased are to be held by the Company as treasury shares. There were no repurchases during the quarters ended March 31, 2016 or 2015.

The number of shares that may yet be purchased under the \$70 million program is estimated at 1,105,988 and was calculated by dividing the remaining balance of \$7.7 million by \$6.99 (closing price of the Company common stock at March 31, 2016). The Company did not purchase any shares of its common stock during the quarter ended March 31, 2016 or 2015.

The activity in connection with common shares held in treasury by the Company for the quarters ended March 31, 2016 and 2015 is set forth below:

			Quarter End	ded March 31,		
	2016			20	15	
	Dollar				Do	ollar
	<b>Shares</b> Amount		Shares	Am	ount	
		(In	thousands, e	xcept shares data	)	
Beginning of period	8,757,960	\$	105,379	8,012,254	\$	97,070
Common shares used upon lapse of						
restricted stock units	(45,810)		(505)	(51,078)		(575)
End of period	8,712,150	\$	104,874	7,961,176	\$	96,495

### **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

# NOTE 17 - ACCUMULATED OTHER COMPREHENSIVE INCOME

Accumulated other comprehensive income, net of income tax, as of March 31, 2016 and December 31, 2015 consisted of:

	March 31, 2016			mber 31, 2015
Unrealized gain on securities available-for-sale which are not				
	\$	15,496	\$	22,044
other-than-temporarily impaired				
Unrealized loss on securities available-for-sale which are				
other-than-temporarily impaired		-		(3,196)
Income tax effect of unrealized gain on securities available-for-sale		(407)		(1,924)
Net unrealized gain on securities available-for-sale which are not		, ,		, , ,
other-than-temporarily impaired		15,089		16,924
Unrealized loss on cash flow hedges		(4,318)		(4,307)
Income tax effect of unrealized loss on cash flow hedges		1,513		1,380
Net unrealized loss on cash flow hedges		(2,805)		(2,927)
Accumulated other comprehensive income, net of taxes	\$	12,284	\$	13,997

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### **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following table presents changes in accumulated other comprehensive income by component, net of taxes, for the quarters ended March 31, 2016 and 2015:

av	g se	Net arealized ains on ccurities able-for-s	ur ca	irealized loss on ash flow c hedges	Acc omj	other prehensive ncome
				thousand	ls)	
Beginning balance	\$	16,924	\$	(2,927)	\$	13,997
Other comprehensive income (loss) before reclassifications		(4,326)		(1,457)		(5,783)
Amounts reclassified out of accumulated other comprehensive income (loss)		2,491		1,579		4,070
Other comprehensive income (loss)		(1,835)		122		(1,713)
Ending balance	\$	15,089	\$	(2,805)	\$	12,284
		Quart	ter 1	Ended Ma 2015	arcl	n 31,
		Net realized		2015 Net	Acc	umulated
	g	Net realized ains on	uı	2015 Net prealized loss on	Acc	umulated other
	g se	Net realized ains on curities	ur	2015 Net nrealized loss on ash flow c	Acc om	umulated other prehensive
av	g se	Net arealized ains on ccurities able-for-s	ur ca	2015 Net realized loss on ash flow c hedges	Acc om <sub>j</sub> i	umulated other
	g se vaila	Net arealized ains on accurities able-for-sa	ur ca ale (In	2015 Net realized loss on ash flow c hedges thousand	Acc omj i ls)	umulated other prehensive ncome
Beginning balance	g se	Net arealized ains on ccurities able-for-sa	ur ca ale (In	2015 Net prealized loss on ash flow c hedges thousand (6,053)	Acc omj i ls)	other prehensive ncome
Beginning balance Other comprehensive income (loss) before reclassifications	g se vaila	Net arealized ains on ecurities able-for-security 25,764 4,311	ur ca ale (In	Net nrealized loss on ash flow c hedges thousand (6,053) (1,369)	Acc omj i ls)	other prehensive ncome 19,711 2,942
Beginning balance Other comprehensive income (loss) before reclassifications Amounts reclassified out of accumulated other comprehensive income (loss)	g se vaila	Net arealized ains on ecurities able-for-se 25,764 4,311 139	ur ca ale (In	Net nrealized loss on ash flow c hedges thousand (6,053) (1,369) 1,532	Acc omj i ls)	other prehensive ncome 19,711 2,942 1,671
Beginning balance Other comprehensive income (loss) before reclassifications	g se vaila	Net arealized ains on ecurities able-for-security 25,764 4,311	ur ca ale (In	Net nrealized loss on ash flow c hedges thousand (6,053) (1,369)	Accomi omj is) \$	other prehensive ncome 19,711 2,942

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#### **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following table presents reclassifications out of accumulated other comprehensive income for the quarters ended March 31, 2016 and 2015:

		Amount red	classii mula		
	C	other compr		Affected Line Item in Consolidated	
		Quarter En	ided I	March 31, 2015	Statement of Operations
		(In tho	usano	ls)	F
Cash flow hedges:					
Interest-rate contracts	\$	1,450	\$	1,606	Net interest expense
Tax effect from increase in capital gains tax rate		129		(74)	Income tax expense
Available-for-sale securities:					
Residual tax effect from OIB's change in applicable tax rate		8		10	Income tax expense
Other-than-temporary impairment losses on available for sale	e				
securities realized during the period		2,557		-	
Tax effect from increase in capital gains tax rate		(74)		129	Income tax expense
	\$	4,070	\$	1,671	

# NOTE 18 - EARNINGS (LOSS) PER COMMON SHARE

The calculation of earnings (loss) per common share for the quarters ended March 31, 2016 and 2015 is as follows:

	Quarter Ended Ma 31,			March
	2016			2015
	(In	thousands	s, exc	cept per
		share	data	)
Net income (loss)	\$	14,171	\$	(2,988)
Less: Dividends on preferred stock				
Non-convertible preferred stock (Series A, B, and D)		(1,627)		(1,628)
Convertible preferred stock (Series C)		(1,838)		(1,837)
Income (loss) available to common shareholders	\$	10,706	\$	(6,453)
Effect of assumed conversion of the convertible preferred stock		1,838		1,837
Income (loss) available to common shareholders assuming conversion	\$	12,544	\$	(4,616)
Weighted average common shares and share equivalents:				
Average common shares outstanding		43,898		44,634

Effect of dilutive securities:

Average potential common shares-options	28	188
Average potential common shares-assuming conversion of convertible preferred stock	7,138	7,155
Total weighted average common shares outstanding and equivalents	51,064	51,977
Earnings (loss) per common share - basic	\$ 0.24	\$ (0.14)
Earnings (loss) per common share - diluted	\$ 0.24	\$ (0.14)

In computing diluted earnings (loss) per common share, the 84,000 shares of convertible preferred stock, which remain outstanding at March 31, 2016, with a conversion rate, subject to certain conditions, of 86.4225 shares of common stock per share, were included as average potential common shares from the date they were issued and outstanding. Moreover, in computing diluted earnings (loss) per common share, the dividends declared during the quarters ended March 31, 2016 and 2015 on the convertible preferred stock were added back as income available to common shareholders.

For the quarters ended March 31, 2016 and 2015, weighted-average stock options with an anti-dilutive effect on (loss) earnings per share not included in the calculation amounted to 977,823 and 390,078, respectively

### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

#### **NOTE 19 – GUARANTEES**

At March 31, 2016, the unamortized balance of the obligations undertaken in issuing the guarantees under standby letters of credit represented a liability of \$4.7 million (December 31, 2015 - \$14.7 million).

As a result of the BBVAPR Acquisition, the Company assumed a liability for residential mortgage loans sold subject to credit recourse pursuant to FNMA's residential mortgage loan sales and securitization programs. At March 31, 2016 and December 31, 2015, the unpaid principal balance of residential mortgage loans sold subject to credit recourse was \$22.0 million and \$22.4 million, respectively.

The following table shows the changes in the Company's liability for estimated losses from these credit recourse agreements, included in the unaudited consolidated statements of financial condition during the quarters ended March 31, 2016 and 2015.

		Quarter Ended March 31,				
	2016			2015		
		(In t	housand	$\mathbf{s}$ )		
Balance at beginning of period	\$	439	\$	927		
Net (charge-offs/terminations) recoveries		(258)		(440)		
Balance at end of period	\$	181	\$	487		

The estimated losses to be absorbed under the credit recourse arrangements were recorded as a liability when the credit recourse was assumed, and are updated on a quarterly basis. The expected loss, which represents the amount expected to be lost on a given loan, considers the probability of default and loss severity. The probability of default represents the probability that a loan in good standing would become 120 days delinquent, in which case the Company is obligated to repurchase the loan. The recourse obligation will be fully extinguished before the end of 2017.

If a borrower defaults, pursuant to the credit recourse provided, the Company is required to repurchase the loan or reimburse the third party investor for the incurred loss. The maximum potential amount of future payments that the Company would be required to make under the recourse arrangements is equivalent to the total outstanding balance of the residential mortgage loans serviced with recourse and interest, if applicable. During the quarters ended March 31, 2016 and 2015, the Company repurchased approximately \$209 thousand and \$2.1 million, respectively of unpaid principal balance in mortgage loans subject to the credit recourse provisions. If a borrower defaults, the Company has rights to the underlying collateral securing the mortgage loan. The Company suffers losses on these mortgage loans when the proceeds from a foreclosure sale of the collateral property are less than the outstanding principal balance of the loan, any uncollected interest advanced, and the costs of holding and disposing the related property. At March 31, 2016, the Company's liability for estimated credit losses related to loans sold with credit recourse amounted to \$181 thousand (December 31, 2015–\$439 thousand).

When the Company sells or securitizes mortgage loans, it generally makes customary representations and warranties regarding the characteristics of the loans sold. The Company's mortgage operations division groups conforming mortgage loans into pools which are exchanged for FNMA and GNMA mortgage-backed securities that are generally sold to private investors, or are sold directly to FNMA or other private investors for cash. As required under such mortgage backed securities programs, quality review procedures are performed by the Company to ensure that asset guideline qualifications are met. To the extent the loans do not meet specified characteristics, the Company may be required to repurchase such loans or indemnify for losses and bear any subsequent loss related to the loans. During the quarter ended March 31, 2016, the Company's representation and warranty arrangements, excluding mortgage loans subject to credit recourse provisions referred to above, approximated \$1.5 million in unpaid principal balance (March 31, 2015 – \$9.0 million).

During the quarter ended March 31, 2016, the Company recognized \$19 thousand in losses from the repurchase of residential mortgage loans sold subject to credit recourse, and \$501 thousand in losses from the repurchase of residential mortgage loans as a result of breaches of the customary representations and warranties. During the quarter ended March 31, 2015, the Company recognized \$39 thousand in losses from the repurchase of residential mortgage loans sold subject to credit recourse, and \$832 thousand in losses from the repurchase of residential mortgage loans as a result of breaches of the customary representations and warranties

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Servicing agreements relating to the mortgage-backed securities programs of FNMA and GNMA, and to mortgage loans sold or serviced to certain other investors, including the Federal Home Loan Mortgage Corporation ("FHLMC"), require the Company to advance funds to make scheduled payments of principal, interest, taxes and insurance, if such payments have not been received from the borrowers. At March 31, 2016, the Company serviced \$690.0 million in mortgage loans for third-parties. The Company generally recovers funds advanced pursuant to these arrangements from the mortgage owner, from liquidation proceeds when the mortgage loan is foreclosed or, in the case of FHA/VA loans, under the applicable FHA and VA insurance and guarantees programs. However, in the meantime, the Company must absorb the cost of the funds it advances during the time the advance is outstanding. The Company must also bear the costs of attempting to collect on delinquent and defaulted mortgage loans. In addition, if a defaulted loan is not cured, the mortgage loan would be canceled as part of the foreclosure proceedings and the Company would not receive any future servicing income with respect to that loan. At March 31, 2016, the outstanding balance of funds advanced by the Company under such mortgage loan servicing agreements was approximately \$333 thousand (December 31, 2015 - \$301 thousand). To the extent the mortgage loans underlying the Company's servicing portfolio experience increased delinquencies, the Company would be required to dedicate additional cash resources to comply with its obligation to advance funds as well as incur additional administrative costs related to increases in collection efforts.

#### NOTE 20— COMMITMENTS AND CONTINGENCIES

#### Loan Commitments

In the normal course of business, the Company becomes a party to credit-related financial instruments with off-balance-sheet risk to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby and commercial letters of credit, and financial guarantees. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the consolidated statements of financial condition. The contract or notional amount of those instruments reflects the extent of the Company's involvement in particular types of financial instruments.

The Company's exposure to credit losses in the event of nonperformance by the counterparty to the financial instrument for commitments to extend credit, including commitments under credit card arrangements, and commercial letters of credit is represented by the contractual notional amounts of those instruments, which do not necessarily represent the amounts potentially subject to risk. In addition, the measurement of the risks associated with these instruments is meaningful only when all related and offsetting transactions are identified. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

Credit-related financial instruments at March 31, 2016 and December 31, 2015 were as follows:

March 31, 2016

**December 31, 2015** 

Commitments to extend credit	(In thousands)							
	\$ 498,249	\$	456,720					
Commercial letters of credit	2,619		1,508					

Commitments to extend credit represent agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if it is deemed necessary by the Company upon the extension of credit, is based on management's credit evaluation of the counterparty.

At March 31, 2016 and December 31, 2015, commitments to extend credit consisted mainly of undisbursed available amounts on commercial lines of credit, construction loans, and revolving credit card arrangements. Since many of the unused commitments are expected to expire unused or be only partially used, the total amount of these unused commitments does not necessarily represent future cash requirements. These lines of credit had a reserve of \$667 thousand at both periods, March 31, 2016 and December 31, 2015.

#### **OFG BANCORP**

#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Commercial letters of credit are issued or confirmed to guarantee payment of customers' payables or receivables in short-term international trade transactions. Generally, drafts will be drawn when the underlying transaction is consummated as intended. However, the short-term nature of this instrument serves to mitigate the risk associated with these contracts.

The summary of instruments that are considered financial guarantees in accordance with the authoritative guidance related to guaranter's accounting and disclosure requirements for guarantees, including indirect guarantees of indebtedness of others, at March 31, 2016 and December 31, 2015, is as follows:

	March 31, 2016			December 31, 2015
		(In thou	sands)	
Standby letters of credit and financial guarantees	\$	4,656	\$	14,656
Loans sold with recourse		21,957		22,374
Commitments to sell or securitize mortgage loans		11,886		34,888

Standby letters of credit and financial guarantees are written conditional commitments issued by the Company to guarantee the payment and/or performance of a customer to a third party ("beneficiary"). If the customer fails to comply with the agreement, the beneficiary may draw on the standby letter of credit or financial guarantee as a remedy. The amount of credit risk involved in issuing letters of credit in the event of nonperformance is the face amount of the letter of credit or financial guarantee. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. The amount of collateral obtained, if it is deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the customer.

#### Lease Commitments

The Company has entered into various operating lease agreements for branch facilities and administrative offices. Rent expense for the quarters ended March 31, 2016 and 2015, amounted to \$2.1 million and \$2.4 million, respectively, and is included in the "occupancy and equipment" caption in the unaudited consolidated statements of operations. Future rental commitments under leases in effect at March 31, 2016 exclusive of taxes, insurance, and maintenance expenses payable by the Company, are summarized as follows:

	Millimum Kent
Year Ending December 31, 2016	(In thousands)
2016	\$ 6.519

Minimum Dont

2017 2018 2019 2020 Thereafter		\$	7,308 6,278 6,182 5,455 12,397 <b>44,139</b>
	68	Ψ	77,137

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

### **Contingencies**

The Company and its subsidiaries are defendants in a number of legal proceedings incidental to their business. In the ordinary course of business, the Company and its subsidiaries are also subject to governmental and regulatory examinations. Certain subsidiaries of the Company, including the Bank (and its subsidiary OIB), Oriental Financial Services, and Oriental Insurance, are subject to regulation by various U.S., Puerto Rico and other regulators.

The Company seeks to resolve all litigation and regulatory matters in the manner management believes is in the best interests of the Company and its shareholders, and contests allegations of liability or wrongdoing and, where applicable, the amount of damages or scope of any penalties or other relief sought as appropriate in each pending matter.

Subject to the accounting and disclosure framework under the provisions of ASC 450, it is the opinion of the Company's management, based on current knowledge and after taking into account its current legal accruals, that the eventual outcome of all matters would not be likely to have a material adverse effect on the consolidated statements of financial condition of the Company. Nonetheless, given the substantial or indeterminate amounts sought in certain of these matters, and the inherent unpredictability of such matters, an adverse outcome in certain of these matters could, from time to time, have a material adverse effect on the Company's consolidated results of operations or cash flows in particular quarterly or annual periods. The Company has evaluated all litigation and regulatory matters where the likelihood of a potential loss is deemed reasonably possible. The Company has determined that the estimate of the reasonably possible loss is not significant.

#### NOTE 21 - FAIR VALUE OF FINANCIAL INSTRUMENTS

The Company follows the fair value measurement framework under GAAP.

#### Fair Value Measurement

The fair value measurement framework defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. This framework also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

### Money market investments

The fair value of money market investments is based on the carrying amounts reflected in the unaudited consolidated statements of financial condition as these are reasonable estimates of fair value given the short-term nature of the instruments.

#### Investment securities

The fair value of investment securities is based on quoted market prices, when available, or market prices provided by Interactive Data Corporation ("IDC"), an independent, well-recognized pricing company. Such securities are classified as Level 1 or Level 2 depending on the basis for determining fair value. If listed prices or quotes are not available, fair value is based upon externally developed models that use both observable and unobservable inputs depending on the market activity of the instrument, and such securities are classified as Level 3. At March 31, 2016 and December 31, 2015, the Company did not have investment securities classified as Level 3.

#### Derivative instruments

The fair value of the interest rate swaps is largely a function of the financial market's expectations regarding the future direction of interest rates. Accordingly, current market values are not necessarily indicative of the future impact of derivative instruments on earnings. This will depend, for the most part, on the shape of the yield curve, the level of interest rates, as well as the expectations for rates in the future. The fair value of most of these derivative instruments is based on observable market parameters, which include discounting the instruments' cash flows using the U.S. dollar LIBOR-based discount rates, and also applying yield curves that account for the industry sector and the credit rating of the counterparty and/or the Company.

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#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Certain other derivative instruments with limited market activity are valued using externally developed models that consider unobservable market parameters. Based on their valuation methodology, derivative instruments are classified as Level 2 or Level 3. The Company has offered its customers certificates of deposit with an option tied to the performance of the S&P Index and uses equity indexed option agreements with major broker-dealers to manage its exposure to changes in this index. Their fair value is obtained through the use of an external based valuation that was thoroughly evaluated and adopted by management as its measurement tool for these options. The payoff of these options is linked to the average value of the S&P Index on a specific set of dates during the life of the option. The methodology uses an average rate option or a cash-settled option whose payoff is based on the difference between the expected average value of the S&P Index during the remaining life of the option and the strike price at inception. The assumptions, which are uncertain and require a degree of judgment, include primarily S&P Index volatility, forward interest rate projections, estimated index dividend payout, and leverage.

#### Servicing assets

Servicing assets do not trade in an active market with readily observable prices. Servicing assets are priced using a discounted cash flow model. The valuation model considers servicing fees, portfolio characteristics, prepayment assumptions, delinquency rates, late charges, other ancillary revenues, cost to service and other economic factors. Due to the unobservable nature of certain valuation inputs, the servicing rights are classified as Level 3.

#### **Impaired Loans**

Impaired loans are carried at the present value of expected future cash flows using the loan's existing rate in a discounted cash flow calculation, or the fair value of the collateral if the loan is collateral-dependent. Expected cash flows are based on internal inputs reflecting expected default rates on contractual cash flows. This method of estimating fair value does not incorporate the exit-price concept of fair value described in Accounting Standards Codification ("ASC") 820-10 and would generally result in a higher value than the exit-price approach. For loans measured using the estimated fair value of collateral less costs to sell, fair value is generally determined based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC 310-10-35 less disposition costs. Currently, the associated loans considered impaired are classified as Level 3.

#### Foreclosed real estate

Foreclosed real estate includes real estate properties securing residential mortgage and commercial loans. The fair value of foreclosed real estate may be determined using an external appraisal, broker price option or an internal valuation. These foreclosed assets are classified as Level 3 given certain internal adjustments that may be made to external appraisals.

### Other repossessed assets

Other repossessed assets include repossessed automobile loans and leases. The fair value of the repossessed automobiles may be determined using internal valuation and an external appraisal. These repossessed assets are classified as Level 3 given certain internal adjustments that may be made to external appraisals.

# **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Assets and liabilities measured at fair value on a recurring and non-recurring basis are summarized below:

		Level 1		March Fair Value M Level 2 (In tho	<b>Ieasur</b>	ements Level 3		Total
Recurring fair value measurements:				(III till)	usunu	3)		
Investment securities								
available-for-sale	\$	_	\$	669,285	\$	_	\$	669,285
Trading securities	Ψ	_	4	314	Ψ	_	4	314
Money market investments		5,897		-		_		5,897
Derivative assets		-		1,890		772		2,662
Servicing assets		_		, -		7,819		7,819
Derivative liabilities		_		(6,220)		(746)		(6,966)
	\$	5,897	\$	665,269	\$	7,845	\$	679,011
Non-recurring fair value measurements:		,	-	,	·	,		,
Impaired commercial loans	\$	-	\$	-	\$	227,117	\$	227,117
Foreclosed real estate		-		-		56,777		56,777
Other repossessed assets		-		-		4,408		4,408
	\$	-	\$	-	\$	288,302	\$	288,302
Recurring fair value measurements: Investment securities		Level 1		Decembe Fair Value M Level 2 (In tho	<b>Ieasur</b>	ements Level 3		Total
available-for-sale	\$	-	\$	974,609	\$	-	\$	974,609
Trading securities		-		288		-		288
Money market investments		4,699		-		-		4,699
Derivative assets		-		1,854		1,171		3,025
Servicing assets		-		-		7,455		7,455
Derivative liabilities		-		(6,162)		(1,095)		(7,257)
	\$	4,699	\$	970,589	<b>\$</b>	7,531	\$	982,819
Non-recurring fair value measurements:								
Impaired commercial loans	\$	-	\$	-	\$	235,767	\$	235,767
Foreclosed real estate		-		-		58,176		58,176
Other repossessed assets		-		-		6,226		6,226
	\$	_	\$	_	\$	300,169	\$	300,169

#### **OFG BANCORP**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The table below presents a reconciliation of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the quarters ended March 31, 2016 and 2015:

	D	Qu erivative	ıar	ter Ended I		rch 31, 20 erivative	16	
	D	asset (S&P				iability (S&P		
	Ρι	ırchased		Servicing	Er	•		
Level 3 Instruments Only	C	(ptions)		assets		Options)		Total
Balance at beginning of period	\$	1,171	\$	7,455	\$	(1,095)	\$	7,531
Gains (losses) included in earnings		(399)		-		330		(69)
New instruments acquired		-		557		-		557
Principal repayments		-		(104)		-		(104)
Amortization		-		-		19		19
Changes in fair value of servicing assets		-		(89)		-		(89)
Balance at end of period	\$	772	\$	7,819	\$	(746)	\$	7,845
		Qı	ıar	ter Ended I	Mai	rch 31, 20	15	
		erivative asset (S&P				Derivativ liability (S&P		
	Pι	ırchased		Servicing		Embedde	ed	
Level 3 Instruments Only	C	Options)		assets		<b>Options</b>	)	Total
Balance at beginning of period	\$	5,555	\$	13,992	\$	(5,477)	\$	14,070
(Losses) gains included in earnings		(1,821)		-		1,782		(39)
New instruments acquired		-		531		-		531
Principal repayments		-		(418)		-		(418)
Amortization		-		-		78		78
Changes in fair value of servicing assets				(59)		-		(59)
Changes in fair value due to sales price of mortgage servicing								
		-		(1,882)		-		(1,882)
rights held-for-sale								
Balance at end of period	\$	3,734	\$	12,164	\$	(3,617)	\$	12,281

During the quarters ended March 31, 2016 and 2015, there were purchases and sales of assets and liabilities measured at fair value on a recurring basis. There were no transfers into or out of Level 1 and Level 2 fair value measurements during such periods.

### **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The table below presents quantitative information for all assets and liabilities measured at fair value on a recurring and non-recurring basis using significant unobservable inputs (Level 3) at March 31, 2016:

	E-:-	<b>V</b> -14:	March 31, 2016	
	Fair Value (In thousands)	Valuation Technique	Unobservable Input	Range
Derivative assets (S&P Purchased Options)		Option pricing model	Implied option volatility Counterparty credit risk	35.32% -38.69%
			(based on 5-year credit default swap ("CDS")	79.96%-89.03%
Servicing assets	\$ 7,819	Cash flow valuation	spread)  Constant prepayment rate  Discount rate	4.43%-12.17% 10.00% - 12.00%
Derivative liability (S&P Embedded Options)	\$ (746)	Option pricing model	Implied option volatility	35.32% -38.69%
Collateral dependant	ψ (740)	Fair value of property	Counterparty credit risk (based on 5-year CDS spread)	79.96%-89.03
impaired loans	\$ 25,252	or collateral	Appraised value less disposition costs	30.20%-42.40%
Puerto Rico Electric Power				
Authority line of credit, net	\$ 186,675	Cash flow valuation	Discount rate	7.25%
Other non-collateral	\$ 15,190	Cash flow valuation	Discount rate	4.25%-16.95%

dependant impaired loans

Fair value of property

Foreclosed or

real estate \$ 56,777 collateral Appraised value less disposition costs 30.20%-42.20%

Fair value of

property

Other

repossessed or

assets \$ 4,408 collateral Appraised value less disposition costs 30.20%-42.20%

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#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

## Information about Sensitivity to Changes in Significant Unobservable Inputs

Other debt securities – The significant unobservable inputs used in the fair value measurement of one of the Company's other debt securities are indicative comparable pricing, option adjusted spread ("OAS"), yield to maturity, and spread to maturity. Significant changes in any of those inputs in isolation would result in a significantly different fair value measurement. Generally, a change in the assumption used for indicative comparable pricing is accompanied by a directionally opposite change in the assumption used for OAS and a directionally, although not equally proportional, opposite change in the assumptions used for yield to maturity and spread to maturity.

<u>Derivative asset (S&P Purchased Options)</u> – The significant unobservable inputs used in the fair value measurement of the Company's derivative assets related to S&P purchased options are implied option volatility and counterparty credit risk. Significant changes in any of those inputs in isolation would result in a significantly different fair value measurement. Generally, a change in the assumption used for implied option volatility is not necessarily accompanied by directionally similar or opposite changes in the assumption used for counterparty credit risk.

<u>Servicing assets</u> – The significant unobservable inputs used in the fair value measurement of the Company's servicing assets are constant prepayment rates and discount rates. Changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which may magnify or offset the sensitivities. Mortgage banking activities, a component of total banking and financial service revenue in the consolidated statements of operations, include the changes from period to period in the fair value of the mortgage loan servicing rights, which may result from changes in the valuation model inputs or assumptions (principally reflecting changes in discount rates and prepayment speed assumptions) and other changes, including changes due to collection/realization of expected cash flows.

<u>Derivative liability (S&P Embedded Options)</u> – The significant unobservable inputs used in the fair value measurement of the Company's derivative liability related to S&P purchased options are implied option volatility and counterparty credit risk. Significant changes in any of those inputs in isolation would result in a significantly different fair value measurement. Generally, a change in the assumption used for implied option volatility is not necessarily accompanied by directionally similar or opposite changes in the assumption used for counterparty credit risk.

#### Fair Value of Financial Instruments

The information about the estimated fair value of financial instruments required by GAAP is presented hereunder. The aggregate fair value amounts presented do not necessarily represent management's estimate of the underlying value of the Company.

The estimated fair value is subjective in nature, involves uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could affect these fair value estimates. The fair value estimates do not take into consideration the value of future business and the value of assets and liabilities

that are not financial instruments. Other significant tangible and intangible assets that are not considered financial instruments are the value of long-term customer relationships of retail deposits, and premises and equipment.

# **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The estimated fair value and carrying value of the Company's financial instruments at March 31, 2016 and December 31, 2015 is as follows:

	Marc 20		,	December 31, 2015					
	Fair Carrying Value Value (In thous				Fair Value ls)	(	Carrying Value		
Level 1			•		•				
Financial Assets:									
Cash and cash equivalents	\$ 677,849	\$	677,849	\$	536,710	\$	536,710		
Restricted cash	3,349	\$	3,349	\$	3,349	\$	3,349		
Level 2									
Financial Assets:									
Trading securities	314	\$	314	\$	288	\$	288		
Investment securities available-for-sale	669,285	\$	669,285	\$	974,609	\$	974,609		
Investment securities held-to-maturity	641,346	\$	637,036	\$	614,679	\$	620,189		
Federal Home Loan Bank (FHLB) stock	20,761	\$	20,761	\$	20,783	\$	20,783		
Other investments	3	\$	3	\$	3	\$	3		
Derivative assets	1,890	\$	1,890	\$	1,855	\$	1,855		
Financial Liabilities:									
Derivative liabilities	6,220	\$	6,220	\$	6,162	\$	6,162		
Level 3									
Financial Assets:									
Total loans (including loans held-for-sale)	4,088,158		4,360,129		4,101,219		4,434,213		
Derivative assets	772		772		1,170		1,170		
FDIC indemnification asset	10,897		20,923		17,786		22,599		
Accrued interest receivable	18,392		18,392		20,637		20,637		
Servicing assets	7,819		7,819		7,455		7,455		
Accounts receivable and other assets	44,781		44,781		42,786		42,786		
Financial Liabilities:									
Deposits	4,772,507		4,778,947		4,705,878		4,715,764		
Securities sold under agreements to repurchase	645,098		636,172		955,859		934,691		
Advances from FHLB	334,782		331,980		335,812		332,476		
Other borrowings	2,661		1,756		2,593		1,734		
Subordinated capital notes	97,330		102,808		94,940		102,633		
Accrued expenses and other liabilities	92,761		92,761		92,935		92,935		
Derivative liabilities embedded in deposits	746		746		1,095		1,095		
	75								

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

The following methods and assumptions were used to estimate the fair values of significant financial instruments at March 31, 2016 and December 31, 2015:

- Cash and cash equivalents (including money market investments and time deposits with other banks), restricted cash, accrued interest receivable, accounts receivable and other assets and accrued expenses and other liabilities have been valued at the carrying amounts reflected in the consolidated statements of financial condition as these are reasonable estimates of fair value given the short-term nature of the instruments.
- Investments in FHLB-NY stock are valued at their redemption value.
- The fair value of investment securities, including trading securities and other investments, is based on quoted market prices, when available or prices provided from contracted pricing providers, or market prices provided by recognized broker-dealers. If listed prices or quotes are not available, fair value is based upon externally developed models that use both observable and unobservable inputs depending on the market activity of the instrument.
- The fair value of the FDIC indemnification asset represents the present value of the net estimated cash payments expected to be received from the FDIC for future losses on covered assets based on the credit assumptions on estimated cash flows for each covered asset and the loss sharing percentages. The ultimate collectability of the FDIC indemnification asset is dependent upon the performance of the underlying covered loans, the passage of time and claims paid by the FDIC which are impacted by the Bank's adherence to certain guidelines established by the FDIC.
- The fair value of servicing asset is estimated by using a cash flow valuation model which calculates the present value of estimated future net servicing cash flows, taking into consideration actual and expected loan prepayment rates, discount rates, servicing costs, and other economic factors, which are determined based on current market conditions.
- The fair values of the derivative instruments are provided by valuation experts and counterparties. Certain derivatives with limited market activity are valued using externally developed models that consider unobservable market parameters. The Company has offered its customers certificates of deposit with an option tied to the performance of the S&P Index, and uses equity indexed option agreements with major broker-dealers to manage its exposure to changes in this index. Their fair value is obtained through the use of an external based valuation that was thoroughly evaluated and adopted by management as its measurement tool for these options. The payoff of these options is linked to the average value of the S&P Index on a specific set of dates during the life of the option. The methodology uses an average rate option or a cash-settled option whose payoff is based on the difference between the expected average value of the S&P Index during the remaining life of the option and the strike price at inception. The

assumptions, which are uncertain and require a degree of judgment, include primarily S&P Index volatility, forward interest rate projections, estimated index dividend payout, and leverage.

- Fair value of derivative liabilities, which include interest rate swaps and forward-settlement swaps, are based on the net discounted value of the contractual projected cash flows of both the pay-fixed receive-variable legs of the contracts. The projected cash flows are based on the forward yield curve, and discounted using current estimated market rates.
- The fair value of the loan portfolio (including loans held-for-sale) is estimated by segregating by type, such as mortgage, commercial, consumer, auto and leasing. Each loan segment is further segmented into fixed and adjustable interest rates and by performing and non-performing categories. The fair value of performing loans is calculated by discounting contractual cash flows, adjusted for prepayment estimates (voluntary and involuntary), if any, using estimated current market discount rates that reflect the credit and interest rate risk inherent in the loan. This fair value is not currently an indication of an exit price as that type of assumption could result in a different fair value estimate. Non-performing loans have been valued at the carrying amounts.
- The fair value of demand deposits and savings accounts is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is based on the discounted value of the contractual cash flows, using estimated current market discount rates for deposits of similar remaining maturities.
- The fair value of long-term borrowings, which include securities sold under agreements to repurchase, advances from FHLB-NY, other borrowings, and subordinated capital notes, is based on the discounted value of the contractual cash flows using current estimated market discount rates for borrowings with similar terms, remaining maturities and put dates.

#### **OFG BANCORP**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

#### **NOTE 22 – BUSINESS SEGMENTS**

The Company segregates its businesses into the following major reportable segments of business: Banking, Wealth Management, and Treasury. Management established the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. Other factors such as the Company's organization, nature of its products, distribution channels and economic characteristics of the products were also considered in the determination of the reportable segments. The Company measures the performance of these reportable segments based on pre-established goals of different financial parameters such as net income, net interest income, loan production, and fees generated. The Company's methodology for allocating non-interest expenses among segments is based on several factors such as revenue, employee headcount, occupied space, dedicated services or time, among others. These factors are reviewed on a periodical basis and may change if the conditions warrant.

Banking includes the Bank's branches and traditional banking products such as deposits and commercial, consumer and mortgage loans. Mortgage banking activities are carried out by the Bank's mortgage banking division, whose principal activity is to originate mortgage loans for the Company's own portfolio. As part of its mortgage banking activities, the Company may sell loans directly into the secondary market or securitize conforming loans into mortgage-backed securities.

Wealth Management is comprised of the Bank's trust division, Oriental Financial Services, Oriental Insurance, and OPC. The core operations of this segment are financial planning, money management and investment banking, brokerage services, insurance sales activity, corporate and individual trust and retirement services, as well as retirement plan administration services.

The Treasury segment encompasses all of the Company's asset/liability management activities, such as purchases and sales of investment securities, interest rate risk management, derivatives, and borrowings. Intersegment sales and transfers, if any, are accounted for as if the sales or transfers were to third parties, that is, at current market prices.

### **OFG BANCORP**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)

Following are the results of operations and the selected financial information by operating segment for the quarters ended March 31, 2016 and 2015:

# Quarter Ended March 31, 2016

							Total				
			Wealth				Major			Co	nsolidated
	Banking 1	Ma	anagemen	t '	Treasury		Segments	El	iminations		Total
					(In the	ous	sands)				
Interest income	\$ 81,152	\$	18	\$	10,136	\$	91,306	\$	-	\$	91,306
Interest expense	(6,807)		-		(9,524)		(16,331)		-		(16,331)
Net interest income	74,345		18		612		74,975		-		74,975
Provision for loan and lease losses	(13,789)		-		-		(13,789)		-		(13,789)
Non-interest income (loss)	7,795		6,020		(312)		13,503		-		13,503
Non-interest expenses	(48,249)		(4,484)		(2,124)		(54,857)		-		(54,857)
Intersegment revenue	399		-		100		499		(499)		-
Intersegment expenses	(101)		(291)		(107)		(499)		499		-
<b>Income (loss) before income taxes</b>	\$ 20,400	\$	1,263	\$	(1,831)	\$	19,832	\$	-	\$	19,832
<b>Total assets</b>	\$ 5,814,279	\$	23,369	\$	1,970,264	\$	7,807,912	\$	(933,340)	\$	6,874,572

# Quarter Ended March 31, 2015

								Total				
			1	Wealth				Major			Co	onsolidated
		Banking I	Ma	nagemen	t '	Treasury	9	Segments	El	iminations		Total
						(In the	ous	sands)				
Interest income	\$	97,482	\$	23	\$	9,496	\$	107,001	\$	-	\$	107,001
Interest expense		(7,454)		-		(9,912)		(17,366)		-		(17,366)
Net interest income		90,028		23		(416)		89,635		-		89,635
Provision for loan and lease losses		(42,193)		-		-		(42,193)		-		(42,193)
Non-interest (loss) income		(2,249)		7,010		2,120		6,881		-		6,881
Non-interest expenses		(49,313)		(4,790)		(2,229)		(56,332)		-		(56,332)
Intersegment revenue		544		-		98		642		(642)		-
Intersegment expenses		(98)		(432)		(112)		(642)		642		-
(Loss) income before income taxes	<b>s</b> \$	(3,281)	\$	1,811	\$	(539)	\$	(2,009)	\$	-	\$	(2,009)
Total assets	\$	6,302,044	\$	<b>21,995</b> 78	\$	1,965,342	\$	8,289,381	\$	(925,225)	\$	7,364,156

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **INTRODUCTION**

The following discussion of the Company's financial condition and results of operations should be read in conjunction with the "Selected Financial Data" and the Company's unaudited consolidated financial statements and related notes. This discussion and analysis contains forward-looking statements. Please see "Forward-Looking Statements" and the risk factors set forth in our Form 10-K for the year ended December 31, 2015 (the "2015 Form 10-K"), for discussion of the uncertainties, risks and assumptions associated with these statements.

The Company is a publicly-owned financial holding company that provides a full range of banking and financial services through its subsidiaries, including commercial, consumer, auto and mortgage lending; checking and savings accounts; financial planning, insurance and securities brokerage services; and corporate and individual trust and retirement services. The Company operates through three major business segments: Banking, Wealth Management, and Treasury, and distinguishes itself based on quality service. The Company has 48 branches in Puerto Rico and a subsidiary in Boca Raton, Florida. The Company's long-term goal is to strengthen its banking and financial services franchise by expanding its lending businesses, increasing the level of integration in the marketing and delivery of banking and financial services, maintaining effective asset-liability management, growing non-interest revenue from banking and financial services, and improving operating efficiencies.

The Company's diversified mix of businesses and products generates both the interest income traditionally associated with a banking institution and non-interest income traditionally associated with a financial services institution (generated by such businesses as securities brokerage, fiduciary services, investment banking, insurance agency, and retirement plan administration). Although all of these businesses, to varying degrees, are affected by interest rate and financial market fluctuations and other external factors, the Company's commitment is to continue producing a balanced and growing revenue stream.

### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in accordance with U.S. Generally Accepted Accounting Principles ("GAAP") requires management to make a number of judgments, estimates and assumptions that affect the reported amount of assets, liabilities, income and expenses in the consolidated financial statements. Understanding our accounting policies and the extent to which we use management judgment and estimates in applying these policies is integral to understanding our financial statements. We provide a summary of our significant accounting policies in "Note 1—Summary of Significant Accounting Policies" of our 2015 Form 10-K.

In the "Management's Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies and Estimates" section of our 2015 Form 10-K, we identified the following accounting policies as critical

because they require significant judgments and assumptions about highly complex and inherently uncertain matters and the use of reasonably different estimates and assumptions could have a material impact on our reported results of operations or financial condition:

- Loans and lease receivables
- Allowance for loan and lease losses
- Financial instruments

We evaluate our critical accounting estimates and judgments on an ongoing basis and update them as necessary based on changing conditions. Management has reviewed and approved these critical accounting policies and has discussed its judgments and assumptions with the Audit Committee of our Board of Directors. There have been no material changes in the methods used to formulate these critical accounting estimates from those discussed in our 2015 Form 10-K.

# **OVERVIEW OF FINANCIAL PERFORMANCE**

# SELECTED FINANCIAL DATA

		Qua	<b>T</b> 7 •		
		2016		2015	Variance %
EARNINGS DATA:			nds, exc	cept per share d	
Interest income	\$	91,306	\$	107,001	-14.7%
Interest expense		16,331		17,366	-6.0%
Net interest income		74,975		89,635	-16.4%
Provision for loan and lease losses		13,789		42,193	-67.3%
Net interest income after provision for loan					
-		61,186		47,442	29.0%
and lease losses		·			
Non-interest income		13,503		6,881	96.2%
Non-interest expenses		54,857		56,332	-2.6%
Income (loss) before taxes		19,832		(2,009)	1087.2%
Income tax expense		5,661		979	478.2%
Net income (loss)		14,171		(2,988)	574.3%
Less: dividends on preferred stock		(3,465)		(3,465)	153.0%
Income (loss) available to common shareholders	\$	10,706	\$	(6,453)	265.9%
PER SHARE DATA:		•			
Basic	\$	0.24	\$	(0.14)	268.7%
Diluted	\$	0.24	\$	(0.14)	268.7%
Average common shares outstanding		43,898		44,634	-1.6%
Average common shares outstanding and equivalents		51,064		51,977	-1.8%
Cash dividends declared per common share	\$	0.06	\$	0.10	-40.0%
Cash dividends declared on common shares	\$	2,633	\$	4,464	-41.0%
PERFORMANCE RATIOS:					
Return on average assets (ROA)		0.81%		-0.16%	600.5%
Return on average tangible common equity		6.69%		-3.76%	278.0%
Return on average common equity (ROE)		5.83%		-3.30%	276.9%
Equity-to-assets ratio		13.09%		12.72%	2.9%
Efficiency ratio		59.56%		51.75%	15.1%
Interest rate spread		4.59%		5.20%	-11.7%
Interest rate margin		4.67%		5.42%	-13.8%
	80				

# **SELECTED FINANCIAL DATA - (Continued)**

		March 31, 2016	D	ecember 31, 2015	Variance %					
PERIOD END BALANCES AND CAPITAL RATIOS	:	(In thousands, except per share data)								
Investments and loans										
Investment securities	\$	1,327,399	\$	1,615,872	-17.9%					
Loans and leases, net		4,360,129		4,434,213	-1.7%					
Total investments and loans	\$	5,687,528	\$	6,050,085	-6.0%					
Deposits and borrowings										
Deposits	\$	4,779,693	\$	4,717,751	1.3%					
Securities sold under agreements to repurchase		636,172		934,691	-31.9%					
Other borrowings		436,544		436,843	-0.1%					
Total deposits and borrowings	\$	5,852,409	\$	6,089,285	-3.9%					
Stockholders' equity										
Preferred stock	\$	176,000	\$	176,000	0.0%					
Common stock		52,626		52,626	0.0%					
Additional paid-in capital		540,371		540,512	0.0%					
Legal surplus		71,865		70,435	2.0%					
Retained earnings		155,529		148,886	4.5%					
Treasury stock, at cost		(104,874)		(105,379)	0.5%					
Accumulated other comprehensive income		12,284		13,997	-12.2%					
Total stockholders' equity	\$	903,801	\$	897,077	0.7%					
Per share data										
Book value per common share	\$	16.80	\$	16.67	0.8%					
Tangible book value per common share	\$	14.68	\$	14.53	1.0%					
Market price at end of period	\$	6.99	\$	7.32	-4.5%					
Capital ratios										
Leverage capital		11.38%		11.18%	1.8%					
Common equity Tier 1 capital		12.33%		12.14%	1.6%					
Tier 1 risk-based capital		16.36%		15.99%	2.3%					
Total risk-based capital		17.67%		17.29%	2.2%					
Financial assets managed										
Trust assets managed	\$	2,757,631	\$	2,691,433	2.5%					
Broker-dealer assets gathered	\$	2,351,746	\$	2,374,709	-1.0%					
•	81									

#### FINANCIAL HIGHLIGHTS OF THE FIRST QUARTER OF 2016

- Net income available to shareholders amounted to \$10.7 million, or \$0.24 per share fully diluted. This compares to a loss of \$4.4 million, or (\$0.10) per share, in the preceding quarter, and a loss of \$6.5 million, or (\$0.14) per share, in the same quarter a year ago.
- The Bank's retail franchise continued to grow. The Bank originated \$226 million in new loans, while maintaining the Bank's credit and pricing standards. Total customers increased in excess of a 4.0% annualized rate from December 31, 2015.
- Credit quality continued to improve. Net charge-offs of loans (excluding acquired loans) declined to 1.30% from 1.67% in the fourth quarter of 2015. The provision for loan losses fell 18.6% from 4Q15's adjusted. Early and total delinquency rates declined below both the previous and year-ago quarters.
- Puerto Rico investment securities balance fell 62.2% to \$6.7 million, reflecting the sale of \$12.8 million (average yield of 6.60%) in securities of the Puerto Rico Industrial Development Company (PRIDCO) and the Puerto Rico Public Buildings Authority (PBA). The Bank capitalized on market conditions to partially unwind a high-rate repurchase agreement, and to sell our PRIDCO and PBA securities and certain of our mortgage-backed securities. The aggregate gains and losses had no impact on the 1Q16 income statement, but will help to improve Net Interest Margin (NIM) going forward.
- NIM expanded to 4.67%, reflecting better yields on interest earning assets.
- Tangible book value per common share increased to \$14.68 from \$14.53, and tangible common equity (TCE) ratio increased to 9.50% from 9.10%.

Comparison of quarters ended March 31, 2016 and 2015

#### **Interest Income**

Total interest income decreased \$15.7 million to \$91.3 million, compared to \$107.0 million in the first quarter of 2015, reflecting the transition in our loan portfolio as originated loans with normal yields grow at a slower pace than higher-yielding acquired loans fall, due to repayments and maturities. In addition, during the first quarter of 2015, the revolving line of credit to PREPA was classified as non-accrual. Starting with the second quarter of 2015, quarterly interest payments received of \$3.6 million per quarter, have been applied to principal, reducing the yield on originated loans. The yield on interest-earning assets decreased to 5.69% from 6.47%.

#### **Interest Expense**

Total interest expense decreased by 6.0%, or \$1.0 million, as compared to the same period in 2015. Such decrease reflects the lower cost of borrowings (2.98% vs. 3.02%). Such lower cost reflects a partial unwinding of a \$268.0 million in repurchase agreement funding, which carried a cost of 4.78%, and other reductions in its cost of funds during the first quarter of 2016.

### **Net Interest Income**

Net interest income decreased \$14.7 million for the first quarter of 2016, mostly due to lower balances in our acquired loan portfolios and lower yields in our originated loan portfolio, partially offset by the decrease in interest expenses as a result of lower costs of borrowings. Such decrease reflects a decrease in net interest margin of 75 basis points to 4.67% when compared to the first quarter of 2015.

#### **Provision for Loan and Lease Losses**

Provision for loan and lease losses decreased \$28.4 million to \$13.8 million when compared to \$42.2 million for the first quarter of 2015, which reflects the \$24.0 million provision related to the PREPA line of credit during the first quarter of 2015. Such decrease also reflects a reduction of \$4.0 million in the provision for Eurobank-acquired loan and lease losses, which reflects an additional provision of \$3.5 million during the first quarter of 2015 related to the expiration of the commercial loans shared-loss coverage on June 30, 2015.

### Non-Interest Income, net

Core banking and wealth management revenues decreased to \$17.1 million from \$19.2 million as compared to the same period in 2015, primarily reflecting a decrease of \$1.0 million for wealth management revenues due to lower client trading volumes as a result of general investor uncertainty in the Puerto Rico market, and a decrease of \$1.0 million in mortgage banking activities mainly due to

foregone gains on sale as a result of the Company retaining securitized GNMA pools. Banking service revenue slightly decreased \$87 thousand to \$10.1 million from \$10.2 million when compared to the same period in 2015.

The decrease in the FDIC shared-loss expense of \$9.1 million to \$4.0 million, compared to \$13.1 million for the same period in 2015, resulted from the expiration of the FDIC loss-share coverage for commercial loans and other non-single family loans on June 30, 2015.

A net gain on sale of securities available-for-sale of \$12.0 million was recorded for the first quarter of 2016, including a gross gain of \$16.1 million related to \$272.1 million mortgage-backed securities sold, partially offset by a gross loss of \$4.1 million related to the sale of \$11.1 million in Puerto Rico government bonds, as all but one of the municipal securities held were sold.

A loss on extinguishment of debt was recorded for the first quarter of 2016, due to the unwinding of \$268.0 in repurchase agreements at a cost of \$12.0 million.

## **Non-Interest Expense**

Non-interest expense of \$54.9 million decreased \$1.5 million or 2.6% compared to the same period in 2015, reflecting lower general and administrative expenses mostly related to a decrease of 48.5% in foreclosure, repossession and other real estate expenses, partially offset by higher insurance expenses from the first quarter of 2015. The Company's efficiency ratio for the first quarter of 2016 was 59.56%, compared to 51.75% for the same period in 2015.

## **Income Tax Expense**

Income tax expense was \$5.7 million, compared to \$979 thousand for the same period in 2015. Income tax expense reflects the net income before income taxes of \$19.8 million for the first quarter of 2016, compared to a net loss before income taxes of \$2.0 million for the year ago quarter.

#### Income (Loss) Available to Common Shareholders

The Company's net income available to common shareholders amounted to \$10.7 million, compared to a net loss to common shareholders of \$6.5 million for the same period in 2015. Income per basic common share and fully diluted common share was \$0.24, compared to a loss per basic common share and fully diluted common share of \$0.14 for the first quarter of 2015.

### **Interest Earning Assets**

The loan portfolio declined to \$4.360 billion at March 31, 2016, compared to \$4.434 billion at December 31, 2015, primarily due to repayments and maturities. The investment portfolio of \$1.327 billion at March 31, 2016 decreased 17.9% compared to \$1.616 billion at December 31, 2015 due to the sale of \$272.1 million in mortgage-backed securities and \$11.1 million in Puerto Rico government bonds, and the prepayments of mortgage-backed securities during the first quarter of 2016.

## **Interest Bearing Liabilities**

Total deposits amounted to \$4.780 billion at March 31, 2016, an increase of 1.3% compared to \$4.718 billion at December 31, 2015. Demand and savings deposits increased 5.3% to \$3.129 billion. Time deposits, including brokered deposits, declined 5.7% as part of our efforts to reduce the cost of deposits, which averaged 0.60% at March 31, 2016 and 0.59% at December 31, 2015.

### Stockholders' Equity

Stockholders' equity at March 31, 2016 was \$903.8 million compared to \$897.1 million at December 31, 2015, an increase of 0.8%. This increase reflects the net income for the first quarter of 2016. Book value per share was \$16.80 at March 31, 2016, compared to \$16.67 at December 31, 2015.

The Company maintains capital ratios in excess of regulatory requirements. At March 31, 2016, Tier 1 Leverage capital ratio was 11.38% (December 31, 2015–11.18%), Common Equity Tier 1 capital ratio was 12.33% (December 31, 2015–12.14%), Tier 1 Risk-Based capital ratio was 16.36% (December 31, 2015–15.99%), and Total Risk-Based capital ratio was 17.67% (December 31, 2015–17.29%).

## **Return on Average Assets and Common Equity**

Return on average common equity ("ROE") was 5.83% compared to (3.30%) for the quarter ended March 31, 2015. Return on average assets ("ROA") was 0.81% compared to (0.16%) for the same period in 2015. Both increases reflect the net income for the first quarter of 2016.

### **Assets under Management**

At March 31, 2016, total assets managed by the Company's trust division and OPC increased to \$2.758 billion compared to \$2.691 billion at December 31, 2015. At March 31, 2016, total assets gathered by the securities broker-dealer subsidiary from its customer investment accounts decreased to \$2.352 billion, compared to \$2.375 billion at December 31, 2015. Changes in trust and broker-dealer related assets primarily reflect a slight increase in portfolio balances and differences in market values.

## Lending

Total loan production of \$226.2 million decreased 5.6% compared to the same period in 2015. Total commercial loan production of \$79.3 million decreased 7.5% from \$85.7 million for the same period in 2015. Mortgage loan production of \$48.3 million decreased 21.7% from \$61.7 million for the same period in 2015. In the aggregate, consumer loan and auto and leasing production totaled \$98.6 million, an increase of 7.1% from the same period in 2015.

#### **Credit Quality on Non-Acquired Loans**

Net credit losses, excluding acquired loans, increased \$1.5 million to \$10.0 million, representing 1.30% of average non-acquired loans outstanding versus 1.21% in the same period in 2015. The allowances for loan and lease losses, excluding acquired loans, increased to \$113.2 million (3.63% of total non-acquired loans) at March 31, 2016, compared to \$112.6 million (3.62% of total non-acquired loans) at December 31, 2015.

### **Non-GAAP Measures**

The Company uses certain non-GAAP measures of financial performance to supplement the unaudited consolidated financial statements presented in accordance with GAAP. The Company presents non-GAAP measures that management believes are useful and meaningful to investors. Non-GAAP measures do not have any standardized meaning, are not required to be uniformly applied, and are not audited. Therefore, they are unlikely to be comparable to similar measures presented by other companies. The presentation of non-GAAP measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP.

The Company's management has reported and discussed the results of operations herein both on a GAAP basis and on a pre-tax pre-provision operating income basis (defined as net interest income, plus banking and financial services revenue, less non-interest expenses, as calculated on the table below). The Company's management believes that, given the nature of the items excluded from the definition of pre-tax pre-provision operating income, it is useful to state what the results of operations would have been without them so that investors can see the financial trends from the Company's continuing business.

During the quarter ended March 31, 2016, the Company's pre-tax pre-provision operating income decreased 29.1% to \$37.2 million as compared to \$52.5 million for the same period in 2015. Pre-tax pre-provision operating income is calculated as follows:

	Quarter End 2016	led Mar	ch 31, 2015
	(In tho	usands)	
PRE-TAX PRE-PROVISION OPERATING INCOME			
Net interest income	\$ 74,975	\$	89,635
Core non-interest income:			
Banking service revenue	10,118		10,205
Wealth management revenue	6,152		7,155
Mortgage banking activities	855		1,863
Total core non-interest income	17,125		19,223
Non-interest expenses	54,857		56,331
Total pre-tax pre-provision operating income	\$ 37,243	\$	52,527

At March 31, 2016, tangible common equity to total assets increased to 9.37% from 8.98% and tangible common equity to risk-weighted assets increased to 13.58% from 13.02% at December 31, 2015. Total equity to risk-weighted assets increased to 19.05% from 18.32% at December 31, 2015.

The tangible common equity ratio and tangible book value per common share are non-GAAP measures and, unlike Tier 1 capital and Common Equity Tier 1 capital, are not codified in the federal banking regulations. Management and many stock analysts use the tangible common equity ratio and tangible book value per common share in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations. Neither tangible common equity nor tangible assets or related measures should be considered in isolation or as a substitute for stockholders' equity, total assets or any other measure calculated in accordance with GAAP. Moreover, the manner in which the Company calculates its tangible common equity, tangible assets and any other related measures may differ from that of other companies reporting measures with similar names.

Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. To mitigate these limitations, the Company has procedures in place to calculate these measures using the appropriate GAAP or regulatory components. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools and should not be considered in isolation or as a substitute for analyses of results as reported under GAAP.

### ANALYSIS OF RESULTS OF OPERATIONS

The following tables show major categories of interest-earning assets and interest-bearing liabilities, their respective interest income, expenses, yields and costs, and their impact on net interest income due to changes in volume and rates for the quarters ended March 31, 2016 and 2015:

TABLE 1 - QUARTERLY ANALYSIS OF NET INTEREST INCOME AND CHANGES DUE TO VOLUME/RATE FOR THE QUARTERS ENDED MARCH 31, 2016 AND 2015

	Int	erest	Avera	ge rate	Average	balance
	March	March	March	March	March	March
	2016	2015	2016	2015	2016	2015
			(Dollars	in thousa	ınds)	
A - TAX EQUIVALENT SPREAD						
Interest-earning assets	\$ 91,306	\$ 107,001	5.69%	<b>6.47</b> %	\$ 6,437,255	\$ 6,703,286
Tax equivalent adjustment	1,166	4,167	0.07%	0.25%	-	-
Interest-earning assets - tax equivalent	92,472	111,168	<b>5.76%</b>	<b>6.72</b> %	6,437,255	6,703,286
Interest-bearing liabilities	16,331	17,366	1.10%	1.12%	5,971,412	6,296,576
Tax equivalent net interest income / spread	76,141	93,802	4.66%	5.60%	465,843	406,710
Tax equivalent interest rate margin			4.74%	5.68%		
B - NORMAL SPREAD						
Interest-earning assets:						
Investments:						
Investment securities	9,508	9,195	2.63%	2.77%	1,450,127	1,344,617
Interest bearing cash and money market investments	646	323	0.52%	0.23%	502,718	564,237
<b>Total investments</b>	10,154	9,518	2.09%	2.02%	1,952,845	1,908,854
Non-acquired loans						
Mortgage	9,606	10,211	5.09%	5.26%	756,291	787,330
Commercial	15,414	16,954		<b>5.42</b> %	1,425,332	1,269,104
Consumer	6,185	4,585	10.58%	10.25%	234,499	181,464
Auto and leasing	16,710	14,534		9.91%	684,035	594,760
Total non-acquired loans	47,915	46,284	6.20%	6.63%	3,100,157	2,832,658
Acquired loans:						
Acquired BBVAPR						
Mortgage	8,307	8,987		5.61%	601,761	649,710
Commercial	7,696	14,572		10.79%	335,240	547,578
Consumer	3,088	,	17.56%		70,553	88,954
Auto	6,570	,	11.32%	9.05%	232,699	400,803
Total acquired BBVAPR loans	25,661	35,695		8.58%	1,240,252	1,687,044
Acquired Eurobank	7,576		21.10%		144,001	274,731
Total loans	81,152	97,483		8.25%	4,484,410	4,794,432
Total interest earning assets	91,306	107,001	5.69%	6.47%	6,437,255	6,703,286

		Inte	res	t	Averag	e rate	Average balance			
	J	March	N	<b>Aarch</b>	March	March	March	March		
		2016		2015	2016	2015	2016	2015		
					(Dollars in	thousan	ds)			
Interest-bearing liabilities:										
Deposits:										
NOW Accounts	\$	1,081	\$	1,281	0.38%	0.41%	\$ 1,152,055	\$ 1,260,952		
Savings and money market		1,398		1,734	0.50%	0.54%	1,115,552	1,314,360		
Individual retirement accounts		502		771	0.75%	1.05%	267,058	296,661		
Retail certificates of deposits		1,339		1,407	1.28%	1.33%	417,992	428,466		
Total core deposits		4,320		5,193	0.59%	0.65%	2,952,657	3,300,439		
Institutional deposits		654		798	0.97%	1.22%	269,807	264,964		
Brokered deposits		1,988		1,166	1.09%	0.79%	734,326	602,189		
Total wholesale deposits		2,642		1,964	1.06%	0.92%	1,004,133	867,153		
		6,962		7,157	0.71%	0.70%	3,956,790	4,167,592		
Non-interest bearing deposits		-		-	0.00%	0.00%	774,950	\$ 750,640		
Deposits fair value premium amortization		(96)		(345)	0.00%	0.00%	-	-		
Core deposit intangible amortization		258		292	0.00%	0.00%	-	-		
<b>Total deposits</b>		7,124		7,104	0.60%	0.69%	4,731,740	4,918,232		
Borrowings:										
Securities sold under agreements to repurchase		6,099		7,164	3.06%	3.09%	799,613	939,377		
Advances from FHLB and other borrowings		2,240		2,235	2.66%	2.69%	337,364	337,292		
Subordinated capital notes		868		863	3.39%	3.44%	102,695	101,675		
Total borrowings		9,207		10,262	2.98%	3.02%	1,239,672	1,378,344		
Total interest bearing liabilities		16,331		17,366	1.10%	1.12%	5,971,412	6,296,576		
Net interest income / spread	\$	74,975	\$	89,635	4.59%	5.35%				
Interest rate margin					4.67%	5.42%				
Excess of average interest-earning assets over	•									
							\$ 465,843	\$ 406,710		
average interest-bearing liabilities										
Average interest-earning assets to average										
							107.80%	106.46%		

interest-bearing liabilities ratio

# C - CHANGES IN NET INTEREST INCOME DUE TO:

	Volume	Rate	Total						
	(In thousands) \$ 219 \$ 417 \$ 636								
<b>Interest Income:</b>									
Investments	\$ 219	\$ 417	\$ 636						
Loans	(12,460)	(3,871)	(16,331)						
Total interest income	(12,241)	(3,454)	(15,695)						
<b>Interest Expense:</b>									
Deposits	(269)	289	20						
Repurchase agreements	(1,066)	1	(1,065)						
Other borrowings	8	2	10						
Total interest expense	(1,327)	292	(1,035)						
Net Interest Income	\$ (10,914)	\$ (3,746)	\$ (14,660)						

#### **Net Interest Income**

## Comparison of quarters ended March 31, 2016 and 2015

Net interest income is a function of the difference between rates earned on the Company's interest-earning assets and rates paid on its interest-bearing liabilities (interest rate spread) and the relative amounts of its interest earning assets and interest-bearing liabilities (interest rate margin). The Company constantly monitors the composition and re-pricing of its assets and liabilities to maintain its net interest income at adequate levels. Table 1 above shows the major categories of interest-earning assets and interest-bearing liabilities, their respective interest income, expenses, yields and costs, and their impact on net interest income due to changes in volume and rates for the quarters ended March 31, 2016 and 2015.

Net interest income of \$75.0 million decreased 16.4% compared with \$89.6 million reported in the first quarter of 2015, reflecting a decrease of 16.8% in interest income from loans.

Interest rate spread decreased 76 basis points from 5.35% to 4.59%. This decrease is mainly due to the net effect of a 78 basis points decrease in the average yield of interest-earning assets from 6.47% to 5.69%.

Interest income decreased to \$91.3 million from \$107.0 million in the first quarter of 2016. Such decrease reflects decreases of \$12.2 million and \$3.5 million in the volume and interest rate, respectively, of interest-earning assets. Interest income from loans decreased 16.8% to \$81.2 million, reflecting a decrease in volume and interest rate by \$12.5 million and a \$3.9 million, respectively, primarily due to lower acquired loan balances and yields. Our loan portfolio is transitioning as originated loans with normal yields grow at a slower pace than higher-yielding acquired loans fall due to repayments and maturities.

Originated loans interest income increased 3.5% to \$47.9 million as average balances grew 9.4% and yields decreased 43 basis points to 6.20%. During the first quarter of 2015, the revolving line of credit to PREPA was classified as non-accrual. Starting with the second quarter of 2015, quarterly interest payments of \$3.6 million per quarter, have been applied to principal, reducing the yield on originated loans. In addition, as a result of the Company's efforts to reduce our risk in Puerto Rico government exposures, the outstanding balance of credit facilities to public corporations decreased as a result of a repayment in full of a \$75 million loan by the Puerto Rico Aqueduct and Sewer Authority in the second quarter of 2015 and a repayment in full of a \$78 million loan by the State Insurance Fund Corporation in the third quarter of 2015.

Acquired BBVAPR loans interest income declined 28.1% to \$25.7 million as average balances declined 26.5% and yields decreased 28 basis points to 8.30%. Acquired Eurobank loans interest income fell 51.2% to \$7.6 million as average balances declined 47.6% and yields decreased 183 basis points to 21.06%. Interest income from investments increased 6.7% to \$10.2 million, reflecting increases in volume and interest rate of \$219 thousand and \$417 thousand, respectively. The average balance of total interest-earning assets was \$6.437 billion, a decrease of 4.0% from the same period in 2015. The decrease in average balance of interest-earning assets was mainly attributable to a decrease of 6.5% in average loans, partially offset by an increase of 2.3% in average investments. The decrease in average loans is mostly related to the bulk sale on September 28, 2015, of a portion of covered non-performing commercial loans amounting to \$197.1 million unpaid principal balance or UPB (\$100.0 million carrying amount). The FDIC agreed to cover \$20.0 million of losses as part of its loss-share agreement with the Company. Also, as part of this transaction, the Company sold certain non-performing commercial loans and real estate owned from the BBVAPR acquisition amounting to \$38.1 million of unpaid principal balance (\$9.9 million carrying amount).

Interest expense decreased 6.0% to \$16.3 million, primarily because of a \$1.3 million decrease in the volume of interest-bearing liabilities and an increase of \$292 thousand in interest rate. The decrease in interest-bearing liabilities is mostly due to the decrease in repurchase agreements volume of \$1.1 million and a decrease in deposit volume of \$269 thousand which was offset by an increase in interest rate of \$289 thousand. The decrease in repurchase agreement volume reflects a partial unwinding of repurchase agreements amounting to \$268.0 million, which carried a cost of 4.78%. The cost of deposits before fair value amortization and core deposit intangible amortization slightly increased 1 basis point to 0.71% for the first quarter of 2016, compared to 0.70% for the first quarter of 2015. The cost of borrowings decreased 4 basis points to 2.98% from 3.02%.

TABLE 2 - NON-INTEREST INCOME SUMMARY

	Quarter Ended March 31,							
	2016		2015	Variance				
	(1	Dollars	in thousands)					
Banking service revenue	\$ 10,118	\$	10,205	-0.9%				
Wealth management revenue	6,152		7,155	-14.0%				
Mortgage banking activities	855		1,863	-54.1%				
Total banking and financial service revenue	17,125		19,223	-10.9%				
FDIC shared-loss expense, net	(4,029)		(13,084)	69.2%				
Net gain (loss) on:								
Sale of securities available for sale	11,996		2,572	366.4%				
Derivatives	(3)		(90)	96.7%				
Early extinguishment of debt	(12,000)		-	-100.0%				
Other non-interest income (loss)	414		(1,740)	123.8%				
	(3,622)		(12,342)	70.7%				
Total non-interest income, net	\$ 13,503	\$	6,881	96.2%				

#### Non-Interest Income, net

Non-interest income is affected by the level of trust assets under management, transactions generated by clients' financial assets serviced by the securities broker-dealer and insurance agency subsidiaries, the level of mortgage banking activities, and the fees generated from loans and deposit accounts. It is also affected by the FDIC shared-loss expense, which varies depending on the results of the on-going evaluation of expected cash flows of the loan portfolio acquired in the FDIC-assisted acquisition. In addition, it is affected by the amount of securities, derivatives, trading and other transactions.

#### Comparison of quarters ended March 31, 2016 and 2015

As shown in Table 2 above, the Company recorded non-interest income, net in the amount of \$13.5 million, compared to \$6.9 million for the same period in 2015, an increase of 96.2%, or \$6.6 million.

Banking service revenue, which consists primarily of fees generated by deposit accounts, electronic banking services, and customer services, slightly decreased 1.0% to \$10.1 million, from \$10.2 million for the same period in 2015. The decrease is mainly due to a decrease in electronic banking fees of \$242 thousand, partially offset by an increase of \$195 thousand for prepayment penalty fees.

Wealth management revenue, which consists of commissions and fees from fiduciary activities, and securities brokerage and insurance activities, decreased 14.0% to \$6.2 million, compared to \$7.2 million for the same period in 2015. Such decrease reflects a reduction in some securities brokerage activities and the cancellation of various retirement plans. Client trading volumes in our broker-dealer subsidiary continued to fall due to the general investor uncertainty in the Puerto Rico market.

Income generated from mortgage banking activities decreased 54.1% to \$855 thousand, compared to \$1.9 million for the same period in 2015. The decrease in mortgage banking activities was mostly due to foregone gains on sales as a result of the Company retaining securitized GNMA pools. During the first quarter of 2016, the Company retained securitized GNMA pools totaling \$23.0 million, amortized cost, at a yield of 3.06%, from its own originations.

The net FDIC shared-loss expense decreased to \$4.0 million as compared to \$13.1 million for the first quarter of 2015, primarily from the expiration of the FDIC commercial loss share coverage. The decrease is also related to the ongoing evaluation of expected cash flows of the covered loan portfolio and from changes in the fair value of the true-up payment obligation (also known as a clawback liability).

During the first quarter of 2016, the Company capitalized on favorable market conditions to partially unwind a high-rate repurchase agreement amounting to \$268.0 million at a cost of \$12 million, included as a loss on early extinguishment of debt in the unaudited statements of operations. In addition, the Company sold \$272.1 million in mortgage backed securities and \$11.1 million in Puerto Rico government bonds. As a result, the Company recorded a net gain on sale of securities of \$12.0 million, compared to \$2.6 million for the first quarter of 2015.

Other non-interest income increased \$2.2 million, as the first quarter of 2015 included the recognition of \$1.9 million loss in the valuation of part of the mortgage servicing asset subsequently sold to Scotiabank Puerto Rico.

TABLE 3 - NON-INTEREST EXPENSES SUMMARY

		Quar	ter En	ded March 31,	
		2016		2015	Variance %
		(Do	ollars i	n thousands)	
Compensation and employee benefits	\$	20,284	\$	20,180	0.5%
Professional and service fees		3,626		4,181	-13.3%
Occupancy and equipment		7,822		8,636	-9.4%
Insurance		3,150		1,953	61.3%
Electronic banking charges		5,589		5,367	4.1%
Information technology expenses		1,657		1,454	14.0%
Advertising, business promotion, and strategic initiatives		1,443		1,629	-11.4%
Foreclosure, repossession and other real estate expenses		2,806		5,447	-48.5%
Loan servicing and clearing expenses		2,081		2,353	-11.6%
Taxes, other than payroll and income taxes		2,671		1,479	80.6%
Communication		819		691	18.5%
Printing, postage, stationery and supplies		725		637	13.8%
Director and investor relations		278		294	-5.4%
Other operating expenses		1,906		2,031	-6.2%
Total non-interest expenses	\$	54,857	\$	56,332	-2.6%
Relevant ratios and data:					
Efficiency ratio		59.56%		51.75%	
Compensation and benefits to					
non-interest expense		36.98%		35.82%	
Compensation to average total assets owned		1.16%		1.09%	
Average number of employees		1,468		1,510	
Average compensation per employee	\$	13.8	\$	13.4	
Average loans per average employee	\$	3,055	\$	3,175	
	90				

### **Non-Interest Expenses**

## Comparison of quarters ended March 31, 2016 and 2015

Non-interest expense for the first quarter of 2016 was \$54.9 million, representing a decrease of 2.6% compared to \$56.3 million in the same quarter of the previous year.

Professional and service fees decreased 13.3% or \$555 thousand to \$3.6 million, mostly due to a decrease of \$522 thousand in legal expenses from reduced billings.

Occupancy and equipment decreased 9.4% to \$7.8 million, reflecting decreases in rent expense and in depreciation expenses of \$890 thousand and \$227 thousand, respectively, and was partially offset by an increase of \$332 thousand in new technology for clients. The rent expense decrease is mainly due to a reduction in the number of branches.

Foreclosure, repossession and other real estate expenses decreased 48.5% to \$2.8 million, as compared to \$5.4 million in the same period for the previous year. The first quarter of 2015 included a loss of \$2.1 million on the sale of repossessed assets, contrasting with 2016 which included a gain of \$723 thousand on the sale of repossessed assets, as the unit count decreased from 1,195 to 928 mostly due to reduction in new entries and efficiencies in the selling process.

The decreases in the foregoing non-interest expenses were partially offset by increases in insurance and taxes, other than payroll and income taxes.

Insurance expense increased 61.3% to \$3.2 million, as compared to \$2.0 million in the same period of 2015, mainly due to an increase in the State Accident Insurance Fund ("SAIF") premiums.

Taxes, other than payroll and income taxes increased 80.6% to \$2.7 million from \$1.5 million for the same quarter in 2015. The first quarter of 2015 included a \$1.2 million adjustment related to a special gross receipts tax ("Patente Nacional") taxes from a 2014 accrual, which reduced the expense balance in such period.

The efficiency ratio was 59.56% compared to 51.75% for the same period in 2015. The efficiency ratio measures how much of the Company's revenues is used to pay operating expenses. The Company computes its efficiency ratio by dividing non-interest expenses by the sum of its net interest income and non-interest income, but excluding gains on the sale of investment securities, derivatives gains or losses, FDIC shared-loss expense, losses on the early extinguishment of debt, other gains and losses, and other income that may be considered volatile in nature. Management believes that the exclusion of those items permits consistent comparability. Amounts presented as part of non-interest (losses) income that are excluded from the efficiency ratio computation for the quarter ended March 31, 2016 amounted to losses of \$3.6 million, compared to income of \$12.3 million for the quarter ended March 31, 2015.

**Provision for Loan and Lease Losses** 

Comparison of quarters ended March 31, 2016 and 2015

Provision for loan and lease losses decreased 67.3% or \$28.4 million, to \$13.8 million, as a result of a \$24.0 million provision for loan and lease losses related to the PREPA line of credit recorded during the first quarter of 2015.

Based on an analysis of the credit quality and the composition of the Company's loan portfolio, management determined that the provision for the quarter was adequate in order to maintain the allowance for loan and lease losses at an adequate level to provide for probable losses based upon an evaluation of known and inherent risks.

Provision for originated and other loan and lease losses decreased 68.6%, or \$23.3 million, to \$10.7 million from \$33.9 million when compared with the same period in 2015. During the first quarter of 2015, the Company changed to non-accrual status of the PREPA line of credit recorded a \$24.0 million provision for loan and lease losses related thereto. Management determined that no additional provision was required on the PREPA line of credit after the evaluation made during the first quarter of 2016.

Total charge-offs on originated and other loans increased 9.4% to \$13.4 million, as compared to \$12.2 million for the same quarter in 2015. Consumer charge-offs increased \$651 thousand to \$1.7 million. Mortgage charge-offs increased \$248 thousand to \$1.7 million. Auto and leasing charge-offs increased \$226 thousand to \$8.4 million. Commercial charge-offs increased \$19 thousand to \$1.0 million. Total recoveries on originated and other loans decreased from \$3.6 million to \$3.3 million. As a result, the recoveries to charge-offs ratio decreased from 29.68% to 24.80%. Net credit losses increased \$1.5 million to \$10.0 million, representing 1.30% of average originated and other loans outstanding versus 1.21% for the same quarter in 2015, annualized.

Provision for acquired loan and lease losses decreased 62.2%, or \$5.2 million, to \$3.1 million from \$8.3 million when compared with the same period in 2015. Provision for acquired BBVAPR loan and lease losses decreased \$1.1 million to \$2.3 million from \$3.5 million, when compared to the same period in 2015. Provision for acquired Eurobank loan and lease losses decreased \$4.0 million from \$4.8 million to \$805 thousand. Such decrease reflects an additional provision of \$3.5 million in the first quarter of 2015 related to the commercial shared-loss coverage with the FDIC that ended on June 30, 2015.

### **Income Taxes**

### Comparison of quarters ended March 31, 2016 and 2015

Income tax expense was \$5.7 million, compared to \$979 thousand for the same period in 2015. Income tax expense reflects the net income before income taxes of \$19.8 million for the first quarter of 2016, compared to a net loss before income taxes of \$2.0 million for the year-ago quarter.

#### **Business Segments**

The Company segregates its businesses into the following major reportable segments: Banking, Wealth Management, and Treasury. Management established the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. Other factors such as the Company's organization, nature of its products, distribution channels and economic characteristics of the products were also considered in the determination of the reportable segments. The Company measures the performance of these reportable segments based on pre-established goals of different financial parameters such as net income, net interest income, loan production, and fees generated. The Company's methodology for allocating non-interest expenses among segments is based on several factors such as revenue, employee headcount, occupied space, dedicated services or time, among others. Following are the results of operations and the selected financial information by operating segment for the first quarters of 2016 and 2015.

# Quarter Ended March 31, 2016

							Total				
			Wealth	l			Major				Consolidated
	Banking	M	[anagem	en	t Treasury		Segments	]	Elimination	ıs	Total
					(In t	tho	ousands)				
Interest income	\$ 81,152	\$	18	\$	10,136	\$	91,306	\$	-	\$	91,306
Interest expense	(6,807)		-		(9,524)		(16,331)		-		(16,331)
Net interest income	74,345		18		612		74,975		-		74,975
Provision for											
loan and lease losses	(13,789)		_		-		(13,789)		-		(13,789)
Non-interest income (loss), net	7,795		6,020		(312)		13,503		-		13,503
Non-interest expenses	(48,249)		(4,484)		(2,124)		(54,857)		-		(54,857)
Intersegment revenue	398		-		1,198		1,596		(1,596)		-
Intersegment expenses	(1,198)		(291)		(107)		(1,596)		1,596		-
<b>Income (loss) before income taxes</b>	\$ 19,302	\$	1,263		(733)	\$	19,832	\$	-	\$	19,832
Total assets	\$ 5,814,279	\$	23,369	\$	1,970,264	\$	7,807,912	\$	(933,340)	\$	6,874,572

# Quarter Ended March 31, 2015 Total

							1 Otal				
			Wealth				Major				Consolidated
	Banking	M	anagem	ent	Treasury		Segments	F	Elimination	ıs	Total
	_				(In t	ho	ousands)				
Interest income	\$ 97,482	\$	23	\$	9,496	\$	107,001	\$	-	\$	107,001
Interest expense	(7,454)		-		(9,912)		(17,366)		_		(17,366)
Net interest income	90,028		23		(416)		89,635		-		89,635
Provision for											
	(42,193)		-		-		(42,193)		-		(42,193)
loan and lease losses											
Non-interest income (loss), net	(2,249)		7,010		2,120		6,881		-		6,881
Non-interest expenses	(49,313)		(4,790)		(2,229)		(56,332)		-		(56,332)
Intersegment revenue	544		-		98		642		(642)		-
Intersegment expenses	(98)		(432)		(112)		(642)		642		-
(Loss) income before income taxes	\$ (3,281)	\$	1,811	\$	(539)	\$	(2,009)	\$	-	\$	(2,009)
Total assets	\$ 6,302,044	\$	21,995	\$	1,965,342	\$	8,289,381		(925,225)	\$	7,364,156

### Comparison of quarters ended March 31, 2016 and 2015

## **Banking**

Net interest income of the Company's Banking segment decreased \$14.7 million for 2016, or 16.4%, reflecting a decrease of 16.8% in interest income from loans. Interest income from loans decreased 16.8% to \$81.2 million, reflecting a decrease in volume and in interest rate by \$12.5 million and \$3.9 million, respectively, primarily due to lower acquired loan balances and yields. Our loan portfolio is transitioning as originated loans with normal yields grow at a slower pace than higher-yielding acquired loans fall due to repayments and maturities.

Originated loans interest income increased 3.5% to \$47.9 million as average balances grew 9.4% and yields declined 43 basis points to 6.20%. During the first quarter of 2015, the revolving line of credit to PREPA was classified as non-accrual. Starting with the second quarter of 2015, quarterly interest payments of \$3.6 million, have been applied to principal, reducing the yield on originated loans. In addition, as a result of the Company's efforts to reduce our risk in government exposures, the outstanding balance of credit facilities to public corporations decreased as a result of a repayment in full of a \$75 million loan by the Puerto Rico Aqueduct and Sewer Authority in the second quarter of 2015 and a repayment in full of a \$78 million loan by the State Insurance Fund Corporation in the third quarter of 2015.

Acquired BBVAPR loans interest income decreased 28.1% to \$25.7 million as average balances declined 26.5% and yields declined 28 basis points to 8.30%. Acquired Eurobank loans interest income fell 51.2% to \$7.6 million as average balances declined 47.6% and yields declined 183 basis points to 21.06%. The decrease in average loans is mostly related to the bulk sale on September 28, 2015, of a portion of covered non-performing commercial loans amounting to \$197.1 million unpaid principal balance or UPB (\$100.0 million carrying amount). The FDIC agreed to cover \$20.0 million of losses as part of its loss-share agreement with the Company. Also, as part of this transaction, the Company sold certain non-performing commercial loans and real estate owned from the BBVAPR acquisition amounting to \$38.1 million of unpaid principal balance (\$9.9 million carrying amount).

Provision for originated and other loan and lease losses decreased 68.6%, or \$23.3 million, to \$10.7 million from \$33.9 million when compared with the same period in 2015. During the first quarter of 2015, the Company recorded a \$24.0 million provision for loan and lease losses for the PREPA line of credit. No additional provision was required on the PREPA line of credit during the first quarter of 2016. Provision for acquired loan and lease losses decreased 62.2%, or \$5.2 million, when compared with the same period in 2015. Provision for acquired Eurobank loan and lease losses decreased \$4.0 million, which reflects an additional provision of \$3.5 million in the first quarter of 2015 related to the commercial shared-loss coverage with the FDIC that ended on June 30, 2015.

Non-interest income, net, is affected by the level of mortgage banking activities and fees generated from loans and deposit accounts. It is also affected by the FDIC shared-loss expense, which varies depending on the results of the

on-going evaluation of expected cash flows of the loan portfolio acquired in the FDIC-assisted acquisition.

Banking service revenue, which consists primarily of fees generated by deposit accounts, electronic banking services, and customer services, slightly decreased 1.0% to \$10.1 million, from \$10.2 million for the same period in 2015. The decrease is mainly due to a decrease in electronic banking fees of \$242 thousand, partially offset by an increase of \$195 thousand for prepayment penalty fees.

Income generated from mortgage banking activities decreased 54.1% to \$855 thousand, compared to \$1.9 million for the same period in 2015. The decrease in mortgage banking activities was mostly due to foregone gains on sales as a result of the Company retaining securitized GNMA pools. During the first quarter of 2016, the Company retained securitized GNMA pools totaling \$23.0 million, amortized cost, from its own originations. The net FDIC shared-loss expense decreased to \$4.0 million as compared to \$13.1 million for the first quarter of 2015, primarily from the expiration of the FDIC commercial loss-share coverage.

Non-interest expense of \$48.3 million decreased 2.1% when compared to the first quarter of 2015, primarily reflecting a decrease in foreclosure, repossession and other real estate expenses of 48.5% to \$2.8 million, as compared to \$5.4 million in the same period for the previous year. The first quarter of 2015 included a loss of \$2.1 million on the sale of repossessed assets, contrasting with the first quarter of 2016 which included a gain of \$723 thousand due to efforts to sell units at a gain.

### **Wealth Management**

Wealth management revenue, which consists of commissions and fees from fiduciary, securities brokerage and insurance activities decreased to \$1.3 million, compared to \$1.8 million in the first quarter of 2015. Such decrease reflects a reduction in some security brokerage activities and the cancellation of various retirement plans. Client trading volumes in our broker-dealer subsidiary continued to fall due to the general investor uncertainty in the Puerto Rico market.

## **Treasury**

Treasury revenue, which consists of the Company's asset/liability management activities, such as purchase and sale of investment securities, interest rate risk management, derivatives, and borrowings, increased to a loss of \$733 thousand, compared to a loss of \$539 thousand in the first quarter of 2015. Such increase reflects a gain of \$2.6 million from the sale of \$37.7 million in FNMA and FHLMC certificates during the first quarter of 2015, partially offset by an increase of \$1.0 million in net interest income and intersegment revenue of \$1.1 million from the previous year.

During the first quarter of 2016, the Company capitalized on favorable market conditions to partially unwind a high-rate repurchase agreement amounting to \$268.0 million, at a cost of \$12.0 million, and sell \$272.1 million in mortgage backed securities and \$11.1 million in Puerto Rico government bonds, at a net gain on sale of securities of \$12.0 million.

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### **ANALYSIS OF FINANCIAL CONDITION**

#### **Assets Owned**

At March 31, 2016, the Company's total assets amounted to \$6.875 billion representing a decrease of 3.2% when compared to \$7.099 billion at December 31, 2015. This reduction is mainly due to a decrease in the investment and loan portfolios. The investment portfolio decreased \$288.5 million from \$1.616 billion at December 31, 2015 to \$1.327 billion, which included the sale of \$272.1 million in mortgage backed securities and \$11.1 million in Puerto Rico government bonds during the first quarter of 2016. As a result, at March 31, 2016, loans represented 77% of total interest-earning assets while investments represented 23%, compared to 73% and 27%, respectively, at December 31, 2015.

The Company's loan portfolio is comprised of residential mortgage loans, commercial loans collateralized by mortgages on real estate located in Puerto Rico, other commercial and industrial loans, consumer loans, and auto loans. At March 31, 2016, the Company's loan portfolio decreased by 1.7% to \$4.360 billion compared to \$4.434 billion at December 31, 2015, primarily due to lower acquired loan balances. Our loan portfolio is transitioning as originated loans grow at a slower pace than acquired loans decrease, due to repayments and maturities. At March 31, 2016, the originated loan portfolio increased \$4.6 million, or 0.2%, the acquired BBVAPR loan portfolio decreased \$78.4 million, or 6.2%, and the acquired Eurobank loan portfolio decreased \$3.9 million, or 2.7% from December 31, 2015.

Investments principally consist of U.S. government and agency bonds, mortgage-backed securities, and Puerto Rico government and agency bonds. At March 31, 2016, the investment portfolio decreased 17.9% to \$1.327 billion from \$1.616 billion at December 31, 2015. During the first quarter of 2016 the Company sold \$272.1 million in mortgage backed securities and \$11.1 million in Puerto Rico government bonds and reduced some interest rate sensitivity and Puerto Rico government exposure. Recent purchases of investment securities were categorized as held-to-maturity. The Company's management will determine the category of upcoming investment securities purchases based on the Company's expectations at such time.

#### **Financial Assets Managed**

The Company's financial assets include those managed by the Company's trust division, retirement plan administration subsidiary, and assets gathered by its broker-dealer subsidiary. The Company's trust division offers various types of IRAs and manages 401(k) and Keogh retirement plans and custodian and corporate trust accounts, while the retirement plan administration subsidiary, OPC, manages private retirement plans. At March 31, 2016, total assets managed by the Company's trust division and OPC amounted to \$2.758 billion, compared to \$2.691 billion at December 31, 2015. Oriental Financial Services offers a wide array of investment alternatives to its client base, such

as tax-advantaged fixed income securities, mutual funds, stocks, bonds and money management wrap-fee programs. At March 31, 2016, total assets gathered by Oriental Financial Services from its customer investment accounts decreased to \$2.352 billion, compared to \$2.375 billion at December 31, 2015. Changes in trust and broker-dealer related assets primarily reflect a decrease in portfolio balances and differences in market values.

#### Goodwill

Goodwill recorded in connection with the BBVAPR Acquisition and the FDIC-assisted Eurobank acquisition is not amortized to expense, but is tested at least annually for impairment. A quantitative annual impairment test is not required if, based on a qualitative analysis, the Company determines that the existence of events and circumstances indicate that it is more likely than not that goodwill is not impaired. The Company completes its annual goodwill impairment test as of October 31 of each year. The Company tests for impairment by first allocating its goodwill and other assets and liabilities, as necessary, to defined reporting units. A fair value is then determined for each reporting unit. If the fair values of the reporting units exceed their book values, no write-down of the recorded goodwill is necessary. If the fair values are less than the book values, an additional valuation procedure is necessary to assess the proper carrying value of the goodwill.

Reporting unit valuation is inherently subjective, with a number of factors based on assumptions and management judgments or estimates. Actual values may differ significantly from such estimates. Among these are future growth rates for the reporting units, selection of comparable market transactions, discount rates and earnings capitalization rates. Changes in assumptions and results due to economic conditions, industry factors, and reporting unit performance and cash flow projections could result in different assessments of the fair values of reporting units and could result in impairment charges. If an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount, an interim impairment test is required.

Relevant events and circumstances for evaluating whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount may include macroeconomic conditions (such as a further deterioration of the Puerto Rico economy or the liquidity for Puerto Rico securities or loans secured by assets in Puerto Rico), adverse changes in legal factors or in the business climate, adverse actions by a regulator, unanticipated competition, the loss of key employees, or similar events. The Company's loan portfolio, which is the largest component of its interest-earning assets, is concentrated in Puerto Rico and is directly affected by adverse local economic and fiscal conditions. Such conditions have generally affected the market demand for non-conforming loans secured by assets in Puerto Rico and, therefore, affect the valuation of the Company's assets.

As of March 31, 2016, the Company had \$86.1 million of goodwill allocated as follows: \$84.1 million to the Banking unit and \$2.0 to the Wealth Management unit. During the last quarter of 2015, based on its annual goodwill impairment test, the Company determined that the Banking unit failed step one of the two-step impairment test and that Wealth Management unit passed such step. As a result of step one, the Banking unit's adjusted net book value exceed its fair value by approximately \$263.1 million, or 29.6%. Accordingly, the Company proceeded to perform step two of the analysis. Based on the results of step two, the Company determined that the carrying value of the goodwill allocated to the Banking unit was not impaired as of the valuation date. During the first quarter of 2016, the Company performed an assessment of events or circumstances that could trigger reductions in the book value of the goodwill. Based on this assessment, no events were identified that triggered changes in the book value of Goodwill at March 31, 2016.

**TABLE 4 - ASSETS SUMMARY AND COMPOSITION** 

		March 31, 2016 (Dollars in		ecember 31, 2015 ands)	Variance %
Investments:		`		,	
FNMA and FHLMC certificates	\$	1,056,869	\$	1,354,802	-22.0%
Obligations of US government-sponsored agencies	·	4,835	·	5,093	-5.1%
US Treasury securities		25,024		25,032	0.0%
CMOs issued by US government-sponsored agencies		128,583		135,073	-4.8%
GNMA certificates		82,697		58,495	41.4%
Puerto Rico government and public instrumentalities		5,847		13,731	-57.4%
FHLB stock		20,761		20,783	-0.1%
Other debt securities		2,466		2,572	-4.1%
Other investments		317		291	8.9%
<b>Total investments</b>		1,327,399		1,615,872	-17.9%
Loans		4,360,129		4,434,213	-1.7%
Total securities and loans		5,687,528		6,050,085	-6.0%
Other assets:					
Cash and due from banks (including restricted cash)		675,301		535,359	26.1%
Money market investments		5,897		4,699	25.5%
FDIC indemnification asset		20,923		22,599	-7.4%
Foreclosed real estate		56,777		58,176	-2.4%
Accrued interest receivable		18,392		20,637	-10.9%
Deferred tax asset, net		145,518		145,901	-0.3%
Premises and equipment, net		73,975		74,590	-0.8%
Servicing assets		7,819		7,455	4.9%
Derivative assets		2,662		3,025	-12.0%
Goodwill		86,069		86,069	0.0%
Other assets and customers' liability on acceptances		93,711		90,554	3.5%
Total other assets		1,187,044		1,049,064	13.2%
Total assets	\$	6,874,572	\$	7,099,149	-3.2%
Investments portfolio composition:					
FNMA and FHLMC certificates		79.6%		83.9%	
Obligations of US government-sponsored agencies		0.4%		0.3%	
US Treasury securities		1.9%		1.5%	
CMOs issued by US government-sponsored agencies		9.7%		8.4%	
GNMA certificates		6.2%		3.6%	
Puerto Rico government and public instrumentalities		0.4%		0.8%	
FHLB stock		1.6%		1.3%	
Other debt securities and other investments		0.2%		0.2%	
		100.0%		100.0%	
g	08				

# TABLE 5 — LOANS RECEIVABLE COMPOSITION

	35 3 4	_
	March 31,	Dec
	2016	
Originated and other language held for investment.	(In th	ousan
Originated and other loans and leases held for investment:	¢ 751.010	Ф
Mortgage	\$ 751,819	\$
Commercial	1,425,385	
Consumer	252,327	
Auto and leasing	687,159	
	3,116,690	
Allowance for loan and lease losses on originated and other loans and leases	(113,238)	
	3,003,452	
Deferred loan costs, net	4,350	
Total originated and other loans loans held for investment, net	3,007,802	
Acquired loans:		
Acquired BBVAPR loans:		
Accounted for under ASC 310-20 (Loans with revolving feature and/or		
acquired at a premium)		
Commercial	6,558	
Consumer	36,346	
Auto	91,406	
	134,310	
Allowance for loan and lease losses on acquired BBVAPR loans accounted for under ASC 310-20	(4,993)	
	129,317	
Accounted for under ASC 310-30 (Loans acquired with deteriorated		
credit quality, including those by analogy)	600 001	
Mortgage	600,901	
Commercial	267,931	
Construction	77,858	
Consumer	9,345	
Auto	134,669	
A11	1,090,704	
Allowance for loan and lease losses on acquired BBVAPR loans accounted for under ASC 310-30	(27,747)	
m 4 l · l l l l l l l l l l l l l l l l l	1,062,957	
Total acquired BBVAPR loans, net	1,192,274	
Acquired Eurobank loans:	01 112	
Loans secured by 1-4 family residential properties	91,113	
Commercial and construction	142,298	
Consumer	1,770	
	235,181	
Allowance for loan and lease losses on Eurobank loans	(92,293)	
Total acquired Eurobank loans, net	142,888	
Total acquired loans, net	1,335,162	
Total held for investment, net	4,342,964	
Mortgage loans held for sale	17,165	Φ.
Total loans, net	\$ 4,360,129	\$

The Company's loan portfolio is composed of two segments, loans initially accounted for under the amortized cost method (referred as "originated and other" loans) and loans acquired (referred as "acquired" loans). Acquired loans are further segregated between acquired BBVAPR loans and acquired Eurobank loans. Acquired Eurobank loans were purchased subject to loss-sharing agreements with the FDIC. The FDIC loss-sharing coverage, related to acquired Eurobank commercial loans expired on June 30, 2015. Notwithstanding the expiration of loss-share coverage of commercial loans, on July 2, 2015, the Company entered into an agreement with the FDIC pursuant to which the FDIC concurred with a potential sale of a pool of loss-share assets covered under the commercial loss-share agreement. Pursuant to such agreement, the FDIC agreed to pay up to \$20 million in loss-share coverage with respect to the aggregate loss resulting from any portfolio sale within 120 days of the agreement. This sale was completed on September 28, 2015. The coverage for the single-family residential loans will expire on June 30, 2020. At March 31, 2016, the remaining covered loans amounting to \$57.1 million, net carrying amount, are included as part of acquired Eurobank loans under the name "loans secured by 1-4 family residential properties". At December 31, 2015, covered loans amounted to \$59.6 million, net carrying amount, and also included under the name "loans secured by 1-4 family residential properties". Covered loans are no longer a material amount. Therefore, the Company changed its loan disclosures during 2015.

As shown in Table 5 above, total loans, net, amounted to \$4.360 billion at March 31, 2016 and \$4.434 billion at December 31, 2015. The Company's originated and other loans held-for-investment portfolio composition and trends were as follows:

- Mortgage loan portfolio amounted to \$751.8 million (24.1% of the gross originated loan portfolio) compared to \$757.8 million (24.4% of the gross originated loan portfolio) at December 31, 2015. Mortgage loan production totaled \$48.3 million for the first quarter of 2016, which represents a decrease of 21.7% from \$61.7 million in the first quarter of the previous year. Mortgage loans included delinquent loans in the GNMA buy-back option program amounting to \$7.7 million and \$7.9 million at March 31, 2016 and December 31, 2015, respectively. Servicers of loans underlying GNMA mortgage-backed securities must report as their own assets the defaulted loans that they have the option (but not the obligation) to repurchase, even when they elect not to exercise that option.
- Commercial loan portfolio amounted to \$1.425 billion (45.7% of the gross originated loan portfolio) compared to \$1.442 billion (46.3% of the gross originated loan portfolio) at December 31, 2015. Commercial loan production decreased 7.5% to \$79.3 million for the first quarter of 2016 from \$85.7 million for the same period in 2015.
- Consumer loan portfolio amounted to \$252.3 million (8.1% of the gross originated loan portfolio) compared to \$243.0 million (7.8% of the gross originated loan portfolio) at December 31, 2015. Consumer loan production increased 31.0% to \$34.3 million for the first quarter of 2016 from \$26.2 million for the same period in 2015.
- Auto and leasing portfolio amounted to \$687.2 million (22.1% of the gross originated loan portfolio) compared to \$669.2 million (21.5% of the gross originated loan portfolio) at December 31, 2015. Auto and leasing production decreased by 2.5% to \$64.3 million for the first quarter of 2016, compared to \$65.9 million for the same period in

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#### TABLE 6 — HIGHER RISK RESIDENTIAL MORTGAGE LOANS

## March 31, 2016 Higher-Risk Residential Mortgage Loans\*

**High Loan-to-Value Ratio Mortgages Interest Only Loans** LTV 90% and over **Junior Lien Mortgages Carrying** Carrying Carrying ValueAllowanc@overage ValueAllowanc@overage Value Allowanc@overage (In thousands) **Delinquency:** 0 - 89 days \$ 11,388 \$ 259 2.27% \$13,852 \$ 798 5.76% \$ 89,456 \$ 1,936 2.16% 90 - 119 days 128 9 3.64% 91 1.10% 7.03% 1,317 48 120 - 179 days 0.00% 640 56 8.75% 1,703 82 4.82% 2 180 - 364 days 268 0.75% 1,481 8.78% 6.73% 130 2,450 165 365+ days 388 76 19.59% 1.010 272 26.93% 10,452 7.16% 748 Total \$ 12,135 \$ 338 2.79% \$17,111 \$1,265 7.39% \$105,378 \$2,979 2.83% Percentage of total loans excluding acquired loans accounted for under ASC 310-30 0.53% 0.37% 3.24% **Refinanced or Modified Loans:** 2,084 \$ 211 10.12% \$ 195 \$ 18 9.23% \$ 21,247 \$ 1,546 Amount 7.28% Percentage of Higher-Risk Loan 17.17% 1.14% 20.16% Category **Loan-to-Value Ratio:** Under 70% 7,651 \$ 226 2.95% \$ 1,491 \$ 102 6.84% \$ - \$ 70% - 79% 73 2,438 2.99% 2,679 156 5.82% 80% - 89% 127 11.02% 4,741 397 8.37% 14 2.83% 90% and over 1,919 25 7.44% 105,378 2,979 1.30% 8,200 610 \$ 12,135 \$ 338 2.79% \$17,111 \$1,265 7.39% \$105,378 \$2,979 2.83%

<sup>\*</sup> Loans may be included in more than one higher-risk loan category and excludes acquired residential mortgage loans.

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The following table includes the Company's lending and investment exposure to the Puerto Rico government, including its agencies, instrumentalities, municipalities and public corporations:

TABLE 7 - PUERTO RICO GOVERNMENT RELATED LOANS AND SECURITIES

#### March 31, 2016 Maturity More Loans and Less than 1 to 3 than 3 **Carrying Securities:** Value 1 Year Years Years **Comments** (In thousands) Repayment sources include all available revenues of the \$ 10,980 Commonwealth Central government 10.980 Includes \$186.7 million PREPA loan, which has \$53.3 million **Public corporations** 187,186 187,186 allowance for loan and lease losses 187 Municipalities 203,617 48,159 155,271 Repayment from property taxes Remaining position is PRHTA security issued for P3 Project Teodoro Moscoso Bridge Investment securities 6,720 6,720 operated by private companies that have the payment obligation **Total** 408,503 \$ 187,373 \$ 166,251 54,879

Some highlights follow regarding the data included above:

- Loans to municipalities are backed by their unlimited taxing power or real and personal property taxes.
- 46% of loans and securities balances mature in 12-months or less.
- Deposits from municipalities, central government and other government entities totaled \$220.5 million at March 31, 2016. However, this amount could decline as a result of local legislation intended to improve the liquidity of the Government Development Bank for Puerto Rico ("GDB") by requiring the Commonwealth's agencies, instrumentalities and public corporations to maintain certain deposits at GDB.
- Oriental Bank, is part of a four bank syndicate providing a \$550 million dollar revolving line of credit to finance the purchase of fuel for the day-to-day power generation activities of PREPA. The Bank's participation in the line of credit has an unpaid principal balance of \$186.7 million as of March 31, 2016. During the first quarter of 2015, the Bank placed its participation in such line of credit on non-accrual status. After the first quarter of 2015, interest payments received were applied to principal. As of March 31, 2016, the specific reserve was at \$53.3 million.

### **Credit Risk Management**

### Allowance for Loan and Lease Losses

The Company maintains an allowance for loan and lease losses at a level that management considers adequate to provide for probable losses based upon an evaluation of known and inherent risks. The Company's allowance for loan and lease losses policy provides for a detailed quarterly analysis of probable losses. At March 31, 2016, the Company's allowance for loan and lease losses amounted to \$238.3 million, an increase from \$234.1 million at December 31, 2015. Tables 8 through 12 set forth an analysis of activity in the allowance for loan and lease losses and present selected loan loss statistics. In addition, Table 5 sets forth the composition of the loan portfolio.

At March 31, 2016, \$113.2 million of the allowance corresponded to originated and other loans held for investment, or 3.63% of total originated and other loans held for investment, compared to \$112.6 million or 3.62% of total originated and other loans held for investment at December 31, 2015. The allowance increased as a result of a \$10.7 million provision for loan and lease losses and \$3.3 million of recoveries, which were partially offset by charge-offs of \$13.4 million during the first quarter of 2016. The allowance for residential mortgage loans increased by 2.4% (or \$432 thousand), when compared with the balances recorded at December 31, 2015. The allowance for consumer loans and auto and leases increased by 1.9% (or \$217 thousand) and 2.5% (or \$455 thousand), respectively, when compared with the balances recorded at December 31, 2015.

Allowance for loan and lease losses recorded for acquired BBVAPR loans accounted for under the provisions of ASC 310-20 at March 31, 2016 was \$5.0 million compared to \$5.5 million at December 31, 2015, a 9.9% decrease. The allowance decreased as a result of \$1.6 million in charge-offs, which were partially offset by a \$296 thousand provision for loan and lease losses and \$711 thousand of recoveries during the first quarter of 2016. The allowance for commercial loans decreased by 11.5% (or \$3 thousand), when compared with the balance recorded at December 31, 2015. The allowance for consumer loans decreased by 5.4% (or \$186 thousand) and auto loans decreased by 17.2% (or \$360 thousand), respectively, when compared with the balances recorded at December 31, 2015, due to the normal amortization of credit discount of these acquired loans.

Allowance for loan and lease losses recorded for acquired BBVAPR loans accounted for under ASC-310-30 at March 31, 2016 was \$27.7 million as compared to \$25.8 million at December 31, 2015. The allowance increased as a result of a \$2.0 million provision for loan and lease losses, partially offset by \$66 thousand in loan pools fully charged-off during the first quarter of 2016. Under this accounting guidance, the allowance for loan and lease losses on these loans is evaluated at each financial reporting period based on forecasted cash flows. Credit-related decreases in expected cash flows, compared to those previously forecasted, are recognized by recording a provision for credit losses on these loans when it is probable that all cash flows expected at acquisition will not be collected.

Allowance for loan and lease losses recorded for acquired Eurobank loans at March 31, 2016 was \$92.3 million as compared to \$90.2 million at December 31, 2015. The allowance increased as a result of a \$805 thousand provision for loan and lease losses and \$1.4 million for FDIC shared-loss portion of provision for covered loan and lease losses, partially offset by \$134 thousand in loan pools fully charged-off. The allowance for loan and lease losses on acquired Eurobank loans is accounted for under the provisions of ASC 310-30. Under this accounting guidance, the allowance for loan and lease losses on covered loans is evaluated at each financial reporting period based on forecasted cash flows. Credit-related decreases in expected cash flows, compared to those previously forecasted, are recognized by recording a provision for credit losses on covered loans when it is probable that all cash flows expected at acquisition will not be collected. The portion of the loss on covered loans reimbursable from the FDIC is recorded as an offset to the provision for credit losses and increases the FDIC indemnification asset.

Please refer to the "Provision for Loan and Lease Losses" section in this MD&A for a more detailed analysis of provisions for loan and lease losses.

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#### **Non-performing Assets**

The Company's non-performing assets include non-performing loans and foreclosed real estate (see Tables 11 and 12). At March 31, 2016 and December 31, 2015, the Company had \$293.6 million and \$300.1 million, respectively, of non-accrual loans, including acquired BBVAPR loans accounted for under ASC 310-20 (loans with revolving feature and/or acquired at a premium). During the first quarter of 2015, the Company placed its \$200.0 million participation in the PREPA line of credit, which was previously classified as troubled-debt restructuring, on non-accrual status. At March 31, 2016 and December 31, 2015, loans whose terms have been extended and which are classified as troubled-debt restructuring that are not included in non-performing assets amounted to \$96.5 million and \$93.6 million, respectively.

Oriental Bank is part of a four bank syndicate providing a \$550 million revolving line of credit to finance the purchase of fuel for PREPA's day-to-day power generation activities. Our participation in the line of credit has an unpaid principal balance of \$186.7 million as of March 31, 2016. As part of the bank syndicate, the Bank entered into a forbearance agreement with PREPA, which was extended several times until the execution of a Restructuring Support Agreement on November 5, 2015 with PREPA and certain other creditors. The Restructuring Support Agreement provides for the restructuring of the fuel line of credit subject to the accomplishment of several milestones, including some milestones that depend on the actions of third parties to the agreement, such as the negotiation of agreements with other creditors and legislative action. The Company has classified the credit facility to PREPA as substandard and on non-accrual status. The Company conducted an impairment analysis considering the probability of collection of principal and interest, which included a financial model to project the future liquidity status of PREPA under various scenarios and its capacity to service its financial obligations, and concluded that PREPA had sufficient cash flows for the repayment of the line of credit. Despite the Company's analysis showing PREPA's capacity to repay the line of credit, the Company placed its participation in non-accrual during the first quarter of 2015. Since April 1, 2015, interest payments have been applied to principal.

Delinquent residential mortgage loans insured or guaranteed under applicable FHA and VA programs are classified as non-performing loans when they become 90 days or more past due, but are not placed in non-accrual status until they become 18 months or more past due, since they are insured loans. Therefore, these loans are included as non-performing loans but excluded from non-accrual loans.

Acquired loans with credit deterioration are considered to be performing due to the application of the accretion method under ASC 310-30, in which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analyses. Credit related decreases in expected cash flows, compared to those previously forecasted are recognized by recording a provision for credit losses on these loans when it is probable that all cash flows expected at acquisition will not be collected.

At March 31, 2016, the Company's non-performing assets decreased by 2.3% to \$359.4 million (6.34% of total assets, excluding covered assets and acquired loans with deteriorated credit quality) from \$367.8 million (6.31% of total assets, excluding covered assets and acquired loans with deteriorated credit quality) at December 31, 2015. The Company does not expect non-performing loans to result in significantly higher losses. At March 31, 2016, the

allowance for originated loan and lease losses to non-performing loans coverage ratio was 37.94% (37.15% at December 31, 2015).

The Company follows a conservative residential mortgage lending policy, with more than 90% of its residential mortgage portfolio consisting of fixed-rate, fully amortizing, fully documented loans that do not have the level of risk associated with subprime loans offered by certain major U.S. mortgage loan originators. Furthermore, the Company has never been active in negative amortization loans or adjustable rate mortgage loans, including those with teaser rates.

The following items comprise non-performing assets:

• Originated and other loans held for investment:

Mortgage loans — are placed on non-accrual status when they become 90 days or more past due and are written-down, if necessary, based on the specific evaluation of the collateral underlying the loan, except for FHA and VA insured mortgage loans which are placed in non-accrual when they become 18 months or more past due. At March 31, 2016, the Company's originated non-performing mortgage loans totaled \$76.2 million (25.3% of the Company's non-performing loans), a 2.1% decrease from \$77.9 million (25.5% of the Company's non-performing loans) at December 31, 2015. Non-performing loans in this category are residential mortgage loans.

Commercial loans — are placed on non-accrual status when they become 90 days or more past due and are written-down, if necessary, based on the specific evaluation of the underlying collateral, if any. At March 31, 2016, the Company's originated non-performing commercial loans amounted to \$212.3 million (70.6% of the Company's non-performing loans), a 1.4% decrease from \$215.3 million at December 31, 2015 (70.5% of the Company's non-performing loans). Most of this portfolio is collateralized by commercial real estate properties. During the first quarter of 2015, the Company placed its \$200.0 million participation in the PREPA line of credit, which was previously classified as troubled-debt-restructuring, on non-accrual status. At March 31, 2016, the PREPA line of credit had an outstanding principal balance of \$186.7 million.

Consumer loans — are placed on non-accrual status when they become 90 days past due and written-off when payments are delinquent 120 days in personal loans and 180 days in credit cards and personal lines of credit. At March 31, 2016, the Company's originated non-performing consumer loans totaled \$2.0 million (0.7% of the Company's non-performing loans), a 25.0% increase from \$1.6 million (0.5% of the Company's non-performing loans) at December 31, 2015.

<u>Auto loans and leases</u> — are placed on non-accrual status when they become 90 days past due, partially written-off to collateral value when payments are delinquent 120 days, and fully written-off when payments are delinquent 180 days. At March 31, 2016, the Company's originated non-performing auto loans and leases amounted to \$7.9 million (2.6% of the Company's total non-performing loans), a decrease of 6.5% from \$8.4 million at December 31, 2015 (2.8% of the Company's total non-performing loans).

• Acquired BBVAPR loans accounted for under ASC 310-20 (loans with revolving features and/or acquired at premium):

Commercial revolving lines of credit and credit cards — are placed on non-accrual status when they become 90 days or more past due and are written-down, if necessary, based on the specific evaluation of the underlying collateral, if any. At March 31, 2016, the Company's acquired non-performing commercial lines of credit accounted for under ASC 310-20 amounted to \$854 thousand (0.3% of the Company's non-performing loans), a 3.0% decrease from \$880 thousand at December 31, 2015 (0.3% of the Company's non-performing loans).

Consumer revolving lines of credit and credit cards — are placed on non-accrual status when they become 90 days past due and written-off when payments are delinquent 180 days. At March 31, 2016, the Company's acquired non-performing consumer lines of credit and credit cards accounted for under ASC 310-20 totaled \$788 thousand (0.3% of the Company's non-performing loans), a 47.3% increase from \$535 thousand at December 31, 2015 (0.2% of the Company's non-performing loans).

<u>Auto loans acquired at premium</u> - are placed on non-accrual status when they become 90 days past due, partially written-off to collateral value when payments are delinquent 120 days, and fully written-off when payments are delinquent 180 days. At March 31, 2016, the Company's acquired non-performing auto loans accounted for under ASC 310-20 totaled \$572 thousand (0.2% of the Company's non-performing loans), a 31.2% decrease from \$831 thousand at December 31, 2015 (0.2% of the Company's non-performing loans).

The Company has two mortgage loan modification programs. These are the Loss Mitigation Program and the Non-traditional Mortgage Loan Program. Both programs are intended to help responsible homeowners to remain in their homes and avoid foreclosure, while also reducing the Company's losses on non-performing mortgage loans.

The Loss Mitigation Program helps mortgage borrowers who are or will become financially unable to meet the current or scheduled mortgage payments. Loans that qualify under this program are those guaranteed by FHA, VA, PRHFA, ("Puerto Rico Housing Finance Authority"), conventional loans guaranteed by Mortgage Guaranty Insurance Corporation (MGIC), conventional loans sold to FNMA and FHLMC, and conventional loans retained by the Company. The program offers diversified alternatives such as regular or reduced payment plans, payment moratorium, mortgage loan modification, partial claims (only FHA), short sale, and payment in lieu of foreclosure.

The Non-traditional Mortgage Loan Program is for non-traditional mortgages, including balloon payment, interest only/interest first, variable interest rate, adjustable interest rate and other qualified loans. Non-traditional mortgage loan portfolios are segregated into the following categories: performing loans that meet secondary market requirement and are refinanced under the credit underwriting guidelines of FHA/VA/FNMA/ FHLMC, and performing loans not meeting secondary market guidelines processed by the Company's current credit and underwriting guidelines. The Company achieved an affordable and sustainable monthly payment by taking specific, sequential, and necessary steps such as reducing the interest rate, extending the loan term, capitalizing arrearages, deferring the payment of principal or, if the borrower qualifies, refinancing the loan.

In order to apply for any of the loan modification programs, if the borrower is active in Chapter 13 bankruptcy, they must request an authorization from the bankruptcy trustee to allow for the loan modification. Borrowers with discharged Chapter 7 bankruptcies may also apply. Loans in these programs are evaluated by designated underwriters for troubled-debt restructuring classification if the Company grants a concession for legal or economic reasons due to the debtor's financial difficulties.

TABLE 8 — ALLOWANCE FOR LOAN AND LEASE LOSSES BREAKDOWN

	December			
	March 31,		31,	Variance
	2016		2015	%
	(Dollars in	thousa	ands)	
Originated and other loans held for investment				
Allowance balance:				
Mortgage	\$ 18,784	\$	18,352	2.4%
Commercial	64,206		64,791	-0.9%
Consumer	11,414		11,197	1.9%
Auto and leasing	18,716		18,261	2.5%
Unallocated allowance	118		25	372.0%
Total allowance balance	\$ 113,238	1	\$ 112,626	0.5%
Allowance composition:				
Mortgage	16.59%		16.29%	1.8%
Commercial	56.70%		57.53%	-1.4%
Consumer	10.08%		9.94%	1.4%
Auto and leasing	16.53%		16.21%	2.0%
Unallocated allowance	0.10%		0.02%	100.0%
	100.00%		100.00%	
Allowance coverage ratio at end of period applicable to:				
Mortgage	2.50%		2.42%	3.3%
Commercial	4.50%		4.49%	0.2%
Consumer	4.52%		4.61%	-2.0%
Auto and leasing	2.72%		2.73%	-0.4%
Total allowance to total originated loans	3.63%		3.62%	0.3%
Allowance coverage ratio to non-performing loans:				
Mortgage	24.65%		23.57%	4.6%
Commercial	30.24%		30.10%	0.5%
Consumer	559.78%		686.51%	-18.5%
Auto and leasing	237.72%		216.93%	9.6%
Total	37.94%		37.15%	2.1%
Acquired BBVAPR loans accounted for under ASC				
<u>310-20</u>				
Allowance balance:				
Commercial	\$ 23	\$	26	-11.5%
Consumer	3,243		3,429	-5.4%
Auto	1,727		2,087	-17.2%
Total allowance balance	\$ 4,993	1	\$ 5,542	-9.9%
Allowance composition:				
Commercial	0.46%		0.47%	-2.1%
Consumer	64.95%		61.87%	5.0%
Auto	34.59%		37.66%	-8.2%
	100.00%		$\boldsymbol{100.00\%}$	
Allowance coverage ratio at end of period applicable to:				
Commercial	0.35%		0.35%	0.0%
Consumer	8.92%		8.93%	-0.1%

Auto	1.89%	1.95%	-3.1%
Total allowance to total acquired loans	3.72%	3.63%	2.5%
Allowance coverage ratio to non-performing loans:			
Commercial	2.69%	2.95%	-8.8%
Consumer	411.55%	640.93%	-35.8%
Auto	301.92%	251.14%	20.2%
Total	225.52%	246.75%	-8.6%
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 ${\bf TABLE~8 -- ALLOWANCE~FOR~LOAN~AND~LEASE~LOSSES~BREAKDOWN~(CONTINUED)}$ 

				$\mathbf{D}$	ecember	
		March 31,			31,	
						Variance
		2016		20	15	<b>%</b>
		(Dollars in	thousa	nds)		
Acquired BBVAPR loans accounted to	<u>for</u>					
<u>under ASC 310-30</u>						
Allowance balance:						
Mortgage	\$	1,762	\$		1,762	0.0%
Commercial		20,430			21,161	-3.5%
Auto		5,555			2,862	94.1%
Total allowance balance	\$	27,747		\$	25,785	7.6%
Allowance composition:						
Mortgage		6.35%			6.83%	-7.0%
Commercial		73.63%			82.07%	-10.3%
Auto		20.02%			11.10%	80.4%
		100.00%			99.99%	
Acquired Eurobank loans accounted	<u>for</u>					
<u>under ASC 310-30</u>						
Allowance balance:						
Mortgage	\$	23,961	\$		22,570	6.2%
Commercial		68,089			67,365	1.1%
Consumer		243			243	0.0%
<b>Total allowance balance</b>	\$	92,293		\$	90,178	2.3%
Allowance composition:		·			·	
Mortgage		25.96%			25.03%	3.7%
Commercial		73.76%			74.70%	-1.3%
Consumer		0.26%			0.27%	-3.7%
		100.0%			100.0%	
		108				

TABLE 9 — ALLOWANCE FOR LOAN AND LEASE LOSSES SUMMARY

	Quar			
	2016		2015	Variance %
	(Dollars in	thousar		70
Originated and other loans:	(Donars in	mousui	ius)	
Balance at beginning of period	\$ 112,626	\$	51,439	119.0%
Provision for loan and lease losses	10,660		33,912	-68.6%
Charge-offs	(13,362)		(12,218)	9.4%
Recoveries	3,314		3,626	-8.6%
Balance at end of period	\$ 113,238	\$	76,759	47.5%
Acquired loans:				
BBVAPR loans				
Acquired loans accounted for				
under ASC 310-20:				
Balance at beginning of period	\$ 5,542	\$	4,597	20.6%
Provision for loan and lease losses	296		2,787	-89.4%
Charge-offs	(1,556)		(2,647)	-41.2%
Recoveries	711		713	-0.3%
Balance at end of period	\$ 4,993	\$	5,450	-8.4%
Acquired loans accounted for				
under ASC 310-30:				
Balance at beginning of period	\$ 25,785	\$	13,481	91.3%
Provision for loan and lease losses	2,028		685	196.1%
Loan pools fully charged off	(66)		-	-100.0%
Balance at end of period	\$ 27,747	\$	14,166	95.9%
Eurobank loans				
Balance at beginning of period	\$ 90,178	\$	64,245	40.4%
Provision for loan and lease losses	805		4,809	-83.3%
Loan pools fully charged off	(134)		-	-100.0%
FDIC shared-loss portion on				
(provision for) recapture of loan				
and lease losses	1,444		1,597	-9.6%
Balance at end of period	\$ 92,293	\$	70,651	30.6%
Allowance for loans and lease losses on originated				
and other loans to:				
Total originated loans	3.63%		2.64%	37.5%
Non-performing originated loans	37.94%		24.80%	53.0%
Allowance for loans and lease losses on acquired				

# loans accounted for under

# **ASC 310-20 to:**

Total acquired loans accounted

for under ASC 310-20	3.72%	2.54%	46.5%
Non-performing acquired loans			
	225.52%	152.83%	47.6%
accounted for under ASC 310-20			
	100		

TABLE 10 — NET CREDIT LOSSES STATISTICS ON LOAN AND LEASES, EXCLUDING LOANS ACCOUNTED FOR UNDER ASC 310-30

ACCOUNTED FOR UNDER ASC 310-	30	C	<b>V</b> /		
		2016	2	015	Variance %
		2010	(Dollar in thou		70
Originated and other loans and leases:				,	
Mortgage					
Charge-offs	\$	(1,662)	\$	(1,414)	17.5%
Recoveries		145		_	100.0%
Total		(1,517)		(1,414)	7.3%
Commercial					
Charge-offs		(1,011)		(992)	1.9%
Recoveries		88		89	-1.1%
Total		(923)		(903)	2.2%
Consumer		, ,			
Charge-offs		(2,327)		(1,676)	38.8%
Recoveries		102		153	-33.3%
Total		(2,225)		(1,523)	46.1%
Auto		.,,,		, , ,	
Charge-offs		(8,362)		(8,136)	2.8%
Recoveries		2,979		3,384	-12.0%
Total		(5,383)		(4,752)	13.3%
Net credit losses		.,,,		, , ,	
Total charge-offs		(13,362)		(12,218)	9.4%
Total recoveries		3,314		3,626	-8.6%
Total	\$	(10,048)	\$	(8,592)	16.9%
Net credit losses to average				, , ,	
loans outstanding:					
Mortgage		0.80%		0.72%	11.1%
Commercial		0.26%		0.28%	-7.1%
Consumer		3.80%		3.36%	13.1%
Auto		3.15%		3.20%	-1.6%
Total		1.30%		1.21%	7.4%
Recoveries to charge-offs		24.80%		29.68%	-16.4%
Average originated loans:					
Mortgage	\$	756,291	\$	787,330	-3.9%
Commercial		1,425,332		1,269,104	12.3%
Consumer		234,499		181,464	29.2%
Auto		684,035		594,760	15.0%
Total	\$	3,100,157	\$	2,832,658	9.4%
		110			

TABLE 10 — NET CREDIT LOSSES STATISTICS ON LOAN AND LEASES, EXCLUDING LOANS ACCOUNTED FOR UNDER ASC 310-30 (CONTINUED)

			l <b>,</b>		
		2016		015 n thousands)	Variance %
Acquired loans accounted for under ASC 310-20:			(	,	
Commercial					
Charge-offs	\$	(7)	\$	-	100.0%
Recoveries		32		9	255.6%
Total		25		9	177.8%
Consumer					
Charge-offs		(812)		(1,380)	-41.2%
Recoveries		81		134	-39.6%
Total		(731)		(1,246)	-41.3%
Auto					
Charge-offs		(737)		(1,267)	-41.8%
Recoveries		598		570	4.9%
Total		(139)		<b>(697)</b>	-80.1%
Net credit losses					
Total charge-offs		(1,556)		(2,647)	-41.2%
Total recoveries		711		713	-0.3%
Total	\$	(845)	\$	(1,934)	-56.3%
Net credit losses to average					
loans outstanding:					
Commercial		-16.67%		-0.55%	2930.9%
Consumer		4.84%		7.85%	-38.3%
Auto		0.60%		1.62%	-62.6%
Total		2.21%		3.20%	-30.7%
Recoveries to charge-offs		45.69%		26.94%	69.6%
Average loans accounted for under ASC 310-20:					
Commercial	\$	600	\$	6,583	-90.9%
Consumer		60,389		63,479	-4.9%
Auto		92,026		172,046	-46.5%
Total	\$	153,015	\$	242,108	-36.8%
	111				

TABLE 11 — NON-PERFORMING ASSETS

	March 31, 31, 2016 2015 (Dollars in thousands)		2015		Variance (%)	
Non-performing assets:						
Non-accruing loans						
Troubled-Debt Restructuring loans	\$	213,450	\$	21	7,691	-1.9%
Other loans		80,148		8	2,429	-2.8%
Accruing loans						
Troubled-Debt Restructuring loans		5,884			4,240	38.8%
Other loans		1,207			1,091	10.6%
Total non-performing loans	\$	300,689		\$ 30	5,451	-1.6%
Foreclosed real estate not covered under the		•			•	
		54,332		5	6,304	-3.5%
shared-loss agreements with the FDIC		,			,	
Other repossessed assets		4,368			6,034	-27.6%
	\$	359,389			7,789	-2.3%
Non-performing assets to total assets, excluding covered assets and acquired loans with deteriorated credit quality (including those by analogy) Non-performing assets to total capital		6.34% 39.76%			5.31% .00%	0.5% -3.0%
	. 1.64		Qua 2016	erter Ende		1 31, 2015
Interest that would have been recorded in the pe	rioa ii the			1.002		Φ 022
loans had not been elegatified as non-accessing t	oong	\$		1,093		\$ 833
loans had not been classified as non-accruing le	valis					
	112					
	1.2					

TABLE 12 — NON-PERFORMING LOANS

	March 31, 2016 (Dollars i	n th	December 31, 2015 nousands)	Variance %
Non-performing loans:				
Originated and other loans held for investment				
Mortgage	\$ 76,218	\$	77,875	-2.1%
Commercial	212,345		215,281	-1.4%
Consumer	2,039		1,631	25.0%
Auto and leasing	7,873		8,418	-6.5%
č	298,475		303,205	-1.6%
Acquired loans accounted for under ASC 310-20 (Loans with	,		,	
revolving feature and/or acquired at a premium)				
Commercial	854		880	-3.0%
Consumer	788		535	47.3%
Auto	572		831	-31.2%
	2,214		2,246	-1.4%
Total	\$ 300,689	\$	305,451	-1.6%
Non-performing loans composition percentages: Originated loans				
Mortgage	25.3%		25.5%	
Commercial	70.6%		70.5%	
Consumer	0.7%		0.5%	
Auto and leasing	2.6%		2.8%	
Acquired loans accounted for under ASC 310-20 (Loans with	2.076		2.0 %	
revolving feature and/or acquired at a premium)				
Commercial	0.3%		0.3%	
Consumer	0.3%		0.2%	
Auto	0.2%		0.2%	
Total	100.0%		100.0%	
Non-performing loans to:				
Total loans, excluding loans accounted for				
under ASC 310-30 (including those by analogy) Total assets, excluding loans accounted for	9.25%		9.36%	-1.2%
· ·	5.31%		5.24%	1.3%
under ASC 310-30 (including those by analogy)				
Total capital	33.27%		34.05%	-2.3%
Non-performing loans with partial charge-offs to:				
Total loans, excluding loans accounted for				
under ASC 310-30 (including those by analogy)	1.19%		1.15%	3.48%
Non-performing loans	12.87%		12.25%	5.1%
Other non-performing loans ratios:	,		==	202.0
Charge-off rate on non-performing loans to non-performing loans	62.97%		61.15%	3.0%

on which charge-offs have been taken Allowance for loan and lease losses to non-performing

loans on which no charge-offs have been taken 45.13% 44.09% 2.4%

#### **FDIC Indemnification Asset**

The Company recorded the FDIC indemnification asset, measured separately from the covered loans, as part of the Eurobank FDIC-assisted transaction. Based on the accounting guidance in ASC Topic 805, at each reporting date subsequent to the initial recording of the indemnification asset, the Company measures the indemnification asset on the same basis as the covered loans and assesses its collectability. The amount to be ultimately collected for the indemnification asset is dependent upon the performance of the underlying covered assets, the passage of time, claims submitted to the FDIC and the Corporation's compliance with the terms of the loss sharing agreements. Refer to Note 6 to the unaudited consolidated financial statements for additional information on the FDIC loss share agreements.

The FDIC loss share coverage for the commercial loans and other non-single family loans was in effect until June 30, 2015. The coverage for the single family residential loans will expire on June 30, 2020. Accordingly, the Company amortized the remaining portion of the FDIC indemnification asset attributable to non-single family loans at the close of the second quarter of 2015. At March 31, 2016, the FDIC indemnification asset only reflects the balance for single family residential mortgage loans.

#### TABLE 13 - ACTIVITY OF FDIC INDEMNIFICATION ASSET

		Quarter Ended March 31,				
	2016			2015		
		(In tho	usands)	ı		
FDIC indemnification asset:						
Balance at beginning of period	\$	22,599	\$	97,378		
Shared-loss agreements reimbursements from the FDIC		(406)		(17,172)		
Increase (decrease) in expected credit losses to be						
covered under shared-loss agreements, net		1,444		1,597		
FDIC indemnification asset expense		(2,865)		(12,221)		
Incurred expenses to be reimbursed under shared-loss agreements		151		5,639		
Balance at end of period	\$	20,923	\$	75,221		

# TABLE 14 - ACTIVITY IN THE REMAINING FDIC INDEMNIFICATION ASSET DISCOUNT

Balance at beginning of period		u march.	. 31,		
		2016	2015		
		sands)			
	\$	4,814	\$	21,682	
Amortization of negative discount		(2,865)		(12,221)	
Impact of lower projected losses		8,077		(4,705)	
Balance at end of period	\$	10,026	\$	4,756	

TABLE 15 - LIABILITIES SUMMARY AND COMPOSITION

TABLE 15 - LIABILITIES SUMMARY AND COMPOSITION	March 31, Do		Dece	ember 31,	l <b>,</b>	
		2017	,	2015	Variance	
		2016 (Dollars in		2015 sands)	%	
Deposits:		(Donars III	ı ınou	sanus)		
Non-interest bearing deposits	\$	816,887	\$	762,009	7.2%	
NOW accounts	Ψ	1,201,437		1,100,541	9.2%	
Savings and money market accounts		1,180,935		1,179,229	0.1%	
Certificates of deposit		1,578,759		1,674,431	-5.7%	
Total deposits		4,778,018		4,716,210	1.3%	
Accrued interest payable		1,675		1,541	8.7%	
Total deposits and accrued interest payable		4,779,693		4,717,751	1.3%	
Borrowings:		, , , , , ,		, , -		
Securities sold under agreements to repurchase		636,172		934,691	-31.9%	
Advances from FHLB		331,980		332,476	-0.1%	
Subordinated capital notes		102,808		102,633	0.2%	
Other term notes		1,756		1,734	1.3%	
Total borrowings		1,072,716		1,371,534	-21.8%	
Total deposits and borrowings		5,852,409		6,089,285	-3.9%	
Other Liabilities:						
Derivative liabilities		6,220		6,162	0.9%	
Acceptances outstanding		19,381		14,582	32.9%	
Other liabilities		92,761		92,043	0.8%	
Total liabilities	\$	5,970,771	\$	6,202,072	-3.7%	
Deposits portfolio composition percentages:		, ,		, ,		
Non-interest bearing deposits		17.1%		16.2%		
NOW accounts		25.2%		23.3%		
Savings and money market accounts		24.7%		25.0%		
Certificates of deposit		33.0%		35.5%		
		100.0%		100.0%		
Borrowings portfolio composition percentages:						
Securities sold under agreements to repurchase		59.3%		68.2%		
Advances from FHLB		30.9%		24.2%		
Other term notes		0.2%		0.1%		
Subordinated capital notes		9.6%		7.5%		
		100.0%		100.0%		
Securities sold under agreements to repurchase (excluding accrued interest)						
Amount outstanding at period-end	\$	634,500 \$	\$	932,500		
Daily average outstanding balance	\$	799,613		1,012,756		
Maximum outstanding balance at any month-end	\$	902,500 \$	\$	1,158,945		
115						

#### **Liabilities and Funding Sources**

As shown in Table 15 above, at March 31, 2016, the Company's total liabilities were \$5.971 billion, 3.7% less than the \$6.202 billion reported at December 31, 2015. Deposits and borrowings, the Company's funding sources, amounted to \$5.852 billion at March 31, 2016 versus \$6.089 billion at December 31, 2015, a 3.9% decrease.

At March 31, 2016, deposits represented 82% and borrowings represented 18% of interest-bearing liabilities. At March 31, 2016, deposits, the largest category of the Company's interest-bearing liabilities, were \$4.780 billion, an increase of 1.3% from \$4.718 billion at December 31, 2015. Demand and savings deposits increased 5.3% to \$3.129 billion, time deposits, excluding brokered deposits, declined 0.2% to \$962.8 million, and brokered deposits decreased 12.1% to \$688.1 million, as part of our efforts to reduce the cost of deposits, which averaged 0.60% at March 31, 2016 compared to 0.59% at December 31, 2015.

Borrowings consist mainly of repurchase agreements, FHLB-NY advances and subordinated capital notes. At March 31, 2016, borrowings amounted to \$1.073 billion, representing a decrease of 21.8% when compared with the \$1.372 billion reported at December 31, 2015. Repurchase agreements at March 31, 2016 decreased \$298.5 million to \$636.2 billion from \$934.7 million at December 31, 2015, as the Company partially unwound \$268.0 million in repurchase agreements at a cost of \$12.0 million.

As a member of the FHLB-NY, the Bank can obtain advances from the FHLB-NY secured by the FHLB-NY stock owned by the Bank as well as by certain of the Bank's mortgage loans and investment securities. Advances from the FHLB-NY amounted to \$332.0 million at March 31, 2016 and \$332.5 million at December 31, 2015. These advances mature from April 2016 through 2020.

#### **Stockholders' Equity**

At March 31, 2016, the Company's total stockholders' equity was \$903.8 million, a 0.7% increase when compared to \$897.1 million at December 31, 2015. This increase in stockholders' equity reflects increases in retained earnings of \$6.6 million and legal surplus of \$1.4 million, partially offset by a decrease in accumulated comprehensive income of \$1.7 million, which in turn reflects the realized gains on available-for-sale securities for the first quarter of 2016. Book value per share was \$16.80 at March 31, 2016 compared to \$16.67 at December 31, 2015.

From December 31, 2015 to March 31, 2016, tangible common equity to total assets increased to 9.37% from 8.98%, Tier 1 Leverage capital ratio increased to 11.38% from 11.18%, Common Equity Tier 1 capital ratio increased to 12.33% from \$12.14%, Tier 1 Risk-Based capital ratio increased to 16.36% from 15.99%, and Total Risk-Based

capital ratio increased to 17.67% from 17.29%.

#### **New Capital Rules to Implement Basel III Capital Requirements**

In July 2013, the Board of Governors of the Federal Reserve System (the "Board"), the Office of the Comptroller of the Currency (the "OCC") and the FDIC (together with the Board and the OCC, the "Agencies") approved new rules ("New Capital Rules") to establish a revised comprehensive regulatory capital framework for all U.S. banking organizations. The New Capital Rules generally implement the Basel Committee on Banking Supervision's (the "Basel Committee") December 2010 final capital framework referred to as "Basel III" for strengthening international capital standards. The New Capital Rules substantially revise the risk-based capital requirements applicable to bank holding companies and their depository institution subsidiaries, including the Company and the Bank, as compared to the previous U.S. general risk-based capital rules. The New Capital Rules revise the definitions and the components of regulatory capital, as well as address other issues affecting the numerator in banking institutions' regulatory capital ratios. The New Capital Rules also address asset risk weights and other matters affecting the denominator in banking institutions' regulatory capital ratios and replace the existing general risk-weighting approach, which was derived from the Basel Committee's 1988 "Basel I" capital accords, with a more risk-sensitive approach based, in part, on the "standardized approach" in the Basel Committee's 2004 "Basel II" capital accords. In addition, the New Capital Rules implement certain provisions of Dodd-Frank Act, including the requirements of Section 939A to remove references to credit ratings from the federal agencies' rules. The New Capital Rules became effective for the Company and the Bank on January 1, 2015, subject to phase-in periods for certain of their components and other provisions. Among other matters, the New Capital Rules: (i) introduce a new capital measure called "Common Equity Tier 1" ("CET1") and related regulatory capital ratio of CET1 to risk-weighted assets; (ii) specify that Tier 1 capital consists of CET1 and "Additional Tier 1 capital" instruments meeting certain revised requirements; (iii) mandate that most deductions/adjustments to regulatory capital measures be made to CET1 and not to the other components of capital; and (iv) expand the scope of the deductions from and adjustments to capital as compared to existing regulations. Under the New Capital Rules, for most banking organizations, including the Company, the most common form of Additional Tier 1 capital is noncumulative perpetual preferred stock and the most common

form of Tier 2 capital is subordinated notes and a portion of the allocation for loan and lease losses, in each case, subject to the New Capital Rules' specific requirements.

Pursuant to the New Capital Rules, the minimum capital ratios as of January 1, 2015 are as follows:

- 4.5% CET1 to risk-weighted assets;
- 6.0% Tier 1 capital (that is, CET1 *plus* Additional Tier 1 capital) to risk-weighted assets;
- 8.0% Total capital (that is, Tier 1 capital *plus* Tier 2 capital) to risk-weighted assets; and
- 4% Tier 1 capital to average consolidated assets as reported on consolidated financial statements (known as the "leverage ratio").

The New Capital Rules also introduce a new 2.5% "capital conservation buffer", composed entirely of CET1, on top of the three minimum risk-weighted asset ratios. The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of CET1 to risk-weighted assets above the minimum but below the capital conservation buffer will face constraints on dividends, equity repurchases and compensation based on the amount of the shortfall. Thus, when fully phased-in on January 1, 2019, the Company and the Bank will be required to maintain an additional capital conservation buffer of 2.5% of CET1, effectively resulting in minimum ratios of (i) CET1 to risk-weighted assets of at least 7%, (ii) Tier 1 capital to risk-weighted assets of at least 8.5%, and (iii) Total capital to risk-weighted assets of at least 10.5%.

The New Capital Rules provide for a number of deductions from and adjustments to CET1. These include, for example, the requirement that mortgage servicing rights, deferred tax assets arising from temporary differences that could not be realized through net operating loss carrybacks and significant investments in non-consolidated financial entities be deducted from CET1 to the extent that any one such category exceeds 10% of CET1 or all such items, in the aggregate, exceed 15% of CET1.

In addition (as noted above), under the previous general risk-based capital rules, the effects of AOCI items included in shareholders' equity (for example, mark-to-market adjustments to the value of securities held in the available for sale portfolio) under U.S. GAAP are reversed for the purposes of determining regulatory capital ratios. Pursuant to the New Capital Rules, the effects of certain AOCI items are not excluded; however, non-advanced approach banking organizations may make a one-time permanent election to continue to exclude these items. The Company and the Bank made the election to continue to exclude these items in order to avoid significant variations in the level of capital depending upon the impact of interest rate fluctuations on the fair value of their securities portfolio, concurrently with the first filing of the Company's and Oriental Bank's periodic regulatory reports in the beginning of 2015. The New Capital Rules also preclude certain hybrid securities, such as trust preferred securities, from inclusion in bank holding companies' Tier 1 capital, subject to phase-out, in the case of bank holding companies that had \$15 billion or more in total consolidated assets as of December 31, 2009. Therefore, the Company is permitted to continue to include its existing trust preferred securities as Tier 1 capital.

Implementation of the deductions and other adjustments to CET1 began on January 1, 2015 and will be phased-in over a 4-year period (beginning at 40% on January 1, 2015 and an additional 20% per year thereafter). The implementation of the capital conservation buffer will begin on January 1, 2016 at the 0.625% level and increase by 0.625% on each subsequent January 1, until it reaches 2.5% on January 1, 2019.

With respect to the Bank, the New Capital Rules revise the "prompt corrective action" ("PCA") regulations adopted pursuant to Section 38 of the Federal Deposit Insurance Act by: (i) introducing a CET1 ratio requirement at each PCA category (other than critically undercapitalized), with the required CET1 ratio being 6.5% for well-capitalized status; (ii) increasing the minimum Tier 1 capital ratio requirement for each category, with the minimum Tier 1 capital ratio for well-capitalized status being 8% (as compared to the current 6%); and (iii) eliminating the current provision that provides that a bank with a composite supervisory rating of 1 may have a 3% leverage ratio and still be adequately capitalized. The New Capital Rules do not change the total risk-based capital requirement for any PCA category.

The New Capital Rules prescribe a new standardized approach for risk weightings that expand the risk-weighting categories from the current four Basel I-derived categories (0%, 20%, 50% and 100%) to a larger and more risk-sensitive number of categories, depending on the nature of the assets, and resulting in higher risk weights for a variety of asset classes.

The following are the consolidated capital ratios of the Company under the New Capital Rules at March 31, 2016 and December 31, 2015:

TABLE 16 — CAPITAL, DIVIDENDS AND STOCK DATA

	March 31, 2016			December 31,	
				2015	Variance %
	Ф	ollars in thousa	nds, e		, ,
	(-		ata)		
Capital data:					
Stockholders' equity	\$	903,801	\$	897,077	0.7%
Regulatory Capital Ratios data:				·	
Common equity tier 1 capital ratio		12.33%		12.14%	1.6%
Minimum common equity tier 1 capital ratio required		4.50%		4.50%	0.0%
Actual common equity tier 1 capital	\$	585,144	\$	594,482	-1.6%
Minimum common equity tier 1 capital required	\$	213,508	\$	220,344	-3.1%
Excess over regulatory requirement	\$	371,636	\$	374,138	-0.7%
Risk-weighted assets	\$	4,744,630	\$	4,896,539	-3.1%
Tier 1 risk-based capital ratio		16.36%		15.99%	2.3%
Minimum tier 1 risk-based capital ratio required		0.00%		6.00%	
Actual tier 1 risk-based capital	\$	776,181	\$	782,912	-0.9%
Minimum tier 1 risk-based capital required	\$	284,678	\$	293,792	-3.1%
Excess over regulatory requirement	\$	491,503	\$	489,120	0.5%
Risk-weighted assets	\$	4,744,630	\$	4,896,539	-3.1%
Total risk-based capital ratio		17.67%		17.29%	2.2%
Minimum total risk-based capital ratio required		8.00%		8.00%	
Actual total risk-based capital	\$	838,284	\$	846,748	-1.0%
Minimum total risk-based capital required	\$	379,570	\$	391,723	-3.1%
Excess over regulatory requirement	\$	458,714	\$	455,025	0.8%
Risk-weighted assets	\$	4,744,630	\$	4,896,539	-3.1%
Leverage capital ratio		11.38%		11.18%	1.8%
Actual tier 1 capital	\$	776,181	\$	782,912	-0.9%
Minimum tier 1 capital required	\$	272,797	\$	280,009	-2.6%
Excess over regulatory requirement	\$	503,384	\$	502,903	0.1%
Tangible common equity to total assets		9.37%		8.98%	4.3%
Tangible common equity to risk-weighted assets		13.58%		13.02%	4.3%
Total equity to total assets		13.15%		12.64%	4.0%
Total equity to risk-weighted assets		19.05%		18.32%	4.0%
Stock data:					
Outstanding common shares		43,913,719		43,867,909	0.1%
Book value per common share	\$	16.80	\$	16.67	0.8%
Tangible book value per common share	\$	14.68	\$	14.53	1.0%
Market price at end of period	\$	6.99	\$	7.32	-4.5%
Market capitalization at end of period	\$	306,957	\$	321,113	-4.4%

The following table presents a reconciliation of the Company's total stockholders' equity to tangible common equity and total assets to tangible assets at March 31, 2016 and December 31, 2015:

March 31,	December 31,
2016	2015
(In thousands, exce	ept share or per

	share info	ormation)	
Total stockholders' equity	\$ 903,801	\$	897,077
Preferred stock	(176,000)		(176,000)
Preferred stock issuance costs	10,130		10,130
Goodwill	(86,069)		(86,069)
Core deposit intangible	(5,035)		(5,294)
Customer relationship intangible	(2,383)		(2,544)
Total tangible common equity	\$ 644,444	\$	637,300
Total assets	6,874,572		7,099,149
Goodwill	(86,069)		(86,069)
Core deposit intangible	(5,035)		(5,294)
Customer relationship intangible	(2,383)		(2,544)
Total tangible assets	\$ 6,781,085	\$	7,005,242
Tangible common equity to tangible assets	9.50%		9.10%
Common shares outstanding at end of period	43,913,719		43,867,909
Tangible book value per common share	\$ 14.68	\$	14.53

The tangible common equity ratio and tangible book value per common share are non-GAAP measures and, unlike Tier 1 capital and Common Equity Tier 1 capital, are not codified in the federal banking regulations. Management and many stock analysts use the tangible common equity ratio and tangible book value per common share in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations. Neither tangible common equity nor tangible assets or related measures should be considered in isolation or as a substitute for stockholders' equity, total assets or any other measure calculated in accordance with GAAP. Moreover, the manner in which the Company calculates its tangible common equity, tangible assets and any other related measures may differ from that of other companies reporting measures with similar names.

Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. To mitigate these limitations, the Company has procedures in place to calculate these measures using the appropriate GAAP or regulatory components. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools and should not be considered in isolation or as a substitute for analyses of results as reported under GAAP.

The following table presents the Company's capital adequacy information under the New Capital Rules:

	March 31 2016		Dec	ember 31, 2015
		(Dollars in the	ousands)	
Risk-based capital:				
Common equity tier 1 capital	\$	585,144		594,482
Additional tier 1 capital		191,036		188,430
Tier 1 capital		776,180	\$	782,912
Additional Tier 2 capital		62,104		63,836
Total risk-based capital	\$	838,284	\$	846,748
Risk-weighted assets:				
Balance sheet items	\$	4,591,587	\$	4,742,113
Off-balance sheet items		153,043		154,426
Total risk-weighted assets	\$	4,744,630	\$	4,896,539
Ratios:				
Common equity tier 1 capital (minimum required - 4.5%)		12.33%		12.14%
Tier 1 capital (minimum required - 6%)		16.36%		15.99%
Total capital (minimum required - 8%)		17.67%		17.29%
Leverage ratio		11.38%		11.18%
Equity to assets		13.15%		12.64%
Tangible common equity to assets		9.37%		8.98%

The Bank is considered "well capitalized" under the regulatory framework for prompt corrective action. The table below shows the Bank's regulatory capital ratios at March 31, 2016 and December 31, 2015:

	March 31, 2016		ecember 31, 2015	Variance %	
	(Dollars in	thousands)			
Oriental Bank Regulatory Capital Ratios:					
Common Equity Tier 1 Capital to Risk-Weighted Assets	15.99%		15.40%	3.8%	
Actual common equity tier 1 capital	\$ 757,828	\$	751,886	0.8%	
Minimum capital requirement (4.5%)	\$ 213,323	\$	219,762	-2.9%	
Minimum to be well capitalized (6.5%)	\$ 308,134	\$	317,434	-2.9%	
Tier 1 Capital to Risk-Weighted Assets	15.99%		15.40%	3.8%	
Actual tier 1 risk-based capital	\$ 757,828	\$	751,886	0.8%	
Minimum capital requirement (6%)	\$ 284,431	\$	293,016	-2.9%	
Minimum to be well capitalized (8%)	\$ 379,242	\$	390,688	-2.9%	
Total Capital to Risk-Weighted Assets	17.29%		16.70%	3.5%	
Actual total risk-based capital	\$ 819,731	\$	815,458	0.5%	
Minimum capital requirement (8%)	\$ 379,242	\$	390,688	-2.9%	
Minimum to be well capitalized (10%)	\$ 474,052	\$	488,360	-2.9%	
<b>Total Tier 1 Capital to Average Total Assets</b>	11.16%		$\boldsymbol{10.80\%}$	3.3%	
Actual tier 1 capital	\$ 757,828	\$	751,886	0.8%	

Minimum capital requirement (4%)	\$	271,538	\$ 278,399	-2.5%
Minimum to be well capitalized (5%)	\$	339,423	\$ 347,999	-2.5%
	120			

The Company's common stock is traded on the New York Stock Exchange ("NYSE") under the symbol "OFG." At March 31, 2016 and December 31, 2015, the Company's market capitalization for its outstanding common stock was \$307.0 million (\$6.99 per share) and \$321.1 million (\$7.32 per share), respectively.

The following table provides the high and low prices and dividends per share of the Company's common stock for each quarter of the last two calendar years:

		Cash Dividend				
	Н	igh	L	ow	Per	share
2016						
March 31, 2016	\$	7.32	\$	4.77	\$	0.06
2015						
December 31, 2015	\$	10.52	\$	6.39	\$	0.06
September 30, 2015	\$	10.20	\$	6.63	\$	0.10
June 30, 2015	\$	17.04	\$	10.67	\$	0.10
March 31, 2015	\$	17.70	\$	14.88	\$	0.10
2014						
December 31, 2014	\$	16.76	\$	14.35	\$	0.10
September 30, 2014	\$	18.89	\$	14.92	\$	0.08
June 30, 2014	\$	18.88	\$	16.38	\$	0.08
March 31, 2014	\$	17.54	\$	14.30	\$	0.08

Under the Company's current stock repurchase program it is authorized to purchase in the open market up to \$70 million of its outstanding shares of common stock, of which approximately \$7.7 million of authority remains. The shares of common stock repurchased are to be held by the Company as treasury shares. There were no repurchases during the first quarters of 2016 and 2015. The number of shares that may yet be purchased under the \$70 million program is estimated at 1,105,988 and was calculated by dividing the remaining balance of \$7.7 million by \$6.99 (closing price of the Company common stock at March 31, 2016).

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### **Background**

The Company's risk management policies are established by its Board of Directors (the "Board") and implemented by management through the adoption of a risk management program, which is overseen and monitored by the Chief Risk Officer and the Risk Management and Compliance Committee. The Company has continued to refine and enhance its risk management program by strengthening policies, processes and procedures necessary to maintain effective risk management.

All aspects of the Company's business activities are susceptible to risk. Consequently, risk identification and monitoring are essential to risk management. As more fully discussed below, the Company's primary risk exposures include, market, interest rate, credit, liquidity, operational and concentration risks.

#### **Market Risk**

Market risk is the risk to earnings or capital arising from adverse movements in market rates or prices, such as interest rates or prices. The Company evaluates market risk together with interest rate risk. The Company's financial results and capital levels are constantly exposed to market risk. The Board and management are primarily responsible for ensuring that the market risk assumed by the Company complies with the guidelines established by policies approved by the Board. The Board has delegated the management of this risk to the Asset/Liability Management Committee ("ALCO") which is composed of certain executive officers from the business, treasury and finance areas. One of ALCO's primary goals is to ensure that the market risk assumed by the Company is within the parameters established in such policies.

#### **Interest Rate Risk**

Interest rate risk is the exposure of the Company's earnings or capital to adverse movements in interest rates. It is a predominant market risk in terms of its potential impact on earnings. The Company manages its asset/liability position in order to limit the effects of changes in interest rates on net interest income. ALCO oversees interest rate risk, liquidity management and other related matters.

In executing its responsibilities, ALCO examines current and expected conditions in global financial markets, competition and prevailing rates in the local deposit market, liquidity, unrealized gains and losses in securities, recent or proposed changes to the investment portfolio, alternative funding sources and their costs, hedging and the possible purchase of derivatives such as swaps, and any tax or regulatory issues which may be pertinent to these areas.

On a quarterly basis, the Company performs a net interest income simulation analysis on a consolidated basis to estimate the potential change in future earnings from projected changes in interest rates. These simulations are carried out over a five-year time horizon, assuming certain gradual upward and downward interest rate movements, achieved during a twelve-month period. Instantaneous interest rate movements are also modeled. Simulations are carried out in two ways:

- (i) using a static balance sheet as the Company had on the simulation date, and
- (ii) using a dynamic balance sheet based on recent growth patterns and business strategies.

The balance sheet is divided into groups of assets and liabilities detailed by maturity or re-pricing and their corresponding interest yields and costs. As interest rates rise or fall, these simulations incorporate expected future lending rates, current and expected future funding sources and costs, the possible exercise of options, changes in prepayment rates, deposits decay and other factors which may be important in projecting the future growth of net interest income.

The Company uses a software application to project future movements in the Company's balance sheet and income statement. The starting point of the projections generally corresponds to the actual values of the balance sheet on the date of the simulations.

These simulations are complex, and use many assumptions that are intended to reflect the general behavior of the Company over the period in question. There can be no assurance that actual events will match these assumptions in all cases. For this reason, the results of these simulations are only approximations of the true sensitivity of net interest income to changes in market interest rates. The following table presents the results of the simulations at March 31, 2016 for the most likely scenario, assuming a one-year time horizon:

		Net Interest Income Risk (one year projection)						
		Static Balance	Sheet		Growing Simu	nulation		
	A	Amount	Percent		Amount	Percent		
	(	Change	Change		Change	Change		
Change in interest rate		(Dollars in thousands)						
+ 200 Basis points	\$	7,973	3.06%	\$	882	0.34%		
+ 100 Basis points	\$	4,239	1.63%	\$	707	0.27%		
- 50 Basis points	\$	(1,624)	-0.62%	\$	(98)	-0.04%		

The impact of -100 and -200 basis point reductions in interest rates is not presented in view of current level of the federal funds rate and other short-term interest rates.

Future net interest income could be affected by the Company's investments in callable securities, prepayment risk related to mortgage loans and mortgage-backed securities, and any structured repurchase agreements and advances from the FHLB-NY in which it may enter into from time to time. As part of the strategy to limit the interest rate risk and reduce the re-pricing gaps of the Company's assets and liabilities, the Company has executed certain transactions which include extending the maturity and the re-pricing frequency of the liabilities to longer terms reducing the amounts of its structured repurchase agreements and entering into hedge-designated swaps to hedge the variability of future interest cash flows of forecasted wholesale borrowings that only consist of advances from the FHLB-NY as of March 31, 2016.

The Company maintains an overall interest rate risk management strategy that incorporates the use of derivative instruments to minimize significant unplanned fluctuations in earnings that are caused by interest rate volatility. The Company's goal is to manage interest rate sensitivity by modifying the repricing or maturity characteristics of certain balance sheet assets and liabilities so that the net interest margin is not, on a material basis, adversely affected by movements in interest rates. As a result of interest rate fluctuations, hedged fixed-rate assets and liabilities will appreciate or depreciate in market value. Also, for some fixed-rate assets or liabilities, the effect of this variability in earnings is expected to be substantially offset by the Company's gains and losses on the derivative instruments that are linked to the forecasted cash flows of these hedged assets and liabilities. The Company considers its strategic use of derivatives to be a prudent method of managing interest-rate sensitivity as it reduces the exposure of earnings and the market value of its equity to undue risk posed by changes in interest rates. The effect of this unrealized appreciation or depreciation is expected to be substantially offset by the Company's gains or losses on the derivative instruments that are linked to these hedged assets and liabilities. Another result of interest rate fluctuations is that the contractual interest income and interest expense of hedged variable-rate assets and liabilities, respectively, will increase or decrease.

Derivative instruments that are used as part of the Company's interest risk management strategy include interest rate swaps, forward-settlement swaps, futures contracts, and option contracts that have indices related to the pricing of

specific balance sheet assets and liabilities. Interest rate swaps generally involve the exchange of fixed and variable-rate interest payments between two parties based on a common notional principal amount and maturity date. Interest rate futures generally involve exchanged-traded contracts to buy or sell U.S. Treasury bonds and notes in the future at specified prices. Interest rate options represent contracts that allow the holder of the option to (i) receive cash or (ii) purchase, sell, or enter into a financial instrument at a specified price within a specified period. Some purchased option contracts give the Company the right to enter into interest rate swaps and cap and floor agreements with the writer of the option. In addition, the Company enters into certain transactions that contain embedded derivatives. When the embedded derivative possesses economic characteristics that are not clearly and closely related to the economic characteristics of the host contract, it is bifurcated and carried at fair value. Please refer to Note 8 to the accompanying unaudited consolidated financial statements for further information concerning the Company's derivative activities.

Following is a summary of certain strategies, including derivative activities, currently used by the Company to manage interest rate risk:

<u>Interest rate swaps</u> — The Company entered into hedge-designated swaps to hedge the variability of future interest cash flows of forecasted wholesale borrowings attributable to changes in the one-month LIBOR rate. Once the forecasted wholesale borrowings transactions occurred, the interest rate swap effectively fixes the Company's interest payments on an amount of forecasted interest expense attributable to the one-month LIBOR rate corresponding to the swap notional stated rate. A derivative liability of \$4.3 million (notional amount of \$262.6 million) was recognized at March 31, 2016 related to the valuation of these swaps.

In addition, the Company has certain derivative contracts, including interest rate swaps not designated as hedging instruments, which are utilized to convert certain variable rate loans to fixed-rate loans, and the mirror-images of these interest rate swaps in which the Company enters into to minimize its interest rate risk exposure that results from offering the derivatives to clients. These interest rate swaps are marked to market through earnings. At March 31, 2016, interest rate swaps offered to clients not designated as hedging instruments represented a derivative asset of \$1.8 million (notional amounts of \$16.2 million), and the mirror-image interest rate swaps in which the Company entered into represented a derivative liability of \$1.8 million (notional amounts of \$16.2 million).

<u>S&P options</u> — The Company has offered its customers certificates of deposit with an option tied to the performance of the S&P 500 Index. At the end of five years, the depositor receives a minimum return or a specified percentage of the average increase of the month-end value of the S&P 500 Index. The Company uses option agreements with major money center banks and major broker-dealer companies to manage its exposure to changes in that index. Under the terms of the option agreements, the Company receives the average increase in the month-end value of the S&P 500 Index in exchange for a fixed premium. The changes in fair value of the options purchased and the options embedded in the certificates of deposit are recorded in earnings.

At March 31, 2016, the fair value of the purchased options used to manage the exposure to the S&P 500 Index on stock-indexed certificates of deposit represented an asset of \$772 thousand (notional amounts of \$2.2 million) and the options sold to customers embedded in the certificates of deposit represented a liability of \$746 thousand (notional amount of \$2.1 million).

Wholesale borrowings — The Company uses interest rate swaps to hedge the variability of interest cash flows of certain advances from the FHLB-NY that are tied to a variable rate index. The interest rate swaps effectively fix the Company's interest payments on these borrowings. As of March 31, 2016, the Company had \$262.6 million in interest rate swaps at an average rate of 2.6% designated as cash flow hedges for \$262.6 million in advances from the FHLB-NY that reprice or are being rolled over on a monthly basis.

#### **Credit Risk**

Credit risk is the possibility of loss arising from a borrower or counterparty in a credit-related contract failing to perform in accordance with its terms. The principal source of credit risk for the Company is its lending activities. In Puerto Rico, the Company's principal market, economic conditions are challenging, as they have been for the last ten years, due to a shrinking population, a protracted economic recession, a housing sector that remains under pressure, the Puerto Rico government's fiscal and liquidity crisis, and the recent credit or payment default on certain Puerto Rico government bonds, with additional defaults expected if the Puerto Rico government is unable to restructure its debts and/or access the capital markets to place new debt or refinance its upcoming maturities. Also, the Company's banking subsidiary has an outstanding \$186.7 million credit facility to PREPA that is classified as substandard and on

non-accrual status, which now stands at \$133.4 million, net of allowances. The Company recorded a \$53.3 million loss provision for such credit facility in 2015.

The Company manages its credit risk through a comprehensive credit policy which establishes sound underwriting standards by monitoring and evaluating loan portfolio quality, and by the constant assessment of reserves and loan concentrations. The Company also employs proactive collection and loss mitigation practices.

The Company may also encounter risk of default in relation to its securities portfolio. The securities held by the Company are principally agency mortgage-backed securities. Thus, a substantial portion of these instruments are guaranteed by mortgages, a U.S. government-sponsored entity, or the full faith and credit of the U.S. government.

The Company's Executive Credit Committee, composed of its Chief Executive Officer, Chief Credit Risk Officer and other senior executives, has primary responsibility for setting strategies to achieve the Company's credit risk goals and objectives. Those goals and objectives are set forth in the Company's Credit Policy as approved by the Board.

#### **Liquidity Risk**

Liquidity risk is the risk of the Company not being able to generate sufficient cash from either assets or liabilities to meet obligations as they become due without incurring substantial losses. The Board has established a policy to manage this risk. The Company's cash requirements principally consist of deposit withdrawals, contractual loan funding, repayment of borrowings as these mature, and funding of new and existing investments as required.

The Company's business requires continuous access to various funding sources. While the Company is able to fund its operations through deposits as well as through advances from the FHLB-NY and other alternative sources, the Company's business is dependent upon other external wholesale funding sources. Although the Company has selectively reduced its use of wholesale funding sources, such as repurchase agreements and brokered deposits, it is still dependent on wholesale funding sources. As of March 31, 2016, the Company had \$634.5 million in repurchase agreements, excluding accrued interests, and \$668.1 million in brokered deposits.

Brokered deposits are typically offered through an intermediary to small retail investors. The Company's ability to continue to attract brokered deposits is subject to variability based upon a number of factors, including volume and volatility in the global securities markets, the Company's credit rating, and the relative interest rates that it is prepared to pay for these liabilities. Brokered deposits are generally considered a less stable source of funding than core deposits obtained through retail bank branches. Investors in brokered deposits are generally more sensitive to interest rates and will generally move funds from one depository institution to another based on small differences in interest rates offered on deposits.

Although the Company expects to have continued access to credit from the foregoing sources of funds, there can be no assurance that such financing sources will continue to be available or will be available on favorable terms. In a period of financial disruption or if negative developments occur with respect to the Company, the availability and cost of the Company's funding sources could be adversely affected. In that event, the Company's cost of funds may increase, thereby reducing its net interest income, or the Company may need to dispose of a portion of its investment portfolio, which depending upon market conditions, could result in realizing a loss or experiencing other adverse accounting consequences upon any such dispositions. The Company's efforts to monitor and manage liquidity risk may not be successful to deal with dramatic or unanticipated changes in the global securities markets or other reductions in liquidity driven by the Company or market-related events. In the event that such sources of funds are reduced or eliminated and the Company is not able to replace these on a cost-effective basis, the Company may be forced to curtail or cease its loan origination business and treasury activities, which would have a material adverse effect on its operations and financial condition.

As of March 31, 2016, the Company had approximately \$677.8 million in unrestricted cash and cash equivalents, \$530.8 million in investment securities that are not pledged as collateral, and \$875.3 million in borrowing capacity at the FHLB-NY available to cover liquidity needs.

#### **Operational Risk**

Operational risk is the risk of loss from inadequate or failed internal processes, personnel and systems or from external events. All functions, products and services of the Company are susceptible to operational risk.

The Company faces ongoing and emerging risk and regulatory pressure related to the activities that surround the delivery of banking and financial products and services. Coupled with external influences such as market conditions, security risks, and legal risk, the potential for operational and reputational loss has increased. In order to mitigate and control operational risk, the Company has developed, and continues to enhance, specific internal controls, policies and procedures that are designed to identify and manage operational risk at appropriate levels throughout the organization. The purpose of these policies and procedures is to provide reasonable assurance that the Company's business operations are functioning within established limits.

The Company classifies operational risk into two major categories: business specific and corporate-wide affecting all business lines. For business specific risks, a risk assessment group works with the various business units to ensure consistency in policies, processes and assessments. With respect to corporate-wide risks, such as information security, business recovery, legal and compliance, the Company has specialized groups, such as Information Security, Enterprise Risk Management, Corporate Compliance, Information Technology, Legal and Operations. These groups assist the lines of business in the development and implementation of risk management practices specific to the needs of the business groups. All these matters are reviewed and discussed in the Information Technology Steering Committee, and the Executive Risk and Compliance Committee.

The Company is subject to extensive United States federal and Puerto Rico regulations, and this regulatory scrutiny has been significantly increasing over the last several years. The Company has established and continues to enhance procedures based on legal and regulatory requirements that are reasonably designed to ensure compliance with all applicable statutory and regulatory requirements. The Company has a corporate compliance function headed by a Regulatory Compliance Director who reports to the Deputy General Counsel and the BSA Officer who reports to the Chief Risk Officer. The Regulatory Compliance Director is responsible for the oversight of regulatory compliance and implementation of a company-wide compliance program, except for the Bank Secrecy Act/Anti-Money Laundering compliance program, which is overseen and implemented by the BSA Officer.

#### **Concentration Risk**

Substantially all of the Company's business activities and a significant portion of its credit exposure are concentrated in Puerto Rico. As a consequence, the Company's profitability and financial condition may be adversely affected by an extended economic slowdown, adverse political or economic developments in Puerto Rico or the effects of a natural disaster, all of which could result in a reduction in loan originations, an increase in non-performing assets, an increase in foreclosure losses on mortgage loans, and a reduction in the value of its loans and loan servicing portfolio.

#### ITEM 4. CONTROLS AND PROCEDURES

#### **Disclosure Controls and Procedures**

As of the end of the period covered by this quarterly report on Form 10-Q, an evaluation was carried out under the supervision and with the participation of the Company's management, including the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO"), of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based upon such evaluation, the CEO and the CFO have concluded that, as of the end of such period, the Company's disclosure controls and procedures provided reasonable assurance of effectiveness in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act. Notwithstanding the foregoing, a control system, no matter how well designed and operated, can provide only reasonable, not absolute assurance that it will detect or uncover failures within the Company to disclose material information otherwise required to be set forth in the Company's periodic reports.

# **Internal Control over Financial Reporting**

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended March 31, 2016, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### **PART - II OTHER INFORMATION**

#### ITEM 1. LEGAL PROCEEDINGS

The Company and its subsidiaries are defendants in a number of legal proceedings incidental to their business. The Company is vigorously contesting such claims. Based upon a review by legal counsel and the development of these matters to date, management is of the opinion that the ultimate aggregate liability, if any, resulting from these claims will not have a material adverse effect on the Company's financial condition or results of operations.

#### ITEM 1A. RISK FACTORS

None.

There have been no material changes to the risk factors previously disclosed in the Company's annual report on Form 10-K for the year ended December 31, 2015. In addition to other information set forth in this report, you should carefully consider the risk factors included in the Company's annual report on Form 10-K, as updated by this report or other filings the Company makes with the SEC under the Exchange Act. Additional risks and uncertainties not presently known to the Company at this time or that the Company currently deems immaterial may also adversely affect the Company's business, financial condition or results of operations.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITES AND USE OF PROCEEDS
None
ITEM 3. DEFAULTS UPON SENIOR SECURITIES
None.
ITEM 4. MINE SAFETY DISCLOSURES
Not applicable.
ITEM 5 OTHER INCORMATION

# ITEM 6. EXHIBITS

<u>Exhib</u>	it No. Description of Document:
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
Finance of Cor	The following materials from OFG Bancorp's Quarterly Report on Form 10-Q for the quarter ended March 31, formatted in XBRL (eXtensible Business Reporting Language): (i) Unaudited Consolidated Statements of cial Condition, (ii) Unaudited Consolidated Statements of Operations, (iii) Unaudited Consolidated Statements mprehensive Income, (iv) Unaudited Consolidated Statements of Changes in Stockholders' Equity, (v) Unaudited Statements of Cash Flows, and (vi) Notes to Unaudited Consolidated Financial Statements.

# **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## **OFG Bancorp**

(Registrant)

By: /s/ José Rafael Fernández Date: May 6, 2016

José Rafael Fernández

President and Chief Executive Officer

By: /s/ Ganesh Kumar Date: May 6, 2016

Ganesh Kumar

Executive Vice President and Chief Financial

Officer

By: /s/ Maritza Arizmendi Date: May 6, 2016

Maritza Arizmendi Senior Vice President and Chief Accounting Officer