FINISAR CORP Form 10-Q March 09, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# Form 10-Q

(Mark One)

**DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the Quarterly Period Ended January 31, 2010

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-27999

# **Finisar Corporation**

(Exact name of Registrant as specified in its charter)

Delaware 94-3038428

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1389 Moffett Park Drive Sunnyvale, California

94089

(Address of principal executive offices)

(Zip Code)

Registrant s telephone number, including area code: 408-548-1000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer b Non-accelerated filer o Smaller reporting company o

(Do not check if as smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

At February 28, 2010, there were 65,536,100 shares of the registrant s common stock, \$.001 par value, issued and outstanding.

# INDEX TO QUARTERLY REPORT ON FORM 10-Q For the Quarter Ended January 31, 2010

	Page
PART I FINANCIAL INFORMATION	4
Item 1. Financial Statements:	4
Condensed Consolidated Balance Sheets as of January 31, 2010 and April 30, 2009	4
Condensed Consolidated Statements of Operations for the three and nine month periods ended	
<u>January 31, 2010 and February 1, 2009</u>	5
Condensed Consolidated Statements of Cash Flows for the nine month periods ended January 31, 2010	
and February 1, 2009	6
Notes to Condensed Consolidated Financial Statements	8
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	34
Item 3. Quantitative and Qualitative Disclosure About Market Risk	41
Item 4. Controls and Procedures	41
PART II OTHER INFORMATION	
Item 1. Legal Proceedings	42
Item 1A. Risk Factors	42
Item 4. Submission of Matters to a Vote of Security Holders	54
Item 6. Exhibits	54
<u>Signatures</u>	55
<u>EX-10.1</u>	
EX-10.2	
EX-31.1 EX-31.2	
EX-31.2 EX-31.3	
EX-32.1	
<u>EX-32.2</u>	
<u>EX-32.3</u>	
2	

#### **Table of Contents**

#### FORWARD LOOKING STATEMENTS

This report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. We use words like anticipates, believes, plans, expects, future, intends and similar expressions to ide these forward-looking statements. We have based these forward-looking statements on our current expectations and projections about future events; however, our business and operations are subject to a variety of risks and uncertainties, and, consequently, actual results may materially differ from those projected by any forward-looking statements. As a result, you should not place undue reliance on these forward-looking statements since they may not occur.

Certain factors that could cause actual results to differ from those projected are discussed in Item 1A. Risk Factors. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information or future events.

3

# PART I FINANCIAL INFORMATION

# **Item 1.** Financial Statements

# FINISAR CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS

	(I		April 30, 2009 except share and per re data)		
ASSETS	(ui	iauuittu)			
Current assets:					
Cash and cash equivalents	\$	75,514	\$	37,129	
Restricted cash and cash equivalents (Note 16)	·	3,400		,	
Short-term available-for-sale investments		67		92	
Accounts receivable, net of allowance for doubtful accounts of					
\$1,936 at January 31, 2010 and \$1,069 at April 30, 2009		116,399		81,820	
Accounts receivable, other		8,456		10,033	
Inventories		122,680		107,764	
Prepaid expenses		7,024		6,795	
Current assets associated with discontinued operations				4,863	
Total current assets		333,540		248,496	
Property, plant and improvements, net		83,926		81,606	
Purchased technology, net		12,882		16,459	
Other intangible assets, net		12,115		13,427	
Minority investments		12,289		14,289	
Other assets		5,961		2,584	
Non-current assets associated with discontinued operations				3,527	
Total assets	\$	460,713	\$	380,388	
LIABILITIES AND STOCKHOLDERS EQUITY Current liabilities:					
Accounts payable	\$	65,124	\$	48,421	
Accrued compensation		12,698		11,428	
Other accrued liabilities (Note 12)		21,059		30,513	
Deferred revenue		5,516		1,703	
Short- term debt (Note 15)		14,500			
Current portion of convertible debt (Note 13)		28,480			
Current portion of long-term debt (Note 14)		4,000		6,107	
Non-cancelable purchase obligations		521		2,965	
Current liabilities associated with discontinued operations				3,160	
Total current liabilities		151,898		104,297	
Long-term liabilities:					
Convertible notes, net of current portion (Note 13)		100,000		134,255	
Long-term debt, net of current portion (Note 14)		10,750		15,305	

Other non-current liabilities	6,008	2,511
Deferred income taxes	1,136	1,149
Non-current liabilities associated with discontinued operations		650
Total liabilities	269,792	258,167
Stockholders equity:		
Preferred stock, \$0.001 par value, 5,000,000 shares authorized, no		
shares issued and outstanding at January 31, 2010 and April 30,		
2009		
Common stock, \$0.001 par value, 750,000,000 shares authorized,		
65,433,790 shares issued and outstanding at January 31, 2010 and		
59,686,507 shares issued and outstanding at April 30, 2009	65	60
Additional paid-in capital	1,892,186	1,831,224
Accumulated other comprehensive income	10,431	2,662
Accumulated deficit	(1,711,761)	(1,711,725)
Total stockholders equity	190,921	122,221
Total liabilities and stockholders equity	\$ 460,713	\$ 380,388

\* The condensed consolidated balance sheet at April 30, 2009 has been derived from audited consolidated financial statements at that date. See accompanying notes.

4

# FINISAR CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited, in thousands, except per share data)

	T	Three Months Ended		Ended				
		January February 31, 2010 1, 2009		-		anuary 1, 2010	F	ebruary 1, 2009
Revenues	\$ 1	166,935	\$	126,081	\$	441,390	\$	389,601
Cost of revenues	1	114,048		89,789		316,923		270,460
Amortization of acquired developed technology		1,192		1,455		3,577		3,558
Gross profit		51,695		34,837		120,890		115,583
Operating expenses:								
Research and development		24,892		21,181		67,514		60,368
Sales and marketing		7,922		7,043		22,054		21,822
General and administrative		9,329		9,050		27,127		28,099
Acquired in-process research and development								10,500
Restructuring charges						4,173		
Amortization of purchased intangibles		426		702		1,645		1,445
Impairment of goodwill and intangible assets				46,534				225,302
Total operating expenses		42,569		84,510		122,513		347,536
Income (loss) from operations		9,126		(49,673)		(1,623)		(231,953)
Interest income		85		119		104		1,744
Interest expense		(2,241)		(2,724)		(6,842)		(12,080)
Gain (loss) on debt extinguishment		28		3,295		(25,039)		3,064
Other income (expense), net		(961)		(744)		(2,899)		(3,692)
Income (loss) from continuing operations before								
income taxes		6,037		(49,727)		(36,299)		(242,917)
Provision (benefit) for income taxes		421		(432)		618		(7,429)
Income (loss) from continuing operations	\$	5,616	\$	(49,295)	\$	(36,917)	\$	(235,488)
Income (loss) from discontinued operations, net								
of income taxes	\$	(131)	\$	(87)	\$	36,881	\$	903
Net income (loss)	\$	5,485	\$	(49,382)	\$	(36)	\$	(234,585)
Basic:								
Income (loss) per share from continuing								
operations	\$	0.09	\$	(0.83)	\$	(0.58)	\$	(4.20)
Income (loss) per share from discontinued	Ψ	0.07	Ψ	(0.03)	Ψ	(0.50)	Ψ	(4.20)
operations	\$	(0.00)	\$	(0.00)	\$	0.58	\$	0.02
Net income (loss) per share	\$	0.09	\$	(0.83)	\$	(0.00)	\$	(4.18)
Thet income (1055) per share	Ψ	0.07	Ψ	(0.03)	Ψ	(0.00)	Ψ	(4.10)

Diluted:						
Income (loss) per share from continuing						
operations	\$	0.08	\$	(0.83)	\$ (0.58)	\$ (4.20)
Income (loss) per share from discontinued						
operations	\$	(0.00)	\$	(0.00)	\$ 0.58	\$ 0.02
Net income (loss) per share	\$	0.08	\$	(0.83)	\$ (0.00)	\$ (4.18)
Weighted average number of common shares						
outstanding:						
Basic		65,113		59,350	63,131	56,039
Diluted		66,719		59,350	63,131	56,039
	See accon	npanying r	otes.			
		5				

# FINISAR CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited, in thousands)

	<b>Nine Months Ended</b>			
		uary 2010		ebruary 1, 2009
Operating activities				
Net loss	\$	(36)	\$	(234,585)
Adjustments to reconcile net loss to net cash used in operating activities:				,
Depreciation and amortization	2	2,710		22,381
Stock-based compensation expense	1	2,322		10,960
Amortization of beneficial conversion feature of convertible notes				1,817
Non-cash interest cost on 2.5% convertible senior subordinated notes		2,674		3,725
Amortization of purchased technology and finite lived intangibles		1,722		1,862
Amortization of acquired developed technology		3,747		4,454
Impairment of minority investments		2,000		
Loss on sale or retirement of assets		327		539
Loss (gain) on debt extinguishment	2	3,552		(3,063)
Gain on remeasurement of derivative liability				(1,135)
Loss (gain) on sale of equity investment		(375)		12
Loss (gain) on sale of a product line	(	1,250)		919
Gain on sale of discontinued operations	(3	6,053)		
Other than temporary decline in fair market value of equity security				1,920
Impairment of goodwill				225,302
Acquired in-process research and development				10,500
Changes in operating assets and liabilities:				
Accounts receivable	(3	4,579)		(7,057)
Inventories	(1	2,432)		(3,476)
Other assets	(	1,198)		978
Deferred income taxes		(13)		(7,846)
Accounts payable	1	6,703		(22,917)
Accrued compensation		924		(3,214)
Other accrued liabilities		6,113)		(12,782)
Deferred revenue		3,611		(289)
Net cash used in operating activities	(	1,757)		(10,995)
Investing activities				
Purchases of property, equipment and improvements	(2	1,419)		(20,653)
Sale of short and long-term investments, net		38		37,861
Proceeds from sale of equity investment		375		90
Purchase of intangible assets		(375)		
Proceeds from disposal of product line		1,250		
Proceeds from sale of discontinued operation	4	0,683		
Purchases of subsidiaries, net of cash assumed				30,137
Net cash provided by investing activities	2	0,552		47,435

# Financing activities

Table of Contents

Borrowings under line of credit	10,000	
Restricted cash and cash equivalents	(3,400)	
Proceeds from term loan	4,500	25,000
Issuance of 5% convertible notes	98,057	
Repayment of convertible notes issued in connection with acquisition		(11,918)
Repayments of long-term debt	(6,663)	(2,734)
Repayment of convertible notes	(87,951)	(95,956)
Proceeds from exercise of stock options and stock purchase plan, net of		
repurchase of unvested shares	5,047	4,371
Net cash provided by (used in) financing activities	19,590	(81,237)

6

11

# **Table of Contents**

	<b>Nine Months Ended</b>				
	January				
	31,	February 1,			
	2010	2009			
Net increase (decrease) in cash and cash equivalents	38,385	(44,797)			
Cash and cash equivalents at beginning of period	37,129	79,442			
Cash and cash equivalents at end of period	\$ 75,514	\$ 34,645			
Supplemental disclosure of cash flow information					
Cash paid for interest	\$ 2,488	3,838			
Cash paid for taxes	\$ 408	898			
Issuance of common stock and assumption of options and warrants in					
connection with merger	\$	251,382			
Issuance of common stock for repayment of convertible debt	\$ 16,383				
See accompanying notes.					
$\hat{7}$					

# FINISAR CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

# 1. Basis of Presentation

# Description of Business

Finisar Corporation (the Company) was incorporated in California in April 1987 and reincorporated in Delaware in November 1999. The Company is a leading provider of optical subsystems and components that are used to interconnect equipment in local area networks, or LANs, storage area networks, or SANs, metropolitan area networks, or MANs, fiber-to-home networks, or FTTx, cable television networks, or CATV, and wide area networks, or WANs. The Company s optical subsystems consist primarily of transmitters, receivers, transceivers and transponders which provide the fundamental optical-electrical interface for connecting various types of equipment used in building these networks, including switches, routers and file servers used in wireline networks as well as antennas and base stations for wireless networks. These products rely on the use of digital and analog RF semiconductor lasers in conjunction with integrated circuit design and novel packaging technology to provide a cost-effective means for transmitting and receiving digital signals over fiber optic cable at speeds ranging from less than 1 Gbps to 40Gbps using a wide range of network protocols and physical configurations over distances from 70 meters up to 200 kilometers. The Company supplies optical transceivers and transponders that allow point-to-point communications on a fiber using a single specified wavelength or, bundled with multiplexing technologies, can be used to supply multi-gigabit bandwith over several wavelengths on the same fiber. The Company also provides products for dynamically switching network traffic from one optical link to another across multiple wavelengths without first converting to an electrical signal known as reconfigurable optical add/drop multiplexers, or ROADMs. The Company s line of optical components consists primarily of packaged lasers and photodetectors used in transceivers, primarily for LAN and SAN applications, and passive optical components used in building MANs. Demand for the Company s products is largely driven by the continually growing need for additional bandwidth created by the ongoing proliferation of data and video traffic that must be handled by both wireline and wireless networks. The Company s manufacturing operations are vertically integrated and include integrated circuit design and internal assembly and test capabilities for the Company s optical subsystem products, as well as key components used in those subsystems. The Company utilizes its internal sources for many of the key components used in making its products including lasers, photodetectors and integrated circuits, or IC s designed by its own internal IC engineering teams. The Company sells its optical subsystem and component products to manufacturers of storage systems, networking equipment and telecommunication equipment or their contract manufacturers, such as Alcatel-Lucent, Brocade, Cisco Systems, EMC, Emulex, Ericsson, Hewlett-Packard Company, Huawei, IBM, Juniper, Qlogic, Siemens and Tellabs. These customers in turn sell their systems to businesses and to wireline and wireless telecommunications service providers and cable TV operators, collectively referred to as carriers.

The Company formerly provided network performance test systems through its Network Tools Division. On July 15, 2009, the Company consummated the sale of substantially all of the assets of the Network Tools Division to JDS Uniphase Corporation (JDSU). In accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 205-20, *Presentation of Financial Statements, Discontinued Operations* (formerly referenced as Statement of Financial Accounting Standards (SFAS) No. 144, *Accounting for the Impairment or Disposal of Long Lived Assets*), the operating results of this business and the associated assets and liabilities are reported as discontinued operations in the accompanying condensed consolidated financial statements for all periods presented. See Note 6 for further details regarding the sale of the division.

The accompanying unaudited condensed consolidated financial statements as of January 31, 2010 and for the three and nine month periods ended January 31, 2010 and February 1, 2009, have been prepared in accordance with U.S. generally accepted accounting principles for interim financial statements and pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC), and include the accounts of Finisar Corporation and its wholly-owned subsidiaries (collectively, Finisar or the Company). Inter-company accounts and transactions have been eliminated in consolidation. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) have been

condensed or omitted pursuant to such rules and regulations. In the opinion of management, the unaudited condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the Company s financial position at January 31, 2010 and its operating results and cash flows for the three and nine month periods ended January 31, 2010 and February 1, 2009. These unaudited condensed consolidated financial statements should be read in conjunction with the Company s audited financial statements and notes for the fiscal year ended April 30, 2009.

# FASB Accounting Standards Codification

In June 2009, the FASB issued SFAS No. 168, *The FASB Accounting Standards Codification* and the Hierarchy of Generally Accepted Accounting Principles (GAAP) a replacement of SFAS No. 162 (SFAS 168), which establishes the FASB ASC as the source of authoritative U.S. GAAP recognized by the FASB to be applied by non-governmental entities. This guidance is effective for interim periods and fiscal years ending after September 15, 2009. On July 1, 2009, the Company adopted the provisions of this guidance and as a result, the majority of references to historically issued accounting pronouncements are now superseded by references to the FASB ASC. Certain accounting pronouncements, such as SFAS 168, will remain authoritative until they are integrated into the FASB ASC.

8

#### **Table of Contents**

#### Fiscal Periods

The Company maintains its financial records on the basis of a fiscal year ending on April 30, with fiscal quarters ending on the Sunday closest to the end of the period (thirteen-week periods).

# Reclassifications

Certain reclassifications have been made to the prior year financial statements to conform to the current year presentation. These changes had no impact on the Company s previously reported financial position, results of operations and cash flows.

# Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates.

#### Convertible Senior Subordinated Notes

In May 2008, the FASB issued FASB ASC 470-20, *Debt with Conversion and Other Options* ( ASC 470-20 ) (formerly referenced as FASB Staff Position (FSP) Accounting Principles Board Opinion No. 14-1, Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement) (FSP APB 14-1 )). This standard addresses instruments commonly referred to as Instrument C which requires the issuer to settle the principal amount in cash and the conversion spread in cash or net shares at the issuer s option. It requires that issuers of these instruments account for their liability and equity components separately by bifurcating the conversion option from the debt instrument, classifying the conversion option in equity and then accreting the resulting discount on the debt as additional interest expense over the expected life of the debt. ASC 470-20 is effective for fiscal years beginning after December 15, 2008 and interim periods within those fiscal years and requires retrospective application to all periods presented. On May 1, 2009, the Company adopted the provisions of ASC 470-20 on a retrospective basis and as a result has recorded additional interest expense of \$383,000 and \$1.3 million for the three months ended January 31, 2010 and February 1, 2009, respectively, and \$2.7 million and \$3.7 million for the nine months ended January 31, 2010 and February 1, 2009, respectively, in its condensed consolidated statement of operations. In addition, the retrospective adoption of ASC 470-20 decreased debt issuance costs included in other assets by an aggregate of \$313,000, decreased convertible senior notes, net included in long-term liabilities by \$7.7 million, and increased total stockholders equity by \$7.4 million after a charge of \$12.1 million to accumulated deficit on its condensed consolidated balance sheet as of April 30, 2009. See Note 13 for the impact of the adoption of ASC 470-20 on prior period balances.

# Reverse Stock Split

On September 25, 2009, the Company effected a 1-for-8 reverse split of its common stock, pursuant to previously obtained stockholder authorization. The number of authorized shares of common stock was not changed. The reverse stock split reduced the Company s issued and outstanding shares of common stock as of September 25, 2009 from approximately 517,161,351 shares of Common Stock to approximately 64,645,169 shares.

All share and per-share information in the accompanying financial statements have been restated retroactively to reflect the reverse stock split. The common stock and additional paid-in capital accounts at April 30, 2009 were adjusted retroactively to reflect the reverse stock split.

# 2. Summary of Significant Accounting Policies

For a description of significant accounting policies, see Note 2, *Summary of Significant Accounting Policies*, to the consolidated financial statements included in the Company s annual report on Form 10-K for the fiscal year ended April 30, 2009. There have been no material changes to the Company s significant accounting policies since the filing of the annual report on Form 10-K, except as noted below.

# Segment Reporting

FASB ASC 280, Segment Reporting (formerly referenced as SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information) establishes standards for the way that public business enterprises report information about operating segments in annual financial statements and requires that those enterprises report selected information about operating segments in interim financial reports. ASC 280 also establishes standards for related disclosures about products and services, geographic areas and major customers. Prior to the first quarter of fiscal

2010, the Company had determined that it operated in two segments consisting of optical subsystems and components and network test systems. After the sale of the assets of the Network Tools Division to JDSU in the first

9

# **Table of Contents**

quarter of fiscal 2010, the Company has one reportable segment comprising optical subsystems and components. Optical subsystems consist primarily of transceivers sold to manufacturers of storage and networking equipment for SANs and LANs and MAN applications. Optical subsystems also include multiplexers, de-multiplexers and optical add/drop modules for use in MAN applications. Optical components consist primarily of packaged lasers and photo-detectors which are incorporated in transceivers, primarily for LAN and SAN applications.

# Recent Adoption of New Accounting Standards

As discussed earlier, the Company has adopted SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles (GAAP) a Replacement of FASB Statement No. 162* (SFAS 168) and provides references to the topics of the codification in this report alongside references to the previous standards.

In the first quarter of fiscal 2010, the Company adopted FASB ASC 470-20 which specifies that issuers of convertible debt instruments that may be settled in cash upon conversion should separately account for the liability and equity components in a manner that will reflect the entity s nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. See Note 13 for the impact of the adoption of ASC 470-20 on the Company s financial position and results of operations.

In May 2009, the FASB issued FASB ASC 855, *Subsequent Events* ( ASC 855 ) (formerly referenced as SFAS No. 165, *Subsequent Events*). ASC 855 requires an entity to recognize in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the balance sheet. For nonrecognized subsequent events that must be disclosed to keep the financial statements from being misleading, an entity will be required to disclose the nature of the event as well as an estimate of its financial effect, or a statement that such an estimate cannot be made. In addition, ASC 855 requires an entity to disclose the date through which subsequent events have been evaluated. ASC 855 is effective for the Company beginning in the first quarter of fiscal 2010 and is required to be applied prospectively. The implementation of this standard did not have any impact on the financial statements of the Company. Subsequent events through the filing date of this Form 10-Q report have been evaluated for disclosure and recognition.

In April 2009, the FASB issued FASB ASC 825-10, *Financial Instruments* (ASC 825-10) (formerly referenced as SFAS No. 107-1) and FASB ASC 270-10-05-01, *Interim Reporting* (ASC 270-10-05-01) (formerly referenced as Accounting Principle Board Opinion No. 28-1, *Interim Disclosures About Fair Value of Financial Instrument*). ASC 825-10 and ASC 270-10-05-01 require fair value disclosures in both interim and annual financial statements in order to provide more timely information about the effects of current market conditions on financial instruments. ASC 825-10 and ASC 270-10-05-01 are effective for interim and annual periods ending after June 15, 2009. The Company adopted these standards as of May 1, 2009. As ASC 825-10 and ASC 270-10-05-01 relate specifically to disclosures, these standards had no impact on the Company s financial condition, results of operations or cash flows. See Note 19 for further discussion.

In December 2007, the FASB issued FASB ASC 810, Consolidation, Non-Controlling Interests (ASC 810) (formerly referenced as SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements-an amendment of Accounting Research Bulletin No. 51). ASC 810 addresses the accounting and reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of consolidated net income attributable to the parent and to the noncontrolling interest, changes in a parent s ownership interest, and the valuation of retained noncontrolling equity investments when a subsidiary is deconsolidated. ASC 810 also establishes disclosure requirements that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. ASC 810 is effective for fiscal years beginning after December 15, 2008. The adoption of this standard had no impact on the Company s financial condition, results of operations or cash flows.

In December 2007, the FASB issued FASB ASC 805, *Business Combinations* (ASC 805) (formerly referenced as SFAS No. 141 (revised 2007), *Business Combinations*) which established principles and requirements for how the acquirer of a business recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any non-controlling interest in the acquiree. The statement also provides guidance for recognizing and measuring the goodwill acquired in the business combination and determines what information to disclose to enable users of the financial statement to evaluate the nature and financial effects of the business

combination. ASC 805 is effective for financial statements issued for fiscal years beginning after December 15, 2008. Accordingly, any business combinations the Company engages in subsequent to May 1, 2009 will be accounted for in accordance with ASC 805. The Company expects ASC 805 will have an impact on its consolidated financial statements but the nature and magnitude of the specific effects will depend upon the nature, terms and size of any acquisitions it may consummate after the effective date. There were no business combinations consummated in the first nine months of fiscal 2010 by the Company.

# Pending Adoption of New Accounting Standards

In January 2010, the FASB issued ASU 2009-14, Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements. ASU 2009-14 provides new disclosure requirements and clarification for existing

10

#### **Table of Contents**

disclosures requirements. More specifically, this update will require (a) an entity to disclose separately the amounts of significant transfers in and out of Levels 1 and 2 fair value measurements and to describe the reasons for the transfers; and (b) information about purchases, sales, issuances and settlements to be presented separately (i.e. present the activity on a gross basis rather than net) in the reconciliation for fair value measurements using significant unobservable inputs (Level 3 inputs). This guidance clarifies existing disclosure requirements for the level of disaggregation used for classes of assets and liabilities measured at fair value and requires disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements using Level 2 and Level 3 inputs. The new disclosures and clarifications of existing disclosure are effective for fiscal years beginning after December 15, 2009, except for the disclosure requirements related to the purchases, sales, issuances and settlements in the rollforward activity of Level 3 fair value measurements. Those disclosure requirements are effective for fiscal years ending after December 31, 2010. The Company does not believe the adoption of this guidance will have a material impact on its consolidated financial statements.

In September 2009, the FASB amended the ASC as summarized in Accounting Standard Update ( ASU ) 2009-14, *Software (Topic 985): Certain Revenue Arrangements That Include Software Elements*, and ASU 2009-13, *Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements*. As summarized in ASU 2009-14, ASC Topic 985 has been amended to remove from the scope of industry specific revenue accounting guidance for software and software related transactions, tangible products containing software components and non-software components that function together to deliver the product s essential functionality. As summarized in ASU 2009-13, ASC Topic 605 has been amended (1) to provide updated guidance on whether multiple deliverables exist, how the deliverables in an arrangement should be separated, and the consideration allocated; (2) to require an entity to allocate revenue in an arrangement using estimated selling prices of deliverables if a vendor does not have vendor-specific objective evidence ( VSOE ) or third-party evidence of selling price; and (3) to eliminate the use of the residual method and require an entity to allocate revenue using the relative selling price method. The accounting changes summarized in ASU 2009-14 and ASU 2009-13 are both effective for fiscal years beginning on or after June 15, 2010, with early adoption permitted. Adoption may either be on a prospective basis or by retrospective application. The Company believes the adoption of this guidance will not have a material impact on its financial condition, results of operations or cash flows.

In June 2009, the FASB issued FASB ASC 860, *Transfers and Servicing* (ASC 860) (formerly referenced as SFAS No. 166, *Accounting for Transfers of Financial Assets*, an amendment of SFAS 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*). The FASB is objective in issuing ASC 860 was to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor is continuing involvement, if any, in transferred financial assets. ASC 860 must be applied as of the beginning of each reporting entity is first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. Earlier application is prohibited. ASC 860 must be applied to transfers occurring on or after the effective date. The Company is currently evaluating the potential impact, if any, of the adoption of ASC 860 on its consolidated results of operations and financial condition.

# 3. Computation of Net Income (Loss) Per Share

Basic net income (loss) per share has been computed using the weighted-average number of shares of common stock outstanding during the period. Diluted net income (loss) per share has been computed using the weighted-average number of shares of common stock and dilutive potential common shares from options and warrants (under the treasury stock method) and convertible notes (on an as-if-converted basis) outstanding during the period.

# **Table of Contents**

The following table presents the calculation of basic and diluted net income (loss) per share (in thousands, except per share amounts):

	Jai	Three M nuary 31, 2010	February 1,		February January		Months Ended February 1, 2009		
Numerator for basic and diluted income (loss) per share: Income (loss) from continuing operations	\$	5,616	\$	(49,295)	\$ (	(36,917)	\$	(235,488)	
Denominator: Denominator for basic income (loss) per share from continuing operations- weighted average shares	6	55,113		59,350		63,131		56,039	
Effect of dilutive securities: Employee stock options and restricted stock units Warrants		1,571 35							
Dilutive potential common shares		1,606							
Denominator for diluted income(loss) from continuing operations	6	66,719		59,350		63,131		56,039	
Basic income (loss) per share from continuing operations Diluted income (loss) per share from continuing	\$	0.09	\$	(0.83)	\$	(0.58)	\$	(4.20)	
operations	\$	0.08	\$	(0.83)	\$	(0.58)	\$	(4.20)	

The following table presents common stock equivalents related to potentially dilutive securities excluded from the calculation of diluted net income (loss) per share from continuing operations because they are anti-dilutive (in thousands):

	Three M	onths Ended		
	January	February	January	February
	31,	1,	31,	1,
	2010	2009	2010	2009
Employee stock options and restricted stock units		3,569	1,450	3,898
Conversion of convertible subordinated notes	9,498	13,495	3,808	30,166
Warrants			35	
	9,498	17,064	5,293	34,064

# 4. Comprehensive Income (Loss)

The components of comprehensive income (loss) for the three and nine months ended January 31, 2010 and February 1, 2009 were as follows (in thousands):

	<b>Three Months Ended</b>				Nine Months			
	January	F	ebruary	Jan	uary			
	31, 2010		1, 2009		31, 010	Fe	bruary 1, 2009	
Net income (loss)	\$ 5,485	\$	(49,382)	\$	(36)	\$	(234,585)	
Foreign currency translation adjustment	(589)		(1,382)	(7	7,751)		(10,563)	
Change in unrealized gain (loss) on securities, net of	,_,						(0.0.4)	
reclassification adjustments for realized loss	(2)		83		(18)		(983)	
Comprehensive income (loss)	\$4,894	\$	(50,681)	\$ (7	7,805)	\$	(246,131)	

The components of accumulated other comprehensive income, net of taxes, were as follows (in thousands):

	Janu 2	April 30, 2009		
Net unrealized losses on available-for-sale securities Cumulative translation adjustment	\$	(3) 10,434	\$	(21) 2,683
Accumulated other comprehensive income	\$	10,431	\$	2,662

#### **5. Business Combination**

On August 29, 2008, the Company consummated a combination with Optium Corporation, a leading designer and manufacturer of high performance optical subsystems for use in telecommunications and cable TV network systems, through the merger of Optium with a wholly-owned subsidiary of the Company. The Company s management and board of directors believe that the combination of the two companies created the world s largest supplier of optical components, modules and subsystems for the communications industry and will leverage the Company s leadership position in the storage and data networking sectors of the industry and Optium s leadership position in the telecommunications and CATV sectors to create a more competitive industry participant. In addition, as a result of the combination, management believes that the Company should be able to realize cost synergies related to operating expenses and manufacturing costs resulting from (1) the transfer of production to lower cost locations, (2) improved purchasing power associated with being a larger company and (3) cost synergies associated with the integration of internally manufactured components into product designs in place of components previously purchased by Optium in the open market. The Company has accounted for the combination using the purchase method of accounting and as a result has included the operating results of Optium in its consolidated financial results since the August 29, 2008 consummation date. The following table summarizes the components of the total purchase price (in thousands):

Fair value of Finisar common stock issued	\$ 242,821
Fair value of vested Optium stock options and warrants assumed	8,561
Direct transaction costs	2,431
Total purchase price	\$ 253,813

At the closing of the merger, the Company issued 20,101,082 shares of its common stock valued at approximately \$242.8 million for all of the outstanding common stock of Optium. The value of the shares issued was calculated using the five day average of the closing price of the Company s common stock from the second trading day before the merger announcement date on May 16, 2008 through the second trading day following the announcement, or \$12.08 per share. There were approximately 2,150,325 shares of the Company s common stock issuable upon the exercise of the outstanding options, warrants and restricted stock awards it assumed in accordance with the terms of the merger

agreement. The number of shares was calculated based on the fixed conversion ratio of 0.7827 shares of Finisar common stock for each share of Optium common stock. The purchase price includes \$8.6 million representing the fair market value of the vested options and warrants assumed.

The Company also expects to recognize approximately \$5.1 million of non-cash stock-based compensation expense related to the unvested options assumed on the acquisition date. This expense will be recognized beginning from the acquisition date over the remaining service periods of the options. As of January 31, 2010, \$1.7 million of this expense remained unrecognized and is expected to be recognized over the weighted average remaining recognition period of 12 months. The stock options and warrants were valued using the Black-Scholes option pricing model based on the following weighted average assumptions:

Interest rate	2.17 4.5%
Volatility	47 136%
Expected life	1 6 years
Expected dividend yield	0%
13	

#### **Table of Contents**

Direct transaction costs include estimated legal and accounting fees and other external costs directly related to the merger.

# **Purchase Price Allocation**

The purchase price was allocated to tangible and intangible assets acquired and liabilities assumed based on their estimated fair values at the acquisition date of August 29, 2008. The excess of the purchase price over the fair value of the net assets acquired was allocated to goodwill. The Company believes the fair value assigned to the assets acquired and liabilities assumed was based on reasonable assumptions. The total purchase price has been allocated to the fair value of assets acquired and liabilities assumed as follows (in thousands):

Tangible assets acquired and liabilities assumed:

rangible assets acquired and habilities assumed:	
Cash and short-term investments	\$ 31,825
Other current assets	64,233
Fixed assets	19,129
Other non-current assets	889
Accounts payable and accrued liabilities	(47,005)
Other liabilities	(973)
Net tangible assets	68,098
Identifiable intangible assets	25,100
In-process research and development	10,500
Goodwill	150,115
Total purchase price allocation	\$ 253,813

#### Identifiable Intangible Assets

Intangible assets consist primarily of developed technology, customer relationships and trademarks. Developed technology is comprised of products that have reached technological feasibility and are a part of Optium's product lines. This proprietary know-how can be leveraged to develop new technology and products and improve our existing products. Customer relationships represent Optium's underlying relationships with its customers. Trademarks represent the fair value of brand name recognition associated with the marketing of Optium's products. The fair values of identified intangible assets were calculated using an income approach and estimates and assumptions provided by both Finisar and Optium management. The rates utilized to discount net cash flows to their present values were based on the Company's weighted average cost of capital and ranged from 15% to 30%. This discount rate was determined after consideration for the Company's rate of return on debt capital and equity and the weighted average return on invested capital. The amounts assigned to developed technology, customer relationships, and trademarks were \$12.1 million, \$11.9 million and \$1.1 million, respectively. The Company expects to amortize developed technology, customer relationships, and trademarks on a straight-line basis over their weighted average expected useful life of 10, 5, and 1 years, respectively. Developed technology is amortized into cost of sales while customer relationships and trademarks are amortized into operating expenses.

# In-Process Research and Development

The Company expensed in-process research and development ( IPR&D ) upon acquisition as it represented incomplete Optium research and development projects that had not reached technological feasibility and had no alternative future use as of the date of the merger. Technological feasibility is established when an enterprise has completed all planning, designing, coding, and testing activities that are necessary to establish that a product can be produced to meet its design specifications including functions, features, and technical performance requirements. The value assigned to IPR&D of \$10.5 million was determined by considering the importance of each project to the Company s overall development plan, estimating costs to develop the purchased IPR&D into commercially viable products, estimating the resulting net cash flows from the projects when completed and discounting the net cash flows to their present values based on the percentage of completion of the IPR&D projects as of the date of the merger.

# Pro Forma Financial Information

The unaudited financial information in the table below summarizes the combined results of operations of the Company and Optium on a pro forma basis after giving effect to the merger at the beginning of the fiscal year in which the merger was consummated. The pro forma information is for informational purposes only and is not necessarily indicative of the results of operations that would have been achieved if the merger had happened at the beginning of the fiscal year in which the merger was consummated.

The unaudited pro forma financial information for the nine months ended February 1, 2009 combines the historical results of the Company for the nine months ended February 1, 2009 with the historical results of Optium for the four months ended August 29, 2008.

14

#### **Table of Contents**

The following pro forma financial information includes purchase accounting adjustments for amortization charges from acquired identifiable intangible assets and depreciation on acquired property and equipment (in thousands, except per share information):

		Nine	e months
		e	ended
		Februa	ary 1, 2009
Net revenue	\$	441,593	
Net loss			(245,287)
Net loss per share	basic and diluted	\$	(4.38)

#### 6. Discontinued Operations

During the three months ended August 2, 2009, the Company completed the sale of substantially all of the assets of its Network Tools Division to JDSU. The Company received \$40.6 million in cash and recorded a net gain on sale of the business of \$35.9 million before income taxes, which is included in income from discontinued operations, net of tax, in the Company s condensed consolidated statements of operations. In accordance with FASB ASC 360, *Property, Plant and Equipment-Impairment or Disposal of Long Lived Assets* (ASC 360) (formerly referenced as SFAS 144, *Accounting for the Impairment or Disposal of Long Lived Assets*), the operating results of this business, through January 31, 2010 and for all applicable prior periods, are reported as discontinued operations in the condensed consolidated financial statements. The assets and liabilities related to this business have been classified as discontinued operations in the consolidated financial statements for all periods presented. As a result, the prior period comparative financial statements have been restated. In accordance with FASB ASC 230, *Statement of Cash Flows* (formerly referenced as SFAS No. 95, *Statement of Cash Flows*), the Company has elected not to separately disclose the cash flows associated with the discontinued operations in the condensed consolidated statements of cash flows.

The following table summarizes results from discontinued operations (in thousands):

	<b>Three Months Ended</b>			<b>Nine Months Ended</b>										
	January		January 31,		January		January		January February		ebruary	January	F	ebruary
	31,	1,			31,		1,							
	2010		2009	2010		2009								
Net revenue	\$	\$	10,274	\$ 6,753	\$	34,972								
Gross profit			6,322	4,892		23,141								
Income (loss) from discontinued operations	(131)		(87)	36,881		903								
Gain (loss) on sale of discontinued operations	(165)			35,888										

The following table summarizes assets and liabilities classified as discontinued operations (in thousands):

1.5

	1	April 30, 2009
ASSETS		
Current assets:		
Prepaid expenses	\$	327
Inventories		4,536
Total current assets		4,863
Purchased technoloy, net	\$	204
Other intangible assets, net		889
Property, plant and improvements, net		2,434
Total assets of discontinued operations	\$	8,390
LIABILITIES		
Current liabilities:		
Warranty accrual		200
Deferred revenue		2,960
		3,160
Non-current liabilities associated with discontinued operations		
Deferred Revenue		650
Total liabilities of discontinued operations	\$	3,810
The following table summarizes the gain on sale of discontinued operations (in thousands):		
Gross proceeds from sale Assets sold		\$40,683
Inventory		(4,814)
Property and equipment		(2,460)
Intangibles		(845)
Liabilities transferred		(0.3)
Deferred revenue		3,102
Other accruals		312
Other charges		(90)
		\$ 35,888

In connection with the sale of the assets of the Network Tools Division, the Company entered into a transition services agreement with the buyer. Under this agreement, the Company will provide manufacturing services to the buyer for a period which is not expected to be more than one year. The buyer will reimburse the Company for material costs plus 10% for the first six months, plus 12% for the first three months of any extension and plus 15% for the second three months of any extension. The buyer will also pay the Company a fixed fee of \$50,000 per month to cover manufacturing overhead and direct labor costs. Under the agreement, the buyer will also pay a fixed fee for leasing the Company s facilities and a service fee for the use of the Company s information technology, communication services

and employee services. The duration for which these services will be provided is not expected to be more than twelve months. During the second quarter of fiscal 2010, the Company incurred net operating expense of \$67,000 for providing manufacturing services to the buyer. During the third quarter of fiscal 2010, the Company incurred net operating expense of \$131,000 for providing manufacturing services to the buyer which included an immaterial adjustment of \$165,000 recorded as adjustment to the gain on sale of discontinued operations. Total operating expenses incurred in relation to the transition services agreement from July 15, 2009 through January 31, 2010 were \$33,000.

# 7. Inventories

Inventories consist of the following (in thousands):

16

#### **Table of Contents**

	Ja	January 31, 2010			
Raw materials	\$	38,798	\$	36,153	
Work-in-process		49,204		36,042	
Finished goods		34,678		35,569	
Total inventories	\$	122,680	\$	107,764	

During the three and nine months ended January 31, 2010, the Company recorded charges of \$4.1 million and \$18.9 million, respectively, for excess and obsolete inventory, and sold inventory of \$4.3 million and \$11.4 million, respectively, that was written-off in previous periods and therefore had an associated cost of revenue of zero.

During the three and nine months ended February 1, 2009, the Company recorded charges of \$3.6 million and \$9.5 million, respectively, for excess and obsolete inventory, and sold inventory of \$3.0 million and \$5.8 million, respectively that was written-off in previous periods and therefore had an associated cost of revenue of zero..

# 8. Property and Equipment

Property and equipment consist of the following (in thousands):

	January 31, 2010	April 30, 2009
Buildings	\$ 7,807	\$ 7,416
Computer equipment	34,517	33,232
Office equipment, furniture and fixtures	3,572	3,739
Machinery and equipment	169,248	154,505
Leasehold improvements	18,069	17,246
Construction-in-process	2,817	445
Total	236,030	216,583
Accumulated depreciation and amortization	(152,104)	(134,977)
Property, equipment and improvements (net)	\$ 83,926	\$ 81,606
17		

# 9. Intangible Assets Including Goodwill

# Intangible Assets

The following table reflects intangible assets subject to amortization as of January 31, 2010 and April 30, 2009 (in thousands):

	Gross	<b>)10</b> Net			
		Accumulated			
	Carrying		Carrying		
	Amount	Amortization	Amount		
Purchased technology	\$ 75,936	\$ (63,054)	\$ 12,882		
Purchased trade name	1,172	(1,172)			
Purchased customer relationships	15,970	(4,186)	11,784		
Purchased patents	375	(44)	331		
Totals	\$ 93,453	\$ (68,456)	\$ 24,997		
		April 30, 2009			
	Gross		Net		
	Carrying	Accumulated	Carrying		
	Amount	Amortization	Amount		
Purchased technology	\$75,936	\$ (59,478)	\$ 16,458		
Purchased trade name	1,172	(805)	367		
Purchased customer relationships	15,970	(2,909)	13,061		
Totals	\$ 93,078	\$ (63,192)	\$ 29,886		

Estimated remaining amortization expense for each of the next five fiscal years ending April 30, is as follows (in thousands):

Year	Amount
2010	\$ 1,592
2011	6,222
2012	5,405
2013	3,993
2014 and beyond	7,785
Total	\$ 24.997

# Goodwill Impairment

During the second quarter of fiscal 2009, the Company performed a goodwill impairment analysis as it concluded that there were sufficient indicators to require an interim goodwill impairment analysis. Among these indicators were a significant deterioration in the macroeconomic environment largely caused by the widespread unavailability of business and consumer credit, a significant decrease in the Company s market capitalization as a result of a decrease in the trading price of its common stock to \$4.88 at the end of the quarter and a decrease in internal expectations for near term revenues, especially those expected to result from the Optium merger. For the purposes of this analysis, the Company s estimates of fair value were based on a combination of the income approach, which estimates the fair value of its reporting units based on future discounted cash flows, and the market approach, which estimates the fair value of its reporting units based on comparable market prices. As of the filing of its quarterly report on Form 10-Q for the

second quarter of fiscal 2009, the Company had not completed its analysis due to the complexities involved in determining the implied fair value of the goodwill for the optical subsystems and components reporting unit, which is based on the determination of the fair value of all assets and liabilities of this reporting unit. However, based on the work performed through the date of the filing of the quarterly report for the second quarter of fiscal 2009, the Company concluded that an impairment loss was probable and could be reasonably estimated. Accordingly, it recorded a \$178.8 million non-cash goodwill impairment charge, representing its best estimate of the impairment loss during the second quarter of fiscal 2009.

While finalizing its impairment analysis during the third quarter of fiscal 2009, the Company concluded that there were additional indicators sufficient to require another interim goodwill impairment analysis. Among these indicators were a worsening of the macroeconomic environment largely caused by the unavailability of business and consumer credit, an additional decrease in the Company s market capitalization as a result of a decrease in the trading price of its common stock to \$4.08 at the end of the quarter

18

#### **Table of Contents**

and a further decrease in internal expectations for near term revenues. For the purposes of this analysis, the Company s estimates of fair value were again based on a combination of the income approach and the market approach. As of the filing of its quarterly report on Form 10-Q for the third quarter of fiscal 2009, the Company had not completed its analysis due to the complexities involved in determining the implied fair value of the goodwill for the optical subsystems and components reporting unit, which is based on the determination of the fair value of all assets and liabilities of this reporting unit. However, based on the work performed through the date of the filing of the quarterly report for the third quarter of fiscal 2009, the Company concluded that an impairment loss was probable and could be reasonably estimated. Accordingly, it recorded an additional \$46.5 million non-cash goodwill impairment charge, representing its best estimate of the impairment loss during the third quarter of fiscal 2009. Giving effect to the impairment charges, the remaining balance of goodwill at February 1, 2009 was \$13.9 million, all of which related to the optical subsystems and components reporting unit. No adjustments were subsequently made to the initial estimates of goodwill impairment loss and the remaining balance of goodwill as of February 1, 2009 of \$13.9 million was determined to be impaired and was recorded as an impairment loss in the fourth quarter of fiscal 2009.

19

#### 10. Investments

# Available-for-Sale Investments

The following table presents a summary of the Company s available-for-sale investments measured at fair value on a recurring basis as of January 31, 2010 (in thousands):

Assets Measured at Fair Value on a Recurring Basis	Quoted Prices in Active Markets For Identical Assets (Level		Prices in Active Markets For Identical Assets		Prices in Active Markets For Identical Assets		Prices in Active Markets For Identical Assets		Prices in Active Markets For Identical Assets		Prices in Active Markets For Identical Assets		Prices in Active Markets For Identical Assets		Prices in Active Markets For Identical Assets		Prices in Active Markets For Identical Assets		Prices in Active Markets For Identical Assets		Prices in Active Markets For Identical Assets		Significant Other Observable Remaining Inputs		Significant Unobservable Inputs		
		1)	(Lev	vel 2)	(Level 3)																						
Cash equivalents and available-for-sale investments:  Money market funds  Mortgage-backed debt	\$	342	\$	67	\$	\$	342 67																				
Total cash equivalents and available-for-sale investments	\$	342	\$	67	\$	\$	409																				
Cash Restricted cash and cash equivalents							5,172 3,400																				
Total cash, cash equivalents and available-for-sale investments						\$ 7	8,981																				
Reported as: Cash and cash equivalents Restricted cash and cash equivalents Short-term available-for-sale investments							5,514 3,400 67																				
Total cash, cash equivalents and available-for-sale investments						\$ 7	8,981																				

The following table presents a summary of the Company s available-for-sale investments measured at fair value on a recurring basis as of April 30, 2009 (in thousands):

	Quoted Prices in Active Markets	Significant Other	
Assets Measured at Fair Value on a Recurring Basis	For Identical Assets (Level 1)	Observable Significa Remaining Unobserv Inputs Inputs (Level 3	able S Total

	(Level 2)						
Cash equivalents, and available-for-sales investments: Money market funds Mortgage-backed debt	\$ 25	\$ \$	92	\$	\$ 25 92		
Total cash equivalents and available-for-sale investments	\$ 25	\$	92	\$	117		
Cash					37,104		
Total cash, cash equivalents and available-for-sale investments					\$ 37,221		
Reported as: Cash and cash equivalents Short-term available-for-sale investments					\$ 37,129 92		
Total cash, cash equivalents and available-for-sale investments					\$ 37,221		

The following is a summary of the Company s available-for-sale investments by contractual maturity (in thousands):

		January 31, 201	0	<b>April 30, 2009</b>			
	Amortized	Unrealized	Market	Amortized	Unrealized	Market	
	Cost	Loss	Value	Cost	Loss	Value	
Mature in less than one year	\$ 70	\$ 3	\$ 67	\$ 113	\$ 21	\$ 92	

Gross realized gains and losses for the three and nine months ended January 31, 2010 and February 1, 2009 were calculated based on the specific identification method and were immaterial.

# Sale of an Available-for-Sale Equity Security

During fiscal 2008, the Company granted an option to a third party to acquire 3.8 million shares of stock of a publicly-held company held by the Company. The Company determined that this option should be accounted for under the provisions of FASB ASC

20

815, Derivatives and Hedging (formerly referenced as SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities), which requires the Company to calculate the fair value of the option at the end of each reporting period, upon the exercise of the option or at the time the option expires and recognize the change in fair value through other income (expense), net. As of April 30, 2008, the Company had recorded a current liability of \$1.1 million related to the fair value of this option. During the first quarter of fiscal 2009, the third party did not exercise its option to purchase any of the shares and the option expired. Accordingly, the Company reduced the carrying value of the option liability to zero and recorded \$1.1 million of other income during the first quarter of fiscal 2009. During the second quarter of fiscal 2009, the Company sold 300,000 shares of this investment for \$90,000 resulting in a realized loss of \$12,000. As of November 2, 2008, the Company classified the remaining 3.5 million shares as available-for-sale securities in accordance with FASB ASC 320, Investments- Debt and Equity Securities (formerly referenced as SFAS No. 115, Accounting for Certain Investments in Debt and Equity Securities). The Company determined that the full carrying value of these shares was other-than-temporarily impaired and it recorded a loss of \$1.2 million during the second quarter of fiscal 2009.

# 11. Minority Investments

The carrying value of the Company s minority investments at April 30, 2009 was \$14.3 million and was comprised of minority investment in four privately held companies accounted for under the cost method. The Company concluded that there were sufficient indicators during the second quarter of fiscal 2010 to require an investment impairment analysis of its investment in one of these companies. Among these indicators was the completion of a new round of equity financing by the investee and the resultant conversion of the Company s preferred stock holdings to common stock. The Company determined that the value of its minority equity investment was impaired and recorded a \$2.0 million impairment loss as other expense on the condensed consolidated statement of operations. At January 31, 2010 the carrying value of minority investments was \$12.3 million and was comprised of the Company s minority investment in three privately held companies.

During the first half of fiscal 2009, the Company completed the sale of a product line to a third party in exchange for an 11% equity interest in the acquiring company in the form of preferred stock and a note convertible into preferred stock. This product line was related to the Company s Network Tools Division, the remaining assets of which were sold to JDSU in the first quarter of fiscal 2010 and accounted for as discontinued operations. For accounting purposes, no value was originally placed on the equity interest due to the uncertainty in the recoverability of this investment and note. The sale included the transfer of certain assets and liabilities and the retention of certain obligations related to the sale of the product line resulting in a net loss of approximately \$919,000 which was included in operating expenses. In the first quarter of fiscal 2010, the Company sold the note and all of the preferred stock back to the buyer of the product line for \$1.2 million in cash and recorded the \$1.2 million as income from discontinued operations.

#### 12. Other Accrued Liabilities

Accrued liabilities consist of the following (in thousands):

Warranty accrual (Note 18) Other liabilities	January 31, 2010		
	\$ 6,036 15,023	\$	6,413 24,100
Total	\$ 21,059	\$	30,513

#### 13. Convertible Debt

#### 5.0% Convertible Senior Notes due 2029

On October 15, 2009, the Company sold \$100 million aggregate principal amount of 5.0% Convertible Senior Notes due 2029. The notes will mature on October 15, 2029, unless earlier repurchased, redeemed or converted. Interest on the notes will be payable semi-annually in arrears at a rate of 5.0% per annum on each April 15 and October 15, beginning on April 15, 2010. The notes are senior unsecured and unsubordinated obligations of the

Company, and rank equally in right of payment with the Company s other unsecured and unsubordinated indebtedness, but are effectively subordinated to the Company s secured indebtedness and liabilities to the extent of the value of the collateral securing those obligations, and structurally subordinated to the indebtedness and other liabilities of the Company s subsidiaries. Holders may convert the notes into shares of the Company s common stock, at their option at any time prior to the close of business on the trading day before the stated maturity date. The initial conversion rate is 93.6768 shares of Common Stock per \$1,000 principal amount of the notes (equivalent to an initial conversion price of approximately \$10.68 per share of common stock), subject to adjustment upon the occurrence of certain events. Upon conversion of the notes, holders will

21

#### **Table of Contents**

receive shares of common stock unless the Company obtains consent from a majority of the holders to deliver cash or a combination of cash and shares of common stock in satisfaction of its conversion obligation. If a holder elects to convert the notes in connection with a fundamental change (as defined in the indenture) that occurs prior to October 15, 2014, the conversion rate applicable to the notes will be increased as provided in the indenture.

Holders may require the Company to redeem, for cash, all or part of their notes upon a fundamental change at a redemption price equal to 100% of the principal amount of the notes being redeemed plus accrued and unpaid interest up to, but excluding, the redemption date. Holders may also require the Company to redeem, for cash, any of their notes on October 15, 2014, October 15, 2016, October 15, 2019 and October 15, 2024 at a redemption price equal to 100% of the principal amount of the Notes being redeemed plus accrued and unpaid interest up to, but excluding, the redemption date.

The Company has the right to redeem the notes in whole or in part at a redemption price equal to 100% of the principal amount of the Notes being redeemed, plus accrued and unpaid interest to, but excluding, the redemption date, at any time on or after October 22, 2014 if the last reported sale price per share of the Company s common stock exceeds 130% of the conversion price for at least 20 trading days within a period of 30 consecutive trading days ending within five trading days of the date on which the Company provides the notice of redemption.

#### Convertible Debt Balances

The Company s convertible senior notes, convertible subordinated notes and convertible senior subordinated notes as of January 31, 2010 and April 30, 2009 were as follows (in thousands):

	Carrying	Interest	Due in Fiscal
Description As of January 31, 2010	Amount	Rate	year
Convertible senior notes	\$ 100,000	5.00%	2030
Convertible subordinated notes	3,900	2.50%	2011
Convertible senior subordinated notes	25,681	2.50%	2011
Unamortized debt discount	(1,101)		
Convertible senior subordinated notes, net	24,580		
Total	\$ 128,480		
As of April 30, 2009			
Convertible subordinated notes	\$ 50,000	2.50%	2011
Convertible senior subordinated notes	92,000	2.50%	2011
Unamortized debt discount	(7,745)		
Convertible senior subordinated notes, net	84,255		
Total	\$ 134,255		

As discussed in Note 1, the Company adopted the provisions of FASB ASC 470-20 in the first quarter of fiscal 2010. The provisions of this ASC apply to the Company s 2 1/2% Convertible Senior Subordinated Notes due 2010, and the Company has accounted for the debt and equity components of the notes to reflect the estimated nonconvertible debt borrowing rate at the date of issuance of 8.59%. The following table presents the previously reported amounts, along with the adjusted amounts reflecting the adoption of ASC 470-20.

#### **Condensed Consolidated Statement of Operations (Unaudited)**

	As Reported	As Adjusted	Effect of Change			
	(in the	ousands, except per	share data)			
Three Months Ended February 1, 2009						
Interest expense	\$ 1,469	\$ 2,724	\$ 1,255			
Loss from continuing operations	(47,270)	(49,295)	(2,025)			
Net loss	(47,357)	(49,382)	(2,025)			
Loss per share from continuing operations:						
Basic	(0.80)	(0.83)	(0.03)			
Diluted	(0.80)	(0.83)	(0.03)			
	As	As	Effect of			
	Reported	Adjusted	Change			
	(in thousands, except per share data)					
Nine Months Ended February 1, 2009						
Interest expense	\$ 8,355	\$ 12,080	\$ 3,725			
Loss from continuing operations	(231,085)	(235,488)	(4,403)			
Net loss	(230,182)	(234,585)	(4,403)			
Loss per share from continuing operations:						
Basic	(4.12)	(4.20)	(0.08)			
Diluted	(4.12)	(4.20)	(0.08)			

## **Condensed Consolidated Balance Sheet (Unaudited)**

Ag of April 20, 2000	As Reported	As Adjusted (in thousands)	Effect of Change	
As of April 30, 2009				
Other assets	\$ 2,897	\$ 2,584	\$ (313)	
Convertible notes	142,000	134,255	(7,745)	
Additional paid in capital	1,811,298	1,831,224*	19,926	
Accumulated deficit	(1,699,648)	(1,711,725)	(12,077)	

<sup>\*</sup> Includes adjustment of \$417,000 due to reverse split

Interest (cash interest cost) on the 2 1/2% Convertible Senior Subordinated Notes is payable semiannually on April 15 and October 15. The notes become convertible, at the option of the holder, upon the trading price of the Company s common stock reaching \$39.36 for a period of time at a conversion price of \$26.24 per share, which is equal to a rate of approximately 38.1097 shares of common stock per \$1,000 principal amount of the notes. The conversion price is subject to adjustment. The notes contain a net share settlement feature which requires that, upon conversion of the notes into common stock, Finisar will pay holders in cash for up to the principal amount of the converted notes and that any amounts in excess of the cash amount will be settled in shares of common stock. At

January 31, 2010 the if-converted value of the 2 1/2% Convertible Senior Subordinated Notes did not exceed the principal balance.

At January 31, 2010 the \$1.1 million unamortized debt discount had a remaining amortization period of approximately 9 months.

The following table provides additional information about the Company s 2 1/2% Convertible Senior Subordinated Notes that may be settled for cash (dollars in thousands):

23

	Jan	January 31, 2010		
Carrying amount of the equity component	\$	19,283	\$	19,509
Effective interest rate on liability component		8.59%		8.59%

The following table presents the associated interest expense related to the Company s 2 1/2% Convertible Senior Subordinated Notes that may be settled in cash, which consists of both the contractual interest coupon (cash interest cost) and amortization of the discount on the liability (non-cash interest cost) (in thousands):

	Three M	<b>Three Months Ended</b>		<b>Nine Months Ended</b>		
	January 31, 2010	February 1, 2009	January 31, 2010		bruary 1, 2009	
Non-cash interest cost Cash interest cost	\$ 383 171	\$ 1,255 613	\$ 2,674 1,256	\$	3,725 1,883	
	\$ 554	\$ 1,868	\$ 3,930	\$	5,608	

#### Settlement of Exchange Offers

On August 11, 2009, the Company exchanged \$47,504,000 aggregate principal amount of its 2 1/2% Convertible Senior Subordinated Notes due 2010 and its 2 1/2% Convertible Subordinated Notes due 2010 pursuant to exchange offers which commenced on July 9, 2009 at a price of \$870 for each \$1,000 principal amount of notes. The consideration for the exchange consisted of (i) \$525 in cash and (ii) 596 shares of the Company s common stock per \$1,000 principal amount of notes. The Company issued approximately 3.5 million shares of common stock and paid out approximately \$24.9 million in cash to the former holders of notes validly tendered and not withdrawn in the exchange offers. The Company settled \$33,100,000, or 66.2%, of the \$50,000,000 aggregate outstanding principal amount of 2 1/2% Convertible Subordinated Notes due 2010; and \$14,404,000, or approximately 15.7%, of the \$92,000,000 aggregate outstanding principal amount of 2 1/2% Convertible Senior Subordinated Notes due 2010. The total consideration paid in the exchange was approximately \$4.7 million less than the par value of the notes retired. In accordance with the provisions of ASC 470-20, this exchange was considered to be an induced conversion and the retirement of the notes was accounted for as if they had been converted according to their original terms, with that value compared to the fair value of the consideration paid in the exchange offers. The original conversion price of the notes was \$30.08 per share. The Company incurred \$1.5 million of expenses in connection with the exchange offers which was recorded as loss on debt extinguishment in the condensed consolidated statement of operations.

#### Repurchases of Convertible Senior Subordinated Notes

During the first nine months of fiscal 2010, the Company repurchased an aggregate of \$51.9 million principal amount of its 2 1/2% Senior Subordinated Notes due 2010 in privately negotiated transactions for a total purchase price of \$50.3 million plus accrued interest of \$183,000 and recorded a loss on debt extinguishment of \$1.3 million in connection with these transactions.

## Repurchase of Convertible Subordinated Notes

During the first nine months of fiscal 2010, the Company repurchased \$13.0 million principal amount of the 2 1/2% Subordinated Notes due 2010 in privately negotiated transactions for a total purchase price of \$12.7 million plus accrued interest of \$11,000 and recorded a gain on debt extinguishment of \$308,000 in connection with these transactions.

#### 14. Long-term Debt

In December 2005, the Company entered into a note and security agreement with a financial institution. Under this agreement, the Company borrowed \$9.9 million at an interest rate of 5.9% per annum. The note was payable in 60 equal monthly installments beginning in January 2006 and was secured by certain property and equipment of the

Company. In January 2009, the agreement was amended to increase the rate of interest from 5.9% to 12.9% per annum. In November 2009, the Company repaid the outstanding balance of this loan in full.

24

#### **Table of Contents**

In July 2008, the Company s Malaysian subsidiary entered into two separate loan agreements with a Malaysian bank. Under these agreements, the Company s Malaysian subsidiary borrowed a total of \$20 million at an initial interest rate of 5.05% per annum. The first loan is payable in 20 equal quarterly installments of \$750,000 beginning in January 2009, and the second loan is payable in 20 equal quarterly installments of \$250,000 beginning in October 2008. Both loans are secured by certain property of the Company s Malaysian subsidiary, guaranteed by the Company and subject to certain covenants. The Company was in compliance with all covenants associated with these loans as of January 31, 2010 and April 30, 2009. The following table provides information regarding the current and long-term portion of the remaining principal outstanding under these notes as of the respective dates (in thousands):

	January 31, 2010	April 30, 2009
Current portion of long-term debt Long-term debt, net of current portion	\$ 4,000 10,750	\$ 4,000 13,750
Total	\$ 14,750	\$ 17,750

## 15. Short- term Debt

#### Chinese Bank Loan

In January 2010, the Company s Chinese subsidiary entered into a loan agreement with a bank in China. Under this agreement, the Company s Chinese subsidiary borrowed a total of \$4.5 million at an initial interest rate of 2.6% per annum. The loan is payable on January 6, 2013. The Bank has the right to terminate the agreement on January 6 of each year, with or without reason, in which case the outstanding balance would become due and payable. Interest is payable quarterly.

#### Former Credit Facility

On October 23, 2009, the Company terminated its revolving line of credit agreement with Silicon Valley Bank. This line of credit agreement allowed for advances in the aggregate amount of \$25 million subject to certain restrictions and limitations. Borrowings under this line were collateralized by substantially all of the Company s assets except its intellectual property rights and bore interest, at the Company s option, at either the bank s prime rate plus 0.5% or LIBOR plus 3%. There were no outstanding borrowings under this revolving line as of April 30, 2009 or on the date of termination of the agreement.

#### New Credit Facility

On October 2, 2009, the Company entered into an agreement with Wells Fargo Foothill, LLC to establish a new four-year \$70 million senior secured revolving credit facility. Borrowings under the credit facility bear interest at rates based on the prime rate and LIBOR plus variable margins, under which applicable interest rates currently range from 5.75% to 7.00% per annum. Borrowings are guaranteed by the Company s U.S. subsidiaries and secured by substantially all of the assets of the Company and its U.S. subsidiaries. The credit facility matures four years following the date of the agreement, subject to certain conditions. The Company was in compliance with all covenants associated with this facility as of January 31, 2010. The Company had \$10 million of outstanding borrowings under this revolving line of credit at January 31, 2010 which were subsequently repaid. As of January 31, 2010, the availability of credit under the facility was reduced by \$1.6 million due to certain loan reserves and by \$3.5 million for outstanding letters of credit secured under this agreement.

#### 16. Letter of Credit Reimbursement Agreement

In April 2005, the Company entered into a letter of credit reimbursement agreement with Silicon Valley Bank. Several amendments were made to the agreement subsequently. The last amendment was on April 30, 2009. Under the terms of the amended agreement, Silicon Valley Bank agreed to provide to the Company, through October 24, 2009, a \$4.0 million letter of credit facility covering existing letters of credit issued by Silicon Valley Bank and any other letters of credit that may be required by the Company. The cost related to the credit facility consisted of the bank s out of pocket expenses associated with the credit facility. The credit facility was unsecured but included a negative pledge that prohibited the Company from creating a security interest in any of its assets in favor of a

subsequent creditor without the approval of Silicon Valley Bank. Outstanding letters of credit secured under this agreement at April 30, 2009 totaled \$3.4 million. On October 23, 2009, the Company terminated this letter of credit agreement. As of January 31, 2010, the \$3.4 million of letters of credit issued by Silicon Valley Bank remained outstanding, as the Company was in the process of obtaining new replacement letters of credit through Wells Fargo Bank. Following the termination of the agreement, the Company secured the outstanding letters of credit with restricted certificates of deposit of \$3.4 million which are presented on the condensed consolidated balance sheet as restricted cash and cash equivalents.

25

#### 17. Non-recourse Accounts Receivable Purchase Agreement

On October 28, 2004, the Company entered into a non-recourse accounts receivable purchase agreement with Silicon Valley Bank. Several amendments were subsequently made to the agreement. The last amendment was on October 28, 2008. Under the terms of the amended agreement, the Company could sell to Silicon Valley Bank, through October 24, 2009 up to \$16 million of qualifying receivables whereby all right, title and interest in the Company s invoices were purchased by Silicon Valley Bank. In these non-recourse sales, the Company removed sold receivables from its books and records no liability related to the sale, as the Company has assessed that the sales should be accounted for as true sales in accordance with FASB ASC 860, *Transfers and Servicing*. The discount interest for the facility is based on the number of days in the discount period multiplied by Silicon Valley Bank s prime rate plus 0.25% and a non-refundable administrative fee of 0.25% of the face amount of each invoice. During the three and nine months ended February 1, 2009 the Company sold approximately \$12.1 million and \$27.3 million, respectively of its trade receivables. During the first half of fiscal 2010, the Company did not sell any receivables under the facility. On October 23, 2009, the Company terminated this non-recourse accounts receivable purchase agreement with Silicon Valley Bank.

## 18. Warranty

The Company generally offers a one-year limited warranty for its products. The specific terms and conditions of these warranties vary depending upon the product sold. The Company estimates the costs that may be incurred under its basic limited warranty and records a liability in the amount of such costs based on revenue recognized. Factors that affect the Company s warranty liability include the historical and anticipated rates of warranty claims. The Company periodically assesses the adequacy of its recorded warranty liabilities and adjusts the amounts as necessary.

Changes in the Company s warranty liability during the following period were as follows (in thousands):

	Nine	Months
	$\mathbf{E}_{1}$	nded
	Januar	y 31, 2010
Beginning balance at April 30, 2009	\$	6,413
Additions during the period based on product sold		2,795
Settlements		(1,067)
Changes in liability for pre-existing warranties, including expirations		(2,105)
Ending balance at January 31, 2010	\$	6,036

#### 19. Fair Value of Financial Instruments

The following disclosure of the estimated fair value of financial instruments presents amounts that have been determined using available market information and appropriate valuation methodologies. The estimated fair values of the Company s financial instruments as of January 31, 2010 are as follows (in thousands):

	<b>January 31, 2010</b>		
	Carrying		
	Amount	Fair value	
Financial assets:			
Cash and cash equivalents	\$ 75,514	\$ 75,514	
Restricted cash and cash equivalents	3,400	3,400	
Short-term available-for-sale investments	67	67	
Financial liabilities:			
Convertible notes	128,480	149,305	
Short-term debt	14,500	14,500	
Long-term debt	14,750	12,890	

Cash and cash equivalents The fair value of cash and cash equivalents approximates its carrying value.

Restricted cash and cash equivalents The fair value of restricted cash and cash equivalents approximates its carrying value.

26

#### **Table of Contents**

Short-term available-for-sale investments The fair value of short-term available-for-sale investments approximates their carrying value.

*Convertible notes* The fair value of subordinated and senior subordinated convertible notes is estimated using the price from the repurchase transaction that the Company completed during November 2009. The fair value of the 5.0% Senior Convertible Notes due 2029 is based on its market price in open market as on January 31, 2010.

Short-term debt The fair value of short-term debt approximates its carrying value.

*Long-term debt* The fair value of long-term debt is determined by discounting the contractual cash flows at the current rates charged for similar debt instruments.

The Company has not estimated the fair value of its minority investments as it is not practicable to estimate the fair value of these investments because of the lack of a quoted market price and the inability to estimate fair value without incurring excessive costs. As of January 31, 2010 the carrying value of its minority investments is \$12.3 million which management believes is not impaired as of January 31, 2010.

#### 20. Stockholders Equity

#### Valuation and Expense

The following table summarizes stock-based compensation expense related to employee stock options, restricted stock awards and employee stock purchases under FASB ASC 718 for the three and nine months ended January 31, 2010 and February 1, 2009 which was reflected in the Company s operating results (in thousands):

	Three Months Ended		<b>Nine Months Ended</b>			
	January	Fel	bruary	January	Fe	bruary
	31,		1,	31,		1,
	2010	2	2009	2010		2009
Cost of revenues	\$ 909	\$	777	\$ 3,228	\$	2,438
Research and development	1,364		1,659	4,375		4,028
Sales and marketing	463		454	1,472		1,221
General and administrative	776		890	2,540		2,091
Total	\$ 3,512	\$	3,780	\$11,615	\$	9,778

The total stock-based compensation capitalized as part of inventory as of January 31, 2010 was \$606,277.

27

The fair value of each option grant was estimated on the date of grant using the Black-Scholes single option pricing model with the following weighted-average assumptions:

		yee Stock on Plans	Employee Purchase		Employee Stock Employ Option Plans		- ·	Stock Purchase Plan		
		Three m	onths ended			Nine	months ended			
	-	•	• /	•	•	February	January 31,	February 1,		
	31, 2010	1, 2009	2010	1, 2009	31, 2010	1, 2009	2010	2009		
Weighted average fair value per										
share	\$5.65	\$ 2.16	\$ 4.1	\$ 1.6	\$5.55	\$ 2.65	\$ 1.4 \$4.1	\$ 1.6 \$4.1		
Expected term (in										
years)	5.26	5.28	0.75	0.73	5.23	5.26	0.73 0.75	0.73 0.74		
Volatility	83%	79%	93% 109%	102%	83%	78%	93% 109%	58% 102%		
Risk-free										
interest rate	2.3%	1.9%	0.2 0.3%	0.5%	2.4%	2.0%	0.2 0.5%	0.5% 3.3%		
Dividend										
yield	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		

During the three and nine months ended January 31, 2010, 455,053 and 1,256,600 shares of common stock were issued under the Company's Employee Stock Purchase Plan, respectively, and 64,764 and 396,190 stock options were exercised, respectively. The number of restricted stock units released during the three and nine months ended January 31, 2010 were 114,004 and 556,597. As of January 31, 2010, total compensation cost related to unvested stock options and restricted stock units not yet recognized was approximately \$22.2 million which is expected to be recognized over the weighted average remaining recognition period of 37 months.

#### Accuracy of Fair Value Estimates

The Black-Scholes option valuation model requires the input of highly subjective assumptions, including the expected life of the stock-based award and the stock price volatility. The assumptions listed above represent management s best estimates, but these estimates involve inherent uncertainties and the application of management judgment. As a result, if other assumptions had been used, the Company s recorded stock-based compensation expense could have been materially different from that depicted above. In addition, the Company is required to estimate the expected forfeiture rate and only recognize expense for those shares expected to vest. If the Company s actual forfeiture rate is materially different from the estimate, stock-based compensation expense could be materially different.

#### 21. Income Taxes

The Company recorded a provision for income taxes of \$420,000 and a benefit for income taxes of \$432,000 for the three months ended January 31, 2010 and February 1, 2009, respectively and an income tax provision of \$617,000 and an income tax benefit of \$7.4 million, respectively, for the nine months ended January 31, 2010 and February 1, 2009. The income tax provision for the three months and nine months ended January 31, 2010 included federal alternative minimum tax and minimum state taxes, federal refundable credits and foreign income taxes arising in certain foreign jurisdictions in which the Company conducts business. The income tax benefit for the three and nine months ended February 1, 2009 included a non-cash benefit arising from the reversal of the previously recorded deferred tax liabilities related to tax amortization of goodwill for which no financial statement amortization had occurred.

The Company records a valuation allowance against its deferred tax assets for each period in which management concludes that it is more likely than not that the deferred tax assets will not be realized. Realization of the Company s net deferred tax assets is dependent upon future taxable income the amount and timing of which are uncertain. Accordingly, the Company s net deferred tax assets as of January 31, 2010 have been fully offset by a valuation

allowance.

A portion of the valuation allowance for deferred tax assets at January 31, 2010 relates to the stock option deductions, the tax benefit of which will be credited to paid-in capital if and when realized, and, thereafter, to income tax expense.

Utilization of the Company s net operating loss and tax credit carryforwards may be subject to a substantial annual limitation due to the ownership change limitations set forth by Internal Revenue Code Section 382 and similar state provisions. Such an annual limitation could result in the expiration of the net operating loss and tax credit carryforwards before utilization.

The Company s total gross unrecognized tax benefits as of May 1, 2009 and January 31, 2010 were \$12.5 million. There was no change in the uncertain tax position. Excluding the effects of recorded valuation allowances for deferred tax assets, \$10.5 million of the unrecognized tax benefits would favorably impact the effective tax rate in future periods if recognized.

Due to the Company s taxable loss position since inception, all tax years are subject to examination in the U.S. and state jurisdictions. The Company is also subject to examination in various foreign jurisdictions, none of which are individually material. It is the Company s belief that no significant changes in the unrecognized tax benefit positions will occur within 12 months of April 30, 2009.

28

The Company records interest and penalties related to unrecognized tax benefits in income tax expense. At January 31, 2010, there were no accrued interest or penalties related to uncertain tax positions. The Company recorded no interest or penalties for the quarter ended January 31, 2010.

## 22. Geographic Information

The following is a summary of revenues within geographic areas based on the location of the entity purchasing the Company s products (in thousands):

	<b>Three Months Ended</b>		Nine Months Ended			
	January 31, 2010	Fe	ebruary 1, 2009	January 31, 2010	F	ebruary 1, 2009
Revenues from sales to unaffiliated customers:						
United States	\$ 61,685	\$	39,108	\$ 165,616	\$	109,969
Malaysia	33,738		19,949	81,757		74,210
China	22,503		17,775	57,707		52,564
Rest of the world	49,009		49,249	136,310		152,858
	\$ 166,935	\$	126,081	\$ 441,390	\$	389,601

Revenues generated in the United States are all from sales to customers located in the United States. The following is a summary of long-lived assets of continuing operations within geographic areas based on the location of the assets (in thousands):

	uary 31, 2010	April 30, 2009
Long-lived assets		
United States	\$ 73,323	\$ 83,119
Malaysia	32,794	28,067
Rest of the world	21,056	17,180
	\$ 127,173	\$ 128,366

#### 23. Restructuring Charges

During the second quarter of fiscal 2006, the Company consolidated its Sunnyvale facilities into one building and permanently exited a portion of its Scotts Valley facility. As a result of these activities, the Company recorded restructuring charges of approximately \$3.1 million. These restructuring charges included \$290,000 of miscellaneous costs required to effect the closures and approximately \$2.8 million of non-cancelable facility lease payments. Of the \$3.1 million in restructuring charges, \$1.9 million related to the Company's optical subsystems and components segment and \$1.2 million related to discontinued operations. During the first quarter of fiscal 2009, the Company recorded additional restructuring charges of \$600,000 for lease payments for the remaining portion of the Scotts Valley facility that had been used for a product line of its discontinued operations which was sold in first quarter of fiscal 2009. During the second quarter of fiscal 2010, the Company recorded restructuring charges of \$4.2 million for the non-cancelable facility lease relating to the abandoned and unused portion of its facility in Allen, Texas.

The following table summarizes the activities of the restructuring accrual during the first nine months of fiscal 2010 (in thousands):

#### **Table of Contents**

Balance as of April 30, 2009	\$ 850
Charges	4,173
Adjustment to deferred rent	297
Cash payments	(456)

4,864

As of January 31, 2010, \$4.9 million of committed facilities payments related to restructuring activities remained

As of January 31, 2010, \$4.9 million of committed facilities payments related to restructuring activities remained accrued, of which \$711,000 is expected to be fully utilized in the next twelve months and \$4.1 million to be paid out from fiscal 2010 through fiscal 2020.

## 24. Pending Litigation

#### Stock Option Derivative Litigation

Balance as of January 1, 2010

On November 30, 2006, the Company announced that it had undertaken a voluntary review of its historical stock option grant practices subsequent to its initial public offering in November 1999. The review was initiated by senior management, and preliminary results of the review were discussed with the Audit Committee of the Company s board of directors. Based on the preliminary results of the review, senior management concluded, and the Audit Committee agreed, that it was likely that the measurement dates for certain stock option grants differed from the recorded grant dates for such awards and that the Company would likely need to restate its historical financial statements to record non-cash charges for compensation expense relating to some past stock option grants. The Audit Committee thereafter conducted a further investigation and engaged independent legal counsel and financial advisors to assist in that investigation. The Audit Committee concluded that measurement dates for certain option grants differed from the recorded grant dates for such awards. The Company s management, in conjunction with the Audit Committee, conducted a further review to finalize revised measurement dates and determine the appropriate accounting adjustments to its historical financial statements. The announcement of the investigation resulted in delays in filing the Company s quarterly reports on Form 10-Q for the quarters ended October 29, 2006, January 28, 2007, and January 27, 2008, and the Company s annual report on Form 10-K for the fiscal year ended April 30, 2007. On December 4, 2007, the Company filed all four of these reports which included revised financial statements.

Following the Company s announcement on November 30, 2006 that the Audit Committee of the board of directors had voluntarily commenced an investigation of the Company s historical stock option grant practices, the Company was named as a nominal defendant in several shareholder derivative cases. These cases have been consolidated into two proceedings pending in federal and state courts in California. The federal court cases have been consolidated in the United States District Court for the Northern District of California. The state court cases have been consolidated in the Superior Court of California for the County of Santa Clara. The plaintiffs in all cases have alleged that certain of the Company s current or former officers and directors caused the Company to grant stock options at less than fair market value, contrary to the Company s public statements (including its financial statements), and that, as a result, those officers and directors are liable to the Company. No specific amount of damages has been alleged, and by the nature of the lawsuits, no damages will be alleged against the Company. On May 22, 2007, the state court granted the Company s motion to stay the state court action pending resolution of the consolidated federal court action. On June 12, 2007, the plaintiffs in the federal court case filed an amended complaint to reflect the results of the stock option investigation announced by the Audit Committee in June 2007. On August 28, 2007, the Company and the individual defendants filed motions to dismiss the complaint. On January 11, 2008, the Court granted the motions to dismiss, with leave to amend. On May 12, 2008, the plaintiffs filed an amended complaint. The Company and the individual defendants filed motions to dismiss the amended complaint on July 1, 2008. The Court granted the motions to dismiss on September 22, 2009, and entered judgment in favor of the defendants. The plaintiffs have appealed the judgment to the United States Court of Appeal for the Ninth Circuit.

505 Patent Litigation

DirecTV Litigation

On April 4, 2005, the Company filed an action for patent infringement in the United States District Court for the Eastern District of Texas against the DirecTV Group, Inc., DirecTV Holdings, LLC, DirecTV Enterprises, LLC, DirecTV Operations, LLC, DirecTV, Inc., and Hughes Network Systems, Inc. (collectively, DirecTV). The lawsuit involves the Company s U.S. Patent No. 5,404,505, or the 505 patent, which relates to technology used in information transmission systems to provide access to a large database of information. On June 23, 2006, following a jury trial, the jury returned a verdict that the Company s patent had been willfully infringed and awarded the Company damages of \$78,920,250. In a post-trial hearing held on July 6, 2006, the Court determined that, due to DirecTV s willful infringement, those damages would be enhanced by an additional \$25 million. Further, the Court awarded the Company pre-judgment interest on the jury s verdict and court costs in the aggregate amount of approximately \$13.5 million. The Court denied the Company s motion for injunctive relief, but ordered DirecTV to pay a compulsory ongoing license fee to the

30

#### **Table of Contents**

Company at the rate of \$1.60 per set-top box activated by or on behalf of DirecTV for the period beginning June 16, 2006 through the duration of the patent, which expires in April 2012.

DirecTV appealed to the United States Court of Appeals for the Federal Circuit. In its appeal, DirecTV raised issues related to claim construction, infringement, invalidity, willful infringement and enhanced damages. The Company cross-appealed raising issues related to the denial of the Company s motion for a permanent injunction, the trial court s refusal to enhance future damages for willfulness and the trial court s determination that some of the asserted patent claims are invalid. The appeals were consolidated.

On April 18, 2008, the appeals court issued its decision affirming in part, reversing in part, and remanding the case for further proceedings before the trial court in Texas. Specifically, the appeals court ruled that the lower court s interpretation of some of the patent claim terms was too broad and issued its own, narrower interpretation of those terms. The appeals court also determined that one of the seven patent claims (Claim 16) found infringed by the jury was invalid, that DirecTV s infringement of the 505 patent was not willful, and that the trial court did not err in its determination that various claims of the 505 patent were invalid for indefiniteness. As a result, the judgment, including the compulsory license, was vacated and the case was remanded to the trial court to reconsider infringement and validity of the six remaining patent claims and releasing to DirecTV the escrow funds it had deposited.

On December 1, 2008, both parties filed motions for summary judgment on the issue of validity in the trial court. On May 19, 2009, the Court granted DirecTV s motions for summary judgment and entered final judgment in the case in favor of DirecTV. The Company appealed this ruling. On January 8, 2010, the Court of Appeals for the Federal Circuit affirmed the grant of summary judgment in favor of DirectTV. The Company will not appeal this decision.

Requests for Re-Examination of the 505 Patent

Four requests for re-examination of the Company s 505 patent have been filed with the U. S. Patent and Trademark Office. The 505 patent is the patent that was in dispute in the DirecTV lawsuit. The PTO granted each of these requests and combined these proceedings into a single re-examination. On October 9, 2009, the PTO issued a final office action invalidating all other claims in the 505 patent. In light of the decision of the Court of Appeals in the Direct TV case, the Company has abandoned its appeal of the final office action.

#### Securities Class Action

A securities class action lawsuit was filed on November 30, 2001 in the United States District Court for the Southern District of New York, purportedly on behalf of all persons who purchased the Company s common stock from November 17, 1999 through December 6, 2000. The complaint named as defendants the Company, Jerry S. Rawls, its President and Chief Executive Officer, Frank H. Levinson, its former Chairman of the Board and Chief Technical Officer, Stephen K. Workman, its Senior Vice President and Chief Financial Officer, and an investment banking firm that served as an underwriter for the Company s initial public offering in November 1999 and a secondary offering in April 2000. The complaint, as subsequently amended, alleges violations of Sections 11 and 15 of the Securities Act of 1933 and Sections 10(b) and 20(b) of the Securities Exchange Act of 1934, on the grounds that the prospectuses incorporated in the registration statements for the offerings failed to disclose, among other things, that (i) the underwriter had solicited and received excessive and undisclosed commissions from certain investors in exchange for which the underwriter allocated to those investors material portions of the shares of the Company s stock sold in the offerings and (ii) the underwriter had entered into agreements with customers whereby the underwriter agreed to allocate shares of the Company s stock sold in the offerings to those customers in exchange for which the customers agreed to purchase additional shares of the Company s stock in the aftermarket at pre-determined prices. No specific damages are claimed. Similar allegations have been made in lawsuits relating to more than 300 other initial public offerings conducted in 1999 and 2000, which were consolidated for pretrial purposes. In October 2002, all claims against the individual defendants were dismissed without prejudice. On February 19, 2003, the Court denied defendants motion to dismiss the complaint.

In February 2009, the parties reached an understanding regarding the principal elements of a settlement, subject to formal documentation and Court approval. Under the settlement, the underwriter defendants will pay a total of \$486 million, and the issuer defendants and their insurers will pay a total of \$100 million to settle all of the cases. On August 25, 2009, the Company funded approximately \$327,000 with respect to its pro rata share of the issuers contribution to the settlement and certain costs. This amount was accrued in the financial statements during the first

quarter of fiscal 2010. On October 2, 2009, the Court granted approval of the settlement. The order approving the settlement has been appealed by certain individual class members.

#### Section 16(b) Lawsuit

A lawsuit was filed on October 3, 2007 in the United States District Court for the Western District of Washington by Vanessa Simmonds, a purported holder of the Company s common stock against two investment banking firms that served as underwriters for the initial public offering of the Company s common stock in November 1999. None of the Company s officers, directors or employees were named as defendants in the complaint. On February 28, 2008, the plaintiff filed an amended complaint. The complaint, as amended, alleges that: (i) the defendants, other underwriters of the offering, and unspecified officers, directors and the Company s principal shareholders constituted a group that owned in excess of 10% of the Company s outstanding common stock between November 11, 1999 and November 20, 2000; (ii) the defendants were therefore subject to the short swing prohibitions of

31

Section 16(b) of the Securities Exchange Act of 1934; and (iii) the defendants engaged in purchases and sales, or sales and purchases, of the Company s common stock within periods of less than six months in violation of the provisions of Section 16(b). The complaint seeks disgorgement of all profits allegedly received by the defendants, with interest and attorneys fees, for transactions in violation of Section 16(b). The Company, as the statutory beneficiary of any potential Section 16(b) recovery, is named as a nominal defendant in the complaint.

This case is one of 54 lawsuits containing similar allegations relating to initial public offerings of technology company issuers, which were coordinated (but not consolidated) by the Court. On July 25, 2008, the real defendants in all 54 cases filed a consolidated motion to dismiss, and a majority of the nominal defendants (including the Company) filed a consolidated motion to dismiss, the amended complaints. On March 19, 2009, the Court dismissed the amended complaints naming the nominal defendants that had moved to dismiss, without prejudice, because the plaintiff had not properly demanded action by their respective boards of directors before filing suit; and dismissed the amended complaints naming nominal defendants that had not moved to dismiss, with prejudice, finding the claims time-barred by the applicable statute of limitation. Also on March 19, 2009, the Court entered judgment against the plaintiff in all 54 cases. The plaintiff has appealed the order and judgments. The real defendants have cross-appealed the dismissal of certain amended complaints without prejudice, contending that dismissal should have been with prejudice because those amended complaints are barred by the applicable statute of limitation.

#### JDSU/Emcore Patent Litigation

On September 11, 2006, JDS Uniphase Corporation ( JDSU ) and Emcore Corporation filed a complaint in the United States District Court for the Western District of Pennsylvania alleging that certain cable television transmission products acquired in connection with the Company s acquisition of Optium Corporation, specifically the Company s 1550 nm HFC externally modulated transmitter, in addition to possibly products as yet unidentified, infringe on two U.S. patents, referred to as the 003 and 071 Patents. On March 14, 2007, JDSU and Emcore filed a second complaint in the United States District Court for the Western District of Pennsylvania alleging that the Company s 1550 nm HFC quadrature amplitude modulated transmitter used in cable television applications, in addition to possibly products as yet unidentified, infringes on another U.S. patent, referred to as the 374 Patent. On December 10, 2007, the Company filed a complaint in the United States District Court for the Western District of Pennsylvania seeking a declaration that the patents asserted against the Company s HFC externally modulated transmitter are unenforceable due to inequitable conduct committed by the patent applicants and/or the attorneys or agents during prosecution. On February 18, 2009, the Court granted JDSU s and Emcore s motion for summary judgment dismissing the Company s declaratory judgment action on inequitable conduct. The Company has appealed this ruling.

A trial with respect to the remaining two actions was held in October 2009. On November 1, 2009, the jury delivered its verdict that the Company had infringed the 003 and the 071 Patents as well as the 374 Patent. In addition, the jury found that the Company s infringement of the 003 and the 071 Patents was willful. The jury determined that, with respect to the 003 and the 071 Patents, Emcore was entitled to \$974,364 in damages and JDSU was entitled to \$622,440 in damages, and, with respect to the 374 Patent, Emcore was entitled to \$1,800,000 in damages. The Court has not yet ruled on the amount, if any, by which the damages award with respect to the 003 and 071 Patents should be enhanced as a result of the jury s determination that the Company s infringement of the 003 and the 071 Patents was willful. In addition, the plaintiffs have requested that the Court issue a permanent injunction against further manufacture or sale of the products found to have infringed the patents-in-suit. The Company has filed motions for a new trial and, alternatively, the vacating of the jury s verdict. The Court has not yet ruled on these motions.

Based on the Company s review of the record in this case, including discussion with and analysis by counsel of the bases for the Company s appeal, the Company has determined that it has a number of strong arguments available on appeal and, although there can be no assurance as to the ultimate outcome, the Company is confident that the judgment against it will ultimately be reversed, or remanded for a new trial in which the Company believes it would prevail. As a result, the Company concluded that it is not probable that Emcore and JDSU will ultimately prevail in this matter; therefore, the Company has not recorded any liability for this judgment.

## **Digital Diagnostics Patent Litigation**

On January 5, 2010, the Company filed a complaint for patent infringement in United States District Court for the Northern District of California. The complaint alleges that certain optoelectronic transceivers from Source Photonics,

Inc., MRV Communications, Inc., Neophotonics Corp., and Oplink Communications, Inc. infringe eleven Finisar patents. The complaint asks the Court to enter judgment (a) that the defendants have infringed, actively induced infringement of, and/or contributorily infringed the patents-in-suit, (b) preliminarily and permanently enjoining the defendants from further infringement of the patents-in-suit, or, to the extent not so enjoined, ordering the defendants to pay compulsory ongoing royalties for any continuing infringement of the patents-in-suit, (c) ordering that the defendants account, and pay actual damages (but no less than a reasonable royalty), to the Company for the defendants infringement of the patents-in-suit, (d) declaring that the defendants are willfully infringing one or more of the patents-in-suit and ordering that the defendants pay treble damages to the Company, (e) ordering that the defendants pay the Company s costs, expenses, and interest, including prejudgment interest, (f) declaring that this is an exceptional case and awarding the Company its attorneys fees and expenses, and (g) granting the Company such other and further relief as the Court deems just and appropriate, or that the Company may be entitled to as a matter of law or equity. The defendants answers to the complaint are currently due on March 12, 2010.

32

#### **Export Compliance**

During mid-2007, Optium became aware that certain of its analog RF over fiber products may, depending on end use and customization, be subject to the International Traffic in Arms Regulations, or ITAR. Accordingly, Optium filed a detailed voluntary disclosure with the United States Department of State describing the details of possible inadvertent ITAR violations with respect to the export of a limited number of certain prototype products, as well as related technical data and defense services. Optium may have also made unauthorized transfers of ITAR-restricted technical data and defense services to foreign persons in the workplace. Additional information has been provided upon request to the Department of State with respect to this matter. In late 2008, a grand jury subpoena from the office of the U.S. Attorney for the Eastern District of Pennsylvania was received requesting documents from 2005 through the present referring to, relating to or involving the subject matter of the above referenced voluntary disclosure and export activities.

While the Department of State encourages voluntary disclosures and generally affords parties mitigating credit under such circumstances, the Company nevertheless could be subject to continued investigation and potential regulatory consequences ranging from a no-action letter, government oversight of facilities and export transactions, monetary penalties, and in extreme cases, debarment from government contracting, denial of export privileges and criminal sanctions, any of which would adversely affect the Company s results of operations and cash flow. The Department of State and U.S. Attorney inquiries may require the Company to expend significant management time and incur significant legal and other expenses. The Company cannot predict how long it will take or how much more time and resources it will have to expend to resolve these government inquiries, nor can it predict the outcome of these inquiries.

## Other Litigation

In the ordinary course of business, the Company is a party to litigation, claims and assessments in addition to those described above. Based on information currently available, management does not believe the impact of these other matters will have a material adverse effect on its business, financial condition, results of operations or cash flows of the Company.

#### 25. Guarantees and Indemnifications

In November 2002, the FASB issued Interpretation No. 45, *Guarantor s Accounting and Disclosure Requirements* for Guarantees, Including Indirect Guarantees of Indebtedness of Others (FIN 45). FIN 45 requires that upon issuance of a guarantee, the guarantor must recognize a liability for the fair value of the obligations it assumes under that guarantee. As permitted under Delaware law and in accordance with the Company s Bylaws, the Company indemnifies its officers and directors for certain events or occurrences, subject to certain limits, while the officer or director is or was serving at the Company s request in such capacity. The term of the indemnification period is for the officer s or director s lifetime. The Company may terminate the indemnification agreements with its officers and directors upon 90 days written notice, but termination will not affect claims for indemnification relating to events occurring prior to the effective date of termination. The maximum amount of potential future indemnification is unlimited; however, the Company has a director and officer insurance policy that may enable it to recover a portion of any future amounts paid.

The Company enters into indemnification obligations under its agreements with other companies in its ordinary course of business, including agreements with customers, business partners, and insurers. Under these provisions the Company generally indemnifies and holds harmless the indemnified party for losses suffered or incurred by the indemnified party as a result of the Company s activities or the use of the Company s products. These indemnification provisions generally survive termination of the underlying agreement. In some cases, the maximum potential amount of future payments the Company could be required to make under these indemnification provisions is unlimited. The Company believes the fair value of these indemnification agreements is not material. Accordingly, the Company has not recorded any liabilities for these agreements as of January 31, 2010. To date, the Company has not incurred material costs to defend lawsuits or settle claims related to these indemnification agreements and payments under the loans are expected to be paid when due.

During the first quarter of fiscal 2009, the Company s Malaysian subsidiary entered into loan agreements with a Malaysian bank (See Note 14. Long-term Debt) for which the Company has provided corporate guarantees. The

Company guaranteed loan payments of up to \$23.1 million in the event of non-payment by its Malaysian subsidiary. These guarantees are effective during the term of these loans. The principal balance of this loan outstanding as of January 31, 2010, was \$14.8 million.

## 26. Related Party Transactions

Frank H. Levinson, the Company s former Chairman of the Board and Chief Technical Officer and a member of the Company s board of directors until August 29, 2008, is a member of the board of directors of Fabrinet, Inc., a privately held contract manufacturer. In June 2000, the Company entered into a volume supply agreement, at rates which the Company believes to be market, with Fabrinet under which Fabrinet serves as a contract manufacturer for the Company. In addition, Fabrinet purchases certain products from the Company. The Company recorded purchases of \$28.5 million from Fabrinet during the four month period ended August 29, 2008 and Fabrinet purchased products from the Company totaling to \$16.2 million during the same period.

During the three months and nine months ended January 31, 2010, the Company paid a sales and marketing consultant, who is the brother of the Chief Executive Officer of the Company, \$41,000 and \$116,542 in cash compensation, respectively.

Amounts paid to related parties represented values considered by management to be fair and reasonable, reflective of an arm s length transaction.

33

# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Forward-Looking Statements

The following discussion contains forward-looking statements that involve risks and uncertainties. Our actual results could differ substantially from those anticipated in these forward-looking statements as a result of many factors, including those referred to in Part II, Item 1A. Risk Factors below. The following discussion should be read together with our consolidated financial statements and related notes thereto included elsewhere in this report.

#### **Business Overview**

We are a leading provider of optical subsystems and components that are used to interconnect equipment in short-distance local area networks, or LANs, and storage area networks, or SANs, and longer distance metropolitan area networks, or MANs, fiber-to-home networks, or FTTx, cable television networks, or CATV and wide area networks, or WANs. Our optical subsystems consist primarily of transmitters, receivers, transceivers and transponders which provide the fundamental optical-electrical interface for connecting the equipment various types of equipment used in building these networks, including switches, routers and file servers used in wireline networks as well as antennas and base stations for wireless networks. These products rely on the use of semiconductor lasers and photodetectors in conjunction with integrated circuit design and novel packaging technology to provide a cost-effective means for transmitting and receiving digital signals over fiber optic cable at speeds ranging from less than 1Gbps to 40Gbps, using a wide range of network protocols and physical configurations over distances of 70 meters to 200 kilometers. We supply optical transceivers and transponders that allow point-to-point communications on a fiber using a single specified wavelength or, bundled with multiplexing technologies, can be used to supply multi-gigabit bandwidth over several wavelengths on the same fiber. We also provide products for dynamically switching network traffic from one optical wavelength to another across multiple wavelengths without first converting to an electrical signal known as reconfigurable optical add/drop multiplexers, or ROADMs. Our line of optical components consists primarily of packaged lasers and photodetectors used in transceivers, primarily for LAN and SAN applications, and passive optical components used in building MANs. Demand for the Company s products is largely driven by the continually growing need for additional bandwidth created by the ongoing proliferation of data and video traffic that must be handled by both wireline and wireless networks. Our manufacturing operations are vertically integrated and include integrated circuit design and we utilize internal sources for many of the key components used in making our products including lasers, photodetectors and integrated circuits, or ICs, designed by our own internal IC engineering teams. We also have internal assembly and test capabilities that make use of internally designed equipment for the automated testing of our optical subsystems and components.

We sell our optical products to manufacturers of storage systems, networking equipment and telecommunication equipment or their contract manufacturers, such as Alcatel-Lucent, Brocade, Cisco Systems, EMC, Emulex, Ericsson, Hewlett-Packard Company, Huawei, IBM, Juniper, Qlogic, Siemens and Tellabs. These customers, in turn, sell their systems to businesses and to wireline and wireless telecommunications service providers and cable TV operators, collectively referred to as carriers.

#### **Recent Developments**

## Combination with Optium Corporation

On August 29, 2008, we completed a business combination with Optium Corporation, a leading designer and manufacturer of high performance optical subsystems for use in telecommunications and cable TV network systems, through the merger of Optium with a wholly-owned subsidiary of Finisar. We believe that the combination of the two companies created the world slargest supplier of optical components, modules and subsystems for the communications industry and will leverage Finisar s leadership position in the storage and data networking sectors of the industry and Optium s leadership position in the telecommunications and CATV sectors to create a more competitive industry participant. In addition, as a result of the combination, we expect to realize cost synergies related to operating expenses and manufacturing costs resulting from (1) the transfer of production to lower cost locations, (2) improved purchasing power associated with being a larger company and (3) cost synergies associated with the integration of internally manufactured components into product designs in place of components previously purchased by Optium in the open market. At the closing of the merger, we issued 20,101,082 shares of Finisar common stock, valued at approximately \$242.8 million, in exchange for all of the outstanding common stock of Optium.

We have accounted for the combination using the purchase method of accounting and as a result have included the operating results of Optium in our consolidated financial results since the August 29, 2008 consummation date.

34

## Sale of Network Tools Division

In the first quarter of fiscal 2010, we sold substantially all of the assets of our Network Tools Division to JDSU for \$40.6 million in cash. We recorded a net gain on sale of the business of \$35.9 million before income taxes, which is included in income from discontinued operations, net of income tax, in our condensed consolidated statements of operations. In accordance with FASB ASC 205-20, *Presentation of Financial Statements, Discontinued Operations*, the assets and liabilities, results of operations related to the business, have been classified as discontinued operations in the condensed consolidated financial statements for all periods presented. In accordance with FASB ASC 230, *Statement of Cash Flows*, we elected not to separately disclose the cash flows associated with the discontinued operations in the condensed consolidated statements of cash flow.

## **Critical Accounting Policies**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make judgments, estimates and assumptions in the preparation of our consolidated financial statements and accompanying notes. Actual results could differ from those estimates. We believe there have been no significant changes in our critical accounting policies as discussed in our annual report on Form 10-K for the year ended April 30, 2009 other than the adoption of FASB ASC 470-20 (see Note 1 to condensed consolidated financial statements).

## **Results of Operations**

The following table sets forth certain statement of operations data as a percentage of revenues for the periods indicated:

	<b>Three Months Ended</b>		Nine Months Ended	
	January	February	January	February
	31,	1,	31,	1,
	2010	2009	2010	2009
	(Unaudited)			
Revenues	100.0%	100.0%	100.0%	100.0%
Cost of revenues	68.3	71.2	71.8	69.4
Amortization of acquired developed technology	0.7	1.2	0.8	0.9
Gross profit	31.0	27.6	27.4	29.7
Operating expenses:				
Research and development	14.9	16.8	15.3	15.5
Sales and marketing	4.7	5.6	5.0	5.6
General and administrative	5.6	7.2	6.1	7.2
Acquired in-process research and development				2.7
Restructuring charges			0.9	
Amortization of purchased intangibles	0.3	0.5	0.4	0.4
Impairment of goodwill and intangible assets		36.9	0.0	57.8
Total operating expenses	25.5	67.0	27.7	89.2
Income (loss) from operations	5.5	(39.4)	(0.3)	(59.5)
Interest income	0.1	0.1	0.0	0.4
Interest expense	(1.3)	(2.1)	(1.6)	(3.1)
Gain (loss) on debt extinguishment		2.6	(5.7)	0.8
Other income (expense), net	(0.6)	(0.6)	(0.7)	(0.9)

Edgar Filing: FINISAR CORP - Form 10-Q

Income (loss) from continuing operations before				
income taxes	3.7	(39.4)	(8.3)	(62.3)
Provision (benefit) for income taxes	0.3	(0.3)	0.1	(1.9)
Income (loss) from continuing operations	3.4	(39.1)	(8.4)	(60.4)
Income (loss) from discontinued operations, net of income taxes	(0.1)	(0.1)	8.4	0.2
Net income (loss)	3.3%	(39.2)%	0.0%	(60.2)%

Revenues. Revenues from continuing operations increased \$40.9 million, or 32.4%, to \$166.9 million in the quarter ended January 31, 2010 compared to \$126.1 million in the quarter ended February 1, 2009. The increase reflects the impact of a combination of factors including increased spending on infrastructure by business enterprises and telecommunications companies as they deal with the ongoing growth in bandwidth through their networks, an improvement in general economic conditions that contributed to an increase in infrastructure spending. In addition, we believe that we experienced an increase in our market share, particularly for higher speed products, due in part to the qualification of several products for higher speed applications at certain customers and our entry into new markets.

Revenues from continuing operations increased \$51.8 million, or 13.3%, to \$441.4 million in the nine months ended January 31, 2010 compared to \$389.6 million in the nine months ended February 1, 2009. Of the year-to-date increase, \$32.8 million was related to the sale of pre-merger Optium products and reflected sales during the nine month period ended January 31, 2010, as compared to only five months in the nine months ended February 1, 2009. The increase in revenue from the sale of pre-merger Finisar products totaled approximately \$19.0 million, or 6%, over the prior year period, principally as a result of factors discussed above.

35

## **Table of Contents**

The following table sets forth the changes in revenues from continuing operations by market segment and speed (in thousands):

	January	Three Months Ended			
	31,	February 1,		~	
	2010	2009	Change	% Change	
Transceivers, transponders & components Greater than 10 Gbps:					
LAN/SAN	\$ 25,665	\$ 9,225	\$ 16,440	178.2%	
Metro/Telecom	41,708	39,879	1,829	4.6%	
Subtotal Less than 10 Gbps:	67,373	49,104	18,269	37.2%	
LAN/SAN	48,496	44,151	4,345	9.8%	
Metro/Telecom	26,098	23,253	2,845	12.2%	
Subtotal	\$ 74,594	\$ 67,404	\$ 7,190	10.7%	
Total transceivers, transponders & components	141,967	116,508	25,459	21.9%	
ROADM linecards and WSS modules	19,140	6,224	12,916	207.5%	
CATV	5,828	3,349	2,479	74.0%	
Total revenues	\$ 166,935	\$ 126,081	\$ 40,854	32.4%	
	Nine Months Ended				
	January 31, February 1,				
	31,	redition 1,		%	
	2010	2009	Change	Change	
Transceivers, transponders & components Greater than 10 Gbps:					
LAN/SAN	\$ 55,606	\$ 28,155	\$ 27,451	97.5%	
Metro/Telecom	118,986	137,226	(18,240)	-13.3%	
Subtotal					
	174,592	165,381	9,211	5.6%	
Less than 10 Gbps:	·	•			
LAN/SAN	129,444	149,381	(19,937)	-13.3%	
<u>*</u>	·	•			
LAN/SAN	129,444	149,381	(19,937)	-13.3%	
LAN/SAN Metro/Telecom Subtotal Total transceivers, transponders & components	129,444 77,169 \$ 206,613 381,205	149,381 53,011 \$ 202,392 367,773	(19,937) 24,158 \$ 4,221 13,432	-13.3% 45.6% 2.1% 3.7%	
LAN/SAN Metro/Telecom Subtotal Total transceivers, transponders & components ROADM linecards and WSS modules	129,444 77,169 \$ 206,613 381,205 45,549	149,381 53,011 \$ 202,392 367,773 15,028	(19,937) 24,158 \$ 4,221 13,432 30,521	-13.3% 45.6% 2.1% 3.7% 203.1%	
LAN/SAN Metro/Telecom Subtotal Total transceivers, transponders & components	129,444 77,169 \$ 206,613 381,205	149,381 53,011 \$ 202,392 367,773	(19,937) 24,158 \$ 4,221 13,432	-13.3% 45.6% 2.1% 3.7%	

Amortization of Acquired Developed Technology. Amortization of acquired developed technology related to continuing operations, a component of cost of revenues, decreased \$263,000, or 18.1%, to \$1.2 million in the quarter ended January 31, 2010 compared to \$1.5 million in the quarter ended February 1, 2009 and increased \$19,000, or 0.5%, to \$3.6 million in the nine months ended January 31, 2010 compared to \$3.6 million in the nine months ended February 1, 2009. The decrease for the quarter was primarily due to the full amortization during fiscal 2009 of certain assets associated with our Honeywell and Kodeos acquisitions. The increase for the nine month period was primarily due to nine months of amortization of the Optium assets in fiscal 2010 compared to five months in fiscal 2009.

Gross Profit. Gross profit from continuing operations increased \$16.9 million, or 48.4%, to \$51.7 million in the quarter ended January 31, 2010 compared to \$34.8 million in the quarter ended February 1, 2009. The increase in gross profit was primarily due to the \$40.9 million increase in revenue. Gross profit as a percentage of revenue was 31.0% in the quarter ended January 31, 2010 compared to 27.6% in the quarter ended February 1, 2009. We recorded charges of \$4.1 million for obsolete and excess inventory in the quarter ended January 31, 2010 compared to \$3.6 million in the quarter ended February 1, 2009. We sold inventory that was written-off in previous periods resulting in a benefit of \$4.3 million in the quarter ended January 31, 2010 and \$3.0 million in the quarter ended February 1, 2009. As a result, we recognized a net benefit of \$200,000 in the quarter ended January 31, 2010 compared to a net charge of \$600,000 in the quarter ended February 1, 2009. Manufacturing overhead includes stock-based compensation charges of \$909,000 in the quarter ended January 31, 2010 and \$776,000 in the quarter ended February 1, 2009. Excluding amortization of acquired developed technology, the net impact of excess and obsolete inventory charges and stock-based compensation charges, gross profit would have been \$53.6 million, or 32.1% of revenues, in the quarter ended January 31, 2010 compared to \$37.7 million, or 29.9% of revenues, in the quarter ended February 1, 2009. The increase in gross margin percentage primarily reflects the cost benefits associated with spreading relatively fixed manufacturing costs over a larger number of units and a favorable product mix, partially offset by the impact of reductions in pricing of some products.

36

Gross profit from continuing operations increased \$5.3 million, or 4.6%, to \$120.9 million in the nine months ended January 31, 2010 compared to \$115.6 million in the nine months ended February 1, 2009. The increase in gross profit was primarily due to the \$51.8 million increase in revenue. Gross profit as a percentage of total revenue was 27.4% in the nine months ended January 31, 2010 compared to 29.7% in the nine months ended February 1, 2009. We recorded charges of \$18.9 million for obsolete and excess inventory in the nine months ended January 31, 2010 compared to \$9.5 million in the nine months ended February 1, 2009. We sold inventory that was written-off in previous periods resulting in a benefit of \$11.4 million in the nine months ended January 31, 2010 and \$5.8 million in the nine months ended February 1, 2009. As a result, we recognized a net charge of \$7.5 million in the nine months ended January 31, 2010 compared to \$3.7 million in the nine months ended February 1, 2009. Manufacturing overhead includes stock-based compensation charges of \$3.2 million in the nine months ended January 31, 2010 and \$2.4 million in the nine months ended February 1, 2009. Excluding amortization of acquired developed technology, the net impact of excess and obsolete inventory charges and stock-based compensation charges, gross profit would have been \$135.2 million, or 30.6% of revenue, in the nine months ended January 31, 2010 compared to \$125.3 million, or 32.2% of revenue in the nine months ended February 1, 2009. The lower gross margin percentage primarily reflects the unfavorable impact of lower pricing on some products, lower manufacturing yields on certain new higher speed components and modules and the impact of selling certain lower margin Optium products for the full nine month period compared to only five months in the prior year period.

Research and Development Expenses. Research and development expenses from continuing operations increased \$3.7 million, or 17.5%, to \$24.9 million in the quarter ended January 31, 2010 compared to \$21.2 million in the quarter ended February 1, 2009. Included in research and development expenses were stock-based compensation charges of \$1.4 million in the quarter ended January 31, 2010 and \$1.7 million in the quarter ended February 1, 2009. Research and development expenses as a percent of revenues decreased to 14.9% in the quarter ended January 31, 2010 compared to 16.8% in the quarter ended February 1, 2009.

Research and development expenses from continuing operations increased \$7.1 million, or 11.8%, to \$67.5 million in the nine months ended January 31, 2010 compared to \$60.4 million in the nine months ended February 1, 2009. The increase was primarily due to the additional four months of expenses from Optium operations following the merger which are included in the 2010 balances. Included in research and development expenses were stock-based compensation charges of \$4.4 million in the nine months ended January 31, 2010 and \$4.0 million in the nine months ended February 1, 2009. Research and development expenses as a percent of revenues decreased slightly to 15.3% in the nine months ended January 31, 2010 compared to 15.5% in the nine months ended February 1, 2009.

Sales and Marketing Expenses. Sales and marketing expenses from continuing operations increased \$879,000, or 12.5%, to \$7.9 million in the quarter ended January 31, 2010 compared to \$7.0 million in the quarter ended February 1, 2009. The increase was primarily due to increased sales commissions as a result of the increase in revenue. Included in sales and marketing expenses were stock-based compensation charges of \$463,000 in the quarter ended January 31, 2010 and \$454,000 in the quarter ended February 1, 2009. Sales and marketing expenses as a percent of revenues decreased to 4.7% in the quarter ended January 31, 2010 compared to 5.6% in the quarter ended February 1, 2009.

Sales and marketing expenses from continuing operations increased \$232,000, or 1.1%, to \$22.1 million in the nine months ended January 31, 2010 compared to \$21.8 million in the nine months ended February 1, 2009. The slight increase was primarily due increased sales commissions as a result of the increase in revenue, offset by cost synergies realized as a result of the Optium merger. Included in sales and marketing expenses were stock-based compensation charges of \$1.5 million in the nine months ended January 31, 2010 and \$1.2 million in the nine months ended February 1, 2009. Sales and marketing expenses as a percent of revenues decreased to 5.0% in the nine months ended January 31, 2010 compared to 5.6% in the nine months ended February 1, 2009.

General and Administrative Expenses. General and administrative expenses from continuing operations increased \$279,000, or 3.1%, to \$9.3 million in the quarter ended January 31, 2010 compared to \$9.0 million in the quarter ended February 1, 2009. Included in general and administrative expenses were stock-based compensation charges of \$779,000 in the quarter ended January 31, 2010 and \$888,000 in the quarter ended February 1, 2009. General and administrative expenses as a percent of revenues decreased to 5.6% in the quarter ended January 31, 2010 compared to

7.2% in the quarter ended February 1, 2009.

General and administrative expenses from continuing operations decreased \$972,000, or 3.5%, to \$27.1 million in the nine months ended January 31, 2010 compared to \$28.1 million in the nine months ended February 1, 2009, although a full nine months of expenses related to the Optium operations were included in the later period compared to five months in the prior year period. The decrease was primarily due to cost synergies realized as a result of the Optium merger. Included in general and administrative expenses were stock-based compensation charges of \$2.5 million in the nine months ended January 31, 2010 and \$2.1 million in the nine months ended February 1, 2009. General and administrative expenses as a percent of revenues decreased to 6.1% in the nine months ended January 31, 2010 compared to 7.2% in the nine months ended February 1, 2009.

Acquired In-process Research and Development. In-process research and development, or IPR&D, expenses were \$10.5 million in the nine month period ended February 1, 2009, compared to \$0 in the nine month period ended January 31, 2010. The IPR&D charges were related to the Optium merger.

37

#### **Table of Contents**

Amortization of Purchased Intangibles. Amortization of purchased intangibles decreased \$276,000, or 39.3%, to \$426,000 in the quarter ended January 31, 2010 compared to \$702,000 in the quarter ended February 1, 2009 and increased \$200,000, or 13.8%, to \$1.6 million in the nine months ended January 31, 2010 compared to \$1.4 million in the nine months ended February 1, 2009. The decrease for the quarter was due to the full amortization of certain trademarks related to the Optium merger. The increase for the nine month period was primarily due the inclusion of four additional months of amortization of assets acquired in the Optium merger.

Impairment of Goodwill. As a result of the financial liquidity crisis, the economic recession, reductions in our internal revenue and operating forecasts and a substantial reduction in our market capitalization, during the quarter ended November 2, 2008, we performed an analysis to determine if there was an indication of impairment of our intangible assets. Based on this analysis, we determined that the goodwill related to our optical subsystems and components reporting unit was impaired and had an implied fair value of \$59.6 million compared to a carrying value of \$238.4 million. Accordingly, we recorded an estimated impairment charge of \$178.8 million during the quarter ended November 2, 2008. Following the completion of goodwill impairment analyses, we recorded additional charges of \$46.5 million in the quarter ended February 1, 2009 and \$13.2 million in the quarter ended April 30, 2009. As a result of these impairment charges, as of April 30, 2009 the carrying value of our goodwill was zero.

Restructuring Costs. As a result of moving certain manufacturing activities from our facility in Allen, Texas to our lower cost manufacturing facility in Ipoh, Malaysia, we have determined that approximately 32% of the space in the Allen facility is no longer required for manufacturing. As a result, we closed that portion of the facility in the quarter ended November 1, 2009 and are actively searching for a tenant to sub-lease the vacated space. As a result, we recorded a restructuring charge of \$4.2 million in the quarter ended November 1, 2009 which represents the present value of that portion of the lease payments we are obligated to make over the remaining lease term.

*Interest Income*. Interest income decreased \$34,000, or 28.6%, to \$84,000 in the quarter ended January 31, 2010 compared to \$119,000 in the quarter ended February 1, 2009 and decreased \$1.6 million, or 94.0%, to \$104,000 in the nine months ended January 31, 2010 compared to \$1.7 million in the nine months ended February 1, 2009. These decreases were due primarily to a decrease in our cash balance as a result of the principal repayment in the second quarter of fiscal 2009 of \$92.0 million of our 5 1/4% Convertible Subordinated Notes due 2008.

Interest Expense. Interest expense decreased \$483,000, or 17.7%, to \$2.2 million in the quarter ended January 31, 2010 compared to \$2.7 million in the quarter ended February 1, 2009. The decrease was primarily related to the principal repayment in the second quarter of fiscal 2009 of \$92.0 million on our 5 1/4% Convertible Subordinated Notes due 2008. Included in interest expense were non-cash charges of \$383,000 and \$1.3 million related to the accounting for our senior convertible notes in the quarters ended January 31, 2010 and February 1, 2009, respectively. The lower non-cash charge for the quarter ended January 31, 2010 was due to the exchange and repurchase of an aggregate of \$66.3 million of the senior convertible notes in the first nine months of fiscal 2010.

Interest expense decreased \$5.2 million, or 43.4%, to \$6.8 million in the nine months ended January 31, 2010 compared to \$12.1 million in the nine months ended February 1, 2009. The decrease was primarily related to the principal repayment in the second quarter of fiscal 2009 of \$92.0 million of our 5 1/4% Convertible Subordinated Notes due 2008. Included in interest expense for the nine months ended January 31, 2010 was non-cash charges of \$2.7 million related to the accounting for our senior convertible notes. Included in interest expense for the nine months ended February 1, 2009 was a non-cash charge of \$3.7 million related to the accounting for our senior convertible notes and a non-cash charge of \$1.8 million to amortize the beneficial conversion feature of the convertible notes due in October 2008.

Gain and Loss on Repurchase/Purchase of Convertible Notes. During the nine months ended January 31, 2010, we recorded a \$25.1 million loss related to the repurchase of certain convertible notes. On August 11, 2009, we retired \$33,100,000, or 66.2%, of the \$50,000,000 aggregate outstanding principal amount of our 2 1/2% Convertible Subordinated Notes due 2010 and \$14,404,000, or approximately 15.7%, of the \$92,000,000 aggregate outstanding principal amount of our 2 1/2% Convertible Senior Subordinated Notes due 2010 pursuant to exchange offers which commenced on July 9, 2009. The consideration for the exchange consisted of (i) \$525 in cash and (ii) 596 shares of the Company s common stock per \$1,000 principal amount of notes. We issued approximately 3.5 million shares of common stock and paid out approximately \$24.9 million in cash to the former holders of notes in the exchange offers.

The total consideration paid in the exchange was approximately \$4.7 million less than the par value of the notes retired. In accordance with the provisions of ASC 470-20, this exchange was considered to be an induced conversion and the retirement of the notes was accounted for as if they had been converted according to their original terms, with that value compared to the fair value of the consideration paid in the exchange offers. The original conversion price of the notes was \$30.08 per share. Accordingly, although the trading price of our common stock was \$5.04 at the time of the exchange, we recorded a loss on debt extinguishment of \$23.7 million in the quarter ended November 1, 2009. The additional \$1.4 million of loss on debt extinguishment was primarily due to expenses incurred in connection with the exchange offers.

During the nine months ended February 1, 2009, we recorded a \$3.1 million gain on the repurchase of certain convertible notes. The gain was primarily related to the repurchase of \$8.0 million in principal amount of our 2.5% convertible notes due October 15, 2010 that we purchased at a discount to par value of 50.1%.

38

#### **Table of Contents**

Other Income (Expense), Net. Other expense was \$961,000 in the quarter ended January 31, 2010 compared to \$744,000 in the quarter ended February 1, 2009. Other expense was \$2.9 million in the nine months ended January 31, 2010 compared to \$3.7 million in the nine months ended February 1, 2009. Other expense in the quarter and nine months ended January 31, 2010 was primarily related to a \$2 million other-than-temporary write-down of a minority interest investment. Other expense in the quarter and nine months ended February 1, 2009 was primarily related to a \$1.7 million non-cash foreign exchange loss due to the re-measurement of a \$19.8 million note re-payable in U.S. dollars which is recorded on the books of our subsidiary in Malaysia whose functional currency is the Malaysian ringgit and a \$1.2 million other-than-temporary write-down of a minority investment during the period.

Provision for Income Taxes. We recorded an income tax provision of \$421,000 and an income tax benefit of \$432,000, respectively, for the quarters ended January 31, 2010 and February 1, 2009 and an income tax provision of \$617,000 and an income tax benefit of \$7.4 million, respectively, for the nine months ended January 31, 2010 and February 1, 2009. The income tax provision for the three months and nine months ended January 31, 2010 included minimum state taxes, federal refundable credits and foreign income taxes arising in certain foreign jurisdictions in which the Company conducts business. The income tax benefit for the three and nine months ended February 1, 2009 included a non-cash benefit arising from the reversal of previously recorded deferred tax liabilities related to tax amortization of goodwill for which no financial statement amortization had occurred.

Discontinued Operations. As discussed above, on July 15, 2009, we completed the sale of certain assets related to our Network Tools Division to JDSU. We have agreed to perform certain manufacturing activities for JDSU under a transition services agreement entered into at the time of the sale. The expenses associated with the transition services agreement have been classified as results of discontinued operations. During the three months ended January 31, 2010, we incurred net operating expenses of \$131,000, including an additional adjustment to the gain on the sale of discontinued operations of \$165,000. Accordingly, we recorded a net operating gain of \$34,000 during the quarter associated with the transition services agreement. During the nine months ended January 31, 2010, we incurred net operating income from discontinued operations of \$36.9 million, including a gain on the sale of \$35.9 million and a net operating gain of \$1.0 million. Net operating expenses associated with the transition services agreement from July 15, 2009 through January 31, 2010 were \$33,000.

## **Liquidity and Capital Resources**

## Cash Flows from Operating Activities

Net cash used in operating activities in the nine months ended January 31, 2010 totaled \$1.8 million, compared to \$11.0 million in the nine months ended February 1, 2009. Cash used in operating activities in the nine months ended January 31, 2010 was due to changes in working capital which were primarily related to an increase in accounts receivable and inventories offset by an increase in accounts payable. Accounts receivable increased by \$34.6 million primarily due to the increase in shipments and no sales of accounts receivable under our non-recourse accounts receivable purchase agreement with Silicon Valley Bank which was terminated in October 2009. We sold \$12.1 million of accounts receivable under this agreement in the third quarter of fiscal 2009. Inventory increased by \$12.4 million and accounts payable increased by \$16.7 million due to increase in purchases to support increased sales. Net cash used by operating activities in the nine months ended February 1, 2009 primarily consisted of changes in working capital which were primarily related to increases in inventory and accounts receivable and a decrease in accounts payable, accrued liabilities and deferred income taxes.

## Cash Flows from Investing Activities

Net cash provided by investing activities totaled \$20.6 million in the nine months ended January 31, 2010 compared to \$47.4 million in the nine months ended February 1, 2009. Net cash provided by investing activities in the nine months ended January 31, 2010 was primarily due to the \$40.7 cash received from sale of the assets of our Network Tools Division to JDSU on July 15, 2009. We also received \$1.2 million in cash in the first quarter of fiscal 2010 from the sale a promissory note and all of the preferred stock that we received as consideration for the sale of a product line in the first quarter of fiscal 2009. These receipts were partially offset by \$21.4 million of expenditures for capital equipment. Net cash provided by investing activities in the nine months ended February 1, 2009 was primarily related to the net maturities of available-for-sale investments of \$37.9 million and the acquisition of net assets of Optium of \$30.1 million as a result of a business combination, partially offset by \$20.7 million purchases of

equipment to support production expansion.

## Cash Flows from Financing Activities

Net cash provided by financing activities totaled \$19.6 million in the nine months ended January 31, 2010 compared to net cash used in financing activities of \$81.0 million in the nine months ended February 1, 2009. Cash provided by financing activities for the nine months ended January 31, 2010 primarily consisted of \$98.1 million in proceeds from the issuance of our 5.0% Convertible Senior Notes, \$10.0 million from borrowings under our line of credit facility and \$4.5 million from bank borrowings by our Chinese subsidiary, partially offset by \$88.0 million of cash used to purchase outstanding convertible notes and \$3.4 million of restricted cash and cash equivalents. Cash provided by financing activities for the nine months ended February 1, 2009 primarily reflected proceeds of \$25.0 million from bank borrowings and proceeds from the exercise of stock options and purchases under our stock purchase plan

39

totaling \$4.4 million, offset by repayments of \$96 million on our outstanding convertible notes on October 15, 2008 and repayment on borrowings of \$14.7 million.

## Contractual Obligations and Commercial Commitments

At January 31, 2010 we had contractual obligations of \$231.6 million as shown in the following table (in thousands):

	Payments Due by Period				
		Less than			After
			1-3	3-5	
Contractual Obligations	Total	1 Year	Years	Years	5 Years
Short-term debt	\$ 14,500	\$ 10,000	\$ 4,500	\$	\$
Long-term debt	14,750	4,000	8,000	2,750	
Convertible debt	129,581	29,581			100,000
Interest on debt	27,457	6,559	10,800	10,098	
Operating leases (a)	44,785	7,398	10,217	7,592	19,578
Purchase obligations	521	521			
Total contractual obligations	\$ 231,594	\$ 58,059	\$ 33,517	\$ 20,440	\$119,578

(a) Includes operating lease obligations that have been accrued as restructuring charges.

At January 31, 2010, total long-term debt and principal amount due under the convertible debt was \$144.3 million, compared to \$163.4 million at April 30, 2009.

Short-term debt at January 31, 2010 included of \$10.0 million of borrowings under our revolving credit facility with Wells Fargo Foothill, LLC, bank. These borrowings bear interest at rates based on the prime rate and LIBOR plus variable margins, under which applicable interest rates currently range from 5.75% to 7.00% per annum. This \$10.0 million was subsequently repaid. Short-term debt also included borrowings made by our Chinese subsidiary under a loan agreement with a bank in China. Under this agreement, the Company s Chinese subsidiary borrowed a total of \$4.5 million at an initial interest rate of 2.6% per annum. The loan is payable on January 6, 2013. The Bank has the right to terminate the agreement on January 6 of each year, with or without reason, in which case the outstanding balance would become due and payable. Interest is payable quarterly.

Long-term debt consists of borrowings made by our Malaysian subsidiary under two separate loan agreements entered into by it with a Malaysian bank in July 2008. The first loan is payable in 20 equal quarterly installments of \$750,000 beginning in January 2009 and the second loan is payable in 20 equal quarterly installments of \$250,000 beginning in October 2008. Both loans are secured by certain property of our Malaysian subsidiary, guaranteed by us and subject to certain covenants. We and our subsidiary were in compliance with all covenants associated with these loans as of January 31, 2010. At January 31, 2010, the principal balance outstanding under these loans was \$14.8 million.

Convertible debt consists of a series of convertible subordinated notes in the aggregate principal amount of \$3.9 million due October 15, 2010, a series of convertible senior subordinated notes in the aggregate principal amount of \$25.7 million due October 15, 2010 and a series of convertible senior notes in the aggregate principal amount of \$100.0 million due October 15, 2029. The notes are convertible by the holders at any time prior to maturity into shares

of our common stock at specified conversion prices. The notes are redeemable by us, in whole or in part. Aggregate annual interest payments on all the series of notes are approximately \$5.7 million.

Interest on debt consists of the scheduled interest payments on our short-term, long-term, and convertible debt.

Operating lease obligations consist primarily of base rents for facilities we occupy at various locations.

Purchase obligations are related to materials purchased and held by subcontractors on our behalf to fulfill the subcontractors purchase order obligations at their facilities. Our policy with respect to all purchase obligations is to record losses, if any, when they are probable and reasonably estimable. We believe we have made adequate provision for potential exposure related to inventory purchased by subcontractors which may go unused. Our purchase obligations of \$521,000 have been expensed and recorded on the condensed consolidated balance sheet as non-cancelable purchase obligations as of January 31, 2010.

#### Sources of Liquidity and Capital Resource Requirements

At January 31, 2010, our principal sources of liquidity consisted of \$79.0 million of cash, cash equivalents and available-for-sale investments and an aggregate of \$58.4 million available under our credit facility with Wells Fargo Foothill, LLC, subject to certain restrictions and limitations.

40

#### **Table of Contents**

On October 2, 2009, we entered into an agreement with Wells Fargo Foothill, LLC to establish a new four-year \$70 million senior secured revolving credit facility to finance working capital and to refinance existing indebtedness, including the repurchase or repayment of our remaining outstanding convertible notes. Borrowings under the credit facility bear interest at rates based on the prime rate and LIBOR plus variable margins, under which applicable interest rates currently range from 5.75% to 7.00% per annum. Borrowings will be guaranteed by our U.S. subsidiaries and secured by substantially all of the assets of Finisar and its U.S. subsidiaries. The credit facility matures four years following the date of the agreement, subject to certain conditions. As of January 31, 2010 we had \$10.0 million of borrowings outstanding under this facility which was subsequently repaid. As of January 31, 2010, the availability of credit under the facility was reduced by \$1.6 million for certain loan reserves and by \$3.5 million for outstanding letters of credit secured under this agreement.

On October 23, 2009, we terminated agreements with Silicon Valley Bank under which various credit facilities had been available to us. As of January 31, 2010, \$3.4 million of letters of credit issued by Silicon Valley Bank remained outstanding as we were in the process of obtaining new letters of credit through Wells Fargo Bank. Following the termination of the agreement, we secured the outstanding letters of credit with restricted certificates of deposit of \$3.4 million.

We believe that our existing balances of cash, cash equivalents and short-term investments, together with the cash expected to be generated from future operations and borrowings under our bank credit facility, will be sufficient to meet our cash needs for working capital and capital expenditures for at least the next 12 months. We may, however, require additional financing to fund our operations in the future or to repay or otherwise retire all of our outstanding convertible debt in the aggregate principal amount of \$129.6 million, of which \$29.6 million matures in October 2010 and the remaining \$100 million is subject to redemption by the holders in October 2014, 2016, 2019 and 2024. A significant contraction in the capital markets, particularly in the technology sector, may make it difficult for us to raise additional capital if and when it is required, especially if we experience disappointing operating results. If adequate capital is not available to us as required, or is not available on favorable terms, our business, financial condition and results of operations will be adversely affected.

# **Off-Balance-Sheet Arrangements**

At January 31, 2010 and April 30, 2009, we did not have any off-balance sheet arrangements or relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, which are typically established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

Our exposure to market risk for changes in interest rates relates primarily to our investment portfolio. The primary objective of our investment activities is to preserve principal while maximizing yields without significantly increasing risk. We place our investments with high credit issuers in short-term securities with maturities ranging from overnight up to 36 months or have characteristics of such short-term investments. The average maturity of the portfolio will not exceed 18 months. The portfolio includes only marketable securities with active secondary or resale markets to ensure portfolio liquidity. We have no investments denominated in foreign country currencies and therefore our investments are not subject to foreign exchange risk.

We invest in equity instruments of privately held companies for business and strategic purposes. These investments are included in other long-term assets and are accounted for under the cost method when our ownership interest is less than 20% and we do not have the ability to exercise significant influence. For entities in which we hold greater than a 20% ownership interest, or where we have the ability to exercise significant influence, we use the equity method. For these non-quoted investments, our policy is to regularly review the assumptions underlying the operating performance and cash flow forecasts in assessing the carrying values. We identify and record impairment losses when events and circumstances indicate that such assets are impaired. If our investment in a privately-held company becomes marketable equity securities upon the company s completion of an initial public offering or its acquisition by another company, our investment would be subject to significant fluctuations in fair market value due to the volatility of the stock market.

There has been no material change in our interest rate exposure since April 30, 2009.

#### Item 4. Controls and Procedures

# Evaluation of Effectiveness of Disclosure Controls and Procedures

Under the supervision and with the participation of our management, including our Chairman, our Chief Executive Officer and our Chief Financial Officer, we evaluated the effectiveness of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended. Based upon that evaluation, our Chairman, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this quarterly report.

41

#### Changes in Internal Control Over Financial Reporting

Cycle counting of parts in inventory is an important financial control process that is conducted at all of our primary manufacturing facilities throughout the fiscal year. During the quarter ended February 1, 2009, the cycle counting process at our Ipoh, Malaysia manufacturing facility was discontinued as a result of discrepancies noted between the actual physical location of a number of parts compared to their location as indicated by our management information systems. Because of the failure of this control, we augmented our inventory procedures shortly after the end of the quarter to include physical inventory counts covering a substantial portion of the inventory held at this site in order to verify quantities on hand at each period end. We evaluated the cause of discrepancies in the cycle counting process at the Ipoh facility, made appropriate operational and system changes and restarted the cycle count process for finished goods during the quarter ended April 30, 2009. Additional improvements to our inventory systems and controls at our Ipoh facility and our other facilities were made during the nine months ended January 31, 2010. We will continue to augment the process with additional physical inventory counts as warranted until the cycle count process is fully operational once again. Other than these changes in inventory procedures, there were no changes in our internal control over financial reporting during the quarter ended January 31, 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# PART II OTHER INFORMATION

#### Item 1. Legal Proceedings

Reference is made to Part I, Item I, Financial Statements Note 24. Pending Litigation for a description of pending legal proceedings, including material developments in certain of those proceedings during the quarter ended January 31, 2010.

#### Item 1A. Risk Factors

OUR FUTURE PERFORMANCE IS SUBJECT TO A VARIETY OF RISKS, INCLUDING THOSE DESCRIBED BELOW. IF ANY OF THE FOLLOWING RISKS ACTUALLY OCCUR, OUR BUSINESS COULD BE HARMED AND THE TRADING PRICE OF OUR COMMON STOCK COULD DECLINE. YOU SHOULD ALSO REFER TO THE OTHER INFORMATION CONTAINED IN THIS REPORT, INCLUDING OUR CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AND THE RELATED NOTES.

During the nine months ended January 31, 2010, we (i) completed the exchange of \$47.5 million aggregate principal amount of our outstanding convertible subordinated notes for \$24.9 million in cash and approximately 3.5 million shares of our common stock, (ii) repurchased an additional \$64.9 million aggregate principal amount of the notes for cash, (iii) sold \$100 million aggregate principal amount of a new series of 5.0% Convertible Senior Notes due 2029 and (iv) established a new four-year \$70 million senior revolving credit facility. As a result of these transactions, we substantially reduced the principal amount of our outstanding notes maturing in October 2010 and substantially improved our liquidity. Accordingly, we have eliminated from the following discussion the risk factor entitled We may have insufficient cash flow to meet our debt service obligations, including payments due on our subordinated convertible notes which was included in Item 1A of our annual report on Form 10-K for the fiscal year ended April 30, 2009 (the 2009 10-K) and have modified other risk factors relating to our potential need for additional capital. We also added a risk factor entitled Our ability to use certain net operating loss carryforwards and tax credit carryforwards may be limited under Section 382 of the Internal Revenue Code. Except for these changes, the risk factors described below do not include any material changes from those disclosed in the 2009 10-K.

Our quarterly revenues and operating results fluctuate due to a variety of factors, which may result in volatility or a decline in the price of our stock.

Our quarterly operating results have varied significantly due to a number of factors, including: fluctuation in demand for our products;

the timing of new product introductions or enhancements by us and our competitors;

the level of market acceptance of new and enhanced versions of our products;

the timing or cancellation of large customer orders;

the length and variability of the sales cycle for our products;

pricing policy changes by us and our competitors and suppliers;

42

#### **Table of Contents**

the availability of development funding and the timing of development revenue;

changes in the mix of products sold;

increased competition in product lines, and competitive pricing pressures; and

the evolving and unpredictable nature of the markets for products incorporating our optical components and subsystems.

We expect that our operating results will continue to fluctuate in the future as a result of these factors and a variety of other factors, including:

fluctuations in manufacturing yields;

the emergence of new industry standards;

failure to anticipate changing customer product requirements;

the loss or gain of important customers;

product obsolescence; and

the amount of research and development expenses associated with new product introductions.

Our operating results could also be harmed by:

the continuation or worsening of the current global economic slowdown or economic conditions in various geographic areas where we or our customers do business;

acts of terrorism and international conflicts or crises;

other conditions affecting the timing of customer orders; or

a downturn in the markets for our customers products, particularly the data storage and networking and telecommunications components markets.

We may experience a delay in generating or recognizing revenues for a number of reasons. Orders at the beginning of each quarter typically represent a small percentage of expected revenues for that quarter and are generally cancelable with minimal notice. Accordingly, we depend on obtaining orders during each quarter for shipment in that quarter to achieve our revenue objectives. Failure to ship these products by the end of a quarter may adversely affect our operating results. Furthermore, our customer agreements typically provide that the customer may delay scheduled delivery dates and cancel orders within specified timeframes without significant penalty. Because we base our operating expenses on anticipated revenue trends and a high percentage of our expenses are fixed in the short term, any delay in generating or recognizing forecasted revenues could significantly harm our business. It is likely that in some future quarters our operating results will again decrease from the previous quarter or fall below the expectations of securities analysts and investors. In this event, it is likely that the trading price of our common stock would significantly decline.

As a result of these factors, our operating results may vary significantly from quarter to quarter. Accordingly, we believe that period-to-period comparisons of our results of operations are not meaningful and should not be relied upon as indications of future performance. Any shortfall in revenues or net income from levels expected by the

investment community could cause a decline in the trading price of our stock.

43

# We may lose sales if our suppliers or independent contractors fail to meet our needs or go out of business.

We currently purchase a number of key components used in the manufacture of our products from single or limited sources, and we rely on several independent contract manufacturers to supply us with certain key subassemblies, including lasers, modulators, and printed circuit boards. We depend on these sources to meet our production needs. Moreover, we depend on the quality of the components and subassemblies that they supply to us, over which we have limited control. Several of our suppliers are or may become financially unstable as the result of current global market conditions. In addition, we have encountered shortages and delays in obtaining components in the past and expect to encounter additional shortages and delays in the future. Recently, many of our suppliers have extended lead times for many of their products as the result of significantly reducing capacity in light of the global slowdown in demand. This reduction in capacity has reduced the ability of many suppliers to respond to increases in demand. If we cannot supply products due to a lack of components, or are unable to redesign products with other components in a timely manner, our business will be significantly harmed. We generally have no long-term contracts with any of our component suppliers or contract manufacturers. As a result, a supplier or contract manufacturer can discontinue supplying components or subassemblies to us without penalty. If a supplier were to discontinue supplying a key component or cease operations, our business may be harmed by the resulting product manufacturing and delivery delays. We are also subject to potential delays in the development by our suppliers of key components which may affect our ability to introduce new products. Similarly, disruptions in the services provided by our contract manufacturers or the transition to other suppliers of these services could lead to supply chain problems or delays in the delivery of our products. These problems or delays could damage our relationships with our customers and adversely affect our business.

We use rolling forecasts based on anticipated product orders to determine our component and subassembly requirements. Lead times for materials and components that we order vary significantly and depend on factors such as specific supplier requirements, contract terms and current market demand for particular components. If we overestimate our component requirements, we may have excess inventory, which would increase our costs. If we underestimate our component requirements, we may have inadequate inventory, which could interrupt our manufacturing and delay delivery of our products to our customers. Any of these occurrences could significantly harm our business.

# If we are unable to realize anticipated cost savings from the transfer of certain manufacturing operations to our overseas locations and increased use of internally-manufactured components our results of operations could be harmed.

As part of our initiatives to reduce cost of revenues planned for the next several quarters, we expect to realize significant cost savings through (i) the transfer of certain product manufacturing operations to lower cost off-shore locations and (ii) product engineering changes to enable the broader use of internally-manufactured components. The transfer of production to overseas locations may be more difficult and costly than we currently anticipate which could result in increased transfer costs and time delays. Further, following transfer, we may experience lower manufacturing yields than those historically achieved in our U.S. manufacturing locations. In addition, the engineering changes required for the use of internally-manufactured components may be more technically-challenging than we anticipate and customer acceptance of such changes could be delayed. If we fail to achieve the planned product manufacturing transfer and increase in internally-manufactured component use within our currently anticipated timeframe, or if our manufacturing yields decrease as a result, we may be insuccessful in achieving cost savings or such savings will be less than anticipated, and our results of operations could be harmed.

# We may not be able to obtain additional capital in the future, and failure to do so may harm our business.

We believe that our existing balances of cash, cash equivalents and short-term investments, together with the cash expected to be generated from future operations and borrowings under our bank credit facility, will be sufficient to meet our cash needs for working capital and capital expenditures for at least the next 12 months. We may, however, require additional financing to fund our operations in the future or to repay or otherwise retire all of our outstanding convertible debt in the aggregate principal amount of \$129.6 million, of which \$29.6 matures in October 2010 and the remaining \$100 million is subject to redemption by the holders in October 2014, 2016, 2019 and 2024. Due to the unpredictable nature of the capital markets, particularly in the technology sector, we cannot assure you that we will be able to raise additional capital if and when it is required, especially if we experience disappointing operating results. If

adequate capital is not available to us as required, or is not available on favorable terms, we could be required to significantly reduce or restructure our business operations. If we do raise additional funds through the issuance of equity or convertible debt securities, the percentage ownership of our stockholders could be significantly diluted, and these newly-issued securities may have rights, preferences or privileges senior to those of existing stockholders.

44

We expect that our revenues and profitability will be adversely affected following our recently completed sale of our network performance test systems business.

On July 15, 2009, we completed the sale of substantially all of the assets of our Network Tools Division (excluding accounts receivable and payable) to JDSU for \$40.6 million in cash. As a result of this transaction, we no longer offer network performance test products. These products accounted for \$37.3 million, \$38.6 million and \$44.2 million in revenues during fiscal 2007, 2008 and 2009, respectively. Gross profit and operating profit margins on sales of network performance test products were generally higher than on our optical subsystem and component products. Accordingly, we expect that our revenues and profitability will continue to be lower than historical levels as a result of the sale unless we are able to sustain significant growth in our optical subsystems and components business. Failure to accurately forecast our revenues could result in additional charges for obsolete or excess inventories or non-cancellable purchase commitments.

We base many of our operating decisions, and enter into purchase commitments, on the basis of anticipated revenue trends which are highly unpredictable. Some of our purchase commitments are not cancelable, and in some cases we are required to recognize a charge representing the amount of material or capital equipment purchased or ordered which exceeds our actual requirements. In the past, we have sometimes experienced significant growth followed by a significant decrease in customer demand such as occurred in fiscal 2001, when revenues increased by 181% followed by a decrease of 22% in fiscal 2002. Based on projected revenue trends during these periods, we acquired inventories and entered into purchase commitments in order to meet anticipated increases in demand for our products which did not materialize. As a result, we recorded significant charges for obsolete and excess inventories and non-cancelable purchase commitments which contributed to substantial operating losses in fiscal 2002. Should revenues in future periods again fall substantially below our expectations, or should we fail again to accurately forecast changes in demand mix, we could be required to record additional charges for obsolete or excess inventories or non-cancelable purchase commitments.

If we encounter sustained yield problems or other delays in the production or delivery of our internally-manufactured components or in the final assembly and test of our transceiver products, we may lose sales and damage our customer relationships.

Our manufacturing operations are highly vertically integrated. In order to reduce our manufacturing costs, we have acquired a number of companies, and business units of other companies, that manufacture optical components incorporated in our optical subsystem products and have developed our own facilities for the final assembly and testing of our products. For example, we design and manufacture many critical components including all of the short wavelength VCSEL lasers incorporated in transceivers used for LAN/SAN applications at our wafer fabrication facility in Allen, Texas and manufacture a portion of our internal requirements for longer wavelength lasers at our wafer fabrication facility in Fremont, California. We assemble and test most of our transceiver products at our facility in Ipoh, Malaysia. As a result of this vertical integration, we have become increasingly dependent on our internal production capabilities. The manufacture of critical components, including the fabrication of wafers, and the assembly and testing of our products, involve highly complex processes. For example, minute levels of contaminants in the manufacturing environment, difficulties in the fabrication process or other factors can cause a substantial portion of the components on a wafer to be nonfunctional. These problems may be difficult to detect at an early stage of the manufacturing process and often are time-consuming and expensive to correct. From time to time, we have experienced problems achieving acceptable yields at our wafer fabrication facilities, resulting in delays in the availability of components. Moreover, an increase in the rejection rate of products during the quality control process before, during or after manufacture, results in lower yields and margins. In addition, changes in manufacturing processes required as a result of changes in product specifications, changing customer needs and the introduction of new product lines have historically significantly reduced our manufacturing yields, resulting in low or negative margins on those products. Poor manufacturing yields over a prolonged period of time could adversely affect our ability to deliver our subsystem products to our customers and could also affect our sale of components to customers in the merchant market. Our inability to supply components to meet our internal needs could harm our relationships with customers and have an adverse effect on our business.

We are dependent on widespread market acceptance of our optical subsystems and components, and our revenues will decline if the markets for these products do not expand as expected.

We derive all of our revenue from sales of our optical subsystems and components. Accordingly, widespread acceptance of these products is critical to our future success. If the market does not continue to accept our optical subsystems and components, our revenues will decline significantly. Our future success ultimately depends on the continued growth of the communications industry and, in particular, the continued expansion of global information networks, particularly those directly or indirectly dependent upon a fiber optics infrastructure. As part of that growth, we are relying on increasing demand for voice, video and other data delivered over high-bandwidth network systems as well as commitments by network systems vendors to invest in the expansion of the global information network. As network usage and bandwidth demand increase, so does the need for advanced optical networks to provide the required bandwidth. Without network and bandwidth growth, the need for optical subsystems and components, and hence our

45

#### **Table of Contents**

future growth as a manufacturer of these products, and systems that test these products, will be jeopardized, and our business would be significantly harmed.

Many of these factors are beyond our control. In addition, in order to achieve widespread market acceptance, we must differentiate ourselves from our competition through product offerings and brand name recognition. We cannot assure you that we will be successful in making this differentiation or achieving widespread acceptance of our products. Failure of our existing or future products to maintain and achieve widespread levels of market acceptance will significantly impair our revenue growth.

We depend on large purchases from a few significant customers, and any loss, cancellation, reduction or delay in purchases by these customers could harm our business.

A small number of customers have consistently accounted for a significant portion of our revenues. For example, sales to our top five customers represented 43% of our revenues in the first nine months of fiscal 2010 and 42% of our revenues in fiscal 2009. Our success will depend on our continued ability to develop and manage relationships with our major customers. Although we are attempting to expand our customer base, we expect that significant customer concentration will continue for the foreseeable future. We may not be able to offset any decline in revenues from our existing major customers with revenues from new customers, and our quarterly results may be volatile because we are dependent on large orders from these customers that may be reduced or delayed.

The markets in which we have historically sold our optical subsystems and components products are dominated by a relatively small number of systems manufacturers, thereby limiting the number of our potential customers. Recent consolidation of portions of our customer base, including telecommunications systems manufacturers and potential future consolidation, may have a material adverse impact on our business. Our dependence on large orders from a relatively small number of customers makes our relationship with each customer critically important to our business. We cannot assure you that we will be able to retain our largest customers, that we will be able to attract additional customers or that our customers will be successful in selling their products that incorporate our products. We have in the past experienced delays and reductions in orders from some of our major customers. In addition, our customers have in the past sought price concessions from us, and we expect that they will continue to do so in the future. Cost reduction measures that we have implemented over the past several years, and additional action we may take to reduce costs, may adversely affect our ability to introduce new and improved products which may, in turn, adversely affect our relationships with some of our key customers. Further, some of our customers may in the future shift their purchases of products from us to our competitors or to joint ventures between these customers and our competitors. The loss of one or more of our largest customers, any reduction or delay in sales to these customers, our inability to successfully develop relationships with additional customers or future price concessions that we may make could significantly harm our business.

Because we do not have long-term contracts with our customers, our customers may cease purchasing our products at any time if we fail to meet our customers needs.

Typically, we do not have long-term contracts with our customers. As a result, our agreements with our customers do not provide any assurance of future sales. Accordingly:

our customers can stop purchasing our products at any time without penalty;

our customers are free to purchase products from our competitors; and

our customers are not required to make minimum purchases.

Sales are typically made pursuant to inventory hub arrangements under which customers may draw down inventory to satisfy their demand as needed or pursuant to individual purchase orders, often with extremely short lead times. If we are unable to fulfill these orders in a timely manner, it is likely that we will lose sales and customers. If our major customers stop purchasing our products for any reason, our business and results of operations would be harmed.

# The markets for our products are subject to rapid technological change, and to compete effectively we must continually introduce new products that achieve market acceptance.

The markets for our products are characterized by rapid technological change, frequent new product introductions, substantial capital investment, changes in customer requirements and evolving industry standards with respect to the protocols used in data communications, telecommunications and cable TV networks. Our future performance will depend on the successful development, introduction and market acceptance of new and enhanced products that address these changes as well as current and potential customer requirements. For example, the market for optical subsystems is currently characterized by a trend toward the adoption of pluggable modules and subsystems that do not require customized interconnections and by the development of more complex and integrated optical subsystems. We expect that new technologies will emerge as competition and the need for higher and more cost-effective bandwidth increases. The introduction of new and enhanced products may cause our customers to defer or cancel orders for existing products. In addition, a slowdown in demand for existing products ahead of a new product introduction could result in a write-down in the value of inventory on hand related to existing products. We have in the past experienced a slowdown in demand for existing products and delays in new product development and such delays may occur in the future. To the extent customers defer or cancel orders for existing products due to a slowdown in demand or in the expectation of a new product release or if there is any delay in development or introduction of our new products or enhancements of our products, our operating results would suffer. We also may not be able to develop the underlying core technologies necessary to create new products and enhancements, or to license these technologies from third parties. Product development delays may result from numerous factors, including:

changing product specifications and customer requirements;

unanticipated engineering complexities;

expense reduction measures we have implemented, and others we may implement, to conserve our cash and attempt to achieve and sustain profitability;

difficulties in hiring and retaining necessary technical personnel;

difficulties in reallocating engineering resources and overcoming resource limitations; and

changing market or competitive product requirements.

The development of new, technologically advanced products is a complex and uncertain process requiring high levels of innovation and highly skilled engineering and development personnel, as well as the accurate anticipation of technological and market trends. The introduction of new products also requires significant investment to ramp up production capacity, for which benefit will not be realized if customer demand does not develop as expected. Ramping of production capacity also entails risks of delays which can limit our ability to realize the full benefit of the new product introduction. We cannot assure you that we will be able to identify, develop, manufacture, market or support new or enhanced products successfully, if at all, or on a timely basis. Further, we cannot assure you that our new products will gain market acceptance or that we will be able to respond effectively to product announcements by competitors, technological changes or emerging industry standards. Any failure to respond to technological change would significantly harm our business.

Continued competition in our markets may lead to an accelerated reduction in our prices, revenues and market share.

The end markets for optical products have experienced significant industry consolidation during the past few years while the industry that supplies these customers has experienced less consolidation. As a result, the markets for optical subsystems and components are highly competitive. Our current competitors include a number of domestic and international companies, many of which have substantially greater financial, technical, marketing and distribution resources and brand name recognition than we have. Increased Consolidation in our industry, should it occur, will reduce the number of our competitors but would be likely to further strengthen surviving industry participants. We

may not be able to compete successfully against either current or future competitors. Companies competing with us may introduce products that are competitively priced, have increased performance or functionality, or incorporate technological advances and may be able to react quicker to changing customer requirements and expectations. There is also the risk that network systems vendors may re-enter the subsystem market and begin to manufacture the optical subsystems incorporated in their network systems. Increased competition could result in significant price erosion, reduced revenue, lower margins or loss of market share, any of which would significantly harm our business. For optical subsystems, we compete primarily with Avago Technologies, Capella Intelligent Subsystems, CoAdna Photonics, Emcore, Fujitsu Computer Systems, JDS Uniphase, Opnext, Oplink, StrataLight Communications, Sumitomo, and a number of smaller vendors. BKtel, Emcore, Olson Technology and Yagi Antenna are our main competitors with respect to our cable TV products. Our competitors continue to introduce improved products and we will have to do the same to remain competitive.

47

#### Decreases in average selling prices of our products may reduce our gross margins.

The market for optical subsystems is characterized by declining average selling prices resulting from factors such as increased competition, overcapacity, the introduction of new products and increased unit volumes as manufacturers continue to deploy network and storage systems. We have in the past experienced, and in the future may experience, substantial period-to-period fluctuations in operating results due to declining average selling prices. We anticipate that average selling prices will decrease in the future in response to product introductions by competitors or us, or by other factors, including pricing pressures from significant customers. Therefore, in order to achieve and sustain profitable operations, we must continue to develop and introduce on a timely basis new products that incorporate features that can be sold at higher average selling prices. Failure to do so could cause our revenues and gross margins to decline, which would result in additional operating losses and significantly harm our business.

We may be unable to reduce the cost of our products sufficiently to enable us to compete with others. Our cost reduction efforts may not allow us to keep pace with competitive pricing pressures and could adversely affect our margins. In order to remain competitive, we must continually reduce the cost of manufacturing our products through design and engineering changes. We may not be successful in redesigning our products or delivering our products to market in a timely manner. We cannot assure you that any redesign will result in sufficient cost reductions to allow us to reduce the price of our products to remain competitive or improve our gross margins.

# Shifts in our product mix may result in declines in gross margins.

Our optical products sold for longer distance MAN and telecom applications typically have higher gross margins than our products for shorter distance LAN or SAN applications. Gross margins on individual products fluctuate over the product slife cycle. Our overall gross margins have fluctuated from period to period as a result of shifts in product mix, the introduction of new products, decreases in average selling prices for older products and our ability to reduce product costs, and these fluctuations are expected to continue in the future.

# Our customers often evaluate our products for long and variable periods, which causes the timing of our revenues and results of operations to be unpredictable.

The period of time between our initial contact with a customer and the receipt of an actual purchase order may span a year or more. During this time, customers may perform, or require us to perform, extensive and lengthy evaluation and testing of our products before purchasing and using the products in their equipment. These products often take substantial time to develop because of their complexity and because customer specifications sometimes change during the development cycle. Our customers do not typically share information on the duration or magnitude of these qualification procedures. The length of these qualification processes also may vary substantially by product and customer, and, thus, cause our results of operations to be unpredictable. While our potential customers are qualifying our products and before they place an order with us, we may incur substantial research and development and sales and marketing expenses and expend significant management effort. Even after incurring such costs we ultimately may not sell any products to such potential customers. In addition, these qualification processes often make it difficult to obtain new customers, as customers are reluctant to expend the resources necessary to qualify a new supplier if they have one or more existing qualified sources. Once our products have been qualified, the agreements that we enter into with our customers typically contain no minimum purchase commitments. Failure of our customers to incorporate our products into their systems would significantly harm our business.

# We will lose sales if we are unable to obtain government authorization to export certain of our products, and we would be subject to legal and regulatory consequences if we do not comply with applicable export control laws and regulations.

Exports of certain of our products are subject to export controls imposed by the U.S. Government and administered by the United States Departments of State and Commerce. In certain instances, these regulations may require pre-shipment authorization from the administering department. For products subject to the Export Administration Regulations, or EAR, administered by the Department of Commerce s Bureau of Industry and Security, the requirement for a license is dependent on the type and end use of the product, the final destination, the identity of the end user and whether a license exception might apply. Virtually all exports of products subject to the International Traffic in Arms Regulations, or ITAR, administered by the Department of State s Directorate of Defense Trade Controls, require a license. Certain of our fiber optics products are subject to EAR and certain of our RF over fiber

products, as well as certain products developed with government funding, are currently subject to ITAR. Products developed and manufactured in our foreign locations are subject to export controls of the applicable foreign nation.

48

#### **Table of Contents**

Given the current global political climate, obtaining export licenses can be difficult and time-consuming. Failure to obtain export licenses for these shipments could significantly reduce our revenue and materially adversely affect our business, financial condition and results of operations. Compliance with U.S. Government regulations may also subject us to additional fees and costs. The absence of comparable restrictions on competitors in other countries may adversely affect our competitive position.

During mid-2007, Optium became aware that certain of its analog RF over fiber products may, depending on end use and customization, be subject to ITAR. Accordingly, Optium filed a detailed voluntary disclosure with the United States Department of State describing the details of possible inadvertent ITAR violations with respect to the export of a limited number of certain prototype products, as well as related technical data and defense services. Optium may have also made unauthorized transfers of ITAR-restricted technical data and defense services to foreign persons in the workplace. Additional information has been provided upon request to the Department of State with respect to this matter. In late 2008, a grand jury subpoena from the office of the U.S. Attorney for the Eastern District of Pennsylvania was received requesting documents from 2005 through the present referring to, relating to or involving the subject matter of the above referenced voluntary disclosure and export activities.

While the Department of State encourages voluntary disclosures and generally affords parties mitigating credit under such circumstances, we nevertheless could be subject to continued investigation and potential regulatory consequences ranging from a no-action letter, government oversight of facilities and export transactions, monetary penalties, and in extreme cases, debarment from government contracting, denial of export privileges and criminal sanctions, any of which would adversely affect our results of operations and cash flow. The Department of State and U.S. Attorney inquiries may require us to expend significant management time and incur significant legal and other expenses. We cannot predict how long it will take or how much more time and resources we will have to expend to resolve these government inquiries, nor can we predict the outcome of these inquiries.

We depend on facilities located outside of the United States to manufacture a substantial portion of our products, which subjects us to additional risks.

In addition to our principal manufacturing facility in Malaysia, we operate smaller facilities in Australia, China, Israel and Singapore. We also rely on several contract manufacturers located in Asia for our supply of key subassemblies. Each of these facilities and manufacturers subjects us to additional risks associated with international manufacturing, including:

unexpected changes in regulatory requirements;

legal uncertainties regarding liability, tariffs and other trade barriers;

inadequate protection of intellectual property in some countries;

greater incidence of shipping delays;

greater difficulty in overseeing manufacturing operations;

greater difficulty in hiring and retaining direct labor;

greater difficulty in hiring talent needed to oversee manufacturing operations;

potential political and economic instability; and

the outbreak of infectious diseases such as the H1N1 influenza virus and/or severe acute respiratory syndrome, or SARS, which could result in travel restrictions or the closure of our facilities or the facilities of our customers and suppliers.

Any of these factors could significantly impair our ability to source our contract manufacturing requirements internationally.

#### Our future operating results may be subject to volatility as a result of exposure to foreign exchange risks.

We are exposed to foreign exchange risks. Foreign currency fluctuations may affect both our revenues and our costs and expenses and significantly affect our operating results. Prices for our products are currently denominated in U.S. dollars for sales to our customers throughout the world. If there is a significant devaluation of the currency in a specific country relative to the dollar, the prices of our products will increase relative to that country s currency, our products may be less competitive in that country and our revenues may be adversely affected.

Although we price our products in U.S. dollars, portions of both our cost of revenues and operating expenses are incurred in foreign currencies, principally the Malaysian ringgit, the Chinese yuan, the Australian dollar and the Israeli shekel. As a result, we bear the risk that the rate of inflation in one or more countries will exceed the rate of the devaluation of that country s currency in relation to the U.S. dollar, which would increase our costs as expressed in U.S. dollars. To date, we have not engaged in currency hedging transactions to decrease the risk of financial exposure from fluctuations in foreign exchange rates.

Our business and future operating results are subject to a wide range of uncertainties arising out of the continuing threat of terrorist attacks and ongoing military actions in the Middle East.

49

#### **Table of Contents**

Like other U.S. companies, our business and operating results are subject to uncertainties arising out of the continuing threat of terrorist attacks on the United States and ongoing military actions in the Middle East, including the economic consequences of the war in Afghanistan and Iraq or additional terrorist activities and associated political instability, and the impact of heightened security concerns on domestic and international travel and commerce. In particular, due to these uncertainties we are subject to:

increased risks related to the operations of our manufacturing facilities in Malaysia;

greater risks of disruption in the operations of our China, Singapore and Israeli facilities and our Asian contract manufacturers and more frequent instances of shipping delays; and

the risk that future tightening of immigration controls may adversely affect the residence status of non-U.S. engineers and other key technical employees in our U.S. facilities or our ability to hire new non-U.S. employees in such facilities.

Past and future acquisitions could be difficult to integrate, disrupt our business, dilute stockholder value and harm our operating results.

In addition to our combination with Optium, in August 2008, we have completed the acquisition of ten privately-held companies and certain businesses and assets from six other companies since October 2000. We continue to review opportunities to acquire other businesses, product lines or technologies that would complement our current products, expand the breadth of our markets or enhance our technical capabilities, or that may otherwise offer growth opportunities, and we from time to time make proposals and offers, and take other steps, to acquire businesses, products and technologies.

The Optium merger and several of our other past acquisitions have been material, and acquisitions that we may complete in the future may be material. In 13 of our 17 acquisitions, we issued common stock or notes convertible into common stock as all or a portion of the consideration. The issuance of common stock or other equity securities by us in connection with any future acquisition would dilute our stockholders percentage ownership.

Other risks associated with acquiring the operations of other companies include:

problems assimilating the purchased operations, technologies or products;

unanticipated costs associated with the acquisition;

diversion of management s attention from our core business;

adverse effects on existing business relationships with suppliers and customers;

risks associated with entering markets in which we have no or limited prior experience; and

potential loss of key employees of purchased organizations.

Not all of our past acquisitions have been successful. In the past, we have subsequently sold some of the assets acquired in prior acquisitions, discontinued product lines and closed acquired facilities. As a result of these activities, we incurred significant restructuring charges and charges for the write-down of assets associated with those acquisitions. Through fiscal 2009, we have written off all of the goodwill associated with past acquisitions. We cannot assure you that we will be successful in overcoming problems encountered in connection with more recently completed acquisitions or potential future acquisitions, and our inability to do so could significantly harm our business. In addition, to the extent that the economic benefits associated with any of our completed or future acquisitions diminish in the future, we may be required to record additional write downs of goodwill, intangible assets or other assets associated with such acquisitions, which would adversely affect our operating results.

We have made and may continue to make strategic investments which may not be successful, may result in the loss of all or part of our invested capital and may adversely affect our operating results.

Since inception we have made minority equity investments in early-stage technology companies, totaling approximately \$56 million. Our investments in these early stage companies were primarily motivated by our desire to gain early access to new technology. We intend to review additional opportunities to make strategic equity investments in pre-public companies where we believe such investments will provide us with opportunities to gain access to important technologies or otherwise enhance important commercial relationships. We have little or no influence over the early-stage companies in which we have made or may make these strategic, minority equity investments. Each of these investments in pre-public companies involves a high degree of risk. We may not be successful in achieving the financial, technological or commercial advantage upon which any given investment is premised, and failure by the early-stage company to achieve its own business objectives or to raise capital needed on acceptable economic terms could result in a loss of all or part of our invested capital. Between fiscal 2003 and 2009, we wrote off an aggregate of \$24.8 million in six investments which became impaired and reclassified \$4.2 million of another investment to goodwill as the investment was deemed to have no value. During the second quarter of fiscal 2010, we wrote off \$2.0 million of our investment in another privately held company. We may be required to write off all or a portion of the \$12.3 million in such investments remaining on our balance sheet as of January 31, 2010 in future periods.

# Our ability to utilize certain net operating loss carryforwards and tax credit carryforwards may be limited under Section 382 of the Internal Revenue Code.

As of April 30, 2009, we had net operating loss, or NOL, carryforward amounts of approximately \$489 million for U.S. federal income tax purposes and \$159.8 million for state income tax purposes, and U.S. federal and state tax credit carryforward amounts of approximately \$14.4 million for U.S. federal income tax purposes and \$10.1 million for state income tax purposes. The federal and state tax credit carryforwards will expire at various dates beginning in 2010 through 2029 and of such carry forwards \$2.5 million will expire in the next five years. The federal and state NOLs carryforwards will expire at various dates beginning in 2011 through 2029 and of such carry forwards \$97.8 million will expire in the next five years. Utilization of these NOL and tax credit carryforward amounts may be subject to a substantial annual limitation if the ownership change limitations under Section 382 of the Internal Revenue Code and similar state provisions are triggered by changes in the ownership of our capital stock. Such an annual limitation could result in the expiration of the NOL and tax credit carryforward amounts before utilization.

# Because of competition for technical personnel, we may not be able to recruit or retain necessary personnel.

We believe our future success will depend in large part upon our ability to attract and retain highly skilled managerial, technical, sales and marketing, finance and manufacturing personnel. In particular, we may need to increase the number of technical staff members with experience in high-speed networking applications as we further develop our product lines. Competition for these highly skilled employees in our industry is intense. In making employment decisions, particularly in the high-technology industries, job candidates often consider the value of the equity they are to receive in connection with their employment. Therefore, significant volatility in the price of our common stock may adversely affect our ability to attract or retain technical personnel. Furthermore, changes to accounting principles generally accepted in the United States relating to the expensing of stock options may limit our ability to grant the sizes or types of stock awards that job candidates may require to accept employment with us. Our failure to attract and retain these qualified employees could significantly harm our business. The loss of the services of any of our qualified employees, the inability to attract or retain qualified personnel in the future or delays in hiring required personnel could hinder the development and introduction of and negatively impact our ability to sell our products. In addition, employees may leave our company and subsequently compete against us. Moreover, companies in our industry whose employees accept positions with competitors frequently claim that their competitors have engaged in unfair hiring practices. We have been subject to claims of this type and may be subject to such claims in the future as we seek to hire qualified personnel. Some of these claims may result in material litigation. We could incur substantial costs in defending ourselves against these claims, regardless of their merits.

Our failure to protect our intellectual property may significantly harm our business.

Our success and ability to compete is dependent in part on our proprietary technology. We rely on a combination of patent, copyright, trademark and trade secret laws, as well as confidentiality agreements to establish and protect our proprietary rights. We license certain of our proprietary technology, including our digital diagnostics technology, to customers who include current and potential competitors, and we rely largely on provisions of our licensing agreements to protect our intellectual property rights in this technology. Although a number of patents have been issued to us, we have obtained a number of other patents as a result of our acquisitions, and we have filed applications for additional patents, we cannot assure you that any patents will issue as a result of pending patent applications or that our issued patents will be upheld. Additionally, significant technology used in our product lines is not the subject of any patent protection, and we may be unable to obtain patent protection on such technology in the future. Any infringement of our proprietary rights could result in significant litigation costs, and any failure to adequately protect our proprietary rights could result in our competitors offering similar products, potentially resulting in loss of a competitive advantage and decreased revenues.

Despite our efforts to protect our proprietary rights, existing patent, copyright, trademark and trade secret laws afford only limited protection. In addition, the laws of some foreign countries do not protect our proprietary rights to the same extent as do the laws of the United States. Attempts may be made to copy or reverse engineer aspects of our products or to obtain and use information that we regard as proprietary. Accordingly, we may not be able to prevent misappropriation of our technology or deter others from developing similar technology. Furthermore, policing the unauthorized use of our products is difficult and expensive. We are currently engaged in pending litigation to enforce certain of our patents, and additional litigation may be necessary in the future to enforce our intellectual

51

#### **Table of Contents**

property rights or to determine the validity and scope of the proprietary rights of others. In connection with the pending litigation, substantial management time has been, and will continue to be, expended. In addition, we have incurred, and we expect to continue to incur, substantial legal expenses in connection with these pending lawsuits. These costs and this diversion of resources could significantly harm our business.

# Claims that we infringe third-party intellectual property rights could result in significant expenses or restrictions on our ability to sell our products.

The networking industry is characterized by the existence of a large number of patents and frequent litigation based on allegations of patent infringement. We have been involved in the past as a defendant in patent infringement lawsuits, and we were recently found liable in a patent infringement lawsuit filed against Optium by JDS Uniphase Corporation and Emcore Corporation. From time to time, other parties may assert patent, copyright, trademark and other intellectual property rights to technologies and in various jurisdictions that are important to our business. Any claims asserting that our products infringe or may infringe proprietary rights of third parties, if determined adversely to us, could significantly harm our business. Any claims, with or without merit, could be time-consuming, result in costly litigation, divert the efforts of our technical and management personnel, cause product shipment delays or require us to enter into royalty or licensing agreements, any of which could significantly harm our business. In addition, our agreements with our customers typically require us to indemnify our customers from any expense or liability resulting from claimed infringement of third party intellectual property rights. In the event a claim against us was successful and we could not obtain a license to the relevant technology on acceptable terms or license a substitute technology or redesign our products to avoid infringement, our business would be significantly harmed.

Numerous patents in our industry are held by others, including academic institutions and competitors. Optical subsystem suppliers may seek to gain a competitive advantage or other third parties may seek an economic return on their intellectual property portfolios by making infringement claims against us. In the future, we may need to obtain license rights to patents or other intellectual property held by others to the extent necessary for our business. Unless we are able to obtain those licenses on commercially reasonable terms, patents or other intellectual property held by others could inhibit our development of new products. Licenses granting us the right to use third party technology may not be available on commercially reasonable terms, if at all. Generally, a license, if granted, would include payments of up-front fees, ongoing royalties or both. These payments or other terms could have a significant adverse impact on our operating results.

# Our products may contain defects that may cause us to incur significant costs, divert our attention from product development efforts and result in a loss of customers.

Our products are complex and defects may be found from time to time. Networking products frequently contain undetected software or hardware defects when first introduced or as new versions are released. In addition, our products are often embedded in or deployed in conjunction with our customers—products which incorporate a variety of components produced by third parties. As a result, when problems occur, it may be difficult to identify the source of the problem. These problems may cause us to incur significant damages or warranty and repair costs, divert the attention of our engineering personnel from our product development efforts and cause significant customer relation problems or loss of customers, all of which would harm our business.

# We are subject to pending shareholder derivative legal proceedings.

We have been named as a nominal defendant in several purported shareholder derivative lawsuits concerning the granting of stock options. These cases have been consolidated into two proceedings pending in federal and state courts in California. The plaintiffs in all of these cases have alleged that certain current or former officers and directors of Finisar caused it to grant stock options at less than fair market value, contrary to our public statements (including statements in our financial statements), and that, as a result, those officers and directors are liable to Finisar. No specific amount of damages has been alleged and, by the nature of the lawsuits no damages will be alleged, against Finisar. On May 22, 2007, the state court granted our motion to stay the state court action pending resolution of the consolidated federal court action. On August 28, 2007, we and the individual defendants filed motions to dismiss the complaint which were granted on January 11, 2008. On May 12, 2008, the plaintiffs filed a further amended complaint in the federal court action. On July 1, 2008, we and the individual defendants filed motions to dismiss the amended complaint. On September 22, 2009, the Court granted the motions to dismiss. The plaintiffs are appealing this order.

We will continue to incur legal fees in this case, including expenses for the reimbursement of legal fees of present and former officers and directors under indemnification obligations. The expense of continuing to defend such litigation may be significant. The amount of time to resolve these lawsuits is unpredictable and these actions may divert management s attention from the day-to-day operations of our business, which could adversely affect our business, results of operations and cash flows.

# Our business and future operating results may be adversely affected by events outside our control.

Our business and operating results are vulnerable to events outside of our control, such as earthquakes, fire, power loss, telecommunications failures and uncertainties arising out of terrorist attacks in the United States and overseas. Our corporate headquarters and a portion of our manufacturing operations are located in California. California in particular has been vulnerable to natural disasters, such as earthquakes, fires and floods, and other risks which at times have disrupted the local economy and posed physical risks to our property. We are also dependent on communications links with our overseas manufacturing locations and would be significantly harmed if these links were interrupted for any significant length of time. We presently do not have adequate

52

#### **Table of Contents**

redundant, multiple site capacity if any of these events were to occur, nor can we be certain that the insurance we maintain against these events would be adequate.

The conversion of our outstanding convertible subordinated notes would result in substantial dilution to our current stockholders.

As of January 31, 2010, we had outstanding 5.0% Convertible Senior Notes due 2029 in the principal amount of \$100.0 million, 2 1/2% Convertible Senior Subordinated Notes due 2010 in the principal amount of \$25.7 million and 2 1/2% Convertible Subordinated Notes due 2010 in the principal amount of \$3.9 million. The \$100.0 million in principal amount of our 5.0% Senior Notes are convertible, at the option of the holder, at any time on or prior to maturity into shares of our common stock at a conversion price of \$10.68 per share. The \$3.9 million in principal amount of our 2 1/2% Subordinated Notes are convertible, at the option of the holder, at any time on or prior to maturity into shares of our common stock at a conversion price of \$29.64 per share. The \$25.7 million in principal amount of our 2 1/2% Senior Subordinated Notes are convertible at a conversion price of \$26.24, with the underlying principal payable in cash, upon the trading price of our common stock reaching \$39.36 for a period of time. An aggregate of approximately 9,821,000 shares of common stock would be issued upon the conversion of all outstanding convertible notes at these exchange rates, which would dilute the voting power and ownership percentage of our existing stockholders. We have previously entered into privately negotiated transactions with certain holders of our convertible notes for the repurchase of notes in exchange for a greater number of shares of our common stock than would have been issued had the principal amount of the notes been converted at the original conversion rate specified in the notes, thus resulting in more dilution. We may enter into similar transactions in the future and, if we do so, there will be additional dilution to the voting power and percentage ownership of our existing stockholders.

Delaware law, our charter documents and our stockholder rights plan contain provisions that could discourage or prevent a potential takeover, even if such a transaction would be beneficial to our stockholders.

Some provisions of our certificate of incorporation and bylaws, as well as provisions of Delaware law, may discourage, delay or prevent a merger or acquisition that a stockholder may consider favorable. These include provisions:

authorizing the board of directors to issue additional preferred stock;

prohibiting cumulative voting in the election of directors;

limiting the persons who may call special meetings of stockholders;

prohibiting stockholder actions by written consent;

creating a classified board of directors pursuant to which our directors are elected for staggered three-year terms;

permitting the board of directors to increase the size of the board and to fill vacancies;

requiring a super-majority vote of our stockholders to amend our bylaws and certain provisions of our certificate of incorporation; and

establishing advance notice requirements for nominations for election to the board of directors or for proposing matters that can be acted on by stockholders at stockholder meetings.

We are subject to the provisions of Section 203 of the Delaware General Corporation Law which limit the right of a corporation to engage in a business combination with a holder of 15% or more of the corporation s outstanding voting securities, or certain affiliated persons.

In addition, in September 2002, our board of directors adopted a stockholder rights plan under which our stockholders received one share purchase right for each share of our common stock held by them. Subject to certain exceptions, the rights become exercisable when a person or group (other than certain exempt persons) acquires, or

announces its intention to commence a tender or exchange offer upon completion of which such person or group would acquire, 20% or more of our common stock without prior board approval. Should such an event occur, then, unless the rights are redeemed or have expired, our stockholders, other than the acquirer, will be entitled to purchase shares of our common stock at a 50% discount from its then-Current Market Price (as defined) or, in the case of certain business combinations, purchase the common stock of the acquirer at a 50% discount.

Although we believe that these charter and bylaw provisions, provisions of Delaware law and our stockholder rights plan provide an opportunity for the board to assure that our stockholders realize full value for their investment, they could have the effect of delaying or preventing a change of control, even under circumstances that some stockholders may consider beneficial.

We do not currently intend to pay dividends on Finisar common stock and, consequently, a stockholder s ability to achieve a return on such stockholder s investment will depend on appreciation in the price of the common stock.

53

#### **Table of Contents**

We have never declared or paid any cash dividends on Finisar common stock and we do not currently intend to do so for the foreseeable future. We currently intend to invest our future earnings, if any, to fund our growth. Therefore, a stockholder is not likely to receive any dividends on such stockholder s common stock for the foreseeable future.

Our stock price has been and is likely to continue to be volatile.

The trading price of our common stock has been and is likely to continue to be subject to large fluctuations. Our stock price may increase or decrease in response to a number of events and factors, including:

trends in our industry and the markets in which we operate;

changes in the market price of the products we sell;

changes in financial estimates and recommendations by securities analysts;

acquisitions and financings;

quarterly variations in our operating results;

the operating and stock price performance of other companies that investors in our common stock may deem comparable; and

purchases or sales of blocks of our common stock.

Part of this volatility is attributable to the current state of the stock market, in which wide price swings are common. This volatility may adversely affect the prices of our common stock regardless of our operating performance. If any of the foregoing occurs, our stock price could fall and we may be exposed to class action lawsuits that, even if unsuccessful, could be costly to defend and a distraction to management.

#### Item 4. Submission of Matters to a Vote of Security Holders.

Our annual meeting of stockholders was held on November 18, 2009. At the meeting, the following matters were submitted to a vote of our stockholders:

*Election of Directors.* The following persons were elected as Class I directors, to hold office for three-year terms:

	Shares Voted	
Name	Affirmatively	Votes Withheld
Roger C. Ferguson	53,028,179	1,437,516
Larry D. Mitchell	53.022.997	1,442,698

Approval of an Amendment to our 1999 Employee Stock Purchase Plan and 1999 International Employee Stock Purchase Plan. An amendment to our 1999 Employee Stock Purchase Plan and 1999 International Employee Stock Purchase Plan to increase the number of shares of our common stock reserved for issuance thereunder by 250,000 shares, with such additional shares to be used solely for issuance to participating employees on December 15, 2009, the next scheduled purchase date under the plans, was approved by a vote of 31,261,015 shares for; 2,775,713 shares against; 78,529 shares abstaining; and 20,350,438 broker non-votes.

Approval of the Adoption of our 2009 Employee Stock Purchase Plan and 2009 International Employee Stock Purchase Plan. The adoption of our 2009 Employee Stock Purchase Plan and 2009 International Employee Stock Purchase Plan and authorization to reserve 2,500,000 shares of our common stock for issuance under such plans and automatic annual increases of 125,000 shares in the number of shares of our common stock reserved for issuance under such plans on May 1 of each year beginning with May 1, 2010 and continuing through May 1, 2015, was approved by a vote of 31,319,306 shares for; 2,714,970 shares against; 80,981 shares abstaining; and 20,350,438 broker non-votes.

*Ratification of Appointment of Independent Auditors.* The appointment of Ernst & Young LLP to serve as our independent auditors for the fiscal year ending April 30, 2010 was ratified by a vote of 53,421,341 shares for; 1,000,340 shares against; and 44,014 shares abstaining.

# Item 6. Exhibits

The exhibits listed in the Exhibit Index are filed as part of this report (see page 56).

54

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### FINISAR CORPORATION

By: /s/ JERRY S. RAWLS

Jerry S. Rawls

Chairman of the Board (Co-Principal Executive Officer)

By: /s/ EITAN GERTEL

Eitan Gertel

Chief Executive Officer (Co-Principal Executive Officer)

By: /s/ STEPHEN K. WORKMAN

Stephen K. Workman Senior Vice President, Finance and Chief Financial Officer

Dated: March 8, 2010

55

# **Table of Contents**

# **EXHIBIT INDEX**

Exhibit Number 10.1	Description First amendment to Credit Agreement dated January 7, 2010 by and among Finisar Corporation, Optium Corporation and Wells Fargo Foothill, LLC
10.2	Loan Contract dated January 6, 2010 by and between Finisar Shanghai Inc and Xiamen International Bank, Shanghai Branch
31.1	Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.3	Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.3	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  56