

NORTHEAST COMMUNITY BANCORP INC  
Form 10-Q  
November 13, 2006

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549**

**FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 0-51852

**Northeast Community  
Bancorp, Inc.**

(Exact name of registrant as specified in its charter)

**United States of America**  
(State or other jurisdiction of incorporation or organization)

**06-178-6701**  
(I.R.S. Employer Identification No.)

**325 Hamilton Avenue, White Plains, New York**  
(Address of principal executive offices)

**10601**  
(Zip Code)

**(914) 684-2500**  
(Registrant's telephone number, including area code)

**N/A**  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. (See definition of "accelerated filer and large accelerated filer" in rule 12b-2 of the exchange act).

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of November 13, 2006, the registrant had 13,225,000 shares of \$0.01 par value common stock outstanding.

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Table of Contents**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED)**

**September 30, 2006**                      **December 31, 2005**  
(In thousands, except for per share amounts)

**ASSETS**

|                                                                                         |           |                |           |                |
|-----------------------------------------------------------------------------------------|-----------|----------------|-----------|----------------|
| Cash and amounts due from depository institutions                                       | \$        | 2,577          | \$        | 2,929          |
| Interest-bearing deposits                                                               |           | 18,761         |           | 24,460         |
| Cash and Cash Equivalents                                                               |           | 21,338         |           | 27,389         |
| Securities available for sale                                                           |           | 354            |           | 362            |
| Securities held to maturity                                                             |           | 48,723         |           | 12,228         |
| Loans receivable, net of allowance for loan losses of \$1,200 and \$1,200, respectively |           | 197,375        |           | 190,896        |
| Premises and equipment, net                                                             |           | 11,144         |           | 5,002          |
| Federal Home Loan Bank of New York stock, at cost                                       |           | 399            |           | 357            |
| Bank owned life insurance                                                               |           | 8,062          |           | -              |
| Accrued interest receivable                                                             |           | 1,039          |           | 1,003          |
| Other assets                                                                            |           | 1,676          |           | 1,584          |
| <b>Total Assets</b>                                                                     | <b>\$</b> | <b>290,110</b> | <b>\$</b> | <b>238,821</b> |

**LIABILITIES AND STOCKHOLDERS' EQUITY****LIABILITIES**

## Deposits:

|                                                       |    |         |    |         |
|-------------------------------------------------------|----|---------|----|---------|
| Non-interest bearing                                  | \$ | 1,246   | \$ | 1,499   |
| Interest bearing                                      |    | 189,022 |    | 191,815 |
| Total Deposits                                        |    | 190,268 |    | 193,314 |
| Advance payments by borrowers for taxes and insurance |    | 2,803   |    | 1,703   |
| Accounts payable and accrued expenses                 |    | 521     |    | 684     |
| Total Liabilities                                     |    | 193,592 |    | 195,701 |

**COMMITMENTS AND CONTINGENCIES**

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**STOCKHOLDERS' EQUITY**

|                                                                                                                       |     |   |
|-----------------------------------------------------------------------------------------------------------------------|-----|---|
| Preferred stock, \$.01 par value: 1,000,000 shares authorized, none issued                                            | -   | - |
| Common stock, \$.01 par value; 19,000,000 shares authorized, issued and outstanding: 13,225,000 at September 30, 2006 | 132 | - |

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|                                                   |                   |                   |
|---------------------------------------------------|-------------------|-------------------|
| Additional paid in capital                        | 57,503            | -                 |
| Unearned ESOP shares                              | (4,990)           | -                 |
| Retained earnings                                 | 43,836            | 43,089            |
| Accumulated other comprehensive income            | 37                | 31                |
| Total Stockholders' Equity                        | 96,518            | 43,120            |
| <b>Total Liabilities and Stockholders' Equity</b> | <b>\$ 290,110</b> | <b>\$ 238,821</b> |

See Notes to Consolidated Financial Statements.

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Table of Contents**CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**

|                                                                                | <b>Three Months Ended</b>                           |               | <b>Nine Months Ended</b> |                 |
|--------------------------------------------------------------------------------|-----------------------------------------------------|---------------|--------------------------|-----------------|
|                                                                                | <b>September 30,</b>                                |               | <b>September 30,</b>     |                 |
|                                                                                | <b>2006</b>                                         | <b>2005</b>   | <b>2006</b>              | <b>2005</b>     |
|                                                                                | <b>(In thousands, except for per share amounts)</b> |               |                          |                 |
| <b>INTEREST INCOME</b>                                                         |                                                     |               |                          |                 |
| Loans                                                                          | \$ 3,115                                            | \$ 2,859      | \$ 9,245                 | \$ 8,347        |
| Interest-earning deposits                                                      | 549                                                 | 284           | 1,209                    | 884             |
| Securities                                                                     | 287                                                 | 135           | 543                      | 369             |
| <b>Total Interest Income</b>                                                   | <b>3,951</b>                                        | <b>3,278</b>  | <b>10,997</b>            | <b>9,600</b>    |
| <b>INTEREST EXPENSE</b>                                                        |                                                     |               |                          |                 |
| Deposits                                                                       | 1,225                                               | 798           | 3,200                    | 2,262           |
| <b>Total Interest Expense</b>                                                  | <b>1,225</b>                                        | <b>798</b>    | <b>3,200</b>             | <b>2,262</b>    |
| <b>Net Interest Income</b>                                                     | <b>2,726</b>                                        | <b>2,480</b>  | <b>7,797</b>             | <b>7,338</b>    |
| <b>PROVISION FOR LOAN LOSSES</b>                                               |                                                     |               |                          |                 |
| <b>Net Interest Income after Provision for Loan Losses</b>                     | <b>2,726</b>                                        | <b>2,480</b>  | <b>7,797</b>             | <b>7,338</b>    |
| <b>NON-INTEREST INCOME</b>                                                     |                                                     |               |                          |                 |
| Other loan fees and service charges                                            | 271                                                 | 442           | 677                      | 1,063           |
| Net loss from premises and equipment                                           | -                                                   | (13)          | -                        | (19)            |
| Other                                                                          | 68                                                  | 5             | 77                       | 20              |
| <b>Total Non-Interest Income</b>                                               | <b>339</b>                                          | <b>434</b>    | <b>754</b>               | <b>1,064</b>    |
| <b>NON-INTEREST EXPENSES</b>                                                   |                                                     |               |                          |                 |
| Salaries and employee benefits                                                 | 1,267                                               | 1,003         | 3,396                    | 3,074           |
| Net occupancy expense of premises                                              | 264                                                 | 208           | 764                      | 601             |
| Equipment                                                                      | 119                                                 | 87            | 322                      | 304             |
| Outside data processing                                                        | 147                                                 | 140           | 433                      | 419             |
| Advertising                                                                    | 36                                                  | 9             | 82                       | 65              |
| Other                                                                          | 475                                                 | 418           | 1,364                    | 1,175           |
| <b>Total Non-Interest Expenses</b>                                             | <b>2,308</b>                                        | <b>1,865</b>  | <b>6,361</b>             | <b>5,638</b>    |
| <b>Income before Income Taxes</b>                                              | <b>757</b>                                          | <b>1,049</b>  | <b>2,190</b>             | <b>2,764</b>    |
| <b>INCOME TAXES</b>                                                            |                                                     |               |                          |                 |
| <b>Net Income</b>                                                              | <b>\$ 438</b>                                       | <b>\$ 587</b> | <b>\$ 1,247</b>          | <b>\$ 1,545</b> |
| <b>Net Income per common share-basic and diluted</b>                           | <b>\$ .04</b>                                       | <b>N/A</b>    | <b>N/A</b>               | <b>N/A</b>      |
| <b>Weighted average number of common shares outstanding- basic and diluted</b> | <b>12,016</b>                                       | <b>N/A</b>    | <b>N/A</b>               | <b>N/A</b>      |

See Notes to Consolidated Financial Statements.





Table of Contents**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED)****Nine Months Ended September 30, 2006 and 2005**

|                                                                           | Common<br>Stock | Additional<br>Paid-in<br>Capital | Unearned<br>ESOP<br>Shares | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income | Total<br>Equity | Comprehensive<br>Income |
|---------------------------------------------------------------------------|-----------------|----------------------------------|----------------------------|----------------------|-------------------------------------------------|-----------------|-------------------------|
|                                                                           | (In thousands)  |                                  |                            |                      |                                                 |                 |                         |
| Balance at December 31,<br>2004                                           | \$ -            | \$ -                             | \$ -                       | \$ 41,099            | \$ 47                                           | \$ 41,146       |                         |
| Comprehensive income:                                                     |                 |                                  |                            |                      |                                                 |                 |                         |
| Net income                                                                | -               | -                                | -                          | 1,545                | -                                               | 1,545           | \$ 1,545                |
| Unrealized (loss) on<br>securities<br>available for sale, net of<br>taxes | -               | -                                | -                          | -                    | (18)                                            | (18)            | (18)                    |
| Total comprehensive<br>income                                             |                 |                                  |                            |                      |                                                 |                 | \$ 1,527                |
| Balance at September 30,<br>2005                                          | \$ -            | \$ -                             | \$ -                       | \$ 42,644            | \$ 29                                           | \$ 42,673       |                         |
| Balance at December<br>31, 2005                                           | \$ -            | \$ -                             | \$ -                       | \$ 43,089            | \$ 31                                           | \$ 43,120       |                         |
| Comprehensive income:                                                     |                 |                                  |                            |                      |                                                 |                 |                         |
| Net income                                                                | -               | -                                | -                          | 1,247                | -                                               | 1,247           | \$ 1,247                |
| Unrealized gain on<br>securities<br>available for sale, net of<br>taxes   | -               | -                                | -                          | -                    | 6                                               | 6               | 6                       |
| ESOP shares earned                                                        | -               | 8                                | 194                        | -                    | -                                               | 202             |                         |
| Capitalization of Mutual<br>Holding Company                               | -               | -                                | -                          | (500)                | -                                               | (500)           |                         |
| Issuance of common<br>stock                                               | 132             | 57,495                           | -                          | -                    | -                                               | 57,627          |                         |
| Common stock acquired<br>by ESOP                                          | -               | -                                | (5,184)                    | -                    | -                                               | (5,184)         |                         |
| Total comprehensive<br>income                                             |                 |                                  |                            |                      |                                                 |                 | \$ 1,253                |
| Balance at September<br>30, 2006                                          | \$ 132          | \$ 57,503                        | \$ (4,990)                 | \$ 43,836            | \$ 37                                           | \$ 96,518       |                         |

See Notes to Consolidated Financial Statements.

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|                                                                                   | <b>Nine Months Ended<br/>September 30,</b> |                 |
|-----------------------------------------------------------------------------------|--------------------------------------------|-----------------|
|                                                                                   | <b>2006</b>                                | <b>2005</b>     |
|                                                                                   | <b>(In thousands)</b>                      |                 |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                       |                                            |                 |
| Net income                                                                        | \$ 1,247                                   | \$ 1,545        |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                            |                 |
| Amortization (accretion) of securities premiums and discounts, net                | (115)                                      | 13              |
| Provision for depreciation                                                        | 417                                        | 431             |
| Amortization of deferred loan discounts, fees and costs, net                      | 114                                        | 53              |
| Loss from dispositions of premises and equipment                                  | -                                          | 19              |
| (Increase) in bank owned life insurance                                           | (62)                                       | -               |
| (Increase) in accrued interest receivable                                         | (36)                                       | (49)            |
| (Increase) in other assets                                                        | (92)                                       | (112)           |
| Increase in accrued interest payable                                              | 7                                          | -               |
| Increase (decrease) in other liabilities                                          | (163)                                      | 20              |
| ESOP shares earned                                                                | 202                                        | -               |
| <b>Net Cash Provided by Operating Activities</b>                                  | <b>1,519</b>                               | <b>1,920</b>    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                       |                                            |                 |
| Net (increase) in loans                                                           | (6,593)                                    | (15,275)        |
| Purchase of securities held to maturity                                           | (40,459)                                   | (1,999)         |
| Proceeds from principal repayments on securities available for sale               | 14                                         | 56              |
| Proceeds from principal repayments on securities held to maturity                 | 4,079                                      | 1,371           |
| Purchases of FHLB stock                                                           | (42)                                       | (123)           |
| Purchases of premises and equipment                                               | (6,559)                                    | (115)           |
| Proceeds from sale of premises and equipment                                      | -                                          | 23              |
| Purchase of bank owned life insurance                                             | (8,000)                                    | -               |
| <b>Net Cash (Used in) Investing Activities</b>                                    | <b>(57,560)</b>                            | <b>(16,062)</b> |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                       |                                            |                 |
| Net increase (decrease) in deposits                                               | (3,053)                                    | 270             |
| Increase in advance payments by borrowers for taxes and insurance                 | 1,100                                      | 868             |
| Net proceeds of initial public stock offering                                     | 57,627                                     | -               |
| Common stock acquired by ESOP                                                     | (5,184)                                    | -               |
| Initial capitalization of mutual holding company                                  | (500)                                      | -               |
| <b>Net Cash Provided by Financing Activities</b>                                  | <b>49,990</b>                              | <b>1,138</b>    |

|                                                  |    |         |    |          |
|--------------------------------------------------|----|---------|----|----------|
| <b>Net Decrease in Cash and Cash Equivalents</b> |    | (6,051) |    | (13,004) |
| <b>Cash and Cash Equivalents - Beginning</b>     |    | 27,389  |    | 48,555   |
| <b>Cash and Cash Equivalents - Ending</b>        | \$ | 21,338  | \$ | 35,551   |

**SUPPLEMENTARY CASH FLOWS INFORMATION**

|                   |    |       |    |       |
|-------------------|----|-------|----|-------|
| Income taxes paid | \$ | 1,087 | \$ | 1,154 |
| Interest paid     | \$ | 3,193 | \$ | 2,262 |

See Notes to Consolidated Financial Statements.

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**NORTHEAST COMMUNITY BANCORP, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 1 - BASIS OF PRESENTATION**

Northeast Community Bancorp, Inc. (the "Company") is a Federally-chartered corporation that was organized to be the mid-tier holding company for Northeast Community Bank (the "Bank"), in conjunction with the Bank's reorganization from a mutual savings bank to the mutual holding company structure on July 5, 2006. The accompanying unaudited consolidated financial statements as of and for the three and nine-month periods ended September 30, 2006, include the accounts of the Company and the Bank. All significant intercompany accounts and transactions have been eliminated in consolidation. The unaudited consolidated financial statements as of December 31, 2005 and for the three and nine months ended September 30, 2005, include only the accounts of the Bank as the Company was not in existence prior to such date.

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting only of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the nine-month period ended September 30, 2006 are not necessarily indicative of the results that may be expected for the full year or any other interim period. The December 31, 2005 consolidated statement of financial condition data was derived from audited financial statements, but does not include all disclosures required by generally accepted accounting principles.

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that effect certain recorded amounts and disclosures. Accordingly, actual results could differ from those estimates. The most significant estimate pertains to the allowance for loan losses.

**NOTE 2 - MUTUAL HOLDING COMPANY REORGANIZATION AND MINORITY STOCK ISSUANCE**

The Company was organized as a federal corporation at the direction of the Bank in connection with the mutual holding company reorganization of the Bank. The reorganization was completed on July 5, 2006. In the reorganization, the Company sold 5,951,250 or 45% of its outstanding shares of common stock to the public and issued 7,273,750 or 55% of its outstanding shares of common stock to Northeast Community Bancorp, MHC, the mutual holding company for the Bank (the "MHC"). The MHC must hold at least 51% of the outstanding stock of the Company so long as the MHC exists. In addition to owning shares of Company common stock, the MHC was capitalized with \$500,000 in cash from the Bank. Costs incurred in connection with the Company's common stock offering were recorded as a reduction of the proceeds from the offering and were approximately \$1.9 million. Net proceeds from the common stock offering amounted to approximately \$57.6 million.

**NOTE 3 - EARNINGS PER SHARE**

Basic earnings per common share is calculated by dividing the net income available to common stockholders by the weighted-average number of common shares outstanding during the period. Diluted earnings per common share is computed in a manner similar to basic earnings per common share except that the weighted-average number of common shares outstanding is increased to include the incremental common shares (as computed using the treasury stock method) that would have been outstanding if all potentially dilutive common stock equivalents were issued during the period. Common stock equivalents may include restricted stock awards and stock options. Anti-dilutive

shares are common stock equivalents with weighted-average exercise prices in excess of the weighted-average market value for the periods presented. The Company has not granted any restricted stock awards or stock options and, during the three and nine-month periods ended September 30, 2006 and 2005, had no potentially dilutive common stock equivalents. Unallocated common shares held by the Employee Stock Ownership Plan ("ESOP") are not included in the weighted-average number of common shares outstanding for purposes of calculating both basic and diluted earnings per common share until they are committed to be released.

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Earnings per common share data is not presented for the nine months ended September 30, 2006 and for the three months and nine months ended September 30, 2005 as the Company had no publicly held shares outstanding prior to the Company's initial public offering on July 5, 2006. Per share data for the three months ended September 30, 2006 are calculated by utilizing net income and the weighted-average common shares outstanding in the three-month period.

**NOTE 4 - EMPLOYEE STOCK OWNERSHIP PLAN**

On July 5, 2006, the Bank established an employee stock ownership plan ("ESOP") for substantially all of its full-time employees. The ESOP borrowed \$5,184,200 from the Company and used those funds to acquire 518,420 shares of the Company's common stock in connection with the reorganization at a price of \$10.00 per share. The loan is secured by shares purchased with the loan proceeds and will be repaid by the ESOP with funds from the Company's discretionary contributions to the ESOP and earnings on ESOP assets. Shares purchased by the ESOP with the loan proceeds are held in a suspense account and are allocated to ESOP participants as principal and interest payments are made by the ESOP to the Company. Shares released from the suspense account will be allocated to each eligible participant based on the ratio of each such participant's compensation, as defined in the ESOP, to the total compensation of all eligible plan participants. As the unearned shares are released from suspense, the Company will recognize compensation expense equal to the fair value of the ESOP shares during the periods in which they become committed to be released. To the extent that the fair value of the ESOP shares released differs from the cost of such shares, the difference is charged or credited to equity as additional paid-in capital. ESOP expense for the three and nine months ended September 30, 2006, was \$202,000.

**NOTE 5 - EFFECT OF RECENT ACCOUNTING PRONOUNCEMENTS**

In December 2004, the Financial Accounting Standards Board (the "FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 123 (revised 2004), "Share-Based Payment." This statement revises the original guidance contained in SFAS No. 123 and supersedes Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees," and its related implementation guidance. Under SFAS No. 123 (revised 2004), an entity such as the Bank will be required to measure the cost of employee services received in exchange for any award of equity instruments made after December 31, 2005, based on the grant-date fair value of the award (with limited exceptions) and recognize such cost over the period during which an employee is required to provide service in exchange for the award (usually the vesting period). For stock options and similar instruments, grant-date fair value will be estimated using option-pricing models adjusted for the unique characteristics of instruments (unless observable market prices for the same or similar instruments are available). SFAS No. 123 (revised 2004) does not have any effect on the Company's existing historical consolidated financial statements as the Company has not had and does not currently have any stock-based compensation grants which would be subject to SFAS No. 123 (revised 2004). However, should the Company grant stock compensation awards in the future, any such awards will require the recording of compensation expense.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements", which defines fair value, establishes a framework for measuring fair value under U.S. GAAP, and expands disclosures about fair value measurements. SFAS No. 157 applies to other accounting pronouncements that require or permit fair value measurements. The new guidance is effective for financial statements issued for fiscal years beginning after November 15, 2007, and for interim periods within those fiscal years. We are currently evaluating the potential impact, if any, of the adoption of SFAS No. 157 on our consolidated financial position, results of operations and cash flows.

On September 29, 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans", which amends SFAS Nos. 87 and 106 to require recognition of the overfunded or underfunded status of pension and other postretirement benefit plans on the balance sheet. Under SFAS 158, gains and

losses, prior service costs and credits, and any remaining transition amounts under SFAS Nos. 87 and 106 that have not yet been recognized through net periodic benefit cost will be recognized in accumulated other comprehensive income, net of tax effects, until they are amortized as a component of net periodic cost. The measurement date — the date at which the benefit obligation and plan assets are measured — is required to be the company's fiscal year end. SFAS 158 is effective for publicly-held companies for fiscal years ending after December 15, 2006, except for the measurement date provisions, which are effective for fiscal years ending after December 15, 2008. This pronouncement does not have any current impact on the Company's determination or reporting of our financial results as the Company does not currently have any defined benefit pension or postretirement plans. However, should we implement any such plans in the future, the guidance of this pronouncement will be applied.



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In September 2006, the FASB issued FASB Staff Position AUG AIR-1, *Accounting for Planned Major Maintenance Activities*, which is effective for fiscal years beginning after December 15, 2006. This position statement eliminates the accrue-in-advance method of accounting for planned major maintenance activities. We do not expect this pronouncement to have a significant impact on the determination or reporting of our financial results.

On September 13, 2006, the Securities and Exchange Commission (“SEC”) issued Staff Accounting Bulletin (“SAB”) No. 108. SAB No. 108 provides interpretive guidance on how the effects of the carryover or reversal of prior year misstatements should be considered in quantifying a potential current year misstatement. Prior to SAB No. 108, companies might evaluate the materiality of financial-statement misstatements using either the income statement or balance sheet approach, with the income statement approach focusing on new misstatements added in the current year, and the balance sheet approach focusing on the cumulative amount of misstatement present in a company’s balance sheet. Misstatements that would be material under one approach could be viewed as immaterial under another approach, and not be corrected. SAB No. 108 now requires that companies view financial statement misstatements as material if they are material according to either the income statement or balance sheet approach. The Company has analyzed SAB 108 and determined that upon adoption it will have no impact on the Company’s consolidated financial condition or results of operations.

In July 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109* (FIN 48), which clarifies the accounting for uncertainty in tax positions. This Interpretation requires that companies recognize in their financial statements the impact of a tax position, if that position is more likely than not of being sustained on audit, based on the technical merits of the position. The provisions of FIN 48 are effective for fiscal years beginning after December 15, 2006, with the cumulative effect of the change in accounting principle recorded as an adjustment to opening retained earnings. We are currently evaluating the impact of adopting FIN 48 on our consolidated financial statements.

## **Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

Management’s discussion and analysis of the financial condition and results of operations at and for the three and nine months ended September 30, 2006 and 2005 is intended to assist in understanding the financial condition and results of operations of the Company. The information contained in this section should be read in conjunction with the Unaudited Financial Statements and the notes and tables thereto, appearing in Part I, Item 1 of this document.

### **Forward-Looking Statements**

This quarterly report contains forward-looking statements that are based on assumptions and may describe future plans, strategies and expectations of Northeast Community Bancorp, Inc. (the “Company”). These forward-looking statements are generally identified by use of the words “believe,” “expect,” “intend,” “anticipate,” “estimate,” “project” or similar expressions. The Company’s ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations of the Company include, but are not limited to, changes in interest rates, national and regional economic conditions, legislative and regulatory changes, monetary and fiscal policies of the U.S. government, including policies of the U.S. Treasury and the Federal Reserve Board, the quality and composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in Northeast Community Bank’s (the “Bank”) market area, changes in real estate market values in the Bank’s market area, and changes in relevant accounting principles and guidelines. Additional factors that may affect the Company’s results are discussed in the Company’s Registration Statement on Form S-1, as amended, under the heading “Risk Factors.” These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Except as required

by applicable law or regulation, the Company does not undertake, and specifically disclaims any obligation, to release publicly the result of any revisions that may be made to any forward-looking statements to reflect events or circumstances after the date of the statements or to reflect the occurrence of anticipated or unanticipated events.

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**General**

The Company was organized on July 5, 2006 in connection with the mutual holding company reorganization of the Bank. Accordingly, the information set forth in this report for periods prior to July 5, 2006, including information provided in the consolidated financial statements and related financial data, relates to the Bank only.

The Bank is headquartered in White Plains, New York and is a community-oriented financial institution dedicated to serving the financial services needs of consumers and businesses within its market area and its lending territory. We attract deposits from the general public and use such funds primarily to originate multifamily residential real estate loans, mixed use real estate loans and nonresidential real estate loans. We also originate a limited amount of consumer loans. In addition, we operate a loan production office in Wellesley, Massachusetts, which we established in January 2004.

**Comparison of Financial Condition at September 30, 2006 and December 31, 2005**

Total assets at September 30, 2006 were \$290.1 million, an increase of \$51.3 million, or 21.5%, from total assets of \$238.8 million at December 31, 2005. Cash and cash equivalents decreased by \$6.1 million, or 22.1%, to \$21.3 million at September 30, 2006, from \$27.4 million at December 31, 2005. The decrease in short-term liquidity was primarily the result of cash used to fund bank-owned life insurance and the origination of new loans, and deposit outflows.

Loans receivable increased by \$6.5 million, or 3.4%, to \$197.4 million at September 30, 2006 from \$190.9 million at December 31, 2005, due to loan originations exceeding loan repayments. Securities held to maturity increased by \$36.5 million, or 298.5%, to \$48.7 million at September 30, 2006 from \$12.2 million at December 31, 2005. This increase was primarily due to the funds received from the common stock offering completed on July 5, 2006, which were reinvested into short-term securities.

Deposits decreased by \$3.0 million, or 1.6%, to \$190.3 million at September 30, 2006 from \$193.3 million at December 31, 2005. The decrease was primarily attributable to withdrawals being made to purchase shares of common stock in the stock offering.

Stockholders' equity increased by \$53.4 million, or 123.8%, to \$96.5 million at September 30, 2006, from \$43.1 million at December 31, 2005. This increase was primarily the result of the proceeds of the Company's public offering of \$52.4 million and net income of \$1.2 million for the period, partially offset by \$202,000 in ESOP expense.

**Comparison of Operating Results for the Three Months Ended September 30, 2006 and 2005**

**General.** Net income decreased by \$149,000, or 25.4%, to \$438,000 for the three months ended September 30, 2006 from \$587,000 for the three months ended September 30, 2005. The decrease was primarily the result of increases of \$427,000 in interest expense and \$443,000 in non-interest expense and a decrease of \$95,000 in non-interest income, which were partially offset by an increase of \$673,000 in interest income and a \$143,000 decrease in income tax expense.

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**Net Interest Income.** Net interest income increased by \$246,000 to \$2.73 million for the three months ended September 30, 2006 from \$2.48 million for the three months ended September 30, 2005. The increase in net interest income resulted primarily from the increased average balance of net interest-earning assets of \$36.6 million, offset by a 74 basis point decrease in our net interest rate spread to 3.26% for the three months ended September 30, 2006 from 4.00% for the three months ended September 30, 2005. The net interest margin decreased 38 basis points to 3.90% for the three months ended September 30, 2006 from 4.28% for the three months ended September 30, 2005. The decrease in the interest rate spread and net interest margin in the third quarter of 2006 over the same period in 2005 is due mainly to the cost of our interest-bearing liabilities increasing to a greater degree than the increase in the yield earned on our interest-earning assets. The decrease in the net interest margin was mitigated somewhat by the increase in net interest-earning assets.

The following table summarizes average balances and average yields and costs of interest-earning assets and interest-bearing liabilities for the three months ended September 30, 2006 and 2005.

|                                    | <b>Three Months Ended September 30,</b> |                                                |                        |                            |                                                |                        |
|------------------------------------|-----------------------------------------|------------------------------------------------|------------------------|----------------------------|------------------------------------------------|------------------------|
|                                    | <b>Average<br/>Balance</b>              | <b>2006<br/>Interest<br/>and<br/>Dividends</b> | <b>Yield/<br/>Cost</b> | <b>Average<br/>Balance</b> | <b>2005<br/>Interest<br/>and<br/>Dividends</b> | <b>Yield/<br/>Cost</b> |
| <b>(Dollars in thousands)</b>      |                                         |                                                |                        |                            |                                                |                        |
| <b>Assets:</b>                     |                                         |                                                |                        |                            |                                                |                        |
| Interest-earning assets:           |                                         |                                                |                        |                            |                                                |                        |
| Loans                              | \$ 202,552                              | \$ 3,115                                       | 6.15%                  | \$ 176,388                 | \$ 2,859                                       | 6.48%                  |
| Securities                         | 21,899                                  | 287                                            | 5.24                   | 13,833                     | 135                                            | 3.90                   |
| Other interest-earning assets      | 54,844                                  | 549                                            | 4.00                   | 41,584                     | 284                                            | 2.73                   |
| Total interest-earning assets      | 279,295                                 | 3,951                                          | 5.66                   | 231,805                    | 3,278                                          | 5.66                   |
| Allowance for loan losses          | (1,200)                                 |                                                |                        | (1,200)                    |                                                |                        |
| Noninterest-earning assets         | 23,285                                  |                                                |                        | 9,929                      |                                                |                        |
| Total assets                       | \$ 301,380                              |                                                |                        | \$ 240,534                 |                                                |                        |
| <b>Liabilities and equity:</b>     |                                         |                                                |                        |                            |                                                |                        |
| Interest-bearing liabilities:      |                                         |                                                |                        |                            |                                                |                        |
| Interest-bearing demand            | \$ 37,590                               | \$ 55                                          | 0.59%                  | \$ 23,162                  | \$ 15                                          | 0.26%                  |
| Savings and club accounts          | 64,594                                  | 143                                            | 0.89                   | 77,565                     | 96                                             | 0.50                   |
| Certificates of deposit            | 101,781                                 | 1,027                                          | 4.04                   | 92,389                     | 687                                            | 2.97                   |
| Total interest-bearing deposits    | 203,965                                 | 1,225                                          | 2.40                   | 193,116                    | 798                                            | 1.65                   |
| FHLB advances                      | 0                                       | 0                                              | 0.00                   | 0                          | 0                                              | 0.00                   |
| Total interest-bearing liabilities | 203,965                                 | 1,225                                          | 2.40                   | 193,116                    | 798                                            | 1.65                   |
| Noninterest-bearing demand         | 1,410                                   |                                                |                        | 1,575                      |                                                |                        |
| Other liabilities                  | 2,596                                   |                                                |                        | 3,664                      |                                                |                        |
| Total interest-bearing liabilities | 207,971                                 |                                                |                        | 198,355                    |                                                |                        |
| Retained earnings                  | 93,409                                  |                                                |                        | 42,179                     |                                                |                        |
|                                    | \$ 301,380                              |                                                |                        | \$ 240,534                 |                                                |                        |

Total liabilities and retained earnings

|                                                                         |    |         |      |         |
|-------------------------------------------------------------------------|----|---------|------|---------|
| Net interest income                                                     | \$ | 2,726   | \$   | 2,480   |
| Interest rate spread                                                    |    |         | 3.26 | 4.00    |
| Net interest margin                                                     |    |         | 3.90 | 4.28    |
| Net interest-earning assets                                             | \$ | 75,330  | \$   | 38,689  |
| Average interest-earning assets to average interest-bearing liabilities |    | 144.89% |      | 120.03% |

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Interest income increased by \$673,000, or 20.5%, to \$4.0 million for the three months ended September 30, 2006, from \$3.3 million for the three months ended September 30, 2005. Interest income on loans increased by \$256,000, or 9.0%, to \$3.1 million for the three months ended September 30, 2006 from \$2.9 million for the three months ended September 30, 2005 as increased balances more than offset reduced yields. The average balance of the loan portfolio increased by \$26.2 million to \$202.6 million for the three months ended September 30, 2006 from \$176.4 million for the three months ended September 30, 2005 as originations outpaced repayments. The average yield on loans decreased 33 basis points to 6.15% for the three months ended September 30, 2006 from 6.48% for the three months ended September 30, 2005. Interest income on investment securities increased by \$152,000 to \$287,000 for the three months ended September 30, 2006 from \$135,000 for the three months ended September 30, 2005. The increase was primarily due to an increase of \$8.1 million in average balance of securities to \$21.9 million for the 2006 period from \$13.8 million in the 2005 period and an increase in the average yield on securities of 134 basis points to 5.24% for the three months ended September 30, 2006 from 3.90% for the three months ended September 30, 2005. The increase in average balance was fueled by the funds received in the recently completed stock offering while yield improved due to higher rates available on securities purchased. Interest on other interest-earning assets increased \$265,000 to \$549,000 for the three months ended September 30, 2006 from \$284,000 for the three months ended September 30, 2005, primarily as a result of a 127 basis point increase in the yield to 4.00% for the three months ended September 30, 2006 from 2.73% for the three months ended September 30, 2005 and an increase in the average balance of other interest-earning assets to \$54.8 million for the three months ended September 30, 2006 as compared to \$41.6 million for the three months ended September 30, 2005. The increase in average balance was due to the funds raised in the recently completed stock offering while yield improved due to higher short-term interest rates.

Interest expense increased \$427,000, or 53.5%, to \$1.2 million for the three months ended September 30, 2006 from \$798,000 for the three months ended September 30, 2005. The increase was the result of a 75 basis point increase in the average interest rate paid on deposits to 2.40% for the three months ended September 30, 2006 from 1.65% for the three months ended September 30, 2005, along with an increase in the average balance of interest-bearing deposits to \$204.0 million for the three months ended September 30, 2006 as compared to \$193.1 million for the three months ended September 30, 2005. The increased cost of deposits was the result of the general increase in short-term interest rates.

**Provision for Loan Losses.** The allowance for loan losses was \$1.2 million at September 30, 2006, June 30, 2006, and September 30, 2005, representing 0.61%, 0.59%, and 0.65%, respectively, of total loans. There were no charge-offs, recoveries or provisions for loan losses added during the three months ended September 30, 2006 and 2005. We had one loan totaling \$1,000 that was 90 or more days delinquent and accruing at both September 30, 2006 and June 30, 2006. We had no non-performing loans at September 30, 2005.

**Non-interest Income.** Non-interest income decreased \$95,000, or 21.9%, to \$339,000 for the three months ended September 30, 2006 from \$434,000 for the three months ended September 30, 2005. The decrease was primarily due to a reduction in mortgage loan prepayment penalties of \$171,000 partially offset by an increase in income from bank-owned life insurance, which was purchased in 2006, of \$62,000.

**Non-interest Expense.** Non-interest expense increased \$443,000, or 23.8%, to \$2.3 million for the three months ended September 30, 2006 from \$1.9 million for the three months ended September 30, 2005. The increase was primarily due to an expense of \$202,000 for the ESOP implemented in 2006 and \$62,000 in salary costs for new employees and increases in base salaries for existing employees. The increase in non-interest expense also includes increases of \$56,000 in occupancy, \$32,000 in equipment, \$7,000 in outside data processing, \$27,000 in advertising and \$57,000 in other miscellaneous expenses.

**Income Taxes.** Income tax expense decreased \$143,000, or 31.0%, to \$319,000 for the three months ended September 30, 2006, from \$462,000 for the three months ended September 30, 2005. The decrease resulted primarily from the

\$292,000 reduction in pre-tax income in 2006 compared to 2005. The effective tax rate was 42.1% for the three months ended September 30, 2006 compared to 44.0% for the same period in 2005.

**Comparison of Operating Results for the Nine Months Ended September 30, 2006 and 2005**

**General.** Net income decreased by \$298,000, or 19.3%, to \$1.2 million for the nine months ended September 30, 2006 from \$1.5 million for the nine months ended September 30, 2005. The decrease was primarily the result of increases of \$938,000 in interest expense and \$723,000 in non-interest expense and a decrease of \$310,000 in non-interest income, which were offset in part by an increase of \$1.4 million in interest income and a \$276,000 decrease in income tax expense.

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**Net Interest Income.** Net interest income increased by \$459,000 to \$7.8 million for the nine months ended September 30, 2006 from \$7.3 million for the nine months ended September 30, 2005. The increase in net interest income resulted primarily from the increased average balance of net interest-earning assets of \$17.7 million, due primarily to increased loan originations partially offset by a 32 basis point decrease in net interest rate spread to 3.64% for the nine months ended September 30, 2006 from 3.96% for the nine months ended September 30, 2005. The net interest margin decreased 9 basis points to 4.13% in the current nine-month period from 4.22% in the prior period. The decrease in the interest rate spread and net interest margin in the current nine-month period of 2006 from the same period in 2005 is due mainly to the cost of our interest-bearing liabilities increasing to a greater degree than the increase in the yield earned on our interest-earning assets.

The following table summarizes average balances and average yields and costs of interest-earning assets and interest-bearing liabilities for the nine months ended September 30, 2006 and 2005.

|                                    | Nine Months Ended September 30, |                                      |                |                    |                                      |                |
|------------------------------------|---------------------------------|--------------------------------------|----------------|--------------------|--------------------------------------|----------------|
|                                    | Average<br>Balance              | 2006<br>Interest<br>and<br>Dividends | Yield/<br>Cost | Average<br>Balance | 2005<br>Interest<br>and<br>Dividends | Yield/<br>Cost |
| (Dollars in thousands)             |                                 |                                      |                |                    |                                      |                |
| <b>Assets:</b>                     |                                 |                                      |                |                    |                                      |                |
| Interest-earning assets:           |                                 |                                      |                |                    |                                      |                |
| Loans                              | \$ 200,482                      | \$ 9,245                             | 6.15%          | \$ 172,545         | \$ 8,347                             | 6.45%          |
| Securities                         | 15,625                          | 543                                  | 4.63           | 13,532             | 369                                  | 3.64           |
| Other interest-earning assets      | 35,916                          | 1,209                                | 4.49           | 45,518             | 884                                  | 2.59           |
| Total interest-earning assets      | 252,024                         | 10,997                               | 5.82           | 231,595            | 9,600                                | 5.53           |
| Allowance for loan losses          | (1,200)                         |                                      |                | (1,200)            |                                      |                |
| Noninterest-earning assets         | 14,954                          |                                      |                | 10,004             |                                      |                |
| Total assets                       | \$ 265,778                      |                                      |                | \$ 240,399         |                                      |                |
| <b>Liabilities and equity:</b>     |                                 |                                      |                |                    |                                      |                |
| Interest-bearing liabilities:      |                                 |                                      |                |                    |                                      |                |
| Interest-bearing demand            | \$ 26,797                       | \$ 86                                | 0.43%          | \$ 23,618          | \$ 46                                | 0.26%          |
| Savings and club accounts          | 68,526                          | 359                                  | 0.70           | 77,479             | 284                                  | 0.49           |
| Certificates of deposit            | 100,487                         | 2,755                                | 3.66           | 91,953             | 1,932                                | 2.80           |
| Total interest-bearing deposits    | 195,810                         | 3,200                                | 2.18           | 193,050            | 2,262                                | 1.56           |
| FHLB advances                      | 0                               | 0                                    | 0.00           | 0                  | 0                                    | 0.00           |
| Total interest-bearing liabilities | 195,810                         | 3,200                                | 2.18           | 193,050            | 2,262                                | 1.56           |
| Noninterest-bearing demand         | 6,242                           |                                      |                | 1,676              |                                      |                |
| Other liabilities                  | 3,258                           |                                      |                | 3,691              |                                      |                |
| Total interest-bearing liabilities | 205,310                         |                                      |                | 198,417            |                                      |                |



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|                                                                         |            |            |
|-------------------------------------------------------------------------|------------|------------|
| Retained earnings                                                       | 60,467     | 41,982     |
| Total liabilities and retained earnings                                 | \$ 265,778 | \$ 240,399 |
| Net interest income                                                     | \$ 7,797   | \$ 7,338   |
| Interest rate spread                                                    | 3.64       | 3.96       |
| Net interest margin                                                     | 4.13       | 4.22       |
| Net interest-earning assets                                             | \$ 56,213  | \$ 38,545  |
| Average interest-earning assets to average interest-bearing liabilities | 131.21%    | 119.97%    |

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Interest income increased by \$1.4 million, or 14.6%, to \$11.0 million for the nine months ended September 30, 2006, from \$9.6 million for the nine months ended September 30, 2005. Interest income on loans increased by \$898,000, or 10.8%, to \$9.2 million for the nine months ended September 30, 2006 from \$8.3 million for the nine months ended September 30, 2005 as increased loan balances more than offset reduced yields on our loan portfolio. The average balance of the loan portfolio increased by \$28.0 million to \$200.5 million for the nine months ended September 30, 2006 from \$172.5 million for the nine months ended September 30, 2005 as loan originations outpaced loan repayments. The average yield on loans decreased 30 basis points to 6.15% for the nine months ended September 30, 2006 from 6.45% for the nine months ended September 30, 2005. Interest income on securities increased by \$174,000 to \$543,000 for the nine months ended September 30, 2006 from \$369,000 for the nine months ended September 30, 2005. The increase was primarily due to an increase in the average balance of securities from \$13.5 million in the 2005 period to \$15.6 million in the 2006 period and an increase in average yield on securities of 99 basis points to 4.63% for the nine months ended September 30, 2006 from 3.64% for the nine months ended September 30, 2005. The increase in average balance resulted from the use of funds received in our recently completed stock offering to purchase securities while the increased yield is due to higher rates available on securities purchased. Interest on other interest-earning assets increased \$325,000 to \$1.2 million for the nine months ended September 30, 2006 from \$884,000 for the nine months ended September 30, 2005, primarily as a result of a 190 basis point increase in the yield on such assets to 4.49% for the nine months ended September 30, 2006 from 2.59% for the nine months ended September 30, 2005, which was partially offset by a decrease in average balance of other interest-earning assets to \$36.0 million for the nine months ended September 30, 2006 as compared to \$45.5 million for the nine months ended September 30, 2005. The decrease in the average balance of other interest-earning assets was due to the redeployment of these funds into the loan portfolio. The increased yield was due to rising short-term interest rates.

Interest expense increased \$938,000, or 41.5%, to \$3.2 million for the nine months ended September 30, 2006 from \$2.3 million for the nine months ended September 30, 2005. The increase was the result of an increase in the average interest rate paid on deposits of 62 basis points to 2.18% for the nine months ended September 30, 2006 from 1.56% for the nine months ended September 30, 2005, along with an increase in the average balance of interest-bearing deposits to \$195.8 million for the nine months ended September 30, 2006 as compared to \$193.1 million for the nine months ended September 30, 2005. The increased cost of deposits was due to rising market interest rates.

**Provision for Loan Losses.** The allowance for loan losses was \$1.2 million at September 30, 2006, December 31, 2005, and September 30, 2005, representing 0.61%, 0.63%, and 0.65%, respectively, of total loans. There were no charge-offs, recoveries or provisions for loan losses added during the nine months ended September 30, 2006 and 2005. We had one \$1,000 non-performing loan at September 30, 2006, and no non-performing loans at December 31, 2005 and September 30, 2005.

**Non-interest Income.** Non-interest income decreased \$310,000, or 29.1%, to \$754,000 for the nine months ended September 30, 2006 from \$1.06 million for the nine months ended September 30, 2005. The decrease was primarily due to a reduction in mortgage loan prepayment penalties of \$386,000 partially offset by an increase of \$62,000 in income from bank-owned life insurance, which was purchased in 2006.

**Non-interest Expense.** Non-interest expense increased \$723,000, or 12.8%, to \$6.4 million for the nine months ended September 30, 2006 from \$5.6 million for the nine months ended September 30, 2005. The increase was due to an expense of \$202,000 for the ESOP implemented in 2006, \$163,000 in increased occupancy expense, \$120,000 in increased compensation and health care costs, and an increase of \$182,000 in other non-interest expenses. The increase in occupancy expense primarily related to lease payments for the temporary relocation of our branch office located at 1355 First Avenue, New York, in anticipation of our sale of that property and the renovation of the building by its new owner, and, to a lesser extent, expenses for new signage related to the Bank's name change and city sidewalk repairs. The increase in other non-interest expenses includes an \$82,000 increase in office supplies and stationery resulting from the Bank's name change, a \$50,000 increase in legal fees, a \$46,000 increase in audit and

accounting fees and \$60,000 in miscellaneous other non-interest expenses.

**Income Taxes.** Income tax expense decreased \$276,000, or 22.6%, to \$943,000 for the nine months ended September 30, 2006, from \$1.2 million for the nine months ended September 30, 2005. The decrease resulted primarily from the \$574,000 reduction in pre-tax income in 2006 compared to 2005. The effective tax rate was 43.1% for the nine months ended September 30, 2006 compared to 44.1% for the same period in 2005.

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**Liquidity Management.** Liquidity is the ability to meet current and future financial obligations of a short-term nature. Our primary sources of funds consist of deposit inflows, loan repayments, maturities and sales of securities and borrowings from the Federal Home Loan Bank of New York. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and loan prepayments are greatly influenced by general interest rates, economic conditions and competition.

We regularly adjust our investments in liquid assets based upon our assessment of: (1) expected loan demands; (2) expected deposit flows; (3) yields available on interest-earning deposits and securities; and (4) the objectives of our asset/liability management policy.

Our most liquid assets are cash and cash equivalents. The levels of these assets depend on our operating, financing, lending and investing activities during any given period. At September 30, 2006, cash and cash equivalents totaled \$21.3 million at September 30, 2006 and consisted primarily of federal funds, overnight deposits and miscellaneous cash items. Securities classified as available for sale and whose market value exceeds our cost provide an additional source of liquidity. Total securities classified as available for sale were \$354,000 at September 30, 2006.

At September 30, 2006, we had \$7.3 million in loan commitments outstanding, consisting of \$3.4 million of real estate loan commitments, \$3.7 million in unused real estate equity lines of credit and \$224,000 in consumer lines of credit. Certificates of deposit due within one year of September 30, 2006 totaled \$71.7 million. This represented 67.48% of certificates of deposit at September 30, 2006. We believe the large percentage of certificates of deposit that mature within one year reflects the hesitancy of our customers to invest their funds for long periods of time in the current rising interest rate environment. If these maturing deposits do not remain with us, we will be required to seek other sources of funds, including other certificates of deposit and borrowings. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than we currently pay on the certificates of deposit due on or before September 30, 2007. We believe, however, based on past experience, that a significant portion of our certificates of deposit will remain with us. We have the ability to attract and retain deposits by adjusting the interest rates we offer.

Our primary investing activities are the origination of loans and the purchase of securities. Our primary financing activities consist of activity in deposit accounts and Federal Home Loan Bank advances. At September 30, 2006, we had the ability to borrow \$48.0 million from the Federal Home Loan Bank of New York, which included two available overnight lines of credit of \$24.0 million each. At September 30, 2006, we had no overnight advances outstanding.

**Capital Management.** We are subject to various regulatory capital requirements administered by the Office of Thrift Supervision, including a risk-based capital measure. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. At September 30, 2006, we exceeded all of our regulatory capital requirements. We are considered "well capitalized" under regulatory guidelines.

On July 5, 2006, we completed our initial public stock offering. We sold 5,951,250 shares of common stock at \$10.00 per share, or \$59,512,500, which, net of expenses of the offering and the cost of the shares purchased for the ESOP, increased our total equity by \$52.4 million. The capital from the offering has significantly increased our liquidity and capital resources. Over time, the initial level of liquidity will be reduced as the net proceeds from the stock offering are used for general corporate purposes, including the funding of lending activities. Our financial condition and results of operations will be enhanced by the capital from the offering, resulting in increased net interest-earning assets and net income. However, the large increase in equity resulting from the capital raised in the offering will, initially, have an adverse impact on our return on equity. We may use capital management tools such as cash dividends and common share repurchases. However, under Office of Thrift Supervision regulations, we will not be allowed to repurchase any

shares during the first year following the offering, except: (1) in extraordinary circumstances, we may make open market repurchases of up to 5% of our outstanding stock if we receive the prior non-objection of the OTS of such repurchases; (2) repurchases of qualifying shares of a director or if we conduct an OTS-approved offer to repurchase made to all shareholders; (3) if we repurchase to fund a restricted stock award plan that has been approved by shareholders; or (4) if we repurchase stock to fund a tax-qualified employee stock benefit plan. All repurchases are prohibited, however, if the repurchase would reduce the Bank's regulatory capital below regulatory required levels.

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**Off-Balance Sheet Arrangements.** In the normal course of operations, we engage in a variety of financial transactions that, in accordance with U.S. generally accepted accounting principles, are not recorded in our financial statements. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used primarily to manage customers' requests for funding and take the form of loan commitments, letters of credit and lines of credit.

For the nine months ended September 30, 2006 and the year ended December 31, 2005, we engaged in no off-balance sheet transactions reasonably likely to have a material effect on our financial condition, results of operations or cash flows.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

**Qualitative Aspects of Market Risk.** The Company's most significant form of market risk is interest rate risk. We manage the interest rate sensitivity of our interest-bearing liabilities and interest-earning assets in an effort to minimize the adverse effects of changes in the interest rate environment. Deposit accounts typically react more quickly to changes in market interest rates than mortgage loans because of the shorter maturities of deposits. As a result, sharp increases in interest rates may decrease our earnings while decreases in interest rates may increase our earnings. To reduce the potential volatility of our earnings, we have sought to improve the match between asset and liability maturities and rates, while maintaining an acceptable interest rate spread. Our strategy for managing interest rate risk emphasizes: originating mortgage real estate loans that reprice to market interest rates in three to five years; purchasing securities that typically reprice within a three year time frame to limit exposure to market fluctuations; and, where appropriate, offering higher rates on long term certificates of deposit to lengthen the repricing time frame of our liabilities. We currently do not participate in hedging programs, interest rate swaps or other activities involving the use of derivative financial instruments.

We have an Asset/Liability Committee, comprised of our chief executive officer and our chief financial officer, whose function is to communicate, coordinate and control all aspects involving asset/liability management. The committee establishes and monitors the volume, maturities, pricing and mix of assets and funding sources with the objective of managing assets and funding sources to provide results that are consistent with liquidity, growth, risk limits and profitability goals. Our goal is to manage asset and liability positions to moderate the effects of interest rate fluctuations on net interest income and net income.

**Quantitative Aspects of Market Risk.** We use an interest rate sensitivity analysis prepared by the Office of Thrift Supervision to review our level of interest rate risk. This analysis measures interest rate risk by computing changes in net portfolio value of our cash flows from assets, liabilities and off-balance sheet items in the event of a range of assumed changes in market interest rates. Net portfolio value represents the market value of portfolio equity and is equal to the market value of assets minus the market value of liabilities, with adjustments made for off-balance sheet items. These analyses assess the risk of loss in market risk-sensitive instruments in the event of a sudden and sustained 100 to 300 basis point increase or 100 and 200 basis point decrease in market interest rates with no effect given to any steps that we might take to counter the effect of that interest rate movement. Because of the low level of market interest rates, these analyses are not performed for decreases of more than 200 basis points.



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The following table presents the change in our net portfolio value at June 30, 2006, the most current date for which this analysis is presently available, that would occur in the event of an immediate change in interest rates based on Office of Thrift Supervision assumptions, with no effect given to any steps that we might take to counteract that change. The Bank expects that its net portfolio value at September 30, 2006 is materially consistent with the table below.

| Basic Point<br>("bp")<br>Change in<br>Rates | Net Portfolio Value<br>(Dollars in thousands) |         |          | Net Portfolio Value as % of<br>Portfolio Value of Assets |                |
|---------------------------------------------|-----------------------------------------------|---------|----------|----------------------------------------------------------|----------------|
|                                             | Amount                                        | Change  | % Change | NPV Ratio                                                | Change<br>(bp) |
| 300                                         | \$57,981                                      | \$(868) | (1)%     | 18.13                                                    | (1)            |
| 200                                         | 58,301                                        | (548)   | (1)      | 18.14                                                    | 1              |
| 100                                         | 58,595                                        | (254)   | 0%       | 18.14                                                    | 1              |
| 0                                           | 58,849                                        | -       | -        | 18.14                                                    | -              |
| (100)                                       | 59,033                                        | 185     | 0%       | 18.11                                                    | (3)            |
| (200)                                       | 58,839                                        | (10)    | 0%       | 17.98                                                    | (15)           |

The Office of Thrift Supervision uses various assumptions in assessing interest rate risk. These assumptions relate to interest rates, loan prepayment rates, deposit decay rates and the market values of certain assets under differing interest rate scenarios, among others. As with any method of measuring interest rate risk, certain shortcomings are inherent in the methods of analyses presented in the foregoing tables. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates. Additionally, certain assets, such as adjustable-rate mortgage loans, have features that restrict changes in interest rates on a short-term basis and over the life of the asset. Further, in the event of a change in interest rates, expected rates of prepayments on loans and early withdrawals from certificates could deviate significantly from those assumed in calculating the table. Prepayment rates can have a significant impact on interest income. Because of the large percentage of loans we hold, rising or falling interest rates have a significant impact on the prepayment speeds of our earning assets that in turn affect the rate sensitivity position. When interest rates rise, prepayments tend to slow. When interest rates fall, prepayments tend to rise. Our asset sensitivity would be reduced if prepayments slow and vice versa. While we believe these assumptions to be reasonable, there can be no assurance that assumed prepayment rates will approximate actual future loan repayment activity.

#### Item 4. Controls and Procedures

The Company's management, including the Company's principal executive officer and principal financial officer, have evaluated the effectiveness of the Company's "disclosure controls and procedures," as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended, (the "Exchange Act"). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (the "SEC") (1) is recorded, processed, summarized and reported within



the time periods specified in the SEC's rules and forms, and (2) is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. In addition, based on that evaluation, no change in the Company's internal control over financial reporting occurred during the quarter ended September 30, 2006 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

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**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

From time to time, we may be party to various legal proceedings incident to our business. At September 30, 2006, we were not a party to any pending legal proceedings that we believe would have a material adverse effect on our financial condition, results of operations or cash flows.

**Item 1A. Risk Factors**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in the Company's registration statement on Form S-1, as amended (the "Registration Statement"), which could materially and adversely affect our business, financial condition or future results. The Registration Statement is available through the SEC's website at [www.sec.gov](http://www.sec.gov). The risks described in the Registration Statement are not the only risks that we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The following information is provided for the Company's sale of its common stock as part of the mutual holding company reorganization.

- a. The effective date of the Registration Statement on Form S-1 (File No. 333-132543) was May 12, 2006.
- b. The offering was consummated on July 5, 2006 with the sale of all of the securities registered pursuant to the Registration Statement. Sandler O'Neill & Partners, L.P. acted as marketing agent for the offering.
- c. The class of securities registered was common stock, par value \$0.01 per share. 5,951,250 shares of such securities were registered and sold in the offering for an aggregate price of \$59,512,500.
- d. The expenses incurred to date in connection with the stock offering were \$1.9 million, including expenses paid to and for underwriters of \$577,058 and other expenses of \$1.3 million. The net proceeds resulting from the offering after deducting expenses was \$57.6 million.
- e. The net proceeds have been invested in loans and cash and cash equivalents.

**Item 3. Defaults Upon Senior Securities**

Not applicable

**Item 4. Submission Of Matters to a Vote of Security Holders**

Not applicable

**Item 5. Other Information**

None

**Item 6. Exhibits**

- 3(ii)                    Amended and Restated Bylaws of Northeast Community Bancorp, Inc.
- 10.1                   Employment Agreement between Northeast Community Bank and Susan Barile
- 31.1                   CEO certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2                   CFO certification pursuant to Section 302 of the Sarbanes Oxley Act of 2002
- 32.1                   CEO and CFO certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Northeast Community Bancorp, Inc.

Date: November 13, 2006

By: /s/ Kenneth A. Martinek  
Kenneth A. Martinek  
President and Chief Executive  
Officer

Date: November 13, 2006

By: /s/ Salvatore Randazzo  
Salvatore Randazzo  
Executive Vice President,  
Chief Financial Officer  
and Treasurer  
(Principal Financial Officer)