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GENERAL MOTORS CORP  
Form 8-K  
December 03, 2001

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549-1004

FORM 8-K  
CURRENT REPORT PURSUANT TO SECTION 13 OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report  
(Date of earliest event reported) December 3, 2001  
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GENERAL MOTORS CORPORATION  
-----  
(Exact name of registrant as specified in its charter)

STATE OF DELAWARE ----- (State or other jurisdiction of incorporation)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
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300 Renaissance Center, Detroit, Michigan ----- (Address of principal executive offices)	48265-3000 ----- (Zip Code)
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Registrant's telephone number, including area code (313) 556-5000  
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ITEM 5. OTHER ITEMS

On December 3, 2001, General Motors Corporation (GM) issued a news release announcing November production results and other information listed below. The release is as follows:

GM Sales up 13% -- Increase Due to Strong Retail Performance

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- GM November Retail Truck Sales up 42%
- GM Retail Car Sales up 7%
- GM SUVs on Industry Record Pace
- Total Sales up Despite Steep Decline in Rental Fleet Sales

GM Announces Increase in Q4 2001 Production and Impact on Q4 Earnings Guidance, Projects Q1 2002 Production increase, Outlines Extension of 2002 Holiday Shutdown at Select Plants

DETROIT -- General Motors dealers sold 363,721 new cars and trucks in November in the United States, spurred on by GM's successful 'Keep America Rolling' program. Despite a steep decline in rental fleet sales, robust retail sales (up 26 percent) contributed to the 13 percent year-over-year increase.

"November was another very good month for GM with exceptionally strong retail performance in both trucks and cars." said Bill Lovejoy, group vice president of North America Vehicle Sales, Service and Marketing. "Throughout the 'Keep America Rolling' program, we've seen an improving mix of vehicles sold, we've had higher than normal conquest sales and our November retail sales accounted for 90 percent of our deliveries."

Lovejoy continued, "In addition, thanks to the strong merchandising efforts of our dealers on the retail front, our inventories are in excellent shape heading into 2002."

### GM Truck Sales Highlights

GM increased its industry truck leadership with 223,165 sales in November (up 37 percent), putting GM on pace to have its best truck sales year in history. For November, GM's industry-leading truck lineup was led once again by midsize utilities, full-size utilities and full-size pickups, which all maintained their strong sales pace. Sport utility vehicle (SUV) sales for the month (93,486) were exceptional giving GM an all-time industry calendar year record. GM's full-size utilities (46,757 units - up 36 percent over last year) dominated the industry once again in November led by the Chevrolet Tahoe and Suburban, GMC Yukon, Yukon XL as well as the all-new Cadillac Escalade.

GM's all-new midsize SUVs, the Chevrolet TrailBlazer, GMC Envoy, Oldsmobile Bravada and Buick Rendezvous continued their sales momentum, contributing to GM leading the industry in midsize utility sales for the second consecutive month. GM also expanded the gap in its leadership in full-size pickups in November (86,929 units sold - up 41 percent over last year) and is on pace for its best full-size pickup sales year since 1978.

### GM Car Sales Highlights

In November, GM retail deliveries were up seven percent. Solid sellers, Chevrolet Impala, Malibu and Cavalier, as well as the Pontiac Grand Am remained in the top-10 best selling cars CYTD.

Furthermore, GM is expecting to build momentum in the luxury and entry level markets with all-new vehicles, Cadillac CTS and Escalade EXT, Saturn Vue and Pontiac Vibe coming to market within the next few months.

### November Sales Records

Chevrolet Impala  
GM Trucks  
Chevrolet Trucks  
GM Pickups  
GMC Pickups  
GM Full-Size Pickups  
GMC Sierra  
GM Utilities

### CYTD Records

Chevrolet Impala  
Saturn L-Series  
GM Trucks  
Chevrolet Trucks  
GM Pickups  
GM Utilities  
Chevrolet Utilities  
GMC Utilities

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Chevrolet Tracker  
GM Midsize Utilities  
GM Full-Size Utilities  
Chevrolet Suburban  
Chevrolet Tahoe  
GMC Yukon and Yukon XL  
Cadillac Escalade

Chevrolet Tracker  
GM Midsize Utilities  
GM Full-Size Utilities  
Chevrolet Suburban  
Chevrolet Tahoe  
GMC Yukon and Yukon XL  
Cadillac Escalade

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GM reported another strong sales month of approximately 23,500 total used certified vehicles, including the Cadillac, Saturn and SAAB certified brands. The GM Certified Used Vehicle brand achieved record numbers for the sixth consecutive month with 19,722 sales.

### Production, Earnings Guidance

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- GM Announces Increase in Q4 2001 Production & Favorable Impact on Q4 Earnings Guidance
- Projects Q1 2002 Production Up 7 Percent over Q1 2001
- Outlines Extension of 2002 Holiday Shutdown at Select Plants

Bolstered by robust retail demand and continued strong production by its manufacturing operations, GM announced that the fourth-quarter 2001 forecast has been increased by 15,000 units, to 1.285 million vehicles (570,000 cars and 715,000 trucks) from its most recent estimate of 1.270 million vehicles (563,000 cars and 707,000 trucks), although still down nearly 6 percent from last year's final quarter. In November, GM produced 446,000 vehicles (195,000 cars and 251,000 trucks) in North America, down from 460,000 vehicles (230,000 cars and 230,000 trucks) produced in November 2000. (Production totals include joint venture production of 9,500 vehicles in November 2001 and 13,000 vehicles in November 2000.)

The additional 15,000 units of production is expected to have a favorable effect on the company's prior earnings guidance of \$0.50 per share for the fourth quarter.

Additionally, GM announced that the first-quarter 2002 production forecast is 1.3 million vehicles (581,000 cars and 719,000 trucks), a 7 percent increase from the 1.214 million vehicles (581,000 cars and 633,000 trucks) in the first quarter of 2001, when production was curtailed due to high inventories and moderating demand. Although U.S. demand is expected to moderate early in 2002 from the current strong pace supported by GM's "Keep America Rolling" and competitor programs, GM's dealer inventories are expected to be below one million by year-end, down about 300,000 from year-ago levels.

In order to manage production levels on a cost efficient basis, GM has decided to extend the regular Christmas/New Year's shutdown by eight days at several assembly plants in North America.

The extended shutdown - running the weeks of Dec. 31 and Jan. 7 - will affect plants in Shreveport, La.; Lansing (Craft Center) and Orion Township, Mich.; Linden, N.J.; Baltimore, Md.; Doraville, Ga.; Wentzville, Mo.; Wilmington, Del.; Janesville (3), Wis., and Ste. Therese, Quebec. Additionally, Janesville (2) medium-duty will be down the week of December 31 and the Oshawa (2), Ontario, assembly plant will be shut down the weeks of Jan. 14 and 21.

GM also announced the following production estimates for its international regions:

- GM Europe -- The fourth-quarter production estimate is 444,000 vehicles, an increase of 5,000 vehicles over the previous estimate. The first-quarter 2002 production estimate is 498,000 vehicles.
- GM Asia Pacific -- The fourth-quarter production estimate is 72,000 vehicles, a decrease of 5,000 vehicles over the previous estimate. The

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first-quarter 2002 production estimate is 67,000 vehicles.

- GM Latin America, Africa and the Middle East -- The fourth-quarter production estimate is 121,000 vehicles, a decrease of 1,000 vehicles over the previous estimate. The first-quarter 2002 production estimate is 118,000 vehicles.

Note: GM sales and production results are available on GM Media Online at <http://media.gm.com> by clicking on News, then Sales/Production.

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In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgement on what the future may hold, and we believe these judgements are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-20) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management.

# # #

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	November			Calendar Year-to-Date January - November		
	2001	2000	% Chg per S/D	2001	2000	% Chg
Curr S/D: 25						
Prev S/D: 25						
-----						
Vehicle Total	363,721	320,992	13.3	4,541,846	4,615,191	-1.6
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Car Total	140,556	157,778	-10.9	2,141,812	2,370,126	-9.6
-----						
Truck Total	223,165	163,214	36.7	2,400,034	2,245,065	6.9
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Light Truck Total	219,863	161,255	36.3	2,362,101	2,209,713	6.9
-----						
Light Vehicle Total	360,419	319,033	13.0	4,503,913	4,579,839	-1.7
-----						

Market Division Vehicle Total	November			Calendar Year-to-Date January - November		
	2001	2000	% Chg per S/D	2001	2000	% Chg
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Buick	31,512	23,436	34.5	378,092	379,307	-0.3

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Cadillac	14,642	11,815	23.9	159,770	173,873	-8.1
Chevrolet	205,231	177,433	15.7	2,476,630	2,432,936	1.8
GMC	47,997	36,147	32.8	505,711	490,922	3.0
Hummer	59	63	-6.3	697	836	-16.6
Oldsmobile	13,128	15,752	-16.7	221,131	265,878	-16.8
Other - Isuzu	1,065	0	***.*	14,023	0	***.*
Pontiac	30,415	34,968	-13.0	503,723	582,208	-13.5
Saab	2,602	3,131	-16.9	34,836	35,726	-2.5
Saturn	17,070	18,247	-6.5	247,233	253,505	-2.5

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Sales of Domestically Produced Vehicles  
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Car	137,693	153,891	-10.5	2,097,313	2,319,236	-9.6
Light Truck	219,863	161,255	36.3	2,362,101	2,209,713	6.9

Twenty-five selling days for the November period this year and twenty-five for last year.

\* American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

Please Note: The Light sub-totals will be different than reported the prior year due to the implementation of 2001 Segmentation, which moved some Light Trucks to Medium.

2-1P  
GM Car Deliveries - (United States)  
November 2001

	(1) November		%Chg per S/D	Calendar Year-to-Date January - November		
	2001	2000		2001	2000	%Chg
Selling Days (S/D)	25	25				
Century	9,352	6,363	47.0	132,513	135,699	-2.3
LeSabre	11,052	9,878	11.9	137,906	137,264	0.5
Park Avenue	2,923	3,664	-20.2	33,458	44,168	-24.2
Regal	2,716	3,517	-22.8	47,306	62,120	-23.8
Riviera	11	14	-21.4	17	56	-69.6
Buick Total	26,054	23,436	11.2	351,200	379,307	-7.4
Catera	261	756	-65.5	9,663	15,164	-36.3
DeVille	7,522	6,113	23.0	88,752	98,853	-10.2
Eldorado	695	1,474	-52.8	9,515	11,649	-18.3
Seville	2,182	2,288	-4.6	23,432	26,588	-11.9
Cadillac Total	10,660	10,631	0.3	131,362	152,254	-13.7
Camaro	2,400	2,748	-12.7	32,929	39,361	-16.3
Cavalier	14,128	18,298	-22.8	218,950	222,510	-1.6
Corvette	2,910	2,376	22.5	32,007	28,874	10.9
Impala	15,051	12,556	19.9	193,311	161,676	19.6
Lumina	29	5,575	-99.5	17,647	42,236	-58.2
Malibu	8,365	9,439	-11.4	167,537	195,407	-14.3
Metro	35	2,716	-98.7	6,513	31,832	-79.5

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Monte Carlo	4,778	4,289	11.4	68,617	62,465	9.8
Prizm	1,904	3,199	-40.5	43,559	47,948	-9.2
Chevrolet Total	49,600	61,196	-18.9	781,070	832,309	-6.2
Alero	5,154	5,520	-6.6	102,823	114,523	-10.2
Aurora	1,467	1,987	-26.2	23,920	24,516	-2.4
Cutlass	34	52	-34.6	53	1,237	-95.7
Eighty Eight	12	29	-58.6	16	477	-96.6
Intrigue	2,017	3,674	-45.1	37,972	59,822	-36.5
Oldsmobile Total	8,684	11,262	-22.9	164,784	200,575	-17.8
Bonneville	3,087	2,813	9.7	46,087	62,383	-26.1
Firebird	1,772	1,975	-10.3	23,939	29,209	-18.0
Grand Am	8,464	11,028	-23.2	172,746	205,698	-16.0
Grand Prix	9,078	8,015	13.3	120,371	141,103	-14.7
Sunfire	3,485	6,044	-42.3	68,184	78,057	-12.6
Pontiac Total	25,886	29,875	-13.4	431,327	516,450	-16.5
900	0	0	***.*	0	58	***.*
9000	0	0	***.*	0	18	***.*
9-3	895	1,241	-27.9	17,455	17,620	-0.9
9-5	1,707	1,890	-9.7	17,381	18,030	-3.6
Saab Total	2,602	3,131	-16.9	34,836	35,726	-2.5
Saturn EV1	0	0	***.*	0	411	***.*
Saturn L Series	6,217	6,576	-5.5	92,849	87,191	6.5
Saturn S Series	10,853	11,671	-7.0	154,384	165,903	-6.9
Saturn Total	17,070	18,247	-6.5	247,233	253,505	-2.5
GM Total	140,556	157,778	-10.9	2,141,812	2,370,126	-9.6

GM Car Deliveries by Production Source

GM North America *	137,693	153,891	-10.5	2,097,313	2,319,236	-9.6
GM Import	2,863	3,887	-26.3	44,499	50,890	-12.6
GM Total	140,556	157,778	-10.9	2,141,812	2,370,126	-9.6

\* Includes U.S./Canada/Mexico

2-1P

GM Car Deliveries - (United States)  
November 2001

	(1) November		%Chg per S/D	Calendar Year-to-Date January - November		
	2001	2000		2001	2000	%Chg
Selling Days (S/D)	25	25				

GM Car Deliveries by Production Source and Marketing Division

Buick Total	26,054	23,436	11.2	351,200	379,307	-7.4
Cadillac Total	10,399	9,875	5.3	121,699	137,090	-11.2
Chevrolet Total	49,600	61,196	-18.9	781,070	832,309	-6.2
Oldsmobile Total	8,684	11,262	-22.9	164,784	200,575	-17.8
Pontiac Total	25,886	29,875	-13.4	431,327	516,450	-16.5
Saturn Total	17,070	18,247	-6.5	247,233	253,505	-2.5

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GM North America Total*	137,693	153,891	-10.5	2,097,313	2,319,236	-9.6
Cadillac Total	261	756	-65.5	9,663	15,164	-36.3
Saab Total	2,602	3,131	-16.9	34,836	35,726	-2.5
GM Import Total	2,863	3,887	-26.3	44,499	50,890	-12.6

GM Vehicle Deliveries by Marketing Division

Buick Total	31,512	23,436	34.5	378,092	379,307	-0.3
Cadillac Total	14,642	11,815	23.9	159,770	173,873	-8.1
Chevrolet Total	205,231	177,433	15.7	2,476,630	2,432,936	1.8
GMC Total	47,997	36,147	32.8	505,711	490,922	3.0
Hummer Total	59	63	-6.3	697	836	-16.6
Oldsmobile Total	13,128	15,752	-16.7	221,131	265,878	-16.8
Other-Isuzu Total	1,065	0	***.*	10,536	0	***.*
Pontiac Total	30,415	34,968	-13.0	503,723	582,208	-13.5
Saab Total	2,602	3,131	-16.9	34,836	35,726	-2.5
Saturn Total	17,070	18,247	-6.5	247,233	253,505	-2.5
GM Total	363,721	320,992	13.3	4,538,359	4,615,191	-1.7

\* Includes US/Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
November 2001

	(1) November		%Chg per S/D	Calendar Year-to-Date January - November		
	2001	2000		2001	2000	%Chg
Selling Days (S/D)	25	25				
Rendezvous	5,458	0	***.*	26,892	0	***.*
Total Buick	5,458	0	***.*	26,892	0	***.*
Escalade	3,909	1,184	230.2	28,335	21,619	31.1
Escalade EXT	73	0	***.*	73	0	***.*
Total Cadillac	3,982	1,184	236.3	28,408	21,619	31.4
Astro	3,767	4,981	-24.4	55,190	88,011	-37.3
C/K Suburban(Chevy)	13,211	10,380	27.3	140,557	121,293	15.9
Chevy C/T Series	579	455	27.3	6,009	7,604	-21.0
Chevy P Models & Mtr Hms	153	179	-14.5	226	746	-69.7
Chevy W Series	188	176	6.8	1,838	2,177	-15.6
Express Cutaway/G Cut	1,508	1,432	5.3	15,371	19,338	-20.5
Express Panel/G Van	5,878	5,084	15.6	61,694	72,787	-15.2
Express/G Sportvan	790	732	7.9	13,636	13,586	0.4
S/T Blazer	7,714	12,660	-39.1	141,522	214,495	-34.0
S/T Pickup	9,928	10,762	-7.7	150,139	201,745	-25.6
Tahoe	16,467	13,760	19.7	184,447	134,715	36.9
Tracker	3,337	3,132	6.5	48,745	44,466	9.6
TrailBlazer	18,108	0	***.*	98,326	0	***.*
Venture	6,043	4,681	29.1	82,688	91,905	-10.0
Avalanche	8,661	0	***.*	44,649	0	***.*
Silverado-C/K Pickup	59,299	47,823	24.0	650,523	587,759	10.7
Chevrolet Fullsize						

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Pickups	67,960	47,823	42.1	695,172	587,759	18.3
.....						
Chevrolet Total	155,631	116,237	33.9	1,695,560	1,600,627	5.9
-----						
C/K Suburban (GMC)	57	23	147.8	94	4,761	-98.0
Envoy	7,908	0	***.*	43,760	0	***.*
GMC C/T Series	945	838	12.8	11,857	20,310	-41.6
GMC W Series	352	295	19.3	3,944	4,067	-3.0
P Models & Mtr Hms (GMC)	20	16	25.0	36	448	-92.0
S/T Jimmy	603	5,023	-88.0	30,487	75,032	-59.4
Safari (GMC)	1,163	2,098	-44.6	17,481	30,294	-42.3
Savana Panel/G Classic	1,646	1,563	5.3	22,468	27,714	-18.9
Savana Special/G Cut	400	503	-20.5	9,602	8,743	9.8
Savana/Rally	178	300	-40.7	2,325	3,544	-34.4
Sierra	18,896	13,882	36.1	191,225	173,847	10.0
Sonoma	2,775	2,629	5.6	38,585	48,645	-20.7
Yukon	6,379	5,008	27.4	70,194	50,922	37.8
Yukon XL	6,675	3,969	68.2	63,653	42,595	49.4
GMC Total	47,997	36,147	32.8	505,711	490,922	3.0
-----						
Hummer H1	59	63	-6.3	697	836	-16.6
Hummer Total	59	63	-6.3	697	836	-16.6
-----						
Bravada	2,256	1,771	27.4	22,146	27,844	-20.5
Silhouette	2,188	2,719	-19.5	34,201	37,459	-8.7
Oldsmobile Total	4,444	4,490	-1.0	56,347	65,303	-13.7
-----						
Other-Isuzu F Series	153	0	***.*	1,589	0	***.*
Other-Isuzu N Series	912	0	***.*	8,947	0	***.*
Other-Isuzu Total	1,065	0	***.*	10,536	0	***.*
-----						
Aztek	1,345	2,277	-40.9	26,093	8,958	191.3
Montana	3,184	2,785	14.3	46,303	56,729	-18.4
Trans Sport	0	31	***.*	0	71	***.*
Pontiac Total	4,529	5,093	-11.1	72,396	65,758	10.1
-----						
GM Total	223,165	163,214	36.7	2,396,547	2,245,065	6.7
-----						
GM TRUCK Deliveries by Production Source						
-----						
GM North America *	222,030	162,906	36.3	2,385,044	2,240,858	6.4
-----						
GM Import	1,135	308	268.5	11,503	4,207	173.4
-----						
GM Total	223,165	163,214	36.7	2,396,547	2,245,065	6.7
-----						
GM Light Duty Truck Deliveries by Production Source						
-----						
GM North America *	219,863	161,255	36.3	2,362,101	2,209,713	6.9
-----						
GM Import	0	0	***.*	0	0	***.*
-----						
GM Total	219,863	161,255	36.3	2,362,101	2,209,713	6.9
-----						

\* Includes U.S./Canada/Mexico

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GM Truck Deliveries - (United States)  
November 2001

(1) November

Calendar Year-to-Date  
January - November

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	2001	2000	%Chg per S/D	2001	2000	%Chg
Selling Days (S/D)	25	25				

GM TRUCK Deliveries by Production Source and Marketing Division

Buick Total	5,458	0	***.*	26,892	0	***.*
Cadillac Total	3,982	1,184	236.3	28,408	21,619	31.4
Chevrolet Total	155,502	116,096	33.9	1,694,276	1,599,040	6.0
GMC Total	47,801	35,980	32.9	503,386	488,302	3.1
Hummer Total	59	63	-6.3	697	836	-16.6
Oldsmobile Total	4,444	4,490	-1.0	56,347	65,303	-13.7
Other-Isuzu Total	255	0	***.*	2,642	0	***.*
Pontiac Total	4,529	5,093	-11.1	72,396	65,758	10.1
GM North America Total*	222,030	162,906	36.3	2,385,044	2,240,858	6.4
Chevrolet Total	129	141	-8.5	1,284	1,587	-19.1
GMC Total	196	167	17.4	2,325	2,620	-11.3
Other-Isuzu Total	810	0	***.*	7,894	0	***.*
GM Import Total	1,135	308	268.5	11,503	4,207	173.4

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	5,458	0	***.*	26,892	0	***.*
Cadillac Total	3,982	1,184	236.3	28,408	21,619	31.4
Chevrolet Total	154,711	115,427	34.0	1,687,487	1,590,100	6.1
GMC Total	46,680	34,998	33.4	489,874	466,097	5.1
Hummer Total	59	63	-6.3	697	836	-16.6
Oldsmobile Total	4,444	4,490	-1.0	56,347	65,303	-13.7
Pontiac Total	4,529	5,093	-11.1	72,396	65,758	10.1
GM North America Total*	219,863	161,255	36.3	2,362,101	2,209,713	6.9

GM Light Truck Deliveries by Marketing Division

Buick Total	5,458	0	***.*	26,892	0	***.*
Cadillac Total	3,982	1,184	236.3	28,408	21,619	31.4
Chevrolet Total	154,711	115,427	34.0	1,687,487	1,590,100	6.1
GMC Total	46,680	34,998	33.4	489,874	466,097	5.1
Hummer Total	59	63	-6.3	697	836	-16.6
Oldsmobile Total	4,444	4,490	-1.0	56,347	65,303	-13.7
Pontiac Total	4,529	5,093	-11.1	72,396	65,758	10.1
GM Total	219,863	161,255	36.3	2,362,101	2,209,713	6.9

\* Includes US/Canada/Mexico

GM Production Schedule - 12/01

Units 000s	GMNA			GME**	GMLAAM	GMAP	Total Worldwide	Memo:	
	Car*	Truck*	Total					NUMMI	CAMI
2001 Q4 # O/(U) prior	570	715	1,285	444	121	72	1,922	9	16

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forecast:@	7	8	15	5	(1)	(5)	14	0	0	
-----										
	GMNA									
Units 000s	Car	Truck	Total	GME	GMLAAM	GMAP	Total Worldwide	Memo: NUMMI CAMI		
	-----	-----	-----	-----	-----	-----	-----	-----	-----	
1998										
1st Qtr.	673	702	1,375	424	146	36	1,981	16	10	
2nd Qtr.	615	557	1,172	479	153	39	1,843	7	14	
3rd Qtr.	592	410	1,002	440	137	37	1,616	11	3	
4th Qtr.	819	691	1,510	522	89	36	2,157	12	18	
	-----	-----	-----	-----	-----	-----	-----	-----	-----	
CY	2,699	2,360	5,059	1,864	525	148	7,596	46	45	
1999										
1st Qtr.	781	725	1,506	524	93	38	2,161	12	23	
2nd Qtr.	760	795	1,555	533	110	25	2,223	12	23	
3rd Qtr.	660	699	1,359	427	112	47	1,945	13	17	
4th Qtr.	759	694	1,453	530	97	47	2,127	12	26	
	-----	-----	-----	-----	-----	-----	-----	-----	-----	
CY	2,960	2,913	5,873	2,014	412	157	8,456	49	89	
2000										
1st Qtr.	746	775	1,521	572	118	40	2,251	13	24	
2nd Qtr.	787	781	1,568	534	140	45	2,287	13	23	
3rd Qtr.	689	630	1,319	374	151	53	1,897	12	22	
4th Qtr.	670	694	1,364	513	135	47	2,059	12	23	
	-----	-----	-----	-----	-----	-----	-----	-----	-----	
CY	2,892	2,880	5,772	1,993	544	185	8,494	50	92	
2001										
1st Qtr.	581	633	1,214	538	138	51	1,941	13	14	
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	
3rd Qtr.	573	664	1,237	373	146	75	1,831	11	15	
4th Qtr. #	570	715	1,285	444	121	72	1,922	9	16	
	-----	-----	-----	-----	-----	-----	-----	-----	-----	
CY	2,362	2,738	5,100	1,846	570	262	7,778	46	61	
2002										
1st Qtr. #	581	719	1,300	498	118	67	1,983	12	11	
	-----	-----	-----	-----	-----	-----	-----	-----	-----	

@ Numbers may vary due to rounding

\* NUMMI units included in GMNA Car, CAMI units included in GMNA Car and Truck figures.

\*\* GME Production includes Saab back to 1999

# Denotes estimate

Note: Beginning with Q1 2001, a reclassification has been made in the International regions to count vehicles as production in the region of final assembly. 1999 and 2000 data has been adjusted to reflect this reclassification.

This report is governed by the Safe Harbor language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

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GENERAL MOTORS CORPORATION  
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December 3, 2001  
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By  
/s/Peter R. Bible  
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(Peter R. Bible,  
Chief Accounting Officer)