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BP PLC  
Form 6-K  
November 03, 2004

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 6-K

Report of Foreign Issuer

Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934

for the period ended September 30, 2004

**BP p.l.c.**

(Translation of registrant's name into English)

1 ST JAMES'S SQUARE, LONDON, SW1Y 4PD, ENGLAND  
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form  
20-F

☒

Form  
40-F

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes

No

☒

THIS REPORT ON FORM 6-K SHALL BE DEEMED TO BE INCORPORATED BY REFERENCE IN THE PROSPECTUS INCLUDED IN THE REGISTRATION STATEMENT ON FORM F-3 (FILE NO. 333-9790) OF BP p.l.c., THE PROSPECTUS INCLUDED IN THE REGISTRATION STATEMENT ON FORM F-3 (FILE NO. 333-65996) OF BP p.l.c., THE PROSPECTUS INCLUDED IN THE REGISTRATION STATEMENT ON FORM F-3 (FILE NO. 333-83180) OF BP AUSTRALIA CAPITAL MARKETS LIMITED, BP CANADA FINANCE COMPANY, BP CAPITAL MARKETS p.l.c., BP CAPITAL MARKETS AMERICA INC. AND BP p.l.c., THE REGISTRATION STATEMENT ON FORM S-8 (FILE NO. 33-21868) OF BP p.l.c., THE REGISTRATION STATEMENT ON FORM S-8 (FILE NO. 333-9020) OF BP p.l.c., THE REGISTRATION STATEMENT ON FORM S-8 (FILE NO. 333-9798) OF BP p.l.c., THE REGISTRATION STATEMENT ON FORM S-8 (FILE NO. 333-79399) OF BP p.l.c., THE REGISTRATION STATEMENT ON FORM S-8 (FILE NO. 333-34968) OF BP p.l.c., THE REGISTRATION STATEMENT ON FORM S-8 (FILE NO. 333-67206) OF BP p.l.c., THE REGISTRATION STATEMENT ON FORM S-8 (FILE NO. 333-74414) OF BP p.l.c., THE REGISTRATION STATEMENT ON FORM S-8 (FILE NO. 333-103924) OF BP p.l.c., THE REGISTRATION STATEMENT ON FORM S-8 (FILE NO. 333-102583) OF BP p.l.c., THE REGISTRATION STATEMENT ON FORM S-8 (FILE NO. 333-103923) OF BP p.l.c., AND THE REGISTRATION STATEMENT ON FORM S-8 (FILE NO. 333-119934) OF BP p.l.c., AND TO BE A PART THEREOF FROM THE DATE ON WHICH THIS REPORT IS FURNISHED, TO THE EXTENT NOT SUPERSEDED BY DOCUMENTS OR REPORTS SUBSEQUENTLY FILED OR FURNISHED.



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**BP p.l.c. AND SUBSIDIARIES**  
**FORM 6-K FOR THE PERIOD ENDED SEPTEMBER 30, 2004**

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**BP p.l.c. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND**  
**RESULTS OF OPERATIONS**

**GROUP RESULTS JANUARY – SEPTEMBER 2004**

|  | Three months ended<br>September 30<br>(Unaudited) |        | Nine months ended<br>September 30<br>(Unaudited) |         |
|--|---|--------|--|---------|
|  | 2004  | 2003   | 2004   | 2003    |
|  | (\$ million)                                      |        |  |         |
| <b>Turnover</b>                                  | 70,885  | 58,250 | 207,578  | 174,707 |
| Profit for the period                            | 4,483   | 2,344  | 13,197   | 8,148   |
| Exceptional items, net of tax                    | (18)  | (168)  | (1,219)  | (639)   |
| <b>Profit before exceptional items</b>           | 4,465   | 2,176  | 11,978   | 7,509   |
| Profit for the period per ordinary share – cents | 20.67   | 10.62  | 60.28  | 36.71   |
| Dividends per ordinary share – cents             | 7.10  | 6.50   | 20.95  | 19.25   |

The following discussion should be read in conjunction with the consolidated financial statements and the related notes provided elsewhere in this Form 6-K and with the information, including the consolidated financial statements and related notes, for the year ended December 31, 2003 in BP p.l.c.'s Annual Report on Form 20-F for the year ended December 31, 2003.

The financial information for 2003 has been restated to reflect (a) the transfer of natural gas liquids (NGL) operations from Exploration and Production to Gas, Power and Renewables on January 1, 2004; (b) the adoption by the Group of Financial Reporting Standard No. 17

Retirement Benefits (FRS 17) with effect from January 1, 2004; and (c) the adoption by the Group of Urgent Issues Task Force Abstract No. 38 Accounting for ESOP Trusts with effect from January 1, 2004. For further information, see Note 2 of Notes to Consolidated Financial Statements.

TNK-BP operational and financial information has been estimated.

The third quarter and nine months trading environment was generally stronger than a year ago with higher oil and gas realizations and higher refining and chemicals margins. For the three months ended September 30, 2004 the Brent oil price increased \$13.16 per barrel, the Henry Hub gas price was up \$0.78 per mmbtu, the refining Global Indicator Margin increased \$1.61 per barrel and the Chemicals Indicator Margin increased \$30 per tonne compared with a year ago. For the nine months, the Brent oil price was \$7.67 per barrel higher, the Henry Hub gas price was \$0.16 per mmbtu higher, the refining Global Indicator Margin was up \$2.13 per barrel and the Chemicals Indicator Margin was up \$18 per tonne compared with a year ago.

Turnover for the three months and nine months ended September 30, 2004 was \$70.9 billion and \$207.6 billion respectively, compared with \$58.3 billion and \$174.7 billion for the equivalent periods in 2003. The increase in turnover for the third quarter reflects increases of around \$17.4 billion from higher prices and around \$2.0 billion from foreign exchange movements, partly offset by a net decrease of approximately \$4.2 billion from lower sales volumes and a decrease of approximately \$0.7 billion related to lower production volumes.

The increase in turnover for the nine months reflects \$32.9 billion from higher sales prices and \$7 billion from foreign exchange movements partly offset by a decrease of approximately \$2.5 billion from lower sales volumes and a decrease of around \$2.3 billion related to lower production volumes.

Profit for the three months ended September 30, 2004 was \$4,483 million, including inventory holding gains of \$1,027 million. Profit for the three months ended September 30, 2003 was \$2,344 million, including inventory holding gains of \$84 million. Inventory holding gains or losses represent the difference between the cost of sales calculated using the average cost of supplies incurred during the period and the cost of sales calculated using the first-in first-out method. Profit for the nine months ended September 30, 2004 was \$13,197 million, including inventory holding gains of \$2,137 million. Profit for the nine months ended September 30, 2003 was \$8,148 million, after inventory holding losses of \$68 million.

Profit before exceptional items was \$4,465 million for the three months ended September 30, 2004, compared with \$2,176 million for the equivalent period of 2003. Exceptional items are gains and losses on the sale of fixed assets and businesses or termination of operations. Net

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exceptional gains in the third quarter of 2004 were \$18 million (a loss of \$15 million before tax) and include a charge arising from the sale of our Fabrics and Fibres business. Net exceptional gains in the third quarter of 2003 were \$168 million (\$172 million before tax) and principally relate to gains on disposal of certain upstream interests.

**BP p.l.c. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND**  
**RESULTS OF OPERATIONS continued**

Profit before exceptional items was \$11,978 million for the nine months ended September 30, 2004, compared with \$7,509 million for the equivalent period of 2003. Net exceptional gains in the nine months of 2004 were \$1,219 million (\$1,088 million before tax) and principally relate to net gains from the sale of our interests in PetroChina and Sinopec, and the divestment of certain upstream interests, partially offset by net losses associated with the termination of operations. Net exceptional gains in the nine months of 2003 were \$639 million (\$846 million before tax) and principally relate to net gains from the sale of certain upstream interests partially offset by a provision for loss on disposal.

Profit before exceptional items for the three months ended September 30, 2004 is after impairment charges of \$7 million related to the partner operated Temsah platform in Egypt following a blow-out and subsequent fire offset partly by revisions to impairment estimates made in the prior quarter and a charge of \$35 million in respect of Alaskan tankers that are no longer required in Exploration and Production; charges of \$206 million, \$58 million and \$225 million in relation to new, and revisions to existing, environmental and other provisions in Refining and Marketing, Petrochemicals and Other businesses and corporate, respectively, and a charge of \$19 million in respect of the separation of the Olefins and Derivatives business in Other businesses and corporate.

Profit before exceptional items for the three months ended September 30, 2003 includes charges of \$369 million resulting from new, and revisions to existing, environmental and other provisions and ongoing Veba integration costs of \$72 million in Refining and Marketing; charges of \$36 million relating to a provision to cover future rental payments on surplus property and charges of \$20 million resulting from revisions to environmental and other provisions in Petrochemicals; and charges of \$112 million resulting from new, and revisions to existing, environmental and other provisions in Other businesses and corporate.

Profit before exceptional items for the nine months ended September 30, 2004 is after impairment charges of \$7 million related to the partner operated Temsah platform in Egypt following a blow-out offset partly by revisions to impairment estimates made in the prior quarter, a charge of \$35 million in respect of Alaskan tankers no longer required, an impairment charge of \$160 million related to a gas processing plant in the USA and a field in the Gulf of Mexico and an impairment charge of \$186 million related to our interests in two fields in Venezuela, Desarrollo Zuli Occidental (DZO) and Boqueron, in Exploration and Production; charges of \$206 million, \$58 million and \$225 million in relation to new, and revisions to existing, environmental and other provisions in Refining and Marketing, Petrochemicals and Other businesses and corporate, respectively, and a charge of \$19 million in respect of the separation of the Olefins and Derivatives business in Other businesses and corporate.

Profit before exceptional items for the nine months ended September 30, 2003 is after an impairment charge of \$108 million related to the Kepadong field in Indonesia, an impairment charge of \$103 million related to the Yacheng field in China, charges of \$102 million in respect of our restructuring activities in North America and the UK and a \$49 million write-down of the Viscount asset in the North Sea in Exploration and Production; a charge of \$369 million resulting from new, and revisions to existing environmental and other provisions and Veba integration costs of \$131 million in Refining and Marketing; charges of \$36 million relating to a provision to cover future rental payments on surplus property, a charge of \$20 million resulting from revisions to environmental and other provisions and a credit of \$5 million resulting from a reduction in the provision for costs associated with closure of polypropylene capacity in Petrochemicals; charges of \$112 million resulting from new, and revisions to existing environmental and other provisions in Other businesses and corporate; and a \$130 million credit related to tax restructuring benefits.

In addition to the factors above, the increase in profit before tax for the third quarter reflects higher liquids and gas realizations, higher refining margins with some offset from lower marketing margins, higher chemicals margins, higher contributions from the natural gas liquids and solar businesses with some offset from a lower marketing and trading result and the impact of higher volumes and the changing production composition primarily arising from the TNK-BP acquisition. These increases were partly offset by higher costs. These factors also contributed to the increase in profit before tax for the nine months.

Interest expense for the three months and nine months ended September 30, 2004 was \$156 million and \$453 million respectively, compared with \$159 million and \$484 million in the same periods of 2003. The decrease for the three months ended September 30, 2004 primarily reflects higher capitalized interest and lower debt buyback costs, almost fully offset by the inclusion of equity-accounted interest from the TNK-BP joint venture. The decrease for the nine months ended September 30, 2004 compared with the same period in 2003 primarily reflects lower average interest rates and an increase in capitalized interest partly offset by the inclusion of equity-accounted interest from the TNK-BP joint venture. Other finance expense for the three months and nine months ended September 30, 2004 was \$79 million and \$231 million respectively, compared with \$139 million and \$395 million in the same periods of 2003. The decreases in both periods primarily reflect a reduction in net pension and finance costs partly offset by the inclusion of the unwinding of the discount on the deferred consideration for acquisition of the investment in TNK-BP.

**BP p.l.c. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND**  
**RESULTS OF OPERATIONS continued**

Net taxation, other than production taxes, charged for the three months and nine months ended September 30, 2004 was \$2,109 million and \$6,130 million respectively, compared with \$1,428 million and \$4,954 million in the equivalent periods last year. The tax on exceptional items was a credit of \$33 million and \$131 million for the third quarter and nine months of 2004 respectively, compared with a charge of \$4 million and \$207 million for the third quarter and nine months of 2003. The effective tax rate was 32% and 31% for the three months and nine months ended September 30, 2004, compared with 37% for both the equivalent periods of 2003. The reduction in the third quarter rate reflects the significant non-taxable inventory holding gain reported in 2004 compared with a much smaller gain in 2003 and the reduction in the nine months rate reflects the inventory holding gain in 2004 as well as the low tax charge on the exceptional gains reported in the first quarter of 2004.

Capital expenditure in the third quarter and nine months of 2004 was \$3.4 billion and \$11.2 billion respectively. The amount for the nine months includes a \$1.35 billion payment relating to the contribution of TNK's interest in Slavneft within TNK-BP. Capital expenditure and acquisitions for the third quarter and nine months of 2003 was \$9.2 billion and \$15.4 billion. Excluding acquisitions, capital expenditure for the three months and nine months ended September 30, 2004 was \$3.4 billion and \$9.8 billion respectively, compared with \$3.3 billion and \$9.4 billion respectively. Disposal proceeds in the third quarter and nine months of 2004 were \$0.6 billion and \$4.1 billion respectively and in the third quarter and nine months of 2003 were \$0.9 billion and \$5.0 billion respectively.

Net cash inflow for the three months ended September 30, 2004 was \$1.7 billion, compared with an outflow of \$2.4 billion for the equivalent period of 2003, reflecting higher cash inflow from operating activities, higher dividends from joint ventures and lower acquisition spending partly offset by higher taxes paid, higher payments for fixed assets and lower proceeds from the sale of fixed assets. Net cash inflow for the nine months ended September 30, 2004 was \$7.0 billion, compared with \$3.2 billion for the equivalent period of 2003, reflecting higher cash inflow from operating activities, higher dividends from joint ventures, lower acquisition spending and lower interest paid partly offset by higher taxes paid, lower proceeds from the sale of fixed assets, higher payments for fixed assets and higher dividends paid. Net cash inflow from operating activities was \$6.9 billion and \$21.5 billion for the three months and nine months ended September 30, 2004 respectively, compared with \$4.9 billion and \$18.2 billion in the equivalent periods in 2003. The increase for the third quarter reflected higher profits, a higher net operating charge for pensions and other post-retirement obligations, less contributions, higher depreciation and higher losses on sale of fixed assets and businesses, partly offset by a higher share of profits of joint ventures and associated undertakings and higher working capital requirements. The increase for the nine months reflected higher profits, a higher net operating charge for pensions and other post-retirement obligations, less contributions, and higher depreciation, partly offset by a higher share of profits of joint ventures and associated undertakings, lower profits on sale of fixed assets and businesses and higher working capital requirements.

Net debt at September 30, 2004 was \$18.6 billion compared with \$20.2 billion at December 31, 2003. The ratio of net debt to net debt plus equity was 20% at September 30, 2004 compared with 22% at December 31, 2003. This ratio shows the proportion of debt and equity used to finance our operations, and can also be used to measure borrowing capacity. In addition to reported debt, BP uses conventional off balance sheet sources of finance such as operating leases and joint venture and associated undertaking borrowings.

The Group has access to other sources of liquidity in the form of committed facilities and other funding through the capital markets. BP believes that, taking into account the substantial amounts of undrawn borrowing facilities available, the Group has sufficient working capital for foreseeable requirements.

In the normal course of business the Group has entered into certain long term purchase commitments principally relating to take or pay contracts for the purchase of natural gas, crude oil and chemicals feedstocks and throughput arrangements for pipelines. The Group expects to fulfil its obligations under these arrangements with no adverse consequences to the Group's results of operations or financial condition.

The return on average capital employed was 19.3% for the third quarter of 2004 compared with 11.4% for the same period in 2003. Return on average capital employed is the ratio of profit including minority shareholders' interest and excluding post-tax interest on finance debt to average capital employed for the period. Capital employed is the total of BP shareholders' interest, minority shareholders' interest and finance debt. This performance measure is useful for shareholders and management as an indication of capital productivity over the long term. For the nine months ended September 30, 2004 the return on average capital employed was 19.0% compared with 13.1% in 2003. For further information on the return on average capital employed calculation see page 69 of this report.

BP announced a third quarterly dividend for 2004 of 7.10 cents per ordinary share. Holders of ordinary shares will receive 3.910 pence per share and holders of American Depositary Receipts (ADRs) \$0.426 per ADS. The dividend is payable on December 6, 2004 to shareholders on the register on November 12, 2004. Participants in the Dividend Reinvestment Plan or the dividend reinvestment facility in the US Direct Access Plan will receive the dividend in the form of shares, also on December 6, 2004. During the third quarter, shares of \$1.25 billion were issued to Alfa Group and Access Renova (AAR) as the first instalment of the deferred tax consideration. The Company also repurchased for cancellation 241.5 million of its own shares during the quarter, at a cost of \$2.25 billion. During the nine months, 621 million shares were repurchased and cancelled at a cost of \$5.5 billion.





**BP p.l.c. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND**  
**RESULTS OF OPERATIONS continued**

**DETAILED REVIEW OF BUSINESSES****EXPLORATION AND PRODUCTION**

|   |                         | <b>Three months ended<br/>September 30<br/>(Unaudited)</b> |              | <b>Nine months ended<br/>September 30<br/>(Unaudited)</b> |               |
|---|-------------------------|--|--------------|---|---------------|
|   |                         | <b>2004</b>  | <b>2003</b>  | <b>2004</b>   | <b>2003</b>   |
| <b>Turnover</b>                               | - \$m                   | 8,660  | 7,153        | 25,039  | 23,303        |
| Profit before interest and tax                | - \$m                   | 4,888  | 3,666        | 13,440  | 11,821        |
| Exceptional (gains) losses                    | - \$m                   | (23)   | (196)        | (120)   | (962)         |
| <b>Total operating profit</b>                 | - \$m                   | <b>4,865</b>   | <b>3,470</b> | <b>13,320</b>   | <b>10,859</b> |
| <b>Results include:</b>                       |                         |  |              |   |               |
| Exploration expense                           | - \$m                   | 135  | 136          | 379   | 349           |
| Of which: Exploration expenditure written off | - \$m                   | 34   | 75           | 123   | 168           |
| <b>Key Statistics:</b>                        |                         |  |              |   |               |
| Crude oil                                     | Average prices realized |  |              |   |               |
|   | by BP                   | - \$/bbl   | 39.43        | 27.72   | 34.93         |
|   | Production              | - mb/d   | 2,298        | 1,852   | 2,320         |
| Natural gas liquids                           | Average prices realized |  |              |   |               |
|   | by BP                   | - \$/bbl   | 28.77        | 19.39   | 25.13         |
|   | Production              | - mb/d   | 181          | 202   | 190           |
| Total liquids(a)                              | Average prices realized |  |              |   |               |
|   | by BP                   | - \$/bbl   | 38.29        | 26.79   | 33.89         |
|   | Production              | - mb/d   | 2,479        | 2,054   | 2,510         |
| Natural gas                                   | Average prices realized |  |              |   |               |
|   | by BP                   | - \$/mcf   | 3.66         | 3.08  | 3.71          |
|   | Production              | - mmcf/d   | 8,275        | 8,401   | 8,433         |
| Total hydrocarbons(b)                         | Average prices realized |  |              |   |               |
|   | by BP                   | - \$/bbl   | 30.08        | 22.58   | 28.03         |
|   | Production              | - mboe/d   | 3,906        | 3,502   | 3,964         |
| Brent oil price                               |                         | - \$/bbl   | 41.54        | 28.38   | 36.31         |
| West Texas Intermediate oil price             |                         | - \$/bbl   | 43.88        | 30.19   | 39.18         |
| Alaska North Slope US West Coast              |                         | - \$/bbl   | 41.82        | 28.83   | 37.70         |
| Henry Hub gas price (c)                       |                         | - \$/mmbtu   | 5.75         | 4.97  | 5.81          |
| UK Gas National Balancing Point               |                         | - p/therm  | 23.63        | 15.08   | 22.98         |

(a) Crude oil and natural gas liquids

(b) Natural gas is converted to oil equivalent at 5.8 billion cubic feet = 1 million barrels

(c) Henry Hub First of the Month Index

Turnover for the three months ended September 30, 2004 was \$8.7 billion, compared with \$7.2 billion in the corresponding period in 2003, reflecting an increase of around \$2.2 billion related to higher liquids and gas realizations, partly offset by a decrease of around \$0.7 billion due to lower production volumes (for the BP Group excluding equity-accounted entities) as a result of divestment activity in 2003.

Turnover for the nine months ended September 30, 2004 was \$25.0 billion compared with \$23.3 billion in the corresponding period of 2003, reflecting an increase of around \$4.0 billion related to higher liquids and gas realizations, partly offset by a decrease of around \$2.3 billion due to lower production volumes (for the BP Group excluding equity-accounted entities) as a result of divestment activity in 2003.

Profit before interest and tax for the three months and nine months ended September 30, 2004 was \$4,888 million and \$13,440 million respectively, compared with \$3,666 million and \$11,821 million for the equivalent periods in 2003. Profit for the third quarter of 2004 included net exceptional gains before tax of \$23 million, compared with net gains of \$196 million before tax for the equivalent period in 2003. Profit for the nine months of 2004 included net exceptional gains of \$120 million before tax compared with net gains of \$962 million before tax for the

equivalent period in 2003.

**BP p.l.c. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND**  
**RESULTS OF OPERATIONS continued**

**EXPLORATION AND PRODUCTION (concluded)**

Total operating profit for the three months ended September 30, 2004 was \$4,865 million including inventory holding gains of \$5 million and is after impairment charges of \$7 million in respect of the partner operated Tamsah platform in Egypt following a blow-out offset partly by revisions to impairment estimates made in the prior quarter, and a charge of \$35 million in respect of Alaskan tankers that are no longer required. Total operating profit for the three months ended September 30, 2003 was \$3,470 million.

In addition to the factors above, the primary reasons for the increase in operating profit for the third quarter of 2004 compared with the third quarter of 2003 are higher liquids and gas realizations of around \$1,650 million combined with an increase of \$130 million due to higher volumes and the changing production composition primarily arising from the TNK-BP acquisition. Operating profit for the third quarter 2004 includes a charge of \$95 million, reflecting an increase in the provision for unrealized profit in inventory, which removes the upstream margin from downstream inventories. This compares with a credit of \$15 million in the equivalent quarter last year.

Total operating profit for the nine months ended September 30, 2004 was \$13,320 million including inventory holding gains of \$13 million and is after impairment charges of \$7 million in respect of the partner operated Tamsah platform in Egypt following a blow-out offset partly by revisions to impairment estimates made in the prior quarter, a charge of \$35 million in respect of Alaskan tankers that are no longer required, impairment charges of \$160 million in respect of a gas processing plant in the USA and a field in the Gulf of Mexico Shelf and impairment charges of \$186 million related to our interests in Desarrollo Zuli Occidental (DZO) and Boqueron in Venezuela. We previously reported an exceptional loss on disposal of \$217 million in respect of these assets; however, the sales agreement has lapsed and we will retain our interests in the fields. As a result of the lapse of the agreement, the exceptional loss was reversed and an impairment charge was recognized in the first quarter of 2004.

Total operating profit for the nine months ended September 30, 2003 was \$10,859 million including inventory holding gains of \$3 million and is after an impairment charge of \$108 million related to the Kepadong field in Indonesia, an impairment charge of \$103 million related to the Yacheng field in China, charges of \$102 million in respect of restructuring activities in North America and the UK and a \$49 million write-down of the Viscount asset in the North Sea.

In addition to the factors above, the primary reasons for the increase in operating profit for the nine months ended September 30, 2004 compared with the nine months ended September 30, 2003 are higher liquids and gas realizations of around \$2,850 million combined with an increase of \$350 million due to higher volumes and the changing production composition primarily arising from the TNK-BP acquisition. Operating profit for the first nine months of 2004 includes a charge of \$248 million, reflecting an increase in the provision for unrealized profit in inventory compared with a charge of \$4 million in the nine months 2003.

Production for the quarter was up over 11% to 3,906 mboe/d compared with a year ago. This reflects the inclusion of TNK-BP (945 mboe/d compared with 695 mboe/d in the period from August 29 to September 30, 2003) and the continuing ramp-up of production in the New Profit Centres, partly offset by planned maintenance in the North Sea and Alaska, the operational impact of Hurricane Ivan in the Gulf of Mexico and the blow-out at partner operated Tamsah in Egypt. We expect full year production to be up over 10% compared to 2003 at around 4 mmboe/d.

Projects in the New Profit Centres remain on track. In the quarter Kizomba A started up in Angola, and in Australia, the North West Shelf Train 4 LNG plant was brought on line and first liftings have taken place.

As a result of global Exploration & Production sector inflationary pressure in the market price of capital goods and the weaker US dollar we have revised our estimate of capital expenditure; we now expect this to be just over \$9.5 billion for 2004.

In the third quarter, we had further exploration success with the Pela Lache-1 prospect offshore Sakhalin Island in Russia.

During the quarter, we completed our divestments of various properties in the Gulf of Mexico Shelf and of our interests in Offshore North Sinai in Egypt, resulting in total exceptional gains in the quarter of \$23 million.

**BP p.l.c. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND**  
**RESULTS OF OPERATIONS continued**

**REFINING AND MARKETING**

|                                      |          | Three months ended<br>September 30<br>(Unaudited) |        | Nine months ended<br>September 30<br>(Unaudited) |         |
|--------------------------------------|----------|---|--------|--|---------|
|                                      |          | 2004  | 2003   | 2004   | 2003    |
| <b>Turnover</b>                      | - \$m    | 45,359  | 38,205 | 132,520  | 112,574 |
| Profit before interest and tax       | - \$m    | 1,947   | 571    | 4,968  | 1,934   |
| Exceptional (gains) losses           | - \$m    | 17  | 21     | 175  | 122     |
| <b>Total operating profit</b>        | - \$m    | 1,964   | 592    | 5,143  | 2,056   |
| Total refined product sales          | - kb/d   | 6,705   | 6,695  | 6,594  | 6,840   |
| Refinery throughputs                 | - kb/d   | 3,005   | 3,086  | 2,990  | 3,124   |
| Refining availability (a)            | - %      | 94.9  | 96.2   | 95.0   | 95.7    |
| Global Indicator Refining Margin (b) | - \$/bbl | 6.20  | 4.59   | 6.26   | 4.13    |

- (a) Refining availability is the weighted average percentage of the period that refinery units are available for processing, after accounting for downtime such as turnarounds.
- (b) The Global Indicator Refining Margin (GIM) is the average of six regional indicator margins weighted for BP's crude refining capacity in each region. Each regional indicator margin is based on a single representative crude with product yields characteristic of the typical level of upgrading complexity. The regional indicator margin may not be representative of the margins achieved by BP in any period because of BP's particular refinery configurations and crude and product slate.

Turnover for the three months and nine months ended September 30, 2004 was \$45.4 billion and \$132.5 billion respectively, compared with \$38.2 billion and \$112.6 billion for the same periods in the prior year. The increase in turnover in the third quarter of 2004 compared with 2003 was due principally to higher prices contributing approximately \$12 billion and foreign exchange movements contributing approximately \$2 billion, offset by lower trading and crude oil sales of around \$7 billion. The increase in turnover in the nine months of 2004 compared with the nine months of 2003 was principally due to higher prices contributing approximately \$25 billion and foreign exchange movements contributing approximately \$7 billion, partly offset by lower trading and crude oil sales of around \$12 billion.

Profit before interest and tax for the three months and nine months ended September 30, 2004 was \$1,947 million and \$4,968 million respectively, compared with \$571 million and \$1,934 million for the equivalent periods in 2003. Profit for the three months and nine months of 2004 was after net exceptional losses before tax of \$17 million and \$175 million respectively, which relate principally to the disposal of Singapore Refining Company Private Limited (SRC) and the closure of the lubricants operation of the Coryton Refinery in the UK. Profit in the three months and nine months of 2003 was after net exceptional losses before tax of \$21 million and \$122 million respectively.

Total operating profit for the three months and nine months ended September 30, 2004 was \$1,964 million and \$5,143 million respectively, including inventory holding gains of \$866 million and \$1,823 million respectively, and is after charging \$206 million in both periods in relation to new, and revisions to existing, environmental and other provisions. Total operating profit for the three months and nine months ended September 30, 2003 was \$592 million and \$2,056 million respectively, including inventory holding gains of \$89 million and after inventory holding losses of \$64 million respectively, and is after charging Veba integration costs of \$72 million and \$131 million respectively, and charging \$369 million in both periods in relation to new, and revisions to existing, environmental and other provisions.

In addition to the factors above, the primary reasons for the increase in operating profit for the three months ended September 30, 2004 compared with the three months ended September 30, 2003 are an increase of approximately \$800 million from improved refining margins, offset partly by a decline in marketing margins of approximately \$250 million, adverse foreign exchange movements of approximately \$50 million and portfolio impacts as outlined above of approximately \$100 million. The primary additional reasons for the increase in operating profit in the nine months ended September 30, 2004, compared with the nine months ended September 30, 2003 were improved refining margins of approximately \$2 billion, coupled with the impact of industry-wide planned and unplanned refinery maintenance. This increase was partly offset by higher purchased energy costs of around \$100 million and portfolio impacts of around \$100 million. Marketing margins declined by

approximately \$550 million and adverse foreign exchange movements impacted operating profit by approximately \$250 million.

**BP p.l.c. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND**  
**RESULTS OF OPERATIONS   continued**

**REFINING AND MARKETING (concluded)**

The refining result for the quarter was stronger than that suggested by the Global Indicator Margin (GIM) because of upgrading capacity in our refining portfolio and the benefits from supply optimization. Marketing margins decreased relative to the equivalent quarter a year ago because rises in crude and product prices more than offset the increase in selling prices.

During the quarter BP Japan and Petrolub International announced an agreement to merge their automotive lubricant businesses and create a new company called BP Castrol KK.

The disposal of BP's Retail and LPG Business in the Singapore retail network and related assets was completed on September 30, 2004.

**BP p.l.c. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND**  
**RESULTS OF OPERATIONS continued**

**PETROCHEMICALS**

|                                     |         | Three months ended<br>September 30<br>(Unaudited) |       | Nine months ended<br>September 30<br>(Unaudited) |        |
|-------------------------------------|---------|---|-------|--|--------|
|                                     |         | 2004  | 2003  | 2004   | 2003   |
| <b>Turnover</b>                     | - \$m   | 5,412   | 3,946 | 14,727   | 12,264 |
| Profit before interest and tax      | - \$m   | 317   | 86    | 661  | 572    |
| Exceptional (gains) losses          | - \$m   | 38  | (13)  | 186  | (22)   |
| <b>Total operating profit</b>       | - \$m   | 355   | 73    | 847  | 550    |
| Production (a)                      | - kte   | 7,149   | 7,040 | 21,563   | 20,790 |
| Petrochemicals Indicator Margin (b) | - \$/te | 139 (c)   | 109   | 131 (c)  | 113    |

(a) Includes BP share of joint ventures, associated undertakings and other interests in production.

(b) The Chemicals Indicator Margin (CIM) is a weighted average of externally-based product margins. It is based on market data collected by Nexant in their quarterly market analyses, then weighted based on BP's product portfolio. It does not cover our entire portfolio of products, and consequently is only indicative of the margins achieved by BP in any particular period.

(c) Provisional. The data for the third quarter is based on two months' actual and one month of provisional data.

Turnover for the three months and nine months ended September 30, 2004 was \$5.4 billion and \$14.7 billion respectively, compared with \$3.9 billion and \$12.3 billion for the equivalent periods in 2003. The increase in turnover for the third quarter compared with the equivalent period in 2003 reflects principally an increase of approximately \$1.3 billion from higher prices and an increase of approximately \$0.2 billion from higher volumes. The increase in turnover for the nine months of 2004 compared with the nine months of 2003 was attributable principally to an increase of around \$1.8 billion from higher prices, and an increase of \$0.7 billion from higher volumes, primarily in Asia.

Profit before interest and tax for the three months and nine months ended September 30, 2004 was \$317 million and \$661 million respectively, compared with \$86 million and \$572 million for the equivalent periods in 2003. Profit for the third quarter and nine months of 2004 was after net exceptional charges before tax of \$38 million and \$186 million respectively, which were associated largely with the sale of our Fabrics and Fibres business, the sale of our Speciality Intermediates Business and the exit of the Baglan Bay site in the UK. Profit for the third quarter and nine months of 2003 included net exceptional gains before tax of \$13 million and \$22 million.

Total operating profit for the three months and nine months ended September 30, 2004 was \$355 million and \$847 million respectively, including inventory holding gains of \$129 million and \$290 million respectively, and is after charging \$58 million in each period in relation to revisions to environmental and other provisions. Total operating profit for the three months and nine months ended September 30, 2003 was \$73 million and \$550 million respectively, including inventory holding gains of \$2 million and \$45 million respectively, and is after charges of \$36 million in each period in relation to a provision to cover future rental payments on surplus property, charges of \$20 million in each period in relation to revisions to environmental and other provisions and a credit of \$5 million in the nine months ended September 30, 2003 resulting from a reduction in the provision for costs associated with closure of polypropylene capacity.

In addition to the factors above, operating profit for the three months ended September 30, 2004 compared with the equivalent period in 2003 reflects principally higher margins across most product lines of around \$300 million, partially offset by principally higher fixed costs and adverse foreign exchange impacts of around \$140 million. In addition to the factors above, operating profit for the nine months ended September 30, 2004 compared with the equivalent period in 2003 reflects principally higher margins of around \$300 million and higher sales volumes of around \$150 million, partially offset by principally higher fixed costs and adverse foreign exchange impacts of around \$380 million.

Petrochemicals production of 7,149 thousand tonnes in the third quarter of 2004 was 109 thousand tonnes above the third quarter of 2003 due primarily to higher asset utilization. Nine months production was 773 thousand tonnes higher than a year ago due to new Asian PTA capacity and higher asset utilization.

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During the quarter we have progressed with plans to consolidate the Olefins and Derivatives (O&D) business into a stand-alone entity able to operate separately from the BP Group. The plans to prepare the O&D business for disposal are on track. Shortly after the quarter we reached agreement to sell the Fabrics and Fibres business, for which completion is expected during the fourth quarter.



**BP p.l.c. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND**  
**RESULTS OF OPERATIONS continued**

**GAS, POWER AND RENEWABLES**

|                                |       | Three months ended<br>September 30<br>(Unaudited) |        | Nine months ended<br>September 30<br>(Unaudited) |        |
|--------------------------------|-------|---|--------|--|--------|
|                                |       | 2004  | 2003   | 2004   | 2003   |
| <b>Turnover</b>                | - \$m | 20,443  | 15,948 | 59,852   | 48,938 |
| Profit before interest and tax | - \$m | 157   | 120    | 555  | 432    |
| Exceptional (gains) losses     | - \$m | (16)  | 2      | (16)   | (4)    |
| <b>Total operating profit</b>  | - \$m | 141   | 122    | 539  | 428    |

Turnover for the three months and nine months ended September 30, 2004 was \$20.4 billion and \$59.9 billion respectively, compared with \$15.9 billion and \$48.9 billion for the same periods in 2003. The increase for the quarter reflects increases of \$2.6 billion due to higher volumes and \$1.9 billion due to higher prices. The increase for the nine months reflects increases of \$8.8 billion due to higher volumes and \$2.1 billion due to higher prices.

Profit before interest and tax for the three months and nine months ended September 30, 2004 was \$157 million and \$555 million respectively, compared with \$120 million and \$432 million for the equivalent periods in 2003. Profit for the third quarter and nine months of 2004 included net exceptional gains before tax of \$16 million. Profit for the third quarter and nine months of 2003 was after net exceptional charges before tax of \$2 million and included net exceptional gains before tax of \$4 million, respectively.

Total operating profit for the three months and nine months ended September 30, 2004 was \$141 million and \$539 million respectively, including inventory holding gains of \$27 million and \$11 million respectively. Total operating profit for the three months and nine months ended September 30, 2003 was \$122 million and \$428 million respectively, after inventory holding losses of \$7 million and \$52 million respectively.

In addition to the factors above, higher operating profit in the three months ended September 30, 2004 compared with the equivalent period in 2003 reflected principally a higher contribution from the natural gas liquids business of around \$50 million, and a higher contribution from the Solar business of around \$60 million, partially offset by a lower marketing and trading result of around \$90 million. The additional factors contributing to the increase in operating profit in the nine months ended September 30, 2004 compared with the equivalent period in 2003 were principally a higher contribution from the natural gas liquids business of around \$140 million and a higher contribution from the Solar business of around \$90 million, partially offset by a lower marketing and trading result of around \$140 million.

During the quarter, the Tangguh LNG project (BP share 37.16%) signed a sale and purchase agreement with K Power of South Korea to supply up to 0.8 million tonnes of LNG per annum for 20 years starting in 2006. BP Shipping announced an order for four new LNG carriers from Hyundai Heavy Industries of South Korea for delivery in 2007 and 2008. Since the end of the third quarter, the Tangguh LNG project has signed a sale and purchase agreement with Semptra Energy LNG to supply up to 3.7 million tonnes of LNG per annum from Indonesia to markets in Mexico and the US for 20 years, beginning in 2008.

**BP p.l.c. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND**  
**RESULTS OF OPERATIONS continued**

**OTHER BUSINESSES AND CORPORATE**

|                                       |       | <b>Three months ended<br/>September 30<br/>(Unaudited)</b> |              | <b>Nine months ended<br/>September 30<br/>(Unaudited)</b> |              |
|---------------------------------------|-------|--|--------------|---|--------------|
|                                       |       | <b>2004</b>  | <b>2003</b>  | <b>2004</b>   | <b>2003</b>  |
| <b>Turnover</b>                       | - \$m | 137  | 138          | 390   | 378          |
| Profit (loss) before interest and tax | - \$m | (424)  | (330)        | 541   | (649)        |
| Exceptional (gains) losses            | - \$m | (1)  | 14           | (1,313)   | 20           |
| <b>Total operating profit (loss)</b>  | - \$m | <b>(425)</b>   | <b>(316)</b> | <b>(772)</b>  | <b>(629)</b> |

Other businesses and corporate comprises Finance, the Group's aluminium asset, interest income and costs relating to corporate activities.

Profit before interest and tax for the three months and nine months ended September 30, 2004 was a loss of \$424 million and a profit of \$541 million respectively, compared with losses of \$330 million and \$649 million for the equivalent periods in 2003. The third quarter of 2004 included net exceptional gains before tax of \$1 million, compared with net exceptional losses before tax of \$14 million for the equivalent period in 2003. The nine months of 2004 included net exceptional gains before tax of \$1,313 million, which were associated with the sale of our interest in PetroChina for \$1.65 billion and our interest in Sinopec for \$0.7 billion. The nine months of 2003 was after net exceptional losses before tax of \$20 million.

Total operating profit for the three months and nine months ended September 30, 2004 was a loss of \$425 million and \$772 million respectively, and is after charges of \$225 million relating to new, and revisions to existing, environmental and other provisions and charges of \$19 million in respect of the separation of the Olefins and Derivatives business in both periods.

Total operating profit for the three months and nine months ended September 30, 2003 was a loss of \$316 million and \$629 million respectively and is after charges of \$112 million in both periods relating to new, and revisions to existing, environmental and other provisions.

**OUTLOOK STATEMENT**

The world economy's expansion has continued, despite patches of softer growth in the US and Europe. Activity in the US appears to have strengthened in the third quarter although the recovery across the major European economies remains below trend on average and growth in parts of Asia, including China, appears to have moderated. Continued growth is expected across the world economy at around trend rates.

Oil prices averaged \$41.54 per barrel (Dated Brent) in the third quarter – over \$6 per barrel higher than second quarter prices. Loss of US production following Hurricane Ivan, along with low inventories and limited spare capacity, propelled prices to record nominal highs in October, averaging almost \$50 per barrel to date. Price spreads between light, sweet and heavier, sourer crudes also touched record highs recently. The outlook for the rest of 2004 will depend upon the rate of US production recovery after Hurricane Ivan and the strength of oil demand growth. Medium term oil price prospects will principally depend on the future strength of supply, demand growth, OPEC politics and perceptions of risks to political stability in certain of those nations. Oil prices are considered to have an approximate support level of \$30 per barrel for at least the medium term, with chances of spiking above this level.

US natural gas prices averaged \$5.75/mmbtu (Henry Hub first of month index) in the third quarter, despite the oil price surge, down around \$0.25/mmbtu versus the second quarter. Following a cool summer, working gas inventories are at record highs going into the winter heating season. However, the 12-month futures strip (NYMEX Henry Hub) is trading currently at almost \$8/mmbtu, reflecting oil price strength.

Refining margins in the third quarter slipped from the second quarter's record levels but remained high by historical standards. Strong demand growth, record refinery throughputs and low aggregate OECD product inventories continued to underpin the refining environment. Margins began the fourth quarter strongly amid concerns over winter heating oil supplies in Europe and lost refinery production due to Hurricane Ivan. The premium for light crude over heavy crude has been driven to exceptional levels, favouring upgraded refineries over less complex sites. The refining system should adjust, but this will take time. Marketing margins compressed in the third quarter due to increasing crude prices, product cost volatility and competitive pressure.

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Petrochemical margins held during the third quarter as product prices continued to strengthen, enabling the businesses to offset rapidly rising feedstock and energy costs. Current margins appear sustainable, although energy price volatility and foreign exchange rates are expected to influence future margins. Demand remained robust during the quarter, with sales volumes stable compared with the previous quarter.

**BP p.l.c. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND**  
**RESULTS OF OPERATIONS continued**

Capital expenditure, excluding acquisitions, for the nine months was \$9.8 billion, and is expected to be slightly above \$14 billion for the year. 2005 capital spending is expected to be around \$14 billion, above our previous forecast primarily due to the weak US dollar and the assumption that recent sector specific inflationary pressure in the market price of capital goods is sustained through 2005. The share buyback programme is continuing, reducing the number of shares outstanding thus increasing our ability to accelerate per share dividend growth.

**SUBSEQUENT EVENT**

On November 3, 2004 BP announced that it has reached agreement to purchase Solvay's share of BP Solvay Polyethylene Europe (BP share 50%) and BP Solvay Polyethylene North America (BP share 49%), formed in 2001 when the two companies combined their European and US high density polyethylene (HDPE) businesses. These businesses have a total capacity of 2.6 million tonnes in Europe and the US. HDPE is part of the O&D business. We expect the transaction to complete in early 2005, subject to regulatory approvals.

**FORWARD-LOOKING STATEMENTS**

In order to utilize the "Safe Harbor" provisions of the United States Private Securities Litigation Reform Act of 1995, BP is providing the following cautionary statement. The foregoing discussion, in particular, although not limited to, the statements under "Group Results" and the statements under "Outlook", with regard to BP's asset portfolio and changes in it, capital expenditure costs, demand, future performance, growth, inflation and other trend projections, impact of foreign exchange rates, maintenance, margins, prices, production, share repurchases, working capital, fulfillment of contract obligations, the timing of acquisitions and divestments and the timing of new projects and pending transactions are all forward-looking in nature. Forward-looking statements are also identified by such phrases as "will", "expects", "is expected to", "should", "may likely to", "intends", "plans", "appears" and "believes". By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will or may occur in the future and are outside the control of BP. Actual results may differ materially from those expressed in such statements, depending on a variety of factors, including the specific factors identified in the discussions accompanying such forward-looking statements; future levels of industry product supply, demand and pricing; the timing of bringing new fields onstream; exchange rate fluctuations; operational problems; general economic conditions, including inflationary pressure, political stability and economic growth in relevant areas of the world; changes in laws and governmental regulations; development and use of new technology; successful partnering; the actions of competitors; the actions of competitors and third party suppliers of facilities and services; natural disasters and prolonged adverse weather conditions; changes in public expectations and other changes to business conditions; wars and acts of terrorism or sabotage; and other factors discussed elsewhere in this report. These and other factors may cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements. Additional information, including information on factors which may affect BP's business, is contained in BP's Annual Report and Annual Accounts for 2003 and the Annual Report on Form 20-F for 2003 filed with the US Securities and Exchange Commission.

**2004 DIVIDENDS**

On October 26, 2004, BP p.l.c. announced a third quarterly dividend for 2004 of 7.10 cents per ordinary share of 25 cents (ordinary shares), representing \$0.426 per American Depositary Share (ADS) amounting to \$1,530 million in total. The record date for qualifying US resident holders of American Depositary Shares as well as holders of ordinary shares is November 12, 2004, and payment will be made on December 6, 2004.

A dividend reinvestment facility is available for holders of ADSs through JPMorgan Chase Bank (formerly known as Morgan Guaranty Trust Company). Participants in the dividend reinvestment facility included in the US Direct Access Plan will receive the dividend in the form of shares on December 6, 2004.

**BP p.l.c. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF INCOME**

|   | Three months ended<br>September 30<br>(Unaudited) |            | Nine months ended<br>September 30<br>(Unaudited) |            |
|---|---|------------|--|------------|
|   | 2004  | 2003       | 2004   | 2003       |
| (\$ million, except per share amounts)                    |   |            |  |            |
| Turnover - Note 3   | 73,852  | 59,164     | 214,486  | 176,383    |
| Less: joint ventures                                      | 2,967   | 914        | 6,908  | 1,676      |
| Group turnover  | 70,885  | 58,250     | 207,578  | 174,707    |
| Cost of sales   | 60,557  | 50,430     | 179,001  | 150,654    |
| Production taxes - Note 4                                 | 553   | 416        | 1,502  | 1,302      |
| Gross profit  | 9,775   | 7,404      | 27,075   | 22,751     |
| Distribution and administration expenses                  | 4,035   | 3,908      | 10,674   | 10,558     |
| Exploration expense - Note 5                              | 135   | 136        | 379  | 349        |
| Other income  | 5,605   | 3,360      | 16,022   | 11,844     |
|   | 178   | 148        | 429  | 476        |
| <b>Group operating profit</b>                             | 5,783   | 3,508      | 16,451   | 12,320     |
| Share of profits of joint ventures                        | 943   | 300        | 2,168  | 522        |
| Share of profits of associated undertakings               | 174   | 133        | 458  | 422        |
| <b>Total operating profit</b>                             | 6,900   | 3,941      | 19,077   | 13,264     |
| Profit (loss) on sale of fixed assets and businesses      | (15)  | 172        | 1,088  | 846        |
| or termination of operations - Note 6                     |   |            |  |            |
| <b>Profit before interest and tax</b>                     | 6,885   | 4,113      | 20,165   | 14,110     |
| Interest expense - Note 7                                 | 156   | 159        | 453  | 484        |
| Other finance expense - Note 8                            | 79  | 139        | 231  | 395        |
| <b>Profit before taxation</b>                             | 6,650   | 3,815      | 19,481   | 13,231     |
| Taxation - Note 9   | 2,109   | 1,428      | 6,130  | 4,954      |
| <b>Profit after taxation</b>                              | 4,541   | 2,387      | 13,351   | 8,277      |
| Minority shareholders' interest                           | 58  | 43         | 154  | 129        |
| <b>Profit for the period (a)</b>                          | 4,483   | 2,344      | 13,197   | 8,148      |
| <b>Earnings per ordinary share - cents (a)</b>            |   |            |  |            |
| Basic   | 20.67   | 10.62      | 60.28  | 36.71      |
| Diluted   | 20.41   | 10.51      | 59.18  | 36.51      |
| <b>Earnings per American Depositary Share - cents (a)</b> |   |            |  |            |
| Basic   | 124.02  | 63.72      | 361.68   | 220.26     |
| Diluted   | 122.46  | 63.06      | 355.08   | 219.06     |
| Average number of outstanding ordinary shares (thousand)  | 21,683,963  | 22,092,365 | 21,891,936                                       | 22,193,403 |

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- (a) A summary of the material adjustments to profit for the period which would be required if generally accepted accounting principles in the United States had been applied instead of those generally accepted in the United Kingdom is given in Note 16.

**BP p.l.c. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEET**

|   | <b>September 30, 2004</b><br><b>(Unaudited)</b> | <b>December 31, 2003</b> |
|---|---|--------------------------|
|   | <b>(\$ million)</b>                             |                          |
| Fixed assets  |   |                          |
| Intangible assets   | 12,741  | 13,642                   |
| Tangible assets   | 91,917  | 91,911                   |
| Investments   | 18,829  | 17,458                   |
|   | <hr/>   | <hr/>                    |
|   | 123,487   | 123,011                  |
| Current assets  |   |                          |
| Inventories   | 15,087  | 11,617                   |
| Receivables   | 39,703  | 33,902                   |
| Investments   | 245   | 185                      |
| Cash at bank and in hand  | 1,576   | 1,947                    |
|   | <hr/>   | <hr/>                    |
|   | 56,611  | 47,651                   |
| Current liabilities - falling due within one year                           |   |                          |
| Finance debt  | 7,665   | 9,456                    |
| Accounts payable and accrued liabilities                                    | 48,324  | 41,128                   |
|   | <hr/>   | <hr/>                    |
|   | 55,989  | 50,584                   |
| Net current assets (liabilities)  | <hr/>   | <hr/>                    |
|   | 622   | (2,933)                  |
| Total assets less current liabilities                                       | <hr/>   | <hr/>                    |
|   | 124,109   | 120,078                  |
| Noncurrent liabilities  |   |                          |
| Finance debt  | 12,780  | 12,869                   |
| Accounts payable and accrued liabilities                                    | 4,475   | 6,090                    |
| Provisions for liabilities and charges                                      |   |                          |
| Deferred tax  | 14,970  | 14,371                   |
| Other   | 9,270   | 8,815                    |
|   | <hr/>   | <hr/>                    |
|   | 41,495  | 42,145                   |
| Net assets excluding pension and other postretirement benefit balances      | <hr/>   | <hr/>                    |
|   | 82,614  | 77,933                   |
| Defined benefit pension plan surplus  | 1,292   | 1,021                    |
| Defined benefit pension plan and other postretirement benefit plan deficits | <hr/>   | <hr/>                    |
|   | (7,682)   | (7,510)                  |
|   | <hr/>   | <hr/>                    |
|   | (6,390)   | (6,489)                  |
| Net assets  | <hr/>   | <hr/>                    |
|   | 76,224  | 71,444                   |
| Minority shareholders' interest - equity                                    | <hr/>   | <hr/>                    |
|   | 1,283   | 1,125                    |
| BP shareholders' interest (a) - Note 12                                     | <hr/>   | <hr/>                    |
|   | 74,941  | 70,319                   |
| Represented by:   |   |                          |
| Capital shares  |   |                          |
| Preference  | 21  | 21                       |
| Ordinary  | 5,429   | 5,531                    |
| Paid-in surplus   | 6,211   | 4,480                    |

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|                            | September 30, 2004<br>(Unaudited) | December 31, 2003 |
|----------------------------|-----------------------------------|-------------------|
| Merger reserve             | 27,150                            | 27,077            |
| Retained earnings          | 36,175                            | 33,177            |
| Shares held by ESOP trusts | (101)                             | (96)              |
| Other reserves             | 56                                | 129               |
|                            | <hr/>                             | <hr/>             |
|                            | 74,941                            | 70,319            |
|                            | <hr/>                             | <hr/>             |

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- (a) A summary of the material adjustments to BP shareholders' interest which would be required if generally accepted accounting principles in the United States had been applied instead of those generally accepted in the United Kingdom is given in Note 16.



**BP p.l.c. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**

|  | Three months ended<br>September 30<br>(Unaudited) |         | Nine months ended<br>September 30<br>(Unaudited) |         |
|--|---|---------|--|---------|
|  | 2004  | 2003    | 2004   | 2003    |
|  | (\$ million)                                      |         |  |         |
| <b>Net cash inflow from operating activities</b>                             | 6,919   | 4,891   | 21,510   | 18,198  |
| <b>Dividends from joint ventures</b>   | 1,061   | 39      | 1,246  | 80      |
| <b>Dividends from associated undertakings</b>                                | 69  | 65      | 197  | 297     |
| <b>Servicing of finance and returns on investments</b>                       |   |         |  |         |
| Interest received  | 50  | 41      | 136  | 124     |
| Interest paid  | (152)   | (163)   | (471)  | (816)   |
| Dividends received   | 6   | 26      | 36   | 74      |
| Dividends paid to minority shareholders                                      | (15)  | (4)     | (25)   | (17)    |
| <b>Net cash outflow from servicing of finance and returns on investments</b> | (111)   | (100)   | (324)  | (635)   |
| <b>Taxation</b>  |   |         |  |         |
| UK corporation tax   | (299)   | (264)   | (1,009)  | (856)   |
| Overseas tax   | (1,489)   | (539)   | (2,978)  | (2,432) |
| <b>Tax paid</b>  | (1,788)   | (803)   | (3,987)  | (3,288) |
| <b>Capital expenditure and financial investment</b>                          |   |         |  |         |
| Payments for fixed assets  | (3,251)   | (3,063) | (8,956)  | (8,694) |
| Proceeds from the sale of fixed assets                                       | 537   | 874     | 3,728  | 4,843   |
| <b>Net cash outflow for capital expenditure and financial investment</b>     | (2,714)   | (2,189) | (5,228)  | (3,851) |
| <b>Acquisitions and disposals</b>  |   |         |  |         |
| Acquisitions, net of cash acquired   |   | (28)    | (14)   | (178)   |
| Proceeds from the sale of businesses   | 37  |         | 342  | 179     |
| Net investment in TNK-BP joint venture                                       | 23  | (2,625) | (1,250)  | (2,625) |
| Net investment in other joint ventures                                       | (75)  |         | (188)  | (16)    |
| Investments in associated undertakings                                       | (171)   | (243)   | (752)  | (760)   |
| <b>Net cash (outflow) inflow for acquisitions and disposals</b>              | (186)   | (2,896) | (1,862)  | (3,400) |
| <b>Equity dividends paid</b>   | (1,536)   | (1,433) | (4,506)  | (4,216) |
| <b>Net cash inflow (outflow)</b>   | 1,714   | (2,426) | 7,046  | 3,185   |
| <b>Financing</b>   |   |         |  |         |
| Management of liquid resources   | 1,617   | (1,471) | 7,370  | 3,483   |
| Increase (decrease) in cash  | 73  | 76      | 58   | 182     |
|  | 24  | (1,031) | (382)  | (480)   |
|  | 1,714   | (2,426) | 7,046  | 3,185   |

**Three months ended  
September 30  
(Unaudited)**

**Nine months ended  
September 30  
(Unaudited)**

- 
- (a) This cash flow statement has been prepared in accordance with UK GAAP. A cash flow statement presented on a SFAS 95 format is included in Note 16.

**BP p.l.c. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**    **concluded**

|  | Three months ended<br>September 30<br>(Unaudited) |                | Nine months ended<br>September 30<br>(Unaudited) |               |
|--|---|----------------|--|---------------|
|  | 2004  | 2003           | 2004   | 2003          |
|  | (\$ million)                                      |                |  |               |
| <b>Reconciliation of profit before interest and tax to net cash inflow from operating activities</b> |   |                |  |               |
| Profit before interest and tax   | 6,885   | 4,113          | 20,165   | 14,110        |
| Depreciation and amounts provided  | 2,648   | 2,485          | 8,200  | 7,847         |
| Exploration expenditure written off  | 34  | 75             | 123  | 168           |
| Net operating charge for pensions and other postretirement benefits, less contributions              | 39  | (525)          | (18)   | (723)         |
| Share of profits of joint ventures and associated undertakings                                       | (1,117)   | (433)          | (2,626)  | (944)         |
| Interest and other income  | (49)  | (72)           | (187)  | (220)         |
| (Profit) loss on sale of fixed assets and businesses   | 15  | (172)          | (1,088)  | (846)         |
| Charge for provisions  | 630   | 583            | 747  | 641           |
| Utilization of provisions  | (168)   | (187)          | (418)  | (512)         |
| (Increase) decrease in inventories   | (2,573)   | (1,048)        | (3,738)  | (479)         |
| (Increase) decrease in debtors   | (3,395)   | (35)           | (6,381)  | (3,417)       |
| Increase (decrease) in creditors   | 3,970   | 107            | 6,731  | 2,573         |
| <b>Net cash inflow from operating activities</b>   | <b>6,919</b>                                      | <b>4,891</b>   | <b>21,510</b>                                    | <b>18,198</b> |
| <b>Financing</b>   |   |                |  |               |
| Long-term borrowing  | (717)   | (1,433)        | (1,775)  | (2,656)       |
| Repayments of long-term borrowing  | 13  | 1,774          | 1,283  | 2,784         |
| Short-term borrowing   | (338)   | (1,924)        | (605)  | (2,968)       |
| Repayments of short-term borrowing   | 479   | 143            | 3,201  | 4,430         |
|  | (563)   | (1,440)        | 2,104  | 1,590         |
| Issue of ordinary share capital for employee share schemes   | (157)   | (31)           | (379)  | (112)         |
| Purchase of shares by ESOP trusts  | 87  |                | 146  | 6             |
| Repurchase of ordinary share capital   | 2,250   |                | 5,499  | 1,999         |
| <b>Net cash outflow from financing</b>   | <b>1,617</b>                                      | <b>(1,471)</b> | <b>7,370</b>                                     | <b>3,483</b>  |

- (a) This cash flow statement has been prepared in accordance with UK GAAP. A cash flow statement presented on a SFAS 95 format is included in Note 16.

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

1. The results for the interim periods are unaudited and in the opinion of management include all adjustments necessary for a fair presentation of the results for the periods presented. The interim financial statements and notes included in this Report should be read in conjunction with the consolidated financial statements and related notes for the year ended December 31, 2003 included in BP's Annual Report on Form 20-F filed with the Securities and Exchange Commission.

2. **Restatement of comparative information**

Comparative information for 2003 has been restated to reflect the changes described below.

(a) **Transfer of Natural Gas Liquids activities**

With effect from January 1, 2004 natural gas liquids (NGL) activities have been transferred from Exploration and Production to Gas, Power and Renewables.

(b) **New accounting standard for pensions and other postretirement benefits**

With effect from January 1, 2004 BP has adopted Financial Reporting Standard No. 17 Retirement Benefits (FRS 17). FRS 17 requires that financial statements reflect at fair value the assets and liabilities arising from an employer's retirement benefit obligations and any related funding. The operating costs of providing retirement benefits are recognized in the period in which they are earned together with any related finance costs and changes in the value of related assets and liabilities. This contrasts with Statement of Standard Accounting Practice No. 24 Accounting for Pension Costs, which requires the cost of providing pensions to be recognized on a systematic and rational basis over the period during which the employer benefits from the employee's services. The difference between the amount charged in the income statement and the amount paid as contributions into the pension fund is shown as a prepayment or provision on the balance sheet.

(c) **Accounting for Employee Share Ownership Plans**

With effect from January 1, 2004 BP has adopted Urgent Issues Task Force Abstract No. 38 Accounting for ESOP Trusts. This abstract requires that BP shares held by the Group for the purposes of Employee Share Ownership Plans (ESOPs) are deducted from equity on the balance sheet. Such shares were previously classified as fixed asset investments.

|   | <b>Restated</b> | <b>Reported</b> |
|---|-----------------|-----------------|
| <b>Balance sheet at 31 December 2003</b>                                    |                 |                 |
|   | (\$ million)    |                 |
| Fixed assets  |                 |                 |
| Intangible assets   | 13,642          | 13,642          |
| Tangible assets   | 91,911          | 91,911          |
| Investments   | 17,458          | 17,554          |
|   | <hr/> 123,011   | <hr/> 123,107   |
| Current assets  | 47,651          | 54,465          |
| Creditors - amounts falling due within one year                             | 50,584          | 50,584          |
|   | <hr/> (2,933)   | <hr/> 3,881     |
| Net current assets (liabilities)  |                 |                 |
| Total assets less current liabilities                                       | 120,078         | 126,988         |
| Creditors - amounts falling due after more than one year                    | 18,959          | 18,959          |
| Provisions for liabilities and charges                                      |                 |                 |
| Deferred taxation   | 14,371          | 15,273          |
| Other provisions  | 8,815           | 15,693          |
|   | <hr/>           | <hr/>           |
| Net assets excluding pension and other postretirement benefit balances      | 77,933          | 77,063          |
| Defined benefit pension plan surplus  | 1,021           |                 |
| Defined benefit pension plan and other postretirement benefit plan deficits | (7,510)         |                 |

|  | <b>Restated</b> | <b>Reported</b> |
|--|-----------------|-----------------|
| <b>Balance sheet at 31 December 2003</b> |                 |                 |
| Net assets                               | 71,444          | 77,063          |
| Minority shareholders' interest          | 1,125           | 1,125           |
| BP shareholders' interest                | 70,319          | 75,938          |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    *continued*

| Income Statements                 | Three months ended<br>September 30 2003<br>(Unaudited) |          | Nine months ended<br>September 30 2003<br>(Unaudited) |          |
|-----------------------------------|--|----------|---|----------|
|                                   | Restated   | Reported | Restated  | Reported |
|                                   | (\$ million except per share amounts)                  |          |   |          |
| Exploration and Production        | 3,666  | 3,716    | 11,821  | 11,964   |
| Refining and Marketing            | 571  | 523      | 1,934   | 1,789    |
| Petrochemicals                    | 86   | 96       | 572   | 600      |
| Gas, Power and Renewables         | 120  | 89       | 432   | 347      |
| Other businesses and corporate    | (330)  | (324)    | (649)   | (629)    |
| Profit before interest and tax    | 4,113  | 4,100    | 14,110  | 14,071   |
| Interest expense                  | 159  | 213      | 484   | 624      |
| Other finance expense             | 139  |          | 395   |          |
| Profit before taxation            | 3,815  | 3,887    | 13,231  | 13,447   |
| Taxation                          | 1,428  | 1,450    | 4,954   | 5,023    |
| Profit after taxation             | 2,387  | 2,437    | 8,277   | 8,424    |
| Minority shareholders' interest   | 43   | 43       | 129   | 129      |
| Profit for the period             | 2,344  | 2,394    | 8,148   | 8,295    |
| Distribution to shareholders      | 1,438  | 1,438    | 4,258   | 4,258    |
| Profit per ordinary share - cents |  |          |   |          |
| Basic                             | 10.62  | 10.85    | 36.71   | 37.37    |
| Diluted                           | 10.51  | 10.74    | 36.51   | 37.18    |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

|                                       | Three months ended<br>September 30<br>(Unaudited) |        | Nine months ended<br>September 30<br>(Unaudited) |         |
|---------------------------------------|---|--------|--|---------|
|                                       | 2004  | 2003   | 2004   | 2003    |
|                                       | (\$ million)                                      |        |  |         |
| <b>3. Turnover</b>                    |   |        |  |         |
| <b>By business</b>                    |   |        |  |         |
| Exploration and Production            | 8,660   | 7,153  | 25,039   | 23,303  |
| Refining and Marketing                | 45,359  | 38,205 | 132,520  | 112,574 |
| Petrochemicals                        | 5,412   | 3,946  | 14,727   | 12,264  |
| Gas, Power and Renewables             | 20,443  | 15,948 | 59,852   | 48,938  |
| Other businesses and corporate        | 137   | 138    | 390  | 378     |
|                                       | <hr/>   | <hr/>  | <hr/>  | <hr/>   |
|                                       | 80,011  | 65,390 | 232,528  | 197,457 |
| Less: sales between businesses        | 9,126   | 7,140  | 24,950   | 22,750  |
|                                       | <hr/>   | <hr/>  | <hr/>  | <hr/>   |
| <b>Group excluding joint ventures</b> | 70,885  | 58,250 | 207,578  | 174,707 |
| Share of sales of joint ventures      | 2,967   | 914    | 6,908  | 1,676   |
|                                       | <hr/>   | <hr/>  | <hr/>  | <hr/>   |
|                                       | 73,852  | 59,164 | 214,486  | 176,383 |
|                                       | <hr/>   | <hr/>  | <hr/>  | <hr/>   |
| <b>By geographical area</b>           |   |        |  |         |
| <b>Group excluding joint ventures</b> |   |        |  |         |
| UK                                    | 21,848  | 12,561 | 56,499   | 40,854  |
| Rest of Europe                        | 13,876  | 12,476 | 39,249   | 38,294  |
| USA                                   | 31,435  | 29,119 | 96,779   | 82,563  |
| Rest of World                         | 16,731  | 12,766 | 48,335   | 38,604  |
|                                       | <hr/>   | <hr/>  | <hr/>  | <hr/>   |
|                                       | 83,890  | 66,922 | 240,862  | 200,315 |
| Less: sales between areas             | 13,005  | 8,672  | 33,284   | 25,608  |
|                                       | <hr/>   | <hr/>  | <hr/>  | <hr/>   |
|                                       | 70,885  | 58,250 | 207,578  | 174,707 |
|                                       | <hr/>   | <hr/>  | <hr/>  | <hr/>   |
| <b>4. Production taxes</b>            |   |        |  |         |
| UK petroleum revenue tax              | 51  | 65     | 223  | 256     |
| Overseas production taxes             | 502   | 351    | 1,279  | 1,046   |
|                                       | <hr/>   | <hr/>  | <hr/>  | <hr/>   |
|                                       | 553   | 416    | 1,502  | 1,302   |
|                                       | <hr/>   | <hr/>  | <hr/>  | <hr/>   |
| <b>5. Exploration expense</b>         |   |        |  |         |
| Exploration and Production            |   |        |  |         |
| UK                                    | 4   | 11     | 9  | 16      |
| Rest of Europe                        | 7   | 23     | 15   | 32      |
| USA                                   | 58  | 60     | 218  | 144     |
| Rest of World                         | 66  | 42     | 137  | 157     |
|                                       | <hr/>   | <hr/>  | <hr/>  | <hr/>   |
|                                       | 135   | 136    | 379  | 349     |
|                                       | <hr/>   | <hr/>  | <hr/>  | <hr/>   |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

|  | Three months ended<br>September 30<br>(Unaudited) |                 | Nine months ended<br>September 30<br>(Unaudited) |                 |
|--|---|-----------------|--|-----------------|
|  | 2004  | 2003            | 2004   | 2003            |
|  | (\$ million)                                      |                 |  |                 |
| <b>6. Analysis of exceptional items</b>  |   |                 |  |                 |
| <b>Profit (loss) on sale of fixed assets and businesses or termination of operations</b> |   |                 |  |                 |
| Exploration and Production   | 23  | 196             | 120  | 962             |
| Refining and Marketing   | (17)  | (21)            | (175)  | (122)           |
| Petrochemicals   | (38)  | 13              | (186)  | 22              |
| Gas, Power and Renewables  | 16  | (2)             | 16   | 4               |
| Other businesses and corporate   | 1   | (14)            | 1,313  | (20)            |
|  | <u>        </u>                                   | <u>        </u> | <u>        </u>                                  | <u>        </u> |
| <b>Exceptional items before taxation</b>   | (15)  | 172             | 1,088  | 846             |
| Taxation credit (charge)   | 33  | (4)             | 131  | (207)           |
|  | <u>        </u>                                   | <u>        </u> | <u>        </u>                                  | <u>        </u> |
| <b>Exceptional items after taxation</b>  | 18  | 168             | 1,219  | 639             |
|  | <u>        </u>                                   | <u>        </u> | <u>        </u>                                  | <u>        </u> |
| <b>7. Interest expense</b>   |   |                 |  |                 |
| Group interest payable   | 160   | 178             | 456  | 528             |
| Capitalized  | (57)  | (53)            | (159)  | (130)           |
|  | <u>        </u>                                   | <u>        </u> | <u>        </u>                                  | <u>        </u> |
|  | 103   | 125             | 297  | 398             |
| Joint ventures   | 41  | 23              | 121  | 53              |
| Associated undertakings  | 12  | 11              | 35   | 33              |
|  | <u>        </u>                                   | <u>        </u> | <u>        </u>                                  | <u>        </u> |
|  | 156   | 159             | 453  | 484             |
|  | <u>        </u>                                   | <u>        </u> | <u>        </u>                                  | <u>        </u> |
| <b>8. Other finance expense</b>  |   |                 |  |                 |
| Interest on pension and other postretirement benefit plan liabilities                    | 502   | 460             | 1,493  | 1,380           |
| Expected return on pension and other postretirement benefit plan assets                  | (493)   | (375)           | (1,482)  | (1,125)         |
|  | <u>        </u>                                   | <u>        </u> | <u>        </u>                                  | <u>        </u> |
| Interest net of expected return on plan assets   | 9   | 85              | 11   | 255             |
| Unwinding of discount on provisions  | 48  | 45              | 146  | 131             |
| Unwinding of discount on deferred consideration for acquisition of investment in TNK-BP  | 22  | 9               | 74   | 9               |
|  | <u>        </u>                                   | <u>        </u> | <u>        </u>                                  | <u>        </u> |
|  | 79  | 139             | 231  | 395             |
|  | <u>        </u>                                   | <u>        </u> | <u>        </u>                                  | <u>        </u> |
| <b>9. Charge for taxation</b>  |   |                 |  |                 |
| Current  | 1,672   | 1,528           | 5,543  | 4,515           |
| Deferred   | 437   | (100)           | 587  | 439             |
|  | <u>        </u>                                   | <u>        </u> | <u>        </u>                                  | <u>        </u> |
|  | 2,109   | 1,428           | 6,130  | 4,954           |
|  | <u>        </u>                                   | <u>        </u> | <u>        </u>                                  | <u>        </u> |
| UK   | 601   | 245             | 1,312  | 1,075           |
| Overseas   | 1,508   | 1,183           | 4,818  | 3,879           |
|  | <u>        </u>                                   | <u>        </u> | <u>        </u>                                  | <u>        </u> |
|  | 2,109   | 1,428           | 6,130  | 4,954           |
|  | <u>        </u>                                   | <u>        </u> | <u>        </u>                                  | <u>        </u> |





**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**10. Business and geographical analysis**

|  | Exploration<br>and<br>Production | Refining<br>and<br>Marketing | Petro-chemicals | Gas,<br>Power<br>and<br>Renewables | Other<br>businesses<br>and<br>corporate | Eliminations | Total  |
|--|----------------------------------|------------------------------|-----------------|------------------------------------|---|--------------|--------|
| <b>By business</b>                               |                                  |                              |                 |                                    |   |              |        |
|  | (\$ million)                     |                              |                 |                                    |   |              |        |
| <b>Three months<br/>ended September 30, 2004</b> |                                  |                              |                 |                                    |   |              |        |
| Group turnover                                   |                                  |                              |                 |                                    |   |              |        |
| - third parties                                  | 2,266                            | 43,469                       | 5,196           | 19,817                             | 137                                     |              | 70,885 |
| - sales between businesses                       | 6,394                            | 1,890                        | 216             | 626                                |   | (9,126)      |        |
|  | 8,660                            | 45,359                       | 5,412           | 20,443                             | 137                                     | (9,126)      | 70,885 |
| Share of sales by joint ventures                 | 2,642                            | 194                          | 131             |                                    |   |              | 2,967  |
| Equity accounted income                          | 970                              | 56                           | 86              | 5                                  |   |              | 1,117  |
| Total operating profit (loss)                    | 4,865                            | 1,964                        | 355             | 141                                | (425)                                   |              | 6,900  |
| Exceptional items                                | 23                               | (17)                         | (38)            | 16                                 | 1                                       |              | (15)   |
| Profit (loss) before interest<br>and tax         | 4,888                            | 1,947                        | 317             | 157                                | (424)                                   |              | 6,885  |
| Capital expenditure and<br>acquisitions          | 2,444                            | 609                          | 232             | 65                                 | 62                                      |              | 3,412  |
| <b>Three months<br/>ended September 30, 2003</b> |                                  |                              |                 |                                    |   |              |        |
| Group turnover                                   |                                  |                              |                 |                                    |   |              |        |
| - third parties                                  | 1,692                            | 37,098                       | 3,826           | 15,496                             | 138                                     |              | 58,250 |
| - sales between businesses                       | 5,461                            | 1,107                        | 120             | 452                                |   | (7,140)      |        |
|  | 7,153                            | 38,205                       | 3,946           | 15,948                             | 138                                     | (7,140)      | 58,250 |
| Share of sales by joint ventures                 | 675                              | 129                          | 110             |                                    |   |              | 914    |
| Equity accounted income                          | 348                              | 51                           | 29              | (1)                                | 6                                       |              | 433    |
| Total operating profit (loss)                    | 3,470                            | 592                          | 73              | 122                                | (316)                                   |              | 3,941  |
| Exceptional items                                | 196                              | (21)                         | 13              | (2)                                | (14)                                    |              | 172    |
| Profit (loss) before interest<br>and tax         | 3,666                            | 571                          | 86              | 120                                | (330)                                   |              | 4,113  |
| Capital expenditure and<br>acquisitions          | 8,223                            | 659                          | 182             | 85                                 | 59                                      |              | 9,208  |



**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**10. Business and geographical analysis**    **continued**

|  | UK           | Rest of Europe | USA    | Rest of World | Eliminations | Total  |
|--|--------------|----------------|--------|---------------|--------------|--------|
| <b>By geographical area</b>                  |              |                |        |               |              |        |
|  | (\$ million) |                |        |               |              |        |
| <b>Three months ended September 30, 2004</b> |              |                |        |               |              |        |
| Group turnover - third parties               | 14,236       | 12,295         | 30,509 | 13,845        |              | 70,885 |
| - sales between areas                        | 7,612        | 1,581          | 926    | 2,886         | (13,005)     |        |
|  | 21,848       | 13,876         | 31,435 | 16,731        | (13,005)     | 70,885 |
| Share of sales by joint ventures             | 45           | 86             | 61     | 2,775         |              | 2,967  |
| Equity accounted income                      |              | 17             | 44     | 1,056         |              | 1,117  |
| Total operating profit (loss)                | 393          | 1,387          | 2,423  | 2,697         |              | 6,900  |
| Exceptional items                            | (8)          | (81)           | 25     | 49            |              | (15)   |
| Profit (loss) before interest and tax        | 385          | 1,306          | 2,448  | 2,746         |              | 6,885  |
| Capital expenditure and acquisitions         | 414          | 298            | 1,423  | 1,277         |              | 3,412  |
| <b>Three months ended September 30, 2003</b> |              |                |        |               |              |        |
| Group turnover - third parties               | 8,798        | 10,272         | 28,506 | 10,674        |              | 58,250 |
| - sales between areas                        | 3,763        | 2,204          | 613    | 2,092         | (8,672)      |        |
|  | 12,561       | 12,476         | 29,119 | 12,766        | (8,672)      | 58,250 |
| Share of sales by joint ventures             | 40           | 70             | 57     | 747           |              | 914    |
| Equity accounted income                      | (2)          | 2              | 35     | 398           |              | 433    |
| Total operating profit (loss)                | 120          | 618            | 1,434  | 1,769         |              | 3,941  |
| Exceptional items                            | 168          | (65)           | (38)   | 107           |              | 172    |
| Profit (loss) before interest and tax        | 288          | 553            | 1,396  | 1,876         |              | 4,113  |
| Capital expenditure and acquisitions         | 377<br>23    | 271            | 1,403  | 7,157         |              | 9,208  |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**10. Business and geographical analysis**    **continued**

|   | Exploration<br>and<br>Production | Refining<br>and<br>Marketing | Petro-chemicals | Gas,<br>Power<br>and<br>Renewables | Other<br>businesses<br>and<br>corporate | Eliminations | Total   |
|---|----------------------------------|------------------------------|-----------------|------------------------------------|---|--------------|---------|
| <b>By business</b>                              |                                  |                              |                 |                                    |   |              |         |
|   | (\$ million)                     |                              |                 |                                    |   |              |         |
| <b>Nine months<br/>ended September 30, 2004</b> |                                  |                              |                 |                                    |   |              |         |
| Group turnover                                  |                                  |                              |                 |                                    |   |              |         |
| - third parties                                 | 7,040                            | 127,845                      | 14,186          | 58,117                             | 390                                     |              | 207,578 |
| - sales between businesses                      | 17,999                           | 4,675                        | 541             | 1,735                              |   | (24,950)     |         |
|   | 25,039                           | 132,520                      | 14,727          | 59,852                             | 390                                     | (24,950)     | 207,578 |
| Share of sales by joint ventures                | 6,098                            | 421                          | 389             |                                    |   |              | 6,908   |
| Equity accounted income                         | 2,302                            | 133                          | 184             | 7                                  |   |              | 2,626   |
| Total operating profit (loss)                   | 13,320                           | 5,143                        | 847             | 539                                | (772)                                   |              | 19,077  |
| Exceptional items                               | 120                              | (175)                        | (186)           | 16                                 | 1,313                                   |              | 1,088   |
| Profit (loss) before interest<br>and tax        | 13,440                           | 4,968                        | 661             | 555                                | 541                                     |              | 20,165  |
| Capital expenditure and<br>acquisitions         | 8,572                            | 1,713                        | 579             | 208                                | 99                                      |              | 11,171  |
| <b>Nine months<br/>ended September 30, 2003</b> |                                  |                              |                 |                                    |   |              |         |
| Group turnover                                  |                                  |                              |                 |                                    |   |              |         |
| - third parties                                 | 5,731                            | 109,248                      | 11,868          | 47,482                             | 378                                     |              | 174,707 |
| - sales between businesses                      | 17,572                           | 3,326                        | 396             | 1,456                              |   | (22,750)     |         |
|   | 23,303                           | 112,574                      | 12,264          | 48,938                             | 378                                     | (22,750)     | 174,707 |
| Share of sales by joint ventures                | 1,024                            | 341                          | 311             |                                    |   |              | 1,676   |
| Equity accounted income                         | 743                              | 125                          | 56              | (4)                                | 24                                      |              | 944     |
| Total operating profit (loss)                   | 10,859                           | 2,056                        | 550             | 428                                | (629)                                   |              | 13,264  |
| Exceptional items                               | 962                              | (122)                        | 22              | 4                                  | (20)                                    |              | 846     |
| Profit (loss) before interest<br>and tax        | 11,821                           | 1,934                        | 572             | 432                                | (649)                                   |              | 14,110  |
| Capital expenditure and<br>acquisitions         | 12,775                           | 1,581                        | 476             | 298                                | 272                                     |              | 15,402  |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**10. Business and geographical analysis    concluded**

|   | UK           | Rest of Europe | USA    | Rest of World | Eliminations | Total   |
|---|--------------|----------------|--------|---------------|--------------|---------|
| <b>By geographical area</b>                 |              |                |        |               |              |         |
|   | (\$ million) |                |        |               |              |         |
| <b>Nine months ended September 30, 2004</b> |              |                |        |               |              |         |
| Group turnover - third parties              | 37,244       | 35,041         | 94,218 | 41,075        |              | 207,578 |
| - sales between areas                       | 19,255       | 4,208          | 2,561  | 7,260         | (33,284)     |         |
|   | 56,499       | 39,249         | 96,779 | 48,335        | (33,284)     | 207,578 |
| Share of sales by joint ventures            | 129          | 260            | 152    | 6,367         |              | 6,908   |
| Equity accounted income                     | 2            | 19             | 88     | 2,517         |              | 2,626   |
| Total operating profit (loss)               | 1,413        | 3,041          | 7,431  | 7,192         |              | 19,077  |
| Exceptional items                           | (109)        | (45)           | (145)  | 1,387         |              | 1,088   |
| Profit (loss) before interest and tax       | 1,304        | 2,996          | 7,286  | 8,579         |              | 20,165  |
| Capital expenditure and acquisitions        | 1,000        | 752            | 4,132  | 5,287         |              | 11,171  |
| <b>Nine months ended September 30, 2003</b> |              |                |        |               |              |         |
| Group turnover - third parties              | 29,413       | 31,558         | 81,000 | 32,736        |              | 174,707 |
| - sales between areas                       | 11,441       | 6,736          | 1,563  | 5,868         | (25,608)     |         |
|   | 40,854       | 38,294         | 82,563 | 38,604        | (25,608)     | 174,707 |
| Share of sales by joint ventures            | 86           | 225            | 144    | 1,221         |              | 1,676   |
| Equity accounted income                     | 1            | 4              | 82     | 857           |              | 944     |
| Total operating profit (loss)               | 1,145        | 1,932          | 5,611  | 4,576         |              | 13,264  |
| Exceptional items                           | 692          | (95)           | (275)  | 524           |              | 846     |
| Profit (loss) before interest and tax       | 1,837        | 1,837          | 5,336  | 5,100         |              | 14,110  |
| Capital expenditure and acquisitions        | 1,033        | 640            | 4,306  | 9,423         |              | 15,402  |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

|   | Three months ended<br>September 30<br>(Unaudited) |                | Nine months ended<br>September 30<br>(Unaudited) |               |
|---|---|----------------|--|---------------|
|   | 2004  | 2003           | 2004   | 2003          |
|   | (\$ million)                                      |                |  |               |
| <b>11. Analysis of changes in net debt</b>                              |   |                |  |               |
| <b>Opening balance</b>  |   |                |  |               |
| Finance debt  | 19,858  | 18,594         | 22,325   | 22,008        |
| Less: Cash  | 1,531   | 2,115          | 1,947  | 1,520         |
| Current asset investments   | 172   | 329            | 185  | 215           |
|   | <u>18,155</u>                                     | <u>16,150</u>  | <u>20,193</u>                                    | <u>20,273</u> |
| <b>Opening net debt</b>   |   |                |  |               |
| <b>Closing balance</b>  |   |                |  |               |
| Finance debt  | 20,445  | 19,970         | 20,445   | 19,970        |
| Less: Cash  | 1,576   | 1,091          | 1,576  | 1,091         |
| Current asset investments   | 245   | 404            | 245  | 404           |
|   | <u>18,624</u>                                     | <u>18,475</u>  | <u>18,624</u>                                    | <u>18,475</u> |
| <b>Closing net debt</b>   |   |                |  |               |
| <b>Decrease (increase) in net debt</b>                                  | <u>(469)</u>                                      | <u>(2,325)</u> | <u>1,569</u>                                     | <u>1,798</u>  |
| Movement in cash/bank overdrafts  | 24  | (1,031)        | (382)  | (480)         |
| (Decrease) increase in current asset investments                        | 73  | 76             | 58   | 182           |
| Net cash outflow (inflow) from financing<br>(excluding share capital)   | (563)   | (1,440)        | 2,104  | 1,590         |
| Debt transferred to TNK-BP  |   | 93             |  | 93            |
| Exchange of Exchangeable Bonds for<br>Lukoil American Depositary Shares |   |                |  | 420           |
| Other movements   | 10  | (31)           | 31   | 139           |
| Debt acquired   |   | (12)           |  | (12)          |
|   | <u>(456)</u>                                      | <u>(2,345)</u> | <u>1,811</u>                                     | <u>1,932</u>  |
| Movement in net debt before exchange effects                            |   |                |  |               |
| Exchange adjustments  | (13)  | 20             | (242)  | (134)         |
|   | <u>(469)</u>                                      | <u>(2,325)</u> | <u>1,569</u>                                     | <u>1,798</u>  |
| <b>Decrease (increase) in net debt</b>                                  |   |                |  |               |
|   |   |                |  |               |
| <b>12. Movement in BP shareholders' interest</b>                        |   |                |  | (\$ million)  |
| Balance at December 31, 2003  |   |                |  | 75,938        |
| Prior year adjustment - change in accounting policy (see Note 2)        |   |                |  | (5,619)       |
|   |   |                |  | <u>70,319</u> |
| As restated   |   |                |  | 70,319        |
| Profit for the period   |   |                |  | 13,197        |
| Distribution to shareholders  |   |                |  | (4,549)       |
| Currency translation differences (net of tax)                           |   |                |  | (152)         |
| Issue of ordinary share capital for employee share schemes              |   |                |  | 379           |
| Issue of ordinary share capital for TNK-BP acquisition                  |   |                |  | 1,250         |
| Net purchase of shares by ESOP trusts                                   |   |                |  | (4)           |
| Repurchase of ordinary share capital                                    |   |                |  | (5,499)       |
|   |   |                |  | <u></u>       |

**Balance at September 30, 2004**

74,941

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**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**13. Earnings per share**

The calculation of basic earnings per ordinary share is based on the profit attributable to ordinary shareholders, i.e., profit for the period less preference dividends, related to the weighted average number of ordinary shares outstanding during the period. The average number of shares outstanding excludes the shares held by the Employee Share Ownership Plans.

The calculation of diluted earnings per share is based on profit attributable to ordinary shareholders, adjusted for the unwinding of the discount on the deferred consideration for the acquisition of our interest in TNK-BP. The number of shares outstanding is adjusted to show the potential dilution if employee share options are converted into ordinary shares, and for the ordinary shares issuable, in three annual tranches, in respect of the TNK-BP joint venture. The first of the three tranches in respect of TNK-BP was issued during the third quarter of 2004. The number of ordinary shares outstanding for basic and diluted earnings per share may be reconciled as follows:

|   | <b>Three months ended<br/>September 30<br/>(Unaudited)</b> |                   | <b>Nine months ended<br/>September 30<br/>(Unaudited)</b> |                   |
|---|--|-------------------|---|-------------------|
|   | <b>2004</b>  | <b>2003</b>       | <b>2004</b>   | <b>2003</b>       |
|   | <b>(shares thousand)</b>                                   |                   |   |                   |
| Weighted average number of ordinary shares  | 21,683,963   | 22,092,365        | 21,891,936  | 22,193,403        |
| Ordinary shares issuable under employee share schemes                                   | 105,761  | 57,239            | 72,491  | 73,011            |
| Ordinary shares issuable as consideration for BP's interest in the TNK-BP joint venture | 350,023  | 190,177           | 419,652   | 65,788            |
|   | <u>22,139,747</u>  | <u>22,339,781</u> | <u>22,384,079</u>   | <u>22,332,202</u> |

**14. Share-based compensation**

BP accounts for share options granted to employees using the intrinsic-value method. If the fair value of options granted in any particular year is estimated and this value amortized over the vesting period of the options, an indication of the cost of granting options to employees can be made. The fair value of each share option granted has been estimated using a Black-Scholes option pricing model.

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation*, to share-based employee compensation.

|   | <b>Three months ended<br/>September 30<br/>(Unaudited)</b> |              | <b>Nine months ended<br/>September 30<br/>(Unaudited)</b> |              |
|---|--|--------------|---|--------------|
|   | <b>2004</b>  | <b>2003</b>  | <b>2004</b>   | <b>2003</b>  |
|   | <b>(\$ million)</b>  |              |   |              |
| Profit for the period applicable to ordinary shares, as reported  | 4,483  | 2,344        | 13,196  | 8,147        |
| Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects | (18)   | (23)         | (57)  | (70)         |
| Pro forma net income  | <u>4,465</u>   | <u>2,321</u> | <u>13,139</u>   | <u>8,077</u> |
|   | <b>(cents)</b>   |              |   |              |
| Earnings per share  |  |              |   |              |
| Basic - as reported   | 20.67  | 10.62        | 60.28   | 36.71        |
| Basic - pro forma   | 20.59  | 10.51        | 60.02   | 36.39        |

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|                       | <b>Three months ended<br/>September 30<br/>(Unaudited)</b> |       | <b>Nine months ended<br/>September 30<br/>(Unaudited)</b> |       |
|-----------------------|--|-------|---|-------|
| Diluted - as reported | 20.41  | 10.51 | 59.18   | 36.51 |
| Diluted - pro forma   | 20.33  | 10.41 | 58.93   | 36.20 |

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**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    *continued*

15. **Pension and other postretirement benefits**

|  | <b>Three months ended September 30, 2004</b> |           |              |              |
|--|--|-----------|--------------|--------------|
|  | <b>UK</b>                                    | <b>US</b> | <b>Other</b> | <b>Total</b> |
|  | <b>(\$ million)</b>                          |           |              |              |
| Current service cost                                     | 88   | 72        | 31           | 191          |
| Past service cost  |  |           | (13)         | (13)         |
| Settlement, curtailment and special termination benefits | 6  |           | 18           | 24           |
| Payments to defined contribution plans                   |  | 28        | 7            | 35           |
| Total operating charge                                   | 94   | 100       | 43           | 237          |
| Expected return on plan assets                           | (335)  | (128)     | (30)         | (493)        |
| Interest on plan liabilities                             | 244  | 165       | 93           | 502          |
| Other finance income (expense)                           | (91)   | 37        | 63           | 9            |

|  | <b>Three months ended September 30, 2003</b> |           |              |              |
|--|--|-----------|--------------|--------------|
|  | <b>UK</b>                                    | <b>US</b> | <b>Other</b> | <b>Total</b> |
|  | <b>(\$ million)</b>                          |           |              |              |
| Current service cost                                     | 73   | 58        | 29           | 160          |
| Past service cost  |  | 7         |              | 7            |
| Settlement, curtailment and special termination benefits |  | (9)       | 22           | 13           |
| Payments to defined contribution plans                   |  | 34        | 9            | 43           |
| Total operating charge                                   | 73   | 90        | 60           | 223          |
| Expected return on plan assets                           | (263)  | (88)      | (24)         | (375)        |
| Interest on plan liabilities                             | 212  | 173       | 75           | 460          |
| Other finance income (expense)                           | (51)   | 85        | 51           | 85           |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**15. Pension and other postretirement benefits - concluded**

|  | <b>Nine months ended September 30, 2004</b> |           |              |              |
|--|---|-----------|--------------|--------------|
|  | <b>UK</b>                                   | <b>US</b> | <b>Other</b> | <b>Total</b> |
|  | <b>(\$ million)</b>                         |           |              |              |
| Current service cost                                     | 271   | 206       | 82           | 559          |
| Past service cost  |   |           | 7            | 7            |
| Settlement, curtailment and special termination benefits | 21  |           | 17           | 38           |
| Payments to defined contribution plans                   |   | 104       | 10           | 114          |
| Total operating charge                                   | 292   | 310       | 116          | 718          |
| Expected return on plan assets                           | (1,008)                                     | (392)     | (82)         | (1,482)      |
| Interest on plan liabilities                             | 732   | 508       | 253          | 1,493        |
| Other finance income (expense)                           | (276)                                       | 116       | 171          | 11           |

|  | <b>Nine months ended September 30, 2003</b> |           |              |              |
|--|---|-----------|--------------|--------------|
|  | <b>UK</b>                                   | <b>US</b> | <b>Other</b> | <b>Total</b> |
|  | <b>(\$ million)</b>                         |           |              |              |
| Current service cost                                     | 218   | 173       | 87           | 478          |
| Past service cost  |   | 21        |              | 21           |
| Settlement, curtailment and special termination benefits |   | (24)      | 66           | 42           |
| Payments to defined contribution plans                   |   | 101       | 27           | 128          |
| Total operating charge                                   | 218   | 271       | 180          | 669          |
| Expected return on plan assets                           | (790)                                       | (263)     | (72)         | (1,125)      |
| Interest on plan liabilities                             | 636   | 518       | 226          | 1,380        |
| Other finance income (expense)                           | (154)                                       | 255       | 154          | 255          |

In May 2004, the FASB issued Staff Position No. 106-2 – Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (FSP 106-2). The provisions of the Act provide for a federal subsidy for plans that provide prescription drug benefits to Medicare-eligible retired employees and meet certain qualifications. Alternatively, the Act allows prescription drug plan sponsors to co-ordinate with the Medicare benefit.

BP's postretirement medical plans provide prescription drug coverage for Medicare-eligible retired employees. The effects of the Act will be incorporated in the next regularly scheduled remeasurement of the plans assets and obligations at December 31, 2004. While the Company continues to evaluate the impact of the Act on its benefit plan design and accounting, it is currently estimated that the Act will result in a decrease of approximately \$550 million in the plans postretirement benefit obligations. For the Group's UK GAAP reporting, this decrease will be recognized as an experience gain arising on the plan liabilities that will be included in the statement of total recognized gains and losses for 2004. For the Group's US GAAP reporting, the decrease will be amortized over the average remaining service period of active plan participants.



**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**16. US generally accepted accounting principles**

The consolidated financial statements of the BP Group are prepared in accordance with UK GAAP which differs in certain respects from US GAAP. The principal differences between US GAAP and UK GAAP for BP Group reporting relate to the following:

**(i) Group consolidation**

Where the Group conducts activities through a joint arrangement that is not carrying on a trade or business in its own right, the Group accounts for its own assets, liabilities and cash flows of the activity measured according to the terms of the arrangement. For the Group this method of accounting applies to undivided interests in pipelines from production facilities to terminals for shipping or onward transmission (such as the Trans Alaska Pipeline System and UK Central Area Transmission System) and oil and natural gas exploration and production activities where the Group has a direct interest in the field or a contractual right to a share of production. The operations of the pipeline or field may be undertaken by one participant on behalf of all other participants or by a company specifically created for this purpose. In either case contractual arrangements specify the allocation of costs between participants. US GAAP permits such arrangements to be accounted for by proportional consolidation, which is equivalent to UK GAAP.

Joint ventures and associated undertakings are accounted for by the equity method. UK GAAP requires the consolidated financial statements to show separately the Group proportion of operating profit or loss, exceptional items, interest expense and taxation of joint ventures and associated undertakings. In addition the Group's share of turnover of joint ventures should be disclosed. For US GAAP the after tax profits or losses (i.e. operating results after exceptional items, interest expense and taxation) are included in the income statement as a single line item.

UK GAAP requires the Group's share of the gross assets and gross liabilities of joint ventures to be shown on the face of the balance sheet whereas under US GAAP the net investment is included as a single line item.

The following summarizes the reclassifications for joint ventures and associated undertakings necessary to accord with US GAAP.

| Increase (decrease) in caption heading              | Three months ended September 30, 2004<br>(Unaudited) |                  |                         |
|---|--|------------------|-------------------------|
|   | As<br>Reported                                       | Reclassification | US GAAP<br>Presentation |
|   | (\$ million)   |                  |                         |
| Consolidated statement of income                    |  |                  |                         |
| Other income  | 178  | 738              | 916                     |
| Share of profits of JVs and associated undertakings | 1,117  | (1,117)          |                         |
| Exceptional items before taxation                   | (15)   |                  | (15)                    |
| Interest expense                                    | 156  | (53)             | 103                     |
| Taxation  | 2,109  | (326)            | 1,783                   |
| Profit for the period                               | 4,483  |                  | 4,483                   |

| Increase (decrease) in caption heading              | Nine months ended September 30, 2004<br>(Unaudited) |                  |                         |
|---|---|------------------|-------------------------|
|   | As<br>Reported                                      | Reclassification | US GAAP<br>Presentation |
|   | (\$ million)  |                  |                         |
| Consolidated statement of income                    |   |                  |                         |
| Other income  | 429   | 1,721            | 2,150                   |
| Share of profits of JVs and associated undertakings | 2,626   | (2,626)          |                         |

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|   | Nine months ended September 30, 2004<br>(Unaudited) |       |        |
|---|---|-------|--------|
| <b>Increase (decrease) in caption heading</b> |   |       |        |
| Exceptional items before taxation             | 1,088   |       | 1,088  |
| Interest expense                              | 453   | (156) | 297    |
| Taxation                                      | 6,130   | (749) | 5,381  |
| Profit for the period                         | 13,197  |       | 13,197 |



**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    continued

16. **US generally accepted accounting principles**    continued

(i) **Group consolidation**    concluded

| Increase (decrease) in caption heading              | Three months ended September 30, 2003<br>(Unaudited) |                  |                         |
|---|--|------------------|-------------------------|
|   | As<br>Reported                                       | Reclassification | US GAAP<br>Presentation |
|   | (\$ million)   |                  |                         |
| Consolidated statement of income                    |  |                  |                         |
| Other income  | 148  | 301              | 449                     |
| Share of profits of JVs and associated undertakings | 433  | (433)            |                         |
| Exceptional items before taxation                   | 172  |                  | 172                     |
| Interest expense                                    | 159  | (34)             | 125                     |
| Taxation  | 1,428  | (98)             | 1,330                   |
| Profit for the period                               | 2,344  |                  | 2,344                   |

| Increase (decrease) in caption heading              | Nine months ended September 30, 2003<br>(Unaudited) |                  |                         |
|---|---|------------------|-------------------------|
|   | As<br>Reported                                      | Reclassification | US GAAP<br>Presentation |
|   | (\$ million)  |                  |                         |
| Consolidated statement of income                    |   |                  |                         |
| Other income  | 476   | 692              | 1,168                   |
| Share of profits of JVs and associated undertakings | 944   | (944)            |                         |
| Exceptional items before taxation                   | 846   |                  | 846                     |
| Interest expense                                    | 484   | (86)             | 398                     |
| Taxation  | 4,954   | (166)            | 4,788                   |
| Profit for the period                               | 8,148   |                  | 8,148                   |

(ii) **Exceptional items**

Under UK GAAP certain exceptional items are shown separately on the face of the income statement after operating profit. These items are profits or losses on the sale of fixed assets and businesses or termination of operations and fundamental restructuring charges. Under US GAAP these items are classified as operating income or expenses.

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**16. US generally accepted accounting principles - continued**

**(iii) Deferred taxation/business combinations**

US GAAP requires the recognition of a deferred tax asset or liability for the tax effects of differences between the assigned values and the tax bases of assets acquired and liabilities assumed in a purchase business combination, whereas under UK GAAP no such deferred tax asset or liability is recognized. Under US GAAP the deferred tax asset or liability is amortized over the same period as the assets and liabilities to which it relates.

The adjustments to profit for the period and to BP shareholders' interest to accord with US GAAP are summarized below.

| Increase (decrease) in caption heading | Three months ended<br>September 30<br>(Unaudited) |       | Nine months ended<br>September 30<br>(Unaudited) |       |
|--|---|-------|--|-------|
|  | 2004  | 2003  | 2004   | 2003  |
|  | (\$ million)                                      |       |  |       |
| Cost of sales                          | 226   | (218) | 478  | 931   |
| Taxation                               | (258)   | 219   | (549)  | (964) |
| Profit for the period                  | 32  | (1)   | 71   | 33    |

|                           | At<br>September 30,<br>2004<br>(Unaudited) | At<br>December 31,<br>2003 |
|---------------------------|--|----------------------------|
|                           | (\$ million)                               |                            |
| Tangible assets           | 5,585                                      | 6,084                      |
| Deferred taxation         | 5,584                                      | 6,149                      |
| BP shareholders' interest | 1  | (65)                       |

**(iv) Provisions**

UK GAAP requires provisions for decommissioning, environmental liabilities and onerous contracts to be determined on a discounted basis if the effect of the time value of money is material. The provisions for decommissioning and environmental liabilities are estimated using costs based on current prices and discounted using real discount rates. Unwinding of the discount and the effect of a change in the discount rate is included in interest expense in the period. When a decommissioning provision is set up, a tangible fixed asset of the same amount is also recognized and is subsequently depreciated as part of the capital costs of the facilities.

On January 1, 2003 the Group adopted Statement of Financial Accounting Standards No. 143 Accounting for Asset Retirement Obligations (SFAS 143). SFAS 143 requires companies to record liabilities equal to the fair value of their asset retirement obligations when they are incurred (typically when the asset is installed at the production location). When the liability is initially recorded, companies capitalize an equivalent amount as part of the cost of the asset. Over time the liability is accreted for the change in its present value each period, and the initial capitalized cost is depreciated over the useful life of the related asset. Unwinding of the discount is included in operating profit for the period.

The provisions for decommissioning under SFAS 143 are set up on a similar basis to UK GAAP except that estimated future cash outflows are discounted using a credit-adjusted risk-free rate rather than a real discount rate.



**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**16. US generally accepted accounting principles**    **continued**

(iv) **Provisions**    **concluded**

The cumulative effect of adopting SFAS 143 at January 1, 2003 resulted in an after tax credit to income, as adjusted to accord with US GAAP, of \$1,002 million. The effect of adoption also included an increase in total assets, as adjusted to accord with US GAAP, of \$687 million and a reduction in total liabilities, as adjusted to accord with US GAAP, of \$315 million. The effect of adoption on the three months and nine months ended September 30, 2003 was to increase profit for the three month period by \$10 million and decrease profit for the nine months prior by \$97 million before cumulative effect of accounting changes as adjusted to accord with US GAAP.

Under US GAAP environmental liabilities are discounted only where the timing and amounts of payments are fixed and reliably determinable.

The adjustments to profit for the period and to BP shareholders' interest to accord with US GAAP are summarized below.

| Increase (decrease) in caption heading                                 | Three months ended<br>September 30<br>(Unaudited) |  | Nine months ended<br>September 30<br>(Unaudited) |       |
|--|---|--|--|-------|
|  | 2004  | 2003                                       | 2004   | 2003  |
|  |   |  |  |       |
|  | (\$ million)                                      |  |  |       |
| Cost of sales  | 206   | 68   | 291  | 129   |
| Interest expense   | (48)  | (45)                                       | (146)  | (131) |
| Taxation   | (36)  | (51)                                       | (43)   | (51)  |
| Profit for the period before cumulative<br>effect of accounting change | (122)   | 28   | (102)  | 53    |
| Cumulative effect of accounting change,<br>net of taxation             |   |  |  | 1,002 |
| Profit for the period  | (122)   | 28   | (102)  | 1,055 |
|  |   |  |  |       |
|  |   | At<br>September 30,<br>2004<br>(Unaudited) | At<br>December<br>31,<br>2003                    |       |
|  |   |  |  |       |
|  |   | (\$ million)                               |  |       |
| Tangible assets  |   | (810)                                      | (835)  |       |
| Provisions   |   | (492)                                      | (636)  |       |
| Deferred taxation  |   | (114)                                      | (71)   |       |
| BP shareholders' interest  |   | (204)                                      | (128)  |       |

The following data summarizes the movements in the asset retirement obligation, as adjusted to accord with US GAAP, for the nine months ended September 30, 2004.

|                       |              |
|-----------------------|--------------|
|                       | (\$ million) |
| At January 1, 2004    | 3,872        |
| Exchange adjustments  | 17           |
| New provisions        | 226          |
| Unwinding of discount | 158          |
| Utilized/deleted      | (231)        |

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(\$ million)

At September 30, 2004

4,402

(v) **Sale and leaseback**

The adjustments to profit for the period and BP shareholders' interest to accord with US GAAP are summarized below.

|   | <b>Three months ended<br/>September 30<br/>(Unaudited)</b> |             | <b>Nine months ended<br/>September 30<br/>(Unaudited)</b> |             |
|---|--|-------------|---|-------------|
| <b>Increase (decrease) in caption heading</b> | <b>2004</b>  | <b>2003</b> | <b>2004</b>   | <b>2003</b> |
|   | <hr/>  | <hr/>       | <hr/>   | <hr/>       |
|   | (\$ million)   |             |   |             |
| Cost of sales                                 | (3)  | (23)        | (8)   | (135)       |
| Taxation                                      |  | 7           | 2   | 46          |
| Profit for the period                         | 3  | 16          | 6   | 89          |

|  | At<br>September 30,<br>2004<br>(Unaudited) | At<br>December 31,<br>2003  |
|--|--|-----------------------------|
|  | <u>                    </u>                | <u>                    </u> |
|  | (\$ million)                               |                             |
| Other accounts payable and accrued liabilities | 22   | 24                          |
| Provisions                                     | 26   | 32                          |
| Deferred taxation                              | (17)                                       | (19)                        |
| BP shareholders' interest                      | (31)                                       | (37)                        |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**16. US generally accepted accounting principles    continued**

**(vi) Goodwill and intangible assets**

There are two main differences in the basis for determining goodwill between UK and US GAAP which result in the amount of goodwill for US GAAP reporting differing from the amount recognized under UK GAAP.

Goodwill represents the difference between the consideration paid in an acquisition and the fair value of the assets and liabilities acquired. Where shares are issued in connection with an acquisition UK GAAP requires that the shares issued be valued at the time the public offer becomes unconditional. For US GAAP the consideration is determined at the date the offer is made.

US GAAP requires the recognition of a deferred tax asset or liability for the tax effects of differences between the assigned values and the tax bases of the assets acquired and liabilities assumed in an acquisition, whereas under UK GAAP no such deferred tax liability or asset or liability is recognized. Under US GAAP the deferred tax asset or liability is amortized over the same period as the assets and liabilities to which it relates.

During the second quarter of 2004 the Group completed a goodwill impairment review using the two-step process prescribed in SFAS 142. The first step includes a comparison of the fair value of a reporting unit to its carrying value, including goodwill. Where the carrying value exceeds the fair value, the goodwill of the reporting unit is potentially impaired and the second step is then completed in order to measure the impairment loss, if any. No impairment charge resulted from this review. For the purposes of this impairment review the reporting unit is one level below an operating segment.

The adjustments to profit for the period and to BP shareholders' interest to accord with US GAAP are summarized below.

| Increase (decrease) in caption heading | Three months ended<br>September 30<br>(Unaudited) |       | Nine months ended<br>September 30<br>(Unaudited) |                            |
|--|---|-------|--|----------------------------|
|  | 2004  | 2003  | 2004   | 2003                       |
|  | (\$ million)                                      |       |  |                            |
| Cost of sales                          | (360)   | (342) | (1,076)  | (1,027)                    |
| Profit for the period                  | 360   | 342   | 1,076  | 1,027                      |
|  |   |       |  |                            |
|  |   |       | At<br>September 30,<br>2004<br>(Unaudited)       | At<br>December 31,<br>2003 |
|  |   |       | (\$ million)                                     |                            |
| Intangible assets                      |   |       | 2,751  | 1,669                      |
| BP shareholders' interest              |   |       | 2,751  | 1,669                      |

In accordance with Group accounting practice, exploration licence acquisition costs are initially capitalized as an intangible fixed asset and are amortized over the estimated period of exploration. Where proved reserves of oil or natural gas are determined and development is sanctioned, the unamortized cost is transferred to tangible production assets. Where exploration is unsuccessful, the unamortized cost is charged against income. At September 30, 2004 and December 31, 2003, exploration licence acquisition costs included in the Group's tangible fixed assets and intangible fixed assets, net of accumulated amortization, were as follows.

|  | At<br>September 30,<br>2004<br>(Unaudited) | At<br>December 31,<br>2003 |
|--|--|----------------------------|
|--|--|----------------------------|

|  | 2019                | 2018                |
|--|---------------------|---------------------|
|  | <b>(\$ million)</b> | <b>(\$ million)</b> |
| Exploration licence acquisition cost included<br>in fixed assets (net of accumulated amortization) |                     |                     |
| Tangible fixed assets  | 1,900               | 1,300               |
| Intangible fixed assets  | 575                 | 600                 |



(vi) **Goodwill and intangible assets concluded**

|                       | Exploration<br>expenditure | Goodwill      | Gain on<br>asset<br>exchange<br>(see (viii)) | Additional<br>minimum<br>pension<br>liability<br>(see (xiii)) | Other<br>intangibles | Total         |
|-----------------------|----------------------------|---------------|--|---|----------------------|---------------|
|                       |                            |               | (\$ million)                                 |   |                      |               |
| Net book amount       |                            |               |  |   |                      |               |
| Amortization expense  | 4,236                      | 10,838        | 148  | 43  | 237                  | 15,502        |
| Amortization expense  | (123)                      |               | (14)   |   | (39)                 | (176)         |
| Other movements       | 226                        | 34            |  |   | 84                   | 344           |
| At September 30, 2004 | <u>4,339</u>               | <u>10,872</u> | <u>134</u>                                   | <u>43</u>   | <u>282</u>           | <u>15,670</u> |

(vii) **Derivative financial instruments and hedging activities**

In October 2002, the FASB Emerging Issues Task Force (EITF) reached a consensus with regards to EITF Issue No. 02-3, *Issues Involved in Accounting for Contracts Under EITF Issue No. 98-10 Accounting for Contracts Involved in Energy Trading and Risk Management Activities* (EITF 02-3). This consensus, which rescinded EITF Issue No. 98-10 *Accounting for Contracts Involved in Energy Trading and Risk Management Activities* (EITF 98-10), requires all energy-related, non-derivative contracts (such as transportation, storage, tolling, and requirements contracts that do not meet the definition of a derivative) to be accounted for as executory contracts on an accrual basis. Under EITF 98-10, such contracts were accounted for at fair value.



**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**16. US generally accepted accounting principles**    **continued**

**(vii) Derivative financial instruments and hedging activities**    **concluded**

The consensus is applicable for all contracts executed after October 25, 2002. Application of the consensus to contracts existing prior to October 26, 2002 is required to be accounted for as a cumulative effect of a change in accounting principle effective for periods beginning after December 15, 2002.

For BP's reporting under UK GAAP, energy-related non-derivative contracts associated with trading activities are marked to market with gains and losses recognized in the income statement.

The cumulative effect of adopting the consensus at January 1, 2003 resulted in an after tax credit to income, as adjusted to accord with US GAAP, of \$50 million.

EITF 02-3 also requires trading inventories to be accounted for at historical cost. The Group marks trading inventories to market at the balance sheet date. As such, a UK/US GAAP difference arises which impacts both profit for the year and BP shareholders' interest due to the difference in inventory valuations.

The adjustments to profit for the period and to BP shareholders' interest to accord with US GAAP are summarized below.

| Increase (decrease) in caption heading                              | Three months ended<br>September 30<br>(Unaudited) |      | Nine months ended<br>September 30<br>(Unaudited) |                            |
|---|---|------|--|----------------------------|
|   | 2004  | 2003 | 2004   | 2003                       |
|   |   |      |  |                            |
|   | (\$ million)                                      |      |  |                            |
| Cost of sales   | 10  | 17   | 123  | (418)                      |
| Taxation  | 23  | (7)  | (8)  | 145                        |
| Profit for the period before cumulative effect of accounting change | (33)  | (10) | (115)  | 273                        |
| Cumulative effect of accounting change, net of taxation             |   |      |  | 50                         |
| Profit for the period   | (33)  | (10) | (115)  | 323                        |
|   |   |      |  |                            |
|   |   |      | At<br>September 30,<br>2004<br>(Unaudited)       | At<br>December 31,<br>2003 |
|   |   |      |  |                            |
|   |   |      | (\$ million)                                     |                            |
| Inventories   |   |      | 522  | (150)                      |
| Accounts payable and accrued liabilities                            |   |      | 737  | (58)                       |
| Deferred taxation   |   |      | (25)   | (20)                       |
| BP shareholders' interest   |   |      | (190)  | (72)                       |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    *continued*

**16. US generally accepted accounting principles**    *continued*

(viii) **Gain arising on asset exchange**

For UK GAAP the transaction with Solvay in 2001, which led to the exchange of businesses for an interest in a joint venture and an associated undertaking, has been treated as an asset swap which does not give rise to a gain or loss. Under US GAAP the transaction has been treated as a disposal and acquisition which gave rise to a gain on disposal. For US GAAP reporting, the gain is being recognized over 10 years.

The adjustments to profit for the period and to BP shareholders' interest to accord with US GAAP are summarized below.

| Increase (decrease) in caption heading   | Three months ended<br>September 30<br>(Unaudited) |      | Nine months ended<br>September 30<br>(Unaudited) |                            |
|--|---|------|--|----------------------------|
|  | 2004  | 2003 | 2004   | 2003                       |
|  | (\$ million)                                      |      |  |                            |
| Cost of sales                            | 6   | 6    | 19   | 17                         |
| Taxation                                 | (2)   | (2)  | (7)  | (6)                        |
| Profit for the period                    | (4)   | (4)  | (12)   | (11)                       |
|  |   |      |  |                            |
|  |   |      | At<br>September 30,<br>2004<br>(Unaudited)       | At<br>December 31,<br>2003 |
|  |   |      | (\$ million)                                     |                            |
| Intangible assets                        |   |      | 134  | 148                        |
| Accounts payable and accrued liabilities |   |      | (47)   | (51)                       |
| Deferred taxation                        |   |      | 63   | 70                         |
| BP shareholders' interest                |   |      | 118  | 129                        |

(ix) **Consolidation of variable interest entities**

In January 2003, the FASB issued FASB Interpretation No. 46 Consolidation of Variable Interest Entities (Interpretation 46). Interpretation 46 clarifies the application of existing consolidation requirements to entities where a controlling financial interest is achieved through arrangements that do not involve voting interests. Under Interpretation 46, a variable interest entity is consolidated if a company is subject to a majority of the risk of loss from the variable interest entity's activities or entitled to receive a majority of the entity's residual returns.

The Group currently has several ships under construction which will be accounted for under UK GAAP as operating leases. Under Interpretation 46 certain of the arrangements represent variable interest entities that would be consolidated by the Group. The maximum exposure to loss as a result of the Group's involvement with these entities is limited to the debt of the entity, less the fair value of the ships at the end of the lease term.

The adoption of Interpretation 46 did not have a significant effect on profit, as adjusted to accord with US GAAP. The adjustments to BP shareholders' interest to accord with US GAAP are summarized below.

| Increase (decrease) in caption heading | At<br>September 30,<br>2004 | At<br>December 31,<br>2003 |
|--|-----------------------------|----------------------------|
|--|-----------------------------|----------------------------|

|  | <b>(Unaudited)</b>  |       |
|--|---------------------|-------|
|  | <b>(\$ million)</b> |       |
| Tangible assets                          | 460                 | 217   |
| Accounts payable and accrued liabilities | (460)               | (217) |
| BP shareholders' interest                |                     |       |

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**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**16. US generally accepted accounting principles**    **continued**

**(x) Pensions and other postretirement benefits**

With effect from January 1, 2004 BP adopted Financial Reporting Standard No. 17 Retirement Benefits (FRS 17). FRS 17 requires that the assets and liabilities arising from an employer's retirement benefit obligations and any related funding should be included in the financial statements at fair value and that the operating costs of providing retirement benefits to employees should be recognized in the income statement in the periods in which the benefits are earned by employees. This contrasts with Statement of Financial Accounting Standards No. 87 Employers' Accounting for Pensions (SFAS 87) which requires the cost of providing pensions to be recognized on a systematic and rational basis over the period during which the employer benefits from the employee's services. Under SFAS 87 the difference between the amount charged in the income statement and the amount paid as contributions into the pension fund is shown as a prepayment or provision on the balance sheet.

The adjustments to profit for the period and to BP shareholders' interest to accord with US GAAP are summarized below.

| Increase (decrease) in caption heading | Three months ended<br>September 30<br>(Unaudited) |      | Nine months ended<br>September 30<br>(Unaudited) |       |
|--|---|------|--|-------|
|  | 2004  | 2003 | 2004   | 2003  |
|  | (\$ million)                                      |      |  |       |
| Cost of sales                          | 115   | 13   | 309  | 39    |
| Other finance expense                  | (9)   | (85) | (11)   | (255) |
| Taxation                               | (28)  | 22   | (78)   | 69    |
| Profit for the period                  | (78)  | 50   | (220)  | 147   |

|   | At<br>September 30,<br>2004<br>(Unaudited) | At<br>December 31,<br>2003 |
|---|--|----------------------------|
|   | (\$ million)                               |                            |
| Other receivables falling due after more than one year                      | 6,772                                      | 6,814                      |
| Provisions for liabilities and charges - other                              | (7,026)                                    | 6,878                      |
| Defined benefit pension plans surplus                                       | (1,292)                                    | (1,021)                    |
| Defined benefit pension plan and other postretirement benefit plan deficits | 7,682                                      | 7,510                      |
| Deferred taxation   | (834)                                      | 902                        |
| BP shareholders' interest   | 5,302                                      | 5,523                      |

**(xi) Dividends**

Under UK GAAP, dividends are recorded in the period in respect of which they are announced or declared by the board of directors to the shareholders. Under US GAAP, dividends are recorded in the period in which dividends are declared.

The adjustment to BP shareholders' interest to accord with US GAAP is shown below.

| Increase (decrease) in caption heading | At<br>September 30,<br>2004<br>(Unaudited) | At<br>December 31,<br>2003 |
|--|--|----------------------------|
|--|--|----------------------------|

|  | _____<br>(\$ million) |         |
|--|-----------------------|---------|
| Other accounts payable and accrued liabilities | (1,530)               | (1,495) |
| BP shareholders' interest                      | 1,530                 | 1,495   |
|  | _____                 | _____   |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**16. US generally accepted accounting principles    continued**

**(xii) Investments**

Under UK GAAP certain of the Group's equity investments are reported as either fixed asset or current asset investments and carried on the balance sheet at cost subject to review for impairment. For US GAAP these investments are classified as available-for-sale securities. Consequently they are reported at fair value, with unrealized holding gains and losses, net of tax, reported in accumulated other comprehensive income. If a decline in fair value below cost is other than temporary the unrealized loss is accounted for as a realized loss and charged against income.

In February 2003, BP called its \$420 Exchangeable Bonds which were exchangeable for Lukoil American Depositary Shares (ADSs). Bondholders converted to ADSs before the redemption date. For the nine months ended September 30, 2003, gains of \$99 million were reclassified from comprehensive income to net income.

The Group sold its investments in Petrochina and Sinopec in January and February 2004, respectively, resulting in a gain on disposal of \$1,314 million. For the nine months ended September 30, 2004 gains of \$1,165 million were reclassified from comprehensive income to net income.

The adjustments to accumulated other comprehensive income (BP shareholders' interest) to accord with US GAAP are summarized below.

|   | At<br>September 30,<br>2004<br>(Unaudited) | At<br>December 31,<br>2003  |
|---|--|-----------------------------|
| <b>Increase (decrease) in caption heading</b> | <u>                    </u>                | <u>                    </u> |
|   | (\$ million)                               |                             |
| Fixed assets - Investments                    | 191  | 1,924                       |
| Deferred taxation                             | 67   | 673                         |
| BP shareholders' interest                     | 124  | 1,251                       |
|   | <u>                    </u>                | <u>                    </u> |

**(xiii) Additional minimum pension liability**

Where a pension plan has an unfunded accumulated benefit obligation, US GAAP requires such amount to be recognized as a liability in the balance sheet. The adjustment resulting from the recognition of any such minimum liability, including the elimination of amounts previously recognized as a prepaid benefit cost, is reported as an intangible asset to the extent of unrecognized prior service cost with the remaining amount reported in comprehensive income.

The adjustments to accumulated other comprehensive income (BP shareholders' interest) to accord with US GAAP are summarized below.

|  | At<br>September 30,<br>2004<br>(Unaudited) | At<br>December 31,<br>2003  |
|--|--|-----------------------------|
| <b>Increase (decrease) in caption heading</b>                      | <u>                    </u>                | <u>                    </u> |
|  | (\$ million)                               |                             |
| Intangible assets  | 43   | 43                          |
| Non-current liabilities - accounts payable and accrued liabilities | 478  | 478                         |
| Deferred taxation  | (158)                                      | (158)                       |
| BP shareholders' interest  | (277)                                      | (277)                       |
|  | <u>                    </u>                | <u>                    </u> |





**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**16. US generally accepted accounting principles    continued**

The following is a summary of the adjustments to profit for the period and to BP shareholders' interest which would be required if generally accepted accounting principles in the USA (US GAAP) had been applied instead of those generally accepted in the United Kingdom (UK GAAP).

| <b>Profit for the period</b>  | <b>Three months ended<br/>September 30<br/>(Unaudited)</b> |             | <b>Nine months ended<br/>September 30<br/>(Unaudited)</b> |             |
|---|--|-------------|---|-------------|
|   | <b>2004</b>  | <b>2003</b> | <b>2004</b>   | <b>2003</b> |
|   | (\$ million)   |             |   |             |
| Profit as reported in the consolidated statement of income  | 4,483  | 2,344       | 13,197  | 8,148       |
| Adjustments:  |  |             |   |             |
| Deferred taxation/business combinations (iii)   | 32   | (1)         | 71  | 33          |
| Provisions (iv)   | (122)  | 28          | (102)   | 53          |
| Sale and leaseback (v)  | 3  | 16          | 6   | 89          |
| Goodwill and intangible assets (vi)   | 360  | 342         | 1,076   | 1,027       |
| Derivative financial instruments (vii)  | (33)   | (10)        | (115)   | 273         |
| Gain arising on asset exchange (viii)   | (4)  | (4)         | (12)  | (11)        |
| Pensions and other postretirement benefits (x)  | (78)   | 50          | (220)   | 147         |
| Other   | 3  | 5           | 10  | 11          |
|   | 161  | 426         | 714   | 1,622       |
| Profit for the period as adjusted to accord with US GAAP before cumulative effect of accounting changes | 4,644  | 2,770       | 13,911  | 9,770       |
| Cumulative effect of accounting changes:  |  |             |   |             |
| Provisions  |  |             |   | 1,002       |
| Derivative financial instruments  |  |             |   | 50          |
| Profit for the period as adjusted to accord with US GAAP  | 4,644  | 2,770       | 13,911  | 10,822      |
| Profit for the period as adjusted:  |  |             |   |             |
| Per ordinary share - cents  |  |             |   |             |
| Basic - before cumulative effect of accounting changes  | 21.42  | 12.55       | 63.54   | 44.02       |
| Cumulative effect of accounting changes   |  |             |   |             |
| Provisions  |  |             |   | 4.51        |
| Derivative financial instruments  |  |             |   | 0.23        |
|   | 21.42  | 12.55       | 63.54   | 48.76       |
| Diluted - before cumulative effect of accounting changes  | 21.15  | 12.41       | 62.37   | 43.77       |
| Cumulative effect of accounting changes   |  |             |   |             |
| Provisions  |  |             |   | 4.49        |
| Derivative financial instruments  |  |             |   | 0.22        |
|   | 21.15  | 12.41       | 62.37   | 48.48       |
| Per American Depositary Share - cents (b)   |  |             |   |             |
| Basic - before cumulative effect of accounting changes  | 128.52   | 75.30       | 381.24  | 264.12      |

|   | Three months ended<br>September 30<br>(Unaudited) |              | Nine months ended<br>September 30<br>(Unaudited) |               |
|---|---|--------------|--|---------------|
| <b>Profit for the period</b>                                |   |              |  |               |
| Provisions  |   |              |  | 27.06         |
| Cumulative effect of accounting changes                     |   |              |  | 1.38          |
|   | <u>128.52</u>                                     | <u>75.30</u> | <u>381.24</u>                                    | <u>292.56</u> |
| Diluted - before cumulative effect of<br>accounting changes | 126.90  | 74.46        | 374.22   | 262.62        |
| Cumulative effect of accounting changes                     |   |              |  |               |
| Provisions  |   |              |  | 26.94         |
| Derivative financial instruments                            |   |              |  | 1.32          |
|   | <u>126.90</u>                                     | <u>74.46</u> | <u>374.22</u>                                    | <u>290.88</u> |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    continued

**16. US generally accepted accounting principles**    continued

|  | September 30, 2004<br>(Unaudited) | December 31, 2003 |
|--|-----------------------------------|-------------------|
| <b>BP shareholders' interest</b>   |                                   |                   |
|  | (\$ million)                      |                   |
| BP shareholders' interest as reported<br>in the consolidated balance sheet | 74,941                            | 70,319            |
| Adjustments:   |                                   |                   |
| Deferred taxation/business combinations (iii)                              | 1                                 | (65)              |
| Provisions (iv)  | (204)                             | (128)             |
| Sale and leaseback (v)   | (31)                              | (37)              |
| Goodwill and intangible assets (vi)  | 2,751                             | 1,669             |
| Derivative financial instruments (vii)                                     | (190)                             | (72)              |
| Gain arising on asset exchange (viii)                                      | 118                               | 129               |
| Consolidation of variable interest entities (ix)                           |                                   |                   |
| Pensions and other postretirement benefits (x)                             | 5,302                             | 5,523             |
| Dividends (xi)   | 1,530                             | 1,495             |
| Investments (xii)  | 124                               | 1,251             |
| Additional minimum pension liability (xiii)                                | (277)                             | (277)             |
| Other  | (32)                              | (43)              |
|  | 9,092                             | 9,445             |
| BP shareholders' interest as adjusted<br>to accord with US GAAP            | 84,033                            | 79,764            |

- (a) The profit reported under UK GAAP for the three months and nine months ended September 30, 2003, and BP shareholders interest at December 31, 2003, have been restated to reflect the adoption of FRS 17 and UITF 38. Consequently certain of the adjustments in the UK/US GAAP reconciliation have also been restated. Profit and BP shareholders interest, as adjusted to accord with US GAAP, are unaffected by the adoption of FRS 17 and UITF 38.
- (b) One American Depositary Share is equivalent to six ordinary shares.

**Comprehensive income**

The components of comprehensive income, net of related tax are as follows:

|   | Three months ended<br>September 30<br>(Unaudited) |       | Nine months ended<br>September 30<br>(Unaudited) |        |
|---|---|-------|--|--------|
|   | 2004  | 2003  | 2004   | 2003   |
|   | (\$ million)                                      |       |  |        |
| Profit for the period as adjusted<br>to accord with US GAAP | 4,644   | 2,770 | 13,911   | 10,822 |
| Currency translation differences                            | 50  | 230   | (152)  | 1,723  |
| Investments   |   |       |  |        |
| Unrealized gains  | 21  | 144   | 38   | 543    |
| Unrealized losses   |   |       |  |        |
| Less: reclassification adjustment for                       |   |       |  |        |

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|                                      | <b>Three months ended<br/>September 30<br/>(Unaudited)</b> |       | <b>Nine months ended<br/>September 30<br/>(Unaudited)</b> |        |
|--------------------------------------|--|-------|---|--------|
| gains included in net income         |  |       | (1,165)   | (99)   |
| Additional minimum pension liability |  |       |   |        |
| Comprehensive income                 | 4,715  | 3,144 | 12,632  | 12,989 |

Accumulated other comprehensive income at September 30, 2004 and December 31, 2003 comprised losses of \$2,159 million and \$3,438 million, respectively.

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

**16. US generally accepted accounting principles continued**

**Consolidated statement of cash flows**

The Group's financial statements include a consolidated statement of cash flows in accordance with the revised UK Financial Reporting Standard No. 1 (FRS 1). The statement prepared under FRS 1 presents substantially the same information as that required under FASB Statement of Financial Accounting Standards No. 95 - Statement of Cash Flows (SFAS 95).

Under FRS 1 cash flows are presented for (i) operating activities; (ii) dividends from joint ventures; (iii) dividends from associated undertakings; (iv) servicing of finance and returns on investments; (v) taxation; (vi) capital expenditure and financial investment; (vii) acquisitions and disposals; (viii) dividends; (ix) financing; and (x) management of liquid resources. SFAS 95 only requires presentation of cash flows from operating, investing and financing activities.

Cash flows under FRS 1 in respect of dividends from joint ventures and associated undertakings, taxation and servicing of finance and returns on investments are included within operating activities under SFAS 95. Interest paid includes payments in respect of capitalized interest, which under SFAS 95 are included in capital expenditure under investing activities. Cash flows under FRS 1 in respect of capital expenditure and acquisitions and disposals are included in investing activities under SFAS 95. Dividends paid are included within financing activities. All short-term investments are regarded as liquid resources for FRS 1. Under SFAS 95 short-term investments with original maturities of three months or less are classified as cash equivalents and aggregated with cash in the cash flow statement. Cash flows in respect of short-term investments with original maturities exceeding three months are included in operating activities.

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

**16. US generally accepted accounting principles continued**

The consolidated statement of cash flows presented in accordance with SFAS 95 is as follows:

|  | Three months ended<br>September 30<br>(Unaudited) |                | Nine months ended<br>September 30<br>(Unaudited) |                |
|--|---|----------------|--|----------------|
|  | 2004  | 2003           | 2004   | 2003           |
|  | (\$ million)                                      |                |  |                |
| <b>Operating activities</b>  |   |                |  |                |
| Profit after taxation  | 4,541   | 2,387          | 13,351   | 8,277          |
| <b>Adjustments to reconcile profits after tax to net cash provided by operating activities</b> |   |                |  |                |
| Depreciation and amounts provided  | 2,648   | 2,485          | 8,200  | 7,847          |
| Exploration expenditure written off  | 34  | 75             | 123  | 168            |
| Net charge for pensions and other postretirement benefits, less contributions                  | 48  | (440)          | (7)  | (468)          |
| Share of profits of joint ventures and associated undertakings less dividends received         | 392   | (197)          | (278)  | (315)          |
| (Profit) loss on sale of businesses and fixed assets   | 15  | (172)          | (1,088)  | (846)          |
| Working capital movement (a)   | (2,290)   | (270)          | (2,344)  | (337)          |
| Deferred taxation  | 430   | (100)          | 580  | 439            |
| Other  | 404   | 381            | 289  | 34             |
| <b>Net cash provided by operating activities</b>   | <b>6,222</b>                                      | <b>4,149</b>   | <b>18,826</b>                                    | <b>14,799</b>  |
| <b>Investing activities</b>  |   |                |  |                |
| Capital expenditures   | (3,308)   | (3,116)        | (9,115)  | (8,824)        |
| Acquisitions, net of cash acquired   | 23  | (2,653)        | (1,264)  | (2,803)        |
| Investment in associated undertakings  | (171)   | (243)          | (752)  | (760)          |
| Net investment in joint ventures   | (75)  |                | (188)  | (16)           |
| Proceeds from disposal of assets   | 574   | 874            | 4,070  | 5,022          |
| <b>Net cash used in investing activities</b>   | <b>(2,957)</b>                                    | <b>(5,138)</b> | <b>(7,249)</b>                                   | <b>(7,381)</b> |
| <b>Financing activities</b>  |   |                |  |                |
| Net proceeds from shares issued (repurchased)  | (2,180)   | 31             | (5,266)  | (1,893)        |
| Proceeds from long-term financing  | 717   | 1,433          | 1,775  | 2,656          |
| Repayments of long-term financing  | (13)  | (1,774)        | (1,283)  | (2,784)        |
| Net increase (decrease) in short-term debt   | (141)   | 1,781          | (2,596)  | (1,462)        |
| Dividends - BP Shareholders  | (1,536)   | (1,433)        | (4,506)  | (4,216)        |
| - Minority shareholders  | (15)  | (4)            | (25)   | (17)           |
| <b>Net cash used in financing activities</b>   | <b>(3,168)</b>                                    | <b>34</b>      | <b>(11,901)</b>                                  | <b>(7,716)</b> |
| Currency translation differences relating to cash and cash equivalents                         | 21  | 6              | 13   | 58             |
| <b>Increase (decrease) in cash and cash equivalents</b>  | <b>118</b>  | <b>(949)</b>   | <b>(311)</b>                                     | <b>(240)</b>   |
| Cash and cash equivalents at beginning of period   | 1,703   | 2,444          | 2,132  | 1,735          |
| Cash and cash equivalents at end of period   | 1,821   | 1,495          | 1,821  | 1,495          |
| <b>(a) Working capital:</b>  |   |                |  |                |
| Inventories (increase) decrease  | (2,573)   | (1,048)        | (3,738)  | (479)          |

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|  | Three months ended<br>September 30<br>(Unaudited) |              | Nine months ended<br>September 30<br>(Unaudited) |              |
|--|---|--------------|--|--------------|
| Receivables (increase) decrease              | (3,376)   | (53)         | (6,374)  | (3,464)      |
| Current liabilities - excluding finance debt |   |              |  |              |
| increase (decrease)                          | 3,659   | 831          | 7,768  | 3,606        |
|  | <u>(2,290)</u>                                    | <u>(270)</u> | <u>(2,344)</u>                                   | <u>(337)</u> |



**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

**16. US generally accepted accounting principles continued**

**Impact of new US accounting standards**

**Tangible assets:** The Securities and Exchange Commission requested the FASB to consider whether oil and natural gas mineral rights held under lease or other contractual arrangement should be classified on the balance sheet as a tangible asset (property, plant and equipment) or as an intangible asset (exploration expenditure). At its March 2004 meeting, the EITF reached a consensus on Issue No. 04-2, ( Whether Mineral Rights are Tangible or Intangible Assets ) that all mineral rights should be considered tangible assets for accounting purposes. In April 2004, the FASB issued FASB Staff Position Nos. FAS 141-1 and FAS 142-1 ( Interaction of FASB Statements No. 141, Business Combinations, and No. 142, Goodwill and Other Intangible Assets, and EITF Issue No. 04-2, Whether Mineral Rights are Tangible or Intangible Assets ), which amended SFAS 141 and 142 to remove mineral rights as an example of an intangible asset consistent with the EITF's consensus. The EITF consensus and the FASB Staff Position are effective for reporting periods beginning after April 29, 2004.

**Impact of new UK accounting standards**

In December 2000, the UK Accounting Standards Board issued Financial Reporting Standard No. 17 Retirement Benefits (FRS 17). This standard was to be fully effective for accounting periods ending on or after June 22, 2003 with certain of the disclosure requirements effective for periods prior to 2003. However, in November 2002, the UK Accounting Standards Board issued an amendment to FRS 17, which allows deferral of full adoption to no later than January 1, 2005; although the disclosure requirements apply to periods prior to 2005. FRS 17 requires that financial statements reflect at fair value the assets and liabilities arising from an employer's retirement benefit obligations and any related funding. The operating costs of providing retirement benefits are recognized in the period in which they are earned together with any related finance costs and changes in the value of related assets and liabilities.

With effect from January 1, 2004, BP has fully adopted FRS17. This change in accounting policy results in a prior year adjustment. Upon adoption, shareholder funds at January 1, 2003 have been reduced by \$5,601 million and profit for the three months and nine months ended September 30, 2003 has been decreased by \$50 million and \$147 million respectively.

In addition, with effect from January 1, 2004, BP has also changed its accounting policy for shares held in employee share ownership plans for the benefit of employee share schemes.

Urgent Issues Task Force Abstract 38 Accounting for Employee Share Ownership Plan (ESOP) trusts (Abstract 38) changes the presentation of an entity's own shares held in an ESOP trust from requiring them to be recognized as assets to requiring them to be deducted in arriving at shareholders' funds. Transactions in an entity's own shares by an ESOP trust are similarly recorded as changes in shareholders' funds and do not give rise to gains or losses. This treatment is in line with the accounting for purchases and sales of own shares set out in Urgent Issues Task Force Abstract 37 Purchases and Sales of Own Shares (Abstract 37).

Abstract 37 requires a holding of an entity's own shares to be accounted for as a deduction in arriving at shareholders' funds, rather than being recorded as assets. Transactions in an entity's own shares are similarly recorded as changes in shareholders' funds and do not give rise to gains or losses. Abstract 37 applies where a company purchases treasury shares under new legislation that came into effect in December 2003.

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

**16. US generally accepted accounting principles concluded**

**Impact of new UK accounting standards - concluded**

Urgent Issues Task Force Abstract 17 Employee share schemes (Abstract 17) was amended by Abstract 38 to reflect the consequences for the profit and loss account of the changes in the presentation of an entity's own shares held by an ESOP trust. Amended Abstract 17 requires that the minimum expense should be the difference between the fair value of the shares at the date of award and the amount that an employee may be required to pay for the shares (i.e. the intrinsic value of the award). The expense was previously determined either as the intrinsic value or, where purchases of shares had been made by an ESOP trust at fair value, by reference to the cost or book value of shares that were available for the award. The effect of adopting Abstract 17 was to reduce BP shareholders' interest at December 31, 2003 by \$96 million; the impact on profit before taxation for 2003 was negligible.

**Impact of International accounting standards**

An International Accounting Standards Regulation was adopted by the Council of the European Union (EU) in June 2002. This regulation, which automatically becomes law in all EU countries, requires all EU companies listed on a EU Stock Exchange to use endorsed International Financial Reporting Standards (IFRS), published by the International Accounting Standards Board (IASB), to report their consolidated results with effect from January 1, 2005. The IASB published 15 revised standards in December 2003 and the remaining standards of its stable platform on June 30, 2004. The stable platform is the set of IFRS to be adopted on a mandatory basis in 2005. A process of endorsement of IFRS has been established by the EU for completion in due time to allow adoption by companies in 2005, but objections to certain IFRS by certain EU member states may disrupt this process.

BP has established a broadly based project team involving representatives of business segments and functions to plan for and achieve a smooth transition to IFRS. The project team is looking at all implementation aspects, including changes to accounting policies, systems impacts and the wider business issues that may arise from such a fundamental change. We currently expect that the Group will be fully prepared for the transition in 2005.

The Group has not yet determined the effects of adopting IFRS. Our preliminary view is that the major differences between our current accounting practice and IFRS will be in respect of hedge accounting, accounting for embedded derivatives and other items falling within the scope of the financial instruments standards, accounting for business combinations, deferred tax and share-based payments.

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**17. TNK-BP operational and financial information**

|  | <b>Three months ended<br/>September 30<br/>(Unaudited)</b> |              | <b>Nine months ended<br/>September 30<br/>(Unaudited)</b> |              |
|--|--|--------------|---|--------------|
|  | <b>2004</b>  | <b>2003*</b> | <b>2004</b>   | <b>2003*</b> |
| <b>Production</b> (Net of Royalties) (BP share)      |  |              |   |              |
| Crude oil (mb/d)                                     | 858  | 654          | 813   | 654          |
| Natural gas (mmcf/d)                                 | 505  | 239          | 446   | 239          |
| Total hydrocarbons (mboe/d) (a)                      | 945  | 695          | 889   | 695          |
|  | <b>(\$ million)</b>  |              |   |              |
| Income statement (BP share)                          |  |              |   |              |
| Total operating profit                               | 807  | 158          | 1,762   | 158          |
| Profit (loss) on sale of fixed assets and businesses |  |              |   |              |
| Interest expense                                     | (23)   | (13)         | (79)  | (13)         |
| Taxation   | (257)  | (30)         | (543)   | (30)         |
| Minority shareholders' interest                      | (6)  | (1)          | (26)  | (1)          |
| Net income   | 521  | 114          | 1,114   | 114          |

(a) Natural gas is converted to oil equivalent at 5.8 billion cubic feet = 1 million barrels.

\* August 29, 2003    September 30, 2003.

**18. Condensed consolidating information**

BP p.l.c. fully and unconditionally guarantees the payment obligations of its 100% owned subsidiary BP Exploration (Alaska) Inc. under the BP Prudhoe Bay Royalty Trust. The following financial information for BP p.l.c., and BP Exploration (Alaska) Inc. and all other subsidiaries on a condensed consolidating basis is intended to provide investors with meaningful and comparable financial information about BP p.l.c. and its subsidiary issuers of registered securities and is provided pursuant to Rule 3-10 of Regulation S-X in lieu of the separate financial statements of each subsidiary issuer of public debt securities. Investments include the investments in subsidiaries recorded under the equity method for the purposes of the condensed consolidating financial information. Equity income of subsidiaries is the Group's share of operating profit related to such investments. The eliminations and reclassifications column includes the necessary amounts to eliminate the intercompany balances and transactions between BP p.l.c., BP Exploration (Alaska) Inc. and other subsidiaries.

BP p.l.c. also fully and unconditionally guarantees securities issued by BP Australia Capital Markets Limited, BP Canada Finance Company, BP Capital Markets p.l.c. and BP Capital Markets America Inc. These companies are 100%-owned finance subsidiaries of BP p.l.c.

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**18. Condensed consolidating information**    **continued**

|   | Issuer                                | Guarantor |                       |  |
|---|---------------------------------------|-----------|-----------------------|--|
|   | BP<br>Exploration<br>(Alaska)<br>Inc. | BP p.l.c. | Other<br>subsidiaries | Eliminations<br>and<br>reclassifications |
|   |                                       |           |                       | BP<br>Group                              |
| <b>Income statement</b>   |                                       |           |                       |  |
|   |                                       |           | (\$ million)          |  |
| <b>Three months ended September 30, 2004</b>  |                                       |           |                       |  |
| <b>Turnover</b>   | 899                                   |           | 73,852                | 73,852                                   |
| Less: Joint ventures  |                                       |           | 2,967                 | 2,967                                    |
|   | 899                                   |           | 70,885                | 70,885                                   |
| <b>Group turnover</b>   | 899                                   |           | 70,885                | 70,885                                   |
| Cost of sales   | 320                                   |           | 61,140                | 60,557                                   |
| Production taxes  | 60                                    |           | 493                   | 553                                      |
|   | 519                                   |           | 9,252                 | 9,775                                    |
| <b>Gross profit</b>   | 519                                   |           | 9,252                 | 9,775                                    |
| Distribution and administration expenses  |                                       | 79        | 3,956                 | 4,035                                    |
| Exploration expense   |                                       |           | 135                   | 135                                      |
|   | 519                                   | (79)      | 5,161                 | 5,605                                    |
| <b>Other income</b>   | 4                                     | 358       | 198                   | 178                                      |
|   | 523                                   | 279       | 5,359                 | 5,783                                    |
| <b>Group operating profit</b>   | 523                                   | 279       | 5,359                 | 5,783                                    |
| Share of profits of joint ventures  |                                       |           | 943                   | 943                                      |
| Share of profits of associated undertakings   |                                       |           | 174                   | 174                                      |
| Equity accounted income of subsidiaries   | 136                                   | 6,940     |                       | (7,076)                                  |
|   | 659                                   | 7,219     | 6,476                 | 6,900                                    |
| <b>Total operating profit</b>   | 659                                   | 7,219     | 6,476                 | 6,900                                    |
| Profit (loss) on sale of fixed assets<br>and businesses or termination of<br>operations |                                       | (15)      | (15)                  | 15                                       |
|   | 659                                   | 7,204     | 6,461                 | 6,885                                    |
| <b>Profit before interest and tax</b>   | 659                                   | 7,204     | 6,461                 | 6,885                                    |
| Interest expense  | 17                                    | 533       | 539                   | (933)                                    |
| Other finance expense   | 3                                     | 79        | 158                   | (161)                                    |
|   | 639                                   | 6,592     | 5,764                 | 6,650                                    |
| <b>Profit before taxation</b>   | 639                                   | 6,592     | 5,764                 | 6,650                                    |
| Taxation  | (58)                                  | 2,109     | 2,215                 | (2,157)                                  |
|   | 697                                   | 4,483     | 3,549                 | 4,541                                    |
| <b>Profit after taxation</b>  | 697                                   | 4,483     | 3,549                 | 4,541                                    |
| Minority shareholders' interest   |                                       |           | 58                    | 58                                       |
|   | 697                                   | 4,483     | 3,491                 | 4,483                                    |
| <b>Profit for the period</b>  | 697                                   | 4,483     | 3,491                 | 4,483                                    |

**Income statement (continued)**

| Issuer  | Guarantor                          |       |       |         |       |
|---|------------------------------------|-------|-------|---------|-------|
| <b>BP<br/>Exploration<br/>(Alaska)<br/>Inc.</b> | Other subsidiaries                 |       |       |         |       |
|   | Eliminations and reclassifications |       |       |         |       |
|   | BP Group                           |       |       |         |       |
| <hr/>   |                                    |       |       |         |       |
| (\$ million)                                    |                                    |       |       |         |       |
| 697   | 4,483                              |       | 3,491 | (4,188) | 4,483 |
| 1   | 32                                 |       | 31    | (32)    | 32    |
| (5)   | (122)                              |       | (119) | 124     | (122) |
|   | 3                                  |       | 3     | (3)     | 3     |
|   | 360                                |       | 360   | (360)   | 360   |
| (47)  | (33)                               |       | (33)  | 80      | (33)  |
|   | (4)                                |       | (4)   | 4       | (4)   |
|   | (78)                               |       | (68)  | 68      | (78)  |
|   | 3                                  |       |       |         | 3     |
| <hr/>   | <hr/>                              | <hr/> | <hr/> | <hr/>   | <hr/> |
| 646   | 4,644                              |       | 3,661 | (4,307) | 4,644 |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    continued

**18. Condensed consolidating information**    continued

|   | Issuer                                | Guarantor |                       |  |
|---|---------------------------------------|-----------|-----------------------|--|
|   | BP<br>Exploration<br>(Alaska)<br>Inc. | BP p.l.c. | Other<br>subsidiaries | Eliminations<br>and<br>reclassifications |
|   |                                       |           |                       | BP<br>Group                              |
| <b>Income statement (continued)</b>   |                                       |           |                       |  |
|   |                                       |           | (\$ million)          |  |
| Three months ended September 30, 2003   |                                       |           |                       |  |
| Turnover  | 784                                   |           | 59,164                | 59,164                                   |
| Less: Joint ventures  |                                       |           | 914                   | 914                                      |
|   | 784                                   |           | 58,250                | 58,250                                   |
| Group turnover  | 784                                   |           | 50,915                | 50,433                                   |
| Cost of sales   | 378                                   |           | 358                   | 416                                      |
| Production taxes  | 58                                    |           |                       |  |
|   | 348                                   |           | 6,977                 | 7,401                                    |
| Gross profit  | 348                                   |           | 3,867                 | 3,908                                    |
| Distribution and administration expenses  | 3                                     | 38        | 129                   | 136                                      |
| Exploration expense   | 8                                     |           | (1)                   |  |
|   | 337                                   | (38)      | 2,981                 | 3,357                                    |
| Other income  | 5                                     | 112       | 207                   | 151                                      |
|   | 342                                   | 74        | 3,188                 | 3,508                                    |
| Group operating profit  |                                       |           | 300                   | 300                                      |
| Share of profits of joint ventures  |                                       |           | 133                   | 133                                      |
| Share of profits of associated undertakings   |                                       |           |                       |  |
| Equity accounted income of subsidiaries   | 64                                    | 3,921     |                       | (3,985)                                  |
|   | 406                                   | 3,995     | 3,621                 | (4,081)                                  |
| Total operating profit  |                                       |           |                       | 3,941                                    |
| Profit (loss) on sale of fixed assets<br>and businesses or termination of<br>operations |                                       | 184       | 172                   | (184)                                    |
|   | 406                                   | 4,179     | 3,793                 | (4,265)                                  |
| Profit before interest and tax  |                                       |           | 209                   | 159                                      |
| Interest expense  | 66                                    | 256       | 188                   | (191)                                    |
| Other finance expense   | 3                                     | 139       |                       |  |
|   | 337                                   | 3,784     | 3,396                 | (3,702)                                  |
| Profit before taxation  |                                       |           | 1,226                 | 1,428                                    |
| Taxation  | 216                                   | 1,428     |                       |  |
|   | 121                                   | 2,356     | 2,170                 | (2,260)                                  |
| Profit after taxation   |                                       |           | 43                    | 43                                       |
| Minority shareholders' interest   |                                       |           |                       |  |
|   | 121                                   | 2,356     | 2,127                 | (2,260)                                  |
| Profit for the period   |                                       |           |                       | 2,344                                    |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**18. Condensed consolidating information**    **continued**

**Income statement (continued)**

The following is a summary of the adjustments to the profit for the period which would be required if generally accepted accounting principles in the United States (US GAAP) had been applied instead of those generally accepted in the United Kingdom.

|   | <u>Issuer</u>                                   | <u>Guarantor</u> |                               |   |                     |
|---|---|------------------|-------------------------------|---|---------------------|
|   | <b>BP<br/>Exploration<br/>(Alaska)<br/>Inc.</b> | <b>BP p.l.c.</b> | <b>Other<br/>subsidiaries</b> | <b>Eliminations<br/>and<br/>reclassifications</b> | <b>BP<br/>Group</b> |
|   |   |                  |                               |   |                     |
|   |   |                  | (\$ million)                  |   |                     |
| <b>Three months ended September 30, 2003</b>                        |   |                  |                               |   |                     |
| Profit as reported  | 121   | 2,356            | 2,127                         | (2,260)   | 2,344               |
| Adjustments:  |   |                  |                               |   |                     |
| Deferred taxation/business combinations                             | (3)   | (1)              | 2                             | 1   | (1)                 |
| Provisions  | (20)  | 28               | 47                            | (27)  | 28                  |
| Sale and leaseback  |   | 16               | 16                            | (16)  | 16                  |
| Goodwill  |   | 342              | 342                           | (342)   | 342                 |
| Derivative financial instruments                                    | 8   | (10)             | (10)                          | 2   | (10)                |
| Gain arising on asset exchange                                      |   | (4)              | (4)                           | 4   | (4)                 |
| Pensions and other postretirement<br>benefits                       |   | 50               | (42)                          | 42  | 50                  |
| Other   |   | 5                | 5                             | (5)   | 5                   |
|   | <u>106</u>                                      | <u>2,782</u>     | <u>2,483</u>                  | <u>(2,601)</u>                                    | <u>2,770</u>        |
| <b>Profit for the period as adjusted to accord<br/>with US GAAP</b> |   |                  |                               |   |                     |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

18.    **Condensed consolidating information**    **continued**

|   | Issuer                                | Guarantor |                       |  |
|---|---------------------------------------|-----------|-----------------------|--|
|   | BP<br>Exploration<br>(Alaska)<br>Inc. | BP p.l.c. | Other<br>subsidiaries | Eliminations<br>and<br>reclassifications |
|   |                                       |           |                       | BP<br>Group                              |
| <b>Income statement (continued)</b>   |                                       |           |                       |  |
|   |                                       |           | (\$ million)          |  |
| <b>Nine months ended September 30, 2004</b>   |                                       |           |                       |  |
| <b>Turnover</b>   | 2,725                                 |           | 214,486               | 214,486                                  |
| Less: Joint ventures  |                                       |           | 6,908                 | 6,908                                    |
|   | 2,725                                 |           | 207,578               | 207,578                                  |
| <b>Group turnover</b>   | 2,725                                 |           | 207,578               | 207,578                                  |
| Cost of sales   | 1,058                                 |           | 180,686               | 179,001                                  |
| Production taxes  | 189                                   |           | 1,313                 | 1,502                                    |
|   | 1,478                                 |           | 25,579                | 27,075                                   |
| <b>Gross profit</b>   | 1,478                                 |           | 25,579                | 27,075                                   |
| Distribution and administration expenses  | 2                                     | 183       | 10,489                | 10,674                                   |
| Exploration expense   | 1                                     |           | 378                   | 379                                      |
|   | 1,475                                 | (183)     | 14,712                | 16,022                                   |
| Other income  | 13                                    | 991       | 496                   | (1,071)                                  |
|   | 1,488                                 | 808       | 15,208                | (1,053)                                  |
| <b>Group operating profit</b>   | 1,488                                 | 808       | 15,208                | 16,451                                   |
| Share of profits of joint ventures  |                                       |           | 2,168                 | 2,168                                    |
| Share of profits of associated undertakings   |                                       |           | 458                   | 458                                      |
| Equity accounted income of subsidiaries   | 457                                   | 19,167    |                       | (19,624)                                 |
|   | 1,945                                 | 19,975    | 17,834                | (20,677)                                 |
| <b>Total operating profit</b>   | 1,945                                 | 19,975    | 17,834                | 19,077                                   |
| Profit (loss) on sale of fixed assets<br>and businesses or termination of<br>operations |                                       | 1,088     | 1,088                 | (1,088)                                  |
|   | 1,945                                 | 21,063    | 18,922                | (21,765)                                 |
| <b>Profit before interest and tax</b>   | 1,945                                 | 21,063    | 18,922                | 20,165                                   |
| Interest expense  | 61                                    | 1,505     | 1,494                 | (2,607)                                  |
| Other finance expense   | 10                                    | 231       | 481                   | (491)                                    |
|   | 1,874                                 | 19,327    | 16,947                | (18,667)                                 |
| <b>Profit before taxation</b>   | 1,874                                 | 19,327    | 16,947                | 19,481                                   |
| Taxation  | 447                                   | 6,130     | 5,829                 | (6,276)                                  |
|   | 1,427                                 | 13,197    | 11,118                | (12,391)                                 |
| <b>Profit after taxation</b>  | 1,427                                 | 13,197    | 11,118                | 13,351                                   |
| Minority shareholders' interest   |                                       |           | 154                   | 154                                      |
|   | 1,427                                 | 13,197    | 10,964                | (12,391)                                 |
| <b>Profit for the period</b>  | 1,427                                 | 13,197    | 10,964                | 13,197                                   |



**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**18. Condensed consolidating information**    **continued**

**Income statement (continued)**

The following is a summary of the adjustments to the profit for the period which would be required if generally accepted accounting principles in the United States (US GAAP) had been applied instead of those generally accepted in the United Kingdom.

|  | <u>Issuer</u>                                   | <u>Guarantor</u> |                               |   |                     |
|--|---|------------------|-------------------------------|---|---------------------|
|  | <u>BP<br/>Exploration<br/>(Alaska)<br/>Inc.</u> | <u>BP p.l.c.</u> | <u>Other<br/>subsidiaries</u> | <u>Eliminations<br/>and<br/>reclassifications</u> | <u>BP<br/>Group</u> |
|  | (\$ million)                                    |                  |                               |   |                     |
| Nine months ended September 30, 2004                     |   |                  |                               |   |                     |
| Profit as reported                                       | 1,427   | 13,197           | 10,964                        | (12,391)  | 13,197              |
| Adjustments:   |   |                  |                               |   |                     |
| Deferred taxation/business combinations                  | (8)   | 71               | 79                            | (71)  | 71                  |
| Provisions   | (3)   | (102)            | (101)                         | 104   | (102)               |
| Sale and leaseback                                       |   | 6                | 6                             | (6)   | 6                   |
| Goodwill   |   | 1,076            | 1,076                         | (1,076)   | 1,076               |
| Derivative financial instruments                         | (47)  | (115)            | (115)                         | 162   | (115)               |
| Gain arising on asset exchange                           |   | (12)             | (12)                          | 12  | (12)                |
| Pensions and other postretirement benefits               |   | (220)            | (192)                         | 192   | (220)               |
| Other  |   | 10               | 7                             | (7)   | 10                  |
|  | <u>1,369</u>                                    | <u>13,911</u>    | <u>11,712</u>                 | <u>(13,081)</u>                                   | <u>13,911</u>       |
| Profit for the period as adjusted to accord with US GAAP |   |                  |                               |   |                     |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**18. Condensed consolidating information    continued**

|   | Issuer                                | Guarantor |                       |  |
|---|---------------------------------------|-----------|-----------------------|--|
|   | BP<br>Exploration<br>(Alaska)<br>Inc. | BP p.l.c. | Other<br>subsidiaries | Eliminations<br>and<br>reclassifications |
|   |                                       |           |                       | BP<br>Group                              |
| <b>Income statement (continued)</b>   |                                       |           |                       |  |
|   |                                       |           | (\$ million)          |  |
| Nine months ended September 30, 2003  |                                       |           |                       |  |
| Turnover  | 2,414                                 |           | 176,383               | 176,383                                  |
| Less: Joint ventures  |                                       |           | 1,676                 | 1,676                                    |
|   | 2,414                                 |           | 174,707               | 174,707                                  |
| Group turnover  | 2,414                                 |           | 152,187               | 150,657                                  |
| Cost of sales   | 1,107                                 |           | 1,118                 | 1,302                                    |
| Production taxes  | 184                                   |           |                       |  |
|   | 1,123                                 |           | 21,402                | 22,748                                   |
| Gross profit  | 3                                     | 363       | 10,192                | 10,558                                   |
| Distribution and administration expenses  | 16                                    |           | 334                   | 349                                      |
| Exploration expense   |                                       |           |                       |  |
|   | 1,104                                 | (363)     | 10,876                | 11,841                                   |
| Other income  | 16                                    | 494       | 509                   | 479                                      |
|   | 1,120                                 | 131       | 11,385                | 12,320                                   |
| Group operating profit  |                                       |           | 522                   | 522                                      |
| Share of profits of joint ventures  |                                       |           | 422                   | 422                                      |
| Share of profits of associated undertakings   |                                       |           |                       |  |
| Equity accounted income of subsidiaries   | 292                                   | 13,321    |                       | (13,613)                                 |
|   | 1,412                                 | 13,452    | 12,329                | 13,264                                   |
| Total operating profit  |                                       |           |                       |  |
| Profit (loss) on sale of fixed assets<br>and businesses or termination of<br>operations |                                       | 860       | 846                   | (860)                                    |
|   | 1,412                                 | 14,312    | 13,175                | 14,110                                   |
| Profit before interest and tax  | 199                                   | 801       | 703                   | 484                                      |
| Interest expense  | 8                                     | 395       | 541                   | 395                                      |
| Other finance expense   |                                       |           |                       |  |
|   | 1,205                                 | 13,116    | 11,931                | 13,231                                   |
| Profit before taxation  | 605                                   | 4,954     | 4,438                 | 4,954                                    |
| Taxation  |                                       |           |                       |  |
|   | 600                                   | 8,162     | 7,493                 | 8,277                                    |
| Profit after taxation   |                                       |           | 129                   | 129                                      |
| Minority shareholders' interest   |                                       |           |                       |  |
|   | 600                                   | 8,162     | 7,364                 | 8,148                                    |
| Profit for the period   |                                       |           |                       |  |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**18. Condensed consolidating information**    **continued**

**Income statement (concluded)**

The following is a summary of the adjustments to the profit for the period which would be required if generally accepted accounting principles in the United States (US GAAP) had been applied instead of those generally accepted in the United Kingdom.

|  | <u>Issuer</u>                                   | <u>Guarantor</u>  |                               |   |                     |
|--|---|-------------------|-------------------------------|---|---------------------|
|  | <b>BP<br/>Exploration<br/>(Alaska)<br/>Inc.</b> | <b>BP p.l.c.</b>  | <b>Other<br/>subsidiaries</b> | <b>Eliminations<br/>and<br/>reclassifications</b> | <b>BP<br/>Group</b> |
|  |   |                   |                               |   |                     |
|  |   |                   | (\$ million)                  |   |                     |
| <b>Nine months ended September 30, 2003</b>  |   |                   |                               |   |                     |
| Profit as reported   | 600   | 8,162             | 7,364                         | (7,978)   | 8,148               |
| Adjustments:   |   |                   |                               |   |                     |
| Deferred taxation/business combinations  | (9)   | 33                | 42                            | (33)  | 33                  |
| Provisions   | (25)  | 53                | 73                            | (48)  | 53                  |
| Sale and leaseback   |   | 89                | 89                            | (89)  | 89                  |
| Goodwill   |   | 1,027             | 1,027                         | (1,027)   | 1,027               |
| Derivative financial instruments   | 8   | 273               | 273                           | (281)   | 273                 |
| Gain arising on asset exchange   |   | (11)              | (11)                          | 11  | (11)                |
| Pensions and other postretirement benefits   |   | 147               | (129)                         | 129   | 147                 |
| Other  |   | 11                | 11                            | (11)  | 11                  |
|  | <u>          </u>                               | <u>          </u> | <u>          </u>             | <u>          </u>                                 | <u>          </u>   |
| <b>Profit for the period before cumulative<br/>effect of accounting changes as adjusted to<br/>accord with US GAAP</b> | 574   | 9,784             | 8,739                         | (9,327)   | 9,770               |
| Cumulative effect of accounting changes:   |   |                   |                               |   |                     |
| Provisions   | 214   | 1,002             | 788                           | (1,002)   | 1,002               |
| Derivative financial instruments   |   | 50                | 50                            | (50)  | 50                  |
|  | <u>          </u>                               | <u>          </u> | <u>          </u>             | <u>          </u>                                 | <u>          </u>   |
| <b>Profit for the period as adjusted to<br/>accord with US GAAP</b>  | 788   | 10,836            | 9,577                         | (10,379)  | 10,822              |
|  | <u>          </u>                               | <u>          </u> | <u>          </u>             | <u>          </u>                                 | <u>          </u>   |
|  | 55  |                   |                               |   |                     |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**18. Condensed consolidating information**    **continued**

|   | Issuer                                | Guarantor |                       |  |
|---|---------------------------------------|-----------|-----------------------|--|
|   | BP<br>Exploration<br>(Alaska)<br>Inc. | BP p.l.c. | Other<br>subsidiaries | Eliminations<br>and<br>reclassifications |
|   |                                       |           |                       | BP<br>Group                              |
| <b>Balance sheet</b>  |                                       |           |                       |  |
|   |                                       |           | (\$ million)          |  |
| <b>At September 30, 2004</b>  |                                       |           |                       |  |
| <b>Fixed assets</b>   |                                       |           |                       |  |
| Intangible assets   | 423                                   |           | 12,318                | 12,741                                   |
| Tangible assets   | 6,325                                 |           | 85,592                | 91,917                                   |
| Investments   |                                       |           |                       |  |
| Subsidiaries    equity accounted basis  | 3,082                                 | 73,908    |                       | (76,990)                                 |
| Other   |                                       | 2         | 18,827                | 18,829                                   |
|   | 3,082                                 | 73,910    | 18,827                | (76,990)                                 |
|   | 3,082                                 | 73,910    | 18,827                | (76,990)                                 |
| <b>Total fixed assets</b>   | 9,830                                 | 73,910    | 116,737               | (76,990)                                 |
|   | 9,830                                 | 73,910    | 116,737               | (76,990)                                 |
| <b>Current assets</b>   |                                       |           |                       |  |
| Inventories   | 78                                    |           | 15,009                | 15,087                                   |
| Receivables   | 11,859                                | 34,540    | 50,508                | (57,204)                                 |
| Investments   |                                       |           | 245                   | 245                                      |
| Cash at bank and in hand  | (4)                                   | 3         | 1,577                 | 1,576                                    |
|   | 11,933                                | 34,543    | 67,339                | (57,204)                                 |
|   | 11,933                                | 34,543    | 67,339                | (57,204)                                 |
| <b>Current liabilities    falling due within<br/>one year</b>                     |                                       |           |                       |  |
| Finance debt  | 57                                    |           | 7,610                 | (2)                                      |
| Accounts payable and accrued liabilities  | 1,158                                 | 8,792     | 55,371                | (16,997)                                 |
|   | 10,718                                | 25,751    | 4,358                 | (40,205)                                 |
| <b>Net current assets (liabilities)</b>   | 10,718                                | 25,751    | 4,358                 | (40,205)                                 |
|   | 10,718                                | 25,751    | 4,358                 | (40,205)                                 |
| <b>Total assets less current liabilities</b>                                      | 20,548                                | 99,661    | 121,095               | (117,195)                                |
|   | 20,548                                | 99,661    | 121,095               | (117,195)                                |
| <b>Noncurrent liabilities</b>   |                                       |           |                       |  |
| Finance debt  | --                                    | --        | 12,780                | --                                       |
| Accounts payable and accrued liabilities  | 4,113                                 | 80        | 40,487                | (40,205)                                 |
| <b>Provisions for liabilities and charges</b>                                     |                                       |           |                       |  |
| Deferred taxation   | 1,751                                 |           | 13,219                | 14,970                                   |
| Other provisions  | 502                                   | 224       | 8,544                 | 9,270                                    |
|   | 14,182                                | 99,357    | 46,065                | (76,990)                                 |
| <b>Net assets excluding pension and other<br/>postretirement benefit balances</b> | 14,182                                | 99,357    | 46,065                | (76,990)                                 |
| Defined benefit pension plan surplus  |                                       | 1,209     | 83                    | 1,292                                    |
| Defined benefit pension plan and other<br>postretirement benefit plan deficits    | (81)                                  |           | (7,601)               | (7,682)                                  |
|   | 14,101                                | 100,566   | 38,547                | (76,990)                                 |
| <b>Net assets</b>   | 14,101                                | 100,566   | 38,547                | (76,990)                                 |
| Minority shareholders' interest    equity   |                                       |           | 1,283                 | 1,283                                    |
|   | 14,101                                | 100,566   | 37,264                | (76,990)                                 |
| <b>BP shareholders' interest</b>  | 14,101                                | 100,566   | 37,264                | (76,990)                                 |
|   | 14,101                                | 100,566   | 37,264                | (76,990)                                 |

Issuer

Guarantor

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

**18. Condensed consolidating information continued**

|                                  | Issuer                                | Guarantor      |                       |  |               |
|----------------------------------|---------------------------------------|----------------|-----------------------|--|---------------|
|                                  | BP<br>Exploration<br>(Alaska)<br>Inc. | BP p.l.c.      | Other<br>subsidiaries | Eliminations<br>and<br>reclassifications | BP<br>Group   |
| <b>Balance sheet (continued)</b> |                                       |                |                       |  |               |
|                                  |                                       |                | (\$ million)          |  |               |
| <b>At September 30, 2004</b>     |                                       |                |                       |  |               |
| <b>Capital and reserves</b>      |                                       |                |                       |  |               |
| Capital shares                   | 3,353                                 | 5,450          |                       | (3,353)                                  | 5,450         |
| Paid-in surplus                  | 3,145                                 | 6,211          |                       | (3,145)                                  | 6,211         |
| Merger reserve                   |                                       | 26,453         | 697                   |  | 27,150        |
| Other reserves                   |                                       | 56             |                       |  | 56            |
| Shares held by ESOP trusts       |                                       | (101)          |                       |  | (101)         |
| Retained earnings                | 7,603                                 | 62,497         | 36,567                | (70,492)                                 | 36,175        |
|                                  | <u>14,101</u>                         | <u>100,566</u> | <u>37,264</u>         | <u>(76,990)</u>                          | <u>74,941</u> |

The following is a summary of the adjustments to BP shareholders' interest which would be required if generally accepted accounting principles in the United States (US GAAP) had been applied instead of those generally accepted in the United Kingdom.

|   | Issuer                                | Guarantor      |                       |  |               |
|---|---------------------------------------|----------------|-----------------------|--|---------------|
|   | BP<br>Exploration<br>(Alaska)<br>Inc. | BP p.l.c.      | Other<br>subsidiaries | Eliminations<br>and<br>reclassifications | BP<br>Group   |
|   |                                       |                | (\$ million)          |  |               |
| Shareholders' interest as reported                        | 14,101                                | 100,566        | 37,264                | (76,990)                                 | 74,941        |
| Adjustments:  |                                       |                |                       |  |               |
| Deferred taxation/business combinations                   | 54                                    | 1              | (53)                  | (1)                                      | 1             |
| Provisions  | 24                                    | (204)          | (229)                 | 205                                      | (204)         |
| Sale and leaseback  |                                       | (31)           | (31)                  | 31                                       | (31)          |
| Goodwill  |                                       | 2,751          | 2,751                 | (2,751)                                  | 2,751         |
| Derivative financial instruments                          | (110)                                 | (190)          | (190)                 | 300                                      | (190)         |
| Gain arising on asset exchange                            |                                       | 118            | 118                   | (118)                                    | 118           |
| Pensions and other postretirement benefits                | 82                                    | 5,302          | 3,737                 | (3,819)                                  | 5,302         |
| Dividends   |                                       | 1,530          |                       |  | 1,530         |
| Investments   |                                       | 124            | 124                   | (124)                                    | 124           |
| Additional minimum pension liability                      |                                       | (277)          | (277)                 | 277                                      | (277)         |
| Other   |                                       | (32)           | (32)                  | 32                                       | (32)          |
| Shareholders' interest as adjusted to accord with US GAAP | <u>14,151</u>                         | <u>109,658</u> | <u>43,182</u>         | <u>(82,958)</u>                          | <u>84,033</u> |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

18.    **Condensed consolidating information**    **continued**

|   | Issuer                                | Guarantor |                       |  |
|---|---------------------------------------|-----------|-----------------------|--|
|   | BP<br>Exploration<br>(Alaska)<br>Inc. | BP p.l.c. | Other<br>subsidiaries | Eliminations<br>and<br>reclassifications |
|   |                                       |           |                       | BP<br>Group                              |
| <b>Balance sheet (continued)</b>  |                                       |           |                       |  |
|   |                                       |           | (\$ million)          |  |
| <b>At December 31, 2003</b>   |                                       |           |                       |  |
| <b>Fixed assets</b>   |                                       |           |                       |  |
| Intangible assets   | 424                                   |           | 13,218                | 13,642                                   |
| Tangible assets   | 6,432                                 |           | 85,479                | 91,911                                   |
| Investments   |                                       |           |                       |  |
| Subsidiaries    equity-accounted basis  | 2,814                                 | 78,076    |                       | (80,890)                                 |
| Other   |                                       | 2         | 17,456                | 17,458                                   |
|   | 2,814                                 | 78,078    | 17,456                | (80,890)                                 |
|   | 2,814                                 | 78,078    | 17,456                | (80,890)                                 |
| <b>Total fixed assets</b>   | 9,670                                 | 78,078    | 116,153               | (80,890)                                 |
|   | 9,670                                 | 78,078    | 116,153               | (80,890)                                 |
| <b>Current assets</b>   |                                       |           |                       |  |
| Inventories   | 102                                   |           | 11,515                | 11,617                                   |
| Receivables   | 11,150                                | 24,300    | 43,341                | (44,889)                                 |
| Investments   |                                       |           | 185                   | 185                                      |
| Cash at bank and in hand  | (5)                                   | 3         | 1,949                 | 1,947                                    |
|   | 11,247                                | 24,303    | 56,990                | (44,889)                                 |
|   | 11,247                                | 24,303    | 56,990                | (44,889)                                 |
| <b>Current liabilities    falling due within<br/>one year</b>                     |                                       |           |                       |  |
| Finance debt  | 55                                    |           | 9,401                 | 9,456                                    |
| Accounts payable and accrued liabilities  | 1,541                                 | 6,746     | 48,376                | (15,535)                                 |
|   | 1,541                                 | 6,746     | 48,376                | (15,535)                                 |
| <b>Net current assets (liabilities)</b>   | 9,651                                 | 17,557    | (787)                 | (29,354)                                 |
|   | 9,651                                 | 17,557    | (787)                 | (29,354)                                 |
| Total assets less current liabilities   | 19,321                                | 95,635    | 115,366               | (110,244)                                |
| <b>Noncurrent liabilities</b>   |                                       |           |                       |  |
| Finance debt  |                                       |           | 12,869                | 12,869                                   |
| Accounts payable and accrued liabilities  | 4,272                                 | 50        | 31,122                | (29,354)                                 |
| <b>Provisions for liabilities and charges</b>                                     |                                       |           |                       |  |
| Deferred taxation   | 1,745                                 |           | 12,626                | 14,371                                   |
| Other provisions  | 505                                   | 216       | 8,094                 | 8,815                                    |
|   | 1,745                                 | 216       | 12,626                | 14,371                                   |
|   | 505                                   | 216       | 8,094                 | 8,815                                    |
| <b>Net assets excluding pension and other<br/>postretirement benefit balances</b> | 12,799                                | 95,369    | 50,655                | (80,890)                                 |
| Defined benefit pension plan surplus  |                                       | 1,093     | (72)                  | 1,021                                    |
| Defined benefit pension plan and other<br>postretirement benefit plan deficits    | (82)                                  |           | (7,510)               | 82                                       |
|   | (82)                                  |           | (7,510)               | 82                                       |
| <b>Net assets</b>   | 12,717                                | 96,462    | 43,073                | (80,808)                                 |
| Minority shareholders' interest    equity   |                                       |           | 1,125                 | 1,125                                    |
|   | 12,717                                | 96,462    | 43,073                | (80,808)                                 |
|   | 12,717                                | 96,462    | 43,073                | (80,808)                                 |
| <b>BP shareholders' interest</b>  | 12,717                                | 96,462    | 41,948                | (80,808)                                 |
|   | 12,717                                | 96,462    | 41,948                | (80,808)                                 |

Issuer

Guarantor



**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    continued

**18. Condensed consolidating information**    continued

|                                  | Issuer                                | Guarantor     |                       |  |               |
|----------------------------------|---------------------------------------|---------------|-----------------------|--|---------------|
|                                  | BP<br>Exploration<br>(Alaska)<br>Inc. | BP p.l.c.     | Other<br>subsidiaries | Eliminations<br>and<br>reclassifications | BP<br>Group   |
| <b>Balance sheet (concluded)</b> |                                       |               |                       |  |               |
|                                  |                                       |               |                       |  | (\$ million)  |
| At December 31, 2003             |                                       |               |                       |  |               |
| Capital and reserves             |                                       |               |                       |  |               |
| Capital shares                   | 1,903                                 | 5,552         |                       | (1,903)                                  | 5,552         |
| Paid-in surplus                  | 3,145                                 | 4,480         |                       | (3,145)                                  | 4,480         |
| Merger reserve                   |                                       | 26,380        | 697                   |  | 27,077        |
| Other reserves                   |                                       | 129           |                       |  | 129           |
| Shares held by ESOP trusts       |                                       | (96)          |                       |  | (96)          |
| Retained earnings                | 7,669                                 | 60,017        | 41,251                | (75,760)                                 | 33,177        |
|                                  | <u>12,717</u>                         | <u>96,462</u> | <u>41,948</u>         | <u>(80,808)</u>                          | <u>70,319</u> |

The following is a summary of the adjustments to BP shareholders' interest which would be required if generally accepted accounting principles in the United States (US GAAP) had been applied instead of those generally accepted in the United Kingdom.

|  | Issuer                                | Guarantor      |                       |  |               |
|--|---------------------------------------|----------------|-----------------------|--|---------------|
|  | BP<br>Exploration<br>(Alaska)<br>Inc. | BP p.l.c.      | Other<br>subsidiaries | Eliminations<br>and<br>reclassifications | BP<br>Group   |
|  |                                       |                |                       |  | (\$ million)  |
| Shareholders' interest as reported                                   | 12,717                                | 96,462         | 41,948                | (80,808)                                 | 70,319        |
| Adjustments:   |                                       |                |                       |  |               |
| Deferred taxation/business combinations                              | 62                                    | (65)           | (127)                 | 65                                       | (65)          |
| Provisions   | 27                                    | (128)          | (155)                 | 128                                      | (128)         |
| Sale and leaseback   |                                       | (37)           | (37)                  | 37                                       | (37)          |
| Goodwill   |                                       | 1,669          | 1,669                 | (1,669)                                  | 1,669         |
| Derivative financial instruments                                     | (63)                                  | (72)           | (9)                   | 72                                       | (72)          |
| Gain arising on asset exchange                                       |                                       | 129            | 129                   | (129)                                    | 129           |
| Pensions and other postretirement benefits                           | 82                                    | 5,523          | 4,047                 | (4,129)                                  | 5,523         |
| Dividends  |                                       | 1,495          |                       |  | 1,495         |
| Investments  |                                       | 1,251          | 1,251                 | (1,251)                                  | 1,251         |
| Additional minimum pension liability                                 |                                       | (277)          | (277)                 | 277                                      | (277)         |
| Other  |                                       | (43)           | (43)                  | 43                                       | (43)          |
| <b>Shareholders' interest as adjusted<br/>to accord with US GAAP</b> | <u>12,825</u>                         | <u>105,907</u> | <u>48,396</u>         | <u>(87,364)</u>                          | <u>79,764</u> |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    continued

18.    **Condensed consolidating information**    continued

|  | Issuer                                | Guarantor |                       |  |
|--|---------------------------------------|-----------|-----------------------|--|
|  | BP<br>Exploration<br>(Alaska)<br>Inc. | BP p.l.c. | Other<br>subsidiaries | Eliminations<br>and<br>reclassifications |
|  |                                       |           |                       | BP<br>Group                              |
| <b>Cash flow statement</b>                   |                                       |           |                       |  |
|  |                                       |           | (\$ million)          |  |
| <b>Three months ended September 30, 2004</b> |                                       |           |                       |  |
| Net cash inflow (outflow) from               |                                       |           |                       |  |
| operating activities                         | 647                                   | 3,192     | 3,080                 | 6,919                                    |
| Dividends from joint ventures                |                                       |           | 1,061                 | 1,061                                    |
| Dividends from associated undertakings       |                                       |           | 69                    | 69                                       |
| Dividends from subsidiaries                  | 8                                     | 112       |                       | (120)                                    |
| Net cash inflow (outflow) from servicing of  |                                       |           |                       |  |
| finance and returns on investments           | (32)                                  | 412       | (491)                 | (111)                                    |
| Tax paid                                     | (54)                                  |           | (1,734)               | (1,788)                                  |
| Net cash inflow (outflow) for capital        |                                       |           |                       |  |
| expenditure and financial investment         | (88)                                  |           | (2,626)               | (2,714)                                  |
| Net cash inflow (outflow) for acquisitions   |                                       |           |                       |  |
| and disposals                                |                                       |           | (186)                 | (186)                                    |
| Equity dividends paid                        |                                       | (1,536)   | (120)                 | 120                                      |
|  | 481                                   | 2,180     | (947)                 | 1,714                                    |
| <b>Net cash inflow (outflow)</b>             |                                       |           |                       |  |
|  | 488                                   | 2,180     | (1,051)               | 1,617                                    |
| Financing                                    |                                       |           | 73                    | 73                                       |
| Management of liquid resources               |                                       |           | 31                    | 24                                       |
| Increase (decrease) in cash                  | (7)                                   |           |                       |  |
|  | 481                                   | 2,180     | (947)                 | 1,714                                    |

The consolidated statement of cash flows presented in accordance with SFAS 95 is as follows:

|  | Issuer                                | Guarantor |                       |  |
|--|---------------------------------------|-----------|-----------------------|--|
|  | BP<br>Exploration<br>(Alaska)<br>Inc. | BP p.l.c. | Other<br>subsidiaries | Eliminations<br>and<br>reclassifications |
|  |                                       |           |                       | BP<br>Group                              |
|  |                                       |           | (\$ million)          |  |
| Net cash provided by (used in)               |                                       |           |                       |  |
| operating activities                         | 600                                   | 3,716     | 1,985                 | (79)                                     |
| Net cash provided by (used in)               |                                       |           |                       |  |
| investing activities                         | (89)                                  |           | (2,812)               | (56)                                     |
| Net cash provided by (used in)               |                                       |           |                       |  |
| financing activities                         | (518)                                 | (3,716)   | 931                   | 135                                      |
| Currency translation differences relating to |                                       |           |                       |  |
| cash and cash equivalents                    |                                       |           | 21                    | 21                                       |
|  | (7)                                   |           | 125                   | 118                                      |
| Increase (decrease) in cash and cash         |                                       |           |                       |  |
| equivalents                                  |                                       |           |                       |  |
| Cash and cash equivalents at beginning       | 3                                     | 3         | 1,697                 | 1,703                                    |
| of period                                    |                                       |           |                       |  |

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|  | <u>Issuer</u>   | <u>Guarantor</u> |                 |                 |
|--|-----------------|------------------|-----------------|-----------------|
| Cash and cash equivalents at end of period | (4)             | 3                | 1,822           | 1,821           |
|  | <u>        </u> | <u>        </u>  | <u>        </u> | <u>        </u> |
|  | 60              |                  |                 |                 |

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**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**18. Condensed consolidating information    continued**

|  | <b>Issuer</b>                                   | <b>Guarantor</b> |                               |   |                     |
|--|---|------------------|-------------------------------|---|---------------------|
|  | <b>BP<br/>Exploration<br/>(Alaska)<br/>Inc.</b> | <b>BP p.l.c.</b> | <b>Other<br/>subsidiaries</b> | <b>Eliminations<br/>and<br/>reclassifications</b> | <b>BP<br/>Group</b> |
| <b>Cash flow statement (continued)</b>       |   |                  |                               |   |                     |
|  |   |                  | (\$ million)                  |   |                     |
| <b>Three months ended September 30, 2003</b> |   |                  |                               |   |                     |
| Net cash inflow (outflow) from               |   |                  |                               |   |                     |
| operating activities                         | 447   | (589)            | 5,021                         | 12  | 4,891               |
| Dividends from joint ventures                |   |                  | 39                            |   | 39                  |
| Dividends from associated undertakings       |   |                  | 65                            |   | 65                  |
| Dividends from subsidiaries                  | 8   | 4,568            |                               | (4,576)   |                     |
| Net cash inflow (outflow) from servicing of  |   |                  |                               |   |                     |
| finance and returns on investments           | (35)  | 53               | (118)                         |   | (100)               |
| Tax paid                                     | (40)  |                  | (763)                         |   | (803)               |
| Net cash inflow (outflow) for capital        |   |                  |                               |   |                     |
| expenditure and financial investment         | (92)  | (2,665)          | 568                           |   | (2,189)             |
| Net cash inflow (outflow) for acquisitions   |   |                  |                               |   |                     |
| and disposals                                | 1   | 12               | (2,897)                       | (12)  | (2,896)             |
| Equity dividends paid                        |   | (1,433)          | (4,576)                       | 4,576   | (1,433)             |
| <b>Net cash inflow (outflow)</b>             | <b>289</b>                                      | <b>(54)</b>      | <b>(2,661)</b>                |   | <b>(2,426)</b>      |
| Financing                                    | 281   | (31)             | (1,721)                       |   | (1,471)             |
| Management of liquid resources               |   |                  | 76                            |   | 76                  |
| Increase (decrease) in cash                  | 8   | (23)             | (1,016)                       |   | (1,031)             |
|  | 289   | (54)             | (2,661)                       |   | (2,426)             |

The consolidated statement of cash flows presented in accordance with SFAS 95 is as follows:

|  | <b>Issuer</b>                                   | <b>Guarantor</b> |                               |   |                     |
|--|---|------------------|-------------------------------|---|---------------------|
|  | <b>BP<br/>Exploration<br/>(Alaska)<br/>Inc.</b> | <b>BP p.l.c.</b> | <b>Other<br/>subsidiaries</b> | <b>Eliminations<br/>and<br/>reclassifications</b> | <b>BP<br/>Group</b> |
|  |   |                  | (\$ million)                  |   |                     |
| Net cash provided by (used in)               |   |                  |                               |   |                     |
| operating activities                         | 416   | 4,032            | 4,244                         | (4,543)   | 4,149               |
| Net cash provided by (used in)               |   |                  |                               |   |                     |
| investing activities                         | (92)  | (2,653)          | (2,329)                       | (64)  | (5,138)             |
| Net cash provided by (used in)               |   |                  |                               |   |                     |
| financing activities                         | (316)   | (1,402)          | (2,855)                       | 4,607   | 34                  |
| Currency translation differences relating to |   |                  |                               |   |                     |
| cash and cash equivalents                    |   |                  | 6                             |   | 6                   |
| Increase (decrease) in cash and cash         |   |                  |                               |   |                     |
| equivalents                                  | 8   | (23)             | (934)                         |   | (949)               |
| Cash and cash equivalents at beginning       |   |                  |                               |   |                     |
| of period                                    | (11)  | 18               | 2,437                         |   | 2,444               |

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|  | <u>Issuer</u>   | <u>Guarantor</u> |                 |                 |
|--|-----------------|------------------|-----------------|-----------------|
| Cash and cash equivalents at end of period | (3)             | (5)              | 1,503           | 1,495           |
|  | <u>        </u> | <u>        </u>  | <u>        </u> | <u>        </u> |
|  | 61              |                  |                 |                 |

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**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **continued**

**18. Condensed consolidating information    continued**

|   | <u>Issuer</u>                                   | <u>Guarantor</u> |                               |   |                     |
|---|---|------------------|-------------------------------|---|---------------------|
|   | <b>BP<br/>Exploration<br/>(Alaska)<br/>Inc.</b> | <b>BP p.l.c.</b> | <b>Other<br/>subsidiaries</b> | <b>Eliminations<br/>and<br/>reclassifications</b> | <b>BP<br/>Group</b> |
| <b>Cash flow statement (continued)</b>      |   |                  |                               |   |                     |
|   |   |                  | (\$ million)                  |   |                     |
| <b>Nine months ended September 30, 2004</b> |   |                  |                               |   |                     |
| Net cash inflow (outflow) from              |   |                  |                               |   |                     |
| operating activities                        | 1,781   | (6,843)          | 25,889                        | 683   | 21,510              |
| Dividends from joint ventures               |   |                  | 1,246                         |   | 1,246               |
| Dividends from associated undertakings      |   |                  | 197                           |   | 197                 |
| Dividends from subsidiaries                 | 16  | 15,521           |                               | (15,537)  |                     |
| Net cash inflow (outflow) from servicing of |   |                  |                               |   |                     |
| finance and returns on investments          | (61)  | 1,095            | (675)                         | (683)   | (324)               |
| Tax paid                                    | (128)   | (1)              | (3,858)                       |   | (3,987)             |
| Net cash inflow (outflow) for capital       |   |                  |                               |   |                     |
| expenditure and financial investment        | (276)   |                  | (4,952)                       |   | (5,228)             |
| Net cash inflow (outflow) for acquisitions  |   |                  |                               |   |                     |
| and disposals                               |   |                  | (1,862)                       |   | (1,862)             |
| Equity dividends paid                       |   | (4,506)          | (15,537)                      | 15,537  | (4,506)             |
| <b>Net cash inflow (outflow)</b>            | <u>1,332</u>                                    | <u>5,266</u>     | <u>448</u>                    |   | <u>7,046</u>        |
| Financing                                   | 1,331   | 5,266            | 773                           |   | 7,370               |
| Management of liquid resources              |   |                  | 58                            |   | 58                  |
| Increase (decrease) in cash                 | 1   |                  | (383)                         |   | (382)               |
|   | <u>1,332</u>                                    | <u>5,266</u>     | <u>448</u>                    |   | <u>7,046</u>        |

The consolidated statement of cash flows presented in accordance with SFAS 95 is as follows:

|  | <u>Issuer</u>                                   | <u>Guarantor</u> |                               |   |                     |
|--|---|------------------|-------------------------------|---|---------------------|
|  | <b>BP<br/>Exploration<br/>(Alaska)<br/>Inc.</b> | <b>BP p.l.c.</b> | <b>Other<br/>subsidiaries</b> | <b>Eliminations<br/>and<br/>reclassifications</b> | <b>BP<br/>Group</b> |
|  |   |                  | (\$ million)                  |   |                     |
| Net cash provided by (used in)               |   |                  |                               |   |                     |
| operating activities                         | 1,668   | 9,772            | 22,799                        | (15,413)  | 18,826              |
| Net cash provided by (used in)               |   |                  |                               |   |                     |
| investing activities                         | (276)   |                  | (6,814)                       | (159)   | (7,249)             |
| Net cash provided by (used in)               |   |                  |                               |   |                     |
| financing activities                         | (1,391)   | (9,772)          | (16,310)                      | 15,572  | (11,901)            |
| Currency translation differences relating to |   |                  |                               |   |                     |
| cash and cash equivalents                    |   |                  | 13                            |   | 13                  |
| Increase (decrease) in cash and              |   |                  |                               |   |                     |
| cash equivalents                             | 1   |                  | (312)                         |   | (311)               |
| Cash and cash equivalents at beginning       |   |                  |                               |   |                     |
| of period                                    | (5)   | 3                | 2,134                         |   | 2,132               |

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|  | Issuer | Guarantor |       |  |       |
|--|--------|-----------|-------|--|-------|
|  |        |           |       |  |       |
| Cash and cash equivalents at end of period | (4)    | 3         | 1,822 |  | 1,821 |
|  | 62     |           |       |  |       |

**BP p.l.c. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**    **concluded**

**18. Condensed consolidating information**    **concluded**

|   | <b>Issuer</b>                                   | <b>Guarantor</b> |                               |   |                     |
|---|---|------------------|-------------------------------|---|---------------------|
|   | <b>BP<br/>Exploration<br/>(Alaska)<br/>Inc.</b> | <b>BP p.l.c.</b> | <b>Other<br/>subsidiaries</b> | <b>Eliminations<br/>and<br/>reclassifications</b> | <b>BP<br/>Group</b> |
| <b>Cash flow statement (concluded)</b>      |   |                  |                               |   |                     |
|   |   |                  | (\$ million)                  |   |                     |
| <b>Nine months ended September 30, 2003</b> |   |                  |                               |   |                     |
| Net cash inflow (outflow) from              |   |                  |                               |   |                     |
| operating activities                        | 1,337   | (14,131)         | 30,978                        | 14  | 18,198              |
| Dividends from joint ventures               |   |                  | 80                            |   | 80                  |
| Dividends from associated undertakings      |   |                  | 297                           |   | 297                 |
| Dividends from subsidiaries                 | 18  | 22,701           |                               | (22,719)  |                     |
| Net cash inflow (outflow) from servicing of |   |                  |                               |   |                     |
| finance and returns on investments          | (57)  | 123              | (701)                         |   | (635)               |
| Tax paid                                    | (87)  | (3)              | (3,198)                       |   | (3,288)             |
| Net cash inflow (outflow) for capital       |   |                  |                               |   |                     |
| expenditure and financial investment        | (304)   | (2,607)          | (940)                         |   | (3,851)             |
| Net cash inflow (outflow) for acquisitions  |   |                  |                               |   |                     |
| and disposals                               | 10  | 14               | (3,410)                       | (14)  | (3,400)             |
| Equity dividends paid                       |   | (4,216)          | (22,719)                      | 22,719  | (4,216)             |
|   | <u>917</u>                                      | <u>1,881</u>     | <u>387</u>                    | <u></u>   | <u>3,185</u>        |
| <b>Net cash inflow (outflow)</b>            | <u>917</u>                                      | <u>1,881</u>     | <u>387</u>                    | <u></u>   | <u>3,185</u>        |
| Financing                                   | 909   | 1,887            | 687                           |   | 3,483               |
| Management of liquid resources              |   |                  | 182                           |   | 182                 |
| Increase (decrease) in cash                 | 8   | (6)              | (482)                         |   | (480)               |
|   | <u>917</u>                                      | <u>1,881</u>     | <u>387</u>                    | <u></u>   | <u>3,185</u>        |

The consolidated statement of cash flows presented in accordance with SFAS 95 is as follows:

|  | <b>Issuer</b>                                   | <b>Guarantor</b> |                               |   |                     |
|--|---|------------------|-------------------------------|---|---------------------|
|  | <b>BP<br/>Exploration<br/>(Alaska)<br/>Inc.</b> | <b>BP p.l.c.</b> | <b>Other<br/>subsidiaries</b> | <b>Eliminations<br/>and<br/>reclassifications</b> | <b>BP<br/>Group</b> |
|  |   |                  | (\$ million)                  |   |                     |
| Net cash provided by (used in)               |   |                  |                               |   |                     |
| operating activities                         | 1,278   | 8,691            | 27,456                        | (22,626)  | 14,799              |
| Net cash provided by (used in)               |   |                  |                               |   |                     |
| investing activities                         | (304)   | (2,593)          | (4,350)                       | (134)   | (7,381)             |
| Net cash provided by (used in)               |   |                  |                               |   |                     |
| financing activities                         | (966)   | (6,104)          | (23,406)                      | 22,760  | (7,716)             |
| Currency translation differences relating to |   |                  |                               |   |                     |
| cash and cash equivalents                    |   |                  | 58                            |   | 58                  |
|  | <u>8</u>  | <u>(6)</u>       | <u>(242)</u>                  | <u></u>   | <u>(240)</u>        |
| Increase (decrease) in cash and cash         |   |                  |                               |   |                     |
| equivalents                                  | 8   | (6)              | (242)                         |   | (240)               |
| Cash and cash equivalents at beginning       |   |                  |                               |   |                     |
| of period                                    | (11)  | 1                | 1,745                         |   | 1,735               |



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|  | Issuer | Guarantor |       |  |       |
|--|--------|-----------|-------|--|-------|
|  |        |           |       |  |       |
| Cash and cash equivalents at end of period | (3)    | (5)       | 1,503 |  | 1,495 |
|  |        |           |       |  |       |
|  | 63     |           |       |  |       |

**BP p.l.c. AND SUBSIDIARIES**  
**ENVIRONMENTAL INDICATORS**

|   | Three months ended<br>September 30<br>(Unaudited) |       | Nine months ended<br>September 30<br>(Unaudited) |       |
|---|---|-------|--|-------|
|   | 2004  | 2003  | 2004   | 2003  |
| <b>Average crude oil realizations    \$/bbl</b>           |   |       |  |       |
| UK  | 40.33   | 27.68 | 34.21  | 28.33 |
| USA   | 39.52   | 28.61 | 35.87  | 29.19 |
| Rest of World   | 38.01   | 26.30 | 33.83  | 26.69 |
| BP average  | 39.43   | 27.72 | 34.93  | 28.25 |
| <b>Average natural gas liquids realizations    \$/bbl</b> |   |       |  |       |
| UK  | 34.29   | 22.62 | 28.84  | 20.09 |
| USA   | 27.59   | 18.37 | 24.31  | 18.15 |
| Rest of World   | 30.63   | 21.76 | 25.81  | 21.65 |
| BP average  | 28.77   | 19.39 | 25.13  | 18.96 |
| <b>Average liquids realizations (a)    \$/bbl</b>         |   |       |  |       |
| UK  | 40.06   | 27.34 | 33.92  | 27.83 |
| USA   | 37.46   | 26.90 | 33.96  | 27.34 |
| Rest of World   | 37.53   | 25.98 | 33.30  | 26.35 |
| BP average  | 38.29   | 26.79 | 33.89  | 27.24 |
| <b>Average natural gas realizations    \$/mcf</b>         |   |       |  |       |
| UK  | 3.60  | 2.69  | 4.03   | 2.99  |
| USA   | 4.94  | 4.14  | 4.92   | 4.66  |
| Rest of World   | 2.71  | 2.31  | 2.64   | 2.51  |
| BP average  | 3.66  | 3.08  | 3.71   | 3.46  |
| <b>Total hydrocarbons    \$/boe</b>                       |   |       |  |       |
| UK  | 33.42   | 22.71 | 29.96  | 23.62 |
| USA   | 33.61   | 25.63 | 31.62  | 27.21 |
| Rest of World   | 24.28   | 19.27 | 22.50  | 20.29 |
| BP average  | 30.08   | 22.58 | 28.03  | 23.88 |
| <b>Average oil marker prices    \$/bbl</b>                |   |       |  |       |
| Brent oil price   | 41.54   | 28.38 | 36.31  | 28.64 |
| West Texas Intermediate oil price                         | 43.88   | 30.19 | 39.18  | 31.08 |
| Alaska North Slope US West Coast                          | 41.82   | 28.83 | 37.70  | 29.69 |
| <b>Henry Hub gas price (b) (\$/mmbtu)</b>                 |   |       |  |       |
| UK Gas    National Balancing point (p/therm)              | 5.75  | 4.97  | 5.81   | 5.65  |
|   | 23.63   | 15.08 | 22.98  | 17.92 |
| <b>Global Indicator Refining Margins (c)    \$/bbl</b>    |   |       |  |       |
| Northwest Europe  | 4.37  | 2.47  | 4.15   | 2.77  |
| US Gulf Coast   | 6.99  | 5.61  | 7.72   | 5.11  |
| Midwest   | 5.01  | 6.39  | 6.25   | 5.09  |
| US West Coast   | 11.28   | 9.04  | 11.62  | 7.39  |
| Singapore   | 5.48  | 1.27  | 3.92   | 1.63  |
| BP average  | 6.20  | 4.59  | 6.26   | 4.13  |
| <b>Chemicals Indicator Margin (d)    \$/te</b>            |   |       |  |       |
|   | 139(e)  | 109   | 131(e)   | 113   |

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## BP p.l.c. AND SUBSIDIARIES ENVIRONMENTAL INDICATORS concluded

- 
- (a) Crude oil and natural gas liquids.
- (b) Henry Hub First of Month Index.
- (c) The Global Indicator Refining Margin (GIM) is the average of six regional indicator margins weighted for BP's crude refining capacity in each region. Each regional indicator margin is based on a single representative crude with product yields characteristic of the typical level of upgrading complexity. The regional indicator margins may not be representative of the margins achieved by BP in any period because of BP's particular refinery configurations and crude and product slate.
- (d) The Chemicals Indicator Margin (CIM) is a weighted average of externally-based product margins. It is based on market data collected by Nexant (formerly Chem Systems) in their quarterly market analyses, then weighted based on BP's product portfolio. It does not cover our entire portfolio of products, and consequently is only indicative rather than representative of the margins achieved by BP in any particular period. Amongst the products and businesses covered in the CIM are olefins and derivatives, the aromatics and derivatives, linear alpha-olefins (LAOs), acetic acid, vinyl acetate monomers and nitriles. Not included are fabrics and fibres, plastic fabrications, poly alpha-olefins (PAOs), anhydrides, speciality intermediates, and the remaining parts of the solvents and acetyls businesses.
- (e) Provisional. The data for the third quarter is based on two months' actuals and one month of provisional data.

The table below shows the US dollar/sterling exchange rates used in the preparation of the financial statements. The period-end rate is the mid-point closing rate as published in the London edition of the Financial Times on the last day of the period. The average rate for the period is the average of the daily mid-point closing rates for the period.

| US dollar/sterling exchange rates | Three months ended<br>September 30<br>(Unaudited) |      | Nine months ended<br>September 30<br>(Unaudited) |      |
|-----------------------------------|---|------|--|------|
|                                   | 2004  | 2003 | 2004   | 2003 |
| Average rate for the period       | 1.82  | 1.61 | 1.82   | 1.61 |
| Period-end rate                   | 1.80  | 1.66 | 1.80   | 1.66 |

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**BP p.l.c. AND SUBSIDIARIES**  
**OPERATING INFORMATION**

|  | Three months ended<br>September 30<br>(Unaudited) |       | Nine months ended<br>September 30<br>(Unaudited) |       |
|--|---|-------|--|-------|
|  | 2004  | 2003  | 2004   | 2003  |
| <hr/>  |   |       |  |       |
| <b>Crude oil production</b>                                |   |       |  |       |
| <b>(thousand barrels per day) (net of royalties)</b>       |   |       |  |       |
| UK   | 281   | 312   | 315  | 359   |
| Rest of Europe   | 68  | 74    | 74   | 81    |
| USA  | 495   | 558   | 533  | 578   |
| Rest of World  | 1,454   | 908   | 1,398  | 780   |
|  | <hr/>   | <hr/> | <hr/>  | <hr/> |
| <b>Total crude oil production</b>                          | 2,298   | 1,852 | 2,320  | 1,798 |
|  | <hr/>   | <hr/> | <hr/>  | <hr/> |
| <b>Natural gas liquids production</b>                      |   |       |  |       |
| <b>(thousand barrels per day) (net of royalties)</b>       |   |       |  |       |
| UK   | 13  | 23    | 18   | 24    |
| Rest of Europe   | 3   | 5     | 4  | 5     |
| USA  | 134   | 141   | 138  | 150   |
| Rest of World  | 31  | 33    | 30   | 32    |
|  | <hr/>   | <hr/> | <hr/>  | <hr/> |
| <b>Total natural gas liquids production</b>                | 181   | 202   | 190  | 211   |
|  | <hr/>   | <hr/> | <hr/>  | <hr/> |
| <b>Liquids production (a)</b>                              |   |       |  |       |
| <b>(thousand barrels per day) (net of royalties)</b>       |   |       |  |       |
| UK   | 294   | 335   | 333  | 383   |
| Rest of Europe   | 71  | 79    | 78   | 86    |
| USA  | 629   | 699   | 671  | 728   |
| Rest of World  | 1,485   | 941   | 1,428  | 812   |
|  | <hr/>   | <hr/> | <hr/>  | <hr/> |
| <b>Total liquids production</b>                            | 2,479   | 2,054 | 2,510  | 2,009 |
|  | <hr/>   | <hr/> | <hr/>  | <hr/> |
| <b>Natural gas production (million cubic feet per day)</b> |   |       |  |       |
| <b>(net of royalties)</b>                                  |   |       |  |       |
| UK   | 903   | 1,267 | 1,156  | 1,489 |
| Rest of Europe   | 110   | 98    | 129  | 111   |
| USA  | 2,685   | 3,005 | 2,781  | 3,194 |
| Rest of World  | 4,577   | 4,031 | 4,367  | 3,823 |
|  | <hr/>   | <hr/> | <hr/>  | <hr/> |
| <b>Total natural gas production</b>                        | 8,275   | 8,401 | 8,433  | 8,617 |
|  | <hr/>   | <hr/> | <hr/>  | <hr/> |
| <b>Total production (b)</b>                                |   |       |  |       |
| <b>(thousand barrels of oil equivalent per day)</b>        |   |       |  |       |
| <b>(net of royalties)</b>                                  |   |       |  |       |
| UK   | 450   | 553   | 532  | 640   |
| Rest of Europe   | 90  | 96    | 100  | 105   |
| USA  | 1,092   | 1,217 | 1,151  | 1,279 |
| Rest of World  | 2,274   | 1,636 | 2,181  | 1,471 |
|  | <hr/>   | <hr/> | <hr/>  | <hr/> |
| <b>Total production</b>                                    | 3,906   | 3,502 | 3,964  | 3,495 |
|  | <hr/>   | <hr/> | <hr/>  | <hr/> |

**BP p.l.c. AND SUBSIDIARIES**  
**OPERATING INFORMATION concluded**

|   | <b>Three months ended<br/>September 30<br/>(Unaudited)</b> |               | <b>Nine months ended<br/>September 30<br/>(Unaudited)</b> |               |
|---|--|---------------|---|---------------|
|   | <b>2004</b>  | <b>2003</b>   | <b>2004</b>   | <b>2003</b>   |
| <b>Natural gas sales volumes (million cubic feet per day)</b> |  |               |   |               |
| UK  | 1,893  | 2,174         | 2,471   | 2,653         |
| Rest of Europe  | 485  | 362           | 398   | 418           |
| USA   | 13,585   | 11,808        | 13,228  | 11,328        |
| Rest of World   | 13,250   | 11,133        | 13,078  | 11,173        |
| <b>Total natural gas sales volumes (c)</b>                    | <b>29,213</b>  | <b>25,477</b> | <b>29,175</b>   | <b>25,572</b> |
| <b>NGL sales volumes (thousand barrels per day)</b>           |  |               |   |               |
| UK  | 9  | 3             | 7   | 3             |
| Rest of Europe  | 7  |               | 4   |               |
| USA   | 358  | 346           | 384   | 305           |
| Rest of World   | 161  | 187           | 190   | 195           |
| <b>Total NGL sales volumes</b>                                | <b>535</b>   | <b>536</b>    | <b>585</b>  | <b>503</b>    |
| <b>Oil sales volumes (thousand barrels per day)</b>           |  |               |   |               |
| <b>Refined products</b>                                       |  |               |   |               |
| UK  | 333  | 270           | 315   | 276           |
| Rest of Europe  | 1,313  | 1,293         | 1,327   | 1,323         |
| USA   | 1,758  | 1,828         | 1,736   | 1,800         |
| Rest of World   | 677  | 657           | 674   | 636           |
| Total marketing sales   | 4,081  | 4,048         | 4,052   | 4,035         |
| Trading/supply sales  | 2,624  | 2,647         | 2,542   | 2,805         |
| <b>Total refined product sales</b>                            | <b>6,705</b>   | <b>6,695</b>  | <b>6,594</b>  | <b>6,840</b>  |
| <b>Crude oil</b>  | <b>3,572</b>   | <b>5,316</b>  | <b>4,672</b>  | <b>5,175</b>  |
| <b>Total oil sales</b>  | <b>10,277</b>  | <b>12,011</b> | <b>11,266</b>   | <b>12,015</b> |
| <b>Refinery throughputs (thousand barrels per day)</b>        |  |               |   |               |
| UK  | 410  | 405           | 403   | 399           |
| Rest of Europe  | 882  | 909           | 879   | 951           |
| USA   | 1,417  | 1,406         | 1,350   | 1,391         |
| Rest of World   | 296  | 366           | 358   | 383           |
| <b>Total throughput</b>                                       | <b>3,005</b>   | <b>3,086</b>  | <b>2,990</b>  | <b>3,124</b>  |
| <b>Petrochemicals production (thousand tonnes)</b>            |  |               |   |               |
| UK  | 728  | 771           | 2,424   | 2,354         |
| Rest of Europe  | 2,724  | 2,724         | 8,178   | 8,168         |
| USA   | 2,600  | 2,507         | 7,657   | 7,399         |
| Rest of World   | 1,097  | 1,038         | 3,304   | 2,869         |
| <b>Total production</b>                                       | <b>7,149</b>   | <b>7,040</b>  | <b>21,563</b>   | <b>20,790</b> |

(a) Crude oil and natural gas liquids.

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- (b) Expressed in thousand barrels of oil equivalent per day (mboe/d). Natural gas is converted to oil equivalent at 5.8 billion cubic feet: 1 million barrels.
- (c) Encompasses sales by Exploration and Production and Gas, Power and Renewables, including marketing, trading and supply sales.

**BP p.l.c. AND SUBSIDIARIES**  
**CAPITAL EXPENDITURE AND ACQUISITIONS**

|                                       | Three months ended<br>September 30<br>(Unaudited) |             | Nine months ended<br>September 30<br>(Unaudited) |              |
|---------------------------------------|---|-------------|--|--------------|
|                                       | 2004  | 2003        | 2004   | 2003         |
|                                       | (\$ million)                                      |             |  |              |
| <b>By business</b>                    |   |             |  |              |
| <b>Exploration and Production</b>     |   |             |  |              |
| UK                                    | 191   | 181         | 555  | 597          |
| Rest of Europe                        | 68  | 80          | 161  | 204          |
| USA                                   | 1,035   | 989         | 2,994  | 2,957        |
| Rest of World (a)                     | 1,150   | 6,973       | 4,862  | 9,017        |
|                                       | <hr/> 2,444                                       | <hr/> 8,223 | <hr/> 8,572                                      | <hr/> 12,775 |
| <b>Refining and Marketing</b>         |   |             |  |              |
| UK                                    | 100   | 89          | 259  | 228          |
| Rest of Europe                        | 159   | 169         | 424  | 337          |
| USA                                   | 291   | 322         | 879  | 886          |
| Rest of World                         | 59  | 79          | 151  | 130          |
|                                       | <hr/> 609   | <hr/> 659   | <hr/> 1,713                                      | <hr/> 1,581  |
| <b>Petrochemicals</b>                 |   |             |  |              |
| UK                                    | 66  | 51          | 108  | 81           |
| Rest of Europe                        | 69  | 16          | 160  | 68           |
| USA                                   | 72  | 55          | 187  | 161          |
| Rest of World                         | 25  | 60          | 124  | 166          |
|                                       | <hr/> 232   | <hr/> 182   | <hr/> 579  | <hr/> 476    |
| <b>Gas, Power and Renewables</b>      |   |             |  |              |
| UK                                    | 6   | 16          | 12   | 48           |
| Rest of Europe                        | 2   | 6           | 7  | 30           |
| USA                                   | 14  | 18          | 39   | 111          |
| Rest of World                         | 43  | 45          | 150  | 109          |
|                                       | <hr/> 65  | <hr/> 85    | <hr/> 208  | <hr/> 298    |
| <b>Other businesses and corporate</b> |   |             |  |              |
| UK                                    | 51  | 40          | 66   | 79           |
| Rest of Europe                        |   |             |  | 1            |
| USA                                   | 11  | 19          | 33   | 191          |
| Rest of World                         |   |             |  | 1            |
|                                       | <hr/> 62  | <hr/> 59    | <hr/> 99   | <hr/> 272    |
|                                       | <hr/> 3,412                                       | <hr/> 9,208 | <hr/> 11,171                                     | <hr/> 15,402 |
| <b>By geographical area</b>           |   |             |  |              |
| UK                                    | 414   | 377         | 1,000  | 1,033        |
| Rest of Europe                        | 298   | 271         | 752  | 640          |
| USA                                   | 1,423   | 1,403       | 4,132  | 4,306        |
| Rest of World (a)                     | 1,277   | 7,157       | 5,287  | 9,423        |

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| Three months ended<br>September 30<br>(Unaudited) |       | Nine months ended<br>September 30<br>(Unaudited) |        |
|---|-------|--|--------|
| 3,412   | 9,208 | 11,171   | 15,402 |

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(a) Nine months ended September 30, 2004 included the investment in TNK's interest in Slavneft within TNK-BP.



**BP p.l.c. AND SUBSIDIARIES**  
**RETURN ON AVERAGE CAPITAL EMPLOYED**

|  | Three months ended<br>September 30<br>(Unaudited) |        | Nine months ended<br>September 30<br>(Unaudited) |        |
|--|---|--------|--|--------|
|  | 2004  | 2003   | 2004   | 2003   |
|  | (\$ million)                                      |        |  |        |
| Profit for the period                    | 4,483   | 2,344  | 13,197   | 8,148  |
| Interest (a)                             | 67  | 82     | 193  | 259    |
| Minority shareholders' interest          | 58  | 43     | 154  | 129    |
|  | <hr/>   | <hr/>  | <hr/>  | <hr/>  |
| Adjusted profit                          | 4,608   | 2,469  | 13,544   | 8,536  |
|  | <hr/>   | <hr/>  | <hr/>  | <hr/>  |
| Capital employed at beginning of period: |   |        |  |        |
| BP shareholders' interest                | 72,818  | 66,056 | 70,319   | 63,649 |
| Minority shareholders' interest          | 1,232   | 1,016  | 1,125  | 638    |
| Finance debt                             | 19,858  | 18,594 | 22,325   | 22,008 |
|  | <hr/>   | <hr/>  | <hr/>  | <hr/>  |
| Capital employed                         | 93,908  | 85,666 | 93,769   | 86,295 |
|  | <hr/>   | <hr/>  | <hr/>  | <hr/>  |
| Capital employed at end of period:       |   |        |  |        |
| BP shareholders' interest                | 74,941  | 67,062 | 74,941   | 67,062 |
| Minority shareholders' interest          | 1,283   | 1,074  | 1,283  | 1,074  |
| Finance debt                             | 20,445  | 19,970 | 20,445   | 19,970 |
|  | <hr/>   | <hr/>  | <hr/>  | <hr/>  |
| Capital employed                         | 96,669  | 88,106 | 96,669   | 88,106 |
|  | <hr/>   | <hr/>  | <hr/>  | <hr/>  |
| Average capital employed                 | 95,289  | 86,886 | 95,219   | 87,200 |
|  | <hr/>   | <hr/>  | <hr/>  | <hr/>  |
| <b>ROACE</b>                             | 19.3%   | 11.4%  | 19.0%  | 13.1%  |

(a) Excludes interest on joint venture and associated undertaking's debt and is on a post-tax basis, using a deemed tax rate equal to the US statutory tax rate.

**BP p.l.c. AND SUBSIDIARIES**  
**NET DEBT RATIO**

|  | <b>At September 30<br/>(Unaudited)<br/>2004</b> | <b>At December<br/>31<br/>2003</b> |
|--|---|------------------------------------|
|  | <b>(\$ million)</b>                             |                                    |
| <b>Net debt ratio</b> <b>net debt: net debt + equity</b> |   |                                    |
| Gross finance debt                                       | 20,445  | 22,325                             |
| Cash and current asset investments                       | 1,821   | 2,132                              |
|  | <hr/>   | <hr/>                              |
| Net debt   | 18,624  | 20,193                             |
|  | <hr/>   | <hr/>                              |
| Equity   | 76,224  | 71,444                             |
| Net debt ratio   | 20%   | 22%                                |
|  | <hr/>   | <hr/>                              |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**BP p.l.c.**  
**(Registrant)**

**Dated: November 3, 2004**

/s/ D J PEARL

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D J Pearl  
Deputy Company Secretary