Cole Credit Property Trust II Inc Form 424B3 March 07, 2008 Filed Pursuant to Rule 424(b)(3)

Registration No. 333-138444

COLE CREDIT PROPERTY TRUST II, INC.

**SUPPLEMENT NO. 10 DATED MARCH 7, 2008** 

TO THE PROSPECTUS DATED MAY 11, 2007

This document supplements, and should be read in conjunction with, the prospectus of Cole Credit Property Trust II, Inc. dated May 11, 2007, Supplement No. 1 dated May 16, 2007, Supplement No. 2 dated July 23, 2007, Supplement No. 3 dated August 8, 2007, Supplement No. 4 dated August 15, 2007, Supplement No. 5 dated September 21, 2007, Supplement No. 6 dated November 5, 2007, Supplement No. 8 dated December 20, 2007 and Supplement No. 9 dated February 1, 2008. Unless otherwise defined in this supplement, capitalized terms used in this supplement shall have the same meanings as set forth in the prospectus.

The purpose of this supplement is to describe the following:

- (1) the status of the offering of shares in Cole Credit Property Trust II, Inc.;
- (2) an update to the management of our advisor;
- (3) recent real property investments; and
- (4) potential real property investments.

#### Status of Our Public Offerings

We commenced our initial public offering on June 27, 2005. We terminated our initial public offering on May 22, 2007. We issued a total of 54,838,315 shares in our initial public offering, including 53,909,877 shares sold in the primary offering and 928,438 shares sold pursuant to our distribution reinvestment plan, resulting in gross offering proceeds to us of approximately \$547.4 million.

We commenced our follow-on offering of 150,000,000 shares of common stock on May 23, 2007. Of these shares, we are offering 125,000,000 shares in a primary offering and 25,000,000 shares pursuant to our distribution reinvestment plan. As of March 7, 2008, we had accepted investors' subscriptions for, and issued, approximately 55.3 million shares of our common stock in the follow-on offering, including approximately 53.1 million shares sold in the primary offering and approximately 2.2 million shares sold pursuant to our distribution reinvestment plan, resulting in gross proceeds to us of approximately \$552.7 million. Combined with our initial public offering, we had received a total of approximately \$1.1 billion in gross offering proceeds as of March 7, 2008.

#### The Advisor

The section captioned "Management – The Advisor" beginning on page 53 of the prospectus is supplemented by adding Mike W. Mathies, 50, Senior Vice President, Capital Operations and Services to the list of officers and key personnel of our advisor.

Mike W. Mathies is senior vice president, capital operations and services of Cole Capital Partners, CCPT I Advisors and CCPT II Advisors. Prior to joining Cole in June 2007, Mr. Mathies was the chief marketing officer of Old Mutual Capital (OMCAP) from July 2003 to January 2007, and was responsible for all marketing and investor communications for OMCAP's separately managed accounts, mutual funds, and closed-end funds. Before joining OMCAP, Mr. Mathies was chief marketing officer of Transamerica Capital, Inc. and was responsible for all marketing requirements supporting the financial planner and wire/regional channels for the IDEX mutual funds and Transamerica variable annuities during the period from November 1999 to July 2003. From 1980 to 1999 Mr. Mathies held a number of senior level sales and marketing positions for two leading manufacturers of nationally distributed construction products. Mr. Mathies received a Bachelor of Arts Degree in Journalism from the University of Arkansas in 1980.

#### Real Property Investments

The following information supplements, and should be read in conjunction with, the table in the section captioned "Prospectus Summary — Description of Real Estate Investments" beginning on page 7 of the prospectus:

#### **Description of Real Estate Investments**

As of March 7, 2008, we owned 356 properties, comprising approximately 12.6 million gross rentable square feet of commercial space located in 44 states and the U.S. Virgin Islands. Properties acquired between February 1, 2008, the date of our last prospectus supplement, and March 7, 2008 are listed below.

|  |   | Rentable    |                |
|--|---|-------------|----------------|
| Property Description                     | Tenant                                  | Square Feet | Purchase Price |
| Hilltop Plaza — Bridgeton, MO            | Various                                 | 302,921     | \$ 23,195,000  |
| Academy Sports — Lufkin, TX              | Academy, Ltd.                           | 60,750      | 5,200,000      |
| Best Buy — Wichita, KS                   | Best Buy Stores, LP                     | 66,756      | 11,321,000     |
| Bridgestone/Firestone Tire — Atlanta, GA | BFS Retail & Commercial Operations, LLC | 10,325      | 2,432,000      |
| Boscov's — Voorhees, NJ                  | Boscov's Department Store, LLC          | 173,767     | 4,090,000      |
| CVS — Indianapolis, IN                   | Hook-Superx, LLC                        | 10,880      | 3,690,000      |
| FedEx Ground — Mishawaka, IN             | FedEx Ground Package System, Inc.       | 54,779      | 3,932,000      |
| Marsh Supermarket – Indianapolis, IN     | Marsh Supermarkets, LLC                 | 63,750      | 14,316,000     |
| Starbucks — Stillwater, OK               | Starbucks Corporation                   | 1,850       | 1,303,448      |
| Walgreens — Oneida, TN                   | Walgreen Co.                            | 14,820      | 5,022,901      |
| Starbucks — Memphis, TN                  | Starbucks Corporation                   | 1,853       | 1,367,000      |
|  |   | 762,451     | \$ 75,869,349  |

The following information supplements the section of our prospectus captioned "Investment Objectives and Policies — Real Property Investments" beginning on page 84 of the prospectus:

#### **Real Property Investments**

We engage in the acquisition and ownership of commercial properties throughout the United States. We invest primarily in income-generating retail, office and distribution properties, net leased to investment grade and other creditworthy tenants.

As of March 7, 2008, we, through separate wholly-owned limited liability companies, have acquired a 100% fee simple interest in 357 properties consisting of approximately 12.6 million gross rentable square feet of commercial space located in 44 states and the U.S. Virgin Islands. The properties were generally acquired through the use of mortgage notes payable and proceeds from our ongoing public offering of our common stock.

The following table summarizes properties acquired between February 1, 2008, the date of our last prospectus supplement, and March 7, 2008 in order of acquisition date:

|                               |               |                  |            |                | Fees Paid to |                      |            |
|-------------------------------|---------------|------------------|------------|----------------|--------------|----------------------|------------|
| Property                      | Type          | Date Acquired    | Year Built | Purchase Price | Sponsor (1)  | Rentable Square Feet | Physical O |
| Hilltop Plaza — Bridgeton, MO | Retail center | February 6, 2008 | 1991       | \$ 23,195,000  | \$ 463,900   | 302,921              | 100%       |

| Academy Sports — Lufkin, TX    | Specialty retail | February 7, 2008 | 2003 | 5,200,000  | 134,715 | 60,750  | 100% |
|--------------------------------|------------------|------------------|------|------------|---------|---------|------|
| Best Buy — Wichita, KS         | Specialty retail | February 7, 2008 | 1984 | 11,321,000 | 293,756 | 66,756  | 100% |
| Bridgestone Tire — Atlanta, GA | Automotive       | February 7, 2008 | 1998 | 2,432,000  | 63,259  | 10,325  | 100% |
| Boscov's — Voorhees, NJ        | Department Store | February 7, 2008 | 1970 | 4,090,000  | 108,380 | 173,767 | 100% |
| CVS — Indianapolis, IN         | Drugstore        | February 7, 2008 | 1998 | 3,690,000  | 96,098  | 10,880  | 100% |
| FedEx — Mishawaka, IN          | Distribution     | February 7, 2008 | 1993 | 3,932,000  | 101,971 | 54,779  | 100% |

|                                      |                           |               |                |                             |                         | Physical  |
|--------------------------------------|---------------------------|---------------|----------------|-----------------------------|-------------------------|-----------|
| Property                             | Type Date Acquired        | Year<br>Built | Purchase Price | Fees Paid to<br>Sponsor (1) | Rentable<br>Square Feet | Occupancy |
| Marsh Supermarket — Indianapolis, IN | GroceryFebruary 7, 2008   | 1999          | \$ 14,316,000  | \$371,671                   | 63,750                  | 100%      |
| Starbucks — Stillwater, OK           | Restaurandbruary 28, 2008 | 2007          | 1,303,448      | 26,069                      | 1,850                   | 100%      |
| Walgreens — Oneida, TN               | DrugstoFæbruary 29, 2008  | 2007          | 5,022,901      | 38,000                      | 14,820                  | 100(2)    |
| Starbucks — Memphis, TN              | RestauraMarch 4, 2008     | 2007          | 1,367,000      | 27,340                      | 1,853                   | 100%      |
|                                      |                           |               | \$ 75,869,349  | \$1,725,159                 | 762,451                 |           |

- (1) Fees paid to sponsor include payments made to an affiliate of our advisor for acquisition fees in connection with the property acquisition and payments to our advisor for finance coordination fees for services in connection with the origination or assumption of debt financing obtained to acquire the respective property. For more detailed information on fees paid to affiliates of our sponsor, see the section captioned "Management Compensation" beginning on page 58 of the prospectus.
- (2) This property was purchased from Series D, LLC, an affiliate of our advisor. A majority of our board of directors, including all of our independent directors, not otherwise interested in the acquisition, approved the acquisition as being fair and reasonable to us and at a price to us no greater than the cost of the asset to the affiliate. The cost to us was not in excess of the current appraised value of the property as determined by an independent expert selected by our independent directors.

The following table sets forth the principal provisions of the lease term for the major tenants at the properties listed above:

| Property                       | Number of Tenants | Major Tenants*                          | <b>Total Square Feet Leased</b> | % of Total Square Fe |
|--------------------------------|-------------------|---|---------------------------------|----------------------|
| Hilltop Plaza — Bridgeton, MO  | 4                 | Lowe's Home Centers, Inc. (1)           | 136,641                         | 45%                  |
|                                |                   | Kmart Corporation                       | 104,231                         | 34%                  |
|                                |                   | TSA Stores, Inc.                        | 42,000                          | 14%                  |
| Academy Sports — Lufkin, TX    | 1                 | Academy, Ltd.                           | 60,750                          | 100%                 |
|                                |                   |   |                                 |                      |
| Best Buy — Wichita, KS         | 1                 | Best Buy Stores, LP                     | 66,756                          | 100%                 |
|                                |                   |   |                                 |                      |
| Bridgestone Tire — Atlanta, GA | 1                 | BFS Retail & Commercial Operations, LLC | 10,325                          | 100%                 |

| Property                             | Number of Tenants | Major Tenants*                    | <b>Total Square Feet Leased</b> | % of Total Square F |
|--------------------------------------|-------------------|-----------------------------------|---------------------------------|---------------------|
| Boscov's — Voorhees, NJ              | 1                 | Boscov's Department Store, LLC    | 173,767                         | 100%                |
| CVS — Indianapolis, IN               | 1                 | Hook-Superx, LLC                  | 10,880                          | 100%                |
| FedEx — Mishawaka, IN                | 1                 | FedEx Ground Package System, Inc. | 54,779                          | 100%                |
| Marsh Supermarket – Indianapolis, IN | 1                 | Marsh Supermarkets, LLC           | 63,750                          | 100%                |
| Starbucks – Stillwater, OK           | 1                 | Starbucks Corporation             | 1,850                           | 100%                |
| Walgreens — Oneida, TN               | 1                 | Walgreen Co.                      | 14,820                          | 100%                |
| Starbucks – Memphis, TN              | 1                 | Starbucks Corporation             | 1,853                           | 100%                |

Cole Realty Advisors has the sole and exclusive right to manage, operate, lease and supervise the overall maintenance of the properties listed above and currently receives a property management fee of up to 2.0% of the monthly gross revenues from our single-tenant properties and up to 4.0% of the monthly gross revenues from our multi-tenant properties. We currently have no plan for any renovations, improvements or development of the properties listed above and we believe the properties are adequately insured.

In connection with the property acquisitions noted above, we incurred the following variable rate mortgage notes:

|                                      | Variable Rate | Loan                   |                      |
|--------------------------------------|---------------|------------------------|----------------------|
| Property                             | Amount        | Variable Interest Rate | <b>Maturity Date</b> |
| Academy Sports — Lufkin, TX          | \$ 3,685,765  | 1 Month LIBOR + 1.95%  | February 1, 2009     |
| Best Buy — Wichita, KS               | 8,080,331     | 1 Month LIBOR + 1.95%  | February 1, 2009     |
| Bridgestone Tire — Atlanta, GA       | 1,754,282     | 1 Month LIBOR + 1.95%  | February 1, 2009     |
| Boscov's — Voorhees, NJ              | 3,189,604     | 1 Month LIBOR + 1.95%  | February 1, 2009     |
| CVS — Indianapolis, IN               | 2,675,724     | 1 Month LIBOR + 1.95%  | February 1, 2009     |
| FedEx — Mishawaka, IN                | 2,799,764     | 1 Month LIBOR + 1.95%  | February 1, 2009     |
| Marsh Supermarket — Indianapolis, IN | 10,242,174    | 1 Month LIBOR + 1.95%  | February 1, 2009     |
| Walgreens — Oneida, TN               | 3,800,000     | 1 Month LIBOR + 1.50%  | August 30, 2009      |
|                                      | \$ 36,227,644 | 1                      |                      |

The variable rate mortgage notes require monthly interest-only payments with the principal balances due in February and August 2009, as set forth above. The mortgage notes are generally non-recourse to us and Cole OP II, but both are liable for customary non-recourse carveouts.

<sup>\*</sup> Major tenants include those tenants that occupy greater than 10.0% of the rentable square feet of their respective property.

<sup>\*\*</sup> Represents option renewal period / term of each option.

<sup>(1)</sup> The lease with Lowe's Home Center's, Inc. is a ground lease.

The variable rate mortgages may be prepaid at any time without premium or penalty. In the event the variable rate mortgages are not paid off on the maturity date, the variable rate mortgage notes include default provisions. Upon the occurrence of an event of default, interest on the mortgage notes will accrue at 4% above the variable interest rate and all interest and principal will become immediately due and payable. Notwithstanding the forgoing, if any payments are not timely made, a late charge equal to 5% of each payment past due will be become due to Wachovia Bank, National Association .

For federal income tax purposes, the depreciable basis in the properties noted above is approximately \$60.7 million in total. When we calculate depreciation expense for tax purposes, we will use the straight-line method. We depreciate buildings and improvements based upon estimated useful lives of 40 years, respectively. The preliminary depreciable basis in the properties noted above is estimated as follows:

| <b>Property</b>                   | De | preciable Tax Basis |
|-----------------------------------|----|---------------------|
| Hilltop Plaza — Bridgeton, MO     | \$ | 18,556,000          |
| Academy Sports — Lufkin, TX       |    | 4,160,000           |
| Best Buy — Wichita, KS            |    | 9,056,800           |
| Bridgestone Tire — Atlanta, GA    |    | 1,945,600           |
| Boscov's — Voorhees, NJ           |    | 3,272,000           |
| CVS — Indianapolis, IN            |    | 2,952,000           |
| FedEx — Mishawaka, IN             |    | 3,145,600           |
| Marsh Supermarket – Indianapolis, |    |                     |
| IN                                |    | 11,452,800          |
| Starbucks - Stillwater, OK        |    | 1,042,758           |
| Walgreens — Oneida, TN            |    | 4,018,321           |
| Starbucks - Memphis, TN           |    | 1,093,600           |
|                                   | \$ | 60,695,479          |

#### **Tenant Lease Expirations**

The following table sets forth, as of March 7, 2008, lease expirations of our properties, including the properties described above, for each of the next ten years assuming no renewal options are exercised. For purposes of the table, the "total annual base rent" column represents annualized base rent, based on rent in effect on January 1 of the respective year, for each lease that expires during the respective year.

|                          | Number of       | Approx. Square | Total Annual | % of Tota        | al  |
|--------------------------|-----------------|----------------|--------------|------------------|-----|
| Year Ending December 31, | Leases Expiring | Feet Expiring  | Base Rent    | Annual B<br>Rent | ase |
| 2008                     | 11              | 53,937         | \$ 438,659   | >0               | %   |
| 2009                     | 15              | 107,463        | 1,150,045    | 1                | %   |
| 2010                     | 15              | 128,264        | 1,460,009    | 1                | %   |
| 2011                     | 13              | 51,260         | 874,663      | 1                | %   |
| 2012                     | 15              | 142,434        | 1,735,177    | 1                | %   |
| 2013                     | 19              | 364,674        | 3,601,910    | 3                | %   |
| 2014                     | 13              | 220,957        | 3,092,969    | 2                | %   |
| 2015                     | 17              | 1,188,626      | 8,630,538    | 6                | %   |
| 2016                     | 29              | 1,566,823      | 13,036,610   | 9                | %   |
| 2017                     | 35              | 1,364,157      | 13,343,836   | 9                | %   |

| 2018 | 23  | 615,636   | 6,676,262    | 5  | % |
|------|-----|-----------|--------------|----|---|
|      | 205 | 5,804,231 | 5 54,040,678 | 38 | % |

#### **Potential Property Investments**

Our advisor has identified the following properties as potential suitable investments for us. The acquisition of each such property is subject to a number of conditions. A significant condition to acquiring any one of these potential acquisitions is our ability to raise sufficient proceeds in this offering to pay all or a portion of the purchase price. An additional condition to acquiring these properties may be our securing debt financing to pay the balance of the purchase price. Such financing may not be available on acceptable terms or at all.

Our evaluation of a property as a potential acquisition, including the appropriate purchase price, will include our consideration of a property condition report; unit-level store performance; property location, visibility and access; age of the property, physical condition and curb appeal; neighboring property uses; local market conditions, including vacancy rates; area demographics, including trade area population and average household income; neighborhood growth patterns and economic conditions; and the presence of demand generators.

We will decide whether to acquire each property generally based upon:

- satisfaction of the conditions to the acquisition contained in the respective contract;
- no material adverse change occurring relating to the properties, the tenant or in the local economic conditions;
- our receipt of sufficient net proceeds from the offering of our common stock to the public and financing proceeds to make this
  acquisition; and
- our receipt of satisfactory due diligence information including the appraisal, environmental reports and tenant and lease information.

Other properties may be identified in the future that we may acquire before or instead of these properties. Due to the considerable conditions to the consummation of the acquisition of these properties, we cannot make any assurances that the closing of these acquisitions is probable.

|                            |                                  |                       | Approximate<br>Purchase Price | Approximate<br>Compensation |
|----------------------------|----------------------------------|-----------------------|-------------------------------|-----------------------------|
| Property                   | <b>Expected Acquisition Date</b> | Seller (1)            | (2)                           | to Sponsor (3)              |
| Starbucks — Kingsport, TN  | March, 2008                      | NENR Investments, LLC | \$ 1,328,000                  | \$ 26,560                   |
| Starbucks — Ponca City, OK | March, 2008                      | Onyx Ponca SB, LLC    | 1,061,753                     | 31,853                      |

- (1) Seller is an unaffiliated third party.
- (2) Approximate purchase price does not include acquisition costs which we expect to be approximately 3.0% of the contract purchase price.
- (3) Amounts include acquisition fees payable to an affiliate of our advisor for acquisition fees in connection with the property acquisition.

Each potential property acquisition is subject to a net lease, pursuant to which the tenant is required to pay substantially all operating expenses and capital expenditures in addition to base rent.

| Property                   | Major Tenants*        | Guarantor | Total Square<br>Feet Leased | % of Total<br>Square Feet<br>Leased |
|----------------------------|-----------------------|-----------|-----------------------------|-------------------------------------|
| Starbucks — Kingsport, TN  | Starbucks Corporation | N/A       | 1,850                       | 100%                                |
| Starbucks — Ponca City, OK | Starbucks Corporation | N/A       | 1,750                       | 100%                                |

<sup>\*</sup> Major tenants are those tenants that occupy greater than 10.0% of the rentable square of their respective property.

The table below provides leasing information for the major tenants at each respective property:

|                            | Number<br>of |                       |                   | Current<br>Annual Base | Base Rent<br>per<br>Square | Lease Term |           |
|----------------------------|--------------|-----------------------|-------------------|------------------------|----------------------------|------------|-----------|
| Property                   | Tenants*     |                       | Renewal Options** | Rent                   | Foot                       | Beginning  | To        |
| Starbucks — Kingsport, TN  | 1            | Starbucks Corporation | 4/5 yr.           | \$ 97,607              | \$ 52.76                   | 3/1/2008   | 2/28/2013 |
|                            |              |                       |                   | 107,368                | 58.04                      | 3/1/2013   | 2/28/2018 |
| Starbucks — Ponca City, OK | 1            | Starbucks Corporation | 4/5 yr.           | 77,500                 | 44.29                      | 2/1/2008   | 1/31/2013 |
|                            |              |                       |                   | 85,250                 | 48.71                      | 2/1/2013   | 2/28/2018 |

We expect to purchase each property with proceeds from our ongoing public offering of common stock.

We believe each of our properties is adequately covered by insurance and we intend to obtain adequate insurance coverage for all future properties that we acquire.

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<sup>\*</sup> Major tenants include those tenants that occupy greater than 10.0% of the rentable square feet of their respective property.

<sup>\*\*</sup> Represents option renewal period / term of each option.