

RICHARDSON ELECTRONICS LTD/DE  
Form 8-K  
October 13, 2006

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of

The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) : *October 11, 2006*

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**RICHARDSON ELECTRONICS, LTD.**

(Exact name of registrant as specified in its charter)

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*Delaware*  
(State or other jurisdiction  
of incorporation)

*0-12906*  
(Commission File Number)

*36-2096643*  
(IRS Employer  
Identification No.)

*40W267 Keslinger Road, P.O. Box 393, LaFox, Illinois*  
(Address of principal executive offices)

*60147-0393*  
(Zip Code)

Registrant's telephone number, including area code: *(630) 208-2200*

(Former name or former address, if changed since last report.)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 2.02. Results of Operation and Financial Condition**

On October 11, 2006, Richardson Electronics, Ltd. issued a press release reporting results for its fiscal first quarter ended September 2, 2006. A copy of the press release is furnished below:

**Richardson Reports First Quarter Sales, Gross Profit and Operating Income Increase over Prior Year**

**LaFox, IL, Wednesday, October 11, 2006:** Richardson Electronics, Ltd. (NASDAQ: RELL) announced today results for its fiscal first quarter ended September 2, 2006. Sales in the quarter were \$165.8 million, an increase of 4.8% from the first quarter of fiscal 2006, which included 14 weeks versus 13 weeks this year. Gross profit improved 7.2% to \$41.3 million, or 24.9% of net sales in the first quarter of fiscal 2007 as compared with \$38.5 million, or 24.4% of net sales in the same quarter last year.

Operating income increased to \$6.0 million in the first quarter of fiscal 2007 from \$5.7 million in the prior year period. SG&A expenses in the first quarter of fiscal 2007 included severance expense of \$0.9 million related to the implementation of the fiscal 2007 global restructuring plan, restatement expenses of \$0.6 million, and stock compensation expense of \$0.2 million related to the adoption of Statement of Financial Accounting Standards No. 123(R).

Net loss was \$1.1 million in the first quarter of fiscal 2007, or \$0.06 per diluted common share, as compared with net income of \$1.8 million, or \$0.10 per diluted common share, in the first quarter last fiscal year. The decrease in net income was primarily due to one-time costs of \$2.5 million associated with the retirement of long-term debt recorded as other expense during the first quarter of fiscal 2007.

As previously announced, the Company has begun implementing a global restructuring plan intended to reduce the Company's global operating costs related to logistics, selling, general and administrative expenses and to better align its operating and tax structure on a global basis. This plan is intended to reduce corporate and administrative expense, decrease the number of warehouses, and streamline much of the entire organization. Over the next fiscal year, the Company plans to implement a more tax-effective supply chain structure for Asia/Pacific and Europe, restructure its Latin American operations, and reduce its total workforce, including the elimination and restructuring of layers of management.

Sales growth for the first quarter of fiscal 2007 was led by the RF, Wireless & Power Division (RFPD) with sales of \$91.3 million, improving 12.5% from the same period in fiscal 2006. RFPD's sales growth was a result of increased demand for power conversion, passive/interconnect, infrastructure, and network access products. Sales in the Electron Device Group (EDG) increased 3.5% from the previous year to \$24.7 million due to continued growth in semiconductor fabrication products. Sales in the Security Systems Division/Burtek Systems declined 2.2% to \$26.3 million, mainly due to lower sales of distribution and private label products. The Display Systems Group's sales were \$21.8 million for the first quarter of fiscal 2007, down 10.7% from the same quarter last year, due mainly to a decline in sales of custom displays and cathode ray tube products.

On a geographic basis, sales in Europe for the first quarter of fiscal 2007 increased to \$36.4 million, an improvement of 11.0%, mainly due to increased demand for wireless products and EDG products. Sales in Asia/Pacific were \$39.5 million, up 6.2% led by strong demand for power conversion and wireless infrastructure products. Sales in North America increased 1.4% to \$83.2 million with increased demand for wireless products. Latin America's sales decreased 7.0% to \$5.6 million due to a decline in sales of security products, partially offset by an increase in wireless products.

We are encouraged by our first quarter results as we begin our new fiscal year, said Edward J. Richardson, Chairman, Chief Executive Officer and President. The implementation of our global restructuring plan is well underway, yet through the effort of all our employees, sales continue to achieve record levels and operating income is improving.

On Thursday, October 12, 2006 at 9:00 a.m. CDT, Mr. Edward J. Richardson, Chairman, Chief Executive Officer and President, will host a conference call to discuss this release. A question and answer session will be included as part of the call's agenda. To listen to the call, please dial 800-288-8975 approximately five minutes prior to the start of the call. A replay of the call will be available from 12:30 p.m. CDT on October 12, 2006 through January 11, 2007. The telephone numbers to access the replay in the U.S. is 800-475-6701 and outside of the U.S. is 320-365-3844; access code 844434.

This release includes certain forward-looking statements as defined by the SEC. Statements in this press release regarding the Company's business which are not historical facts represent forward-looking statements that involve risks and uncertainties. For a discussion of such risks and uncertainties, which could cause actual results to differ from those contained in the forward-looking statements, see Part I, Item 1A, Risk Factors in the Company's Annual Report on Form 10-K for the most recently ended fiscal year. The Company assumes no responsibility to update the forward-looking statements in this release as a result of new information, future events, or otherwise.

#### **About Richardson Electronics**

Richardson Electronics, Ltd. is a global provider of Engineered Solutions, serving the RF, Wireless & Power Conversion; Electron Device; Security; and Display Systems markets. The Company delivers engineered solutions for its customers' needs through product manufacturing, systems integration, prototype design and manufacture, testing and logistics. Press announcements and other information about Richardson are available on the World Wide Web at <http://www.rell.com/investor.asp>.

## Richardson Electronics, Ltd.

## Condensed Consolidated Statements of Operations

(Unaudited)(in thousands, except per share amounts)

	Three months ended	
	September 2,	September 3,
	2006	2005
<b>Statements of Operations</b>		
<b>Net sales</b>	\$ 165,755	\$ 158,145
Cost of sales	124,436	119,613
<b>Gross profit</b>	41,319	38,532
Selling, general, and administrative expenses	35,379	32,981
Gain on disposal of assets	(19)	(140)
<b>Operating income</b>	5,959	5,691
Other (income) expense:		
Interest expense	2,983	2,277
Investment income	(77)	(108)
Foreign exchange (gain) loss	394	(137)
Retirement of long-term debt expenses	2,540	
Other, net	34	44
Total other expense	5,874	2,076
Income before income taxes	85	3,615
Income tax provision	1,184	1,795
<b>Net income (loss)</b>	\$ (1,099)	\$ 1,820
<b>Net income (loss) per share basic:</b>		
Common stock	\$ (0.06)	\$ 0.11
Common stock average shares outstanding	14,400	14,264
Class B common stock	\$ (0.06)	\$ 0.10
Class B common stock average shares outstanding	3,093	3,120
<b>Net income (loss) per share diluted:</b>		
Common stock	\$ (0.06)	\$ 0.10
Common stock average shares outstanding	14,400	17,488
Class B common stock	\$ (0.06)	\$ 0.10
Class B common stock average shares outstanding	3,093	3,120
<b>Dividends per common share</b>	\$ 0.040	\$ 0.040

<b>Dividends per Class B common share</b>	\$ 0.036	\$ 0.036
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## Richardson Electronics, Ltd.

## Net Sales and Gross Profit

## For the First Quarter of Fiscal 2007 and 2006

(Unaudited, in thousands)

## By Business Unit:

	Net Sales			Gross Profit			
	%			GP% of			
	FY 2007	FY 2006	Change	FY 2007	Sales	FY 2006	GP% of Sales
RF, Wireless & Power Division	\$ 91,332	\$ 81,157	12.5%	\$ 21,463	23.5%	\$ 18,196	22.4%
Electron Device Group	24,674	23,838	3.5%	7,711	31.3%	7,732	32.4%
Security Systems Division/Burtek Systems	26,318	26,904	(2.2)%	6,967	26.5%	7,014	26.1%
Display Systems Group	21,829	24,450	(10.7)%	4,965	22.7%	6,015	24.6%
Corporate	1,602	1,796		213		(425)	
Total	\$ 165,755	\$ 158,145	4.8%	\$ 41,319	24.9%	\$ 38,532	24.4%

## By Geographic Area:

	Net Sales			Gross Profit			
	%			GP% of			
	FY 2007	FY 2006	Change	FY 2007	Sales	FY 2006	GP% of Sales
North America	\$ 83,230	\$ 82,121	1.4%	\$ 21,764	26.1%	\$ 21,489	26.2%
Asia/Pacific	39,506	37,200	6.2%	9,567	24.2%	9,138	24.6%
Europe	36,422	32,806	11.0%	9,820	27.0%	9,326	28.4%
Latin America	5,578	6,000	(7.0)%	1,623	29.1%	1,522	25.4%
Corporate	1,019	18		(1,455)		(2,943)	
Total	\$ 165,755	\$ 158,145	4.8%	\$ 41,319	24.9%	\$ 38,532	24.4%

Note: Certain amounts in fiscal 2006 were reclassified to conform with the fiscal 2007 presentation.

The modification includes the reorganization of RF, Wireless & Power Division (formerly RF & Wireless Communications Group) and Electron Device Group (formerly Industrial Power Group) in the second quarter of fiscal 2006.

Europe includes net sales and gross profit to the Middle East and Africa.

Latin America includes net sales and gross profit to Mexico.

Corporate consists of freight, other non-specific net sales and gross profit, and customer cash discounts.

## Richardson Electronics, Ltd.

## Condensed Consolidated Balance Sheets

(in thousands, except per share amounts)

	Unaudited September 2, 2006	June 3, 2006
<b>Assets</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 18,202	\$ 17,010
Receivables, less allowance of \$2,120 and \$2,142	116,692	115,733
Inventories	122,000	117,320
Prepaid expenses	4,666	3,739
Deferred income taxes	1,525	1,527
<b>Total current assets</b>	263,085	255,329
<b>Non-current assets:</b>		
Property, plant and equipment, net	31,773	32,357
Goodwill	13,073	13,068
Other intangible assets, net	2,114	2,413
Non-current deferred income taxes	1,520	1,300
Assets held for sale	1,061	1,018
Other assets	3,802	3,814
<b>Total non-current assets</b>	53,343	53,970
<b>Total assets</b>	\$ 316,428	\$ 309,299
<b>Liabilities and Stockholders' Equity</b>		
<b>Current liabilities:</b>		
Accounts payable	\$ 51,084	\$ 52,494
Accrued liabilities	29,190	30,588
Current portion of long-term debt	14,016	14,016
<b>Total current liabilities</b>	94,290	97,098
<b>Non-current liabilities:</b>		
Long-term debt, less current portion	124,128	112,792
Non-current liabilities	1,245	1,169
<b>Total non-current liabilities</b>	125,373	113,961
<b>Total liabilities</b>	219,663	211,059
<b>Commitments and contingencies</b>		
<b>Stockholders' equity</b>		
Common stock, \$0.05 par value; issued 15,664 shares at September 2, 2006 and 15,663 shares at June 3, 2006	783	783
Class B common stock, convertible, \$0.05 par value; issued 3,093 shares at September 2, 2006 and June 3, 2006	155	155
Preferred stock, \$1.00 par value, no shares issued		
Additional paid-in-capital	118,639	119,149
Common stock in treasury, at cost, 1,260 shares at September 2, 2006 and 1,261 shares at June 3, 2006	(7,469)	(7,473)



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Accumulated deficit	(20,147)	(19,048)
Accumulated other comprehensive income	4,804	4,674
<b>Total stockholders' equity</b>	<b>96,765</b>	<b>98,240</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 316,428</b>	<b>\$ 309,299</b>

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

RICHARDSON ELECTRONICS, LTD.

Date: October 13, 2006

By: /s/ David J. DeNeve

Name: David J. DeNeve

Title: Senior Vice President and Chief Financial Officer