

FORTUNE BRANDS INC  
Form 10-Q/A  
February 17, 2006

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

---

**FORM 10-Q/A**

(Amendment No. 1)

---

Filing Date: February 17, 2006

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2005

Commission file number 1-9076

---

**FORTUNE BRANDS, INC.**

(Exact name of Registrant as specified in its charter)

---

**DELAWARE**  
(State or other jurisdiction of

**13-3295276**  
(I.R.S. Employer

Edgar Filing: FORTUNE BRANDS INC - Form 10-Q/A

incorporation or organization)

Identification No.)

300 Tower Parkway, Lincolnshire, Illinois

60069-3640

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (847) 484-4400

---

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☒

The number of shares outstanding of the Registrant's common stock, par value \$3.125 per share, at April 30, 2005 was 145,446,851.

---

**EXPLANATORY STATEMENT**

This Amendment No. 1 on Form 10-Q/A which amends and restates the Company's Form 10-Q for the three month period ended March 31, 2005, initially filed with the Securities and Exchange Commission (the "SEC") on May 9, 2005 (the "Original Filing"), is being filed to reflect the restatement of the financial statements as of December 31, 2004 and March 31, 2005 and for the three months ended March 31, 2005 and 2004 and the related disclosures. This Amendment No. 1 also presents the 2005 spin-off of ACCO World Corporation as a discontinued operation in accordance with Statement of Financial Accounting Standards No. 144 (FAS 144), "Accounting for the Impairment or Disposal of Long-Lived Assets."

This restatement is consistent with the restatement of the Company's 2004 Form 10-K amended and filed on February 14, 2006, as well as the consolidated balance sheet included in the Company's 2005 year-end press Release of February 7, 2006. As with these prior disclosures, this restatement is to recognize deferred tax liabilities, primarily on identifiable intangible assets acquired prior to 1993. All adjustments are non-cash and are immaterial to the company's results of operations for the three months ended March 31, 2005 and 2004.

This Form 10-Q/A sets forth the Original Filing in its entirety for the convenience of the reader. However, this 10-Q/A solely amends and restates certain information in Items 1, 2, and 4 of Part I of the Original Filing. This Form 10-Q/A also refiles Exhibit 12 regarding the ratio of earnings to fixed charges and updates all CEO and CFO certifications.

During the preparation of our 2005 financial statements, it was determined that the Company did not establish deferred taxes for certain identifiable intangible assets acquired prior to the implementation of FAS 109, "Accounting for Income Taxes," which was effective for our fiscal year beginning January 1, 1993. In addition, the Company did not appropriately record certain deferred tax liabilities on intangible assets acquired subsequent to the implementation of FAS 109. This restatement corrects the accounting for the errors and includes the rollforward effect of the restatement on stockholders' equity. The restatement did not have an effect on the statements of income and statements of cash flow presented in this Form 10-Q/A.

Except for the foregoing amended information, this Form 10-Q/A continues to describe conditions as of the date of the Original Filing, and the disclosures contained herein have not been updated to reflect events, results or developments that occurred after the Original Filing, or to modify or update those disclosures affected by subsequent events. Among other things, forward looking statements made in the Original Filing have not been revised to reflect events, results or developments that occurred or facts that became known to the Company after the date of the Original Filing (other than the restatement and the discontinued operations), and such forward looking statements should be read in their historical context.

---

**PART I. FINANCIAL INFORMATION**
**Item 1. FINANCIAL STATEMENTS.****FORTUNE BRANDS, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEET**

(In millions)

|                                                                   | <b>Restated</b>    |                     |
|-------------------------------------------------------------------|--------------------|---------------------|
|                                                                   | <b>March 31,</b>   | <b>December 31,</b> |
|                                                                   | <b>2005</b>        | <b>2004</b>         |
|                                                                   | <b>(Unaudited)</b> |                     |
| Assets                                                            |                    |                     |
| Current assets                                                    |                    |                     |
| Cash and cash equivalents                                         | \$ 121.6           | \$ 85.1             |
| Accounts receivable, net                                          | 848.9              | 787.8               |
| Inventories                                                       |                    |                     |
| Bulk whiskey                                                      | 272.3              | 268.1               |
| Other raw materials, supplies and work in process                 | 286.6              | 285.8               |
| Finished products                                                 | 389.6              | 361.8               |
|                                                                   | <u>948.5</u>       | <u>915.7</u>        |
| Other current assets                                              | 282.2              | 256.8               |
| Current assets of discontinued operations                         | <u>545.3</u>       | <u>596.5</u>        |
| Total current assets                                              | 2,746.5            | 2,641.9             |
| Property, plant and equipment, net                                | 1,221.6            | 1,219.5             |
| Goodwill resulting from business acquisitions                     | 2,004.3            | 2,005.1             |
| Other intangible assets resulting from business acquisitions, net | 1,225.3            | 1,232.1             |
| Other assets                                                      | 410.4              | 417.8               |
| Non-current assets of discontinued operations                     | <u>368.4</u>       | <u>367.2</u>        |
| Total assets                                                      | <u>\$ 7,976.5</u>  | <u>\$ 7,883.6</u>   |

See notes to condensed consolidated financial statements.



**FORTUNE BRANDS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEET**

(In millions)

|                                                                    | <b>Restated</b>    |                     |
|--------------------------------------------------------------------|--------------------|---------------------|
|                                                                    | <b>March 31,</b>   | <b>December 31,</b> |
|                                                                    | <b>2005</b>        | <b>2004</b>         |
|                                                                    | <b>(Unaudited)</b> |                     |
| Liabilities and stockholders' equity                               |                    |                     |
| Current liabilities                                                |                    |                     |
| Notes payable to banks                                             | \$ 26.5            | \$ 23.0             |
| Commercial paper                                                   | 771.6              | 646.8               |
| Current portion of long-term debt                                  | 0.3                | 0.4                 |
| Accounts payable                                                   | 273.1              | 271.2               |
| Accrued taxes                                                      | 219.2              | 181.8               |
| Accrued customer programs                                          | 87.7               | 151.0               |
| Accrued salaries, wages and other compensation                     | 94.9               | 158.7               |
| Accrued expenses and other liabilities                             | 277.8              | 286.4               |
| Current liabilities of discontinued operations                     | 233.6              | 316.7               |
| Total current liabilities                                          | 1,984.7            | 2,036.0             |
| Long-term debt                                                     | 1,237.4            | 1,239.5             |
| Deferred income                                                    | 139.5              | 146.3               |
| Deferred income taxes                                              | 461.3              | 445.5               |
| Other liabilities                                                  | 450.1              | 452.2               |
| Long-term liabilities of discontinued operations                   | 70.0               | 75.4                |
| Total liabilities                                                  | 4,343.0            | 4,394.9             |
| Minority interest in consolidated subsidiaries                     | 358.5              | 358.0               |
| Stockholders' equity                                               |                    |                     |
| \$2.67 Convertible Preferred stock, redeemable at Company's option | 7.0                | 7.1                 |
| Common stock, par value \$3.125 per share, 229.6 shares issued     | 717.4              | 717.4               |
| Paid-in capital                                                    | 166.3              | 155.8               |
| Accumulated other comprehensive income                             | 7.1                | 6.4                 |
| Retained earnings                                                  | 5,551.9            | 5,447.2             |
| Treasury stock, at cost                                            | (3,174.7)          | (3,203.2)           |
| Total stockholders' equity                                         | 3,275.0            | 3,130.7             |
| Total liabilities and stockholders' equity                         | \$ 7,976.5         | \$ 7,883.6          |

See notes to condensed consolidated financial statements.



**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**CONDENSED CONSOLIDATED STATEMENT OF INCOME**

**for the Three Months Ended March 31, 2005 and 2004**

(In millions, except per share amounts)

(Unaudited)

|                                                                                     | <b>2005</b>     | <b>2004</b>     |
|-------------------------------------------------------------------------------------|-----------------|-----------------|
| Net sales                                                                           | \$ 1,517.8      | 1,436.9         |
| Cost of products sold                                                               | 836.5           | 769.6           |
| Excise taxes on spirits and wine                                                    | 64.8            | 78.5            |
| Advertising, selling, general and administrative expenses                           | 376.7           | 360.0           |
| Amortization of intangibles                                                         | 8.2             | 10.7            |
| Restructuring charges                                                               |                 | 2.5             |
| <b>Operating income</b>                                                             | <b>231.6</b>    | <b>215.6</b>    |
| Interest expense                                                                    | 19.1            | 19.1            |
| Other income, net                                                                   | (13.0)          | (18.9)          |
| <b>Income from continuing operations before income taxes and minority interests</b> | <b>225.5</b>    | <b>215.4</b>    |
| Income taxes                                                                        | 78.0            | 79.9            |
| Minority interests                                                                  | 4.9             | 4.5             |
| <b>Income from continuing operations</b>                                            | <b>142.6</b>    | <b>131.0</b>    |
| Income from discontinued operations                                                 | 10.1            | 8.7             |
| <b>Net income</b>                                                                   | <b>\$ 152.7</b> | <b>\$ 139.7</b> |
| <b>Earnings per common share</b>                                                    |                 |                 |
| Basic                                                                               |                 |                 |
| Continuing operations                                                               | \$ 0.98         | \$ 0.89         |
| Discontinued operations                                                             | 0.07            | 0.06            |
| <b>Net earnings</b>                                                                 | <b>\$ 1.05</b>  | <b>\$ 0.95</b>  |
| <b>Diluted</b>                                                                      |                 |                 |
| Continuing operations                                                               | \$ 0.95         | \$ 0.87         |
| Discontinued operations                                                             | 0.07            | 0.05            |
| <b>Net earnings</b>                                                                 | <b>\$ 1.02</b>  | <b>\$ 0.92</b>  |
| <b>Dividends paid per common share</b>                                              | <b>\$ 0.33</b>  | <b>\$ 0.30</b>  |
| <b>Average number of common shares outstanding</b>                                  |                 |                 |
| Basic                                                                               | 144.8           | 146.3           |

|         |                   |                   |
|---------|-------------------|-------------------|
|         | <u>          </u> | <u>          </u> |
| Diluted | 149.6             | 151.2             |
|         | <u>          </u> | <u>          </u> |

See notes to condensed consolidated financial statements.

## FORTUNE BRANDS, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

for the Three Months Ended March 31, 2005 and 2004

(In millions)

(Unaudited)

|                                                                      | <u>2005</u>     | <u>2004</u>     |
|----------------------------------------------------------------------|-----------------|-----------------|
| Operating activities                                                 |                 |                 |
| Net income                                                           | \$ 152.7        | \$ 139.7        |
| Restructuring charges                                                |                 | 1.2             |
| Depreciation and amortization                                        | 55.2            | 59.6            |
| Deferred income taxes                                                | 17.8            | 9.2             |
| Increase in accounts receivable                                      | (9.2)           | (69.7)          |
| Increase in inventories                                              | (43.4)          | (10.8)          |
| Decrease in accounts payable, accrued expenses and other liabilities | (236.2)         | (110.3)         |
| Increase in accrued taxes                                            | 48.3            | 63.1            |
| Tax benefit on exercise of stock options                             | 8.3             | 11.7            |
| Other operating activities, net                                      | (30.6)          | (9.8)           |
|                                                                      | <u>(37.1)</u>   | <u>83.9</u>     |
| Investing activities                                                 |                 |                 |
| Additions to property, plant and equipment                           | (50.3)          | (52.1)          |
| Proceeds from the disposition of property, plant and equipment       | 2.5             | 2.3             |
| Other investing                                                      | 0.4             |                 |
|                                                                      | <u>(47.4)</u>   | <u>(49.8)</u>   |
| Financing activities                                                 |                 |                 |
| Increase in short-term debt, net                                     | 128.7           | 117.9           |
| Dividends paid to stockholders                                       | (48.0)          | (44.1)          |
| Repayment of long-term debt                                          | (0.2)           | (0.2)           |
| Cash purchases of common stock for treasury                          |                 | (67.9)          |
| Proceeds received from exercise of stock options                     | 28.7            | 23.6            |
| Other financing activities, net                                      | (6.2)           | (17.4)          |
|                                                                      | <u>103.0</u>    | <u>11.9</u>     |
| Effect of foreign exchange rate changes on cash                      | 4.0             | 1.5             |
|                                                                      | <u>22.5</u>     | <u>47.5</u>     |
| Net increase in cash and cash equivalents                            | 22.5            | 47.5            |
| Cash and cash equivalents at beginning of period                     | 164.9           | 104.6           |
| Cash and cash equivalents at end of period <sup>(1)</sup>            | <u>\$ 187.4</u> | <u>\$ 152.1</u> |

## Edgar Filing: FORTUNE BRANDS INC - Form 10-Q/A

- <sup>(1)</sup> Includes cash and cash equivalents of discontinued operations as of March 31, 2005 and 2004 of \$65.8 million and \$66.1 million, respectively, which are included in the balance sheet in current assets of discontinued operations.

See notes to condensed consolidated financial statements.

## FORTUNE BRANDS, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY

for the Three Months Ended March 31, 2005 and 2004

(In millions except per share amounts)

(Unaudited)

|                                                                                            | \$2.67      |          | Accumulated |               |            |              |            |
|--------------------------------------------------------------------------------------------|-------------|----------|-------------|---------------|------------|--------------|------------|
|                                                                                            | Convertible |          | Other       |               | Restated   | Treasury     |            |
|                                                                                            | Preferred   | Common   | Paid-in     | Comprehensive | Retained   | Stock,       | Restated   |
|                                                                                            | Stock       | Stock    | Capital     | Income        | Earnings   | At Cost      | Total      |
|                                                                                            |             |          |             | (Loss)        |            |              |            |
| Balance at December 31, 2003                                                               | \$ 7.5      | \$ 717.4 | \$ 126.7    | \$ (89.8)     | \$ 4,846.9 | \$ (2,968.1) | \$ 2,640.6 |
| Comprehensive income                                                                       |             |          |             |               |            |              |            |
| Net income                                                                                 |             |          |             |               | 139.7      |              | 139.7      |
| Changes during the period                                                                  |             |          |             | 9.6           |            |              | 9.6        |
| Total comprehensive income                                                                 |             |          |             | 9.6           | 139.7      |              | 149.3      |
| Dividends (\$0.30 per Common share and \$0.6675 per Preferred share)                       |             |          |             |               | (44.1)     |              | (44.1)     |
| Purchases (1.0 shares)                                                                     |             |          |             |               |            | (69.1)       | (69.1)     |
| Tax benefit on exercise of stock options                                                   |             |          | 11.7        |               |            |              | 11.7       |
| Conversion of preferred stock (<0.1 shares) and delivery of stock plan shares (0.8 shares) | (0.1)       |          | (2.3)       |               |            | 28.2         | 25.8       |
| Balance at March 31, 2004                                                                  | \$ 7.4      | \$ 717.4 | \$ 136.1    | \$ (80.2)     | \$ 4,942.5 | \$ (3,009.0) | \$ 2,714.2 |
| Balance at December 31, 2004                                                               | \$ 7.1      | \$ 717.4 | \$ 155.8    | \$ 6.4        | \$ 5,447.2 | \$ (3,203.2) | \$ 3,130.7 |
| Comprehensive income                                                                       |             |          |             |               |            |              |            |
| Net income                                                                                 |             |          |             |               | 152.7      |              | 152.7      |
| Changes during the period                                                                  |             |          |             | 0.7           |            |              | 0.7        |
| Total comprehensive income                                                                 |             |          |             | 0.7           | 152.7      |              | 153.4      |
| Dividends (\$0.33 per Common share and \$0.6675 per Preferred share)                       |             |          |             |               | (48.0)     |              | (48.0)     |
| Tax benefit on exercise of stock options                                                   |             |          | 8.3         |               |            |              | 8.3        |
| Conversion of preferred stock (<0.1 shares) and delivery of stock plan shares (0.7 shares) | (0.1)       |          | 2.2         |               |            | 28.5         | 30.6       |
| Balance at March 31, 2005                                                                  | \$ 7.0      | \$ 717.4 | \$ 166.3    | \$ 7.1        | \$ 5,551.9 | \$ (3,174.7) | \$ 3,275.0 |

See notes to condensed consolidated financial statements.

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**1. Basis of Presentation and Principles of Consolidation**

References to we, our and the Company refer to Fortune Brands, Inc. and its consolidated subsidiaries as a whole, unless the context otherwise requires.

The condensed consolidated balance sheet as of March 31, 2005, the related condensed consolidated statements of income for the three-month periods ended March 31, 2005 and 2004, and the related condensed consolidated statements of cash flows and stockholders' equity for the three-month periods ended March 31, 2005 and 2004 are unaudited. In the opinion of management, all adjustments necessary for a fair presentation of the financial statements have been included. These adjustments reflect restructuring and restructuring-related charges in 2004. Interim results may not be indicative of results for a full year.

The condensed consolidated financial statements and notes are presented as permitted by Form 10-Q and do not contain certain information included in our annual consolidated financial statements and notes. The year-end condensed consolidated balance sheet was derived from the audited financial statements, but does not include all disclosures required by generally accepted accounting principles. This Form 10-Q/A should be read in conjunction with the consolidated financial statements and notes incorporated by reference in our Annual Report on Form 10-K/A for the year ended December 31, 2004.

Certain reclassifications have been made in the prior years' financial statements to conform to the current year presentation. In accordance with Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, the results of operations related to the 2005 spin-off of ACCO World Corporation were reclassified and separately stated in the accompanying consolidated statements of income for the three months ended March 31, 2005 and 2004. The assets and liabilities of this discontinued operation were reclassified in the accompanying consolidated balance sheets as of December 31, 2004 and March 31, 2005. The cash flows from discontinued operations for the three months ending March 31, 2005 and 2004 were not separately classified on the accompanying consolidated statements of cash flows. Information on Business Segments was restated to exclude discontinued operations.

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**2. Restatement**

This restatement is consistent with the 2004 Form 10-K/A restatement filed on February 14, 2006. As with the 2004 Form 10-K/A filing, this restatement is to recognize deferred tax liabilities, primarily on identifiable intangible assets acquired prior to 1993. All adjustments are non-cash and are immaterial to the Company's results of operations for 2005 and 2004.

During the preparation of our 2005 financial statements, it was determined that the Company did not establish deferred taxes for certain identifiable intangible assets acquired prior to the implementation of FAS 109, Accounting for Income Taxes, which was effective for our fiscal year beginning January 1, 1993. In addition, the Company did not appropriately record certain deferred tax liabilities on intangible assets acquired subsequent to the implementation of FAS 109. This restatement corrects the accounting for the errors and includes the rollforward effect of the restatement on stockholders' equity. The cumulative effect of correcting these errors increased deferred tax liabilities by \$78.9 million and decreased 2004 opening retained earnings by \$78.9 million. There was no effect of the restatement on the statements of income and statements of cash flow presented in this Form 10-Q/A.

**3. Stock-Based Compensation**

We use stock options and performance awards to compensate key employees. We had awards outstanding under three Long-Term Incentive Plans (the Plans) as of March 31, 2005. Grants under the 2003 Long-Term Incentive Plan may be made on or before December 31, 2008 for up to 12 million shares of common stock. No new stock-based awards can be made under the 1990 and 1999 Long-Term Incentive Plans, but there are existing awards under those plans that continue to be exercisable.

Stock options have exercise prices equal to their fair values at the dates of grant. Options generally may not be exercised prior to one year after the date of grant or more than ten years from the date of grant. Options issued since November 1998 generally vest one-third each year over a three-year period beginning on the first anniversary of the date of grant. Performance awards are currently amortized into expense over the three-year vesting period, and are generally paid in stock but can be paid in cash if individual stock ownership guidelines, expressed as a multiple of base salary, are met.

## FORTUNE BRANDS, INC. AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 3. Stock-Based Compensation (Continued)

We elected to apply Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees for the stock option portion of stock-based compensation and to disclose pro forma net income and earnings per share required under Statement of Financial Accounting Standards No. 148, Accounting for Stock-Based Compensation Transition and Disclosure. If compensation cost for the stock-based compensation was determined based on the fair value at the grant dates for awards under the Plans, in accordance with the provisions of Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation, and amortized to expense on a straight-line basis over the vesting period, on a pro forma basis, net income and earnings per share would have been as follows for the three months ended March 31, 2005 and 2004:

Three Months Ended March 31,

(In millions, except per share amounts)

|                                                                                                                                                          | <u>2005</u>     | <u>2004</u>     |
|----------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|-----------------|
| Net income as reported                                                                                                                                   | \$ 152.7        | \$ 139.7        |
| Add: Stock-based employee compensation (performance awards) included in reported net income, net of tax                                                  | 3.3             | 2.8             |
| Deduct: Total stock-based employee compensation (performance awards and options) determined under the fair-value based method for all awards, net of tax | (11.0)          | (9.0)           |
| Pro forma net income                                                                                                                                     | <u>\$ 145.0</u> | <u>\$ 133.5</u> |
| Earnings per Common share                                                                                                                                |                 |                 |
| Basic as reported                                                                                                                                        | \$ 1.05         | \$ 0.95         |
| Basic pro forma                                                                                                                                          | \$ 1.00         | \$ 0.91         |
| Diluted as reported                                                                                                                                      | \$ 1.02         | \$ 0.92         |
| Diluted pro forma                                                                                                                                        | \$ 0.97         | \$ 0.88         |

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**4. Recently Issued Accounting Standards**

Application of the Tax Deduction on Qualified Production Activities within the American Jobs Creation Act of 2004

In December 2004, the Financial Accounting Standards Board (FASB) issued FASB Staff Position No. 109-1 (FSP 109-1), Application of the Tax Deduction on Qualified Production Activities within the American Jobs Creation Act of 2004 (the Act). The Act provides for a tax deduction on qualified production activities. The tax benefit is phased in beginning in 2005. The impact on the Company is not material to our results or financial position.

Inventory Costs

In November 2004, the FASB issued Financial Accounting Standards No. 151 (FAS 151), Inventory Costs an amendment of ARB No. 43, Chapter 4. FAS 151 clarifies the accounting for abnormal amounts of idle facility expense, freight, handling costs and spoilage. In addition, FAS 151 requires companies to base the allocation of fixed production overhead to the costs of conversion on the normal capacity of production facilities. FAS 151 is effective for the Company in 2006. We do not expect FAS 151 to have a material impact on our results or financial position.

Share-Based Payment

In December 2004, the FASB issued Financial Accounting Standards No. 123 (revised 2004) (FAS 123R), Share-Based Payment. FAS 123R replaces FAS No. 123, Accounting for Stock-Based Compensation, and supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees. FAS 123R requires compensation expense, measured as the fair value at the grant date, related to share-based payment transactions to be recognized in the financial statements over the period that an employee provides service in exchange for the award. We intend to adopt FAS 123R using the modified prospective transition method as defined in FAS 123R. Under the modified prospective method, companies are required to 1) record compensation cost for new and modified awards over the related vesting period of such awards prospectively and 2) record compensation cost prospectively for the unvested portion, as of the date of adoption, of previously issued and outstanding awards over the remaining vesting period of such awards. FAS 123R is effective January 1, 2006. We are evaluating the impact of FAS 123R on our results and financial position.

## FORTUNE BRANDS, INC. AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

**5. Subsequent Event Discontinued Operations**

On August 16, 2005, the Company completed the spin-off of the Office business segment, ACCO World Corporation ( ACCO ), to the Company's shareholders, and ACCO merged with General Binding Corporation ( GBC ) creating ACCO Brands Corporation, a leading supplier of branded office products. In addition to retaining current shareholdings in Fortune Brands, each Fortune Brands shareholder received one share of ACCO Brands Corporation for each 4.255 shares of Fortune Brands stock held. Immediately after completion of the spin-off and merger, Fortune Brands shareholders, together with ACCO's minority shareholder prior to the transaction, owned 66% of ACCO Brands Corporation and GBC shareholders owned 34%. Fortune Brands did not record a gain or loss on the transaction as a result of the spin-off. As a part of the spin-off, ACCO paid a cash dividend of \$625 million, of which Fortune Brands received \$613.3 million and the minority shareholder received \$11.7 million.

The statements of income and condensed consolidated balance sheets for all prior periods have been adjusted to reflect the presentation of the spin-off of ACCO World Corporation, our Office business segment, as a discontinued operation. The results of discontinued operations include expenses which were paid by Fortune Brands on behalf of ACCO World Corporation based on actual direct costs incurred, as well as interest expense associated with the outstanding debt of Fortune Brands that was allocated to ACCO World Corporation. The allocation of debt was based on the average net assets of ACCO World Corporation as a percent of the average net assets plus average consolidated debt not attributable to other operations of Fortune Brands.

The following table summarizes the results of the discontinued operations for the three months ended March 31, 2005 and 2004.

| (in millions)                                            | Three Months<br>Ended March 31, |          |
|----------------------------------------------------------|---------------------------------|----------|
|                                                          | 2005                            | 2004     |
| Net sales                                                | \$ 275.2                        | \$ 270.9 |
| Income from discontinued operations before income taxes  | \$ 20.1                         | \$ 11.3  |
| Income taxes                                             | 10.0                            | 2.6      |
| Income from discontinued operations, net of income taxes | \$ 10.1                         | \$ 8.7   |

The lower effective rate for the three months ended March 31, 2005 results primarily from 2004 utilization of net operating loss carryforwards against certain foreign income.

## FORTUNE BRANDS, INC. AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 5. Subsequent Event Discontinued Operations (Continued)

The following table summarizes the major classes of assets and liabilities of ACCO World Corporation, which are now reflected as a discontinued operation on the consolidated balance sheet at December 31, 2004 and March 31, 2005:

| (in millions)                                    | March 31, 2005 | December 31, 2004 |
|--------------------------------------------------|----------------|-------------------|
| Cash                                             | \$ 65.8        | \$ 79.8           |
| Accounts receivable, net                         | 266.0          | 320.1             |
| Inventories                                      | 182.1          | 172.4             |
| Other current assets                             | 31.4           | 24.2              |
| Total current assets                             | 545.3          | 596.5             |
| Property, plant and equipment, net               | 158.1          | 158.6             |
| Identifiable intangibles, net                    | 116.4          | 117.0             |
| Other assets                                     | 93.9           | 91.6              |
| Total assets                                     | \$ 913.7       | \$ 963.7          |
| Accounts payable                                 | \$ 100.3       | \$ 120.6          |
| Other current liabilities                        | 133.3          | 196.1             |
| Total current liabilities                        | 233.6          | 316.7             |
| Other liabilities (including minority interests) | 70.0           | 75.4              |
| Total liabilities                                | \$ 303.6       | \$ 392.1          |

## 6. Acquisitions

In June 2004, the Home and Hardware business acquired Sentinel Doors Ltd., a leading U.K. manufacturer and installer of complete composite entry door systems. This acquisition gives Therma-Tru Corp. (Therma-Tru) a stronger growth platform in the U.K. In June 2004, Home and Hardware acquired the assets of Dudley Inc., a leading brand of school locker locks in Canada. The aggregate purchase price of these acquisitions was \$30.9 million. These acquisitions have not had a material impact on our consolidated financial statements.

In 2004, the Company determined that an allocation of cumulative foreign currency adjustments should have been included in determination of the gain on sale of the U.K.-based Scotch whisky business in 2001. The after-tax gain on sale and other comprehensive income should have been reduced by \$16.4 million. The adjustment is reflected in the beginning balances reported within Stockholders' Equity.

## FORTUNE BRANDS, INC. AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 7. Goodwill and Other Intangible Assets

We had net goodwill of approximately \$2.0 billion as of March 31, 2005. The decrease in goodwill during the three months ended March 31, 2005 was \$0.8 million due to foreign currency translation adjustments.

Change in the net carrying amount of goodwill by segment are as follows:

| (In millions)     | Balance at<br>December 31, 2004 | Translation<br>Adjustments | Balance at<br>March 31, 2005 |
|-------------------|---------------------------------|----------------------------|------------------------------|
| Home and Hardware | \$ 1,726.3                      | \$ 0.6                     | \$ 1,726.9                   |
| Spirits and Wine  | 265.6                           |                            | 265.6                        |
| Golf              | 13.2                            | (1.4)                      | 11.8                         |
|                   | \$ 2,005.1                      | \$ (0.8)                   | \$ 2,004.3                   |

We also had indefinite-lived intangibles, principally tradenames, of \$690.2 million as of March 31, 2005 and \$701.8 million as of December 31, 2004.

We carry identifiable intangibles, principally tradenames, that are subject to amortization over their estimated useful lives, either 15 or 30 years, based on the assessment of a number of factors that may impact useful life. These factors include historical and expected future tradename performance with respect to consumer name recognition, geographic market presence, market share, plans for ongoing tradename support and promotion, financial results and other relevant factors. The gross carrying value and accumulated amortization of amortizable intangible assets were \$691.7 million and \$156.6 million, respectively, as of March 31, 2005, compared to \$677.2 million and \$146.9 million, respectively, as of December 31, 2004.

## FORTUNE BRANDS, INC. AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 7. Goodwill and Other Intangible Assets (Continued)

The gross carrying value and accumulated amortization by class of intangible assets as of March 31, 2005 and December 31, 2004 are as follows:

| (In millions)                          | As of March 31, 2005   |                          |                | As of December 31, 2004 |                          |                |
|----------------------------------------|------------------------|--------------------------|----------------|-------------------------|--------------------------|----------------|
|                                        | Gross Carrying Amounts | Accumulated Amortization | Net Book Value | Gross Carrying Amounts  | Accumulated Amortization | Net Book Value |
| Indefinite-lived intangible assets     | \$ 764.4               | \$ (74.2) <sup>(1)</sup> | \$ 690.2       | \$ 780.1                | \$ (78.3) <sup>(1)</sup> | 701.8          |
| Amortizable intangible assets          |                        |                          |                |                         |                          |                |
| Tradenames                             | 343.4                  | (111.7)                  | 231.7          | 331.0                   | (108.1)                  | 222.9          |
| Customer and contractual relationships | 257.6                  | (33.6)                   | 224.0          | 255.5                   | (28.8)                   | 226.7          |
| Patents/proprietary technology         | 75.4                   | (7.1)                    | 68.3           | 75.4                    | (5.9)                    | 69.5           |
| Licenses and other                     | 15.3                   | (4.2)                    | 11.1           | 15.3                    | (4.1)                    | 11.2           |
| <b>Total</b>                           | <b>691.7</b>           | <b>(156.6)</b>           | <b>535.1</b>   | <b>677.2</b>            | <b>(146.9)</b>           | <b>530.3</b>   |
| Total identifiable intangibles         | \$ 1,456.1             | \$ (230.8)               | \$ 1,225.3     | 1,457.3                 | \$ (225.2)               | \$ 1,232.1     |

<sup>(1)</sup> Accumulated amortization prior to the adoption of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets.

Intangible amortization was \$8.2 million and \$10.7 million for the three months ended March 31, 2005 and 2004, respectively. The decrease was primarily due to a 2004 first quarter amortization adjustment related to the finalization of purchase accounting associated with the Thermo-Tru acquisition.

## 8. Income Taxes

In the first quarter of 2005, we recorded a tax benefit of \$0.6 million associated with foreign earnings repatriation under the provisions of the American Jobs Creation Act of 2004.

In the second quarter of 2005, we received a substantial portion of the expected \$56 million tax refund related to the conclusion in the fourth quarter of 2004 of the Internal Revenue Service's review of our 1997-2001 tax returns. We expect to receive the remaining portion in the second quarter.

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**
**9. Information on Business Segments**

In the third quarter, the Company completed the spin-off of the Office segment. Historical information on business segments was restated to exclude this discontinued operation. Refer to Note 5, Subsequent Event Discontinued Operation for additional information on this discontinued operation.

Net sales for the three months ended March 31, 2005 and 2004 by segment are as follows:

| (In millions)     | % Change   |            |                |
|-------------------|------------|------------|----------------|
|                   | 2005       | 2004       | Vs. Prior Year |
| Home and Hardware | \$ 902.5   | \$ 821.5   | 9.9%           |
| Spirits and Wine  | 272.7      | 276.5      | (1.4)          |
| Golf              | 342.6      | 338.9      | 1.1            |
| Net Sales         | \$ 1,517.8 | \$ 1,436.9 | 5.6%           |

Operating income for the three months ended March 31, 2005 and 2004 by segment are as follows:

| (In millions)      | % Change |          |                |
|--------------------|----------|----------|----------------|
|                    | 2005     | 2004     | Vs. Prior Year |
| Home and Hardware  | \$ 124.5 | \$ 113.7 | 9.5%           |
| Spirits and Wine   | 68.5     | 66.8     | 2.5            |
| Golf               | 56.7     | 51.0     | 11.2           |
| Less:              |          |          |                |
| Corporate expenses | 18.1     | 15.9     | 13.8           |
| Operating Income   | \$ 231.6 | \$ 215.6 | 7.4%           |

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**
**10. Earnings Per Share**

The computation of basic and diluted earnings per common share is as follows:

| (In millions, except for per share amounts)                  | Three Months Ended March 31, |          |
|--------------------------------------------------------------|------------------------------|----------|
|                                                              | 2005                         | 2004     |
| Income from continuing operations                            | \$ 142.6                     | \$ 131.0 |
| Income from discontinued operations                          | 10.1                         | 8.7      |
| Net Income                                                   | \$ 152.7                     | \$ 139.7 |
| Less: Preferred stock dividends                              | 0.1                          | 0.2      |
| Income available to common stockholders - basic              | 152.6                        | 139.5    |
| Convertible Preferred stock dividend requirements            | 0.1                          | 0.2      |
| Income available to common stockholders - diluted            | \$ 152.7                     | \$ 139.7 |
| Weighted average number of common shares outstanding - basic | 144.8                        | 146.3    |
| Conversion of Convertible Preferred Stock                    | 1.4                          | 1.5      |
| Exercise of stock options                                    | 3.4                          | 3.4      |
| Weighted average number of common shares outstanding diluted | 149.6                        | 151.2    |
| Earnings per common share                                    |                              |          |
| Basic                                                        |                              |          |
| Continuing operations                                        | \$ 0.98                      | \$ 0.89  |
| Discontinued operations                                      | 0.07                         | 0.06     |
| Net earning per basic share                                  | \$ 1.05                      | \$ 0.95  |
| Diluted                                                      |                              |          |
| Continuing operations                                        | \$ 0.95                      | \$ 0.87  |
| Discontinued operations                                      | 0.07                         | 0.05     |
| Net earnings per basic share                                 | \$ 1.02                      | \$ 0.92  |

## FORTUNE BRANDS, INC. AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 11. Pension and Other Retiree Benefits

The components of net periodic benefit cost for pension and postretirement benefits for the three months ended March 31, 2005 and 2004 are as follows:

| (In millions)                      | Three Months Ended March 31, |        |                         |        |
|------------------------------------|------------------------------|--------|-------------------------|--------|
|                                    | Pension Benefits             |        | Postretirement Benefits |        |
|                                    | 2005                         | 2004   | 2005                    | 2004   |
| Service cost                       | \$ 9.3                       | \$ 8.1 | \$ 0.9                  | \$ 0.8 |
| Interest cost                      | 15.5                         | 14.4   | 2.6                     | 2.6    |
| Expected return on plan assets     | (19.5)                       | (17.7) |                         |        |
| Amortization of prior service cost | 0.9                          | 0.9    |                         |        |
| Amortization of net loss           | 3.9                          | 2.8    | 0.3                     | 0.3    |
| Net periodic benefit cost          | \$ 10.1                      | \$ 8.5 | \$ 3.8                  | \$ 3.7 |

## 12. Guarantees and Commitments

As of March 31, 2005, we had third-party guarantees totaling approximately \$81 million. These represent guarantees of the debt of Maxxium Worldwide B.V. (Maxxium), our Spirits and Wine business international sales and distribution joint venture. We are required to perform under these guarantees in the event that Maxxium fails to make contractual payments. In 2003, we renewed the guarantees of Maxxium's credit facilities. The renewal extended the expiration date of the committed portion of the credit facilities from November 14, 2003 to June 13, 2006. Because the guarantees of Maxxium debt were modified after the effective date of Financial Accounting Standards Board Interpretation No. 45 (FIN 45), Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, a liability, with an offsetting increase in the investment in Maxxium, of \$0.9 million existed as of March 31, 2005 to reflect the fair value of the guarantees to Maxxium. There were no other guarantees that were required to be recorded as of March 31, 2005.

---

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****12. Guarantees and Commitments (Continued)**

We have provided typical indemnities in connection with divestitures. These indemnities relate to various representations generally included in divestiture agreements, such as environmental, tax, product liability, employee liability and other contingencies, depending on the transactions. In several of these divestitures, a maximum obligation for certain contingencies is not specified, which is not unusual for these transactions. Accordingly, pursuant to FIN 45, we cannot reasonably estimate potential payments under these divestiture-related indemnity obligations. The indemnities vary in duration, and in some cases the durations are indefinite. Because FIN 45 was effective after December 31, 2002, we have not recorded any liability in the consolidated financial statements for indemnities entered into prior to that date. We have not made any indemnity payments that were material to our financial position or results of operations for any quarter. Furthermore, we do not expect that any potential payments in connection with any of these indemnity obligations would have a material adverse effect on our consolidated financial position, results of operations or liquidity for 2005 or in future periods.

**13. Product Warranties**

We generally record warranty expense at the time of sale. We offer our customers various warranty terms based upon the type of product sold.

The following table summarizes activity related to our product warranty liability during the three months ended March 31, 2005 and 2004:

| <u>(In millions)</u>                   | <b>Three Months Ended</b> |             |
|----------------------------------------|---------------------------|-------------|
|                                        | <b>March 31,</b>          |             |
|                                        | <b>2005</b>               | <b>2004</b> |
| Balance at the beginning of the period | \$ (16.1)                 | \$ (12.9)   |
| Provision for warranties issued        | (8.5)                     | (7.7)       |
| Settlements made (in cash or in kind)  | 7.7                       | 6.7         |
| Balance at the end of the period       | \$ (16.9)                 | \$ (13.9)   |

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**14. Restructuring and Restructuring-Related Charges**

In 2004, we recorded the final charges for all restructuring programs.

**Restructuring and Restructuring-Related Charges**

Pre-tax restructuring and restructuring-related charges for the three months ended March 31, 2004 were:

| (In millions)     | Three Months Ended March 31, 2004 |                                                   |
|-------------------|-----------------------------------|---------------------------------------------------|
|                   | Restructuring<br>Charges          | Restructuring-Related<br>Cost of Sales<br>Charges |
| Home and Hardware | \$ 0.1                            | \$ 0.3                                            |
| Golf              |                                   | 2.1                                               |
|                   | <u>\$ 0.1</u>                     | <u>\$ 2.4</u>                                     |

Home and Hardware charges in 2004 related to workplace reduction costs associated with the consolidation of Waterloo Industries manufacturing from four to three facilities.

Golf restructuring-related charges related to the consolidation of golf ball manufacturing.

**Reconciliation of Restructuring Liability**

The restructuring liability as of March 31, 2005 and December 31, 2004 was not material.

## FORTUNE BRANDS, INC. AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 15. Comprehensive Income

Total comprehensive income consists of net income and other changes in stockholders' equity from transactions and other events from sources other than stockholders. It includes currency translation gains and losses, unrealized gains and losses from derivative instruments designated as cash flow hedges, and net minimum pension liability adjustments. The reconciliation of net income to total comprehensive income is:

| (In millions)                | Three Months Ended<br>March 31, |          |
|------------------------------|---------------------------------|----------|
|                              | 2005                            | 2004     |
| Net income                   | \$ 152.7                        | \$ 139.7 |
| Other comprehensive income : |                                 |          |
| Foreign currency adjustments | 0.7                             | 9.6      |
| Total comprehensive income   | \$ 153.4                        | \$ 149.3 |

Foreign currency adjustments are primarily due to foreign currency translation adjustments.

The components of accumulated other income (loss) are as follows:

| (In millions)                | Foreign<br>Currency<br>Adjustments | Minimum<br>Pension Liability<br>Adjustment | Accumulated<br>Other Comprehensive<br>Income (Loss) |
|------------------------------|------------------------------------|--------------------------------------------|-----------------------------------------------------|
|                              |                                    |                                            |                                                     |
| Balance at December 31, 2003 | \$ (0.1)                           | \$ (89.7)                                  | \$ (89.8)                                           |
| Changes in three months      | 9.6                                |                                            | 9.6                                                 |
| Balance at March 31, 2004    | \$ 9.5                             | \$ (89.7)                                  | \$ (80.2)                                           |
| Balance at December 31, 2004 | \$ 52.1                            | \$ (45.7)                                  | \$ 6.4                                              |
| Changes in three months      | 0.7                                |                                            | 0.7                                                 |
| Balance at March 31, 2005    | \$ 52.8                            | \$ (45.7)                                  | \$ 7.1                                              |

## Edgar Filing: FORTUNE BRANDS INC - Form 10-Q/A

Included in the foreign currency adjustments balance at March 31, 2005 is a deferred loss of \$4.5 million related to the hedging of anticipated transactions denominated in foreign currencies.

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**16. Pending Litigation**

**Tobacco Litigation and Indemnification**

On December 22, 1994, we sold The American Tobacco Company (ATCO) subsidiary to Brown & Williamson Tobacco Corporation (B&W), at the time a wholly-owned subsidiary of B.A.T Industries p.l.c. In connection with the sale, B&W and ATCO, which subsequently merged into B&W, agreed, under an Indemnification Agreement (the Indemnification Agreement), to indemnify Fortune Brands, Inc. against claims including legal expenses arising from smoking and health and fire safe cigarette matters relating to the tobacco business of ATCO.

On July 30, 2004, B&W and R.J. Reynolds Tobacco Holdings, Inc. announced that they had completed the combination of their respective U.S. tobacco businesses, previously conducted by B&W (and ATCO) and R.J. Reynolds Tobacco Co., by forming a new combined company known as R.J. Reynolds Tobacco Company. As a result of the combination and in accordance with the Indemnification Agreement, the new R.J. Reynolds Tobacco Company has assumed the indemnification obligations under the Indemnification Agreement relating to the U.S. business previously conducted by B&W (and ATCO). B&W has not been released from any of its obligations under the Indemnification Agreement. We refer to B&W and the new R.J. Reynolds Tobacco Company as the Indemnitor under the Indemnification Agreement.

The Indemnitor has complied with the terms of the Indemnification Agreement since 1994 and we are not aware of any inability on the part of the Indemnitor to satisfy its indemnity obligations.

The Company is a defendant in a number of actions based upon allegations that human ailments have resulted from tobacco use. It is not possible to predict the outcome of the pending litigation, and, as with any litigation, it is possible that some of these actions could be decided unfavorably. We are unable to make a meaningful estimate of the amount or range of loss that could result from an unfavorable outcome of the pending litigation. However, we believe that there are a number of meritorious defenses to the pending actions, including the fact that the Company never made or sold tobacco, and these actions are being vigorously contested by the Indemnitor. We believe that the pending actions will not have a material adverse effect upon our results of operations, cash flows or financial condition because we believe we have meritorious defenses and the Company is indemnified under the Indemnification Agreement.

---

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**16. Pending Litigation (Concluded)**

**Other Litigation**

There is an increasing volume of asbestos-related personal injury litigation in the United States generally. A subsidiary of the Company, Moen Incorporated, is currently a defendant in approximately 128 cases claiming personal injury from asbestos, and has been dismissed as a defendant in approximately 99 cases. All of these suits name multiple defendants. It is not possible to predict the outcome of the pending litigation, and, as with any litigation, it is possible that some of these actions could be decided unfavorably. We believe we have meritorious defenses to these actions and that these actions will not have a material adverse effect upon our results of operations, cash flows or financial condition. These actions are being vigorously contested.

The Company, its Spirits and Wine business and numerous other manufacturers and importers of beer, spirits and wine are named as defendants in purported class action lawsuits in Florida, Michigan, New York, Ohio, West Virginia and Wisconsin seeking damages and injunctive relief regarding alleged deceptive and negligent marketing of beverage alcohol to people under the legal purchase age for alcohol. The Company and its Spirits and Wine business have not yet been served in the lawsuits pending in Florida, Michigan and New York. Plaintiffs allege deceptive marketing practices and seek the disgorgement of unspecified profits earned by the Company's Spirits and Wine business in the past and other unspecified damages and equitable relief. The Company denies these allegations. The Company believes that the Company and its Spirits and Wine business have meritorious defenses against these allegations and that these actions will not have a material adverse effect on our results of operations, cash flows or financial condition. The Company and its Spirits and Wine business are vigorously contesting this litigation.

In addition to the lawsuits described above, the Company and its subsidiaries are defendants in lawsuits associated with their businesses and operations. It is not possible to predict the outcome of the pending actions, and, as with any litigation, it is possible that some of these actions could be decided unfavorably. We believe that there are meritorious defenses to these actions and that these actions will not have a material adverse effect upon our results of operations, cash flows or financial condition. These actions are being vigorously contested.

**17. Environmental**

We are subject to laws and regulations relating to the protection of the environment. It is not possible to quantify with certainty the potential impact of actions relating to environmental matters, particularly remediation and other compliance efforts that our subsidiaries may undertake in the future. In our opinion, however, compliance with current environmental protection laws (before taking into account estimated recoveries from third parties) will not have a material adverse effect upon our results of operations, cash flows or financial condition.

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Concluded)**

**18. Subsequent Event**

On April 21, 2005 we announced that Fortune Brands will purchase several major spirits and wine brands and distribution assets from Pernod Ricard S.A., assuming Pernod Ricard's proposed acquisition of Allied Domecq PLC is successful. The sales of these brands in 2004 were approximately \$1.3 billion. The cost of the potential acquisition is expected to be approximately \$5.3 billion at current exchange rates. On April 20, 2005 Fortune Brands executed a credit agreement for up to \$6.0 billion for an 18-month term from the initial drawdown and plans to refinance in the bank and long-term capital markets subsequent to closing. Assuming Pernod Ricard's successful completion of its proposed transaction with Allied Domecq, we expect the acquisition to close in the third quarter.

## Item 2.

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF**

**FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Results of Operations for the Three Months Ended March 31, 2005**

**Compared to the Three Months Ended March 31, 2004**

| (In millions)      | Net Sales        |            |                |
|--------------------|------------------|------------|----------------|
|                    | % Change         |            |                |
|                    | 2005             | 2004       | vs. Prior Year |
| Home and Hardware  | \$ 902.5         | \$ 821.5   | 9.9%           |
| Spirits and Wine   | 272.7            | 276.5      | (1.4)          |
| Golf               | 342.6            | 338.9      | 1.1            |
| Net Sales          | \$ 1,517.8       | \$ 1,436.9 | 5.6%           |
|                    |                  |            |                |
|                    | Operating Income |            |                |
|                    | % Change         |            |                |
|                    | 2005             | 2004       | vs. Prior Year |
| Home and Hardware  | \$ 124.5         | \$ 113.7   | 9.5%           |
| Spirits and Wine   | 68.5             | 66.8       | 2.5            |
| Golf               | 56.7             | 51.0       | 11.2           |
| Less:              |                  |            |                |
| Corporate expenses | 18.1             | 15.9       | 13.8           |
| Operating Income   | \$ 231.6         | \$ 215.6   | 7.4%           |

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF**

**FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)**

Fortune Brands, Inc. is a holding company with subsidiaries that make and sell leading consumer branded products in the following industries: home and hardware, spirits and wine, golf products and office products. We enhance shareholder value by earning profits and generating cash by building our leading consumer brands to generate sales. We do this by developing innovative new products and effective marketing campaigns, and expanding customer relationships. We also seek to increase profits by improving operations, increasing productivity and enhancing cost structures. While our first priority is internal growth, we also strive to achieve growth and high returns through acquisitions, dispositions and joint ventures. Finally, we enhance shareholder value through other initiatives such as using our financial resources to repurchase shares and pay attractive dividends.

On August 16, 2005, we completed the spin-off of the Office business, ACCO World Corporation, to our shareholders. See Note 5, Subsequent Event - Discontinued Operations, to our condensed consolidated financial statements. As a result of the spin-off of the Office business, the operating results of the Office business prior to the spin-off are presented as discontinued operations. See Note 1, Basis of Presentation and Principles of Consolidation, and Note 5, Subsequent Event - Discontinued Operations, to the condensed consolidated financial statements.

**RESULTS OF OPERATIONS**

**FIRST QUARTER 2005 COMPARED TO 2004**

In the first quarter, Fortune Brands achieved a 6% increase in net sales and 9% growth in net income. Our first quarter sales increase was driven by:

strong growth in Home and Hardware,

successful new products and line extensions and expanded customer relationships,

select price increases implemented last year to help offset commodity cost increases, and

favorable foreign exchange.

Net income benefited from:

increased sales volume,

efficiency of our supply chains, and

the absence of restructuring and restructuring-related charges.

Net Sales

Net sales increased \$80.9 million, or 6%, to \$1.5 billion. Sales benefited from:

newly introduced products and line extensions in the Golf and Home & Hardware businesses (\$124 million in total),

price increases implemented last year (in the range of \$25 million) to help offset commodity cost increases,

expanded customer relationships,

the net impact (\$6 million in aggregate) of acquisitions (primarily Sentinel doors) and dispositions, and

favorable foreign exchange (\$13 million).

The increase in net sales was partly offset by:

lower sales (\$74 million) of certain products being discontinued in the Golf business and lower sales of certain spirits products in the U.S. because of distributor buy-in last year in advance of a price increase, and

lower excise taxes as a result of a mix shift in Spirits and Wine (\$14 million).

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF**

**FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)**

**RESULTS OF OPERATIONS (Continued)**

Cost of products sold

Cost of products sold increased \$66.9 million, or 9%, on the higher net sales and increased costs for major commodities (in the range of \$20 - 25 million), particularly steel and particleboard. Cost of products sold benefited from favorable mix in the Golf business and supply chain efficiencies.

Excise taxes on spirits and wine

U.S. excise taxes on spirits and wine decreased as a percentage of sales due to greater international sales, as well as a favorable mix shift from mid-tier brands to premium and super-premium spirits. In the U.S., excise taxes are levied based on the proof content of spirits and wine products. Consistent with industry practice, U.S. excise taxes collected from customers are reflected in sales and the corresponding payments to the government in cost of sales.

Advertising, selling, general and administrative expenses

Advertising, selling, general and administrative expenses increased \$16.7 million, or 5%, as a result of higher sales, increased advertising for new product introductions and higher Jim Beam brand investment, partly offset by lower bad debt expense (\$4 million), primarily in the Home and Hardware business.

Amortization of intangibles

Amortization of intangibles decreased \$2.5 million to \$8.2 million primarily due to a 2004 first quarter amortization adjustment related to the finalization of purchase accounting associated with the Therma-Tru acquisition.

Restructuring charges

## Edgar Filing: FORTUNE BRANDS INC - Form 10-Q/A

For the three months ended March 31, 2005, we did not record any restructuring charges. For the three months ended March 31, 2004, we recorded pre-tax restructuring charges of \$2.5 million. The charges principally related to consolidation of manufacturing facilities and employee termination costs.

### Interest expense

Interest expense was unchanged at \$19.1 million.

### Other income, net

Other income, net decreased \$5.9 million to \$13.0 million due primarily to the absence of last year's Beam warehouse fire insurance proceeds.

### Income taxes

Income taxes decreased \$1.9 million, or 2%. The reported effective income tax rate for the three months ended March 31, 2005 and March 31, 2004 was 34.6% and 37.1%, respectively. The lower effective rate primarily relates to a reduction of taxable foreign dividends as well as a geographic shift in business mix.

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF**

**FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)**

**Net income**

Net income was \$152.7 million, or \$1.05 per basic share and \$1.02 per diluted share, for the three months ended March 31, 2005 compared to net income of \$139.7 million, or \$0.95 basic and \$0.92 diluted per share, for the three months ended March 31, 2004. Income from continuing operations increased \$11.6 million, or 8.9%, primarily as a result of higher sales volume. Income from discontinued operations increased \$1.4 million, or 16%, primarily as a result of the absence of restructuring-related charges and supply chain efficiencies.

**RESULTS OF OPERATIONS BY SEGMENT**

**Home and Hardware**

Net sales increased \$81.0 million, or 10%, to \$902.5 million. The increase was attributable to line extensions and new products (\$54 million in total), strong underlying volume growth, expanding customer relationships, particularly in the cabinets business, and price increases on select products, as well as the impact of 2004 acquisitions (\$6 million net of disposition last year) and favorable foreign exchange (\$6 million). The increase in net sales was partially offset by lower tool storage sales due to customer inventory management initiatives.

Operating income increased \$10.8 million, or 9%, to \$124.5 million on the higher sales, lower bad debt expense and the benefit of acquisitions, partially offset by higher commodity costs (in the range of \$20-25 million), particularly steel and particleboard.

Although the housing market is expected to moderate over the short-term, we anticipate that our Home and Hardware business will continue to benefit from expanding customer relationships as well as long-term demographic trends supporting the home repair and remodeling and new home construction markets, particularly for kitchen and bath products and residential door systems. These trends include factors such as growth in the number of U.S. households, increases in household wealth and aging of the housing stock.

Our Home and Hardware business may be impacted by U.S. economic conditions, including the level of new construction and sales of existing homes and their potential impact on the U.S. housing and remodeling markets. Our business may also be affected by increases in the costs of certain commodities including higher fuel-related costs, although these higher costs have been, and we believe will continue to be, largely offset by select price increases. In addition, we continue to face pricing pressure associated with consolidation of the industry customer base. Such consolidation may also present opportunities for our business.

**Spirits and Wine**

## Edgar Filing: FORTUNE BRANDS INC - Form 10-Q/A

Net sales decreased \$3.8 million, or 1%, to \$272.7 million principally due to lower mix-related excise taxes (\$13.7 million). Excluding excise taxes, net sales increased. This increase was primarily a result of sales of the new Starbucks Coffee Liqueur, partly offset by lower sales of certain spirits products because of distributor buy-in last year in advance of U.S. price increases.

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF**

**FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)**

**Spirits and Wine (Continued)**

Operating income increased \$1.7 million, or 3%, to \$68.5 million on higher sales (excluding excise taxes), partly offset by an increase in Jim Beam brand investment.

We expect that our Spirits and Wine business will benefit from growth in the premium and super-premium spirits market on which it has focused its product development and marketing activities. Factors that could adversely affect results include the possibility of federal excise and state tax increases, increased regulation, class actions and/or other litigation, and pricing activities. In addition, the spirits and wine industry could be impacted by further consolidation of suppliers, distributors and retailers.

**Golf**

Net sales increased \$3.7 million, or 1%, to \$342.6 million. The increase was attributable to golf ball volume growth through continued share gains, volume growth in golf shoes and favorable foreign exchange (\$5 million), partly offset by lower sales of Titleist golf clubs due to the timing of new product introductions.

Operating income increased \$5.7 million, or 11%, to \$56.7 million on higher sales, a shift in sales to higher margin Titleist branded golf balls, favorable foreign exchange and lower restructuring-related charges (\$2 million), partly offset by increased advertising to support new product introductions.

The U.S. golf industry is highly competitive. Even though new competitors have entered the category in recent years, our Golf business has significantly grown sales, market share and profit with innovative new products. The underlying market is also impacted by various factors that affect rounds of play, including economic conditions, weather conditions, destination travel and corporate spending. Rounds of play in the U.S. have decreased over the past five years. The future success of our Golf business will depend upon continued innovation and marketing across its product categories.

The United States Golf Association (USGA) and the Royal and Ancient Golf Club (R&A) establish standards for golf equipment used in the United States and outside the United States, respectively. In recent years, each of the USGA and the R&A has enacted new rules restricting golf club head size and golf club shaft length, and changing the overall distance standard for golf balls. These new rules, when combined with other existing rules, could reduce the golf products industry's ability to innovate and deploy new technologies, potentially impacting our Golf business. Even so, we see continued opportunities to develop and introduce innovative golf products. In March and April of 2005, the USGA and R&A each issued notices to golf equipment manufacturers 1) expressing their intent to further investigate issues regarding spin, moment of inertia and club adjustability and 2) requesting that manufacturers participate in a golf ball research project by manufacturing and submitting balls that would conform to an overall distance standard that is 15 and 25 yards shorter than the current standard of 317 yards. The research being conducted could result in further ball or club regulation, including a distance rollback of either or both. Any such new rules could impact the golf industry, our Golf business and the game of golf.



**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF**

**FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)**

**LIQUIDITY AND CAPITAL RESOURCES**

Our primary liquidity needs are to fund capital expenditures, service indebtedness and support working capital requirements. Our principal sources of liquidity are cash flows from operating activities, commercial paper, borrowings under our credit agreements and long-term notes. Our operating income is generated by our subsidiaries. As a result, we are dependent on their earnings and cash flows, and distributions or advances from them to provide the funds necessary to meet our obligations. There are no significant restrictions on the ability of our subsidiaries to pay dividends or make other distributions to Fortune Brands.

**Cash Flows**

Net cash used from operating activities of \$37.1 million for the three months ended March 31, 2005 compared with net cash provided of \$83.9 million for the same three-month period last year. The decrease of \$121.0 million was principally related to higher payments for customer programs (primarily volume-related) and employee performance incentives accrued in 2004.

Net cash used by investing activities for the three months ended March 31, 2005 was \$47.4 million, compared with \$49.8 million in the same three-month period last year.

Net cash provided by financing activities for the three months ended March 31, 2005 was \$103.0 million, compared with \$11.9 million in the same three-month period last year. The higher cash provided by financing activities was primarily attributable to no share repurchases during the quarter this year.

**Capitalization**

Total debt increased \$126.4 million during the three-month period ended March 31, 2005 to \$2.0 billion. The ratio of total debt to total capital increased slightly to 35.9% at March 31, 2005 from 35.4% at December 31, 2004 as a result of first quarter cash used from operating activities (see - Cash Flows - above).

At March 31, 2005, \$2 billion of debt and equity securities were available for public sale under our universal shelf registration with the Securities and Exchange Commission, which became effective on May 7, 2004.

**Adequacy of Liquidity Sources**

We believe that our internally generated funds, together with access to global credit markets, are adequate to meet our long- and short-term capital needs. However, our cash flows from operations, borrowing availability and overall liquidity are subject to certain risks and uncertainties, including those set forth under Cautionary Statement.

**Spin-off of Office Business**

As a part of the spin-off of the Office business, ACCO World Corporation (the Office business) paid a cash dividend of \$625 million, of which Fortune Brands received \$613 million and the minority shareholder received \$12 million. The spin-off is not expected to have a material impact on long-term liquidity.

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF**

**FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)**

**LIQUIDITY AND CAPITAL RESOURCES (Continued)**

**Subsequent Event: Acquisition**

On April 21, 2005 we announced that Fortune Brands will purchase several major spirits and wine brands and distribution assets from Pernod Ricard S.A., assuming Pernod Ricard's proposed acquisition of Allied Domecq PLC is successful. The sales of these brands in 2004 were approximately \$1.3 billion. The cost of the potential acquisition is expected to be approximately \$5.3 billion at current exchange rates. Assuming Pernod Ricard's successful completion of its proposed transaction with Allied Domecq, we expect the acquisition to close in the third quarter of 2005. On April 20, 2005 Fortune Brands executed a credit agreement for up to \$6.0 billion for an 18-month term from the initial drawdown and plans to refinance in the bank and long-term capital markets subsequent to closing. The credit agreement provides for an interest rate over LIBOR based on our credit rating and the length of the term. Debt covenants, restrictions and financial ratios are the same as under the Company's existing revolving credit agreement.

**Common Stock Repurchase Program**

On February 22, 2005, our Board of Directors approved a new share repurchase program. The program authorizes our management to purchase up to 5,000,000 shares in open market transactions or privately negotiated transactions from March 1, 2005 to February 28, 2006. The program approved on February 22, 2005 replaces a similar program that expired on February 28, 2005. As with the prior program, our Board of Directors also granted authority to the Board's Executive Committee to authorize the purchase of up to an additional 5,000,000 shares on or prior to February 28, 2006 to the extent the Executive Committee determines it appropriate.

**Dividends**

On January 28, 2005, the Company declared a regular dividend of 33 cents per share on Common Stock, payable on March 1, 2005, to stockholders of record at the close of business on February 9, 2005. The Company also declared a regular dividend of 66.75 cents per share on the \$2.67 Convertible Preferred Stock, payable on March 10, 2005, to stockholders of record at the close of business of February 9, 2005.

We expect to pay quarterly cash dividends in the future, but such payments are dependent upon our financial condition, results of operations, capital requirements and other factors, including those set forth under "Cautionary Statement."

**Pension Contributions**

In 2005, we expect to make cash contributions of approximately \$40 to \$70 million to our pension plans.

---

**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF**

**FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)**

**LIQUIDITY AND CAPITAL RESOURCES (Concluded)**

**Guarantees and Commitments**

Third-party guarantees executed in connection with the formation of Maxxium Worldwide, B.V. (Maxxium), our spirits and wine international sales and distribution joint venture, total approximately \$81 million as of March 31, 2005. We are required to perform under these guarantees in the event that Maxxium fails to make contractual payments. In the third quarter of 2003, we renewed our guarantees of Maxxium's credit facilities. The renewal extended the expiration date of the committed portion of the credit facilities from November 14, 2003 to June 13, 2006. Because the guarantees of Maxxium debt were modified after the effective date of Financial Accounting Standards Board Interpretation No. 45 (FIN 45), Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, we recorded a liability of \$0.9 million as of March 31, 2005 to reflect the fair value of the guarantees to Maxxium, with an offsetting increase in the investment in Maxxium.

In addition, as a part of the formation of the Future Brands LLC joint venture with V&S Vin & Sprit AB, Jim Beam Brands Co. (JBBCo.) has guaranteed any financial obligations of Future Brands that may arise in the event of a Future Brands default in which it fails to fulfill its operating obligations and which results in a claim. These financial obligations include, but are not limited to, making payments to suppliers, employees and other parties with which Future Brands has contracts. We cannot estimate the possible future obligations under this agreement. At March 31, 2005, JBBCo. did not have any outstanding obligations as a result of this arrangement.

**Indemnification Contracts**

We have provided certain indemnities pursuant to which we may be required to make payments to an indemnified party in connection with certain divestitures. These indemnities relate to various representations typically included in divestiture agreements such as environmental, tax, product liability, employee liability and other contingencies depending on the transaction. In several of these divestitures, a maximum obligation for certain contingencies is not specified, which is not atypical for such transactions. Accordingly, pursuant to FIN 45, potential payments under these divestiture-related indemnity obligations cannot be reasonably estimated. The indemnities vary in duration, and in some cases the durations are indefinite. Because FIN 45 was effective after December 31, 2002, we have not recorded any liability in the consolidated financial statements for indemnities entered into prior to that date.

We have not made any payments related to indemnity obligations that were material to our financial position or results of operations for any quarter. Furthermore, we do not expect that potential payments we may have to pay in connection with any of these indemnity obligations would have a material adverse effect on our consolidated financial position for 2005 or in subsequent periods.

In total, the guarantees identified above do not have and are not expected to have a significant impact on our liquidity.



**FORTUNE BRANDS, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF**

**FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Concluded)**

**RECENTLY ISSUED ACCOUNTING STANDARDS**

**Application of the Tax Deduction on Qualified Production Activities within the American Jobs Creation Act of 2004**

In December 2004, the Financial Accounting Standards Board (FASB) issued FASB Staff Position No. 109-1 (FSP 109-1), Application of the Tax Deduction on Qualified Production Activities within the American Jobs Creation Act of 2004 (the Act). The Act provides for a tax deduction on qualified production activities. The tax benefit is phased in beginning in 2005. The impact on the Company is not material to our results or financial position.

**Inventory Costs**

In November 2004, the FASB issued Financial Accounting Standards No. 151 (FAS 151), Inventory Costs—an amendment of ARB No. 43, Chapter 4. FAS 151 clarifies the accounting for abnormal amounts of idle facility expense, freight, handling costs and spoilage. In addition, FAS 151 requires companies to base the allocation of fixed production overhead to the costs of conversion on the normal capacity of production facilities. FAS 151 is effective for the Company in 2006. We do not expect FAS 151 to have a material impact on our results or financial position.

**Share-Based Payment**

In December 2004, the FASB issued Financial Accounting Standards No. 123 (revised 2004) (FAS 123R), Share-Based Payment. FAS 123R replaces FAS No. 123, Accounting for Stock-Based Compensation, and supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees. FAS 123R requires compensation expense, measured as the fair value at the grant date, related to share-based payment transactions to be recognized in the financial statements over the period that an employee provides service in exchange for the award. We intend to adopt FAS 123R using the modified prospective transition method as defined in FAS 123R. Under the modified prospective method, companies are required to 1) record compensation cost for new and modified awards over the related vesting period of such awards prospectively and 2) record compensation cost prospectively for the unvested portion, as of the date of adoption, of previously issued and outstanding awards over the remaining vesting period of such awards. FAS 123R is effective January 1, 2006. We are evaluating the impact of FAS 123R on our results and financial position.

**CAUTIONARY STATEMENT**

This Quarterly Report on Form 10-Q/A contains statements relating to future results. They are forward-looking statements, as defined in the Private Securities Litigation Reform Act of 1995. Readers are cautioned that these forward-looking statements speak only as of the date hereof, and the Company does not assume any obligation to update them. Actual results may differ materially from those projected as a result of certain risks and uncertainties, including but not limited to

changes in key market general economic conditions,

foreign exchange rate fluctuations,

changes in interest rates,

changes in commodity costs,

returns on pension assets,

competitive product and pricing pressures,

trade consolidations,

the impact of excise tax increases with respect to distilled spirits,

regulatory developments,

the uncertainties of litigation,

changes in golf equipment regulatory standards,

the impact of weather, particularly on the Home & Hardware and Golf businesses,

increases in health care costs,

completion of the spin-off of the Office business,

challenges in the integration of acquisitions and joint ventures, including the recently announced acquisition of certain spirits and wine brands,

as well as other risks and uncertainties detailed from time to time in our Securities and Exchange Commission filings.

**Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

There are no material changes in the information provided in Item 7A of the Company's Annual Report on Form 10-K/A for the year ended December 31, 2004.

**Item 4. CONTROLS AND PROCEDURES.**

**(a) Management's Consideration of the Restatement**

In coming to the conclusion that the Company's disclosure controls and procedures were effective as of March 31, 2005, management considered, among other things, the restatement related to deferred taxes as discussed in Note 2 to the accompanying condensed consolidated financial statements included in this Form 10-Q/A. Management has concluded that the restatement does not give rise to a material weakness in internal control over financial reporting as of March 31, 2005 because the transactions that gave rise to the restatement date back to 1999 and prior and because the Company had effective controls as of March 31, 2005 over the recording of deferred income taxes related to intangible assets acquired in purchase business combinations. This conclusion was made after also reviewing and analyzing the Securities and Exchange Commission's Staff Accounting Bulletin (SAB) No. 99, Materiality, paragraph 20 of Accounting Principles Board Opinion No. 28, Interim Financial Reporting, and SAB Topic 5F, Accounting Changes Not Retroactively Applied Due to Immateriality, and taking into consideration (i) that the restatement adjustments did not have a material impact on the financial statements of prior interim or annual periods taken as a whole; (ii) that the cumulative impact of the restatement adjustments on stockholders' equity was not material to the financial statements of prior interim or annual periods; and (iii) that the Company reached its decision to restate its previously issued financial statements based on the conclusion that the cumulative impact of the adjustments, if recorded in the current period, would have been material to the current year's reported net income.

**(b) Evaluation of Disclosure Controls and Procedures.**

The Company's management has evaluated, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15e under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective as of March 31, 2005.

**(c) Changes in Internal Control Over Financial Reporting.**

There have not been any changes in the Company's internal control over financial reporting that occurred during the Company's fiscal quarter ending March 31, 2005 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## **PART II. OTHER INFORMATION**

### **Item 1. LEGAL PROCEEDINGS.**

#### **(a) Smoking and Health Proceedings.**

##### **Tobacco Overview**

On December 22, 1994, the Company sold The American Tobacco Company ( ATCO ) to Brown & Williamson Tobacco Corporation ( B&W ), at the time a wholly owned subsidiary of B.A.T Industries p.l.c. In connection with the sale, B&W and ATCO, which subsequently merged into B&W (together, the Indemnitor ), agreed, under an Indemnification Agreement, to indemnify the Company against claims including legal expenses arising from smoking and health and fire safe cigarette matters relating to the tobacco business of ATCO.

On July 30, 2004, B&W and R.J. Reynolds Tobacco Holdings, Inc. announced that they had completed the combination of their respective U.S. tobacco businesses, previously conducted by B&W (and ATCO) and R.J. Reynolds Tobacco Co., by forming a new combined company known as R.J. Reynolds Tobacco Company. As a result of the combination and in accordance with the Indemnification Agreement, the new R.J. Reynolds Tobacco Company has assumed the indemnification obligations under the Indemnification Agreement relating to the U.S. business previously conducted by B&W (and ATCO). B&W has not been released from any of its obligations under the Indemnification Agreement. We refer to B&W and the new R.J. Reynolds Tobacco Company as the Indemnitor under the Indemnification Agreement.

The Indemnitor has complied with the terms of the indemnification agreement since 1994 and the Company is not aware of any inability on the part of the Indemnitor to satisfy its indemnitor obligations.

Numerous legal actions, proceedings and claims are pending in various jurisdictions against leading tobacco manufacturers, including B&W both individually and as successor by merger to ATCO, based upon allegations that cancer and other ailments have resulted from tobacco use. The Company has been named as a defendant in some of these cases. These claims have generally fallen within three categories: (i) smoking and health cases alleging personal injury brought on behalf of individual plaintiffs, (ii) smoking and health cases alleging personal injury and other damages and purporting to be brought on behalf of classes of individual plaintiffs, and (iii) health care cost recovery cases, including class actions, brought by foreign governments, unions, health trusts, taxpayers and others seeking reimbursement for health care expenditures allegedly caused by cigarette smoking. Damages claimed in some of the cases range into the billions of dollars.

##### **Individual Cases**

As of May 2, 2005, there were approximately 19 smoking and health cases pending on behalf of individual plaintiffs in which the Company has been named as one of the defendants, compared with approximately 19 such cases as of February 10, 2005.

### **Class Actions**

As of May 2, 2005, there were approximately five purported smoking and health class actions pending in which the Company has been named as one of the defendants, compared with approximately five such cases as of February 10, 2005.

### **Health Care Cost Recovery Actions**

As of May 2, 2005, there was one health care recovery action pending in which the Company has been named as one of the defendants, compared with one such case as of February 10, 2005.

### **Certain Developments Affecting the Indemnitor**

On July 14, 2000, in *Engle v. R.J. Reynolds Tobacco Company, et. al.*, a Florida state case brought against B&W (individually and as successor to ATCO) and other U.S. tobacco manufacturers on behalf of a class of Florida residents allegedly injured as a result of their alleged addiction to cigarettes containing nicotine, a jury awarded a total of \$144.87 billion in punitive damages against the defendants, including \$17.59 billion against B&W. On November 6, 2000, Florida Circuit Judge Robert Kaye upheld this jury award, and held that the class of plaintiffs eligible to recover damages should be extended to smokers with illnesses diagnosed more than four years before the lawsuit was filed in 1994. On May 21, 2003, a Florida appellate court reversed the jury's verdict and damages award and decertified the class. On October 22, 2003, plaintiffs' counsel sought review of this decision in the Florida Supreme Court. To date the Florida Supreme Court has not ruled whether it will review the case. The Company is not a party to the Engle litigation.

In September 1999, the United States government filed a recoupment lawsuit in Federal Court in Washington, D.C. against the leading tobacco manufacturers (including B&W individually and as a successor to ATCO) seeking recovery of costs paid by the Federal government for claimed smoking-related illness. In this action, the U.S. District Court for the District of Columbia has dismissed certain counts of the lawsuit, but has also ruled that the government may proceed with two counts under the federal RICO statute. On February 4, 2005, the U.S. Circuit Court of Appeals for the District of Columbia held that the government may not, however, seek a disgorgement of defendants' profits from the sale of tobacco as a part of its RICO claim. The trial began on September 15, 2004 with respect to all remaining claims and is ongoing. The Company is not a party to this action.

On March 21, 2003, a judgment for \$7.1 billion in compensatory and \$3 billion in punitive damages was entered by an Illinois state court against Philip Morris, Inc. in *Price, et al. v. Philip Morris, Inc.*, a class action alleging that certain advertising for light or low tar cigarettes was deceptive under the Illinois Consumer Fraud Act. Class actions involving similar allegations (*Howard, et al. v. Brown & Williamson Tobacco Corp.* and *Turner v. R.J. Reynolds Tobacco Co.*) are pending against B&W and R.J. Reynolds Tobacco, respectively, in the same court. Trials in the Howard and Turner cases have been stayed pending appeal by Philip Morris in *Price*. The Company is not a party to the *Price*, *Howard* or *Turner* litigation.

**Resolution of Health Care Cost Recovery Actions by State, U.S. Territories and the District of Columbia**

In 1998, certain U.S. tobacco companies, including B&W, entered into a Master Settlement Agreement (the MSA) with certain state attorneys general that resulted in the dismissal of all remaining health care reimbursement lawsuits brought by 52 government entities, including 46 States, American Samoa, Guam, Puerto Rico, the U.S. Virgin Islands, the Northern Mariana Islands and the District of Columbia. Although the Company is not a party to the MSA and is not bound by any of its payment obligations or other restrictions, the Company understands that it is a released party under the terms of the MSA, which provides for the release of claims not only against participating manufacturers, but also against their predecessors, successors, and past, present and future affiliates.

Under the MSA, participating manufacturers were required to make initial payments through 2003, with additional payments to the settling parties required to continue in perpetuity (starting at \$4.5 billion in 2000 and increasing to \$9 billion in 2018 and thereafter). Payments to a strategic contribution fund for individual states beginning in 2008 through 2017, and a public health foundation until 2008, are also required. Ongoing payments are to be allocated according to market share and are subject to various credits and adjustments, depending on industry volume. The MSA also calls for the participating manufacturers to pay attorneys' fees for the States' attorneys in the settled litigation.

Prior to the MSA, health care cost recovery actions filed by the states of Minnesota, Texas, Florida and Mississippi were settled separately on terms which included monetary payments of several billion dollars. The Company was not a party to the Minnesota or Texas action and was voluntarily dismissed from the Florida and Mississippi actions. The Company is not a party to any of these settlements nor is it required to pay any money under these settlements.

**Pending Cases**

There are no pending smoking and health proceedings in which the Company has been named as a defendant other than those previously reported in Exhibit 99.1 of the Annual Report on Form 10-K/A for the year ended December 31, 2004.

**Terminated Cases**

No smoking and health proceedings to which the Company is a party have been terminated that have not been previously reported as such.

**Conclusion**

It is not possible to predict the outcome of the pending litigation, and it is possible that some of these actions could be decided unfavorably. Management is unable to make a meaningful estimate of the amount or range of loss that could result from an unfavorable outcome of the pending litigation. However, management believes that there are a number of meritorious defenses to the pending actions, including the fact that the Company never made or sold tobacco, and these actions are being vigorously contested by the Indemnitor. Management believes that the pending actions will not have a material adverse effect upon the results of operations, cash flows or financial condition of the Company because it believes it has meritorious defenses and the Company is indemnified under the Indemnification Agreement.



## **Spirits and Wine Litigation**

The Company, its Spirits and Wine business and numerous other manufacturers and importers of beer, spirits and wine are named as defendants in purported consolidated class action lawsuits in Florida, Michigan, New York, Ohio, West Virginia and Wisconsin seeking damages and injunctive relief regarding alleged marketing of beverage alcohol to people under the legal purchase age for alcohol. The Florida lawsuit, Konhauzer v. Adolph Coors Company, et al., was filed March 30, 2005 in the Circuit Court of the Seventeenth Judicial Circuit, Broward County, Florida. The Michigan lawsuit, Alston v. Advanced Brands & Importing Co., et al., was filed March 30, 2005 in the Circuit Court for the Third Judicial Circuit, Michigan. The New York lawsuit, Sciocchetti v. Advanced Brands & Importing Co., et al., was filed February 16, 2005 in the Supreme Court, Albany County, New York. The Company and its Spirits and Wine business have not yet been served in the Florida, Michigan and New York lawsuits. The Ohio lawsuit, Eisenberg v. Anheuser-Busch, Inc., et al., was filed April 30, 2004 in the Court of Common Pleas, Cuyahoga County, Ohio and removed to the U.S. District Court for the Northern District of Ohio. The West Virginia lawsuit, Bertovich v. Advanced Brands & Importing Co., et al., was filed February 17, 2005 in the Circuit Court of Hancock County, West Virginia. The Wisconsin lawsuit, Tomberlin v. Adolph Coors Company, et al., was filed February 24, 2005 in the Circuit Court, Dane County, Wisconsin. The lawsuits allege that the defendants have engaged in deceptive marketing practices and schemes targeted at people under the legal purchase age, negligently marketed their products to the underage and fraudulently concealed their alleged misconduct. Plaintiffs seek the disgorgement of unspecified profits earned by the Company's Spirits and Wine business in the past and other unspecified damages and equitable relief. Other purported class actions are pending against other producers of alcoholic beverages for alleged marketing to persons under the legal drinking age. The Company denies that its Spirits and Wine business intentionally markets beverage alcohol products to persons under the legal purchase age and denies that the advertising practices of its Spirits and Wine business are illegal or in violation of industry codes concerning responsible marketing practices. It is not possible to predict the outcome of these actions or give an estimate of a possible loss or range of loss, if any, that may result from these actions. The Company believes, however, and counsel has advised that the Company and its Spirits and Wine business have meritorious defenses against plaintiffs' claims. The Company is vigorously contesting these actions and believes that ultimately they will not have a material adverse effect on the results of operations, cash flow and financial condition of the Company.

Reference is made to Note 16, "Pending Litigation" in the Notes to Condensed Consolidated Financial Statements set forth in Part I, Item 1 of this amended Quarterly Report on Form 10-Q/A.

## **(b) Environmental Matters.**

We are subject to laws and regulations relating to protection of the environment. It is not possible to quantify with certainty the potential impact of actions relating to environmental matters, particularly remediation and other compliance efforts that our subsidiaries may undertake in the future. In our opinion, however, compliance with current environmental protection laws (before taking into account estimated recoveries from third parties) will not have a material adverse effect upon our results of operations, cash flows or financial condition.

**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.**

Below are the repurchases of common stock by the Company or any affiliated purchaser (as defined in Rule 10b-18(a)(3) under the Exchange Act) for the three months ended March 31, 2005:

| Three Months Ended | Total number<br>of shares<br>purchased <sup>(1)(2)</sup> | Average price<br>paid per share | Total number of<br>shares purchased as<br>part of publicly<br>announced<br>programs <sup>(1)</sup> | Maximum<br>number of shares<br>that may yet be<br>purchased under<br>the programs <sup>(1)</sup> |
|--------------------|----------------------------------------------------------|---------------------------------|----------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|
| March 31, 2005     |                                                          |                                 |                                                                                                    |                                                                                                  |
| January            | 342                                                      | \$ 76.67                        |                                                                                                    | 6,147,100                                                                                        |
| February           | 702                                                      | 83.83                           |                                                                                                    | 10,000,000                                                                                       |
| March              | 452                                                      | 81.10                           |                                                                                                    | 10,000,000                                                                                       |
| Total              | 1,496                                                    | \$ 81.37                        |                                                                                                    |                                                                                                  |

<sup>(1)</sup> None of the shares purchased by the Company between January 1, 2005 and February 28, 2005 were acquired in open market transactions pursuant to a prior share repurchase program that the Company's Board of Directors approved on February 24, 2004 and publicly announced through the filing of a Form 8-K that same day. The prior share repurchase program authorized the Company to purchase up to 5,000,000 shares from March 1, 2004 to February 28, 2005. The Board of Directors also granted authority to the Board's Executive Committee to authorize the purchase of up to an additional 5,000,000 shares (10,000,000 shares in total) on or prior to February 28, 2005 to the extent the Executive Committee determines it appropriate.

On February 22, 2005, our Board of Directors approved a new share repurchase program substantially similar to the prior program. None of the shares purchased by the Company between March 1, 2005 and March 31, 2005 were acquired in open market transactions pursuant to the new share repurchase program. The new share repurchase program authorizes the Company to purchase up to 5,000,000 shares from March 1, 2005 to February 28, 2006. The Board of Directors also granted authority to the Board's Executive Committee to authorize the purchase of up to an additional 5,000,000 shares (10,000,000 shares in total) on or prior to February 28, 2006 to the extent the Executive Committee determines it appropriate.

<sup>(2)</sup> The Company purchased all of the 1,496 shares between January 1, 2005 and March 31, 2005 from the Company's employees in connection with the exercise of stock options issued under the Company's long-term incentive plans. The employees sold these shares to the Company in payment of the exercise price of the options exercised.

**Item 3. DEFAULTS UPON SENIOR SECURITIES.**

None.

**Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.**

None.

**Item 5. OTHER INFORMATION.**

None.

**Item 6. EXHIBITS.**

**(a) Exhibits**

- 2.1 Agreement and Plan of Merger dated March 15, 2005 among the Company, ACCO World Corporation, Gemini Acquisition Sub, Inc. and General Binding Corporation incorporated by reference herein to Exhibit 2.1 to the Company's Current Report on Form 8-K dated March 21, 2005.
- 2.2 Distribution Agreement dated March 15, 2005 between the Company and ACCO World Corporation incorporated by reference herein to Exhibit 2.2 to the Company's Current Report on Form 8-K dated March 21, 2005.
- 10.1 Long-Term Incentive Plan Payment Matrix for the 2005-2007 payment period incorporated by reference herein to Exhibit 10.1 to the Company's Current Report on Form 8-K dated February 23, 2005.\*
- 10.2 Voting Agreement dated March 15, 2005 among the Company, ACCO World Corporation and Lane Industries, Inc. incorporated by reference herein to Exhibit 10.1 to the Company's Current Report on Form 8-K dated March 21, 2005.
- 10.3 Fortune Brands, Inc. 2005 Non-Employee Director Stock Plan incorporated herein by reference to Exhibit A to Fortune Brands, Inc.'s Definitive Proxy Statement filed on March 14, 2005 in connection with its 2005 Annual Meeting of Stockholders.\*
- 12 Statement re computation of ratio of earnings to fixed charges.
- 31.1 Certificate of Chief Executive Officer Required Under Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certificate of Chief Financial Officer Required Under Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Joint CEO/CFO Certificate Required Under Section 906 of the Sarbanes-Oxley Act of 2002.

---

\* Indicates the exhibit is a management contract or compensatory plan or arrangement.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Quarterly Report to be signed on its behalf by the undersigned, thereunto duly authorized.

**FORTUNE BRANDS, INC.**

(Registrant)

Date: February 17, 2006

By /s/ Craig P. Omtvedt

---

Craig P. Omtvedt

Senior Vice President

and Chief Financial Officer

(Duly authorized officer and

principal financial officer of the

Registrant)

**EXHIBIT INDEX**

**Exhibit**

- 2.1 Agreement and Plan of Merger dated March 15, 2005 among the Company, ACCO World Corporation, Gemini Acquisition Sub, Inc. and General Binding Corporation incorporated by reference herein to Exhibit 2.1 to the Company's Current Report on Form 8-K dated March 21, 2005.
- 2.2 Distribution Agreement dated March 15, 2005 between the Company and ACCO World Corporation incorporated by reference herein to Exhibit 2.2 to the Company's Current Report on Form 8-K dated March 21, 2005.
- 10.1 Long-Term Incentive Plan Payment Matrix for the 2005-2007 payment period incorporated by reference herein to Exhibit 10.1 to the Company's Current Report on Form 8-K dated February 23, 2005.\*
- 10.2 Voting Agreement dated March 15, 2005 among the Company, ACCO World Corporation and Lane Industries, Inc. incorporated by reference herein to Exhibit 10.1 to the Company's Current Report on Form 8-K dated March 21, 2005.
- 10.3 Fortune Brands, Inc. 2005 Non-Employee Director Stock Plan incorporated herein by reference to Exhibit A to Fortune Brands, Inc.'s Definitive Proxy Statement filed on March 14, 2005 in connection with its 2005 Annual Meeting of Stockholders.\*
- 12 Statement re computation of ratio of earnings to fixed charges.
- 31.1 Certificate of Chief Executive Officer Required Under Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certificate of Chief Financial Officer Required Under Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Joint CEO/CFO Certificate Required Under Section 906 of the Sarbanes-Oxley Act of 2002.

---

\* Indicates the exhibit is a management contract or compensatory plan or arrangement.