ChinaNet Online Holdings, Inc. Form DEF 14A April 27, 2012 UNITED STATES

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# SCHEDULE 14A (Rule 14a-101)

# INFORMATION REQUIRED IN PROXY STATEMENT

# **SCHEDULE 14A INFORMATION**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

Filed by the Registrant x Filed by a Party other than the Registrant o

Check the appropriate box:

o Preliminary Proxy Statement
o Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
x Definitive Proxy Statement
o Definitive Additional Materials
o Soliciting Material Pursuant to §240.14a-12

CHINANET ONLINE HOLDINGS, INC. (Name of Registrant as Specified in Its Charter)

(Name of Person(s) Filing Proxy Statement, if Other Than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- x No fee required.
- o Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
- (1) Title of each class of securities to which transaction applies:
- (2) Aggregate number of securities to which transaction applies:
- (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
- (4) Proposed maximum aggregate value of transaction:
- (5) Total fee paid:

| 0   | Fee paid previously with preliminary materials:  |
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|     | Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing hich the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the or Schedule and the date of its filing.  Amount Previously Paid: |
| (2) | Form, Schedule or Registration Statement No.:  |
| (3) | Filing Party:  |
| (4) | Date Filed:  |
|     |  |
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# CHINANET ONLINE HOLDINGS, INC.

No. 3 Min Zhuang Road, Building 6 Yu Quan Hui Gu Tuspark, Haidian District Beijing, PRC 100195

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# NOTICE OF ANNUAL MEETING OF STOCKHOLDERS to be held on June 15, 2012

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#### TO THE STOCKHOLDERS OF CHINANET ONLINE HOLDINGS, INC.:

The Annual Meeting of the stockholders of ChinaNet Online Holdings, Inc., a Nevada corporation (the "Company"), will be held on June 15, 2011, at 2:00 p.m. local time, at No. 3 Min Zhuang Road, Building 6, Yu Quan Hui Gu Tuspark, Haidian District, Beijing, PRC 100195, for the following purposes:

- 1. To elect five directors;
- 2. To ratify the appointment of Marcum Bernstein & Pinchuk LLP, as the Company's independent accountants, for the fiscal year ending December 31, 2012; and
- 3. To transact any other business as may properly be presented at the Annual Meeting or any adjournment thereof.

A proxy statement, providing information, and a form of proxy to vote, with respect to the foregoing matters accompany this notice.

By Order of the Board of Directors,

/s/Handong Cheng Handong Cheng Chairman of the Board, Chief Executive Officer and President

Dated: April 27, 2012

#### **IMPORTANT**

Whether or not you expect to attend the Annual Meeting, please complete, date, and sign the accompanying proxy, and return it promptly in the enclosed return envelope. If you grant a proxy, you may revoke it at any time prior to the Annual Meeting, vote a subsequent proxy, or vote in person at the Annual Meeting.

PLEASE NOTE: If your shares are held in street name, your broker, bank, custodian, or other nominee holder cannot vote your shares in the election of directors, unless you direct the nominee holder how to vote, by marking your proxy

card.

# CHINANET ONLINE HOLDINGS, INC.

No. 3 Min Zhuang Road, Building 6 Yu Quan Hui Gu Tuspark, Haidian District Beijing, PRC 100195

PROXY STATEMENT

for Annual Meeting of Stockholders to be held on June 15, 2012

#### PROXY SOLICITATION

ChinaNet Online Holdings, Inc., a Nevada corporation (the "Company") is soliciting proxies on behalf of the Board of Directors (the "Board") in connection with the annual meeting of stockholders on June 15, 2012 and at any adjournment thereof. The Company will bear the entire cost of preparing, assembling, printing and mailing this Proxy Statement, the accompanying proxy, and any additional material that may be furnished to stockholders. Proxies also may be solicited through the mails or direct communication with certain stockholders or their representatives by Company officers, directors, or employees, who will receive no additional compensation therefor.

May 11, 2012 is the approximate date on which this Proxy Statement and the accompanying form of proxy are first being sent to stockholders.

## GENERAL INFORMATION ABOUT VOTING

Record Date, Outstanding Shares, and Voting Rights

As of April 25, 2012, the record date for the meeting, the Company had outstanding 22,186,540 shares of Common Stock being the class of stock entitled to vote at the meeting. Each share of Common Stock entitles its holder to one vote.

Procedures for Voting or Revoking Proxies

You may vote your proxy by completing, dating, signing, and mailing the accompanying form of proxy in the return envelope provided. The persons authorized by any of those means to vote your shares will vote them as you specify or, in absence of your specification, as stated on the form of proxy.

You may revoke any proxy by notifying the Company in writing at the above address, ATTN: Secretary, or by voting a subsequent proxy or in person at the meeting.

#### Attending the Meeting

You may obtain directions to the meeting at www.chinanet-online.com or by writing to the Company at the above address, ATTN: Secretary. If you attend the meeting, you may vote there in person, regardless of whether you have voted by any of the other means mentioned in the preceding paragraph.

# Required Votes

The vote of the holders of a majority of the shares entitled to vote and represented at the meeting is required to approve all matters to be considered at the meeting.

#### SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth certain information regarding beneficial ownership of Common Stock, as of the record date of the meeting, by each of the Company's directors and executive officers; all executive officers and directors as a group, and each person known to the Company to own beneficially more than 5% of Company's Common Stock. Except as otherwise noted, the persons identified have sole voting and investment powers with respect to their shares.

|   | Common Stock |            |    |
|---|--------------|------------|----|
|   | Number       | Percent    |    |
| Name of Beneficial Owner (1)                                | of Shares    | of Class(2 | 2) |
| Handong Cheng (3)(5)  | 7,617,667    | 34.24      | %  |
| Zhige Zhang (3)(6)  | 7,552,657    | 34.02      | %  |
| George Kai Chu(7)   | 81,610       | *          |    |
| Min Hu(8)   | 50,160       | *          |    |
| Hongli Xu   | 140          | *          |    |
| Huamin Wu(9)  | 125,000      | *          |    |
| Zhiqing Chen(10)  | 55,000       | *          |    |
| Watanabe Mototake(11)                                       | 55,000       | *          |    |
| Douglas MacLellan(12)                                       | 94,000       | *          |    |
| All Directors and Executive Officers as a Group (9 persons) | 8,153,327    | 36.43      | %  |
| Rise King Investments Limited(3)(4)                         | 7,477,907    | 33.70      | %  |
| Star (China) Holdings Limited (13)                          | 1,279,080    | 5.77       | %  |
| Clear Jolly Holdings Limited (14)                           | 1,279,080    | 5.77       | %  |
| Xuanfu Liu(3)   | 7,477,907    | 33.70      | %  |
| Sansar Capital Management, L.L.C. (15)                      | 2,222,473    | 9.80       | %  |

<sup>\*</sup> Less than one percent.

- (1) The address of each director and executive officer is c/o ChinaNet Online Holdings, Inc., No. 3 Min Zhuang Road, Building 6, Yu Quan Hui Gu Tuspark, Haidian District, Beijing PRC 100195.
- (2) Beneficial ownership is determined in accordance with the rules of the SEC and generally includes voting or investment power with respect to securities. Shares of Common Stock subject to securities anticipated to be exercisable or convertible at or within 60 days of April 25, 2012, are deemed outstanding for computing the percentage of the person holding such option or warrant but are not deemed outstanding for computing the percentage of any other person. The indication herein that shares are anticipated to be beneficially owned is not an admission on the part of the listed stockholder that he, she or it is or will be a direct or indirect beneficial owner of those shares.

- (3) Rise King Investments Limited ("Rise King") is collectively owned by Handong Cheng, Xuanfu Liu and Zhige Zhang. As a result, Mr. Cheng, Mr. Liu and Mr. Zhang may be deemed to be beneficial owners of the shares of our common stock held by Rise King. Each of Mr. Cheng, Mr. Liu and Mr. Zhang disclaim such beneficial ownership, and nothing herein shall be deemed to be an admission that Mr. Cheng, Mr. Liu or Mr. Zhang is the beneficial owner of any such shares for any purpose. Information regarding this beneficial owner is furnished in reliance upon the Schedule 13D/A, dated April 2, 2011.
- (4) The business address of Rise King Investments Limited is P.O. Box 957, Offshore Incorporations Center, Road Town, Tortola, British Virgin Islands. Information regarding this beneficial owner is furnished in reliance upon its Schedule 13D/A, dated April 2, 2011.
- (5) Consists of (i) 7,477,907 shares of common stock owned by Rise King and which are deemed to be beneficially owned by Mr. Cheng; (ii) 79,920 shares of common stock owned directly by Mr. Cheng; and (iii) options to purchase up to 59,840 shares of the Company's common stock that are exercisable within 60 days from the date hereof.
- (6) Consists of (i) 7,477,907 shares of common stock of which are owned by Rise King and which are deemed to be beneficially owned by Mr. Zhang; (ii) 58,250 shares of common stock held directly by Mr. Zhang; and (iii) options to purchase up to 16,500 shares of the Company's common stock that are exercisable within 60 days from the date hereof.
- (7) Consists of (i) 73,870 shares of common stock and (ii) options to purchase up to 7,740 shares of the Company's common stock that are exercisable within 60 days from the date hereof.
- (8) Consists of (i) 26,720 shares of common stock and (ii) options to purchase up to 23,440 shares of the Company's common stock that are exercisable within 60 days from the date hereof.
- (9) Consists of (i) 95,000 shares of common stock and (ii) options to purchase up to 30,000 shares of the Company's common stock that are exercisable within 60 days from the date hereof.
- (10) Consists of (i) 50,000 shares of common stock and (ii) options to purchase up to 5,000 shares of the Company's common stock that are exercisable within 60 days from the date hereof.
- (11) Consists of (i) 50,000 shares of common stock and (ii) options to purchase up to 5,000 shares of the Company's common stock that are exercisable within 60 days from the date hereof.
- (12) Consists of (i) 50,000 shares of common stock and (ii) options to purchase up to 44,000 shares of the Company's common stock that are exercisable within 60 days from the date hereof.
- (13) The business address of Star (China) Holdings Limited is P.O. Box 957, Offshore Incorporations, Center, Road Town, Tortola, British Virgin Islands. Information regarding this beneficial owner is furnished in reliance upon its Schedule 13D, dated July 6, 2009.
- (14) The business address of Clear Jolly Holdings Limited is P.O. Box 957, Offshore Incorporations Center, Road Town, Tortola, British Virgin Islands. Information regarding this beneficial owner is furnished in reliance upon its Schedule 13D, dated July 6, 2009.
- (15) Consists of (i) 1,722,473 shares of Common Stock and (ii) Series A-2 Warrants to purchase up to 500,000 shares, in the aggregate, of our Common Stock, subject to a 9.99% limitation on beneficial ownership of our Common Stock. Percentage is computed assuming exercise of warrants held by the identified group, only. Mr. Sanjay Motwani, portfolio manager has voting and dispositive power over the shares held by Sansar Capital Management. Mr. Motwani may be deemed to beneficially own the shares of Common Stock held by Sansar Capital

Management. Mr. Motwani disclaims beneficial ownership of such shares. The business address of Sansar Capital Management is 16 Raffles Quay #40-02, Hong Leong Building, Singapore 048581. Information regarding this beneficial owner is furnished in reliance upon its Schedule 13G, dated February 14, 2012.

#### PROPOSAL 1

#### **ELECTION OF DIRECTORS**

#### Nominees of the Board of Directors

The Board, upon the recommendation of the Nominating and Corporate Governance Committee, has nominated the persons identified below for election as directors, to serve until the next annual meeting and until their successors have been elected and qualified, unless such directors resign or are terminated prior thereto. If any nominee becomes unavailable for election, which is not expected, the persons named in the accompanying proxy intend to vote for any substitute whom the Board nominates.

|                   |     | Other positions with Company; other directorships            | Has served as Company |
|-------------------|-----|--|-----------------------|
| Name              | Age | held in last five years                                      | director since        |
| Handong Cheng     | 41  | Chairman of the Board, Chief Executive Officer and President | September 2007        |
| Zhige Zhang       | 37  | Chief Financial Officer, Treasurer and Director              | January 2009          |
| Watanabe Mototake | 70  | Independent Non-Executive Director                           | November 2009         |
| Zhiqing Chen      | 39  | Independent Non-Executive Director                           | November 2009         |
| Douglas MacLellan | 56  | Independent Non-Executive Director                           | November 2009         |

The business experience during the last five years of each of these individuals is as follows:

Handong Cheng, Chairman of the Board. Chief Executive Officer and President. Mr. Cheng has served as Chief Executive Officer of ChinaNet since September 2007. Prior to that role, from October 2003 to September 2007, Mr. Cheng acted as President of ChinaNet Online Advertising Limited. Mr. Cheng holds an EMBA from Guanghua School of Management at the Beijing University, and a degree in economic law from the College of Law of Wuhan University.

Zhige Zhang, Chief Financial Officer, Treasurer and Director. Mr. Zhang has served as Chief Financial Officer of ChinaNet since January 2009. Prior to that role, from January 2008 to January 2009, Mr. Zhang served as Executive Director of ChinaNet Online Media Group Limited. From January 2007 to December 2007, Mr. Zhang was Director and Vice President of Fu Jian Rong Ji Software Limited Corporation, a software company. From August 2002 to December 2006, Mr. Zhang acted as Chief Operating Officer of Beijing HSHZ Information System Engineering Company, a computer technology company. Mr. Zhang holds a degree in industry design from Guilin University of Electronic Technology.

Zhiqing Chen, Director. Mr. Chen has been a partner at Chen & Partners Law Firm since July 2010. From January 2002 to June 2010, Mr. Chen was a partner at Jin Mao P.R.C. Lawyers in Shanghai, a law firm specializing in corporate law, including foreign investments and mergers and acquisitions. Mr. Chen's clients include local PRC enterprises as well as international corporations. Prior to joining the Company, Mr. Chen served as a non-management director for Shanghai Fumai Investment Management Co., Ltd., Shanghai Zhijinwu Investment Management Co., Ltd., and Shanghai Merciful Groups Co., Ltd. Mr. Chen received a bachelor's degree in international law from East China University and an EMBA degree from Peking University.

Watanabe Mototake, Director. Mr. Watanabe serves as a corporate advisor to SJI, Inc. (Jasdaq Market), a provider of computer and computer peripheral equipment and software merchant wholesaler, and has served in several capacities there since July 2005, including operating officer, manager of the president's office and corporate auditor. From June 2007 to June 2008, Mr. Watanabe served as the Corporate Auditor for SJ Holdings, Inc., a provider of information services such as system development and provision of system-related consulting and maintenance support

services. From April 2000 to April 2005, Mr. Watanabe served as the executive director for TCC Inc., a power conversion company specializing in high quality connectors and adapters for the RF connector industry. Mr. Watanabe graduated in 1966 from Chuo University Faculty of Commerce in Japan.

Douglas MacLellan, Director. Mr. MacLellan currently serves as chairman and chief executive officer at Radient Pharmaceuticals Corporation. (OTCQB: RXPC.PK), a vertically integrated specialty pharmaceutical company, and also serves as president and chief executive officer for the MacLellan Group, an international financial advisory firm established in 1992, where he advises clients on strategic planning, operational activities, corporate finance, economic policy, asset allocation and mergers & acquisitions. From August 2005 to May 2009, Mr. MacLellan was co-founder and vice chairman at Ocean Smart, Inc., a Canadian based aquaculture company. From February 2002 to September 2006, Mr. MacLellan served as chairman and co-founder at Broadband Access MarketSpace, Ltd., a China based IT advisory firm, and was also co-founder at Datalex Corp., a software and IT company specializing in mainframe applications, from February 1997 to May 2002. Mr. MacLellan has an MA and a BA from the University of Southern California in economic and international relations.

The business experience during at least the last five years of the Company's executive officers not included above is as follows:

George Kai Chu, Chief Operating Officer and Secretary. Mr. Chu has been our Chief Operating Officer and Secretary since May 2010. From December 2007 to May 2010, Mr. Chu served as the Special Assistant to the Chairman of Dachan Food (Asia) Ltd. in Beijing and also served at Dachan Food as the Head of the Beijing and Hubei Operations. From June 2007 to December 2007, Mr. Chu acted as Business Advisor to the Chinese Aviation and Space Industry Development Association (CASIDA) in Taipei. From January 2005 to June 2007, Mr. Chu served as a Senior Manager at the Royal Bank of Canada Financial Group, Asset Management in Vancouver, Toronto and New York. Mr. Chu has a BBA from Simon Fraser University.

Ms. Min Hu, Vice President, Head of Television Operations. Ms. Hu has been our Vice President, Head of Television Operations since May, 2010. From June 2006 to May 2010, Ms. Hu acted as our Sales Director of ChinaNet Television.

Hongli Xu, Chief Technology Officer. Mr. Xu has served as our Chief Technology Officer since January 2009. From January 2007 to January 2009, Mr. Xu was Project Manager at Precom Information System Co., Ltd., a provider of business telephones, structured cabling and fiber optics solutions. From January 2004 to January 2007, Mr. Xu served as Project Manager at ThinkingPower Technology Co., Ltd., an e-government software company focused on the broadcasting and television industry, where Mr. Xu oversaw the development and management of a full suite of software products designed to improve government interactions with citizens and businesses. Mr. Xu created the first B2B website in China, "CCEC.com." Mr. Xu holds a Bachelor Degree in Software from Dalian University of Technology.

Ms. Huamin Wu, Vice President, Head of 28.com. Ms. Wu has been our Vice President, Head of 28.com since May 2010. From March 2009 to May 2010, Ms. Wu acted as Deputy General Manager, 28.com. From June 2007 to March 2009, Ms. Wu worked for the internet media department of 28.com. From October 2005 to June 2007, Ms. Wu worked for the human resources department of 28.com.

No director or executive officer is related to any other director or executive officer.

The Board has determined that Watanabe Mototake, Zhiqing Chen and Douglas MacLellan are "independent" under the current independence standards of Rule 5605(a)(2) of the Marketplace Rules of The NASDAQ Stock Market, LLC and meet the criteria set forth in Rule 10A(m)(3) under the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

**Board Operations** 

**Board Leadership Structure** 

Mr. Handong Cheng holds the positions of chief executive officer and chairman of the Board of the Company. The Board believes that Mr. Cheng's services as both chief executive officer and chairman of the Board is in the best interest of the Company and its stockholders. Mr. Cheng possesses detailed and in-depth knowledge of the issues, opportunities and challenges facing the Company in the advertising and media industry and its business and is thus best positioned to develop agendas that ensure that the Board's time and attention are focused on the most critical matters relating to the business of the Company. His combined role enables decisive leadership, ensures clear accountability, and enhances the Company's ability to communicate its message and strategy clearly and consistently to the Company's stockholders, employees and customers.

The Board has not designated a lead director. Given the limited number of directors comprising the Board, the independent directors call and plan their executive sessions collaboratively and, between meetings of the Board, communicate with management and one another directly. Under these circumstances, the directors believe designating a lead director to take on responsibility for functions in which they all currently participate might detract from rather than enhance performance of their responsibilities as directors.

## **Director Qualifications**

The Company seeks directors with established strong professional reputations and experience in areas relevant to the strategy and operations of our businesses. The Company also seeks directors who possess the qualities of integrity and candor, who have strong analytical skills and who are willing to engage management and each other in a constructive and collaborative fashion, in addition to the ability and commitment to devote time and energy to service on the Board and its committees. We believe that all of our directors meet the foregoing qualifications.

The Nominating and Corporate Governance Committee and the Board believe that the leadership skills and other experience of the Board members, as described below, provide the Company with a range of perspectives and judgment necessary to guide our strategies and monitor their execution.

Handong Cheng. Mr. Cheng is the founder of the Company and has been serving the franchise and advertising media industries for more than ten years. In 2003, he participated in the establishment of Beijing ChinaNet Online Advertising limited and Business Opportunity Online (Beijing) Networking Technology Ltd. (www.28.com), an entity engaged in operational, administration and management activities. Mr. Cheng has contributed to the Board's strong leadership and vision for the development of the Company.

Zhige Zhang. Mr. Zhang has years of experience in capital markets, financial and software development management. Prior joining the Company, he was responsible for marketing and investment operations at Konka Group. In 2001, Mr. Zhang started working in the software and network technology industry integrating with new advertising technology from PRECOM, who has wealth of experience in software development management and the network technology advertising industry.

Douglas MacLellan. Mr. MacLellan has been working in China since 1983 and has experience with joint venture and wholly-foreign owned enterprise structuring. In addition, Mr. MacLellan has over fourteen years of active audit committee chair experience.

Zhiqing Chen. Mr. Chen contributes to the Board extensive legal knowledge with respect to foreign investments and mergers and acquisitions. Mr. Chen also has experience working with PRC enterprises and international corporations.

Mototake Watanabe. Mr. Watanabe has over twelve years of experience in management, finance, business strategy and audit.

Meetings of the Board of Directors

The Board held ten meetings during 2011. During 2011, no director attended fewer than 75% of the meetings of the Board and Board committees of which the director was a member.

The Company's directors are expected to attend board meetings as frequently as necessary to properly discharge their responsibilities and to spend the time needed to prepare for each such meeting. The Company's directors are expected to attend annual meetings of stockholders, but we do not have a formal policy requiring them to do so. All of our directors attended the 2011 annual meeting of stockholders.

#### Code of Ethics

The Company adopted a Code of Ethics applicable to its directors, officers and employees on December 21, 2009. The Code of Ethics is designed to deter wrongdoing and to promote ethical conduct and full, fair, accurate, timely and understandable reports that the Company files or submits to the Securities and Exchange Commission and others. A printed copy of the Code of Ethics may be obtained free of charge by writing to us at our headquarters located at No. 3 Min Zhuang Road, Building 6, Yu Quan Hui Gu Tuspark, Haidian District, Beijing, PRC 100195 or on our website, www.chinanet-online.com.

#### **Board Committees**

The Board has a standing audit, compensation, and nominating and corporate governance committee, comprised solely of independent directors. Each committee has a charter, which is available at the Company's website, www.chinanet-online.com.

#### **Audit Committee**

The Audit Committee, which is established in accordance with Section 3(a)(58)(A) of the Exchange Act, engages Company's independent accountants, reviewing their independence and performance; reviews the Company's accounting and financial reporting processes and the integrity of its financial statements; the audits of the Company's financial statements and the appointment, compensation, qualifications, independence and performance of the Company's independent auditors; the Company's compliance with legal and regulatory requirements; and the performance of the Company's internal audit function and internal control over financial reporting. The Audit Committee held four meetings during 2011.

The members of the Audit Committee are Douglas MacLellan, Chair, Zhiqing Cheng, and Mototake Watanabe. The Board has determined that Douglas MacLellan is an audit committee financial expert, as defined in the Exchange Act.

#### Audit Committee Report

With respect to the audit of the Company's financial statements for the year ended December 31, 2011, the Audit Committee:

- Ÿ reviewed and discussed the audited financial statements with management;
- Ÿ discussed with the Company's independent accountants the matters required to be discussed by the statement on Auditing Standards No. 61, as amended (AICPA, Professional Standards, Vol. 1, AU section 380), as adopted by the Public Company Accounting Oversight Board in Rule 3200T; and
- Ÿ received the written disclosures and the letter from the independent accountant required by applicable requirements of the Public Company Accounting Oversight Board regarding the independent accountant's communications with the Audit Committee concerning independence and has discussed with the independent accountant the independent accountant's independence.

Based upon the foregoing review and discussion, the Audit Committee recommended to the Board that the audited financial statements be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011, which was filed on April 16, 2012.

Douglas MacLellan, Chair

Zhiqing Chen

Mototake Watanabe

## **Compensation Committee**

The Compensation Committee reviews annually the Company's corporate goals and objectives relevant to the officers' compensation, evaluates the officers' performance in light of such goals and objectives, determines and approves the officers' compensation level based on this evaluation; makes recommendations to the Board regarding approval, disapproval, modification, or termination of existing or proposed employee benefit plans, makes recommendations to the Board with respect to non-CEO and non-CFO compensation and administers the Company's incentive-compensation plans and equity-based plans. The Compensation Committee has the authority to delegate any of its responsibilities to subcommittees as it may deem appropriate in its sole discretion. The chief executive officer of the Company may not be present during voting or deliberations of the Compensation Committee with respect to his compensation. The Company's executive officers do not play a role in suggesting their own salaries. Neither the Company nor the Compensation Committee has engaged any compensation consultant who has a role in determining or recommending the amount or form of executive or director compensation. The Compensation Committee held two meetings during 2011.

The members of the Compensation Committee are Douglas MacLellan, Chair, Zhiqing Chen, and Mototake Watanabe.

Nominating and Corporate Governance Committee

The Nominating and Corporate Governance Committee assists the Board in identifying qualified individuals to the Board as its nominees for election as directors, in determining the composition of the Board, and in assessing the Board's effectiveness. The Nominating and Corporate Governance Committee did not hold any meetings during 2011.

The members of the Nominating and Corporate Governance Committee are Zhiqing Chen, Chair, Douglas MacLellan, and Mototake Watanabe.

The Nominating and Corporate Governance Committee will consider director candidates recommended by security holders. Potential nominees to the Board are required to have such experience in business or financial matters as would make such nominee an asset to the Board and may, under certain circumstances, be required to be "independent", as such term is defined under Rule 5605 of the listing standards of NASDAO and applicable SEC regulations. Security holders wishing to submit the name of a person as a potential nominee to the Board must send the name, address, and a brief (no more than 500 words) biographical description of such potential nominee to the Nominating and Corporate Governance Committee at the following address: Nominating and Corporate Governance Committee of the Board of Directors, c/o ChinaNet Online Holdings, Inc., No.3 Min Zhuang Road, Building 6, Yu Quan Hui Gu Tuspark, Haidian District, Beijing, PRC. Potential director nominees will be evaluated by personal interview, such interview to be conducted by one or more members of the Nominating and Corporate Governance Committee, and/or any other method the Nominating and Corporate Governance Committee deems appropriate, which may, but need not, include a questionnaire. The Nominating and Corporate Governance Committee may solicit or receive information concerning potential nominees from any source it deems appropriate. The Nominating and Corporate Governance Committee need not engage in an evaluation process unless (i) there is a vacancy on the Board, (ii) a director is not standing for re-election, or (iii) the Nominating and Corporate Governance Committee does not intend to recommend the nomination of a sitting director for re-election. A potential director nominee recommended by a security holder will not be evaluated differently from any other potential nominee. Although it has not done so in the past, the Nominating and Corporate Governance Committee may retain search firms to assist in identifying suitable director candidates.

The Board does not have a formal policy on Board candidate qualifications. The Board may consider those factors it deems appropriate in evaluating director nominees made either by the Board or stockholders, including judgment, skill, strength of character, experience with businesses and organizations comparable in size or scope to the Company,

experience and skill relative to other Board members, and specialized knowledge or experience. Depending upon the current needs of the Board, certain factors may be weighed more or less heavily. In considering candidates for the Board, the directors evaluate the entirety of each candidate's credentials and do not have any specific minimum qualifications that must be met. "Diversity," as such, is not a criterion that the Committee considers. The directors will consider candidates from any reasonable source, including current Board members, stockholders, professional search firms or other persons. The directors will not evaluate candidates differently based on who has made the recommendation.

#### **Stockholder Communications**

Stockholders can mail communications to the Board, c/o Secretary, ChinaNet Online Holdings, Inc., No.3 Min Zhuang Road, Building 6, Yu Quan Hui Gu Tuspark, Haidian District, Beijing, PRC, who will forward the correspondence to each addressee.

Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act of 1934 requires the Company's directors and executive officers and any beneficial owner of more than 10% of any class of Company equity security to file reports of ownership and changes in ownership with the Securities and Exchange Commission and furnish copies of the reports to the Company. Based solely on the Company's review of copies of such forms and written representations by Company's executive officers and directors received by it, the Company believes that during 2011, all such reports were filed timely, except that each of (i) Mr. Xu and Mmes. Hu and Wu failed to file a Form 3 and (ii) Messrs. Cheng, Zhang, Chu, Chen, Mototake and MacLellan and Mmes. Hu and Wu failed to file one Form 4.

# **Executive Compensation**

Our Board of Directors has not adopted or established a formal policy or procedure for determining the amount of compensation paid to our executive officers. No pre-established, objective performance goals or metrics have been used by the Board of Directors in determining the compensation of our executive officers.

# Elements of Compensation

Our executive officers receive a base salary to compensate them for services rendered during the year. In additional to their base salary, we also provide equity incentives to attract and retain executive talent for the Company's continued success.

Base Salary and Bonus. The value of base salary and bonus for each our executive reflects his skill set and the market value of that skill set in the sole discretion of the Board of Director.

Equity Incentives. The ChinaNet Online Holdings, Inc. 2011 Omnibus Securities and Incentive Plan (the "2011 Plan") provides for the granting of distribution equivalent rights, incentive stock options, non-qualified stock options, performance share awards, performance unit awards, restricted stock awards, restricted stock unit awards, stock appreciation rights, tandem stock appreciation rights, unrestricted stock awards or any combination of the foregoing, as may be best suited to the circumstances of the particular employee, director or consultant as provided therein (the "Awards"). Certain Awards are intended to qualify as "incentive stock options" within the meaning of the Internal Revenue Code (the "Code"). The 2011 Plan was approved by our stockholders on June 15, 2011.

Retirement Benefits. Our executive officers are not presently entitled to company-sponsored retirement benefits.

Perquisites. We have not provided our executive officers with any material perquisites and other personal benefits and, therefore, we do not view perquisites as a significant or necessary element of our executive's compensation.

Deferred Compensation. We do not provide our executives the opportunity to defer receipt of annual compensation.

#### **Summary Compensation Table**

The following table sets forth information regarding compensation of the named executive officers for each of the two fiscal years in the period ended December 31, 2011.

#### SUMMARY COMPENSATION OF NAMED EXECUTIVE OFFICERS

| Name and Principal Position |      | Salary | Stock<br>Awards | Option<br>Awards |         |
|-----------------------------|------|--------|-----------------|------------------|---------|
|                             | Year | (\$)   | (\$)(1)         | (\$)(2)          | Total   |
| Handong Cheng               |      |        |                 |                  |         |
| (Principal Executive        |      |        |                 |                  |         |
| Officer)                    | 2011 | 35,390 | 91,109 (3)      | 22,141 (4)       | 148,640 |
|                             | 2010 | 33,649 | -               | -                | 33,649  |
| Huamin Wu (Vice             |      |        |                 |                  |         |
| President, Head of          |      |        |                 |                  |         |
| 28.com)                     | 2011 | 22,930 | 108,152(3)      | 11,100 (4)       | 142,182 |
|                             | 2010 | 20,564 | -               | -                | 20,564  |
| George Kai Chu (Chief       |      |        |                 |                  |         |
| Operating Officer and       |      |        |                 |                  |         |
| Secretary)                  | 2011 | 30,165 | 84,212 (3)      | 2,864 (4)        | 117,241 |
|                             | 2010 | 17,411 | -               | -                | 17,411  |

- (1) The aggregate grant date fair value of the restricted stock awarded to each named executive officer is computed in accordance with FASB ASC Topic 718.
- (2) The aggregate grant date fair value of the options awarded to each named executive officer is computed in accordance with FASB ASC Topic 718.
- (3) Shares are not transferrable until May 31, 2012. Beginning on May 31, 2012, such shares will be transferrable upon the earlier to occur of (a) the date upon which the closing price of the Company's common stock equals or exceeds \$2.50 for five consecutive trading days and (b) November 30, 2013.
- (4) Options were fully vested when awarded and expire on November 29, 2021.

Our executive officers are reimbursed by us for any out-of-pocket expenses incurred in connection with activities conducted on our behalf. There is no limit on the amount of these out-of-pocket expenses and there will be no review of the reasonableness of such expenses by anyone other than our Board, which includes persons who may seek reimbursement, or a court of competent jurisdiction if such reimbursement is challenged.

#### **Employment Agreements**

On May 20, 2010, we, through Rise King Century Technology Development (Beijing) Co., Ltd., our indirect wholly owned subsidiary ("Rise King WFOE"), entered into an employment agreement with Mr. Handong Cheng (the "Cheng Employment Agreement"), which provided that Mr. Cheng would serve as Chief Executive Officer. The term of the Cheng Employment Agreement is for a period of ten years, unless earlier terminated as set forth in the Cheng Employment Agreement. Mr. Cheng's salary during the term of the Cheng Employment Agreement shall be determined by Rise King WFOE. Rise King WFOE shall determine, in its discretion, to pay Mr. Cheng a bonus. Subject to certain exceptions, either of Rise King WFOE or Mr. Cheng may terminate the Cheng Employment Agreement upon 30 days' prior written notice. Mr. Cheng also executed a standard confidentiality and non-competition agreement.

On May 20, 2010, we, through Business Opportunity Online (Beijing) Network Technology Ltd., our indirect wholly owned subsidiary ("Business Opportunity Online"), entered into an employment agreement with Ms. Huamin Wu (the "Wu Employment Agreement"), which provided that Ms. Wu would serve as General Manager. The term of the Wu

Employment Agreement is for a period of five years, unless earlier terminated as set forth in the Wu Employment Agreement. Ms. Wu's salary during the term of the Wu Employment Agreement shall be determined by Business Opportunity Online. Business Opportunity Online shall determine, in its discretion, to pay Ms. Wu a bonus. Subject to certain exceptions, either of Business Opportunity Online or Ms. Wu may terminate the Wu Employment Agreement upon 30 days' prior written notice. Ms. Wu also executed a standard confidentiality and non-competition agreement.

On May 20, 2010, we, through Rise King WFOE, entered into an employment agreement with Mr. George Kai Chu (the "Chu Employment Agreement"), which provided that Mr. Chu would serve as Chief Operating Officer. The term of the Chu Employment Agreement was initially for one year. On May 22, 2011 the Chu Employment Agreement was extended for an additional five years, unless earlier terminated as set forth in the Chu Employment Agreement. Mr. Chu's salary during the term of the Chu Employment Agreement shall be determined by Rise King WFOE. Rise King WFOE shall determine, in its discretion, to pay Mr. Chu a bonus. Subject to certain exceptions, either of Rise King WFOE or Mr. Chu may terminate the Chu Employment Agreement upon 30 days' prior written notice. Mr. Chu also executed a standard confidentiality and non-competition agreement.

The Company does not have change-in-control agreements with any of its directors or executive officers, and the Company is not obligated to pay severance or other enhanced benefits to executive officers upon termination of their employment.

|                  | OUTSTANDING EQUITY AWARDS AT FISCAL 2011 YEAR END OPTION AWARDS STOCK AWARDS |              |                   |       |                       |             |             |                   | C                |
|------------------|--|--------------|-------------------|-------|-----------------------|-------------|-------------|-------------------|------------------|
|                  | OI HON AWARDS  |              |                   |       |                       |             |             | AWARD             |                  |
|                  |  |              |                   |       |                       |             |             |                   | Equity Incentive |
|                  |  |              |                   |       |                       |             |             |                   | Plan             |
|                  |  |              |                   |       |                       |             |             | Equity            |                  |
|                  |  |              |                   |       |                       |             |             | Incentive         | Awards:          |
|                  |  |              |                   |       |                       |             |             | Plan              |                  |
|                  |  |              |                   |       |                       |             |             |                   | or               |
|                  |  |              |                   |       |                       |             | Montrat     | Awards:<br>Number | Value            |
|                  |  |              | Danie.            |       |                       | NIl. a      |             | of                |                  |
|                  |  |              | Equity Incentive  |       |                       | Number of   |             | Unearned          | of               |
|                  |  |              | Plan              |       |                       |             | of          |                   |                  |
|                  |  |              |                   |       |                       | Shares      | Shares      | Shares,           | Shares,          |
|                  | Number   | N            | Awards:<br>Number |       |                       | or<br>Unite | or<br>Unite | Units             | Units            |
|                  | of   | Number<br>of | of                |       |                       | Units<br>of | Units of    | or<br>Other       | or<br>Other      |
|                  |  |              | Securities        |       |                       | Stock       | Stock       |                   |                  |
|                  | Underlying 1   |              |                   |       |                       | That        | That        | Rights<br>That    | Rights<br>That   |
|                  | Unexercised  |              |                   |       |                       | Have        | Have        | Have              | Have             |
|                  | Options  |              | Unearned          |       | Option                | Not         | Not         | Not               | Not              |
|                  | Options<br>(#)   | (#)          | Options           | Price | Expiration Expiration |             | Vested      | Vested            | Vested           |
| Name             | Exercisabl <b>&amp;</b>  | ` /          |                   | (\$)  | Date                  | (#)         | (\$)        | (#)               | (\$)             |
| Handong          | LACICISAUIC  | IICACICISAU  | $\pi$             | (Ψ)   | Date                  | (π)         | (Ψ)         | (π)               | (Ψ)              |
| Cheng            |  |              |                   |       |                       |             |             |                   |                  |
| (Principal       |  |              |                   |       |                       |             |             |                   |                  |
| Executive        |  |              |                   |       |                       |             |             |                   |                  |
| Officer)         | 59,840   | _            | _                 | 1.20  | November 29, 202      | 21 -        | _           | _                 | _                |
| Huamin Wu        | 37,010   |              |                   | 1.20  | 1101011001 29, 202    | 71          |             |                   |                  |
| (Vice President, |  |              |                   |       |                       |             |             |                   |                  |
| Head of          |  |              |                   |       |                       |             |             |                   |                  |
| 28.com)          | 30,000   | _            | _                 | 1.20  | November 29, 202      | 21 -        | _           | _                 | _                |
| George Kai       | 20,000   |              |                   | 1.20  | 1,0,0111001 25, 201   |             |             |                   |                  |
| Chu (Chief       |  |              |                   |       |                       |             |             |                   |                  |
| Operating        |  |              |                   |       |                       |             |             |                   |                  |
| Officer and      |  |              |                   |       |                       |             |             |                   |                  |
| Secretary)       | 7,740  | -            | -                 | 1.20  | November 29, 202      | 21 -        | _           | -                 | _                |
|                  |  |              |                   |       |                       |             |             |                   |                  |

# Compensation of Directors

The following table sets forth information regarding compensation of each director, other than named executive officers, for fiscal 2011.

|      | FISO       | CAL 2011 D | IRECTOR CO | MPENSATION                        |            |
|------|------------|------------|------------|-----------------------------------|------------|
|      | Fees       | Stock      | Option     | Non-Equity Nonqualified All Other | Total (\$) |
| Name | Earned     | Awards     | Awards     | Incentive Deferred Compensation   |            |
|      | or Paid in | (\$)       | (\$)       | Plan Compensation (\$)            |            |

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|                   | Cash (\$) |            | Co          | mpensati | ion Earnings |   |         |
|-------------------|-----------|------------|-------------|----------|--------------|---|---------|
|                   |           |            |             | (\$)     | (\$)         |   |         |
| Zhige Zhang       | 30,540    | 66,405 (1) | 6,105 (2)   | -        | -            | - | 103,050 |
| Douglas MacLellan | 60,000    | 57,000 (1) | 115,280 (2) | -        | -            | - | 232,280 |
| Zhiqing Chen      | 6,000     | 57,000 (1) | 13,100 (2)  | -        | -            | - | 76,100  |
| Mototaka Watanabe | 6,000     | 57,000 (1) | 13,100 (2)  | -        | -            | - | 76,100  |

- (1) Shares are not transferrable until May 31, 2012. Beginning on May 31, 2012, such shares will be transferrable upon the earlier to occur of (a) the date upon which the closing price of the Company's common stock equals or exceeds \$2.50 for five consecutive trading days and (b) November 30, 2013.
- (2) Options were fully vested when awarded and expire on November 29, 2021.

Certain Relationships and Related Transactions

It is the Company's policy to not enter any transaction (other than compensation arrangements in the ordinary course) with any director, executive officer, employee, or principal stockholder or party related to them, unless authorized by a majority of the directors having no interest in the transaction, upon a favorable recommendation by the Audit Committee (or a majority of its disinterested members).

THE BOARD OF DIRECTORS RECOMMENDS A VOTE "FOR" THE ELECTION OF THE BOARD OF DIRECTORS' NOMINEES.

PLEASE NOTE: If your shares are held in street name, your broker, bank, custodian, or other nominee holder cannot vote your shares in the election of directors, unless you direct the holder how to vote, by marking your proxy card.

#### PROPOSAL 2

#### RATIFICATION OF THE APPOINTMENT OF INDEPENDENT ACCOUNTANTS

The Audit Committee has appointed Marcum Bernstein & Pinchuk LLP as independent accountants for 2012. Representatives of Marcum Bernstein & Pinchuk LLP are expected to be present at the Annual Meeting to respond to appropriate questions and will have an opportunity to make a statement, if they so desire.

In the event the stockholders fail to ratify the selection of Marcum Bernstein & Pinchuk LLP, the Audit Committee will reconsider whether to retain the firm. Even if the selection is ratified, the Audit Committee and the Board, in their discretion, may direct the appointment of a different independent accounting firm at any time during the year if they determine that such a change would be in the best interests of the Company and its stockholders

The practice of Bernstein & Pinchuk LLP ("B&P"), the Company's independent registered public accounting firm, entered into a joint venture agreement with Marcum LLP and formed Marcum Bernstein & Pinchuk LLP ("MarcumBP") in a transaction pursuant to which B&P merged its China operations into Marcum BP and certain of the professional staff of B&P joined MarcumBP as employees of MarcumBP (the "Merger"). Accordingly, and solely as a result of the Merger, effective April 14, 2011 (the "Resignation Date"), B&P effectively resigned as the Company's independent registered public accounting firm and MarcumBP became the Company's independent registered public accounting firm was approved by the Audit Committee of the Company's Board of Directors on April 20, 2011.

There were no disagreements between the Company and B&P on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, from the time of B&P's engagement up to the date of its resignation which disagreements that, if not resolved to B&P's satisfaction, would have caused B&P to make reference to the subject matter of the disagreement in connection with its report issued in connection with the audit of the Company's financial statements. None of the reportable events described under Item 304(a)(1)(v)(A)-(D) of Regulation S-K occurred within the two fiscal years of the Company ended December 31, 2009 and 2010 and subsequently up to the date of its resignation in 2011. The audit report of B&P on the financial statements of the Company as of December 31, 2009 and 2010 did not contain any adverse opinion or disclaimer of opinion, and such audit report was not qualified or modified as to uncertainty, audit scope or accounting principles. At the time of the resignation, B&P provided us with a letter addressed to the SEC stating that it agreed with the above statements. This letter was filed as an exhibit to our Current Report on Form 8-K, which was filed with the SEC on April 20, 2011.

Services and Fees of Independent Accountants

Aggregate fees billed to the Company by Bernstein & Pinchuk LLP during the fiscal years ended December 31, 2010 and 2011 were as follows:

| Fees               | 2010      | 2011 |
|--------------------|-----------|------|
| Audit Fees         | \$135,000 |      |
| Audit Related Fees | \$        |      |
| Tax Fees           | \$        |      |
| All Other Fees     | \$        |      |
| Total              | \$135,000 |      |

Aggregate fees billed to the Company by Marcum Bernstein & Pinchuk LLP during the fiscal years ended December 31, 2010 and 2011 were as follows:

| Fees               | 2010 | 2011      |
|--------------------|------|-----------|
| Audit Fees         |      | \$155,000 |
| Audit Related Fees |      | \$81,500  |
| Tax Fees           |      | \$-       |
| All Other Fees     |      | \$-       |
| Total              |      | \$236,500 |

#### **Audit Fees**

This category includes aggregate fees billed by our independent auditors for the audit of our annual financial statements, review of financial statements included in our quarterly reports on Form 10-Q and services that are normally provided by the auditor in connection with statutory and regulatory filings for those fiscal years.

#### Audit-Related Fees

This category consists of services by our independent auditors that, including accounting consultations on transaction related matters, are reasonably related to the performance of the audit or review of our financial statements and are not reported above under Audit Fees.

#### Tax Fees

This category consists of professional services rendered for tax compliance and preparation of our corporate tax returns and other tax advice.

#### All Other Fees

This category consists of professional services rendered for products and services provided, other than the services reported above under Audit Fees, Audit-Related Fees and Tax Fees.

#### Pre-Approval of Services

The Audit Committee must pre-approve all audit, review, attest and permissible non-audit services (including any permissible internal control-related services) to be provided to the company or its subsidiaries by the independent auditors. The Audit Committee may establish pre-approval policies and procedures in compliance with applicable SEC rules. All services described under the caption Services and Fees of Independent Accountants were pre-approved.

THE BOARD OF DIRECTORS RECOMMENDS THAT YOU VOTE "FOR" RATIFICATION OF THE APPOINTMENT OF THE INDEPENDENT ACCOUNTANTS.

#### OTHER INFORMATION

The Company's 2011 annual report on Form 10-K, excluding exhibits, will be mailed without charge to any stockholder entitled to vote at the meeting, upon written request to Handong Cheng, Chief Executive Officer, ChinaNet Online Holdings, Inc., No. 3 Min Zhuang Road, Building 6, Yu Quan Hui Gu Tuspark, Haidian District, Beijing, PRC 100195.

Important Notice Regarding Availability of Proxy Materials

This proxy statement and Company's 2011 annual report are available at Company's website, www.chinanet-online.com.

Other Matters to Be Presented at the Annual Meeting

The Company did not have notice of any matter to be presented for action at the Annual Meeting, except as discussed in this proxy statement. The persons authorized by the accompanying form of proxy will vote in their discretion as to any other matter that comes before the Annual Meeting.

Stockholder Proposals for Next Annual Meeting

Stockholder proposals intended to be included in the proxy statement for the 2013 annual meeting must be received by Company by January 11, 2013. The persons authorized by the form of proxy to be sent in connection with the solicitation of proxies on behalf of Company's Board for next year's annual meeting will vote in their discretion as to any matter of which Company has not received notice by March 27, 2013.

By Order of the Board of Directors,

/s/ Handong Cheng Handong Cheng Chairman of the Board, Chief Executive Officer and President April 27, 2012

## THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS

# **PROXY** FOR THE ANNUAL MEETING OF STOCKHOLDERS OF CHINANET ONLINE HOLDINGS, INC. TO BE HELD ON JUNE 15, 2011

Handong Cheng, Zhige Zhang and George Kai Chu and each of them, each with full power of substitution, hereby are authorized to vote as specified below or, with respect to any matter not set forth below, as a majority of those or their substitutes present and acting at the meeting shall determine, all of the shares of capital stock of ChinaNet Online Holdings, Inc. that the undersigned would be entitled to vote, if personally present, at the 2012 annual meeting of stockholders and any adjournment thereof.

Unless otherwise specified, this proxy will be voted FOR Proposals 1 and 2. The Board of Directors recommends a vote FOR Proposals 1 and 2.

| 1.                           |  |                | ELECTIO        | N OF D  | IRECTORS                 |               |             |              |
|------------------------------|--|----------------|----------------|---------|--------------------------|---------------|-------------|--------------|
| o<br>(except                 | FOR all nominees list as marked to the contr                 |                |                |         | O AUTHORI's listed below |               |             |              |
| Zhige Z<br>Zhiqing<br>Watana | ng Cheng<br>Zhang<br>g Cheng<br>abe Mototake<br>as MacLellan |                |                |         |                          |               |             |              |
| INSTR<br>below.              | UCTION: To withhold  | l authority to | vote for any   | nominee | e, write the no          | ominee's name | e in the sp | ace provided |
| 2.                           |  | RATIFICA       | TION OF IN     | IDEPEN  | DENT ACCO                | DUNTANTS      |             |              |
| o                            | FOR o  | AGAI           | NST            | o       | ABSTAIN                  |               |             |              |
|                              | sign exactly as your nagas attorney, executor,               |                |                |         |                          |               |             |              |
| Date:                        | , 2012   |                |                |         |                          |               |             |              |
|                              |  | Signature      |                |         |                          |               |             |              |
|                              |  | Signature i    | f held jointly | 7       |                          |               |             |              |

PLEASE MARK, SIGN, DATE AND RETURN THE PROXY CARD PROMPTLY USING THE ENCLOSED ENVELOPE.