# Edgar Filing: TAYLOR CALVIN B BANKSHARES INC - Form 10-Q 

TAYLOR CALVIN B BANKSHARES INC
Form 10-Q
August 03, 2012
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
Form 10-Q
Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended June 30, 2012
Commission File No. 000-50047
Calvin B. Taylor Bankshares. Inc.
(Exact name of registrant as specified in its Charter)

## Maryland

(State of incorporation)
52-1948274
(I.R.S. Employer Identification No.)
$\underline{24}$ North Main Street. Berlin. Maryland 21811
(Address of principal executive offices, including zip code)
Registrant's telephone number, including area code: (410) 641-1700
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [X] No $\qquad$
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer $\qquad$ Accelerated filer [X]
Non- accelerated filer $\qquad$ (Do not check if a smaller reporting company)
$\qquad$ No [X]

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On July 31, 2012, 2,986,043 shares of the registrant's common stock were issued and outstanding.

Calvin B. Taylor Bankshares, Inc. and Subsidiary Form 10-Q Index

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Part I - Financial Information, Item 1 Financial Statements
Calvin B. Taylor Bankshares, Inc. and Subsidiary
Consolidated Balance Sheets

|  | (unaudited) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { June } 30 \text {, } \\ & 2012 \end{aligned}$ |  |  | $\begin{aligned} & \text { December 31, } \\ & 2011 \end{aligned}$ |  |
| Assets |  |  |  |  |  |
| Cash and due from banks | \$ | 23,299,860 |  | \$ | 22,135,410 |
| Federal funds sold |  | 35,580,082 |  |  | 30,541,229 |
| Interest-bearing deposits |  | 13,580,301 |  |  | 10,548,467 |
| Investment securities available for sale |  | 45,232,754 |  |  | 49,096,875 |
| Investment securities held to maturity (approximate |  |  |  |  |  |
| fair value of \$66,055,779 and \$60,866,303) |  | 65,898,173 |  |  | 60,624,239 |
| Loans, less allowance for loan losses |  |  |  |  |  |
| of \$763,308 and \$672,261 |  | 236,057,048 |  |  | 227,534,139 |
| Premises and equipment |  | 6,099,524 |  |  | 6,124,349 |
| Other real estate owned |  | 1,659,260 |  |  | 1,715,138 |
| Accrued interest receivable |  | 1,305,170 |  |  | 1,173,678 |
| Computer software |  | 145,130 |  |  | 143,383 |
| Bank owned life insurance |  | 7,557,520 |  |  | 5,436,395 |
| Prepaid Expenses |  | 795,253 |  |  | 1,031,426 |
| Other assets |  | 204,326 |  |  | 123,436 |
| Total assets |  |  | 437,414,401 |  |  |
| Liabilities and Stockholders' Equity |  |  |  |  |  |
| Deposits |  |  |  |  |  |
| Noninterest-bearing | \$ | 94,624,037 |  | \$ | 83,136,325 |
| Interest-bearing |  | 259,215,770 |  |  | 252,920,179 |
| Total deposits |  | 353,839,807 |  |  | 336,056,504 |
| Securities sold under agreements to repurchase |  | 5,232,830 |  |  | 3,998,168 |
| Accrued interest payable |  | 72,772 |  |  | 90,079 |
| Deferred income taxes |  | 286,613 |  |  | 223,583 |
| Other liabilities |  | 33,847 |  |  | 136,371 |
| Total Liabilities |  | 359,465,869 |  |  | 340,504,705 |
| Stockholders' equity |  |  |  |  |  |
| Common stock, par value $\$ 1$ per share authorized $10,000,000$ shares, issued and outstanding |  |  |  |  |  |
| 2,991,543 shares at June 30, 2012, and |  |  |  |  |  |
| 2,996,323 shares at December 31, 2011 |  | 2,991,543 |  |  | 2,996,323 |
| Additional paid-in capital |  | 8,531,670 |  |  | 8,640,433 |
| Retained earnings |  | 65,621,953 |  |  | 63,301,231 |
| Total tier 1 capital |  | 77,145,166 |  |  | 74,937,987 |
| Accumulated other comprehensive income |  | 803,366 |  |  | 785,472 |
| Total stockholders' equity |  | 77,948,532 |  |  | 75,723,459 |
| Total liabilities and stockholders' equity | \$ | 437,414,401 |  | \$ | 416,228,164 |

The accompanying notes are an integral part of these financial statements.
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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Consolidated Statements of Comprehensive Income (unaudited)

|  | For the three months ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Interest and dividend revenue |  |  |  |  |
| Loans, including fees | \$ | 3,648,304 | \$ | 3,946,500 |
| U.S. Treasury and government agency securities |  | 175,017 |  | 248,240 |
| State and municipal securities |  | 12,172 |  | 14,510 |
| Federal funds sold |  | 9,689 |  | 9,980 |
| Interest-bearing deposits |  | 13,239 |  | 14,589 |
| Equity securities |  | 8,203 |  | 8,813 |
| Total interest and dividend revenue |  | 3,866,624 |  | 4,242,632 |
| Interest expense |  |  |  |  |
| Deposits |  | 239,839 |  | 363,530 |
| Borrowings |  | 3,054 |  | 5,160 |
| Total interest expense |  | 242,893 |  | 368,690 |
| Net interest income |  | 3,623,731 |  | 3,873,942 |
| Provision for loan losses |  | 105,000 |  | 803,500 |
| Net interest income after provision for loan losses |  | 3,518,731 |  | 3,070,442 |
| Noninterest revenue |  |  |  |  |
| Service charges on deposit accounts |  | 200,122 |  | 235,866 |
| ATM and debit card |  | 172,594 |  | 156,753 |
| Increase in cash surrender value of bank owned life insurance |  | 65,230 |  | 43,677 |
| Gain (loss) on disposition of assets |  | $(6,223)$ |  | 50 |
| Loss on other than temporary impairment of investment value |  | - |  | $(178,325)$ |
| Miscellaneous |  | 98,745 |  | 90,511 |
| Total noninterest revenue |  | 530,468 |  | 348,532 |
| Noninterest expenses |  |  |  |  |
| Salaries |  | 901,051 |  | 873,440 |
| Employee benefits |  | 298,421 |  | 253,060 |
| Occupancy |  | 173,280 |  | 190,373 |
| Furniture and equipment |  | 107,908 |  | 113,272 |
| Data processing |  | 67,466 |  | 60,302 |
| ATM and debit card |  | 69,548 |  | 42,521 |
| Deposit insurance premiums |  | 48,111 |  | 73,660 |
| Other operating |  | 412,173 |  | 423,534 |
| Total noninterest expenses |  | 2,077,958 |  | 2,030,162 |
| Income before income taxes |  | 1,971,241 |  | 1,388,812 |
| Income taxes |  | 707,200 |  | 473,750 |


| Net income | \$ | 1,264,041 | \$ | 915,062 |
| :---: | :---: | :---: | :---: | :---: |
| Earnings per common share - basic and diluted | \$ | 0.42 | \$ | 0.30 |
| Other comprehensive income, net of tax |  |  |  |  |
| Unrealized gains (losses) of available for sale investment securities |  |  |  |  |
| arising during the period, net of taxes of $\$ 22,367$ and $\$ 86,409$ |  | 51,027 |  | 200,377 |
| Comprehensive income | \$ | 1,315,068 | \$ | 1,115,439 |

The accompanying notes are an integral part of these financial statements.

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Consolidated Statements of Comprehensive Income (unaudited)

|  | For the six months ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Interest and dividend revenue |  |  |  |  |
| Loans, including fees | \$ | 7,242,125 | \$ | 7,837,121 |
| U.S. Treasury and government agency securities |  | 360,355 |  | 492,758 |
| State and municipal securities |  | 25,252 |  | 29,287 |
| Federal funds sold |  | 18,207 |  | 24,460 |
| Interest-bearing deposits |  | 26,474 |  | 29,264 |
| Equity securities |  | 13,504 |  | 16,827 |
| Total interest and dividend revenue |  | 7,685,917 |  | 8,429,717 |
| Interest expense |  |  |  |  |
| Deposits |  | 513,675 |  | 767,004 |
| Borrowings |  | 5,874 |  | 10,561 |
| Total interest expense |  | 519,549 |  | 777,565 |
| Net interest income |  | 7,166,368 |  | 7,652,152 |
| Provision for loan losses |  | 297,500 |  | 948,900 |
| Net interest income after provision for loan losses |  | 6,868,868 |  | 6,703,252 |
| Noninterest revenue |  |  |  |  |
| Service charges on deposit accounts |  | 393,544 |  | 451,361 |
| ATM and debit card |  | 329,890 |  | 294,012 |
| Increase in cash surrender value of bank owned life insurance |  | 121,124 |  | 86,449 |
| Gain (loss) on disposition of assets |  | $(12,475)$ |  | 250 |
| Loss on other than temporary impairment of investment value |  | - |  | $(178,325)$ |
| Miscellaneous |  | 169,241 |  | 143,737 |
| Total noninterest revenue |  | 1,001,324 |  | 797,484 |


| Noninterest expenses |  |  |
| :--- | ---: | ---: |
| Salaries | $1,794,950$ | $1,748,427$ |
| Employee benefits | 598,618 | 615,655 |
| Occupancy | 362,295 | 413,232 |
| Furniture and equipment | 229,607 | 240,083 |
| Data processing | 133,350 | 127,414 |
| ATM and debit card | 140,980 | 89,161 |
| Deposit insurance premiums | 96,630 | 149,614 |
| Other operating | 892,040 | 759,630 |
| Total noninterest expenses | $4,248,470$ | $4,143,216$ |
|  |  | $3,357,520$ |
| Income before income taxes | $3,621,722$ | $1,191,250$ |


| Net income | $\$$ | $2,320,722$ | $\$$ | $2,166,270$ |
| :--- | :---: | :---: | :---: | ---: |
| Earnings per common share - basic and diluted | $\$$ | 0.77 | $\$$ | 0.72 |
|  |  |  |  |  |
| Other comprehensive income, net of tax <br> Unrealized gains (losses) of available for sale <br> investment securities <br> arising during the period, net of taxes of <br> $\$ 12,887$ and $\$ 49,817$ |  | 17,894 | $\$$ | $(16,813)$ |
| Comprehensive income | $\$$ | $2,338,616$ | $2,149,457$ |  |

The accompanying notes are an integral part of these financial statements.

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Consolidated Statements of Cash Flows (unaudited)

For the six months ended June 30,
2012
2011
Reconciliation of net income to net cash provided by operating activities

| Net income | \$ | 2,320,722 | \$ | 2,166,270 |
| :---: | :---: | :---: | :---: | :---: |
| Adjustments to reconcile net income to net cash provided by operating activities |  |  |  |  |
| Provision for loan losses |  | 297,500 |  | 948,900 |
| Loss (gain) on sale of other real estate and repossessed assets |  | (108) |  | - |
| Loss from other than temporary impairment of investment value |  | - |  | 178,325 |
| Premium amortization and discount accretion |  | 61,082 |  | 128,723 |
| Depreciation and amortization |  | 250,615 |  | 267,296 |
| Loss on disposition of investment securities |  | 4,026 |  | - |
| Loss (gain) on disposition of fixed assets |  | 8,557 |  | (250) |
| Decrease (increase) in |  |  |  |  |
| Accrued interest receivable |  | $(131,492)$ |  | $(153,616)$ |
| Cash surrender value of bank owned life insurance |  | $(121,124)$ |  | $(86,449)$ |
| Other assets |  | 90,821 |  | 349,542 |
| Increase (decrease) in |  |  |  |  |
| Accrued interest payable |  | $(17,307)$ |  | $(34,129)$ |
| Accrued and deferred income taxes |  | 114,604 |  | $(460,705)$ |
| Other liabilities |  | $(102,524)$ |  | $(107,956)$ |
| Net cash from operating activities | \$ | 2,775,372 | \$ | 3,195,951 |

Composition of cash and cash equivalents

| Cash and due from banks | $\$$ | $23,299,860$ | $\$$ | $19,070,231$ |
| :--- | ---: | ---: | ---: | ---: |
| Federal funds sold |  | $35,580,082$ |  | $41,299,150$ |
| Interest-bearing deposits, except for time |  | 13,238 |  | 51,888 |
| deposits | $\$$ | $58,893,180$ | $\$$ | $60,421,269$ |

The accompanying notes are an integral part of these financial statements.

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Calvin B. Taylor Bankshares, Inc. and Subsidiary Notes to Consolidated Financial Statements (unaudited)

## 1. Basis of Presentation

The accompanying unaudited consolidated financial statements conform with accounting principles generally accepted in the United States of America and to the instructions to Form 10-Q. Interim financial statements do not include all the information and footnotes required for complete financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation of financial position and results of operations for these interim periods have been made. These adjustments are of a normal recurring nature. Results of operations for the six months ended June 30, 2012 are not necessarily indicative of the results that may be expected in any other interim period or for the year ending December 31, 2012. For further information, refer to the audited consolidated financial statements and related footnotes included in the Company's Form 10-K for the year ended December 31, 2011.

Consolidation has resulted in the elimination of all significant intercompany accounts and transactions.

## Cash Flows

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks, federal funds sold, and interest-bearing deposits except for time deposits. Federal funds are purchased and sold for one-day periods.

## Per share data

[^0]Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)
2. Investment Securities

Investment securities are summarized as follows:

|  | Amortized cost |  | Unrealized gains |  | Unrealized losses |  | Fair value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2012 |  |  |  |  |  |  |  |  |
| Available for sale |  |  |  |  |  |  |  |  |
| U.S. Treasury | \$ | 42,009,625 | \$ | 1,139,879 | \$ | 6,615 | \$ | 43,142,889 |
| State and municipal |  | 402,925 |  | 4,131 |  | 3,170 |  | 403,886 |
| Equity |  | 1,598,817 |  | 552,888 |  | 465,726 |  | 1,685,979 |
|  | \$ | 44,011,367 | \$ | 1,696,898 | \$ | 475,511 | \$ | 45,232,754 |
| Held to maturity |  |  |  |  |  |  |  |  |
| U.S. Treasury | \$ | 52,979,905 | \$ | 154,744 | \$ | 7,088 | \$ | 53,127,561 |
| U.S. Government agency |  | 7,000,000 |  | 1,400 |  | 1,700 |  | 6,999,700 |
| State and municipal |  | 5,918,268 |  | 11,737 |  | 1,487 |  | 5,928,518 |
|  | \$ | 65,898,173 | \$ | 167,881 | \$ | 10,275 | \$ | 66,055,779 |
| December 31, 2011 |  |  |  |  |  |  |  |  |
| Available for sale |  |  |  |  |  |  |  |  |
| U.S. Treasury | \$ | 46,013,913 | \$ | 1,149,257 | \$ | 4,231 | \$ | 47,158,939 |
| State and municipal |  | 289,515 |  | 2,890 |  | - |  | 292,405 |
| Equity |  | 1,602,843 |  | 557,360 |  | 514,672 |  | 1,645,531 |
|  | \$ | 47,906,271 | \$ | 1,709,507 | \$ | 518,903 | \$ | 49,096,875 |
| Held to maturity |  |  |  |  |  |  |  |  |
| U.S. Treasury | \$ | 44,993,821 | \$ | 246,352 | \$ | 5,402 | \$ | 45,234,771 |
| U.S. Government agency |  | 9,500,004 |  | 1,556 |  | 16,310 |  | 9,485,250 |
| State and municipal |  | 6,130,414 |  | 18,079 |  | 2,211 |  | 6,146,282 |
|  | \$ | 60,624,239 | \$ | 265,987 | \$ | 23,923 | \$ | 60,866,303 |

Calvin B. Taylor Bankshares, Inc. and Subsidiary

Notes to Consolidated Financial Statements (unaudited) (continued)

## 2. Investment Securities (Continued)

The table below shows the gross unrealized losses and fair value of securities that are in an unrealized loss position as of June 30, 2012, aggregated by length of time that individual securities have been in a continuous unrealized loss position.

|  | Less than 12 months |  |  | 12 months or more |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> value | Unrealized <br> losses |  | Fair <br> value |  | Unrealized losses |  | Fair value |  | Unrealized <br> losses |  |
| U.S. Treasury | \$ 30,968,800 | \$ | 13,703 | \$ | - | \$ | - | \$ | 30,968,800 | \$ | 13,703 |
| U. S. Government Agency | 1,998,300 |  | 1,700 |  | - |  | - |  | 1,998,300 |  | 1,700 |
| State and municipal | 1,381,391 |  | 4,657 |  | - |  | - |  | 1,381,391 |  | 4,657 |
| Equity securities | 349,214 |  | 54,786 |  | 347,057 |  | 410,940 |  | 696,271 |  | 465,726 |
| Total | \$ 34,697,705 | \$ | 74,846 |  | 347,057 | \$ | 410,940 | \$ | 35,044,762 | \$ | 485,786 |

The debt securities for which an unrealized loss is recorded are issues of the Federal Home Loan Bank (a U. S. government agency), and general and highly rated revenue obligations of states and municipalities. The Company has the ability and the intent to hold these securities until they are called or mature at face value. Equity securities for which an unrealized loss is recorded are issued by local community banks and bank holding companies. Management believes that these fluctuations in fair value reflect market conditions, and are not indicative of other-than-temporary impairment of the investments.

In the second quarter of 2011 , the Company recorded expense of $\$ 178,325$ related to the other than temporary impairment (OTTI) of value of two equity investments. In the current quarter, one of the two equity investments ceased business operations and as a result the remaining carrying value of $\$ 4,026$ was recorded as a loss. The OTTI related to the failed investment was $\$ 110,994$, recorded in the second and third quarters of 2011. OTTI of $\$ 78,000$ remains, associated with another equity holding.

The amortized cost and estimated fair value of debt securities, by contractual maturity and the amount of pledged securities, follow. Actual maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | June 30, 2012 |  |  |  | December 31, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost |  | Fair <br> value |  | Amortized cost |  | Fair value |  |
| Available for sale |  |  |  |  |  |  |  |  |
| Within one year | \$ | 23,004,906 | \$ | 23,014,789 | \$ | 32,099,999 | \$ | 32,167,588 |
| After one year |  |  |  |  |  |  |  |  |
| through five years |  | 17,410,569 |  | 17,462,386 |  | 12,206,498 |  | 12,288,356 |
| After ten years |  | 1,997,075 |  | 3,069,600 |  | 1,996,931 |  | 2,995,400 |
|  | \$ | 42,412,550 | \$ | 43,546,775 | \$ | 46,303,428 | \$ | 47,451,344 |

Held to maturity

| Within one year | $\$$ | $29,229,182$ | $\$$ | $29,276,201$ | $\$$ | $27,304,678$ | $\$$ | $27,382,951$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| After one year |  |  |  |  |  |  |  |  |
| through five years |  | $36,668,991$ |  | $36,779,578$ |  | $33,319,561$ |  | $33,483,352$ |
|  | $\$$ | $65,898,173$ | $\$$ | $66,055,779$ | $\$$ | $60,624,239$ | $\$$ | $60,866,303$ |
| Pledged securities | $\$$ | $20,591,268$ | $\$$ | $20,696,491$ | $\$$ | $22,739,753$ | $\$$ | $22,905,072$ |

Investments are pledged to secure deposits of federal and local governments. Pledged securities also serve as collateral for securities sold under agreements to repurchase.

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## Edgar Filing: TAYLOR CALVIN B BANKSHARES INC - Form 10-Q

Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)

## 3. Loans and Allowance for Loan Losses

Major classifications of loans are as follows:

|  | June 30, 2012 | December 31, 2011 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Real estate mortgages |  |  |  |  |
| Construction, land development, and land | $\$$ | $14,258,481$ | $\$$ | $13,162,460$ |
| Residential 1 to 4 family, 1st liens |  | $82,783,813$ |  | $85,772,367$ |
| Residential 1 to 4 family, subordinate liens | $1,983,536$ | $2,015,355$ |  |  |
| Commercial properties |  | $121,756,428$ | $113,010,943$ |  |
| Commercial | $14,308,510$ | $12,507,978$ |  |  |
| Consumer | $1,729,588$ | $1,737,297$ |  |  |
| Total Loans |  | $236,820,356$ | $228,206,400$ |  |
| Allowance for loan losses | 763,308 |  | 672,261 |  |
| Loans, net | $\$$ | $236,057,048$ | $\$$ | $227,534,139$ |

Nonperforming loans are loans past due 90 or more days and still accruing plus nonaccrual loans. Nonperforming assets are comprised of nonperforming loans combined with real estate acquired in foreclosure and held for sale. The following table details the composition of nonperforming assets:

|  | $\begin{aligned} & \text { June 30, } \\ & 2012 \end{aligned}$ |  | $\begin{aligned} & \text { December 31, } \\ & 2011 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans 90 days or more past due and still accruing |  |  |  |  |
| Real estate mortgages |  |  |  |  |
| Construction, land development, and land | \$ | 233,411 | \$ | - |
| Commercial properties |  | 684,422 |  | 684,422 |
| Total |  | 917,833 |  | 684,422 |
| Nonaccruing loans |  |  |  |  |
| Real estate mortgages |  |  |  |  |
| Construction, land development, and land |  | 588,954 |  | 965,708 |
| Residential 1 to 4 family, 1st liens |  | 246,127 |  | - |
| Total current |  | 835,081 |  | 965,708 |
| Real estate mortgages |  |  |  |  |
| Construction, land development, and land |  | 333,414 |  | 255,081 |
| Residential 1 to 4 family, 1st liens |  | 614,138 |  | 1,214,516 |
| Commercial properties |  | 911,967 |  | 932,966 |
| Total past due 30 days or more |  | 1,859,519 |  | 2,402,563 |
| Total nonaccruing loans |  | 2,694,600 |  | 3,368,271 |
| Total nonperforming loans |  | 3,612,433 |  | 4,052,693 |
| Other real estate owned |  | 1,659,260 |  | 1,715,138 |
| Total nonperforming assets | \$ | 5,271,693 | \$ | 5,767,831 |

Interest income not recognized on nonaccruing loans was $\$ 91,386$ for the six months ended June 30, 2012 and $\$ 118,643$ for the 12 months ended December 31, 2011.

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)

## 3. Loans and Allowance for Loan Losses (continued)

The following is a schedule of transactions in the allowance for loan losses by type of loan. The Company did not acquire any loans with deteriorated credit quality during the periods presented.

Real estate mortgages

| June 30, 2012 | Construction and Land |  | Residential |  | Commercial |  | Commercial |  | Consumer |  | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 160,392 | \$ | 42,064 | \$ | 193,570 | \$ | 197,353 | \$ | 60,487 | \$ | 18,395 |  | \$ $672,261$ |
| Loans charged off | $(45,081)$ |  | $(172,884)$ |  |  |  | (363) |  | $(8,110)$ |  | - |  |  | $(226,438)$ |
| Recoveries |  |  | 15,000 |  |  |  | 3 |  | 4,982 |  | - |  |  | 19,985 |
| Provision charged to operations |  | 51,570 |  | 227,150 |  | 30,220 |  | $(18,702)$ |  | $(7,597)$ | 14,859 |  |  | 297,500 |
| Ending balance |  | 166,881 | \$ | 111,330 | \$ | 223,790 | \$ | 178,291 | \$ | 49,762 | \$ | 33,254 | \$ | 763,308 |
| Individually evaluated for impairment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance in allowance | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  |  | \$ | - |
| Related loan balance |  | 922,369 | \$ | 860,264 | \$ | 1,596,388 | \$ | - | \$ | - |  |  | \$ | 3,379,021 |
| Collectively evaluated for impairment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance in allowance | \$ | 166,881 | \$ | 111,330 | \$ | 223,790 | \$ | 178,291 | \$ | 49,762 | \$ | 33,254 | \$ | 763,308 |
| Related loan balance |  | 13,336,112 | \$ | 83,907,085 | \$ | 120,160,040 | \$ 1 | 14,308,510 | \$ | 1,729,588 |  |  | \$ | 233,441,335 |
| $\begin{aligned} & \text { December 31, } \\ & 2011 \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 235,437 | \$ | 50,602 | \$ | 356,993 | \$ | 194,946 | \$ | 119,228 | \$ | 25,972 | \$ | 983,178 |
| Loans charged off |  | $(227,197)$ |  | $(353,238)$ |  | $(865,683)$ |  | $(18,492)$ | (19,6 | 650) | - |  |  | (1,484,260) |
| Recoveries |  | 39,072 | 300 |  | - |  | 410 |  | 6,26 |  | - |  |  | 46,043 |
| Provision charged to operations |  | 113,080 |  | 344,400 |  | 702,260 |  | 20,489 |  | $(45,352)$ |  |  |  | 1,127,300 |
| Ending balance | \$ | 160,392 | \$ | 42,064 | \$ | 193,570 | \$ | 197,353 | \$ | 60,487 | \$ | 18,395 | \$ | 672,261 |
| Individually evaluated for impairment: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance in allowance | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  |  | \$ | - |

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Collectively evaluated for
impairment:

| Balance in <br> allowance | $\$$ | 160,392 | $\$$ | 42,064 | $\$$ | 193,570 | $\$$ | 197,353 | $\$$ | 60,487 | $\$$ | 18,395 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Related loan <br> balance | $\$$ | $11,941,671$ | $\$$ | $86,599,462$ | $\$$ | $111,393,555$ | $\$$ | $12,507,978$ | $\$$ | $1,737,297$ |  |  | $\$$ |

June 30, 2011
$\begin{array}{lllllllllllllllll}\text { Beginning } & \$ & 235,437 & \$ & 50,602 & \$ & 356,993 & \$ & 194,946 & \$ & 119,228 & \$ & 25,972 & \$ & 983,178\end{array}$
Loans charged
$\begin{array}{llllll}\text { off } & (11,553) & - & (2,946) & (9,105) & - \\ (23,604)\end{array}$

| Recoveries | 39,072 | 300 |  |  |  |  |  |  |  | - |  |  | 42,360 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision charged to operations | 197,989 |  | 254,000 |  | 500,000 |  | 53,729 |  | $(58,872)$ |  | 2,054 |  | 948,900 |
| Ending balance \$ | 460,945 | \$ | 304,902 | \$ | 856,993 | \$ | 246,129 | \$ | 53,839 | \$ | 28,026 | \$ | 1,950,834 |

Individually evaluated for
impairment:

| Balance in <br> allowance <br> Related loan | $\$$ | 193,672 | $\$$ | 234,000 | $\$$ | 850,000 | $\$$ | - | $\$$ | - | $\$$ |
| :--- | :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |



Collectively evaluated for
impairment:
$\begin{array}{lllllllllllllllllllll}\begin{array}{l}\text { Balance in } \\ \text { allowance }\end{array} & \$ & 267,273 & \$ & 70,902 & \$ & 6,993 & \$ & 246,129 & \$ & 53,839 & \$ & 28,026 & \$ & 673,162\end{array}$
$\begin{array}{lllllllllllll}\begin{array}{l}\text { Related loan } \\ \text { balance }\end{array} & \$ & 13,217,717 & \$ & 91,862,588 & \$ & 115,044,495 & \$ & 15,118,015 & \$ & 1,620,628 & \$ 236,863,443\end{array}$

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)

## 3. Loans and Allowance for Loan Losses (continued)

The table below shows the relationship of net charged-off loans and the balance in the allowance to gross loans and average loans.

Allowance for Loan Losses

|  | For six months ended June 30 |  |  | For the year ended December 31 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 20 |  |  |  |
| Net loans charged off (recovered) | 206,453 | \$ | $(18,756)$ | \$ | 1,438,217 |
| Balance at end of period | 763,308 | \$ | 1,950,834 | \$ | 672,261 |
| Gross loans outstanding at the end of the period | \$ 236,820,356 | \$ | 241,620,763 | \$ | 228,206,400 |
| Allowance for loan loses to gross loans outstanding at the end of the period |  |  |  | 0.2 |  |
| Average loans outstanding during the period | \$ 232,737,626 | \$ | 246,535,270 | \$ | 237,757,026 |
| Annualized net charge-offs as a percentage of average loans outstanding during the period | 0.18\% |  |  |  |  |

Loans are considered past due when either principal or interest is not paid by the date on which payment is due. The following table is an analysis of past due loans by days past due and type of loan.


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| Consumer |  | - |  | 19,276 |  | - |  | 19,276 |  | 1,710,312 |  | 1,729,588 |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | \$ | 1,105,897 | \$ | 2,472,515 | \$ | 2,413,124 | \$ | 5,991,536 | \$ | 230,828,820 | \$ | 236,820,356 | \$ | 917,833 |
| December 31, 2011 <br> Real Estate |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Real Estate <br> Construction, land development, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential 1 to 4 family, 1st lien |  | 177,908 |  | 827,281 |  | 968,570 |  | 73,759 |  | 83,798,608 |  | 85,772,367 |  | - |
| Residential 1 to 4 family, subordinate |  | - |  | - |  | - |  | - |  | 2,015,355 |  | 2,015,355 |  | - |
| Commercial properties |  | 627,117 |  | 32,953 |  | ,617,388 |  | 77,458 |  | 110,733,485 |  | 113,010,943 |  | 684,422 |
| Commercial |  | - |  | - |  | - |  | - |  | 12,507,978 |  | 12,507,978 |  | - |
| Consumer |  | - |  | 2,302 |  | - |  | 2,302 |  | 1,734,995 |  | 1,737,297 |  | - |
| Total | \$ | 805,025 | \$ | 1,095,191 | \$ | 2,841,039 | \$ | 4,741,255 | \$ | 223,465,145 | \$ | 228,206,400 | \$ | 684,422 |

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)

## 3. Loans and Allowance for Loan Losses (continued)

Loans are considered impaired when management considers it unlikely that collection of principal and interest payments will be made according to contractual terms, including principal and interest payments. A performing loan may be categorized as impaired based on knowledge of circumstances that are deemed relevant to loan collection. Not all impaired loans are past due nor are losses expected for every impaired loan. If a loss is expected, an impaired loan may have specific reserves allocated to it in the allowance for loan losses. A schedule of impaired loans at period ends and their average balances for the year follows:

| June 30, 2012 | Unpaid <br> Principal |  | Related <br> Allowance | Average <br> Recorded Investment |  |  | Interest Income Recognized During Impairment |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| With no related allowance recorded |  |  |  |  |  |  |  |  |
| Construction, land development, and land | \$ | 922,369 | \$ | - | \$ | 934,454 \$ |  | - |
| Residential 1 to 4 family |  | 860,264 |  | - |  | 921,820 |  | - |
| Commercial properties |  | 1,596,388 |  | - |  | 1,606,888 |  | 17,620 |
| Total | \$ | 3,379,021 | \$ | - | \$ | 3,463,162 | \$ | 17,620 |
| December 31, 2011 |  |  |  |  |  |  |  |  |
| With no related allowance recorded |  |  |  |  |  |  |  |  |
| Construction, land development, and land | \$ | 1,220,789 | \$ | - | \$ | 1,322,323 \$ |  | - |
| Residential 1 to 4 family |  | 1,214,516 |  | - |  | 1,329,911 |  | - |
| Commercial properties |  | 1,617,388 |  |  |  | 2,072,269 |  | 44,469 |
| Total | \$ | 4,052,693 | \$ | - | \$ | 4,724,503 | \$ | 44,469 |

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)

## 3. Loans and Allowance for Loan Losses (continued)

Credit risk is measured based on an internally designed grading scale. The grades correspond to regulatory rating categories of pass, special mention, substandard, and doubtful. Evaluation of grades assigned to individual loans is completed no less than quarterly. Credit quality, as measured by internally assigned grades, is an important component in the calculation of an adequate allowance for loan losses. The following table summarizes loans by credit quality indicator.
Real Estate Credit Risk Profile by Internally Assigned Grade
Construction, land development, and land
Pass
Doubtful
Less than 90 days past due
Nonperforming: 90 days or more past due and/or non-accruing
Total

Residential 1 to 4 family
Pass
Substandard
Doubtful
Less than 90 days past due
Nonperforming: 90 days or more past due and/or non-accruing
Total

## Commercial properties

| Pass | $\$$ | $114,853,706$ | $\$$ | $106,062,119$ |
| :--- | ---: | ---: | ---: | ---: |
| Substandard |  | $5,306,334$ | $5,331,436$ |  |
| Doubtful |  |  |  |  |
| Nonperforming: 90 days or more past due and/or non-accruing |  | $1,596,388$ |  | $1,617,388$ |
| Total | $\$$ | $121,756,428$ | $\$$ | $113,010,943$ |
|  |  |  |  |  |
| Commercial Credit Risk Profile by Internally Assigned Grade |  |  |  |  |
| Pass | $\$$ | $14,299,274$ | $\$$ | $12,507,978$ |
| Special Mention |  | 9,236 |  | - |
| Total | $\$$ | $14,308,510$ | $\$$ | $12,507,978$ |
|  |  |  |  |  |
| Consumer Credit Risk Profile by Internally Assigned Grade |  |  |  |  |
| Pass | $\$$ | $1,718,076$ | $\$$ | $1,737,297$ |
| Special Mention |  | 11,512 |  | - |
| Total | $\$$ | $1,729,588$ | $\$$ | $1,737,297$ |

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)

## 3. Loans and Allowance for Loan Losses (continued)

The modification or "restructuring" of terms on a loan is considered a "troubled debt" restructuring if it is done to accommodate a borrower who is experiencing financial difficulties. The lender may forgive principal, lower the interest rate or payment amount, or may modify the payment due dates or maturity date of a loan for a troubled borrower.

At the time of restructuring, the Company may reduce the outstanding principal balance of a loan by recording a loss through the allowance for loan losses. There were no losses recorded as part of a restructure in the six months ended June 30, 2012 or the year ended December 31, 2011. Some troubled debt restructurings have resulted in losses due to payment default or principal reductions recorded as losses through the allowance for loan losses subsequent to restructuring. Other restructured loans have been collected with no loss of principal or have been returned to their original contractual terms. During the six months ended June 30, 2012 there were no restructures that defaulted within 12 months of the restructuring date

The following table details information about troubled debt restructurings during the periods presented.

|  | At the time of restructuring |  | Within 12 months of restructuring |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2012 | Number of contracts | Balance prior to restructuring | Balance after restructuring | Number of defaults | Defaults on restructures | Other principal reductions |
| Real Estate |  |  |  |  |  |  |
| Residential 1-4 family, 1st liens | 1 | $\begin{aligned} & \$ \\ & 337,727 \end{aligned}$ | $\begin{aligned} & \$ \\ & 337,727 \end{aligned}$ |  | \$ | \$ |
| Commercial properties | 1 | 604,997 | 604,997 |  | - | - |
| Total | 2 | $\begin{aligned} & \$ \\ & 942,724 \end{aligned}$ | $\begin{aligned} & \$ \\ & 942,724 \end{aligned}$ |  | \$ | \$ |

December 31, 2011
Real Estate

|  |  | $\$$ | $\$$ | $\$$ | $\$$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Residential 1-4 family, 1st liens | 5 | $1,851,393$ | $1,851,393$ | - | - |
| Commercial properties | 1 | 517,998 | 517,998 | - | - |
| Total |  | $\$$ | $2,369,391$ | $2,369,391$ | - |

Troubled debt restructurings with outstanding principal balances as of June 30, 2012 were as follows:

|  | Paying as agreed | Past due 30 days or |  |
| :--- | :--- | :--- | :--- |
| Total |  | under modified terms | more or non-accruing |

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Calvin B. Taylor Bankshares, Inc. and Subsidiary

Notes to Consolidated Financial Statements (unaudited) (continued)

## 4. Loan commitments

Loan commitments are agreements to lend to customers as long as there is no violation of any conditions of the contracts. Outstanding loan commitments and letters of credit consist of:

|  | June 30, 2012 | December 31, 2011 |  |  |
| :--- | :---: | ---: | :--- | ---: |
| Loan commitments and lines of credit | $\$$ | $2,010,250$ | $\$$ | $1,999,670$ |
| Construction and land development |  | $22,048,911$ | $2,346,026$ |  |
| Other | $\$$ | $24,059,161$ | $\$$ | $24,345,696$ |
|  |  |  |  |  |
| Standby letters of credit | $\$$ | $1,456,162$ | $\$$ | $1,486,677$ |

## 5. Assets Measured at Fair Value

The Company values investment securities classified as available for sale on a recurring basis. The fair value hierarchy established in the Financial Accounting Standards Board accounting standards codification topic titled Fair Value Measurements defines three input levels for fair value measurement. Level 1 is based on quoted market prices in active markets for identical assets. Level 2 is based on significant observable inputs other than those in Level 1. Level 3 is based on significant unobservable inputs. The Company values US Treasury securities, government agency securities, and an equity investment in an actively traded public utility under Level 1. Municipal debt securities and equity investments in community banks are valued under Level 2. The Company has no assets measured at fair value on a recurring basis that are valued under Level 3 criteria. At June 30, 2012, values for available for sale investment securities measured at fair value on a recurring basis were established as follows:

|  | Total |  | Level 1 Inputs | Level 2 Inputs |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Measured on a recurring basis |  |  |  |  |  |  |
| U.S. Treasury | $\$$ | $43,142,889$ | $\$$ | $43,142,889$ | $\$$ | - |
| State and municipal |  | 403,886 |  | - | 403,886 |  |
| Equity |  | $1,685,979$ |  | 422,224 | $1,263,755$ |  |
| Total assets measured on a recurring basis | $\$$ | $45,232,754$ | $\$$ | $43,565,113$ | $\$$ | $1,667,641$ |

The Company values impaired loans and other real estate acquired through foreclosure at fair value on a non-recurring basis under Level 2. The Company has no assets measured at fair value on a non-recurring basis that are valued under Level 1 or Level 3 criteria. At June 30, 2012, values for impaired loans and other real estate owned measured at fair value on a non-recurring basis were established as follows:

$$
\text { Total Level } 1 \text { Inputs Level } 2 \text { Inputs }
$$

Measured on a non-recurring basis

| Impaired loans | $\$$ | $3,379,021$ | $\$$ | - | $\$$ | $3,379,021$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other real estate owned |  | $1,659,260$ |  | - | $1,659,260$ |  |
| Total assets measured on a non-recurring basis | $\$$ | $5,038,281$ | $\$$ | - | $\$$ | $5,038,281$ |

The fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring basis, and the valuation methods used in estimating the fair value of financial instruments is disclosed in the Company's Annual Report on Form 10-K. It is not practicable to report quarterly the fair value of financial assets and liabilities measured on a non-recurring basis.

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Calvin B. Taylor Bankshares, Inc. and Subsidiary

Notes to Consolidated Financial Statements (unaudited) (continued)

## 6. New accounting standards

The following accounting pronouncements have been approved by the Financial Accounting Standards Board but had not become effective and adopted by the Company as of June 30, 2012. These pronouncements would apply to the Company, upon the effective dates noted, if the Company or the Bank entered into an applicable activity.

ASU No. 2011-11, "Balance Sheet (Topic 210) - Disclosures about Offsetting Assets and Liabilities," amends Balance Sheet (Topic 210), to require an entity to disclose both gross and net information about both financial instruments and transactions eligible for offset in the statement of financial position and instruments and transactions subject to an agreement similar to a master netting arrangement. The financial instruments and transactions would include derivatives, sale and repurchase agreements and reverse sale and repurchase agreements, and securities borrowing and lending arrangements. ASU 2011-11 is effective for annual and interim periods beginning on January 1, 2013, and is not expected to have a significant impact on the Company's financial statements.

ASU No. 2011-05, "Comprehensive Income (Topic 220) - Presentation of Comprehensive Income." ASU 2011-05 amends Topic 220, "Comprehensive Income," to eliminate the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity, among other amendments. An entity has the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. Additionally, ASU 2011-05 requires entities to present on the face of the financial statements reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statement(s) where the components of net income and the components of other comprehensive income are presented. ASU 2011-05 is effective for annual and interim periods beginning after December 15, 2011; however, certain provisions related to the presentation of reclassification adjustments have been deferred by ASU 2011-12 "Comprehensive Income (Topic 220) Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05," as further discussed below. ASU 2011-05 was adopted early by the Company and applied to the financial statements for the period ended December 31, 2011. The Company's financial statements include a single continuous statement of comprehensive income that includes the components of net income and the components of other comprehensive income.

ASU No. 2011-12 "Comprehensive Income (Topic 220) - Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in ASU No. 2011-05." ASU 2011-12 defers changes in ASU No. 2011-05 that relate to the presentation of reclassification adjustments to allow the FASB time to further deliberate whether to require presentation on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income. ASU 2011-12 allows entities to continue to report reclassifications out of accumulated other comprehensive income consistent with the presentation requirements in effect before ASU No. 2011-05. All other requirements in ASU No. 2011-05 are not affected by ASU No. 2011-12.

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The accounting policies adopted by management are consistent with accounting principles generally accepted in the United States of America and are consistent with those followed by peer Banks.

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## Edgar Filing: TAYLOR CALVIN B BANKSHARES INC - Form 10-Q

Calvin B. Taylor Bankshares, Inc. and Subsidiary<br>Part I. Financial Information

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
This Report contains statements which constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and the Securities Exchange Act of 1934. These statements appear in a number of places in this Report and include all statements regarding the intent, belief or current expectations of the Company, its directors, or its officers with respect to, among other things: (i) the Company's financing plans; (ii) trends affecting the Company's financial condition or results of operations; (iii) the Company's growth strategy and operating strategy; and (iv) the declaration and payment of dividends. Investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and that actual results may differ materially from those projected in the forward-looking statements as a result of various factors discussed herein and those factors discussed in detail in the Company's filings with the Securities and Exchange Commission.

The following discussion of the financial condition and results of operations of the Registrant (the Company) should be read in conjunction with the Company's financial statements and related notes and other statistical information included elsewhere herein.

## General


#### Abstract

Calvin B. Taylor Bankshares, Inc. (Company) was incorporated as a Maryland corporation on October 31, 1995. The Company owns all of the stock of Calvin B. Taylor Banking Company (Bank), a commercial bank that was established in 1890 and incorporated under the laws of the State of Maryland on December 17, 1907. The Bank operates nine banking offices in Worcester County, Maryland and one banking office in Ocean View, Delaware. The Bank's administrative office is located in Berlin, Maryland. The Bank is engaged in a general commercial and retail banking business serving individuals, businesses, and governmental units in Worcester County, Maryland, Ocean View, Delaware, and neighboring counties.


The Company currently engages in no business other than owning and managing the Bank. The Bank employed 93 full time equivalent employees as of June 30, 2012. The Bank hires seasonal employees during the summer. The Company has no employees other than those hired by the Bank.

## Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United State of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. These estimates and assumptions may affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

## Critical Accounting Policies

[^1]
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## Financial Condition

Total assets of the Company increased $\$ 21.2$ million ( $5.09 \%$ ) from December 31, 2011 to June 30, 2012. Combined deposits and customer repurchase agreements increased $\$ 19.0$ million ( $5.59 \%$ ) during the same period. Much of the deposit and asset growth from the previous year-end to the end of the second quarter stems from seasonal activity, which is further discussed in the section titled Liquidity.

Average assets and average deposits increased $\$ 15.7$ million ( $3.90 \%$ ) and $\$ 13.4$ million ( $4.11 \%$ ), respectively, from second quarter 2011 to second quarter 2012. Management believes the year-to-year growth in deposits results, to some extent, from continuing economic uncertainty due to the slow recovery following the recession of 2008-2009. Depositors often seek the safety of conservatively run, well capitalized community banks when the financial markets are perceived to be unstable. Increased deposits may also indicate economic recovery within the Bank's resort service area; however, depositors are not spending or investing the funds as they remain uncertain about continued recovery. This is also evident in the lack of demand for loans and is consistent with trends in the banking industry. Increased deposit insurance limits also give customers a greater sense of security in bank deposits.

## Loan Portfolio

During the first half of 2012, the Bank's gross loan portfolio has grown $\$ 8.6$ million ( $3.77 \%$ ). It is typical for the Bank to experience growth in both deposits and loans by the end of the second quarter. By late June, many seasonal merchants in the resort area have drawn on their working capital lines of credit and, if the tourist season is successful, they are experiencing increased sales and thus deposits. Growth of the loan portfolio was primarily driven by an $\$ 8.7$ million ( $7.74 \%$ ) increase in commercial real estate loans due mainly from refinances. Residential mortgages decreased by $\$ 3.0$ million ( $3.48 \%$ ) which was offset by increases in construction and development loans and non-real estate commercial loans. Increased deposit balances were more than sufficient to cover growth in the loan portfolio. Because loans earn higher average rates than the Bank's cost of funds, this use of available funds has a positive effect on earnings. There is no adverse impact on the Company's ability to meet liquidity demands resulting from increases in the loan portfolio.

The Company makes loans to customers located primarily in the Delmarva region. Although the loan portfolio is diversified, its performance will be influenced by the economy of the region. While the Bank has experienced loan growth in the first half of 2012, the overall demand for loans remains suppressed due to the slow recovery of the national, regional, and local economies.

## Loan Quality and the Allowance for Loan Losses

The allowance for loan losses (ALLL) represents an amount which management believes to be adequate to absorb identified and inherent losses in the loan portfolio as of the balance sheet date. Valuation of the allowance is completed no less than quarterly. The determination of the allowance is inherently subjective as it relies on estimates of potential loss related to specific loans, the effects of portfolio trends, and other internal and external factors.

The ALLL consists of (i) formula-based reserves comprised of potential losses in the balance of the loan portfolio segmented into homogeneous pools, (ii) specific reserves comprised of potential losses on loans that management has identified as impaired and (iii) unallocated reserves. Unallocated reserves are not associated with a specific portfolio segment or a specific loan, but may be appropriate if properly supported and in accordance with GAAP.

The Company evaluates loan portfolio risk for the purpose of establishing an adequate allowance for loan losses. In determining an adequate level for the formula-based portion of the ALLL, management considers historical loss experience for major types of loans. Homogenous categories of loans are evaluated based on loss experience in the most recent five years, applied to the current portfolio. This formulation gives weight to portfolio size and loss experience for categories of real-estate secured loans, other loans to commercial borrowers, and other consumer loans. However, historical data may not be an accurate predictor of loss potential in the current loan portfolio.

Management also evaluates trends in delinquencies, the composition of the portfolio, concentrations of credit, and changes in lending products, processes, or staffing. Management further considers external factors such as the interest rate environment, competition, current local and national economic trends, and the results of recent independent reviews by auditors and banking regulators. The protracted slow-down in the real-estate market has affected both the price and time to market of residential and commercial properties. Management closely monitors such trends and the potential effect on the Company. Since the beginning of the current adverse economic conditions in late 2007, the Company has experienced historically high loan losses and provisions for loan losses. Management expects this trend to continue in 2012.

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Management employs a risk rating system which gives weight to collateral status (secured vs. unsecured), and to the absence or improper execution of critical contract or collateral documents. Unsecured loans and those loans with critical documentation exceptions, as defined by management, are considered to have greater loss exposure. Management incorporates these factors in the formula-based portion of the ALLL. Additionally, consideration is given to those segments of the loan portfolio which management deems to pose the greatest likelihood of loss. A schedule of loans by credit quality indicator (risk rating) can be found in Note 3.

Management believes that in a general economic downturn, such as the region has experienced since late 2007, the Bank has an increased likelihood of loss in unsecured loans - commercial and consumer, and in secured consumer loans. Reserves for these segments of the portfolio are included in the formula-based portion of the ALLL. As of June 30, 2012, management reserved 135 bp against all unsecured loans, and consumer loans secured by other than real estate. The reserve has been increased 10 bp since June 30,2011 due to the continued uncertainty of regional, national, and global economic recovery. Additionally, management reserved $10 \%$ against overdrawn checking accounts which are a distinct high risk category of unsecured loans.

Borrowers whose cash flow is impaired as a result of prevailing economic conditions have also experienced depressed real estate values. Management recognizes that the combination of these circumstances - reduced revenue and depressed collateral values, may increase the likelihood of loss in the Bank's real estate secured loan portfolio. Management closely monitors conditions that might indicate deterioration of collateral value on significant loans and, when possible, obtains additional collateral as required to limit the Bank's loss exposure. The Bank foreclosed on mortgages during 2009, 2010, and 2011 and expects additional foreclosures in 2012. Foreclosures may result in loan losses, costs to hold real estate acquired in foreclosure, and losses on the sale of real estate acquired in foreclosure. While management is unable to predict the financial consequences of future foreclosure activity, provision for loss on likely loan foreclosures is considered in specific reserves in the ALLL.

Historically, the absence or improper execution of a document has not resulted in a loss to the Bank, however, management recognizes that the Bank's loss exposure is increased until a critical contract or collateral documentation exception is cured. At June 30, 2012, management reserved 10 bp against the outstanding balances of loans identified as having critical documentation exceptions.

The provision for loan losses is a decrease or increase to earnings in the current period to bring the allowance to a level established by application of management's allowance methodology. The allowance is also increased by recoveries of amounts previously charged-off and decreased when loans are charged-off as losses, which occurs when they are deemed to be uncollectible. A provision for loan losses of $\$ 105,000$ was recorded in the $2^{\text {nd }}$ quarter of 2012 which resulted in $\$ 297,500$ recorded year-to-date. This compares to a provision for loan losses of $\$ 803,500$ in the $2^{\text {nd }}$ quarter of 2011 which resulted in $\$ 948,900$ recorded for the six months ended June 30, 2011. The provision of $\$ 105,000$ recorded this quarter is mainly associated with a charge-off on a collateral dependent real estate loan. As the recession continues and borrowers' suffer personal and professional financial hardship, the likelihood of loss on previously performing loans remains high. As Management identifies loans with heightened loss potential, a provision for those losses is recorded.

Management considers the June 30, 2012 allowance appropriate and adequate to absorb identified and inherent losses in the loan portfolio. However, there can be no assurance that charge-offs in future periods will not exceed the allowance for loan losses or that additional increases in the loan loss allowance will not be required. As of June 30, 2012, management has not identified any loans which are anticipated to be wholly charged-off within the next 12 months.

The Bank experienced net charge-offs (recoveries) of $\$ 114,558$ and ( $\$ 27,042$ ) in the 2nd quarters of 2012 and 2011, respectively, and year-to-date net charge-offs (recoveries) of 206,453 and ( $\$ 18,756$ ) in 2012 and 2011, respectively. The higher net charge-offs in 2012 are the result of short sales during the 1st quarter and a charge-off on a collateral dependent loan in the 2nd quarter. Management expects loan losses to continue throughout the remainder of 2012. Refer to Note 3 for a schedule of transactions in the allowance for loan losses.

The accrual of interest on a loan is discontinued when principal or interest is ninety days past due or when the loan is determined to be impaired, unless collateral is sufficient to discharge the debt in full and the loan is in process of collection. When a loan is placed in nonaccruing status, any interest previously accrued but unpaid, is reversed from interest income. Interest payments received on nonaccrual loans may be recorded as cash basis income, or as a reduction of principal, depending on management's judgment on a loan by loan basis. All nonaccrual loan payments received in 2012 were recorded as reductions of principal. Accrual of interest may be restored when all principal and interest are current and management believes that future payments will be received in accordance with the loan agreement.

Nonperforming loans are loans past due 90 or more days and still accruing plus nonaccrual loans. Nonperforming assets are comprised of nonperforming loans combined with real estate acquired in foreclosure and held for sale. Nonperforming assets decreased $\$ 496,138(8.60 \%)$ from December 31, 2011 to June 30, 2012, primarily as a result of decreases in nonaccrual loans from short sales and charge-offs during the same period. Refer to Note 3 for additional information about nonperforming assets.

Loans are considered impaired when management considers it unlikely that collection of principal and interest payments will be made according to contractual terms. A performing loan may be categorized as impaired based on knowledge of circumstances that are deemed relevant to loan collection, including deterioration of the borrower's financial condition or devaluation of collateral. Not all impaired loans are past due nor are losses expected for every impaired loan.

Impaired loans may have specific reserves, or valuation allowances, allocated to them in the ALLL. Estimates of loss reserves on impaired loans may be determined based on any of the three following measurement methods which conform to authoritative accounting guidance: (1) the present value of future cash flows, (2) the fair value of collateral, if repayment of the loan is expected to be provided by the sale of the underlying collateral (i.e. collateral dependent), or (3) the loan's observable fair value. The Bank selects and applies, on a loan-by-loan basis, the appropriate valuation method. Upon identification of a loss on a collateral dependent loan, the loss amount is recorded as a charge-off consistent with regulatory guidance. During the $2^{\text {nd }}$ quarter of 2012, a charge-off of $\$ 105,000$ was recorded related to a collateral dependent real estate loan. Loans determined to be impaired, but for which no specific valuation allowance is made because management believes the loan is secured with adequate collateral or the Bank will not take a loss on such loan, are grouped with other homogeneous loans for evaluation under formula-based criteria described previously. Impaired loans including nonaccruing loans decreased \$673,672 (16.62\%) from $\$ 4,052,693$ at December 31, 2011 to $\$ 3,379,021$ and at June 30, 2012, primarily as the result of short sales and charge-offs noted previously. Refer to Note 3 for additional information about impaired loans.

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## Liquidity

Liquidity represents the ability to provide steady sources of funds for loan commitments and investment activities, as well as to provide sufficient funds to cover deposit withdrawals and payment of debt and operating obligations. These funds can be obtained by converting assets to cash or by attracting new deposits. The Company's major sources of liquidity are loan repayments, maturities of short-term investments including federal funds sold, and increases in core deposits. Funds from seasonal deposits are generally invested in short-term U.S. Treasury Bills and overnight federal funds.

Due to its location in a seasonal resort area, the Bank typically experiences a decline in deposits, federal funds sold and investment securities throughout the 1st quarter of the year when business customers are using their deposits to meet cash flow needs. This trend is not evident in 2012 as deposits levels at the end of the 1st quarter were comparable with deposits as of December 31, 2011. Refer to the Financial Condition section above for further discussion of deposit activity. Beginning late in the second quarter and throughout the third quarter, additional sources of liquidity become more readily available as business borrowers start repaying loans, and the Bank receives deposits from seasonal business customers, summer residents and tourists. Consistent with historical 2nd quarter trends, deposits have increased by $\$ 17.1$ million ( $5.09 \%$ ) since March 31, 2012.

Average liquid assets (cash and amounts due from banks, interest-bearing deposits in other banks, federal funds sold, and investment securities) compared to average deposits and retail repurchase agreements were $49.00 \%$ for the 2 nd quarter of 2012 compared to $43.84 \%$ for the same quarter of 2011. The increased liquidity during this period is the result of a decrease in the loan portfolio and the redeployment of those funds into liquid assets. No significant changes in liquidity have occurred since the prior quarter

The Company has available lines of credit, including overnight federal funds and reverse repurchase agreements, totaling $\$ 28,000,000$ as of June 30, 2012.

Average net loans to average deposits were $69.30 \%$ versus $75.47 \%$ as of June 30, 2012 and 2011, respectively. Average net loans decreased by $4.40 \%$ while average deposits grew by $4.11 \%$. Reductions in the loan portfolio result from low demand and refinances attributable to record low interest rates. Reductions in the loan portfolio result in increased investment in debt securities or federal funds sold. These investment vehicles are less profitable than loans. The Company will not lower its credit underwriting standards to bolster loan volume. Average deposit balance increases occurred in non-interest and interest-bearing accounts, except average time deposits which decreased $6.18 \%$. Management believes this trend indicates that depositors are migrating to more liquid types of accounts in order to be able to invest at higher rates should they become available. The continued increase in overall deposits indicates that there are signs of economic recovery within the Bank's resort service, however, depositors are not spending or investing the funds as they remain uncertain about continued recovery. Neither changes in deposit portfolio composition nor the decrease in outstanding loan balances has a negative impact on the Company's ability to meet liquidity demands.

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## Interest Rate Sensitivity

The primary objective of asset/liability management is to ensure the steady growth of the Company's primary source of earnings, net interest income. Net interest income can fluctuate with significant interest rate movements. To lessen the impact of these margin swings, the balance sheet should be structured so that repricing opportunities exist for both assets and liabilities in roughly equivalent amounts at approximately the same time intervals. Imbalances in these repricing opportunities at any point in time constitute interest rate sensitivity.

Interest rate sensitivity refers to the responsiveness of interest-bearing assets and liabilities to changes in market interest rates. The rate-sensitive position, or gap, is the difference in the volume of rate-sensitive assets and liabilities at a given time interval. The general objective of gap management is to actively manage rate-sensitive assets and liabilities to reduce the impact of interest rate fluctuations on the net interest margin. Management generally attempts to maintain a balance between rate-sensitive assets and liabilities as the exposure period is lengthened to minimize the overall interest rate risk to the Company.

Interest rate sensitivity may be controlled on either side of the balance sheet. On the asset side, management exercises some control over maturities. Also, loans are written to provide repricing opportunities on fixed rate notes. The Company's investment portfolio, including federal funds sold, provides the most flexible and fastest control over rate sensitivity since it can generally be restructured more quickly than the loan portfolio.

On the liability side, deposit products are structured to offer incentives to attain the desired maturity distributions and repricing opportunities. Competitive factors sometimes make control over deposits more difficult and, therefore, less effective as an interest rate sensitivity management tool.

The asset mix of the balance sheet is continually evaluated in terms of several variables: yield, credit quality, appropriate funding sources, and liquidity. Management of the liability mix of the balance sheet focuses on deposit product pricing and offerings.

As of June 30, 2012, the Company was cumulatively asset-sensitive for all time horizons. For asset-sensitive institutions, if interest rates should decrease, the net interest margins should decline. Since all interest rates and yields do not adjust at the same velocity, the gap is only a general indicator of rate sensitivity.

## Results of Operations

Net income for the quarter ended June 30, 2012, was $\$ 1,264,041$ ( $\$ 0.42$ per share), compared to $\$ 915,062$ ( $\$ 0.30$ per share) for the second quarter of 2011 , resulting in an increase of $\$ 348,979$ or $38.14 \%$. Year to date net income has increased $\$ 154,452$ ( $\$ 0.05$ per share) from $\$ 2,166,270$ ( $\$ 0.72$ per share) in 2011 to $\$ 2,320,722$ ( $\$ 0.77$ per share) in 2012. The key components of net income are discussed in the following paragraphs.

In the second quarter of 2012 compared to 2011, net interest income decreased $\$ 250,211(6.46 \%)$. Net interest income decreased $\$ 485,784$ ( $6.35 \%$ ) in the first six months of 2012 compared to the same period in 2011. Average interest-bearing assets and liabilities have increased compared to the $2^{\text {nd }}$ quarter of 2011; however these volume increases have been more than offset by lower rates, resulting in reductions in both interest revenue and expense.

The tax-equivalent quarterly yield on interest-earning assets decreased by 55 bps from $4.67 \%$ for the $2^{\text {nd }}$ quarter 2011 to $4.12 \%$ in the same period in 2012. The quarterly tax-equivalent yield on interest-bearing liabilities decreased 20 bps from $0.58 \%$ in 2011 to $0.38 \%$ in the same period in 2012. In combination, these shifts contribute to a decrease in net interest margin compared to interest-earning assets of 41 bps .

The Company's net interest income is one of the most important factors in evaluating its financial performance. Management uses interest rate sensitivity analysis to determine the effect of rate changes. Net interest income is projected over a one-year period to determine the effect of an increase or decrease in the prime rate of 100 basis points. If prime were to decrease one hundred basis points, and all assets and liabilities maturing or repricing within that period were fully adjusted for the rate change, the Company would experience a decrease of approximately $5.2 \%$ in net interest income. Conversely, if prime were to increase one hundred basis points, and all assets and liabilities maturing or repricing within that period were fully adjusted for the rate change, the Company would experience an increase in net interest income of the same percentage. The sensitivity analysis does not consider the likelihood of these rate changes nor whether management's reaction to this rate change would be to reprice its loans or deposits or both.

The following table presents information including average balances of interest-earning assets and interest-bearing liabilities, the amount of related interest income and interest expense, and the resulting yields by category of interest-earning asset and interest-bearing liability. In this table, dividends and interest on tax-exempt securities and loans are reported on a fully taxable equivalent basis, which is a non-GAAP measure as defined in SEC Regulation G and Item 10 of SEC Regulation S-K. Management believes that these measures provide better yield comparability as a tool for managing net interest income.


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Provisions for loan losses of $\$ 105,000$ and $\$ 803,500$ were recorded during the second quarter of 2012 and 2011, respectively. For the 2012 and 2011 years to date, provisions for loan losses were $\$ 297,500$ and $\$ 948,900$, respectively. Net loans charged-off (recovered) were $\$ 206,453$ and $(\$ 18,756)$ during the first half of 2012 and 2011, respectively. The quarterly and year-to-date provisions for loan losses in 2012 are significantly less than the prior year amounts during these periods due to specific reserves recorded on several impaired loans during the first half of 2011. The increase in year-to-date loan losses from 2011 to 2012 is a result of short sales and a charge-off on a collateral dependent loan during the $1^{\text {st }}$ half of 2012. Management expects additional losses to occur during 2012, and those losses may be significant. Provisions for anticipated losses are included in the ALLL. Refer to the Loan Quality and the Allowance for Loan Losses section above for a discussion of the provision for loan losses.

Noninterest revenue for the second quarter of 2012 is $\$ 181,936$ ( $52.20 \%$ ) higher than the comparable period last year. Noninterest revenue for the year-to-date is $\$ 203,840(25.56 \%)$ higher than last year. The positive variances in both the quarterly and the year-to-date periods result from the recording of a $\$ 178,325$ other than temporary impairment (OTTI) loss on equity investments in the $2^{\text {nd }}$ quarter of 2011 . The remaining increase over the prior year is attributable to the incremental income from an additional investment made in bank owned life insurance in the $1^{\text {st }}$ quarter of 2012.

Noninterest expense for the $2^{\text {nd }}$ quarter of 2012 is $\$ 47,796(2.35 \%)$, higher than last year and primarily attributable to increases in employee benefits, in particular the cost of group insurance. Noninterest expense year-to-date is up $\$ 105,254(2.54 \%)$, which is also driven by increases in other operating expenses such as consulting fees and advertising.

Income taxes for the six months ended June 30, 2012 are $\$ 109,750(9.21 \%)$ higher than the same period last year with pre-tax income increasing by $\$ 264,202(7.87 \%)$. The increase in income taxes for the six months ended June 30, 2012 is proportionate to the increase in income before income taxes. The Company's effective tax rate of $35.92 \%$ for the six months ended June 30, 2012 is consistent with the rate through June 30, 2011 of $35.48 \%$. At this time, there are no changes in the operations of the Company or tax laws applicable to the Company that would have a significant impact on the effective income tax rate.

## Plans of Operation

The Bank offers a full range of deposit services including checking, NOW, Money Market, and savings accounts, and time deposits including certificates of deposit. The transaction, savings, and certificate of deposit accounts are tailored to the Bank's principal market areas at rates competitive to those offered in the area by other community banks. The Bank also offers Individual Retirement Accounts (IRA), Health Savings Accounts, and Education Savings Accounts. All deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to the maximum amount allowed by law. The Bank solicits these accounts from individuals, businesses, associations and organizations, and governmental authorities. The Bank offers individual customers up to $\$ 50$ million in FDIC insured deposits through the Certificate of Deposit Account Registry Services ${ }^{\circledR}$ network (CDARS).

The Bank also offers a full range of short to medium-term commercial and personal loans. Commercial loans include both secured and unsecured loans for working capital (including inventory and receivables), business expansion (including acquisition of real estate and improvements), and purchase of equipment and machinery. Consumer loans include secured and unsecured loans for financing automobiles, home improvements, education, and personal investments. The Bank originates commercial and residential mortgage loans and real estate construction, acquisition and development loans. These lending activities are subject to a variety of lending limits imposed by state and federal law. The Bank lends to directors and officers of the Company and the Bank under terms comparable to those offered to other borrowers entering into similar loan transactions. The Board of Directors approves all loans to officers and directors and reviews these loans every six months.

Other bank services include cash management services, 24 -hour ATMs, debit cards, safe deposit boxes, direct deposit of payroll and social security funds, and automatic drafts for various accounts. The Bank offers bank-by-phone and Internet banking services, including electronic bill-payment, to both commercial and retail customers. The Bank's commercial customers can subscribe to a remote capture service that enables them to electronically capture check images and make on-line deposits. The Bank also offers non-deposit investment products including retail repurchase agreements.

## Capital Resources and Adequacy

Total stockholders' equity increased $\$ 2,225,073$ (2.94\%) from December 31, 2011 to June 30, 2012 This increase is attributable to comprehensive income of $\$ 2,338,616$ for the 6 months ended June 30, 2012 less stock repurchases of $\$ 113,543$ recorded during the same period.

Under the capital guidelines of the Federal Reserve Board and the FDIC, the Company and Bank are currently required to maintain a minimum risk-based total capital ratio of $8 \%$, with at least $4 \%$ being Tier 1 capital. Tier 1 capital consists of common stockholders' equity common stock, additional paid-in capital, and retained earnings. In addition, the Company and the Bank must maintain a minimum Tier 1 leverage ratio (Tier 1 capital to average total assets) of at least $4 \%$, but this minimum ratio is increased by 100 to 200 basis points for other than the highest-rated institutions.

Tier one risk-based capital ratios of the Company as of June 30, 2012 and December 31, 2011 were $33.1 \%$ and $33.5 \%$, respectively. Both are substantially in excess of regulatory minimum requirements.

On June 7, 2012, the Board of Governors of the Federal Reserve, the Office of the Comptroller of the Currency, and the Federal Deposit Insurance Corporation (collectively the "banking agencies") issued joint notices of proposed rulemaking that would revise and replace the banking agencies' current regulatory capital framework. The proposed rules would implement the Basel III capital standards as established by the Basel Committee on Banking Supervision and certain provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act. As proposed, the new regulatory capital framework would apply to the Company as well as the Bank and would establish higher minimum regulatory capital ratios, add a new Common Tier 1 regulatory capital ratio, establish capital conservation buffers, and significantly revise the rules for calculating risk-weighted assets. Management is currently assessing the proposed rules to determine their impact on the Company.

## Website Access to SEC Reports

The Bank maintains an Internet website at www.taylorbank.com. The Company's periodic SEC reports, including annual reports on Form $10-\mathrm{K}$, quarterly reports on Form $10-\mathrm{Q}$, and current reports on Form $8-\mathrm{K}$, are accessible through this website. Access to these filings is free of charge. The reports are available as soon as practicable after they are filed electronically with the SEC.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company's principal market risk exposure relates to interest rates on interest-earning assets and interest-bearing liabilities. Unlike most industrial companies, the assets and liabilities of financial institutions such as the Company and the Bank are primarily monetary in nature. Therefore, interest rates have a more significant effect on the Company's performance than do the effects of changes in the general rate of inflation and change in prices. In addition, interest rates do not necessarily move in the same direction or in the same magnitude as the prices of goods and services. As discussed previously, management monitors and seeks to manage the relationships between interest sensitive assets and liabilities in order to protect against wide interest rate fluctuations, including those resulting from inflation.

At June 30, 2012, the Company's interest rate sensitivity, as measured by gap analysis, showed the Company was asset-sensitive with a one-year cumulative gap of $21.07 \%$, as a percentage of average interest-earning assets. Generally asset-sensitivity indicates that assets reprice more quickly than liabilities and in a rising rate environment net interest income typically increases. Conversely, if interest rates decrease, net interest income would decline. The Bank has classified its demand mortgage and commercial loans as immediately repriceable. Unlike loans tied to prime, these rates do not necessarily change as prime changes since the decision to call the loans and change the rates rests with management.

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## Item 4. Controls and procedures

Disclosure controls and procedures are designed and maintained by the Company to ensure that information required to be disclosed in the Company's publicly filed reports is recorded, processed, summarized and reported in a timely manner. Such information must be available to management, including the Chief Executive Officer (CEO) and Treasurer, to allow them to make timely decisions about required disclosures. Even a well-designed and maintained control system can provide only reasonable, not absolute, assurance that its objectives are achieved. Inherent limitations in any system of controls include flawed judgment, errors, omissions, or intentional circumvention of controls.

The Company's management, including the CEO and Treasurer, performed an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of June 30, 2012. Based on that evaluation, the Company's management, including the CEO and Treasurer, has concluded that the Company's disclosure controls and procedures are effective. The projection of an evaluation of controls to future periods is subject to the risk that procedures may become inadequate due to changes in conditions including the degree of compliance with procedures.

## Changes in Internal Controls

During the quarter ended on the date of this report, there were no significant changes in the Company's internal controls that have had or are reasonably likely to have a material effect on the Company's internal control over financial reporting, including disclosure controls. As of June 30, 2012, the Company's management, including the CEO and Treasurer, has concluded that the Company's internal controls over financial reporting are effective.

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## Part II. Other Information

## Item 1. Legal Proceedings

Not applicable

## Item 1A. Risk Factors

The Company and the Bank are subject to various types of risk during the normal conduct of business. There has been no material change in risk factors or levels of risk as previously disclosed in Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

( c ) The following table presents information about the Company's repurchase of its equity securities during the calendar quarter ended on the date of this report.

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Period | (a) Total <br> Number <br> of Shares | (b) Average <br> Price Paid per Share | of Shares Purchased as Part of a Publicly Announced Program | of Shares that may <br> yet be Purchased <br> Under the Program |
| April | 900 | 24.85 | 900 | 294,365 |
| May | 1,400 | 24.18 | 1,400 | 292,965 |
| June | 1,880 | 22.99 | 1,880 | 291,085 |
| Totals | 4,180 | 23.79 | 4,180 |  |

The Company publicly announced on August 14, 2003, that it would repurchase up to $10 \%$ of its outstanding equity stock at that time. As of January 1, 2005, and again on May 18, 2007, this plan was renewed by public announcement, making up to $10 \%$ of the Company's outstanding equity stock available for repurchase at the time of each renewal. On January 13, 2010 and again on February 9, 2011, as part of its capital planning, the Board of Directors voted to suspend the stock buy-back program. On September 14, 2011, the Board reinstated this program and the Company publicly announced that it would repurchase up to $10 \%$ of its outstanding equity at that time ( 300,050 shares).

There is no set expiration date for this program. No other stock repurchase plan or program existed or exists simultaneously, nor has any other plan or program expired during the period covered by this table. Common shares repurchased under this plan are retired. From its inception through June 30, 2012, 248,457 shares were retired under this program with 4,780 of those shares being retired during the six months ended June 30, 2012. As of June 30, 2012, 291,085 shares are available to repurchase under the reinstated program announced on September 14, 2011.

The following table presents high and low bid information obtained from the Over the Counter Bulletin Board and from other trades known to management of the Company. Because transactions in the Company's common stock are infrequent and are often negotiated privately between the persons involved in those transactions, actual prices may be higher or lower than those included in this table. Additionally, the number of shares traded at high or low prices may vary significantly. There is no established public trading market in the stock, and there is no likelihood that a trading market will develop in the near future.

|  | 2012 |  |  |  | 2011 |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales price per share | High |  | Low |  | High |  | Low |  |
| First quarter | $\$$ | 24.50 | $\$$ | 22.35 | $\$$ | 34.00 | $\$$ | 26.50 |

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| Second quarter | $\$$ | 24.85 | $\$$ | 22.52 | $\$$ | 28.50 | $\$$ | 26.00 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Third quarter |  |  |  |  | $\$$ | 32.00 | $\$$ | 21.00 |
| Fourth quarter |  |  |  |  | $\$$ | 25.50 | $\$$ | 22.10 |

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## Item 3. Defaults Upon Senior Securities

Not applicable

## Item 4. Mine Safety Disclosures

Not applicable
Item 5. Other information
There is no information required to be disclosed in a report on Form 8 -K during the period covered by this report, which has not been reported.

Item 6. Exhibits
a) Exhibits
31. Certifications of Principal Executive Officer and Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32. Certification of Principal Executive Officer and Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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Exhibit 31.1
Rule 13a-14(a) Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Raymond M. Thompson, certify that:
I have reviewed this quarterly report on Form 10-Q of Calvin B. Taylor Bankshares, Inc.;

1. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
2. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
3. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the most recent fiscal quarter that has or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
4. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Calvin B. Taylor Bankshares, Inc.
Date: August 3, 2012
By: /s/ Raymond M. Thompson
Raymond M. Thompson
Chief Executive Officer

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Exhibit 31.2
Rule 13a-14(a) Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Jennifer G. Hawkins, certify that:
I have reviewed this quarterly report on Form 10-Q of Calvin B. Taylor Bankshares, Inc.;

1. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
2. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
3. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the most recent fiscal quarter that has or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
4. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Calvin B. Taylor Bankshares, Inc.
Date: August 3, 2012
By: /s//Jennifer G. Hawkins
Jennifer G. Hawkins
Treasurer (Principal Financial \& Accounting Officer)

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Exhibit 32
Certification - Pursuant to 18 U.S.C. 1350
(Section 906 of the Sarbanes-Oxley Act of 2002)
We, the undersigned, certify that to the best of our knowledge, based upon a review of the Quarterly Report on Form 10-Q for the period ended June 30, 2012, of Calvin B. Taylor Bankshares, Inc.:
(1) The referenced report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Calvin B. Taylor Bankshares, Inc.
Date: August 3, 2012
By: /s/ Raymond M. Thompson
Raymond M. Thompson
Chief Executive Officer
By: /s/ Jennifer G. Hawkins
Jennifer G. Hawkins
Treasurer (Principal Financial \& Accounting Officer)

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Calvin B. Taylor Bankshares, Inc.
Date: August 3, 2012
By: /s/ Raymond M. Thompson
Raymond M. Thompson
Chief Executive Officer
By: /s/ Jennifer G. Hawkins
Jennifer G. Hawkins
Treasurer (Principal Financial \& Accounting Officer)


[^0]:    Earnings per common share are determined by dividing net income by the weighted average number of common shares outstanding for the period, as follows:

    |  | 2012 | 2011 |  |
    | :--- | :---: | :---: | :---: |
    | Three months ended June 30 |  | $2,993,971$ | $3,000,508$ |
    | Six months ended June 30 | $2,994,938$ | $3,000,508$ |  |

[^1]:    The Company's financial condition and results of operations are sensitive to accounting measurements and estimates of inherently uncertain matters. When applying accounting policies in areas that are subjective in nature, management uses its best judgment to arrive at the carrying value of certain assets. One of the most critical accounting policies applied is related to the valuation of the loan portfolio.

    The allowance for loan losses (ALLL) represents management's best estimate of inherent probable losses in the loan portfolio as of the balance sheet date. It is one of the most difficult and subjective judgments. The adequacy of the allowance for loan losses is evaluated no less than quarterly. The determination of the balance of the allowance for loan losses is based on management's judgments about the credit quality of the loan portfolio as of the review date. It should be sufficient to absorb losses in the loan portfolio as determined by management's consideration of factors including an analysis of historical losses, specific reserves for non-performing or past due loans, delinquency trends, portfolio composition (including segment growth or shifting of balances between segments, products and processes, and concentrations of credit, both regional and by relationship), lending staff experience and changes, critical documentation and policy exceptions, risk rating analysis, interest rates and the competitive environment, economic conditions in the Bank's service area, and results of independent reviews, including audits and regulatory examinations.

