

HD SUPPLY, INC.  
Form 10-Q  
June 10, 2014  
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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

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**FORM 10-Q**

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(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

For the quarterly period ended May 4, 2014

- OR -

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

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Commission File Number 001-35979	Exact name of Registrant as specified in its charter, Address of principal executive offices and Telephone number <b>HD SUPPLY HOLDINGS, INC.</b> 3100 Cumberland Boulevard, Suite 1480 Atlanta, Georgia 30339 (770) 852-9000	State of incorporation Delaware	I.R.S. Employer Identification Number 26-0486780
333-159809	<b>HD SUPPLY, INC.</b> 3100 Cumberland Boulevard, Suite 1480 Atlanta, Georgia 30339 (770) 852-9000	Delaware	75-2007383

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Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

HD Supply Holdings, Inc.	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
HD Supply, Inc.	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files).

HD Supply Holdings, Inc.	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
HD Supply, Inc.	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

HD Supply Holdings, Inc.	Large accelerated filer <input type="checkbox"/>	Accelerated filer <input type="checkbox"/>	Non-accelerated filer <input checked="" type="checkbox"/>	Smaller reporting company <input type="checkbox"/>
			(Do not check if a smaller reporting company)	

HD Supply, Inc.	Large accelerated filer <input type="checkbox"/>	Accelerated filer <input type="checkbox"/>	Non-accelerated filer <input checked="" type="checkbox"/>	Smaller reporting company <input type="checkbox"/>
			(Do not check if a smaller reporting company)	

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

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HD Supply Holdings, Inc.

Yes ☐ No ☒

HD Supply, Inc.

Yes ☐ No ☒

The number of shares of the registrant's common stock outstanding as of June 6, 2014:

HD Supply Holdings, Inc.

195,645,883 shares of common stock, par value \$0.01 per share

HD Supply, Inc.

1,000 shares of common stock, par value \$0.01 per share, all of which were owned by HDS Holding Corporation, a wholly-owned subsidiary of HD Supply Holdings, Inc.

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**EXPLANATORY NOTE**

This Form 10-Q is a combined quarterly report being filed separately by two registrants: HD Supply Holdings, Inc. and HD Supply, Inc. Unless the context indicates otherwise, any reference in this report to Holdings refers to HD Supply Holdings, Inc., any reference to HDS refers to HD Supply, Inc., the indirect wholly-owned subsidiary of Holdings, and any references to HD Supply, the Company, we, us and our refer to HD Supply Holdings, Inc. together with its direct and indirect subsidiaries, including HDS. Each registrant hereto is filing on its own behalf all of the information contained in this quarterly report that relates to such registrant. Each registrant hereto is not filing any information that does not relate to such registrant, and therefore makes no representation as to any such information.

**Forward-looking statements and information**

This quarterly report includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Some of the forward-looking statements can be identified by the use of forward-looking terms such as believes, expects, may, will, should, could, intends, plans, estimates, anticipates or other comparable terms. These forward-looking statements include all matters that are not historical facts. They appear in a number of places throughout this report and include statements regarding our intentions, beliefs or current expectations concerning, among other things, our results of operations, financial condition, liquidity, prospects, growth strategies and the industries in which we operate.

Forward-looking statements are subject to known and unknown risks and uncertainties, many of which may be beyond our control. We caution you that forward-looking statements are not guarantees of future performance and that our actual results of operations, financial condition and liquidity, and the development of the industries in which we operate may differ materially from those made in or suggested by the forward-looking statements contained in this report. In addition, even if our results of operations, financial condition and liquidity, and the development of the industries in which we operate are consistent with the forward-looking statements contained in this report, those results or developments may not be indicative of results or developments in subsequent periods. A number of important factors could cause actual results to differ materially from those contained in or implied by the forward-looking statements, including those factors discussed in Risk factors in our annual report on Form 10-K, as amended, for the fiscal year ended February 2, 2014 and those described from time to time in our other filings with the U.S. Securities and Exchange Commission ( SEC ). Factors that could cause actual results to differ from those reflected in forward-looking statements relating to our operations and business include:

- inherent risks of the maintenance, repair and operations market, infrastructure spending and the non-residential and residential construction markets;
- our ability to achieve profitability;
- our ability to service our debt and to refinance all or a portion of our indebtedness;

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- limitations and restrictions in the agreements governing our indebtedness;
- the competitive environment in which we operate and demand for our products and services in highly competitive and fragmented industries;
- the loss of any of our significant customers;
- competitive pricing pressure from our customers;
- our ability to identify and acquire suitable acquisition candidates on favorable terms;
- cyclical and seasonality of the maintenance, repair and operations market, infrastructure spending and the non-residential and residential construction markets;
- our ability to identify and develop relationships with a sufficient number of qualified suppliers and to maintain our supply chains;
- our ability to manage fixed costs;
- the development of alternatives to distributors in the supply chain;

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- our ability to manage our working capital through product purchasing and customer credit policies;
- potential material liabilities under our self-insured programs;
- our ability to attract, train and retain highly qualified associates and key personnel;
- limitations on our income tax net operating loss carryforwards in the event of an ownership change;
- our ability to identify and integrate new products; and
- the significant influence our sponsors have over corporate decisions.

You should read this report completely and with the understanding that actual future results may be materially different from expectations. All forward-looking statements made in this report are qualified by these cautionary statements. These forward-looking statements are made only as of the date of this report and we do not undertake any obligation, other than as may be required by law, to update or revise any forward-looking statements to reflect changes in assumptions, the occurrence of unanticipated events, changes in future operating results over time or otherwise. Comparisons of results for current and any prior periods are not intended to express any future trends or indications of future performance, unless expressed as such, and should only be viewed as historical data.

[Table of Contents](#)**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****HD SUPPLY HOLDINGS, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)***Amounts in millions, except share and per share data, unaudited*

	<b>Three Months Ended</b>	
	<b>May 4, 2014</b>	<b>May 5, 2013</b>
<b>Net Sales</b>	<b>\$ 2,161</b>	<b>\$ 2,048</b>
Cost of sales	1,530	1,455
<b>Gross Profit</b>	<b>631</b>	<b>593</b>
Operating expenses:		
Selling, general and administrative	447	433
Depreciation and amortization	62	59
Restructuring	3	
Total operating expenses	512	492
<b>Operating Income</b>	<b>119</b>	<b>101</b>
Interest expense	116	147
Loss on extinguishment & modification of debt	2	41
Other (income) expense, net	1	
<b>Income (Loss) from Continuing Operations Before Provision for Income Taxes</b>		<b>(87)</b>
Provision for income taxes	1	43
<b>Income (Loss) from Continuing Operations</b>	<b>(1)</b>	<b>(130)</b>
Income (loss) from discontinued operations, net of tax	(11)	(1)
<b>Net Income (Loss)</b>	<b>\$ (12)</b>	<b>\$ (131)</b>
Other comprehensive income (loss) foreign currency translation adjustment	1	(1)
<b>Total Comprehensive Income (Loss)</b>	<b>\$ (11)</b>	<b>\$ (132)</b>
<b>Weighted Average Common Shares Outstanding (thousands)</b>		
Basic & Diluted	192,859	130,578
<b>Basic &amp; Diluted Earnings Per Share(1):</b>		
Income (Loss) from Continuing Operations	<b>\$ (0.01)</b>	<b>\$ (1.00)</b>
Income (Loss) from Discontinued Operations	<b>\$ (0.06)</b>	<b>\$ (0.01)</b>
<b>Net Income (Loss)</b>	<b>\$ (0.06)</b>	<b>\$ (1.00)</b>

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*(1) May not foot due to rounding.*

The accompanying notes are an integral part of these consolidated financial statements.





Table of Contents**HD SUPPLY HOLDINGS, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS***Amounts in millions, except share and per share data, unaudited*

	May 4, 2014	February 2, 2014
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 173	\$ 115
Receivables, less allowance for doubtful accounts of \$17 and \$18	1,152	1,046
Inventories	1,181	1,072
Deferred tax asset	8	7
Other current assets	58	63
Total current assets	2,572	2,303
Property and equipment, net	402	405
Goodwill	3,137	3,137
Intangible assets, net	304	338
Other assets	137	141
<b>Total assets</b>	<b>\$ 6,552</b>	<b>\$ 6,324</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)</b>		
Current liabilities:		
Accounts payable	\$ 841	\$ 664
Accrued compensation and benefits	100	149
Current installments of long-term debt	10	10
Other current liabilities	175	270
Total current liabilities	1,126	1,093
Long-term debt, excluding current installments	5,722	5,534
Deferred tax liabilities	115	114
Other liabilities	339	347
<b>Total liabilities</b>	<b>7,302</b>	<b>7,088</b>
<b>Stockholders' equity (deficit):</b>		
Common stock, par value \$0.01; 1 billion shares authorized; 195.4 million and 192.4 million shares issued and outstanding at May 4, 2014 and February 2, 2014, respectively	2	2
Paid-in capital	3,777	3,752
Accumulated deficit	(4,515)	(4,503)
Accumulated other comprehensive loss	(14)	(15)
Total stockholders' equity (deficit)	(750)	(764)
<b>Total liabilities and stockholders' equity (deficit)</b>	<b>\$ 6,552</b>	<b>\$ 6,324</b>

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**HD SUPPLY HOLDINGS, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS***Amounts in millions, unaudited*

	<b>Three Months Ended</b>	
	<b>May 4, 2014</b>	<b>May 5, 2013</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income (loss)	\$ (12)	\$ (131)
Reconciliation of net income (loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization	63	60
Provision for uncollectibles	3	
Non-cash interest expense	6	8
Payment of PIK interest & discounts upon extinguishment of debt	(1)	(364)
Loss on extinguishment & modification of debt	2	41
Stock-based compensation expense	5	3
Deferred income taxes		37
Other	1	
Changes in assets and liabilities:		
(Increase) decrease in receivables	(108)	(82)
(Increase) decrease in inventories	(108)	(94)
(Increase) decrease in other current assets	5	4
Increase (decrease) in accounts payable and accrued liabilities	22	(42)
Increase (decrease) in other long-term liabilities	3	3
Net cash provided by (used in) operating activities	(119)	(557)
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Capital expenditures	(28)	(32)
Proceeds from sales of property and equipment		1
Proceeds from sale of investments		936
Net cash provided by (used in) investing activities	(28)	905
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from issuance of common stock under employee benefit plans	20	
Borrowings of long-term debt	20	79
Repayments of long-term debt	(22)	(638)
Borrowings on long-term revolver debt	275	348
Repayments on long-term revolver debt	(85)	(158)
Debt issuance and modification costs	(3)	(32)
Other financing activities	(1)	
Net cash provided by (used in) financing activities	204	(401)
Effect of exchange rates on cash and cash equivalents	1	
Increase (decrease) in cash and cash equivalents	\$ 58	\$ (53)
Cash and cash equivalents at beginning of period	115	141
Cash and cash equivalents at end of period	\$ 173	\$ 88

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**HD SUPPLY, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)***Amounts in millions, unaudited*

	<b>Three Months Ended</b>	
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Cost of sales	<b>1,530</b>	1,455
<b>Gross Profit</b>	<b>631</b>	<b>593</b>
Operating expenses:		
Selling, general and administrative	<b>447</b>	433
Depreciation and amortization	<b>62</b>	59
Restructuring	<b>3</b>	
Total operating expenses	<b>512</b>	492
<b>Operating Income</b>	<b>119</b>	<b>101</b>
Interest expense	<b>116</b>	147
Loss on extinguishment & modification of debt	<b>2</b>	41
Other (income) expense, net	<b>1</b>	
<b>Income (Loss) from Continuing Operations Before Provision for Income Taxes</b>		(87)
Provision for income taxes	<b>1</b>	43
<b>Income (Loss) from Continuing Operations</b>	<b>(1)</b>	<b>(130)</b>
Income (loss) from discontinued operations, net of tax	<b>(11)</b>	(1)
<b>Net Income (Loss)</b>	<b>\$ (12)</b>	<b>\$ (131)</b>
Other comprehensive income (loss) foreign currency translation adjustment	<b>1</b>	(1)
<b>Total Comprehensive Income (Loss)</b>	<b>\$ (11)</b>	<b>\$ (132)</b>

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**HD SUPPLY, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS***Amounts in millions, except share and per share data, unaudited*

	May 4, 2014	February 2, 2014
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 149	\$ 111
Receivables, less allowance for doubtful accounts of \$17 and \$18	1,152	1,046
Inventories	1,181	1,072
Deferred tax asset	8	7
Other current assets	58	63
Total current assets	2,548	2,299
Property and equipment, net	402	405
Goodwill	3,137	3,137
Intangible assets, net	304	338
Other assets	137	141
<b>Total assets</b>	<b>\$ 6,528</b>	<b>\$ 6,320</b>
<b>LIABILITIES AND STOCKHOLDER S EQUITY (DEFICIT)</b>		
Current liabilities:		
Accounts payable	\$ 841	\$ 664
Accrued compensation and benefits	100	149
Current installments of long-term debt	10	10
Other current liabilities	175	270
Total current liabilities	1,126	1,093
Long-term debt, excluding current installments	5,722	5,534
Deferred tax liabilities	115	114
Other liabilities	339	347
<b>Total liabilities</b>	<b>7,302</b>	<b>7,088</b>
<b>Stockholder s equity (deficit):</b>		
Common stock, par value \$0.01; 1,000 shares authorized; 1,000 shares issued and outstanding		
Paid-in capital	3,755	3,750
Accumulated deficit	(4,515)	(4,503)
Accumulated other comprehensive loss	(14)	(15)
Total stockholder s equity (deficit)	(774)	(768)
<b>Total liabilities and stockholder s equity (deficit)</b>	<b>\$ 6,528</b>	<b>\$ 6,320</b>

The accompanying notes are an integral part of these consolidated financial statements.

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**HD SUPPLY, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

*Amounts in millions, unaudited*

	<b>Three Months Ended</b>	
	<b>May 4, 2014</b>	<b>May 5, 2013</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income (loss)	\$ (12)	\$ (131)
Reconciliation of net income (loss) to net cash provided by (used in) operating activities:		
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Net cash provided by (used in) operating activities	(119)	(557)
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Capital expenditures	(28)	(32)
Proceeds from sales of property and equipment		1
Proceeds from sale of investments		936
Net cash provided by (used in) investing activities	(28)	905
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Borrowings of long-term debt	20	79
Repayments of long-term debt	(22)	(638)
Borrowings on long-term revolver debt	275	348
Repayments on long-term revolver debt	(85)	(158)
Debt issuance and modification costs	(3)	(32)
Other financing activities	(1)	
Net cash provided by (used in) financing activities	184	(401)
Effect of exchange rates on cash and cash equivalents	1	
Increase (decrease) in cash and cash equivalents	\$ 38	\$ (53)
Cash and cash equivalents at beginning of period	111	141
Cash and cash equivalents at end of period	\$ 149	\$ 88

The accompanying notes are an integral part of these consolidated financial statements.

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**HD SUPPLY HOLDINGS, INC. AND SUBSIDIARIES**

**HD SUPPLY, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**NOTE 1 NATURE OF BUSINESS AND BASIS OF PRESENTATION**

*Nature of Business*

HD Supply Holdings, Inc. ( Holdings ) indirectly owns all of the outstanding common stock of HD Supply, Inc. ( HDS ).

Holdings, together with its direct and indirect subsidiaries, including HDS ( HD Supply or the Company ), is one of the largest industrial distribution companies in North America. The Company specializes in three distinct market sectors: Maintenance, Repair & Operations; Infrastructure & Power; and Specialty Construction. Through approximately 650 locations across 48 U.S. states and seven Canadian provinces, the Company serves these markets with an integrated go-to-market strategy. HD Supply has more than 15,000 associates delivering localized, customer-tailored products, services and expertise. The Company serves approximately 500,000 customers, which include contractors, maintenance professionals, home builders, industrial businesses, and government entities. HD Supply's broad range of end-to-end product lines and services include over one million stock-keeping units ( SKUs ) of quality, name-brand and proprietary-brand products as well as value-add services supporting the entire life-cycle of a project from infrastructure and construction to maintenance, repair and operations.

HD Supply is managed primarily on a product line basis and reports results of operations in four reportable segments. The reportable segments are Facilities Maintenance, Waterworks, Power Solutions, and Construction & Industrial - White Cap. Other operating segments include Hardware Solutions (previously known as Crown Bolt), Home Improvement Solutions (previously known as Repair & Remodel), Interior Solutions (previously known as Creative Touch Interiors), and HD Supply Canada. In addition, the consolidated financial statements include Corporate, which is comprised of enterprise-wide functional departments.

*Public Offerings*

On March 28, 2014, Holdings filed a registration statement on Form S-1 (File No. 333-194887, the Secondary Registration Statement ) with the U.S. Securities and Exchange Commission (the SEC ) to register a secondary public offering of 30 million shares of its common stock, par value \$0.01 per share ( Common Stock ). All of the shares of Common Stock sold in the secondary public offering were sold by certain stockholders of Holdings (the Selling Stockholders ), as identified in the Secondary Registration Statement. Holdings did not receive any of the proceeds from the sale of the shares being sold by the Selling Stockholders. On May 1, 2014, the Secondary Registration Statement was declared effective by the SEC and Holdings announced the pricing of the secondary public offering at a price of \$26.00 per share. The underwriters were granted an option to purchase up to 4.5 million additional shares of Common Stock from the Selling Stockholders within 30 days, which they exercised in full on May 30, 2014. In connection with the secondary public offering, the Company incurred \$1 million of fees, reflected in Other income

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(expense), net within the Consolidated Statements of Operations and Comprehensive Income (Loss). See Note 14, Subsequent Event, for additional information.

On June 26, 2013, Holdings' Registration Statement (File No. 333-187872) was declared effective by the SEC for an initial public offering of its Common Stock. Holdings registered the offering and sale of 53,191,489 shares of Common Stock and an additional 7,978,723 shares of Common Stock sold to the underwriters pursuant to their over-allotment option at a price of \$18.00 per share. On July 2, 2013, Holdings completed the offering of 61,170,212 shares of Common Stock at a price of \$18.00 per share, for an aggregate offering price of \$1,039 million, net of underwriters' discounts and commissions and offering expenses of approximately \$16 million.

The net proceeds from the initial public offering were used to (1) redeem all \$950 million of HDS's outstanding 10.50% Senior Subordinated Notes due 2021 (the "January 2013 Senior Subordinated Notes"), including the payment of a \$29 million redemption premium and \$29 million of accrued interest through the redemption date, and (2) pay related fees and expenses, including the payment to the Equity Sponsors of an aggregate fee of approximately \$18 million to terminate the consulting agreements (See Note 3, Related Parties). The remaining net proceeds were used for general corporate purposes.



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**HD SUPPLY HOLDINGS, INC. AND SUBSIDIARIES**

**HD SUPPLY, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

***Basis of Presentation***

On June 12, 2013, Holdings effected a 1-for-2 reverse stock split of Holdings' common stock. Holdings' accompanying consolidated financial statements and notes to consolidated financial statements give retroactive effect to the reverse stock split for all periods presented. There are no preferred shares issued or outstanding.

In management's opinion, the unaudited financial information for the interim periods presented includes all adjustments necessary for a fair statement of the results of operations, financial position, and cash flows. All adjustments are of a normal recurring nature unless otherwise disclosed. Revenues, expenses, assets and liabilities can vary during each quarter of the year. Therefore, the results and trends in these interim financial statements may not be the same as those for the full year. For a more complete discussion of the Company's significant accounting policies and other information, you should read this report in conjunction with its annual report on Form 10-K, as amended, for the year ended February 2, 2014, which includes all disclosures required by generally accepted accounting principles (GAAP). Certain amounts in the prior-period financial statements have been reclassified to conform to the current period's presentation.

***Fiscal Year***

HD Supply's fiscal year is a 52- or 53-week period ending on the Sunday nearest to January 31. Fiscal years ending February 1, 2015 (fiscal 2014) and February 2, 2014 (fiscal 2013) both include 52 weeks. The three months ended May 4, 2014 and May 5, 2013 both include 13 weeks.

***Principles of Consolidation***

The consolidated financial statements of HD Supply Holdings, Inc. present the results of operations, financial position and cash flows of HD Supply Holdings, Inc. and its wholly-owned subsidiaries, including HD Supply, Inc. The consolidated financial statements of HD Supply, Inc. present the results of operations, financial position and cash flows of HD Supply, Inc. and its wholly-owned subsidiaries. All material intercompany balances and transactions are eliminated. Results of operations of businesses acquired are included from their respective dates of acquisition. The results of operations of all discontinued operations have been separately reported as discontinued operations for all periods presented.

*Estimates*

Management has made a number of estimates and assumptions relating to the reporting of assets and liabilities, the disclosure of contingent assets and liabilities, and reported amounts of revenues and expenses in preparing these consolidated financial statements in conformity with GAAP. Actual results could differ from these estimates.

*Self-Insurance*

HD Supply has a high deductible insurance program for most losses related to general liability, product liability, environmental liability, automobile liability, workers' compensation, and is self-insured for medical claims and certain legal claims. The expected ultimate cost for claims incurred as of the balance sheet date is not discounted and is recognized as a liability. Self-insurance losses for claims filed and claims incurred but not reported are accrued based upon estimates of the aggregate liability for uninsured claims using loss development factors and actuarial assumptions followed in the insurance industry and historical loss development experience. At both May 4, 2014 and February 2, 2014, self-insurance reserves totaled approximately \$93 million.

**NOTE 2 DISCONTINUED OPERATIONS**

In January 2014, the Company approved the disposal of Litemor, a specialty lighting distributor within the Company's HD Supply Canada business. During the first quarter of fiscal 2014, the Company initiated the disposal process of Litemor through liquidation and branch sales, resulting in a pre-tax loss on disposal of \$14 million, which includes cash and non-cash charges. The Company expects to finalize the Litemor disposal in the second quarter of fiscal 2014 and record an additional pre-tax loss on disposal of between \$5 million and \$10 million.

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*Summary Financial Information*

In accordance with Accounting Standards Codification ( ASC ) 205-20, Discontinued Operations, the results of Litemor's operations and the loss on disposal of the business are classified as discontinued operations. The presentation of discontinued operations includes revenues and expenses of the discontinued operations and loss on the disposal of business, net of tax, as one line item on the Consolidated Statements of Operations and Comprehensive Income (Loss). All Consolidated Statements of Operations and Comprehensive Income (Loss) presented have been revised to reflect this presentation.

The following table provides additional detail related to the results of operations of the discontinued operations (amounts in millions):

	<b>Three Months Ended</b>	
	<b>May 4, 2014</b>	<b>May 5, 2013</b>
Net sales	\$ 17	\$ 20
Loss on disposal of discontinued operations	(14)	
Income (loss) before provision for income taxes	\$ (14)	\$ (1)
Provision for income taxes	3	
Income (loss) from discontinued operations, net of tax	\$ (11)	\$ (1)

In accordance with ASC 205-20, the assets and liabilities of Litemor are presented separately in the asset and liability sections, respectively, of the Consolidated Balance Sheets as of the date they are classified as a disposal group. At May 4, 2014 the assets and liabilities of Litemor included in the Consolidated Balance Sheets are comprised of \$5 million of Receivables and \$1 million of other current assets, reported within

Other current assets, \$1 million of Property & equipment, net, reported within Other non-current assets, and \$2 million of Accounts payable and \$2 million of Other accrued expenses, reported within Other current liabilities. At February 2, 2014, the assets and liabilities of Litemor included in the Consolidated Balance Sheets are comprised of \$11 million of Receivables, \$8 million of Inventory, and \$1 million of other current assets, reported within Other current assets, \$1 million of Property & equipment, net, reported within Other non-current assets, and \$6 million of Accounts payable, \$1 million of Accrued compensation & benefits, and \$2 million of Other accrued expenses, reported within Other current liabilities.

**NOTE 3 RELATED PARTIES**

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On August 30, 2007, investment funds associated with Clayton, Dubilier & Rice, Inc., The Carlyle Group and Bain Capital Partners, LLC (collectively the Equity Sponsors) formed Holdings (previously named HD Supply Investment Holding, Inc.) and entered into a stock purchase agreement with The Home Depot, Inc. (Home Depot) pursuant to which Home Depot agreed to sell to Holdings, or to a wholly-owned subsidiary of Holdings, certain intellectual property and all the outstanding common stock of HDS and the Canadian subsidiary CND Holdings, Inc. On August 30, 2007, through a series of transactions, Holdings' direct wholly-owned subsidiary, HDS Holding Corporation, acquired direct control of HDS through the merger of its wholly-owned subsidiary, HDS Acquisition Corp., with and into HDS and CND Holdings, Inc. Through these transactions (the 2007 Transactions), Home Depot was paid cash of \$8.2 billion and 12.5% of Holdings' then outstanding common stock.

Following the completion of Holdings' initial public offering on July 2, 2013, the Equity Sponsors continued to hold more than 50% of Holdings' common stock and Home Depot held less than 10% of Holdings' common stock. Upon completion of the secondary public offering, the Equity Sponsors, included in the offering as Selling Stockholders, hold approximately 41% of Holdings' common stock. See Note 14, Subsequent Event, for additional information.

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**Equity Sponsors**

*Consulting Agreements* In connection with the closing of the 2007 Transactions, HD Supply entered into consulting agreements with the Equity Sponsors, pursuant to which the Equity Sponsors provided HD Supply with financial advisory and management consulting services and HD Supply paid the Equity Sponsors a \$5 million annual aggregate fee ( Sponsor Management Fee ) and an aggregate fee equal to a specified percentage of the transaction value of certain types of transactions that HD Supply completes ( Sponsor Transaction Fee ), plus out-of-pocket expenses. The original term of these agreements ran through August 2017.

As specified in the agreements, HD Supply paid the Equity Sponsors a Sponsor Transaction Fee of approximately \$11 million as a result of Holdings' initial public offering on July 2, 2013. The Sponsor Transaction Fee was considered an offering expense and, therefore, was presented as a reduction of proceeds from the initial public offering in the consolidated financial statements.

On July 2, 2013, in connection with the initial public offering, HD Supply paid the Equity Sponsors an aggregate fee of approximately \$18 million to terminate the consulting agreements. The termination fee represented the estimated net present value of the Sponsor Management Fee payments over the then remaining term of the consulting agreements. This charge was recorded in Other (income) expense, net in the Consolidated Statements of Operations and Comprehensive Income (Loss).

During the three months ended May 5, 2013, the Company recorded \$1 million of Sponsor Management Fees and related expenses, which are included in Selling, general and administrative expense in the Consolidated Statements of Operations and Comprehensive Income (Loss).

*Debt* Management of the Company has been informed that, as of May 4, 2014, affiliates of certain of the Equity Sponsors beneficially owned approximately \$26 million aggregate principal amount of HDS's Term Loans, as defined in Note 4, Debt. On February 8, 2013, HDS redeemed its remaining \$889 million outstanding aggregate principle of its 2007 Senior Subordinated Notes, as defined in Note 4, Debt, at a redemption price equal to 103.375% of the principal amount thereof and paid accrued and unpaid interest thereon through the redemption date. Affiliates of certain of the Equity Sponsors owned approximately 39%, of the 2007 Senior Subordinated Notes that were redeemed.

**NOTE 4 DEBT**

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HDS's long-term debt as of May 4, 2014 and February 2, 2014 consisted of the following (dollars in millions):

	May 4, 2014		February 2, 2014	
	Outstanding Principal	Interest Rate %(1)	Outstanding Principal	Interest Rate %(1)
Senior ABL Facility due 2018	\$ 550	1.65	\$ 360	1.66
Term Loans due 2018, net of unamortized discount of \$18 million and \$19 million	965	4.00	966	4.50
First Priority Notes due 2019, including unamortized premium of \$17 million and \$18 million	1,267	8.125	1,268	8.125
Second Priority Notes due 2020	675	11.00	675	11.00
October 2012 Senior Unsecured Notes due 2020	1,000	11.50	1,000	11.50
February 2013 Senior Unsecured Notes due 2020	1,275	7.50	1,275	7.50
Total long-term debt	\$ 5,732		\$ 5,544	
Less current installments	(10)		(10)	
Long-term debt, excluding current installments	\$ 5,722		\$ 5,534	

(1) Represents the stated rate of interest, without including the effect of discounts or premiums.

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On February 6, 2014, HDS amended its Term Loan Facility, as defined below, to reduce the applicable margin for borrowings from 3.25% for LIBOR borrowings and 2.25% for base rate borrowings to 3.00% for LIBOR borrowings and 2.00% for base rate borrowings, and reduced the LIBOR floor from 1.25% to 1.00%. The amendment also added a new soft call provision applicable to optional prepayment of term loans. The soft call requires a premium equal to 1.00% of the aggregate principal amount of term loans being prepaid if, on or prior to August 6, 2014, HDS enters into certain re-pricing transactions. In addition, the amendment provided that HDS may withhold up to \$150 million from repayments otherwise required to be made with the proceeds of asset sales and use such proceeds to repay any debt, including debt that is junior to the term loans. The amendment also extended the maturity of the term loans by approximately nine months, to June 28, 2018. Pursuant to the credit agreement governing HDS's Senior ABL Facility, as defined below, the maturity date of the Senior ABL Facility is the earlier of June 28, 2018 and the maturity date of the Term Loan Facility. The amendment therefore effectively extended the maturity date of the Senior ABL Facility to June 28, 2018.

In connection with the amendment, HDS paid approximately \$1 million in financing fees, which will be amortized into interest expense over the remaining term of the amended facility in accordance with ASC 470-50, Debt-Modifications and Extinguishments. A portion of the amendment was considered an extinguishment, resulting in a \$1 million loss on extinguishment of debt for the write-off of pro-rata portions of the unamortized original issue discount and the unamortized deferred debt cost. The portion of the amendment considered a modification resulted in a charge of approximately \$1 million.

Affiliates of certain of the Equity Sponsors owned approximately \$37 million of the Term Loans as of the date of the amendment. In the amendment process, this ownership was reduced to \$30 million.

**Senior Credit Facilities**

**Asset Based Lending Facility**

HDS's Senior Asset Based Lending Facility (Senior ABL Facility) provides for senior secured revolving loans and letters of credit of up to a maximum aggregate principal amount of \$1,500 million (subject to availability under a borrowing base). Extensions of credit under the Senior ABL Facility are limited by a borrowing base calculated periodically based on specified percentages of the value of eligible inventory and eligible accounts receivable, subject to certain reserves and other adjustments. A portion of the Senior ABL Facility is available for letters of credit and swingline loans. As of May 4, 2014, HDS has \$813 million of additional available borrowings under the Senior ABL Facility (after giving effect to the borrowing base limitations and approximately \$56 million in letters of credit issued and including \$77 million of borrowings available on qualifying cash balances).

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The Senior ABL Facility also permits HDS to add one or more incremental term loan facilities to be included in the Senior ABL Facility or one or more revolving credit facility commitments to be included in the Senior ABL Facility. The Senior ABL Facility will mature on June 28, 2018 (or the maturity date under HDS' s Term Loan Facility, if earlier).

### Senior Secured Term Loan Facility

HDS' s Senior Term Facility consists of a senior secured Term Loan Facility (the Term Loan Facility, the term loans thereunder, the Term Loans providing for Term Loans in an original aggregate principal amount of \$1,000 million. The Term Loan Facility will mature on June 28, 2018 (the Term Loan Maturity Date ). The Term Loans amortize in equal quarterly installments in aggregate annual amounts equal to 1% of the original principal amount of the Term Loan Facility with the balance payable on the Term Loan Maturity Date.



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**Secured Notes**

**8 1/8% Senior Secured First Priority Notes due 2019**

HDS's 8 1/8% Senior Secured First Priority Notes due 2019 (the "First Priority Notes"), bear interest at a rate of 8 1/8% per annum and will mature on April 15, 2019. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

*Redemption*

HDS may redeem the First Priority Notes, in whole or in part, at any time (1) prior to April 15, 2015, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the First Priority Notes and (2) on and after April 15, 2015, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on April 15 of the year set forth below.

<b>Year</b>	<b>Percentage</b>
2015	106.094%
2016	104.063%
2017	102.031%
2018 and thereafter	100.000%

In addition, at any time prior to April 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the First Priority Notes with the proceeds of certain equity offerings at a redemption price of 108.125% of the principal amount in respect of the First Priority Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the First Priority Notes are redeemed, an aggregate principal amount of First Priority Notes equal to at least 50% of the original aggregate principal amount of First Priority Notes must remain outstanding immediately after each such redemption of First Priority Notes.

**11% Senior Secured Second Priority Notes due 2020**

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HDS's 11% Senior Secured Second Priority Notes due 2020 (the "Second Priority Notes") bear interest at a rate of 11% per annum and will mature on April 15, 2020. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

### *Redemption*

HDS may redeem the Second Priority Notes, in whole or in part, at any time (1) prior to April 15, 2016, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the Second Priority Notes and (2) on and after April 15, 2016, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on April 15 of the year set forth below.

Year	Percentage
2016	105.500%
2017	102.750%
2018 and thereafter	100.000%

In addition, at any time prior to April 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the Second Priority Notes with the proceeds of certain equity offerings at a redemption price of 111.000% of the principal amount in respect of the Second Priority Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the Second Priority Notes are redeemed, an aggregate principal amount of Second Priority Notes equal to at least 50% of the original aggregate principal amount of Second Priority Notes must remain outstanding immediately after each such redemption of Second Priority Notes.

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**Collateral**

The First Priority Notes and the related guarantees are secured by a first-priority security interest in substantially all of the tangible and intangible assets of HDS and the Subsidiary Guarantors (other than the ABL Priority Collateral, in which the First Priority Notes and the related guarantees have a second-priority security interest), including pledges of all Capital Stock of HDS's Restricted Subsidiaries directly owned by HDS and the Subsidiary Guarantors (but only up to 65% of each series of Capital Stock of each direct Foreign Subsidiary owned by HDS or any Subsidiary Guarantor), subject to certain thresholds, exceptions and permitted liens, and excluding any Excluded Assets (as defined in the indenture governing the First Priority Notes ) and Excluded Subsidiary Securities (as defined in the indenture governing the First Priority Notes) (the Cash Flow Priority Collateral ).

The Second Priority Notes and the related guarantees are secured by a second-priority security interest in the Cash Flow Priority Collateral, subject to permitted liens. In addition, the Second Priority Notes and the related guarantees are secured by a third-priority security interest in the ABL Priority Collateral, subject to permitted liens.

The indentures governing the First Priority Notes, the Second Priority Notes and the applicable collateral documents provide that any capital stock and other securities of any of HDS's subsidiaries will be excluded from the collateral to the extent the pledge of such capital stock or other securities to secure the First Priority Notes and Second Priority Notes would cause such subsidiary to be required to file separate financial statements with the SEC pursuant to Rule 3-16 of Regulation S-X (as in effect from time to time).

**Unsecured Notes**

**11.5% Senior Unsecured Notes due 2020**

HDS's 11.5% Senior Unsecured Notes due 2020 (the October 2012 Senior Unsecured Notes ) bear interest at 11.5% per annum and will mature on July 15, 2020. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

*Redemption*

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HDS may redeem the October 2012 Senior Unsecured Notes, in whole or in part, at any time (1) prior to October 15, 2016, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the 11.5% Senior Notes and (2) on and after October 15, 2016, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on October 15 of the year set forth below.

Year	Percentage
2016	105.750%
2017	102.875%
2018 and thereafter	100.000%

In addition, at any time prior to October 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the October 2012 Senior Unsecured Notes with the proceeds of certain equity offerings at a redemption price of 111.50% of the principal amount in respect of the October 2012 Senior Unsecured Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the October 2012 Senior Unsecured Notes are redeemed, an aggregate principal amount of the October 2012 Senior Unsecured Notes equal to at least 50% of the original aggregate principal amount of the October 2012 Senior Unsecured Notes must remain outstanding immediately after each such redemption of the October 2012 Senior Unsecured Notes.

### 7.5% Senior Unsecured Notes due 2020

HDS's 7.5% Senior Unsecured Notes due 2020 (the "February 2013 Senior Unsecured Notes") bear interest at 7.5% per annum and will mature on July 15, 2020. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

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*Redemption*

HDS may redeem the February 2013 Senior Unsecured Notes, in whole or in part, at any time (1) prior to October 15, 2016, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the February 2013 Senior Notes and (2) on and after October 15, 2016, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on October 15 of the year set forth below.

<b>Year</b>	<b>Percentage</b>
2016	103.750%
2017	101.875%
2018 and thereafter	100.000%

In addition, at any time prior to October 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the February 2013 Senior Unsecured Notes with the proceeds of certain equity offerings at a redemption price of 107.50% of the principal amount in respect of the February 2013 Senior Unsecured Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the February 2013 Senior Unsecured Notes are redeemed, an aggregate principal amount of the February 2013 Senior Unsecured Notes equal to at least 50% of the original aggregate principal amount of the February 2013 Senior Unsecured Notes must remain outstanding immediately after each such redemption of the February 2013 Senior Unsecured Notes.

**Debt covenants**

HDS's outstanding debt agreements contain various restrictive covenants including, but not limited to, limitations on additional indebtedness and dividend payments and stipulations regarding the use of proceeds from asset dispositions. As of May 4, 2014, HDS is in compliance with all such covenants that were in effect on such date.

**First Quarter 2013 Transactions**

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On February 15, 2013, HDS amended its Term Loan Facility (as defined above) to lower the borrowing margin by 275 basis points. Under this amendment, the Term Loans were subject to an interest rate equal to LIBOR (subject to a floor of 1.25%) plus a borrowing margin of 3.25% or Prime plus a borrowing margin of 2.25% at HDS's election. The amendment also replaced the hard call provision applicable to optional prepayment of Term Loans thereunder with a soft call option, which expired on August 15, 2013. In connection with the amendment, HDS paid approximately \$30 million in financing fees, of which approximately \$27 million will be amortized into interest expense over the remaining term of the amended facility in accordance with ASC 470-50. A portion of the amendment was considered an extinguishment, resulting in a \$5 million loss on extinguishment of debt, which included approximately \$2 million of fees, \$2 million to write off the pro-rata portion of unamortized original issue discount, and \$1 million to write off the pro-rata portion of unamortized deferred debt cost. The portion of the amendment considered a modification resulted in a charge of \$1 million.

On February 8, 2013, HDS redeemed its remaining \$889 million outstanding aggregate principal amount of its 13.5% Senior Subordinated Notes due 2015 (the "2007 Senior Subordinated Notes") at a redemption price equal to 103.375% of the principal amount thereof and paid accrued and unpaid interest thereon through the redemption date. As a result, in the first quarter of fiscal 2013, HDS incurred a \$34 million loss on extinguishment of debt, which included a \$30 million premium payment to redeem the 2007 Senior Subordinated Notes and approximately \$4 million to write off the unamortized deferred debt cost.

### NOTE 5 FAIR VALUE MEASUREMENTS

The fair value measurements and disclosure principles of GAAP (ASC 820, Fair Value Measurements and Disclosures) define fair value, establish a framework for measuring fair value and provide disclosure

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requirements about fair value measurements. These principles define a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 Quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs (other than quoted prices) that are observable for the asset or liability, either directly or indirectly;

Level 3 Unobservable inputs in which little or no market activity exists.

The Company's financial instruments that are not reflected at fair value on the balance sheet were as follows as of May 4, 2014 and February 2, 2014 (amounts in millions):

	As of May 4, 2014		As of February 2, 2014	
	Recorded Amount(1)	Estimated Fair Value	Recorded Amount(1)	Estimated Fair Value
Senior ABL Facility	\$ 550	\$ 535	\$ 360	\$ 351
Term Loans and Notes	5,183	5,746	5,185	5,737
Total	\$ 5,733	\$ 6,281	\$ 5,545	\$ 6,088

(1) These amounts do not include accrued interest; accrued interest is classified as Other current liabilities in the accompanying Consolidated Balance Sheets. These amounts do not include any related discounts or premiums.

The Company utilized Level 2 inputs, as defined in the fair value hierarchy, to measure the fair value of the long-term debt. Management's fair value estimates were based on quoted prices for recent trades of HDS's long-term debt, recent similar credit facilities initiated by companies with like credit quality in similar industries, quoted prices for similar instruments, and inquiries with certain investment communities.

**NOTE 6 INCOME TAXES**

For the three months ended May 4, 2014, the Company's combined federal, state and foreign tax provision for continuing operations was \$1 million, mainly driven by the impact of discrete items recorded during the period. The Company's effective tax rate will vary based on a variety of factors, including overall profitability, the geographical mix of income before taxes and the related tax rates in the jurisdictions where it operates, restructuring and other one-time charges, as well as discrete events, such as settlements of future audits. The Company is subject to audits and examinations of its tax returns by tax authorities in various jurisdictions, including the Internal Revenue Service (the "IRS"). Management regularly assesses the likelihood of adverse outcomes resulting from these examinations to determine the adequacy of provisions for income taxes.

With regard to the increase in the valuation allowance and the impact the valuation allowance had on income tax expense, the valuation allowance was immaterially impacted by the increasing of the deferred tax liability for U.S. goodwill amortization for tax purposes. The deferred tax liability related to the Company's U.S. tax deductible goodwill is considered a liability related to an asset with an indefinite life. Therefore, the deferred tax liability does not amortize and is not available as a source of taxable income to support the realization of deferred tax assets created by other deductible temporary timing differences. The Company does not believe it is more likely than not it will realize its U.S. deferred tax assets equal to the deferred liability created by tax deductible goodwill and therefore, the Company was required to record an additional tax expense to increase its deferred tax asset valuation allowance. There was no material impact of tax amortization on tax expense for indefinite lived intangibles for the three months ended May 4, 2014 due to income results.

As of February 2, 2014, the Company's unrecognized tax benefits in accordance with the income taxes principles of GAAP (ASC 740, Income Taxes) were \$192 million. As of May 4, 2014, the Company's unrecognized tax benefits decreased \$1 million to \$191 million as a result of state audit settlements. During the three months ended May 4, 2014, the Company recorded \$1 million of net interest related to unrecognized tax benefits.



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The Company's ending net accrual for interest and penalties related to unrecognized tax benefits as of February 2, 2014 was \$27 million and increased to \$28 million as of May 4, 2014.

During fiscal year 2010, the Company determined that it did not meet the more likely than not standard that substantially all of its net U.S. deferred tax assets would be realized and therefore, the Company established a valuation allowance for its net U.S. deferred tax assets. With regard to the U.S., the Company continues to believe that a full valuation allowance is needed against the majority of its net deferred tax assets. As of May 4, 2014, the Company's U.S. valuation allowance was \$1,002 million.

See Note 10, Commitments and Contingencies, for discussion of the IRS audit of the Company's U.S. federal income tax returns.

**NOTE 7 EARNINGS (LOSS) PER COMMON SHARE**

The following earnings (loss) per common share is provided for HD Supply Holdings, Inc.

Basic earnings (loss) per common share is computed by dividing net income (loss) by the weighted-average common shares outstanding during the respective periods. Diluted earnings (loss) per common share is computed by dividing net income (loss) by the sum of the weighted-average common shares outstanding and all dilutive potential common shares outstanding during the respective periods. Diluted loss per common share equals basic loss per common share for the periods presented, as the effect of stock options, restricted stock, and restricted stock units are anti-dilutive because the Company incurred net losses.

The following table sets forth the computation of basic and diluted earnings (loss) per share of common stock for the three months ended May 4, 2014 and May 5, 2013 (in millions, except per share and share data):

	<b>Three Months Ended</b>	
	<b>May 4, 2014</b>	<b>May 5, 2013</b>
Income (loss) from continuing operations	\$ (1)	\$ (130)
Income (loss) from discontinued operations, net of tax	(11)	(1)
Net income (loss)	\$ (12)	\$ (131)

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Weighted average common shares outstanding (in thousands) (1)			
Basic & Diluted		<b>192,859</b>	130,578
Basic & Diluted earnings (loss) per share(2):			
Income (loss) from continuing operations	\$	<b>(0.01)</b>	\$ (1.00)
Income (loss) from discontinued operations, net of tax	\$	<b>(0.06)</b>	\$ (0.01)
Net income (loss)	\$	<b>(0.06)</b>	\$ (1.00)

- (1) Weighted average common shares outstanding in the three months ended May 4, 2014 reflect the issuance of 61 million shares on July 2, 2013 in connection with Holdings' initial public offering.
- (2) May not foot due to rounding.

The following table provides the securities that could potentially dilute basic earnings per share in the future, but were not included in the computation of diluted earnings per share because to do so would have been anti-dilutive (in thousands):

	Three Months Ended	
	May 4, 2014	May 5, 2013
Stock options	<b>12,901</b>	14,718
Restricted stock & restricted stock units	<b>1,747</b>	

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**NOTE 8 SUPPLEMENTAL BALANCE SHEET AND CASH FLOW INFORMATION**

**Receivables**

Receivables consisted of the following (amounts in millions):

	May 4, 2014	February 2, 2014
Trade receivables, net of allowance for doubtful accounts of \$17 and \$18	\$ 1,075	\$ 947
Vendor rebate receivables	61	85
Other receivables	16	14
Total receivables, net	\$ 1,152	\$ 1,046

**Other Current Liabilities**

Other current liabilities consisted of the following (amounts in millions):

	May 4, 2014	February 2, 2014
Accrued interest	\$ 21	\$ 118
Accrued non-income taxes	38	32
Other	116	120
Total other current liabilities	\$ 175	\$ 270

**Supplemental Cash Flow Information**

Cash paid for interest in the three months ended May 4, 2014 and May 5, 2013 was \$206 million and \$260 million, respectively. Additionally, during the three months ended May 4, 2014, the Company paid \$1 million of original issue discounts related to the portion of the Term Loan amendment considered an extinguishment under ASC 470-50. During the three months ended May 5, 2013, the Company paid \$364 million of original issue discounts and paid-in-kind ( PIK ) interest related to the extinguishments of \$889 million of 2007 Senior Subordinated Notes and a

portion of the Term Loans.

Cash paid for income taxes, net of refunds, in the three months ended May 4, 2014 and May 5, 2013 was approximately \$1 million and \$2 million, respectively.

#### **NOTE 9 BRANCH CLOSURE AND CONSOLIDATION ACTIVITIES**

During the fourth quarter of fiscal 2013, management evaluated the cost structure of the Company and identified opportunities to reduce costs across its businesses, primarily through a workforce reduction of approximately 150 employees in the Power Solutions business, global support center and, to a lesser extent, its other businesses. During fiscal 2013, the Company recorded a restructuring charge of \$12 million under this plan.

During the three months ended May 4, 2014, the Company continued restructuring activities under this plan, resulting in a restructuring charge of \$3 million for the consolidation of six Construction & Industrial White Cap branches into three branches and additional workforce reductions of approximately 10 employees. These charges were recorded to operating expenses within the Consolidated Statement of Operations and Comprehensive Income (Loss). During the second quarter of fiscal 2014, management expects to finalize the restructuring activities under this plan and record additional restructuring charges of approximately \$2 million. The Company expects the costs of these restructuring actions will be recovered through a permanent reduction of costs in less than one year. Payments of the employee-related cash charges are expected to be completed within fiscal 2014.

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**(Unaudited)**

**NOTE 10 COMMITMENTS AND CONTINGENCIES**

**Internal Revenue Service**

HD Supply carried back tax net operating losses ( NOL ) from its tax years ended on February 3, 2008 and February 1, 2009 to tax years during which it was a member of Home Depot's U.S. federal consolidated tax group. As a result of those NOL carrybacks, Home Depot received cash refunds from the IRS in the amount of approximately \$354 million. Under an agreement (the Agreement ) between HD Supply and Home Depot, Home Depot paid HD Supply the refund proceeds resulting from the NOL carrybacks.

In connection with an audit of the Company's U.S. federal income tax returns filed for the tax years ended on February 3, 2008 and February 1, 2009, the IRS has disallowed certain deductions claimed by the Company. In May 2012, the IRS issued a formal Revenue Agent's Report ( RAR ) challenging approximately \$299 million (excluding interest) of the cash refunds resulting from HD Supply's NOL carrybacks. In January 2013, the IRS issued a revised RAR reducing the challenge to approximately \$131 million (excluding interest) of cash refunds from HD Supply's carrybacks. The issuance of the January 2013 revised RAR formally revoked the original May 2012 RAR and reduced the amount of cash refunds the IRS is currently challenging by \$168 million. As of May 4, 2014, the Company estimates the interest to which the IRS would be entitled, if successful in all claims, to be approximately \$22 million. If the IRS is ultimately successful with respect to the proposed adjustments, pursuant to the terms of the Agreement, the Company would be required to reimburse Home Depot an amount equal to the disallowed refunds plus related interest. If the IRS is successful in defending its positions with respect to the disallowed deductions, certain of those disallowed deductions may be available to the Company in the form of increases in its deferred tax assets by approximately \$63 million before any valuation allowance.

The Company believes that its positions with respect to the deductions and the corresponding NOL carrybacks are supported by, and consistent with, applicable tax law. In collaboration with Home Depot, HD Supply has challenged the proposed adjustments by filing a formal protest with the Office of Appeals Division within the IRS. During the administrative appeal period and as allowed under statute, the Company intends to vigorously defend its positions rather than pay any amount related to the proposed adjustments. In the event of an unfavorable outcome at the Office of Appeals, the Company will strongly consider litigating the matter in U.S. Tax Court. The unpaid assessment would continue to accrue interest at the statutory rate until resolved. If the Company is ultimately required to pay a significant amount related to the proposed adjustments to Home Depot pursuant to the terms of the Agreement (or to the IRS), the Company's cash flows, future results of operations and financial positions could be affected in a significant and adverse manner.

See Note 6, Income Taxes, for further disclosures on the Company's income taxes.

**Legal Matters**

HD Supply is involved in various legal proceedings arising in the normal course of its business. The Company establishes reserves for litigation and similar matters when those matters present loss contingencies that it determines to be both probable and reasonably estimable in accordance with ASC 450, Contingencies. In the opinion of management, based on current knowledge, all reasonably estimable and probable matters are believed to be adequately reserved for or covered by insurance. For all other matters, except as noted below, management believes the possibility of losses from such matters is not probable, the potential loss from such matters is not reasonably estimable, or such matters are of such kind or involve such amounts that would not have a material adverse effect on the financial position, results of operations or cash flows of the Company if disposed of unfavorably. For material matters that are reasonably possible and reasonably estimable, including matters that are probable and estimable but for which the amount that is reasonably possible is in excess of the amount that the Company has accrued for, management has estimated the aggregate range of potential loss as \$0 to \$15 million. If a material loss is probable or reasonably possible, and in either case estimable, the Company has considered it in the analysis and it is included in the discussion set forth above.

The Company has been informed that the Office of the United States Attorney for the Northern District of New York is conducting an investigation related to the activities of certain disadvantaged business enterprises. In

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May 2011, in connection with that investigation, the government executed a search of an entity from which Waterworks purchased assets shortly before the search was executed. On June 20, 2012, in connection with that same investigation, the government executed search warrants at two Waterworks branches. The Company is updated by the government on its investigation periodically and continues to cooperate with the investigation. While the Company cannot predict the outcome, it believes a potential loss on this matter is reasonably possible but due to the current state of the investigation it is not able to estimate a range of potential loss.

**NOTE 11 SEGMENT INFORMATION**

HD Supply's operating segments are based on management structure and internal reporting. Each segment offers different products and services to the end customer, except for HD Supply Canada, which is organized based on geographic location and Corporate, which provides general corporate overhead support. Both HD Supply Canada and Corporate are included within Corporate & Other. The Company determines the reportable segments in accordance with the principles of segment reporting within ASC 280, Segment Reporting. For purposes of evaluation under these segment reporting principles, the Chief Operating Decision Maker for HD Supply assesses HD Supply's ongoing performance, based on the periodic review and evaluation of Net sales, Adjusted EBITDA, and certain other measures for each of the operating segments.

HD Supply has four reportable segments, each of which is presented below:

- *Facilities Maintenance* Facilities Maintenance distributes maintenance, repair and operations ( MRO ) products, provides value-add services and fabricates custom products to multifamily, hospitality, healthcare and institutional facilities.
- *Waterworks* Waterworks distributes complete lines of water and wastewater transmission products, serving contractors and municipalities in the water and wastewater industries for non-residential and residential uses.
- *Power Solutions* Power Solutions distributes electrical transmission and distribution products, power plant MRO supplies and smart-grid products, and arranges materials management and procurement outsourcing for the power generation and distribution industries.

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- *Construction & Industrial - White Cap* Construction & Industrial distributes specialized hardware, tools, engineered materials and safety products to non-residential and residential contractors.

In addition to the reportable segments, our consolidated financial results include Corporate & Other. Corporate & Other is comprised of the following operating segments: Hardware Solutions, Interior Solutions, Home Improvement Solutions and HD Supply Canada. Hardware Solutions (previously known as Crown Bolt) is a retail distribution operator providing program and packaging solutions, sourcing, distribution, and in-store service, fasteners, builders hardware, rope and chain and plumbing accessories, primarily serving Home Depot and other hardware stores. Interior Solutions (previously known as Creative Touch Interiors) offers turnkey supply and installation services for multiple interior finish options, including flooring, cabinets, countertops, and window coverings, along with comprehensive design center services for non-residential, residential and senior living projects. Home Improvement Solutions (previously known as Repair & Remodel) offers light remodeling and construction supplies, kitchen and bath cabinets, windows, plumbing materials, electrical equipment and other products, primarily to small remodeling contractors and trade professionals. HD Supply Canada is an industrial distributor that primarily focuses on servicing fasteners/industrial supplies markets operating across six Canadian provinces. Corporate & Other also includes costs related to our centralized support functions, which are comprised of finance, information technology, human resources, legal, supply chain and other support services, and removes inter-segment transactions.



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The following tables present Net sales, Adjusted EBITDA, and other measures for each of the reportable segments and total continuing operations for the periods indicated (amounts in millions):

	Facilities Maintenance	Waterworks	Power Solutions	Construction & Industrial - White Cap	Corporate & Other	Total Continuing Operations
<b>Three Months Ended May 4, 2014</b>						
Net Sales	\$ 604	\$ 551	\$ 461	\$ 344	\$ 201	\$ 2,161
Adjusted EBITDA	109	41	18	22		190
Depreciation(1) & Software Amortization	12	2	1	4	10	29
Other Intangible Amortization	20	1	5	5	3	34
<b>Three Months Ended May 5, 2013</b>						
Net Sales	\$ 561	\$ 523	\$ 462	\$ 310	\$ 192	\$ 2,048
Adjusted EBITDA	100	38	18	14	(5)	165
Depreciation(1) & Software Amortization	11	2	1	4	8	26
Other Intangible Amortization	20	1	5	5	3	34

(1) Depreciation includes amounts recorded within Cost of sales in the Consolidated Statements of Operations and Comprehensive Income (Loss).

**Reconciliation to Consolidated Financial Statements**

	Three Months Ended	
	May 4, 2014	May 5, 2013
<b>Total Adjusted EBITDA</b>	\$ 190	\$ 165
Depreciation and amortization (i)	63	60
Stock-based compensation	5	3
Restructuring	3	
Management fee & related expenses paid to Equity Sponsors (ii)		1
<b>Operating income</b>	<b>119</b>	<b>101</b>
Interest expense, net	116	147
Loss on extinguishment & modification of debt	2	41
Other (income) expense, net	1	
<b>Income (Loss) from Continuing Operations Before Provision for Income Taxes</b>		(87)

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Provision for income taxes		<b>1</b>		<b>43</b>
<b>Income (loss) from continuing operations</b>		<b>(1)</b>		<b>(130)</b>
Less Income (loss) from discontinued operations, net of tax		<b>(11)</b>		<b>(1)</b>
<b>Net Income (loss)</b>	<b>\$</b>	<b>(12)</b>	<b>\$</b>	<b>(131)</b>

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(i) *Depreciation and amortization includes amounts recorded within Cost of sales in the Consolidated Statements of Operations.*

(ii) *The Company was previously party to consulting agreements with the Equity Sponsors whereby the Company paid the Equity Sponsors a \$5 million annual aggregate management fee and related expenses. These consulting agreements were terminated in conjunction with Holdings' initial public offering in the second quarter of fiscal 2013.*

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**(Unaudited)**

**NOTE 12 SUBSIDIARY GUARANTORS**

HDS (the Debt Issuer) currently has outstanding First Priority Notes, Second Priority Notes, October 2012 Senior Unsecured Notes, and February 2013 Senior Unsecured Notes (collectively the Notes) guaranteed by certain of its subsidiaries (the Guarantor Subsidiaries). The Guarantor Subsidiaries are direct or indirect wholly-owned domestic subsidiaries of HDS. The subsidiaries of HDS that do not guarantee the Notes (Non-guarantor Subsidiaries) are direct or indirect wholly-owned subsidiaries of HDS and primarily include HDS's operations in Canada.

The Debt Issuer's payment obligations under the Notes are jointly and severally guaranteed by the guarantors and all guarantees are full and unconditional.

These guarantees are subject to release under the circumstances as described below:

- (i) concurrently with any direct or indirect sale or disposition (by merger or otherwise) of any Subsidiary Guarantor or any interest therein in accordance with the terms of the applicable indebtedness by HDS or a restricted subsidiary, following which such Subsidiary Guarantor is no longer a restricted subsidiary of HDS;
- (ii) at any time that such Subsidiary Guarantor is released from all of its obligations under all of its guarantees of payment of any indebtedness of HDS or any Subsidiary Guarantor under all other indebtedness and is not a borrower under the ABL Facility;
- (iii) upon the merger or consolidation of any Subsidiary Guarantor with and into HDS or another Subsidiary Guarantor that is the surviving entity in such merger or consolidation, or upon the liquidation of such Subsidiary Guarantor following the transfer of all of its assets to HDS or another Subsidiary Guarantor;
- (iv) concurrently with any Subsidiary Guarantor becoming an unrestricted subsidiary;
- (v) during the period when the rating on the notes is changed to investment grade and certain covenants cease to apply while such investment grade rating is maintained, upon the merger or consolidation of any Subsidiary Guarantor with and into another subsidiary that is not a Subsidiary Guarantor with such other subsidiary being the surviving entity in such merger or consolidation, or upon liquidation of such Subsidiary Guarantor following the transfer of all of its assets to a subsidiary that is not a Subsidiary Guarantor;
- (vi) upon legal or covenant defeasance of HDS's obligations under the applicable indebtedness, or satisfaction and discharge of the indenture governing the applicable indebtedness; or
- (vii)

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subject to customary contingent reinstatement provisions, upon payment in full of the aggregate principal amount of all applicable indebtedness then outstanding and all other obligations guaranteed by a Subsidiary Guarantor then due and owing.

In addition, HDS has the right, upon 30 days' notice to the applicable trustee, to cause any Subsidiary Guarantor that has not guaranteed payment of any indebtedness of HDS or any Subsidiary Guarantor under all other indebtedness and is not a borrower under the ABL Facility to be unconditionally released from all obligations under its Subsidiary Guarantee, and such Subsidiary Guarantee shall thereupon terminate and be discharged and of no further force or effect.

In connection with the Notes, HDS determined the need for compliance with Rule 3-10 of SEC Regulation S-X. In lieu of providing separate audited financial statements for the Guarantor Subsidiaries, HDS has included the accompanying Condensed Consolidating Financial Statements in accordance with Rule 3-10(f) of SEC Regulation S-X. The following supplemental financial information sets forth, on a consolidating basis under the equity method of accounting, the condensed statements of operations and comprehensive income (loss), the condensed balance sheets, and the condensed statements of cash flows for the parent company issuer of the Notes, HDS, for the Guarantor Subsidiaries and for the Non-guarantor Subsidiaries and total consolidated HDS and subsidiaries (amounts in millions).

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)

	Three Months Ended May 4, 2014				
	Debt Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total HDS
<b>Net Sales</b>	\$	\$	<b>2,073</b>	\$	<b>88</b>
Cost of sales			1,464		66
<b>Gross Profit</b>			<b>609</b>		<b>22</b>
Operating expenses:					
Selling, general and administrative	16	416	15		447
Depreciation and amortization	5	57			62
Restructuring		2	1		3
Total operating expenses	21	475	16		512
<b>Operating Income (Loss)</b>	<b>(21)</b>	<b>134</b>	<b>6</b>		<b>119</b>
Interest expense	117	60		(61)	116
Interest (income)	(60)	(1)		61	
Net (earnings) loss of equity affiliates	(89)			89	
Loss on extinguishment & modification of debt	2				2
Other (income) expense, net	1				1
<b>Income (Loss) From Continuing Operations</b>					
<b>Before Provision (Benefit) for Income Taxes</b>	8	75	6	(89)	
Provision (benefit) for income taxes	20	(19)			1
<b>Income (Loss) from Continuing Operations</b>	<b>(12)</b>	<b>94</b>	<b>6</b>	<b>(89)</b>	<b>(1)</b>
Income (loss) from discontinued operations, net of tax			(11)		(11)
<b>Net Income (Loss)</b>	<b>\$ (12)</b>	<b>\$ 94</b>	<b>\$ (5)</b>	<b>\$ (89)</b>	<b>\$ (12)</b>
Other comprehensive income (loss) foreign currency translation adjustment	1		1	(1)	1
<b>Total Comprehensive Income (Loss)</b>	<b>\$ (11)</b>	<b>\$ 94</b>	<b>\$ (4)</b>	<b>\$ (90)</b>	<b>\$ (11)</b>

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(Unaudited)

## CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) (CONTINUED)

	Three Months Ended May 5, 2013				
	Debt Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total HDS
<b>Net Sales</b>	\$	\$ 1,966	\$ 82	\$	\$ 2,048
Cost of sales		1,396	59		1,455
<b>Gross Profit</b>		570	23		593
Operating expenses:					
Selling, general and administrative	19	398	16		433
Depreciation and amortization	4	55			59
Total operating expenses	23	453	16		492
<b>Operating Income (Loss)</b>	(23)	117	7		101
Interest expense	147	75		(75)	147
Interest (income)	(74)	(1)		75	
Net (earnings) loss of equity affiliates	(69)			69	
Loss on extinguishment & Modification of debt	41				41
<b>Income (Loss) From Continuing Operations Before Provision (Benefit) for Income Taxes</b>	(68)	43	7	(69)	(87)
Provision (benefit) for income taxes	63	(21)	1		43
<b>Income (Loss) from Continuing Operations</b>	(131)	64	6	(69)	(130)
Income (loss) from discontinued operations, net of tax			(1)		(1)
<b>Net Income (Loss)</b>	\$ (131)	\$ 64	\$ 5	\$ (69)	\$ (131)
Other comprehensive income (loss)					
foreign currency translation adjustment	(1)		(1)	1	(1)
<b>Total Comprehensive Income (Loss)</b>	\$ (132)	\$ 64	\$ 4	\$ (68)	\$ (132)

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	Debt Issuer	Guarantor Subsidiaries	As of May 4, 2014 Non-Guarantor Subsidiaries	Eliminations	Total HDS
<b>ASSETS</b>					
Current assets:					
Cash and cash equivalents	\$ 78	\$ 17	\$ 54	\$	\$ 149
Receivables, net	2	1,096	54		1,152
Inventories		1,130	51		1,181
Deferred tax asset		58	1	(51)	8
Intercompany receivable		1		(1)	
Other current assets	14	33	11		58
Total current assets	94	2,335	171	(52)	2,548
Property and equipment, net	59	340	3		402
Goodwill		3,132	5		3,137
Intangible assets, net		301	3		304
Deferred tax asset	40		5	(40)	5
Investment in subsidiaries	3,425			(3,425)	
Intercompany notes receivable	2,192	525		(2,717)	
Other assets	125	5	2		132
<b>Total assets</b>	<b>\$ 5,935</b>	<b>\$ 6,638</b>	<b>\$ 189</b>	<b>\$ (6,234)</b>	<b>\$ 6,528</b>
<b>LIABILITIES AND STOCKHOLDER S EQUITY (DEFICIT)</b>					
Current liabilities:					
Accounts payable	\$ 12	\$ 792	\$ 37	\$	\$ 841
Accrued compensation and benefits	42	56	2		100
Current installments of long-term debt	10				10
Deferred tax liabilities	51			(51)	
Intercompany payable			1	(1)	
Other current liabilities	50	106	19		175
Total current liabilities	165	954	59	(52)	1,126
Long-term debt, excluding current installments	5,722				5,722
Deferred tax liabilities		155		(40)	115
Intercompany notes payable	525	2,192		(2,717)	
Other liabilities	297	35	7		339
<b>Total liabilities</b>	<b>6,709</b>	<b>3,336</b>	<b>66</b>	<b>(2,809)</b>	<b>7,302</b>
<b>Stockholder s equity (deficit)</b>	<b>(774)</b>	<b>3,302</b>	<b>123</b>	<b>(3,425)</b>	<b>(774)</b>
	<b>\$ 5,935</b>	<b>\$ 6,638</b>	<b>\$ 189</b>	<b>\$ (6,234)</b>	<b>\$ 6,528</b>

**Total liabilities and stockholder's equity  
(deficit)**

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## HD SUPPLY, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## CONDENSED CONSOLIDATING BALANCE SHEETS (CONTINUED)

	As of February 2, 2014					
	Debt Issuer	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total HDS	
<b>ASSETS</b>						
Current assets:						
Cash and cash equivalents	\$ 53	\$ 17	\$ 41	\$	\$ 111	
Receivables, net	2	984	60		1,046	
Inventories		1,024	48		1,072	
Deferred tax asset		58	1	(52)	7	
Other current assets	15	26	22		63	
Total current assets	70	2,109	172	(52)	2,299	
Property and equipment, net	60	341	4		405	
Goodwill		3,132	5		3,137	
Intangible assets, net		335	3		338	
Deferred tax asset	40		5	(40)	5	
Investment in subsidiaries	3,452			(3,452)		
Intercompany notes receivable	2,192	605		(2,797)		
Other assets	128	6	2		136	
<b>Total assets</b>	<b>\$ 5,942</b>	<b>\$ 6,528</b>	<b>\$ 191</b>	<b>\$ (6,341)</b>	<b>\$ 6,320</b>	
<b>LIABILITIES AND STOCKHOLDER S EQUITY (DEFICIT)</b>						
Current liabilities:						
Accounts payable	\$ 11	\$ 618	\$ 35	\$	\$ 664	
Accrued compensation and benefits	45	98	6		149	
Current installments of long-term debt	10				10	
Deferred tax liabilities	50			(50)		
Other current liabilities	148	103	19		270	
Total current liabilities	264	819	60	(50)	1,093	
Long-term debt, excluding current installments	5,534				5,534	
Deferred tax liabilities		156		(42)	114	
Intercompany notes payable	605	2,192		(2,797)		
Other liabilities	307	34	6		347	
<b>Total liabilities</b>	<b>6,710</b>	<b>3,201</b>	<b>66</b>	<b>(2,889)</b>	<b>7,088</b>	
<b>Stockholder s equity (deficit)</b>	<b>(768)</b>	<b>3,327</b>	<b>125</b>	<b>(3,452)</b>	<b>(768)</b>	
<b>Total liabilities and stockholder s equity (deficit)</b>	<b>\$ 5,942</b>	<b>\$ 6,528</b>	<b>\$ 191</b>	<b>\$ (6,341)</b>	<b>\$ 6,320</b>	



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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**
**(Unaudited)**
**CONDENSED CONSOLIDATING CASH FLOW STATEMENTS**
**Three Months Ended May 4, 2014**

	Debt Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total HDS
<b>Net cash flows from operating activities</b>	<b>\$ (74)</b>	<b>\$ (57)</b>	<b>\$ 12</b>	<b>\$</b>	<b>\$ (119)</b>
Cash flows from investing activities					
Capital expenditures	(5)	(23)			(28)
Proceeds from (payments of) intercompany notes		80		(80)	
<b>Net cash flows from investing activities</b>	<b>(5)</b>	<b>57</b>		<b>(80)</b>	<b>(28)</b>
Cash flows from financing activities					
Borrowings (repayments) of intercompany notes	(80)			80	
Borrowings of long-term debt	20				20
Repayments of long-term debt	(22)				(22)
Borrowings on long-term revolver	275				275
Repayments of long-term revolver	(85)				(85)
Debt issuance and modification fees	(3)				(3)
Other financing activities	(1)				(1)
<b>Net cash flows from financing activities</b>	<b>104</b>			<b>80</b>	<b>184</b>
Effect of exchange rates on cash			1		1
<b>Net increase (decrease) in cash &amp; cash equivalents</b>	<b>\$ 25</b>	<b>\$</b>	<b>\$ 13</b>	<b>\$</b>	<b>\$ 38</b>
Cash and cash equivalents at beginning of period	53	17	41		111
<b>Cash and cash equivalents at end of period</b>	<b>\$ 78</b>	<b>\$ 17</b>	<b>\$ 54</b>	<b>\$</b>	<b>\$ 149</b>

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## CONDENSED CONSOLIDATING CASH FLOW STATEMENTS (CONTINUED)

	Three Months Ended May 5, 2013				
	Debt Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total HDS
<b>Net cash flows from operating activities</b>	<b>\$ (488)</b>	<b>\$ (77)</b>	<b>\$ 8</b>	<b>\$</b>	<b>\$ (557)</b>
Cash flows from investing activities					
Capital expenditures	(7)	(24)	(1)		(32)
Proceeds from sale of property and equipment		1			1
Proceeds from sale of investments	936				936
Proceeds from (payments of) intercompany notes		100		(100)	
<b>Net cash flows from investing activities</b>	<b>929</b>	<b>77</b>	<b>(1)</b>	<b>(100)</b>	<b>905</b>
Cash flows from financing activities					
Borrowings (repayments) of intercompany notes	(100)			100	
Borrowings of long-term debt	79				79
Repayments of long-term debt	(638)				(638)
Borrowings on long-term revolver	348				348
Repayments of long-term revolver	(158)				(158)
Debt issuance and modification fees	(32)				(32)
<b>Net cash flows from financing activities</b>	<b>(501)</b>			<b>100</b>	<b>(401)</b>
Effect of exchange rates on cash					
<b>Net increase (decrease) in cash &amp; cash equivalents</b>	<b>\$ (60)</b>	<b>\$</b>	<b>\$ 7</b>	<b>\$</b>	<b>\$ (53)</b>
Cash and cash equivalents at beginning of period	91	15	35		141
<b>Cash and cash equivalents at end of period</b>	<b>\$ 31</b>	<b>\$ 15</b>	<b>\$ 42</b>	<b>\$</b>	<b>\$ 88</b>

## NOTE 13 RECENT ACCOUNTING PRONOUNCEMENTS

*Presentation of an unrecognized tax benefit* - In July 2013, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) No. 2013-11, Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a

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Tax Credit Carryforward Exists (ASU 2013-11), which resolves diversity in practice on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. An unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except in certain situations, as defined in ASU 2013-11. The amendments in ASU 2013-11 are effective prospectively for fiscal years, and interim periods within those years, beginning after December 15, 2013. The Company adopted ASU 2013-11 on February 3, 2014. The adoption did not have a material impact on the Company's financial position or results of operations.

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**HD SUPPLY HOLDINGS, INC. AND SUBSIDIARIES**

**HD SUPPLY, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

*Discontinued operations* - In April 2014, the FASB issued ASU No. 2014-08, Reporting discontinued operations and disclosure of disposals of components of an entity (ASU 2014-08). The amended guidance requires that a disposal representing a strategic shift that has (or will have) a major effect on an entity's financial results or a business activity classified as held for sale should be reported as discontinued operations. The amendments also expand the disclosure requirements for discontinued operations and add new disclosures for individually significant dispositions that do not qualify as discontinued operations. The amendments are effective prospectively for fiscal years, and interim reporting periods within those years, beginning on or after December 15, 2014 (early adoption is permitted only for disposals that have not been previously reported). The impact on the Company of adopting ASU 2014-08 will depend on the nature and size of future disposals, if any, of a component of the Company after the effective date. The Company does not expect the adoption of ASU 2014-08 to have a material impact on the Company's financial position or results of operations.

*Revenue recognition* - In May 2014, the FASB issued ASU No. 2014-09, Revenue from contracts with customers (ASU 2014-09). The amended guidance outlines a single comprehensive revenue model for entities to use in accounting for revenue arising from contracts with customers. The guidance supersedes most current revenue recognition guidance, including industry-specific guidance. The core principle of the revenue model is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Entities have the option of using either a full retrospective or modified approach to adopt the guidance. ASU 2014-09 is effective for fiscal years, and interim reporting periods within those years, beginning after December 15, 2016 (early adoption is not permitted). The Company is currently evaluating the impact of adopting ASU 2014-09.

**NOTE 14 SUBSEQUENT EVENT**

On May 1, 2014, Holdings' Secondary Registration Statement was declared effective by the SEC and Holdings announced the pricing of the secondary public offering at a price of \$26.00 per share. On May 7, 2014, the Selling Stockholders completed the sale of 30 million shares of Holdings' Common Stock under the secondary public offering. On June 4, 2014, the Selling Stockholders completed the sale of an additional 4.5 million shares of Common Stock sold to the underwriters pursuant to their over-allotment option at a price of \$26.00 per share. The Company did not receive any of the proceeds from the sale of these shares. As a result of these sales, the Equity Sponsors, included in the offering as Selling Stockholders, hold approximately 41% of Holdings' common stock.

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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Overview**

This Management's Discussion and Analysis of Financial Condition and Results of Operations is combined for two registrants: HD Supply Holdings, Inc. and HD Supply, Inc. Unless the context indicates otherwise, any reference in this discussion and analysis to "Holdings" refers to HD Supply Holdings, Inc., any reference to "HDS" refers to HD Supply, Inc., the indirect wholly-owned subsidiary of Holdings, and any references to "HD Supply," the "Company," "we," "us" and "our" refer to Holdings together with its direct and indirect subsidiaries, including HDS.

HD Supply is one of the largest industrial distributors in North America. We believe we have leading positions in the three distinct market sectors in which we specialize: Maintenance, Repair & Operations; Infrastructure & Power; and Specialty Construction. We serve these markets with an integrated go-to-market strategy. We operate through approximately 650 locations across 48 U.S. states and seven Canadian provinces. We have more than 15,000 associates delivering localized, customer-tailored products, services and expertise. We serve approximately 500,000 customers, which include contractors, maintenance professionals, home builders, industrial businesses, and government entities. Our broad range of end-to-end product lines and services include over one million SKUs of quality, name-brand and proprietary-brand products as well as value-add services supporting the entire lifecycle of a project from infrastructure and construction to maintenance, repair and operations.

**Description of segments**

We operate our Company through four reportable segments: Facilities Maintenance, Waterworks, Power Solutions and Construction & Industrial - White Cap.

**Facilities Maintenance.** Facilities Maintenance distributes MRO products, provides value-add services and fabricates custom products. The markets that Facilities Maintenance serves include multifamily, hospitality, healthcare and institutional facilities. Products include electrical and lighting items, plumbing, HVAC products, appliances, janitorial supplies, hardware, kitchen and bath cabinets, window coverings, textiles and guest amenities, healthcare maintenance and water and wastewater treatment products.

**Waterworks.** Waterworks distributes complete lines of water and wastewater transmission products, serving contractors and municipalities in the water and wastewater industries for residential and non-residential uses. Waterworks serves non-residential, residential, water systems, sewage systems and other markets. Products include pipes, fittings, valves, hydrants and meters for use in the construction, maintenance and repair of water and wastewater systems as well as fire-protection systems. Waterworks has complemented its core products through additional offerings, including smart meters (AMR/AMI), fusible piping solutions and specific engineered treatment plant products and services.

**Power Solutions.** Power Solutions distributes electrical transmission and distribution products, power plant MRO supplies and smart-grid products, and arranges materials management and procurement outsourcing for the power generation and distribution industries. Power Solutions serves utilities and electrical markets. Products include conductors such as wire and cable, transformers, overhead transmission and distribution hardware, switches, protective devices and underground distribution, connectors used in the construction or maintenance and repair of electricity transmission and substation distribution infrastructure, and electrical wire and cable, switchgear, supplies, lighting and conduit used in non-residential and residential construction.

**Construction & Industrial - White Cap.** Construction & Industrial distributes specialized hardware, tools and engineered materials to non-residential and residential contractors. Products include tilt-up brace systems, forming and shoring systems, concrete chemicals, hand and power tools, rebar, ladders, safety and fall arrest equipment, specialty screws and fasteners, sealants and adhesives, drainage pipe, geo-synthetics, erosion and sediment control equipment and other engineered materials used broadly across all types of non-residential and residential construction.



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In addition to the reportable segments, our consolidated financial results include Corporate & Other. Corporate & Other is comprised of the following operating segments: Hardware Solutions, Interior Solutions, Home Improvement Solutions and HD Supply Canada. Hardware Solutions (previously known as Crown Bolt) is a retail distribution operator providing program and packaging solutions, sourcing, distribution, and in-store service, fasteners, builders hardware, rope and chain and plumbing accessories, primarily serving Home Depot and other hardware stores. Interior Solutions (previously known as Creative Touch Interiors) offers turnkey supply and installation services for multiple interior finish options, including flooring, cabinets, countertops, and window coverings, along with comprehensive design center services for non-residential, residential and senior living projects. Home Improvement Solutions (previously known as Repair & Remodel) offers light remodeling and construction supplies, kitchen and bath cabinets, windows, plumbing materials, electrical equipment and other products, primarily to small remodeling contractors and trade professionals. HD Supply Canada is an industrial distributor that primarily focuses on servicing fasteners/industrial supplies markets operating across six Canadian provinces. Corporate & Other also includes costs related to our centralized support functions, which are comprised of finance, information technology, human resources, legal, supply chain and other support services, and removes inter-segment transactions.

**Discontinued operations**

In January 2014, the Company approved the disposal of Litemor, a specialty lighting distributor within the Company's HD Supply Canada business. During the first quarter of fiscal 2014, the Company initiated the disposal process of Litemor through liquidation and branch sales, resulting in a pre-tax loss on disposal of \$14 million, which includes cash and non-cash charges. The Company expects to finalize the Litemor disposal in the second quarter of fiscal 2014 and record an additional pre-tax loss on disposal of between \$5 million and \$10 million.

In accordance with Accounting Standards Codification (ASC) 205-20, Discontinued Operations, the results of Litemor's operations and the loss on disposal of the business are classified as discontinued operations. The presentation of discontinued operations includes revenues and expenses of the discontinued operations and loss on the disposal of business, net of tax, as one line item on the Consolidated Statements of Operations and Comprehensive Income (Loss). Prior period presented have been revised to reflect this presentation. For additional detail related to the results of operations of the discontinued operations, see Note 2, Discontinued Operations, in the Notes to the Consolidated Financial Statements within Item 1 of this quarterly report on Form 10-Q.

**Secondary Public Offering**

As part of a secondary offering (the Secondary Offering) in May 2014, certain of Holdings' stockholders, including the Equity Sponsors, sold, in the aggregate, 34,500,000 shares of Holdings' common stock (including the exercise of the underwriters' overallotment option). As a consequence of the Secondary Offering, Holdings no longer qualifies as a controlled company within the meaning of the corporate governance rules of NASDAQ. As a result, Holdings may continue to rely on exemptions from certain corporate governance requirements only during a one year transition period following the Secondary Offering.

**Seasonality**

In a typical year, our operating results are impacted by seasonality. Historically, sales of our products have been higher in the second and third quarters of each fiscal year due to favorable weather and longer daylight conditions during these periods. Seasonal variations in operating results

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may also be significantly impacted by inclement weather conditions, such as cold or wet weather, which can delay construction projects.

### **Fiscal Year**

HD Supply's fiscal year is a 52- or 53-week period ending on the Sunday nearest to January 31. Fiscal years ending February 1, 2015 ( fiscal 2014 ) and February 2, 2014 ( fiscal 2013 ) both include 52 weeks. The three months ended May 4, 2014 ( first quarter 2014 ) and May 5, 2013 ( first quarter 2013 ) both included 13 weeks.

### **Key business metrics**

#### *Net sales*

We earn our Net sales primarily from the sale of construction, infrastructure, maintenance and renovation and improvement related products and our provision of related services to approximately 500,000 customers, including contractors, government entities, maintenance professionals, home builders and industrial businesses. We recognize sales, net of sales tax and allowances for returns and discounts, when persuasive evidence of an agreement exists, delivery has occurred or services have been rendered, price to the buyer is fixed and determinable and collectability is reasonably assured. Net sales in certain business units, particularly Waterworks

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and Power Solutions, fluctuate with the price of commodities as we seek to minimize the effects of changing commodities prices by passing such increases in the prices of certain commodity-based products to our customers.

We ship products to customers predominantly by internal fleet and to a lesser extent by third-party carriers. Net sales are recognized from product sales when title to the products is passed to the customer, which generally occurs at the point of destination for products shipped by internal fleet and at the point of shipping for products shipped by third-party carriers.

We include shipping and handling fees billed to customers in Net sales. Shipping and handling costs associated with inbound freight are capitalized to inventories and relieved through Cost of sales as inventories are sold. Shipping and handling costs associated with outbound freight are included in Selling, general and administrative expenses.

***Gross profit***

Gross profit primarily represents the difference between the product cost from our suppliers (net of earned rebates and discounts) including the cost of inbound freight and the sale price to our customers. The cost of outbound freight (including internal transfers), purchasing, receiving and warehousing are included in Selling, general and administrative expenses within operating expenses. Our Gross profits may not be comparable to those of other companies, as other companies may include all of the costs related to their distribution network in Cost of sales.

***Operating expenses***

Operating expenses are primarily comprised of Selling, general and administrative costs, which include payroll expenses (salaries, wages, employee benefits, payroll taxes and bonuses), rent, insurance, utilities, repair and maintenance and professional fees. In addition, operating expenses include depreciation and amortization, restructuring charges, and goodwill and other intangible asset impairments.

***Adjusted EBITDA and Adjusted net income (loss)***

We present Adjusted EBITDA because it is a primary measure used by management to evaluate operating performance. We believe the presentation of Adjusted EBITDA enhances investors' overall understanding of the financial performance of our business. Adjusted EBITDA is not a recognized term under accounting principles generally accepted in the United States of America ( GAAP ) and does not purport to be an alternative to Net income (loss) as a measure of operating performance. We believe Adjusted EBITDA is helpful in highlighting operating trends, because it excludes the results of decisions that are outside the control of operating management and that can differ significantly from company to company depending on long-term strategic decisions regarding capital structure, the tax jurisdictions in which companies operate, age and book depreciation of facilities and capital investments. In addition, we present Adjusted net income (loss) to measure our overall profitability as we believe it is an important measure of our performance. Adjusted net income (loss) is not a recognized term under GAAP and does not purport to be an alternative to Net income (loss) as a measure of operating performance. Adjusted net income (loss) is defined as Net income (loss) less Income (loss) from discontinued operations, net of tax, further adjusted for certain non-cash, non-recurring or unusual items, net of tax. We further believe that Adjusted EBITDA and Adjusted net income (loss) are frequently used by securities analysts, investors and

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other interested parties in their evaluation of companies, many of which present an Adjusted EBITDA or Adjusted net income (loss) measure when reporting their results. We compensate for the limitations of using non-GAAP financial measures by using them to supplement GAAP results to provide a more complete understanding of the factors and trends affecting the business than GAAP results alone. Because not all companies use identical calculations, our presentation of Adjusted EBITDA and Adjusted net income (loss) may not be comparable to other similarly titled measures of other companies.

Adjusted EBITDA is based on Consolidated EBITDA, a measure which is defined in HDS's Senior Term Facility and Senior ABL Facility and used in calculating financial ratios in several material debt covenants. Borrowings under these facilities are a key source of liquidity and our ability to borrow under these facilities depends upon, among other things, our compliance with such financial ratio covenants. In particular, both

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facilities contain restrictive covenants that can restrict our activities if we do not maintain financial ratios calculated based on Consolidated EBITDA and our Senior ABL Facility requires us to maintain a minimum fixed charge coverage ratio of 1:1 if our specified excess availability (including an amount by which our borrowing base exceeds the outstanding amounts) under the Senior ABL Facility falls below the greater of \$150 million and 10% of the aggregate commitments. Adjusted EBITDA is defined as Net income (loss) less Income (loss) from discontinued operations, net of tax, plus (i) Interest expense and Interest income, net, (ii) Provision (benefit) for income taxes, (iii) Depreciation and amortization and further adjusted to exclude non-cash items and certain other adjustments to Consolidated Net Income permitted in calculating Consolidated EBITDA under our Senior Term Facility and our Senior ABL Facility. We believe that presenting Adjusted EBITDA is appropriate to provide additional information to investors about how the covenants in those agreements operate and about certain non-cash and other items. The Senior Term Facility and Senior ABL Facility permit us to make certain additional adjustments to Consolidated Net Income in calculating Consolidated EBITDA, such as projected net cost savings, which are not reflected in the Adjusted EBITDA data presented in this quarterly report on Form 10-Q. We may in the future reflect such permitted adjustments in our calculations of Adjusted EBITDA. These covenants are important to the Company as failure to comply with certain covenants would result in a default under our Senior Credit Facilities. The material covenants in our Senior Credit Facilities are discussed in our in our annual report on Form 10-K, as amended, for the fiscal year ended February 2, 2014.

Adjusted EBITDA and Adjusted net income (loss) have limitations as analytical tools and should not be considered in isolation or as a substitute for analyzing our results as reported under GAAP. Some of these limitations are:

- Adjusted EBITDA and Adjusted net income (loss) do not reflect changes in, or cash requirements for, our working capital needs;
- Adjusted EBITDA does not reflect our interest expense, or the requirements necessary to service interest or principal payments on our debt;
- Adjusted EBITDA does not reflect our income tax expenses or the cash requirements to pay our taxes;
- Adjusted EBITDA and Adjusted net income (loss) do not reflect historical cash expenditures or future requirements for capital expenditures or contractual commitments; and
- although depreciation and amortization charges are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and Adjusted EBITDA does not reflect any cash requirements for such replacements.

The following table presents a reconciliation of Net income (loss), the most directly comparable financial measure under GAAP, to Adjusted EBITDA for the periods presented (amounts in millions):

	Three Months Ended	
	May 4, 2014	May 5, 2013

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<b>Net income (loss)</b>	<b>\$</b>	<b>(12)</b>	<b>\$</b>	<b>(131)</b>
Less income (loss) from discontinued operations, net of tax		<b>(11)</b>		<b>(1)</b>
Income (loss) from continuing operations	<b>\$</b>	<b>(1)</b>	<b>\$</b>	<b>(130)</b>
Provision from income taxes		<b>1</b>		<b>43</b>
Interest expense		<b>116</b>		<b>147</b>
Depreciation and amortization (i)		<b>63</b>		<b>60</b>
Stock-based compensation		<b>5</b>		<b>3</b>
Restructuring (ii)		<b>3</b>		
Loss on extinguishment & modification of debt (iii)		<b>2</b>		<b>41</b>
Costs related to the secondary public offering (iv)		<b>1</b>		
Management fee & related expenses paid to Equity Sponsors (v)				<b>1</b>
<b>Adjusted EBITDA</b>	<b>\$</b>	<b>190</b>	<b>\$</b>	<b>165</b>

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(i) Depreciation and amortization includes amounts recorded within Cost of sales in the Consolidated Statements of Operations.

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(ii) Represents the costs incurred for workforce reductions and branch closure or consolidations. These costs include occupancy costs, severance, and other costs incurred to exit a location. See Note 9, Branch Closure and Consolidation Activities in the Notes to the Consolidated Financial Statements included within Item 1 of this quarterly report on Form 10-Q.

(iii) Represents the loss on extinguishment of debt including the premium paid to repurchase or call the debt as well as the write-off of unamortized deferred financing costs and other assets or liabilities associated with such debt. Also includes the costs of debt modification.

(iv) Represents the costs expensed in connection with Holdings' secondary public offering. All of the shares of common stock sold in the secondary public offering were sold by certain of the Company's stockholders. The Company did not receive any of the proceeds from the sale of the shares. See Note 1, Nature of Business and Basis of Presentation - Public Offerings in the Notes to the Consolidated Financial Statements included within Item 1 of this quarterly report on Form 10-Q.

(v) The Company was previously party to consulting agreements with the Equity Sponsors whereby the Company paid the Equity Sponsors a \$5 million annual aggregate management fee and related expenses. These consulting agreements were terminated in conjunction with Holdings' initial public offering in the second quarter of fiscal 2013.

The following table presents a reconciliation of Net income (loss), the most directly comparable financial measure under GAAP, to Adjusted net income (loss) for the periods presented (amounts in millions):

	Three Months Ended	
	May 4, 2014	May 5, 2013
<b>Net income (loss)</b>	<b>\$ (12)</b>	<b>\$ (131)</b>
Less income (loss) from discontinued operations, net of tax	(11)	(1)
Income (loss) from continuing operations	(1)	(130)
Plus: Provision for income taxes	1	43
Less: Cash income taxes	(1)	(2)
Plus: Amortization of acquisition-related intangible assets (other than software)	34	34
Plus: Restructuring (i)	3	
Plus: Loss on extinguishment & modification of debt (ii)	2	41
Plus: Costs related to the secondary public offering (iii)	1	
<b>Adjusted net income (loss)</b>	<b>\$ 39</b>	<b>\$ (14)</b>

(i) Represents the costs incurred for workforce reductions and branch closure or consolidations. These costs include occupancy costs, severance, and other costs incurred to exit a location. See Note 9, Branch Closure and Consolidation Activities in the Notes to the Consolidated Financial Statements included within Item 1 of this quarterly report on Form 10-Q.

(ii) Represents the loss on extinguishment of debt including the premium paid to repurchase or call the debt as well as the write-off of unamortized deferred financing costs and other assets or liabilities associated with such debt. Also includes the costs of debt modification.

(iii) Represents the costs expensed in connection with Holdings' secondary public offering. See Note 1 Nature of Business and Basis of Presentation Public Offerings, in the Notes to the Consolidated Financial Statements within Item 1 of this quarterly report on Form 10-Q.



Table of Contents**Consolidated results of operations***Dollars in millions*

	Three Months Ended		Percentage	% of Net Sales		Basis Point
	May 4, 2014	May 5, 2013	Increase (Decrease)	Three Months Ended May 4, 2014	Three Months Ended May 5, 2013	Increase (Decrease)
<b>Net Sales</b>	\$ 2,161	\$ 2,048	5.5%	100.0%	100.0%	
<b>Gross Profit</b>	631	593	6.4	29.2	29.0	20
Operating expenses:						
Selling, general and administrative	447	433	3.2	20.7	21.1	(40)
Depreciation and amortization	62	59	5.1	2.9	2.9	
Restructuring	3			0.1		10
Total operating expenses	512	492	4.1	23.7	24.0	(30)
<b>Operating Income</b>	119	101	17.8	5.5	4.9	60
Interest expense	116	147	(21.1)	5.4	7.2	(180)
Loss on extinguishment & modification of debt	2	41	*	0.1	2.0	(190)
Other (income) expense, net	1		*			
Income (Loss) from Continuing Operations Before Income Taxes		(87)	(100.0)		(4.2)	420
Provision for income taxes	1	43	(98.0)		2.1	(210)
<b>Income (Loss) from Continuing Operations</b>	(1)	(130)	(99.2)		(6.3)	630
Income (loss) from discontinued operations, net of tax	(11)	(1)	*	(0.5)		(50)
<b>Net Income (Loss)</b>	\$ (12)	\$ (131)	(90.8)	(0.6)	(6.4)	580
<b>Non-GAAP financial data:</b>						
Adjusted EBITDA	\$ 190	\$ 165	15.2%	8.8	8.1	70
Adjusted net income (loss)	\$ 39	\$ (14)	*	1.8	(0.7)	250

\* Not meaningful

*Highlights*

Net sales in first quarter 2014 increased \$113 million, or 5.5%, compared to first quarter 2013. Our Facilities Maintenance, Construction & Industrial and Waterworks businesses realized increases in Net sales despite the continuation of harsh winter weather into first quarter 2014. Operating income in first quarter 2014 increased \$18 million, or 17.8%, as compared to first quarter 2013. Our growth initiatives, cost control efforts and the leverage of fixed costs, resulted in an increase to Adjusted EBITDA of \$25 million, or 15.2%, in first quarter 2014 as compared to first quarter 2013. As of May 4, 2014, our liquidity was \$909 million. See Liquidity and Capital Resources External Financing for further information.

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During first quarter 2014, we continued restructuring activities initiated in fourth quarter 2013, resulting in a restructuring charge of \$3 million for the consolidation of six Construction & Industrial branches into three branches and additional workforce reductions of approximately 10 employees. During the second quarter of fiscal 2014, management expects to finalize the restructuring activities under this plan and record additional restructuring charges of approximately \$2 million. In addition, during the first quarter of fiscal 2014, we initiated the disposal process of Litemor through liquidation and branch sales, resulting in a pre-tax loss on disposal of \$14 million. See *Discontinued operations* for further information.

### *Net sales*

Net sales in first quarter 2014 increased \$113 million, or 5.5%, compared to first quarter 2013.

Our Facilities Maintenance, Construction & Industrial and Waterworks businesses experienced an increase in Net sales in first quarter 2014 as compared to first quarter 2013. Power Solutions' Net sales declined slightly by \$1 million. The Net sales increases were primarily due to growth initiatives at each of our businesses, including Power Solutions, and, to a lesser extent, increases in market volume. These increases were partially offset by the negative impact of severe winter weather that continued into first quarter 2014 and unfavorable Canadian exchange rate changes negatively impacting Net sales by \$7 million, primarily at Power Solutions.

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*Gross profit*

Gross profit increased \$38 million, or 6.4%, during first quarter 2014 as compared to first quarter 2013.

Each of our reportable segments experienced an increase in Gross profit primarily due to sales growth from initiatives and market volume.

Gross profit as a percentage of Net sales ( gross margin ) increased approximately 20 basis points to 29.2% in first quarter 2014 as compared to 29.0% in first quarter 2013. The improvement in gross margin was driven primarily by our category management initiatives and mix of products and services.

*Operating expenses*

Operating expenses increased \$20 million, or 4.1%, during first quarter 2014 as compared to first quarter 2013.

Selling, general and administrative expenses increased \$14 million, or 3.2%, in first quarter 2014 as compared to first quarter 2013. The increase was primarily a result of increases in variable expenses due to higher sales volume and investments in growth initiatives. Depreciation and amortization expense increased \$3 million, or 5.1%, in first quarter 2014 as compared to first quarter 2013. The increase was primarily as a result of new location expansions and investments in technology.

Operating expenses as a percentage of Net sales decreased approximately 30 basis points to 23.7% in first quarter 2014 as compared to first quarter 2013, driven by a reduction in Selling, general and administrative expenses as a percentage of Net sales, which decreased 40 basis points to 20.7% in first quarter 2014 as compared to first quarter 2013. This improvement was primarily due to our cost control efforts, including the restructuring actions initiated during the fourth quarter of fiscal 2013, and the leverage of fixed costs through sales volume increases.

*Operating income (loss)*

Operating income increased \$18 million, or 17.8%, during first quarter 2014 as compared to first quarter 2013. The improvement was primarily due to higher Net sales and Gross profit partially offset by higher operating expenses.

Operating income as a percentage of Net sales increased approximately 60 basis points in first quarter 2014 as compared to first quarter 2013. The improvement was primarily driven by a reduction in Selling, general and administrative expenses as a percentage of Net sales and improvements in gross margins.

*Interest expense*

Interest expense decreased \$31 million, or 21.1%, during first quarter 2014 as compared to first quarter 2013. The decrease was due to a lower average outstanding balance, and to a lesser extent, a lower average interest rate. The lower average outstanding balance was primarily due to the repayment of debt with the net proceeds from the initial public offering in the second quarter of fiscal 2013.

*Loss on extinguishment & modification of debt*

During first quarter 2014 and first quarter 2013, our debt refinancing and redemption activities resulted in charges of \$2 million and \$41 million, respectively. These charges were recorded in accordance with ASC 470-50, Debt-Modifications and Extinguishments.

On February 6, 2014, HDS amended its Term Loan Facility, as defined below, to reduce the applicable margin for borrowings by 25 basis points and reduce the LIBOR floor from 1.25% to 1.00%. The amendment also added a new soft call provision applicable to optional prepayment of term loans and extended the maturity of the term loans by approximately nine months, to June 28, 2018.

A portion of the amendment was considered an extinguishment, resulting in a \$1 million loss on extinguishment of debt for the write-off of pro-rata portions of the unamortized original issue discount and the unamortized deferred debt cost. The portion of the amendment considered a modification resulted in a charge of approximately \$1 million.

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In first quarter 2013, we redeemed all of the remaining \$889 million outstanding of HDS' s 13.5% Senior Subordinated Notes due 2015 (the 2007 Senior Subordinated Notes ) at redemption price of 103.375% of the principal amount thereof. As a result, HDS incurred a \$34 million loss on extinguishment of debt, which included a \$30 million premium payment to redeem the 2007 Senior Subordinated Notes and approximately \$4 million to write off the unamortized deferred debt cost.

In addition, during first quarter 2013, we amended HDS' s Term Loan Facility to lower the borrowing margin by 275 basis points and replace the hard call provision applicable to optional prepayment of Term Loans thereunder with a soft call option. A portion of the amendment was considered an extinguishment in accordance with ASC 470-50, resulting in a \$5 million loss on extinguishment of debt, which included approximately \$2 million of fees, \$2 million to write off the pro-rata portion of unamortized original issue discount, and \$1 million to write off the pro-rata portion of unamortized deferred debt cost. A significant portion of the amendment of HDS' s Term Loan Facility was considered a modification in accordance with ASC 470-50. As a result, HDS incurred approximately \$1 million in financing fees that were expensed.

For additional information, see Liquidity and Capital Resources External Financing below and Note 4, Debt, in the Notes to the Consolidated Financial Statements within Item 1 of this quarterly report on Form 10-Q.

### *Other (income) expense, net*

In connection with Holdings' secondary public offering, we incurred approximately \$1 million in related fees and expenses. For additional information, see Note 1, Nature of Business and Basis of Presentation, in the Notes to the Consolidated Financial Statements within Item 1 of this quarterly report on Form 10-Q.

### *Provision (benefit) for income taxes*

The provision (benefit) for income taxes during the period is calculated by applying an estimated annual tax rate for the full fiscal year to pre-tax income for the reported period plus or minus unusual or infrequent discrete items occurring within the period. The Company' s income tax provision (benefit) recorded in interim periods can move from an income tax provision to income tax benefit (and vice versa) in situations in which the Company is experiencing changes between interim pre-tax income to pre-tax loss (and vice versa). The provision for income taxes from continuing operations in first quarter 2014 was \$1 million compared to \$43 million in first quarter 2013. The first quarter 2014 \$1 million provision was driven by the impact of discrete items recorded during the period. The effective rate for continuing operations for first quarter 2013 was a provision of 49.5%, reflecting the impact of increasing the U.S. valuation allowance, increasing the deferred tax liability for U.S. goodwill amortization for tax purposes, and the accrual of income taxes for foreign and certain state jurisdictions.

We regularly assess the realization of our net deferred tax assets and the need for any valuation allowance. This assessment requires management to make judgments about the benefits that could be realized from future taxable income, as well as other positive and negative factors influencing the realization of deferred tax assets.

### *Adjusted EBITDA*

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Adjusted EBITDA increased \$25 million, or 15.2%, in first quarter 2014 as compared to first quarter 2013. The increase in Adjusted EBITDA in first quarter 2014 was driven by Facilities Maintenance, Construction & Industrial and Waterworks.

The increase in Adjusted EBITDA in first quarter 2014 was primarily due to the increases in Net sales and Gross profit. Adjusted EBITDA as a percentage of Net sales increased approximately 70 basis points to 8.8% in first quarter 2014 as compared to first quarter 2013, primarily due to a reduction in Selling, general and administrative expenses as a percentage of Net sales and gross margin improvements.

### *Adjusted net income (loss)*

Adjusted net income (loss) increased \$53 million in first quarter 2014 to \$39 million as compared to a loss of \$14 million in first quarter 2013. The increase in Adjusted net income was attributable to the sales growth, improving gross margins and lower interest expense.

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**Results of operations by reportable segment**
**Facilities Maintenance**

Dollars in millions	Three Months Ended		Increase (Decrease)	
	May 4, 2014	May 5, 2013		
<b>Net sales</b>	\$ <b>604</b>	\$ 561		7.7%
<b>Operating income</b>	\$ <b>77</b>	\$ 69		11.6%
<i>% of Net sales</i>	<i>12.7%</i>	<i>12.3%</i>		<i>40bps</i>
Depreciation and amortization	<b>32</b>	31		3.2%
<b>Adjusted EBITDA</b>	\$ <b>109</b>	\$ 100		9.0%
<i>% of Net sales</i>	<i>18.0%</i>	<i>17.8%</i>		<i>20bps</i>

**Net Sales**

Net sales increased \$43 million, or 7.7%, in first quarter 2014 as compared to first quarter 2013.

Growth initiatives contributed approximately \$31 million of the year-over-year increase in first quarter 2014. These growth initiatives consist of investments in sales personnel, products and technology, aligned with our customers' multifamily, hospitality, and healthcare industries. Net sales in first quarter 2014 were also positively impacted by favorable market conditions in the multifamily and hospitality industries.

**Adjusted EBITDA**

Adjusted EBITDA increased \$9 million, or 9.0%, in first quarter 2014 as compared to first quarter 2013.

The increase in first quarter 2014 was primarily due to volume increases and operating leverage through productivity. The increase was partially offset by increased Selling, general and administrative expense related to the hiring of additional associates to support the expanding business and drive future growth, and by other variable expenses driven by the volume increase.

Adjusted EBITDA as a percentage of Net sales increased approximately 20 basis points in first quarter 2014 as compared to first quarter 2013. The increase was driven primarily by a decline in Selling, general and administrative expenses as a percentage of Net sales, partially offset by a decline in gross margins. Selling, general and administrative expenses as a percentage of Net sales declined approximately 60 basis points in first quarter 2014 as compared to first quarter 2013 due to the leverage of fixed costs through sales volumes and cost control efforts.

*Waterworks*

Dollars in millions	Three Months Ended		Increase (Decrease)
	May 4, 2014	May 5, 2013	
<b>Net sales</b>	\$ <b>551</b>	\$ 523	5.4%
<b>Operating income</b>	\$ <b>38</b>	\$ 35	8.6%
<i>% of Net sales</i>	6.9%	6.7%	20bps
Depreciation and amortization	<b>3</b>	3	
<b>Adjusted EBITDA</b>	\$ <b>41</b>	\$ 38	7.9%
<i>% of Net sales</i>	7.4%	7.3%	10bps

*Net Sales*

Net sales increased \$28 million, or 5.4%, in first quarter 2014 as compared to first quarter 2013.

Growth initiatives, including fusible piping solutions, storm drainage, treatment plant initiatives, and new locations ( greenfields ), contributed approximately \$21 million of the year-over-year increase in first quarter 2014. Net sales in first quarter



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2014 were also positively impacted by higher sales volume due to slight end-market improvements, partially offset by the unfavorable weather impacts at the beginning of first quarter 2014.

### *Adjusted EBITDA*

Adjusted EBITDA increased \$3 million, or 7.9%, in first quarter 2014 as compared to first quarter 2013.

The increase was due to growth initiatives, partially offset by increased Selling, general and administrative expense, primarily personnel, related to growth initiative investments and variable costs due to the increased volume.

Adjusted EBITDA as a percentage of Net sales increased approximately 10 basis points in first quarter 2014 as compared to first quarter 2013. The improvement was due to an approximately 10 basis point reduction in Selling, general and administrative expense as a percentage of Net sales.

### *Power Solutions*

Dollars in millions	Three Months Ended		Increase (Decrease)
	May 4, 2014	May 5, 2013	
<b>Net sales</b>	\$ <b>461</b>	\$ 462	(0.2)%
<b>Operating income</b>	\$ <b>12</b>	\$ 12	
<i>% of Net sales</i>	2.6%	2.6%	
Depreciation and amortization	6	6	
<b>Adjusted EBITDA</b>	\$ <b>18</b>	\$ 18	
<i>% of Net sales</i>	3.9%	3.9%	

### *Net Sales*

Net sales in first quarter 2014 decreased \$1 million, or 0.2% as compared to first quarter 2013. An unfavorable foreign exchange rate impact on the Power Solutions Canadian business resulted in a \$5 million reduction to Net sales in first quarter 2014 as compared to first quarter 2013. Excluding the exchange rate impact, Net sales increased \$4 million, or 1%, in first quarter 2014. The increase was due to construction and industrial projects, partially offset by the impact of unfavorable weather in the beginning of first quarter 2014.

### *Adjusted EBITDA*

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Adjusted EBITDA in first quarter 2014 was comparable to first quarter 2013. Adjusted EBITDA was negatively impacted by the foreign exchange rate impact and the unfavorable weather in first quarter 2014. Adjusted EBITDA as a percentage of Net sales was flat in first quarter 2014 as compared to first quarter 2013.

### *Construction & Industrial - White Cap*

Dollars in millions	Three Months Ended		Increase (Decrease)
	May 4, 2014	May 5, 2013	
<b>Net sales</b>	\$ <b>344</b>	\$ 310	11.0%
<b>Operating income</b>	\$ <b>11</b>	\$ 5	*
<i>% of Net sales</i>	3.2%	1.6%	160bps
Depreciation and amortization	<b>9</b>	9	
Restructuring	<b>2</b>		*
<b>Adjusted EBITDA</b>	\$ <b>22</b>	\$ 14	57.1%
<i>% of Net sales</i>	6.4%	4.5%	190bps

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\* Not meaningful

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*Net Sales*

Net sales increased \$34 million, or 11.0%, in first quarter 2014 as compared to first quarter 2013.

Growth initiatives contributed approximately \$20 million of the year-over-year increase in first quarter 2014, driven by our greenfields, Managed Sales Approach ( MSA ) and direct marketing initiatives. MSA is a structured approach to drive revenue at a regional level through analysis, tools and sales management. In addition, Construction & Industrial Net sales were positively impacted by improvements in both non-residential construction and the residential housing market.

*Adjusted EBITDA*

Adjusted EBITDA increased \$8 million, or 57.1%, in first quarter 2014 as compared to first quarter 2013.

The increase in Adjusted EBITDA was primarily driven by growth initiatives and market volume. This increase was partially offset by increased Selling, general and administrative expense related to the hiring of additional associates to support the expanding business and drive future growth.

Adjusted EBITDA as a percentage of Net sales increased approximately 190 basis points in first quarter 2014 as compared to first quarter 2013. This improvement was driven by a decrease in Selling, general and administrative expenses as a percentage of Net sales of approximately 220 basis points due to the leverage of fixed costs through sales volume and cost control efforts.

**Liquidity and capital resources**

**Sources and uses of cash**

Our sources of funds, primarily from operations, cash on-hand, and, to the extent necessary, from readily available external financing arrangements, are sufficient to meet all current obligations on a timely basis. We believe that these sources of funds will be sufficient to meet the operating needs of our business for at least the next twelve months.

During the first quarter of fiscal 2014, the Company's generation of cash was primarily driven by cash receipts from operations, net debt borrowings, and proceeds from stock option exercises, partially offset by the payment of interest on debt and capital expenditures.

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As of May 4, 2014, our combined liquidity of approximately \$909 million was comprised of \$173 million in cash and cash equivalents and \$736 million of additional available borrowings (excluding \$77 million of borrowings on available cash balances) under our Senior ABL Facility, based on qualifying inventory and receivables.

Information about the Company's cash flows, by category, is presented in the Consolidated Statements of Cash Flows and is summarized as follows:

### Net cash provided by (used for):

Amounts in millions	Three Months Ended		Increase (Decrease)
	May 4, 2014	May 5, 2013	
Operating activities	\$ (119)	\$ (557)	\$ 438
Investing activities	(28)	905	(933)
Financing activities	204	(401)	605

### *Working capital*

Working capital, excluding cash and cash equivalents, was \$1,273 million as of May 4, 2014, increasing \$162 million as compared to \$1,111 million as of May 5, 2013. The increase was primarily driven by an increase in Receivables and Inventory reflecting higher sales volumes.

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*Operating activities*

Cash flow from operating activities in the first quarter of fiscal 2014 was a use of \$119 million compared with \$557 million in the first quarter of fiscal 2013. The use of cash in the first quarter of fiscal 2013 was driven by the payment of \$364 million of original issue discounts and PIK interest related to the extinguishment of the 2007 Senior Subordinated Notes and a portion of the Term Loans. The first quarter of fiscal 2014 included a payment of \$1 million of original issue discount related to the extinguishment of a portion of the Term Loans. Additionally, cash interest paid in the first quarter of fiscal 2014 unrelated to extinguishments was \$206 million, compared to \$260 million in the first quarter of fiscal 2013. Excluding the cash interest payments, including PIK interest and original issue discounts paid, in both periods, cash flow from operating activities increased approximately \$20 million in the first quarter of fiscal 2014 as compared to the first quarter of fiscal 2013.

*Investing activities*

During the first quarter of fiscal 2014, cash used in investing activities was \$28 million, due to capital expenditures. During the first quarter of fiscal 2013, cash provided by investing activities was \$905 million, primarily driven by the proceeds of \$936 million from the sale of short-term investments of cash restricted for the extinguishment of the 2007 Senior Subordinated Notes, partially offset by \$32 million of capital expenditures.

*Financing activities*

During the first quarter of fiscal 2014, cash provided by financing activities was \$204 million, primarily due to net debt borrowings of \$188 million and \$20 million of proceeds from employee stock option exercises, partially offset by payments for debt issuance and modification costs.

During the first quarter of fiscal 2013, cash used in financing activities was \$401 million, due to net debt payments of \$369 million, including an aggregate \$30 million in contractually required premiums paid to extinguish the 2007 Senior Subordinated Notes prior to maturity, and payments of \$32 million for debt issuance and modification costs.

**External Financing**

As of May 4, 2014, we had an aggregate principal amount of \$5.7 billion of outstanding debt, net of unamortized discounts of \$18 million and including unamortized premiums of \$17 million, and \$813 million of additional available borrowings under our Senior ABL Facility (after giving effect to the borrowing base limitations and approximately \$56 million in letters of credit issued and including \$77 million of borrowings available on qualifying cash balances). From time to time, depending on market conditions and other factors, the Company may seek to repay, redeem, repurchase or otherwise acquire or refinance a portion or all of our indebtedness. We may make such repurchases in privately negotiated transactions or otherwise.



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HDS's long-term debt as of May 4, 2014 and February 2, 2014 consisted of the following (dollars in millions):

	May 4, 2014		February 2, 2014	
	Outstanding Principal	Interest Rate %(1)	Outstanding Principal	Interest Rate %(1)
Senior ABL Facility due 2018	\$ 550	1.65	\$ 360	1.66
Term Loans due 2018, net of unamortized discount of \$18 million and \$19 million	965	4.00	966	4.50
First Priority Notes due 2019, including unamortized premium of \$17 million and \$18 million	1,267	8.125	1,268	8.125
Second Priority Notes due 2020	675	11.00	675	11.00
October 2012 Senior Unsecured Notes due 2020	1,000	11.50	1,000	11.50
February 2013 Senior Unsecured Notes due 2020	1,275	7.50	1,275	7.50
Total long-term debt	\$ 5,732		\$ 5,544	
Less current installments	(10)		(10)	
Long-term debt, excluding current installments	\$ 5,722		\$ 5,534	

(1) Represents the stated rate of interest, without including the effect of discounts or premiums.

On February 6, 2014, HDS amended its Term Loan Facility, as defined below, to reduce the applicable margin for borrowings from 3.25% for LIBOR borrowings and 2.25% for base rate borrowings to 3.00% for LIBOR borrowings and 2.00% for base rate borrowings, and reduced the LIBOR floor to 1.00%. The amendment also added a new soft call provision applicable to optional prepayment of term loans. The soft call requires a premium equal to 1.00% of the aggregate principal amount of term loans being prepaid if, on or prior to August 6, 2014, HDS enters into certain re-pricing transactions. In addition, the amendment provided that HDS may withhold up to \$150 million from repayments otherwise required to be made with the proceeds of asset sales and use such proceeds to repay any debt, including debt that is junior to the term loans. The amendment also extended the maturity of the term loans by approximately nine months, to June 28, 2018. Pursuant to the credit agreement governing HDS's Senior ABL Facility, as defined below, the maturity date of the ABL Facility is the earlier of June 28, 2018 and the maturity date of the Term Loan Facility. The amendment therefore effectively extended the maturity date of the Senior ABL Facility to June 28, 2018.

In connection with the amendment, HDS paid approximately \$1 million in financing fees, which will be amortized into interest expense over the remaining term of the amended facility in accordance with ASC 470-50. A portion of the amendment was considered an extinguishment, resulting in a \$1 million loss on extinguishment of debt for the write-off of pro-rata portions of the unamortized original issue discount and the unamortized deferred debt cost. The portion of the amendment considered a modification resulted in a charge of approximately \$1 million.

Affiliates of certain of the Equity Sponsors owned approximately \$37 million of the Term Loans as of the date of the amendment. In the amendment process, this ownership was reduced to \$30 million.

## Senior Credit Facilities

**Asset Based Lending Facility**

HDS's Senior Asset Based Lending Facility ( Senior ABL Facility ) provides for senior secured revolving loans and letters of credit of up to a maximum aggregate principal amount of \$1,500 million (subject to availability under a borrowing base). Extensions of credit under the Senior ABL Facility are limited by a borrowing base calculated periodically based on specified percentages of the value of eligible inventory and eligible accounts receivable, subject to certain reserves and other adjustments. A portion of the Senior ABL Facility is available for letters of credit and swingline loans. As of May 4, 2014, HDS has \$813 million of additional available borrowings under the Senior ABL Facility (after giving effect to the borrowing base limitations and



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approximately \$56 million in letters of credit issued and including \$77 million of borrowings available on qualifying cash balances).

The Senior ABL Facility also permits HDS to add one or more incremental term loan facilities to be included in the Senior ABL Facility or one or more revolving credit facility commitments to be included in the Senior ABL Facility. The Senior ABL Facility will mature on June 28, 2018 (or the maturity date under HDS's Term Loan Facility, if earlier).

**Senior Secured Term Loan Facility**

HDS's Senior Term Facility consists of a senior secured Term Loan Facility (the Term Loan Facility, the term loans thereunder, the Term Loans providing for Term Loans in an original aggregate principal amount of \$1,000 million. The Term Loan Facility will mature on June 28, 2018 (the Term Loan Maturity Date). The Term Loans amortize in equal quarterly installments in aggregate annual amounts equal to 1% of the original principal amount of the Term Loan Facility with the balance payable on the Term Loan Maturity Date.

**Secured Notes**

**8 1/8% Senior Secured First Priority Notes due 2019**

HDS's 8 1/8% Senior Secured First Priority Notes due 2019 (the First Priority Notes), bear interest at a rate of 8 1/8% per annum and will mature on April 15, 2019. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

*Redemption*

HDS may redeem the First Priority Notes, in whole or in part, at any time (1) prior to April 15, 2015, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the First Priority Notes and (2) on and after April 15, 2015, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on April 15 of the year set forth below.

Year	Percentage
2015	106.094%
2016	104.063%
2017	102.031%
2018 and thereafter	100.000%

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In addition, at any time prior to April 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the First Priority Notes with the proceeds of certain equity offerings at a redemption price of 108.125% of the principal amount in respect of the First Priority Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the First Priority Notes are redeemed, an aggregate principal amount of First Priority Notes equal to at least 50% of the original aggregate principal amount of First Priority Notes must remain outstanding immediately after each such redemption of First Priority Notes.

### **11% Senior Secured Second Priority Notes due 2020**

HDS's 11% Senior Secured Second Priority Notes due 2020 (the "Second Priority Notes") bear interest at a rate of 11% per annum and will mature on April 15, 2020. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

#### *Redemption*

HDS may redeem the Second Priority Notes, in whole or in part, at any time (1) prior to April 15, 2016, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the Second Priority Notes and (2) on and after April 15, 2016, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on April 15 of the year set forth below.

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Year	Percentage
2016	105.500%
2017	102.750%
2018 and thereafter	100.000%

In addition, at any time prior to April 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the Second Priority Notes with the proceeds of certain equity offerings at a redemption price of 111.000% of the principal amount in respect of the Second Priority Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the Second Priority Notes are redeemed, an aggregate principal amount of Second Priority Notes equal to at least 50% of the original aggregate principal amount of Second Priority Notes must remain outstanding immediately after each such redemption of Second Priority Notes.

**Collateral**

The First Priority Notes and the related guarantees are secured by a first-priority security interest in substantially all of the tangible and intangible assets of HDS and the Subsidiary Guarantors (other than the ABL Priority Collateral, in which the First Priority Notes and the related guarantees have a second priority security interest), including pledges of all Capital Stock of HDS's Restricted Subsidiaries directly owned by HDS and the Subsidiary Guarantors (but only up to 65% of each series of Capital Stock of each direct Foreign Subsidiary owned by HDS or any Subsidiary Guarantor), subject to certain thresholds, exceptions and permitted liens, and excluding any Excluded Assets (as defined in the indenture governing the First Priority Notes) and Excluded Subsidiary Securities (as defined in the indenture governing the First Priority Notes) (the Cash Flow Priority Collateral).

The Second Priority Notes and the related guarantees are secured by a second-priority security interest in the Cash Flow Priority Collateral, subject to permitted liens. In addition, the Second Priority Notes and the related guarantees are secured by a third-priority security interest in the ABL Priority Collateral, subject to permitted liens.

The indentures governing the First Priority Notes, the Second Priority Notes and the applicable collateral documents provide that any capital stock and other securities of any of HDS's subsidiaries will be excluded from the collateral to the extent the pledge of such capital stock or other securities to secure the First Priority Notes and Second Priority Notes would cause such subsidiary to be required to file separate financial statements with the SEC pursuant to Rule 3-16 of Regulation S-X (as in effect from time to time).

**Unsecured Notes**

**11.5% Senior Unsecured Notes due 2020**

HDS's 11.5% Senior Unsecured Notes due 2020 (the October 2012 Senior Unsecured Notes) bear interest at 11.5% per annum and will mature on July 15, 2020. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

*Redemption*

HDS may redeem the October 2012 Senior Unsecured Notes, in whole or in part, at any time (1) prior to October 15, 2016, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the 11.5% Senior Notes and (2) on and after October 15, 2016, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on October 15 of the year set forth below.

<b>Year</b>	<b>Percentage</b>
2016	105.750%
2017	102.875%
2018 and thereafter	100.000%

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In addition, at any time prior to October 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the October 2012 Senior Unsecured Notes with the proceeds of certain equity offerings at a redemption price of 111.50% of the principal amount in respect of the October 2012 Senior Unsecured Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the October 2012 Senior Unsecured Notes are redeemed, an aggregate principal amount of the October 2012 Senior Unsecured Notes equal to at least 50% of the original aggregate principal amount of the October 2012 Senior Unsecured Notes must remain outstanding immediately after each such redemption of the October 2012 Senior Unsecured Notes.

**7.5% Senior Unsecured Notes due 2020**

HDS's 7.5% Senior Unsecured Notes due 2020 (the "February 2013 Senior Unsecured Notes") bear interest at 7.5% per annum and will mature on July 15, 2020. Interest is paid semi-annually in arrears on April 15th and October 15th of each year.

*Redemption*

HDS may redeem the February 2013 Senior Unsecured Notes, in whole or in part, at any time (1) prior to October 15, 2016, at a price equal to 100% of the principal amount thereof, plus accrued and unpaid interest, if any, to the redemption date, plus the applicable make-whole premium set forth in the indenture governing the February 2013 Senior Notes and (2) on and after October 15, 2016, at the applicable redemption price set forth below (expressed as a percentage of principal amount), plus accrued and unpaid interest, if any, to the relevant redemption date, if redeemed during the 12-month period commencing on October 15 of the year set forth below.

Year	Percentage
2016	103.750%
2017	101.875%
2018 and thereafter	100.000%

In addition, at any time prior to October 15, 2015, HDS may redeem up to 35% of the aggregate principal amount of the February 2013 Senior Unsecured Notes with the proceeds of certain equity offerings at a redemption price of 107.50% of the principal amount in respect of the February 2013 Senior Unsecured Notes being redeemed, plus accrued and unpaid interest to the redemption date, provided, however, that if the February 2013 Senior Unsecured Notes are redeemed, an aggregate principal amount of the February 2013 Senior Unsecured Notes equal to at least 50% of the original aggregate principal amount of the February 2013 Senior Unsecured Notes must remain outstanding immediately after each such redemption of the February 2013 Senior Unsecured Notes.

**Debt covenants**

HDS's outstanding debt agreements contain various restrictive covenants including, but not limited to, limitations on additional indebtedness and dividend payments and stipulations regarding the use of proceeds from asset dispositions. As of May 4, 2014, HDS is in compliance with all such covenants that were in effect on such date.

**Critical accounting policies**

Our condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. Preparation of these statements requires management to make judgments and estimates. Some accounting policies have a significant impact on amounts reported in these consolidated financial statements. The Company's critical accounting policies have not changed from those reported in Management's Discussion and Analysis of Financial Condition and Results of Operations in our Form 10-K, as amended, for the fiscal year ended February 2, 2014.

**Recent accounting pronouncements**

*Presentation of an unrecognized tax benefit* - In July 2013, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) No. 2013-11, Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists ( ASU 2013-11 ), which resolves diversity in practice on the financial statement presentation of an unrecognized tax benefit when a

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net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. An unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except in certain situations, as defined in ASU 2013-11. The amendments in ASU 2013-11 are effective prospectively for fiscal years, and interim periods within those years, beginning after December 15, 2013. The Company adopted ASU 2013-11 on February 3, 2014. The adoption did not have a material impact on the Company's financial position or results of operations.

*Discontinued operations* - In April 2014, the FASB issued ASU No. 2014-08, Reporting discontinued operations and disclosure of disposals of components of an entity (ASU 2014-08). The amended guidance requires that a disposal representing a strategic shift that has (or will have) a major effect on an entity's financial results or a business activity classified as held for sale should be reported as discontinued operations. The amendments also expand the disclosure requirements for discontinued operations and add new disclosures for individually significant dispositions that do not qualify as discontinued operations. The amendments are effective prospectively for fiscal years, and interim reporting periods within those years, beginning on or after December 15, 2014 (early adoption is permitted only for disposals that have not been previously reported). The impact on the Company of adopting ASU 2014-08 will depend on the nature and size of future disposals, if any, of a component of the Company after the effective date. The Company does not expect the adoption of ASU 2014-08 to have a material impact on the Company's financial position or results of operations.

*Revenue recognition* - In May 2014, the FASB issued ASU No. 2014-09, Revenue from contracts with customers (ASU 2014-09). The amended guidance outlines a single comprehensive revenue model for entities to use in accounting for revenue arising from contracts with customers. The guidance supersedes most current revenue recognition guidance, including industry-specific guidance. The core principle of the revenue model is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Entities have the option of using either a full retrospective or modified approach to adopt the guidance. ASU 2014-09 is effective for fiscal years, and interim reporting periods within those years, beginning after December 15, 2016 (early adoption is not permitted). The Company is currently evaluating the impact of adopting ASU 2014-09.

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**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

We are exposed to market risk associated with changes in interest rates, foreign currency exchange rate fluctuations and certain commodity prices. To reduce these risks, we selectively use financial instruments and other proactive management techniques. We do not use financial instruments for trading purposes or speculation. There have been no material changes in our market risk exposures as compared to those discussed in our annual report on Form 10-K, as amended, for the fiscal year ended February 2, 2014.

**Item 4. Controls and Procedures**

**(a) Evaluation of disclosure controls and procedures**

***HD Supply Holdings, Inc.***

Under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer of HD Supply Holdings, Inc., we have evaluated the effectiveness of our disclosure controls and procedures as required by Exchange Act Rule 13a-15(b) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the HD Supply Holdings, Inc. disclosure controls and procedures were effective as of May 4, 2014 (the end of the period covered by this report).

***HD Supply, Inc.***

Under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer of HD Supply, Inc., we have evaluated the effectiveness of our disclosure controls and procedures as required by Exchange Act Rule 13a-15(b) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the HD Supply, Inc. disclosure controls and procedures were effective as of May 4, 2014 (the end of the period covered by this report).

**(b) Changes in internal control**

There were no changes in Holdings or HDS's internal control over financial reporting, as defined in the Exchange Act Rules 13a-15(f) or 15d-15(f), during the first quarter of fiscal 2014 that have materially affected, or are reasonably likely to materially affect, Holdings or HDS's internal control over financial reporting.



**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings**

HD Supply is involved in various legal proceedings arising in the normal course of its business. The Company establishes reserves for litigation and similar matters when those matters present loss contingencies that it determines to be both probable and reasonably estimable in accordance with ASC 450, Contingencies. In the opinion of management, based on current knowledge, all reasonably estimable and probable matters are believed to be adequately reserved for or covered by insurance. For all other matters, except as noted below, management believes the possibility of losses from such matters is not probable, the potential loss from such matters is not reasonably estimable, or such matters are of such kind or involve such amounts that would not have a material adverse effect on the financial position, results of operations or cash flows of the Company if disposed of unfavorably. For material matters that are reasonably possible and reasonably estimable, including matters that are probable and estimable but for which the amount that is reasonably possible is in excess of the amount that the Company has accrued for, management has estimated the aggregate range of potential loss as \$0 to \$15 million. If a material loss is probable or reasonably possible, and in either case estimable, the Company has considered it in our analysis and it is included in the discussion set forth above.

The Company has been informed that the Office of the United States Attorney for the Northern District of New York is conducting an investigation related to the activities of certain disadvantaged business enterprises. In May 2011, in connection with that investigation, the government executed a search of an entity from which Waterworks purchased assets shortly before the search was executed. On June 20, 2012, in connection with that same investigation, the government executed search warrants at two Waterworks branches. The Company is updated by the government on its investigation periodically and continues to cooperate with the investigation.

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While the Company cannot predict the outcome, it believes a potential loss on this matter is reasonably possible but due to the current state of the investigation it is not able to estimate a range of potential loss.

**Item 1A. Risk Factors**

We discuss in our filings with the SEC various risks that may materially affect our business. There have been no material changes to the risk factors disclosed in our annual report on Form 10-K, as amended, for the fiscal year ended February 2, 2014.

The materialization of any risks and uncertainties identified in forward-looking statements contained in this report together with those previously disclosed in in our annual report on Form 10-K, as amended, for the fiscal year ended February 2, 2014 and our and HDS's other filings with the SEC or those that are presently unforeseen could result in significant adverse effects on our financial condition, results of operations and cash flows. See Forward-looking statements and information at the beginning of this report.

**Item 6. Exhibits**

The following exhibits are filed or furnished with this quarterly report.

<b>Exhibit Number</b>	<b>Exhibit Description</b>
31.1	Certification of President and Chief Executive Officer of HD Supply Holdings, Inc. pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Senior Vice President and Chief Financial Officer of HD Supply Holdings, Inc. pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.
31.3	Certification of President and Chief Executive Officer of HD Supply, Inc. pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.
31.4	Certification of Senior Vice President and Chief Financial Officer of HD Supply, Inc. pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002.
32.1	Certification of President and Chief Executive Officer of HD Supply Holdings, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Senior Vice President and Chief Financial Officer of HD Supply Holdings, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.3	Certification of President and Chief Executive Officer of HD Supply, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.4	Certification of Senior Vice President and Chief Financial Officer of HD Supply, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101 Interactive data files pursuant to Rule 405 of Regulation S-T.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**HD SUPPLY HOLDINGS, INC.**

(Registrant)

June 9, 2014  
(Date)

By: /S/JOSEPH J. DEANGELO  
Joseph J. DeAngelo  
President and Chief Executive Officer

/S/ EVAN J. LEVITT  
Evan J. Levitt  
Senior Vice President and Chief Financial Officer

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**HD SUPPLY, INC.**  
(Registrant)

June 9, 2014  
(Date)

By: /S/JOSEPH J. DEANGELO  
Joseph J. DeAngelo  
President and Chief Executive Officer

/S/ EVAN J. LEVITT  
Evan J. Levitt  
Senior Vice President and Chief Financial Officer