CHEESECAKE FACTORY INC Form 10-Q October 26, 2007

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended October 2, 2007

or

£ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 0-20574

# THE CHEESECAKE FACTORY INCORPORATED

(Exact name of registrant as specified in its charter)

Delaware 51-0340466

(State or other jurisdiction (I.R.S. Employer of incorporation or organization) Identification No.)

26901 Malibu Hills Road
Calabasas Hills, California
(Address of principal executive offices)

(Zip Code)

Registrant s telephone number, including area code: (818) 871-3000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No x

Commission File Number 0-20574

1 October 22, 2007, 71,30	+,201 shares of the regis	trant's Common Ste	ock, \$.01 par value, wo	ere outstanding.	

## THE CHEESECAKE FACTORY INCORPORATED AND SUBSIDIARIES

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## PART I. FINANCIAL INFORMATION

**Item 1.** Financial Statements

## THE CHEESECAKE FACTORY INCORPORATED AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(In thousands, except share data)

	2007	ber 2, udited)	Janu 2007	uary 2,
ASSETS				
Current assets:				
Cash and cash equivalents	\$	22,417	\$	44,790
Investments and marketable securities	15,7	24	56,2	.68
Accounts receivable	8,46	1	11,6	
Income tax receivable	_		4,94	.3
Other receivables	47,0	82	42,8	01
Inventories	28,0	99	20,7	75
Prepaid expenses	22,6	18	21,2	61
Deferred income taxes	13,4		_	
Total current assets	157,	829	202,	477
Property and equipment, net	813,	440	732,	204
Other assets:				
Marketable securities	22,0	62	33,2	56
Trademarks	3,38	8	3,12	
Prepaid rent	56,1	64	43,8	70
Other	32,9	30	24,8	04
Total other assets	114,	544	105,	050
Total assets	\$	1,085,813	\$	1,039,731
LIABILITIES AND STOCKHOLDERS EQUITY				
Current liabilities:				
Accounts payable	\$	33,935	\$	45,570
Income taxes payable	15,5	09	—	
Other accrued expenses	112,	039	117,	127
Deferred income taxes	—		99	
Total current liabilities	161,	483	162,	796
Deferred income taxes	64,5	07	68,1	74
Deferred rent	47,8	48	43,0	62
Deemed landlord financing liability	46,5	66	39,3	81
Long-term debt	150,	000	_	
Other noncurrent liabilities	20,8	91	14,7	76
Commitments and contingencies				
Stockholders equity:				
Preferred stock, \$.01 par value, 5,000,000 shares authorized; none issued	_		_	
Junior participating cumulative preferred stock, \$.01 par value, 150,000 shares authorized; none issued	_		_	
Common stock, \$.01 par value, 150,000,000 shares authorized; 82,615,797 and 81,886,228 issued at				
October 2, 2007 and January 2, 2007, respectively	826		819	
Additional paid-in capital	348,	188	319.	943
Retained earnings	531,	092	471,	798
Accumulated other comprehensive loss	(867		(553	
Treasury stock, 11,316,707 and 3,627,217 shares at cost at October 2, 2007 and January 2, 2007,		•		,
respectively	(284	,721 )	(80,	465 )
Total stockholders equity	594,		711,	
Total liabilities and stockholders equity	\$	1,085,813	\$	1,039,731
See the accompanying notes to the consolidated financial statements.	Ψ	1,005,015	Ψ	1,032,731

## THE CHEESECAKE FACTORY INCORPORATED AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share data)

## (Unaudited)

		teen ks Ended ber 2, 2007	We	rteen eks En ober 3	nded 5, 2006	Wee	ty-Nine ks Ended ber 2, 2007	Wee	ty-Nine ks Ended bber 3, 2006
Revenues	\$	375,536	\$	32.	5,337	\$	1,105,286	\$	954,629
Costs and expenses:									
Cost of sales	92,8	49	81,	420		274,	692	238.	742
Labor expenses	120,	798	104	1,931		360,	334	306.	594
Other operating costs and expenses	89,5	51	77,	072		259,	544	223,	411
General and administrative expenses	19,9	93	18,	418		59,7	02	50,9	24
Depreciation and amortization expenses	15,8	44	13,	13,465		46,867		38,859	
Preopening costs	8,66	8	5,3	5,369		15,476		12,9	16
Total costs and expenses	347,	703	300,675			1,016,615		871,	446
Income from operations	27,8	33	24,662			88,671		83,1	83
Interest (expense)/income, net	(1,83)	37	) 1,0	44		(2,9)	12	) 3,54	5
Other income, net	277		168	3		816		1,96	9
Income before income taxes	26,2	73	25,	874		86,5	75	88,6	97
Income tax provision	7,74	9	7,7	47		25,937		27,851	
Net income	\$	18,524	\$	18	,127	\$	60,638	\$	60,846
Net income per share:									
Basic	\$	0.26	\$	0.2	23	\$	0.83	\$	0.78
Diluted	\$	0.26	\$	0.2		\$	0.81	\$	0.76
	т.		- T		-	-		т.	
Weighted average shares outstanding:									
Basic	71,3	95	77.	757		73,4	01	78,2	99
Diluted	72,336		78,	695		74,483		79,576	

See the accompanying notes to the consolidated financial statements.

## THE CHEESECAKE FACTORY INCORPORATED AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY

## (In thousands)

## (Unaudited)

	Shares of Common Stock	Con Sto	mmon ck	Pai	litional d-in oital		tained rnings	Oth Con	umulated er nprehensive ome/(Loss)	Tre Stoo	asury ek	Tot	al
Balance, January 2, 2007 Cumulative effect of adoption of FIN 48	81,886	\$	819	\$	319,943	\$ (1.3	471,798 344	\$	(553	)\$	(80,465	) \$ (1,3	711,542
Balance, January 2, 2007, as adjusted	81,886	819	)	319	,943		),454	(553	3	) (80	,465		),198
Comprehensive income:						60.	638					60.	638
Net unrealized gain on available-for-sale securities								423				423	
Net unrealized loss on derivative financial instruments								(73	7	)		(73	7 )
Total comprehensive income Issuance of common stock from stock												60,	324
options exercised	532	5		7,5	42							7,5	47
Tax benefit related to stock options exercised				1,89	91							1,8	91
Stock-based compensation Issuance of restricted stock, net of				14,	556							14,	556
forfeitures	198	2										2	
Purchase of treasury stock Balance, October 2, 2007	82,616	\$	826	4,2: \$	56 348,188	\$	531,092	\$	(867	(20-	4,256 (284,721	/ (	0,000 ) 594,518

See the accompanying notes to the consolidated financial statements.

## THE CHEESECAKE FACTORY INCORPORATED AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (In thousands)

## (Unaudited)

	Weeks Ended Week		irty-Nine eeks Ended tober 3, 2006			
Cash flows from operating activities:						
Net income	\$	60,638		\$	60,846	
Adjustments to reconcile net income to cash provided by operating activities:						
Depreciation and amortization	46,86	7		38,8		
Contribution of land and building	—			(1,5)	00	)
Deferred income taxes	(17,0)	36	)	(5,0)	70	)
Stock-based compensation	13,32			13,1	07	
Tax benefit related to stock options exercised	1,891			3,16	5	
Excess tax benefit related to stock options exercised	(1,12)	1	)	(1,74)	14	)
Other	29			65		
Changes in assets and liabilities:						
Accounts receivable	3,178			1,85	8	
Other receivables	(4,282	2	)	(6,8	05	)
Inventories	(7,324)	4	)	(7,19)	93	)
Prepaid expenses	(1,35)	7	)	(734		)
Other assets	(20,5)	86	)	(9,4	17	)
Accounts payable	(11,6)	35	)	8,84	8	
Income taxes payable	20,03	1		5,13	2	
Other accrued expenses	3,771			(4,0)	32	)
Cash provided by operating activities	86,39	2		95,3	85	
Cash flows from investing activities:						
Additions to property and equipment	(143,	827	)	(125	,960	)
Investments in available-for-sale securities	(47,8)	65	)	(50,	336	)
Sales of available-for-sale securities	100,2	.09		91,7	08	
Cash used in investing activities	(91,48	83	)	(84,	588	)
Cash flows from financing activities:						
Deemed landlord financing proceeds	24,78	4		18,8	47	
Deemed landlord financing payments	(734		)	(516		)
Proceeds from exercise of employee stock options	7,547	•		7,64	1	
Excess tax benefit related to stock options exercised	1,121			1,74	4	
Borrowings on credit facility	150,0	00		_		
Purchase of treasury stock	(200,		)	(49,	994	)
Cash used in financing activities	(17,2	82	)	(22,	278	)
Net change in cash and cash equivalents	(22,3)	73	)	(11,	481	)
Cash and cash equivalents at beginning of period	44,79	0		31,0	52	
Cash and cash equivalents at end of period	\$	22,417		\$	19,571	
Supplemental disclosures:						
Interest paid	\$	7,093		\$	1,333	
	\$ \$	21,131		\$		
Income taxes paid	Ф	41,131		Ф	24,596	

See the accompanying notes to the consolidated financial statements.

#### THE CHEESECAKE FACTORY INCORPORATED AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## 1. Basis of Presentation and Significant Accounting Policies

The accompanying consolidated financial statements include the accounts of The Cheesecake Factory Incorporated (referred to herein as the Company or in the first person notations we, us and our) and its wholly owned subsidiaries prepared in accordance with generally accepted accounting principles and with the instructions to Form 10-Q and Article 10 of Regulation S-X. The financial statements presented herein have not been audited by an independent registered public accounting firm, but include all material adjustments (consisting of normal recurring adjustments) which are, in the opinion of management, necessary for a fair statement of the financial condition, results of operations and cash flows for the period. However, these results are not necessarily indicative of results for any other interim period or for the full fiscal year. The consolidated balance sheet data presented herein for January 2, 2007 was derived from our audited consolidated financial statements for the fiscal year then ended, but does not include all disclosures required by generally accepted accounting principles. The preparation of financial statements in accordance with generally accepted accounting principles requires us to make certain estimates and assumptions for the reporting periods covered by the financial statements. These estimates and assumptions affect the reported amounts of assets, liabilities, revenues and expenses. Actual amounts could differ from these estimates.

Certain information and footnote disclosures normally included in financial statements in accordance with generally accepted accounting principles have been omitted pursuant to the rules of the Securities and Exchange Commission. The accompanying consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the fiscal year ended January 2, 2007.

Certain reclassifications have been made to prior year amounts to conform to the current year presentation.

#### Derivative Financial Instruments

On April 3, 2007, we entered into a five-year, zero-cost interest rate collar to hedge interest rate variability on \$100 million of our revolving credit facility. On October 3, 2007, we entered into another zero-cost interest rate collar to hedge interest rate variability on the remaining \$50 million outstanding on our revolving credit facility. See Notes 4 and 10 for further discussion of these transactions. In both cases, we formally documented the relationship between the hedging instrument and the hedged item, as well as our risk management objective and strategy for undertaking hedge transactions. These interest rate collars qualify for hedge accounting as cash flow hedges. Accordingly, we recognize these derivatives at fair value as either assets or liabilities on the consolidated balance sheets. All changes in fair value will be recorded in accumulated other comprehensive income until the underlying transaction is recognized in earnings. We have not, and do not plan to, enter into any derivative financial instruments for trading or speculative purposes.

## Recent Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement No. 157, Fair Value Measurements (SFAS 157), which defines fair value, establishes a framework for using fair value to measure assets and liabilities, and expands disclosures about fair value measurements. The Statement applies whenever other statements require or permit assets or liabilities to be measured at fair value. SFAS 157 is effective for fiscal years beginning after November 15, 2007. We are currently evaluating the impact this Statement will have on our consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115 (SFAS 159). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value, with unrealized gains and losses related to these financial instruments reported in earnings at each subsequent reporting date. SFAS 159 is effective for fiscal years beginning after November 15, 2007. We have not yet determined if we will elect to apply any of the provisions of SFAS 159 or what the impact of adoption of this Statement would have, if any, on our consolidated financial statements.

#### 2. Investments and Marketable Securities

Investments and marketable securities, consisted of the following (in thousands):

		Gross Unrealized	Gross Unrealized	Fair	
Classification	Cost	Gains	Losses	Value	Maturity
At October 2, 2007:					
Current assets:					
Available-for-sale securities:					
Corporate debt securities	\$ 7,067	\$ —	\$ (17 )	\$ 7,050	October 2007 to August 2008
U.S. government agency obligations	8,719	_	(45)	8,674	October 2007 to September 2008
Total	\$ 15,786	\$ —	\$ (62)	\$ 15,724	
Other assets:					
Available-for-sale securities:					
Corporate debt securities	\$ 9,596	\$ —	\$ (91)	\$ 9,505	January 2009 to January 2011
U.S. government agency obligations	12,590	14	(47)	12,557	June 2009 to September 2010
Total	\$ 22,186	\$ 14	\$ (138 )	\$ 22,062	•
At January 2, 2007:					
Current assets:					
Available-for-sale securities:					
Corporate debt securities	\$ 13,561	\$ —	\$ (38)	\$ 13,523	January 2007 to November 2007
U.S. government agency obligations	42,911	_	(166)	42,745	January 2007 to December 2007
Total	\$ 56,472	\$ —	\$ (204)	\$ 56,268	, in the second second
Other assets:					
Available-for-sale securities:					
Corporate debt securities	\$ 11,136	\$ —	\$ (169)	\$ 10,967	April 2008 to January 2011
U.S. government agency obligations	22,685	_	(396)	22,289	February 2008 to September 2010
Total	\$ 33,821	\$ —	\$ (565)	\$ 33,256	•
	,			,	

## 3. Inventories

Inventories consisted of (in thousands):

	Octobe	er 2, 2007	Januar	ry 2, 2007
Restaurant food and supplies	\$	10,917	\$	10,562
Bakery finished goods	14,393	3	6,947	
Bakery raw materials and supplies	2,789		3,266	
Total	\$	28,099	\$	20,775

# Long-Term Debt

Long-term debt consisted of (in thousands):

	Octob	er 2, 2007	<b>January 2, 2007</b>
Credit facility	\$	150,000	\$

On April 3, 2007, we entered into a five-year revolving credit facility ( Facility ) with a maximum available borrowing capacity of \$200 million. Borrowings under the Facility bear interest at a floating rate based on the London Interbank Offering Rate (LIBOR) plus a spread ranging from 0.5% to 0.875%, depending on our ratio of debt to trailing 12-month earnings before interest, taxes, depreciation, amortization and noncash stock option expense ( EBITDA ), as defined

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in the agreement. In addition, we pay a commitment fee ranging from 0.1% to 0.175%, also depending on our ratio of debt to EBITDA, calculated on the average unused portion of the Facility.

Availability under the Facility is reduced by outstanding standby letters of credit, which are used to support our self-insurance programs. As of October 2, 2007, we had net availability for borrowings of \$34.5 million, based on outstanding debt of \$150.0 million and \$15.5 million in standby letters of credit. The Facility provides that we will maintain certain financial covenants, which include a debt to EBITDA ratio below a specified threshold, as well as a minimum EBITDAR (EBITDA plus rental expense) to interest and rental expense ratio. At October 2, 2007, we were in compliance with these covenants. Since we have both the contractual ability and the intention to maintain the outstanding balance on our Facility, the debt is classified as long-term on our consolidated balance sheets.

#### 5. Stockholders Equity

During the first quarter of fiscal 2007, our Board of Directors increased the share repurchase authorization of our common shares to 16.0 million from 6.0 million. Under these authorizations, we have cumulatively repurchased a total of 11.3 million shares for a total cost of \$284.7 million through October 2, 2007. Our share repurchase agreement does not require us to repurchase any common stock and may be discontinued at any time.

In March 2007, we entered into an agreement with a third party to repurchase \$200 million of our common shares under an accelerated share repurchase (ASR) program. Under this program, we received 4.7 million shares and 2.0 million shares in March 2007 and April 2007, respectively. The ASR was concluded in September 2007 with the receipt of an additional 1.0 million shares, for a total of 7.7 million shares.

## 6. Stock-Based Compensation

The following table presents information related to stock-based compensation (in thousands):

	Thirteen Weeks Ended October 2, 2007	Thirteen Weeks Ended October 3, 2006	Thirty-Nine Weeks Ended October 2, 2007	Thirty-Nine Weeks Ended October 3, 2006
Stock-based compensation expense	\$ 4,651	\$ 4,309	\$ 13,328	\$ 13,107
Income tax benefit	1,372	1,301	3,989	4,116
Capitalized stock-based compensation (1)	429	303	1,230	976

<sup>(1)</sup> Capitalized stock-based compensation is included in property and equipment, net, and other assets on the consolidated balance sheets.

#### Stock Options

The weighted average fair value at the grant date for options issued during the third quarter of fiscal 2007 and 2006 was \$8.69 and \$8.75 per option, respectively. The fair value of options at the grant date was estimated utilizing the Black-Scholes valuation model with the following weighted average assumptions for the third quarter of fiscal 2007 and 2006, respectively: (a) no dividend yield on our stock, (b) expected stock price volatility of 29.9% and 32.2%, (c) a risk-free interest rate of 4.5% and 4.9%, and (d) an expected option term of 5 and 4.75 years.

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Stock option activity during the thirty-nine weeks ended October 2, 2007 was as follows:

	Shares (In thousand	ds)	Avei	ghted rage rcise Price	Weighted Average Remaining Contractual Term (In years)	Intr	regate insic Value :housands)
Outstanding at January 2, 2007	8,442		\$	25.55			
Granted	1,831		\$	26.13			
Exercised	(532	)	\$	14.18			
Cancelled	(624	)	\$	29.84			
Outstanding at October 2, 2007	9,117		\$	26.04	6.9	\$	15,233
Vested and expected to vest at October 2, 2007	8,050		\$	25.71	6.7	\$	15,039
-							
Exercisable at October 2, 2007	3,174		\$	22.25	4.9	\$	13,327

The aggregate intrinsic value in the table above represents the total pretax intrinsic value (the difference between our closing stock price on October 2, 2007 and the exercise price, multiplied by the number of in-the-money options) that would have been received by the option holders, had all option holders exercised their options on October 2, 2007. This amount changes based on the fair market value of our stock. Total intrinsic value of options exercised for the thirteen and thirty-nine weeks ended October 2, 2007 was \$0.9 million and \$7.0 million, respectively. Total intrinsic value of options exercised for the thirteen and thirty-nine weeks ended October 3, 2006 was \$0.3 million and \$8.5 million, respectively. As of October 2, 2007, total unrecognized stock-based compensation expense related to nonvested stock options was \$37.9 million, which we expect to recognize over a weighted average period of approximately 2.8 years.

#### Restricted Shares

Restricted share activity during the thirty-nine weeks ended October 2, 2007 was as follows:

	Shares (In thousands)	Weighted Average Fair Value
Outstanding at January 2, 2007	340	\$ 26.03
Granted	244	25.25
Vested	_	_
Forfeited	(47	26.11
Outstanding at October 2, 2007	537	\$ 25.71

Fair value of our restricted shares is based on our closing stock price on the date of grant. As of October 2, 2007, total unrecognized stock-based compensation expense related to nonvested restricted shares was \$9.4 million, which is expected to be recognized over a weighted average period of approximately 2.7 years.

#### 7. Income Taxes

We adopted the provisions of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No.109 (FIN 48), on January 3, 2007. As a result of the implementation of FIN 48, we recognized a \$1.3 million increase to the liability for uncertain tax positions, which was accounted for as an adjustment to the beginning balance of retained earnings. As of the date of adoption, including the increase in the liability noted above, we had approximately \$13.9 million of unrecognized tax benefits. Included in the balance at January 3, 2007, are \$1.3 million of unrecognized tax benefits that, if recognized, would favorably affect the annual effective income tax rate. As of October 2, 2007, we have \$17.2 million of unrecognized tax benefits.

We recognize interest related to uncertain tax positions in income tax expense. Penalties related to uncertain tax positions are part of general and administrative expenses. During the thirteen and thirty-nine weeks ended October 2, 2007, we recognized approximately \$0.3 million and \$0.7 million, respectively, of accrued interest associated with uncertain tax

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positions. As of October 2, 2007, we have approximately \$2.1 million of accrued interest related to uncertain tax positions, which is included in the \$17.2 million noted above.

We anticipate that our total unrecognized tax benefits will significantly change in the next 12 months upon Internal Revenue Service approval of a pending application for change in accounting method for construction allowances. We estimate the benefit of this change to be approximately \$16.1 million, of which \$14.1 million will be reflected as offsetting decreases in deferred tax assets and income tax payable, and the remaining \$2.0 million will be reflected in the consolidated statements of operations as a decrease in the effective tax rate. The earliest tax year still open to examination by a significant taxing jurisdiction is 2003.

#### 8. Net Income Per Share

In accordance with the provisions of SFAS No. 128, Earnings Per Share, basic net income per share is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period. At October 2, 2007, 0.5 million shares of restricted stock issued to employees were unvested, and were therefore excluded from the calculation of basic earnings per share for the thirteen and thirty-nine weeks ended October 2, 2007. Diluted net income per share includes the dilutive effect of both outstanding stock options and restricted shares, calculated using the treasury stock method. Assumed proceeds from the in-the-money options, include the windfall tax benefits, net of shortfalls, calculated under the as-if method as prescribed by SFAS No. 123R.

	Thirteen Weeks Ended October 2, 2007 (In thousands, except p		Thirteen Weeks Ended October 3, 2006 pt per share data )		Thirty-Nine Weeks Ended October 2, 2007		Wee	ty-Nine ks Ended ber 3, 2006
Net income	\$	18,524	\$	18,127	\$	60,638	60,8	46
Basic weighted average shares outstanding	71,3	395	77,7	57	73,4		78,2	
Dilutive effect of stock options and restricted shares	941		938		1,08	52	1,27	/
Diluted weighted average shares outstanding	72,3	336	78,6	95	74,4	183	79,5	76
Basic net income per share	\$	0.26	\$	0.23	\$	0.83	\$	0.78
Diluted net income per share	\$	0.26	\$	0.23	\$	0.81	\$	0.76

Shares of common stock equivalents of 6.1 million and 5.8 million for the thirteen and thirty-nine weeks ended October 2, 2007, respectively, and 4.6 million and 4.1 million for the thirteen and thirty-nine weeks ended October 3, 2006, respectively, were not included in the diluted calculation due to their anti-dilutive effect.

#### 9. Comprehensive Income

Comprehensive income consisted of (in thousands):

		teen ks Ended ber 2, 2007		teen ks Ended ber 3, 2006	Wee	ty-Nine ks Ended ber 2, 2007	Weel	ty-Nine ks Ended ber 3, 2006
Net income	\$	18,524	\$	18,127	\$	60,638	\$	60,846
Net unrealized gain on available-for-sale securities	333		684		423		482	
Unrealized loss on derivative financial instruments	(1,36	59	) —		(737	•	) —	
Total	\$	17,488	\$	18,811	\$	60,324	\$	61,328

#### 10. Derivative Financial Instruments

On April 3, 2007, we entered into a five-year, zero-cost interest rate collar to hedge interest rate variability on \$100 million of our revolving credit facility. See Note 4 for further discussion of our credit facility. The interest rate collar

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consists of a combination of a purchased cap option with a three-month LIBOR cap rate of 5.35% and a sold floor option with a three-month LIBOR floor rate of 4.69%. On October 3, 2007, immediately following the end of our fiscal third quarter, we entered into another zero-cost interest rate collar to hedge interest rate variability on the remaining \$50 million outstanding on our revolving credit facility. This interest rate collar consists of a combination of a purchased cap option with a three-month LIBOR cap rate of 5.35% and a sold floor option with a three-month LIBOR floor rate of 4.49%.

These derivatives qualify for hedge accounting as cash flow hedges and, accordingly, are recognized at fair value as either assets or liabilities on the consolidated balance sheets. All changes in fair value are recorded in accumulated other comprehensive income and subsequently reclassified into earnings when the related interest expense on the underlying borrowing is recognized.

At October 2, 2007, the fair value of the initial interest rate collar was a liability of \$1.1 million compared to an asset of \$0.9 million at July 3, 2007. We expect to reclassify approximately \$0.1 million of this balance against earnings during the next 12 months as the related hedged interest expense is recognized.

Changes in the fair value of both interest rate collars are expected to be perfectly effective in offsetting the variability in interest payments attributable to fluctuations in three-month LIBOR rates above the cap rates and below the floor rates specified in the respective agreements. If, at any time, the swaps are determined to be ineffective, in whole or in part, due to changes in the interest rate collar or the underlying credit facility, the fair value of the portion of the derivative determined to be ineffective will be recognized as a gain or loss in the consolidated statements of operations. It is not expected that any gain or loss will be reported in the consolidated statements of operations during fiscal year 2007.

#### 11. Commitments and Contingencies

On August 29, 2006, five present and former hourly restaurant employees in the States of Tennessee, Texas and Arizona filed a lawsuit in the U.S. District Court for the Middle District of Tennessee against us alleging violations of the Fair Labor Standards Act with respect to alleged minimum wage violations, improper payroll deductions and requiring work off the clock, among others claims (Smith v. The Cheesecake Factory Restaurants, Inc. et al; Case No. 3 06 0829). The lawsuit seeks unspecified amounts of penalties and other monetary payments on behalf of the plaintiffs and other purported class members. The plaintiffs also seek attorneys fees for themselves. The parties engaged in voluntary mediation but did not reach a resolution. Discovery is currently continuing in this matter. We intend to vigorously defend against this claim.

On January 9, 2007, two former hourly restaurant employees in the State of California filed a lawsuit in the Los Angeles County Superior Court against us alleging violations of California s wage and hour laws with respect to alleged failure to pay proper wages, improper payroll deductions, and violations of the California meal and break period laws, among others claims (Guardado v. The Cheesecake Factory Restaurants, Inc. et al; Case No. BC360426). The lawsuit seeks unspecified amounts of penalties and other monetary payments on behalf of the plaintiffs and other purported class members. The plaintiffs also seek attorneys fees for themselves. Discovery is currently continuing in this matter. We intend to vigorously defend against this claim.

On November 17, 2006, three former employees filed charges of discrimination with the U.S. Equal Employment Opportunity Commission in Phoenix, Arizona against us alleging discrimination and a hostile work environment (Fitzpatrick v. The Cheesecake Factory Restaurants, Inc. et al; EEOC Case No. 540-2007-00592.) On September 13, 2007, The EEOC issued a cause determination and invited the parties to participate in the conciliation process. We accepted the EEOC s offer to conciliate. We intend to vigorously defend against this claim if conciliation fails to result in a resolution of this matter.

Following our July 18, 2006 announcement of our Audit Committee s review of our historical stock option granting practices, a number of purported Company shareholders brought separate putative shareholder derivative actions (the Option Derivative Actions) against us, all the then-serving members of our Board of Directors (current directors David Klock and Agnieszka Winkler have not been named), and certain of our current and former officers alleging that the defendants improperly dated certain stock option grants. The plaintiffs in these cases, filed in Los Angeles County Superior Court and styled as Siebles v. Deitchle et. al. (Case No. BC355872) (subsequently re-filed in federal court), McGee v. Overton et al. (Case No. BC355953); Rigotti v. Overton, et al. (Case No. BC356850), Cullen v. Overton, et al. (Case No. BC356851), Sachs v. Overton et al. (Case No. BC357065), and filed in United States District Court for the Central District and styled as Siebles v. Deitchle et.al. (Case No. CV06 6234), Kuhns v. Deitchle et al. (Case No. SACV06917) and Freed v. Overton et al. (Case No. CV 06 06486), contend, among other things, that the defendants conduct violated the California and/or federal securities laws, and breached defendants fiduciary duties. The plaintiffs seek, among other things, unspecified damages, disgorgement of profits from the alleged conduct, and attorneys fees for themselves. On January 4, 2007, our Board of Directors established a Special Litigation Committee (SLC) to facilitate timely and orderly consideration of the matters raised by and relating to the Option Derivative Actions and to determine how we should respond to the allegations made in the Option Derivative Actions, including whether it is in the best interests of our stockholders to continue pursuing the claims asserted in the Option Derivative Actions. The SLC also was provided authority to consider and review the terms of any possible or proposed settlement or other resolution of the Option Derivative Actions and to evaluate and make

best interests of the Company and its shareholders, and to accept any proposed settlement as to which such determination is made. The federal Option Derivative Actions were consolidated in the Central District of California, under the caption, *In re The Cheesecake Factory Derivative Litigation*, No. CV-06-06234-ABC(MANx). The state Option Derivative Actions were consolidated in the Los Angeles County Superior Court, under the caption, *In re The Cheesecake Factory Derivative Litigation*, Lead Case No. BC355953, and a consolidated complaint was filed in the state Option Derivative Actions on or about June 25, 2007.

The SLC has informed us that it has entered into a Settlement Proposal (Proposal) with plaintiff s counsel in the federal Option Derivative Actions. The Proposal provides that the Company will maintain or effect certain corporate governance changes relating to the board composition; board committee charters; the position of lead independent director; change of control payments to non-employee directors; director education; director attendance at shareholder meetings; compensation practices; insider trading controls; stock option plans; and compliance and internal audit officers. The Proposal also provides that the Company will use its reasonable best efforts to obtain repayment for previously exercised misdated options from the Company s former Chief

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Financial Officer in the amount of \$516,000 and that Company obtain options or cash from the Company s Chairman of the Board having a value of \$394,000 and from the defendant members of the compensation committee having a value of \$10,000. The Proposal provides for a fee and expense award to plaintiff s counsel in the amount of \$2.1 million. The Proposal provides that any settlement is subject to confirmatory discovery, the execution of appropriate stipulations and other settlement documentation as well as the approval by the courts and our board of directors. The Proposal provides for a stay of proceedings in the federal court action. While our board of directors is considering the Proposal, it is not certain that the Proposal will be approved by our board of directors. Further, the terms of settlement under the Proposal are subject to approval by the courts. Stipulations have been filed with the state and federal courts requesting extension of the time period to respond in each action, respectively.

Based on the current status of these matters, no amounts have been reserved on our consolidated balance sheets. We are subject to various other administrative and legal proceedings that are discussed in Part I, Item 3 of our Annual Report on Form 10-K for the fiscal year ended January 2, 2007

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## 12. Segment Information

We operate in two business segments. The restaurant segment consists of The Cheesecake Factory, including our express and bakery cafe locations, and Grand Lux Cafe, which have similar investment criteria and economic and operating characteristics. The bakery segment produces baked desserts and other products for our restaurants and for other foodservice operators, retailers and distributors. Bakery sales to our restaurants are recorded at prices similar to third-party national accounts. Unallocated corporate expenses, which include all stock-based compensation, assets and capital expenditures, are presented below as reconciling items to the amounts presented in the consolidated financial statements.

Segment information is presented below (in thousands):

		teen ks Ended ber 2, 2007			teen ks Ended ber 3, 2006		Wee	ty-Nine ks Ended ober 2, 2007		Wee	ty-Nine ks Ended ober 3, 2006	
Revenue:												
Restaurants	\$	362,435		\$	311,627		\$	1,064,797		\$	913,633	
Bakery	26,0	96		24,4	95		76,5	36		71,1	.98	
Intercompany bakery sales	(12,9)	995	)	(10,7)	785	)	(36,	047	)	(30,	202	)
Total	\$	375,536		\$	325,337		\$	1,105,286		\$	954,629	
Income from operations:												
Restaurants	\$	45,105		\$	40,731		\$	140,464		\$	127,796	
Bakery	3,89	7		3,93	6		11,7	00'		10,7	79	
Corporate	(21,1)	169	)	(20,0)	005	)	(63,	493	)	(55,	392	)
Total	\$	27,833		\$	24,662		\$	88,671		\$	83,183	
Depreciation and amortization:												
Restaurants	\$	13,976		\$	11,922		\$	41,476		\$	34,681	
Bakery	740			686			2,13	9		1,65	8	
Corporate	1,12	8		857			3,25	52		2,52	20	
Total	\$	15,844		\$	13,465		\$	46,867		\$	38,859	
Capital expenditures:												
Restaurants	\$	37,555		\$	65,064		\$	134,416		\$	118,169	
Bakery	432			607			3,96	1		5,71	.5	
Corporate	1,02	7		583			5,45	0		2,07	'6	
Total	\$	39,014		\$	66,254		\$	143,827		\$	125,960	
						•	Octob	er 2, 2007		Janu	ary 2, 2007	
Total assets:								·				
Restaurants						9	\$	857,253		\$	768,191	

60,793

167,767

1,085,813

54,695

216,845

1,039,731

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Bakery Corporate

Total

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

#### **Forward-Looking Statements**

Certain information included in this Form 10-Q and other materials filed or to be filed by us with the Securities and Exchange Commission (as well as information included in oral or written statements made by us or on our behalf), may contain forward-looking statements about our current and expected performance trends, growth plans, business goals and other matters. These statements may be contained in our filings with the Securities and Exchange Commission, in our press releases, in other written communications, and in oral statements made by or with the approval of one of our authorized officers. Words or phrases such as believe, plan, will likely result, expect, intend, project, may, could, would, should, and similar expressions are intended to identify forward-looking statements. These stateme estimate. any other statements that are not historical facts, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as codified in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended from time to time (the Act ).

In connection with the safe harbor provisions of the Act, we have identified and filed important factors, risks and uncertainties that could cause our actual results to differ materially from those projected in forward-looking statements made by us, or on our behalf (see Part I, Item 1A, Risk Factors included in our Form 10-K for the fiscal year ended January 2, 2007). These cautionary statements are to be used as a reference in connection with any forward-looking statements. The factors, risks and uncertainties identified in these cautionary statements are in addition to those contained in any other cautionary statements, written or oral, which may be made or otherwise addressed in connection with a forward-looking statement or contained in any of our subsequent filings with the Securities and Exchange Commission. Because of these factors, risks and uncertainties, we caution against placing undue reliance on forward-looking statements. Although we believe that the assumptions underlying forward-looking statements are reasonable, any of the assumptions could be incorrect, and there can be no assurance that forward-looking statements will prove to be accurate. Forward-looking statements speak only as of the date on which they are made. We do not undertake any obligation to modify or revise any forward-looking statement to take into account or otherwise reflect subsequent events or circumstances arising after the date that the forward-looking statement was made.

#### General

This discussion and analysis should be read in conjunction with our interim unaudited consolidated financial statements and related notes included in this Form 10-Q and the audited consolidated financial statements and related notes thereto included in our Annual Report on Form 10-K for the fiscal year ended January 2, 2007. The inclusion of supplementary analytical and related information herein may require us to make appropriate estimates and assumptions to enable us to fairly present, in all material respects, our analysis of trends and expectations with respect to our results of operations and financial position taken as a whole.

As of October 26, 2007, we operated 134 upscale, high-volume, casual dining restaurants under The Cheesecake Factory® mark. We also operated ten upscale, casual dining restaurants under the Grand Lux Cafe® mark; one self-service, limited menu express foodservice operation under The Cheesecake Factory Express® mark inside the DisneyQuest® family entertainment center in Orlando, Florida; and two bakery production facilities. We also licensed two limited menu bakery cafes under The Cheesecake Factory Bakery Cafe® mark to another foodservice operator.

Our revenues consist of sales from our restaurant operations and sales from our bakery operations to other foodservice operators, retailers and distributors (bakery sales). Revenues from restaurant sales are recognized when payment is tendered at the point of sale. Revenues from bakery sales are recognized upon transfer of title to customers. We recognize a liability upon the sale of our gift cards and recognize revenue when these gift cards are redeemed in our restaurants or on our website. Revenues from unredeemed gift cards are recognized over three years based on historical and expected redemption trends. These adjustments are classified as revenues in our consolidated statements of operations.

New restaurants become eligible to enter our comparable sales calculations in their 19th month of operation. We utilize a 52/53-week fiscal year ending on the Tuesday closest to December 31st for financial reporting purposes. Both fiscal 2007 and 2006 consist of 52 weeks.

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The Cheesecake Factory is an upscale, casual dining concept that offers approximately 200 menu items including appetizers, pizza, seafood, steaks, chicken, burgers, pasta, specialty items, salads, sandwiches, omelettes and desserts, including approximately 40 varieties of cheesecake and other baked desserts. Grand Lux Cafe is also an upscale, casual dining concept offering approximately 150 menu items. In contrast to many chain restaurant operations, substantially all of our menu items (except desserts manufactured at our bakery production facilities) are prepared on the restaurant premises using high quality, fresh ingredients based on innovative and proprietary recipes. We believe our restaurants are recognized by consumers for offering exceptional value with generous food portions at moderate prices. Our restaurants distinctive, contemporary design and decor create a high-energy ambiance in a casual setting. Our restaurants currently range in size from 5,400 to 21,000 interior square feet, provide full liquor service and are generally open seven days a week for lunch and dinner, as well as Sunday brunch.

#### Overview

In addition to being highly competitive, the restaurant industry is often affected by changes in consumer tastes, nutritional concerns and discretionary spending patterns; changes in general economic conditions; public safety conditions; demographic trends; weather conditions; the cost and availability of raw materials, labor and energy; purchasing power; and governmental regulations. Accordingly, as part of our strategy we must constantly evolve and refine the critical elements of our restaurant concepts to protect their longer-term competitiveness and to maintain and enhance the strength of our brand. Our strategy is to continue to provide guests with exceptional value through a broad menu of freshly prepared, high quality and large portion appetizers, entrees and desserts at moderate prices in an upscale, casual setting. Operationally, we strive to improve productivity and efficiency through the use of technology and a commitment to selecting, training and retaining high quality employees.

In evaluating and assessing the performance of our business, we believe the following are key performance indicators that should be taken into consideration:

- New Restaurant Openings. We intend to continue developing The Cheesecake Factory and Grand Lux Cafe restaurants in high profile locations within densely populated areas in both existing and new markets. Since most of our established restaurants currently operate close to full capacity during the peak demand periods of lunch and dinner, and given our relatively high average sales per productive square foot, we generally do not expect to achieve increases in comparable sales other than our effective menu price increases. Therefore, we expect that the majority of our year-over-year revenue growth will come from new restaurant openings. We have opened new restaurants at a compounded annual growth rate of approximately 26% in the 14 years that we have been a public company and at approximately 21% over the past six years. Based on a review of demographic and other market data, we estimate that there is an opportunity to open as many as 200 Cheesecake Factory restaurants and as many as 150 Grand Lux Cafes in the U.S. In fiscal 2006, we opened 21 new restaurants, including one Grand Lux Cafe. In fiscal 2007, we expect to open as many as 21 new restaurants, including as many as five Grand Lux Cafes. In addition we are currently developing an upscale, full-service, casual dining concept with broad-based Asian cuisine, under the Rock Sugar Pan Asian KitchenTM mark, which we plan to open in early 2008.
- General and Administrative Expenses Expressed as a Percentage of Revenues. Leveraging our restaurant and bakery support infrastructure will allow us to grow general and administrative expenses at a slightly slower rate than revenue growth over the longer-term. During fiscal 2007, we plan to continue to add resources to the corporate support, training and field supervision activities of our business, in conjunction with the planned openings of as many as 21 new restaurants during the year.
- Income from Operations Expressed as a Percentage of Revenues (Operating Margins). Operating margins are subject to fluctuations in commodity costs, labor, other operating costs, such as restaurant-level occupancy expenses, and preopening expenses. Our objective is to gradually increase our operating margin by continuing our focus on superior guest service and by capturing economies of scale and fixed cost leverage, as well as maximizing our purchasing power as we continue to grow our business.

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#### **Results of Operations**

The following table sets forth, for the periods indicated, our consolidated statements of operations expressed as percentages of revenues. The results of operations for the interim periods presented are not necessarily indicative of the results to be expected for the full fiscal year.

	Thirteen Weeks Ended October 2, 2007	Thirteen Weeks Ended October 3, 2006	Thirty-Nine Weeks Ended October 2, 2007	Thirty-Nine Weeks Ended October 3, 2006	
Revenues	100.0	% 100.0	% 100.0	% 100.0	6
Costs and expenses:					
Cost of sales	24.7	25.0	24.9	25.0	
Labor expenses	32.2	32.3	32.6	32.1	
Other operating costs and expenses	23.9	23.7	23.5	23.4	
General and administrative expenses	5.3	5.7	5.4	5.3	
Depreciation and amortization expenses	4.2	4.1	4.2	4.1	
Preopening costs	2.3	1.6	1.4	1.4	
Total costs and expenses	92.6	92.4	92.0	91.3	
Income from operations	7.4	7.6	8.0	8.7	
Interest (expense)/income, net	(0.5	0.3	(0.3	) 0.4	
Other income, net	0.1	0.1	0.1	0.2	
Income before income taxes	7.0	8.0	7.8	9.3	
Income tax provision	2.1	2.4	2.3	2.9	
Net income	4.9	% 5.6	% 5.5	% 6.4	6

## Thirteen Weeks Ended October 2, 2007 Compared to Thirteen Weeks Ended October 3, 2006

#### Revenues

Revenues increased 15% to \$375.5 million for the thirteen weeks ended October 2, 2007 compared to \$325.3 million for the thirteen weeks ended October 3, 2006.

Restaurant sales increased 16% to \$362.4 million compared to \$311.6 million for the same period of the prior year. The resulting sales increase of \$50.8 million consisted of a \$3.4 million, or a 1.2% increase, in comparable restaurant sales and \$47.4 million increase from restaurants not in the comparable sales base. The majority of our restaurant sales increase results from the opening of 23 restaurants since the end of the comparable quarter of the prior year.

Comparable restaurant sales at The Cheesecake Factory restaurants increased approximately 1.0% compared to the prior year third quarter. We implemented an approximate 1.5% effective menu price increase during our winter menu update in January and February 2007, and an approximate 1.5% effective menu price increase during our summer menu update in July and August 2007. On a weighted basis, we estimate that we had an approximate 2.2% effective menu price increase during the third quarter of fiscal 2007. Since most of our established restaurants currently operate close to full capacity during the peak demand periods of lunch and dinner, we generally expect to achieve increases in comparable restaurant sales over the long-term in the range of our effective menu price increases. The increase in comparable sales for the third quarter of fiscal 2007 was just slightly below our effective menu price increase for the quarter.

Comparable sales at the Grand Lux Cafes increased approximately 4.8% compared to the prior year third quarter. Grand Lux Cafe sales benefited in part from an approximate 2% effective menu price increase implemented in October 2006 and an approximate 1% menu price increase implemented in April 2007. Since Grand Lux Cafe is a relatively newer concept and still building its customer base, we expect comparable sales growth to outpace menu price increases for the foreseeable future.

As a result of the openings of new restaurants during the past twelve months, total restaurant operating weeks increased 18.0% to 1,780 for the thirteen weeks ended October 2, 2007. Average sales per restaurant operating week decreased 1.3% to \$203,200 compared to the same period last year. This decrease in average weekly sales is due principally to the increased openings at Grand Lux Cafes, which we expect to open with average sales per week lower than the existing

Grand Lux Cafe base, and four Cheesecake Factory restaurants not yet in the comparable sales base that were opened in slightly smaller markets and that are experiencing weekly sales below the Company average.

During fiscal 2007, our goal is to open as many as 21 restaurants, including as many as five Grand Lux Cafes. Through the end of the third quarter, we opened eight Cheesecake Factory restaurants and two Grand Lux Cafes. Due to the nature of the sites we choose, our opening schedule is consistently weighted toward the second half of the year. Although it is difficult for us to predict the timing of our new restaurant openings by quarter, due to the nature of our leased restaurant locations and our highly customized layouts, our current plan calls for eight Cheesecake Factory restaurant openings and three Grand Lux Cafe openings in the fourth quarter, of which three Cheesecake Factory restaurants have opened as of October 26, 2007. Based on this opening schedule, we plan to achieve approximately 20% square footage growth in fiscal 2007. However, since many of these openings are late in the year, we will not realize their full benefit until fiscal 2008. We currently project our operating week growth in fiscal 2007 compared to fiscal 2006 to be approximately 18%.

We presently update and reprint the menus in our restaurants twice a year. For Cheesecake Factory restaurants, these updates generally occur during January and February (the winter menu change) and during July and August (the summer menu change). For our 2007 winter menu change, we implemented an approximate 1.5% effective menu price increase for the purpose of offsetting those operating cost and expense increases that were known or expected as of January 2007. We also implemented a 1.5% effective menu price increase in our summer 2007 menu change. All potential menu price increases must be carefully considered in light of their ultimate acceptability by our restaurant guests. Additionally, other factors outside of our control, such as inclement weather, holidays, general economic and competitive conditions and other factors referenced in the Annual Report on Form 10-K for the year ended January 2, 2007 can impact comparable sales comparisons. Accordingly, there can be no assurance that increases in comparable sales will be achieved.

Bakery sales to other foodservice operators, retailers and distributors (bakery sales) decreased 4.4% to \$13.1 million for the thirteen weeks ended October 2, 2007 compared to \$13.7 million for the comparable period of the prior year. This decrease is due primarily to lower sales to the warehouse clubs, which is our largest sales channel for bakery sales. Sales to warehouse clubs comprised approximately 64% of total bakery sales in the current quarter compared to 71% for the same period of the prior year.

We strive to develop and maintain long-term, growing relationships with our bakery customers, based largely on our 34-year reputation for producing high quality, creative baked desserts. However, bakery sales volumes will always be less predictable than our restaurant sales. It is difficult to predict the timing of bakery product shipments and contribution margins on a quarterly basis, as the purchasing plans of our large-account customers may fluctuate. Due to the highly competitive nature of the bakery business, we are unable to enter into long-term contracts with our large-account bakery customers, who may discontinue purchasing our products without advance notice at any time for any reason.

#### Cost of Sales

Cost of sales increased 14% to \$92.9 million for the thirteen weeks ended October 2, 2007, compared to \$81.4 million for the comparable period last year. This increase of \$11.5 million was primarily attributable to the 15% increase in revenues. As a percentage of revenues, these costs were 24.7% in the third quarter of fiscal 2007 compared to 25.0% in the same period of the prior year. This decrease as a percent of revenues was primarily attributable to favorable year-over-year pricing for produce, seafood, and general grocery items. These benefits were partially offset by cost pressures in dairy commodities.

The menus at our restaurants are among the most diversified in the foodservice industry and, accordingly, are not overly dependent on a single commodity. Changes in costs for one commodity are often, but not always, counterbalanced by cost changes in other commodity categories. The principal commodity categories for our restaurants include fresh produce, poultry, meat, fish and seafood, cheese, other fresh dairy products, bread and general grocery items.

We are currently able to contract for the majority of the food commodities used in our operations for periods up to one year. With the exception of cream cheese used in our bakery operations, many of the fresh commodities, such as fish, dairy, and certain produce and poultry products are not currently contractible for periods longer than 30 days in most cases. As a result, these fresh commodities can be subject to unforeseen supply and cost fluctuations due principally to weather and other general agricultural conditions. Cream cheese is the most significant commodity used in our bakery products, with an expected requirement of as much as 13 million to 14 million pounds during fiscal 2007. We have contracted for the majority

of our cream cheese requirements for fiscal 2007 at a fixed cost per pound that is slightly lower than the actual cost per pound in fiscal 2006. We will also purchase cream cheese on the spot market as necessary to supplement our agreements.

As has been our past practice, we will carefully consider opportunities to introduce new menu items and implement selected menu price increases to help offset expected cost increases for key commodities and other goods and services utilized by our operations. While we have been successful in the past in reacting to inflation and other changes in the costs of key operating resources by gradually increasing prices for our menu items, coupled with more efficient purchasing practices, productivity improvements and greater economies of scale, there can be no assurance that we will be able to continue to do so in the future.

While we have taken steps to qualify multiple suppliers and enter into agreements for some of the key commodities used in our restaurant and bakery operations, there can be no assurance that future supplies and costs for these commodities will not fluctuate due to weather and other market conditions outside of our control. For new restaurants, cost of sales will typically be higher than normal during the first 90 to 120 days of operations until our management team at each new restaurant becomes more accustomed to optimally predicting, managing and servicing the high sales volumes typically experienced by our restaurants.

## Labor Expenses

Labor expenses, which include restaurant-level labor costs and bakery direct production labor, including associated fringe benefits, increased 15% to \$120.8 million for the thirteen weeks ended October 2, 2007 compared to \$104.9 million for the same period of the prior year. This increase was principally due to the impact of new restaurant openings. As a percentage of revenues, labor expenses decreased to 32.2% versus 32.3% for the comparable period last year. This slight decrease as a percent of revenues was primarily due to effective labor cost management, offset by increased minimum wages in several states in which we operate that went into effect in January 2007. Stock-based compensation included in labor expenses was \$1.8 million, or 0.5% of revenues, and \$1.7 million, or 0.5% of revenues, for the thirteen weeks ended October 2, 2007 and October 3, 2006, respectively.

#### Other Operating Costs and Expenses

Other operating costs and expenses consist of restaurant-level occupancy expenses (rent, insurance, licenses, taxes and utilities), other operating expenses (excluding food costs and labor expenses reported separately) and bakery production overhead, selling and distribution expenses. Other operating costs and expenses increased 16% to \$89.6 million for the thirteen weeks ended October 2, 2007 compared to \$77.1 million for the same period of the prior year. This increase was principally attributable to the 15% increase in revenues. As a percentage of revenues, other operating costs and expenses increased to 23.9% for the thirteen weeks ended October 2, 2007 versus 23.7% for the same period of fiscal 2006. This slight increase as a percent of revenues was due to increased costs under our self-insurance arrangements, primarily workers compensation, and increased costs for janitorial services at many of our restaurants.

#### General and Administrative Expenses

General and administrative (G&A) expenses consist of the restaurant management recruiting and training program, the restaurant field supervision organization, the bakery administrative organization and the corporate support organization. G&A expenses increased 9% to \$20.0 million for the thirteen weeks ended October 2, 2007 compared to \$18.4 million for the same period of fiscal 2006. As a percentage of revenues, G&A expenses decreased to 5.3% for the thirteen weeks ended October 2, 2007 versus 5.7% for the same period of fiscal 2006. The decrease as a percent of revenues is primarily due to the inclusion of approximately \$1.0 million of professional fees, or 0.3% of revenue, included in the prior year quarter associated with a review of stock option grants. G&A expenses included \$2.8 million, or 0.7% of revenues, and \$2.5 million, or 0.8% of revenues, of stock-based compensation expense in the third quarter of fiscal 2007 and fiscal 2006, respectively.

During the remainder of fiscal 2007, we plan to continue to add resources to the corporate support, training and field supervision activities of our operations, commensurate with the planned openings of as many as 21 new restaurants.

#### Depreciation and Amortization Expenses

Depreciation and amortization expenses increased 17% to \$15.8 million for the thirteen weeks ended October 2, 2007 compared to \$13.5 million for the thirteen weeks ended October 3, 2006. This increase was principally due to property and equipment associated with new restaurant openings. As a percentage of revenues, depreciation and amortization increased to 4.2% for the thirteen weeks ended October 2, 2007 compared to 4.1% for the same period of fiscal 2006.

## Preopening Costs

Preopening costs increased to \$8.7 million for the thirteen weeks ended October 2, 2007 compared to \$5.4 million in the same period of the prior year. We opened six Cheesecake Factory restaurants and one Grand Lux Cafe during the third quarter of fiscal 2007 compared to three Cheesecake Factory restaurants and one Grand Lux Cafe for the same quarter last year. In addition, preopening costs were incurred in both periods for restaurant openings in progress.

Preopening costs include incremental out-of-pocket costs that are directly related to the openings of new restaurants that are not otherwise capitalizable. As a result of the highly customized and operationally complex nature of our upscale, high-volume concepts, the restaurant preopening process for our new restaurants is more extensive, time consuming and costly relative to that of most chain restaurant operations. The preopening costs for one of our restaurants usually includes costs to relocate and compensate an average of 12 to 13 restaurant management employees prior to opening; costs to recruit and train an average of 200 to 250 hourly restaurant employees; wages, travel and lodging costs for our opening training team and other support employees; costs for practice services activities, and straight-line base rent expense subsequent to the construction period but prior to restaurant opening. Preopening costs will vary from location to location depending on a number of factors, including the proximity of our existing restaurants; the size and physical layout of each location; the number of management and hourly employees required to open each restaurant; the relative difficulty of the restaurant staffing process; the cost of travel to and lodging for different metropolitan areas; and the extent of unexpected delays, if any, in construction and/or obtaining final licenses and permits to open the restaurants, which may also be cause by landlord delays.

Our preopening cost for a typical single-story Cheesecake Factory restaurant in an established market averages approximately \$1.0 million to \$1.2 million. In addition to the direct costs noted above, there will also be other preopening costs allocated to each restaurant opening, including costs for maintaining a roster of trained managers for pending openings, corporate travel and support activities. Preopening costs will usually be higher for larger restaurants, our initial entry into new markets and for newer concepts such as Grand Lux Cafe. During fiscal 2007, we plan to open as many as five Grand Lux Cafe restaurants that could experience preopening costs of approximately \$1.2 million to \$1.3 million each. We usually incur the most significant portion of direct preopening costs within the two-month period immediately preceding and the month of a restaurant s opening. Preopening costs can fluctuate significantly from period to period, based on the number and timing of restaurant openings and the specific preopening costs incurred for each restaurant. We expense preopening costs as incurred.

Interest (Expense)/Income, Net, Other Income and Income Tax Provision

We recorded net interest expense of \$1.8 million for the thirteen weeks ended October 2, 2007 compared to net interest income of \$1.0 million for the comparable prior year period. This change was primarily due to \$2.3 million of interest expense related to borrowings initiated in the first quarter of fiscal 2007, as well as reduced interest income related to lower investment balances due to treasury stock purchases during the first quarter of fiscal 2007. We generally invest our excess cash balances in U.S. Treasury and Agency securities, investment grade corporate debt securities rated A or better and money market mutual funds. In addition, we recorded interest expense of approximately \$0.6 million for the thirteen weeks ended October 2, 2007 versus \$0.8 million for the comparable prior year period associated with landlord construction allowances deemed to be financing in accordance with EITF 97-10, The Effect of Lessee Involvement in Asset Construction.

Other income for the thirteen weeks ended October 2, 2007 was \$0.3 million	compared to \$0.2 million for the o	comparable prior year period.
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Our effective income tax rate was 29.5% for the thirteen weeks ended October 2, 2007 compared with 29.9% for the comparable prior year period. We currently estimate our effective tax rate for the full year of fiscal 2007 to be 30.0% to 31.0%. However, the actual effective tax rate may be different than our current estimate due to actual revenues, pretax income and tax credits achieved during the year.

#### Thirty-Nine Weeks Ended October 2, 2007 Compared to Thirty-Nine Weeks Ended October 3, 2006

#### Revenues

Revenues increased 16% to \$1,105.3 million for the thirty-nine weeks ended October 2, 2007 compared to \$954.6 million for the thirty-nine weeks ended October 3, 2006.

Restaurant sales increased 17% to \$1,064.8 million compared to \$913.6 million for the same period of the prior year. The resulting sales increase of \$151.2 million consisted of a \$7.4 million, or a 0.9% increase, in comparable restaurant sales and a \$143.8 million increase from restaurants not in the comparable sales base. Restaurant sales in the first quarter of fiscal 2007 were negatively impacted by approximately \$2.8 million due to severe weather in many parts of the country. Excluding the weather-related impact, we estimate that comparable restaurant sales for the thirty-nine weeks ended October 2, 2007 would have increased approximately 1.2%.

Comparable restaurant sales at The Cheesecake Factory restaurants increased approximately 0.5% compared to the first three quarters of fiscal 2006. Excluding the weather-related impact, we estimate comparable sales at The Cheesecake Factory restaurants would have increased approximately 0.8%. We implemented an approximate 1.5% effective menu price increase during both our winter menu update in January and February 2007 and our summer menu update in July and August 2007. Comparable sales at the Grand Lux Cafes increased approximately 5.7%, or an estimated 5.9% excluding the impact of the severe weather. Grand Lux Cafe benefited in part from an approximate 2% effective menu price increase implemented in October 2006 and an approximate 1% menu price increase implemented in April 2007.

Bakery sales to other foodservice operators, retailers and distributors (bakery sales) were \$40.5 million for the thirty-nine weeks ended October 2, 2007 compared to \$41.0 million for the comparable period of the prior year. Sales to warehouse clubs comprised 65% of total bakery sales in the first three quarters of fiscal 2007 compared to 72% for the same period of the prior year.

#### Cost of Sales

Cost of sales increased 15% to \$274.7 million for the thirty-nine weeks ended October 2, 2007, compared to \$238.7 million for the comparable period last year. This increase of \$36.0 million was primarily attributable to the 16% increase in revenues. As a percentage of revenues, these costs decreased slightly to 24.9% for the thirty-nine weeks ended October 2, 2007 compared to 25.0% in the comparable prior year period.

#### Labor Expenses

Labor expenses increased 18% to \$360.3 million for the thirty-nine weeks ended October 2, 2007 compared to \$306.6 million for the same period of the prior year. This increase was principally due to the impact of new restaurant openings. As a percentage of revenues, labor expenses increased to 32.6% versus 32.1% for the comparable period last year. This increase as a percent of revenues was primarily due to increased minimum wages in several states in which we operate that went into effect in January 2007, as well as increased health insurance costs for our staff members. Stock-based compensation included in labor expenses was \$5.1 million, or 0.5% of revenues, and \$4.8 million, or 0.5% of revenues, for the thirty-nine weeks ended October 2, 2007 and October 3, 2006, respectively.

#### Other Operating Costs and Expenses

Other operating costs and expenses increased 16% to \$259.5 million for the thirty-nine weeks ended October 2, 2007 compared to \$223.4 million for the same period of the prior year. This increase was principally attributable to the 16% increase in revenues. As a percentage of revenues, other operating costs and expenses increased slightly to 23.5% for the thirty-nine weeks ended October 2, 2007 compared to 23.4% for the same period of fiscal 2006.

#### General and Administrative Expenses

General and administrative (G&A) expenses increased 17% to \$59.7 million for the thirty-nine weeks ended October 2, 2007 compared to \$50.9 million for the same period of fiscal 2006. As a percentage of revenues, G&A expenses increased to 5.4% for the thirty-nine weeks ended October 2, 2007 versus 5.3% for the same period of fiscal 2006. G&A expenses included \$8.0 million, or 0.7% of revenues, and \$7.8 million, or 0.8% of revenues, of stock-based compensation expense in the first half of fiscal 2007 and fiscal 2006, respectively.

## Depreciation and Amortization Expenses

Depreciation and amortization expenses increased 21% to \$46.9 million for the thirty-nine weeks ended October 2, 2007 compared to \$38.9 million for the thirty-nine weeks ended October 3, 2006. This increase was principally due to property and equipment associated with new restaurant openings and the second bakery production facility, which opened late in the first quarter of fiscal 2006. As a percentage of revenues, depreciation and amortization increased to 4.2% for the thirty-nine weeks ended October 2, 2007 compared to 4.1% for the same period of fiscal 2006.

#### Preopening Costs

Preopening costs increased to \$15.5 million for the thirty-nine weeks ended October 2, 2007 compared to \$12.9 million in the same period of the prior year. We incurred preopening costs to open eight Cheesecake Factory restaurants and two Grand Lux Cafes during the thirty-nine weeks ended October 2, 2007 compared to seven Cheesecake Factory restaurants and one Grand Lux Cafe during the thirty-nine weeks ended October 3, 2006. In addition, preopening costs were incurred in both periods for restaurant openings in progress.

Interest (Expense)/Income, Net, Other Income and Income Tax Provision

We recorded net interest expense of \$2.9 million for the thirty-nine weeks ended October 2, 2007 compared to net interest income of \$3.5 million for the comparable prior year period primarily due to \$5.1 million of interest expense related to borrowings initiated in the first quarter of fiscal 2007, as well as reduced interest income related to lower investment balances due to treasury stock purchases during the first quarter of fiscal 2007. In addition, we recorded interest expense of approximately \$1.9 million for the thirty-nine weeks ended October 2, 2007 versus \$1.3 million for the comparable prior year period associated with landlord construction allowances deemed to be financing in accordance with EITF 97-10. The Effect of Lessee Involvement in Asset Construction.

Other income for the thirty-nine weeks ended October 2, 2007 was \$0.8 million compared to \$2.0 million for the comparable prior year period. This decrease was principally due to the contribution of land and a building recorded in the first quarter of fiscal 2006 for our North Carolina bakery production facility by the local government, in exchange for commitments from us to create jobs and operate a manufacturing plant in the community.

Our effective income tax rate was approximately 30.0% for the thirty-nine weeks ended October 2, 2007 compared with 31.4% for the comparable prior year period. We currently estimate our effective tax rate for fiscal 2007 to be 30.0% to 31.0%. However, the actual effective tax rate may be different than our current estimate due to actual revenues, pretax income and tax credits achieved during the year.

## **Liquidity and Capital Resources**

The following tables set forth, for the periods indicated, a summary of our key liquidity measurements (dollar amounts in millions):

	October 2, 2007	<b>January 2, 2007</b>
Cash and marketable securities on hand	\$ 60.2	\$ 134.3
Net working capital	\$ (3.7	) \$ 39.7
Adjusted net working capital (1)	\$ 18.4	\$ 72.9
Current ratio	1.0:1	1.2:1
Adjusted current ratio (1)	1.1:1	1.4:1
Long-term debt and deemed landlord financing liability, including current portion	\$ 197.7	\$ 40.4

<sup>(1)</sup> Includes all marketable securities classified as either current assets (\$15.7 million and \$56.3 million at October 2, 2007 and January 2, 2007, respectively) or noncurrent assets (\$22.1 million and \$33.3 million at October 2, 2007 and January 2, 2007, respectively).

	Thirty-Nine Weeks Ended October 2, 2007	Wee	rty-Nine eks Ended ober 3, 2006
Cash provided by operating activities	\$ 86.4	\$	95.4
Capital expenditures	\$ 143.8	\$	126.0

During the thirty-nine weeks ended October 2, 2007, our cash and marketable securities on hand decreased by \$74.1 million to \$60.2 million from the January 2, 2007 balance. This decrease was primarily attributable to the purchase of treasury stock and property and equipment, partially offset by borrowing on our credit facility, cash provided by operating activities, landlord construction contributions and proceeds from the exercise of employee stock options. In the table above, we present adjusted net working capital and current ratio calculations that include all marketable securities classified as either current or noncurrent assets. We believe these adjusted calculations provide investors with useful information regarding our overall liquidity position because all marketable securities are readily available to meet our liquidity requirements. We continue to target a weighted average maturity for our marketable securities investment portfolio of between one and two years. Accordingly, a substantial portion of our investments is classified as noncurrent assets, but remains available for our liquidity requirements.

On April 3, 2007, we entered into a five-year revolving credit facility (Facility) with a maximum available borrowing capacity of \$200 million. Borrowings under the Facility bear interest at a floating rate based on the London Interbank Offering Rate (LIBOR) plus a spread ranging from 0.5% to 0.875%, depending on our ratio of debt to trailing 12-month earnings before interest, taxes, depreciation, amortization and noncash stock option expense (EBITDA). In addition, we pay a commitment fee ranging from 0.1% to 0.175%, also depending on our ratio of debt to EBITDA, calculated on the average unused portion of the Facility.

The outstanding borrowings under this Facility were used to support the accelerated share repurchase we entered into on March 12, 2007. See Notes 4 and 5 of the Notes to Consolidated Financial Statements in Part I, Item 1 of this Form 10-Q. Availability under the Facility is reduced by outstanding standby letters of credit, which are used to support our self-insurance programs. As of October 2, 2007, we had net availability for borrowings of \$34.5 million, based on outstanding debt of \$150.0 million and \$15.5 million in standby letters of credit. The Facility provides that we will maintain certain financial covenants, which include a debt to EBITDA ratio below a specified threshold, as well as a minimum EBITDAR (EBITDA plus rental expense) to interest and rental expense ratio. At October 2, 2007, we were in compliance with these covenants.

Landlord construction allowances related to restaurant locations for which we are deemed, for accounting purposes only, to have an ownership interest are reflected in our balance sheets as deemed landlord financing. This liability is amortized over the lease term based on the rent payments designated in the lease agreement.

Our new restaurant development model more closely resembles that of a retail business that occupies leased space in shopping malls, lifestyle centers, office complexes, strip centers, entertainment centers and other real estate developments. We typically seek to lease our restaurant locations for primary periods of 15 to 20 years under operating lease arrangements. Our rent structures vary from lease to lease, but generally provide for the payment of both minimum and contingent (percentage) rent based on sales, as well as other expenses related to the leases (for example, our prorata share of common area maintenance, property tax and insurance expenses). In the future, we may also develop more freestanding restaurant locations using both ground leases and built-to-suit leases, which are common arrangements used to finance freestanding locations in the restaurant industry. We disburse cash for leasehold improvements, furnishings, fixtures and equipment to build out our leased premises. We may also disburse cash for structural additions that we make to leased premises that generally are reimbursed to us by our landlords as construction contributions pursuant to agreed-upon terms in the respective leases. If obtained, landlord construction contributions usually take the form of up-front cash, full or partial credits against minimum or percentage rents otherwise payable by us, or a combination thereof. We do not have any current plans to encumber our existing leasehold interests with secured financing. We own substantially all of the equipment, furniture and trade fixtures in our restaurants and currently plan to do so in the future.

For fiscal 2007, we currently estimate our cash outlays for capital expenditures to range between \$195 million and \$205 million, net of agreed-upon, up-front cash landlord construction contributions and excluding approximately \$25 million of expected noncapitalizable preopening costs for new restaurants. This amount also excludes approximately \$10 million of landlord construction contributions to be applied as reductions to minimum or percentage rent over the lease terms. The amount reflected as additions to property and equipment in the consolidated statements of cash flows may vary from this estimate based on the accounting treatment of each operating lease. This estimate contemplates a net outlay of \$171 million to \$177 million for as many as 21 new restaurants to be opened during fiscal 2007, estimated construction-in-progress disbursements for anticipated fiscal 2008 openings and estimated collections of up-front cash landlord construction contributions. Expected capital expenditures for fiscal 2007 also include approximately \$14 million to \$15 million for maintenance and capacity addition expenditures to our existing restaurants and \$10 million to \$13 million for bakery and corporate infrastructure investments.

Based on our current expansion objectives, we believe that our cash and short-term investments on hand, combined with expected cash flow provided by operations, available borrowings under our credit facility and expected landlord construction contributions should be sufficient in the aggregate to finance our planned capital expenditures and other operating activities through fiscal 2007 and the foreseeable future. We may seek additional funds to finance our growth in the future. However, there can be no assurance that such funds will be available when needed or be available on terms acceptable to us.

During the first quarter of fiscal 2007, our Board of Directors increased the share repurchase authorization of our common shares to 16.0 million from 6.0 million. Under these authorizations, we have cumulatively repurchased a total of 11.3 million shares for a total cost of \$284.7 million through October 2, 2007. Our share repurchase agreement does not require us to repurchase any common stock and may be discontinued at any time.

In March 2007, we entered into an agreement with a third party to repurchase \$200 million of our common shares under an accelerated share repurchase (ASR) program. Under this program, we received 4.7 million shares and 2.0 million shares in March 2007 and April 2007, respectively. The ASR was concluded in September 2007 with the receipt of an additional 1.0 million shares, for a total of 7.7 million shares.

## **Contractual Obligations**

Except for long-term debt, there have been no material changes to the contractual obligations previously disclosed in our Annual Report on Form 10-K for the fiscal year ended January 2, 2007.

Payment Due by Period							
		Less than 1			More than 5		
	Total	Year	1 3 Years	4 5 Years	Years		
Long-term debt (1)	\$ 150,000	\$ —	\$ —	\$ 150,000	\$ —		

<sup>(1)</sup> Represents five-year revolving credit facility entered on April 3, 2007. See Note 4 of Notes to Consolidated Financial Statements in Part I, Item 1 of this Form 10-Q for more information.

#### **Critical Accounting Policies**

Critical accounting policies are those we believe are most important to portraying our financial conditions and results of operations and also require the greatest amount of subjective or complex judgments by management. Judgments and uncertainties regarding the application of these policies may result in materially different amounts being reported under various conditions or using different assumptions. Except for income taxes, there have been no material changes to the critical accounting policies previously disclosed in our Annual Report on Form 10-K for the fiscal year ended January 2, 2007. The methodology applied to management s estimate for income taxes has changed due to the implementation of a new accounting pronouncement as described below.

In June 2006, the Financial Accounting Standards Board (FASB) issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109 (FIN 48), which became effective for us beginning in fiscal 2007. FIN 48 addresses the determination of how tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under FIN 48, we must recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate resolution. The impact of our reassessment of our tax positions in accordance with FIN 48 did not have a material impact on our results of operations, financial condition or liquidity. Our estimates may change in the future due to new developments.

For additional information regarding the adoption of FIN 48, see Note 7 of Notes to Consolidated Financial Statements in Part I, Item 1 of this Form 10-Q.

#### **Recent Accounting Pronouncements**

In September 2006, the FASB issued Statement No. 157, Fair Value Measurements (SFAS 157), which defines fair value, establishes a framework for using fair value to measure assets and liabilities, and expands disclosures about fair value measurements. The Statement applies whenever other statements require or permit assets or liabilities to be measured at fair value. SFAS 157 is effective for fiscal years beginning after November 15, 2007. We are currently evaluating the impact this Statement will have on our consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115 (SFAS 159). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value, with unrealized gains and losses related to these financial instruments reported in earnings at each subsequent reporting date. SFAS 159 is effective for fiscal years beginning after November 15, 2007. We have not yet determined if we will elect to apply any of the provisions of SFAS 159 or what the impact of adoption of this Statement would have, if any, on our consolidated financial statements.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The following discussion of market risks contains forward-looking statements. Actual results may differ materially from the following discussion based on general conditions in the financial and commodity markets.

We are exposed to market risk from interest rate changes on funded debt. This exposure relates to the portion of the interest rate on our \$200 million revolving credit facility (Facility) that is indexed to three-month LIBOR. On April 3, 2007, we entered into a five-year, zero-cost interest rate collar to hedge \$100 million of the Facility. The interest rate collar consists of a combination of a purchased cap option with a three-month LIBOR cap rate of 5.35% and a sold floor option with a three-month LIBOR floor rate of 4.69%. On October 3, 2007, immediately following the end of our fiscal third quarter, we entered into another zero-cost interest rate collar to hedge interest rate variability on an additional \$50 million of our revolving credit facility. This interest rate collar consists of a combination of a purchased cap option with a three-month LIBOR cap rate of 5.35% and a sold floor option with a three-month LIBOR floor rate of 4.49%. At October 2, 2007, we had \$150.0 million in debt outstanding under the Facility. Since the current LIBOR rate falls within the collar range, a hypothetical 1% interest rate increase would have a \$1.5 million impact on our results of operations.

A change in market prices also exposes us to market risk related to our investments in marketable securities. As of October 2, 2007 and January 2, 2007, we held \$37.8 million and \$89.5 million in marketable securities, respectively. A hypothetical 10% decline in the market value of those securities would result in \$3.8 million and \$9.0 million unrealized

losses and a corresponding decline in their fair values at October 2, 2007 and January 2, 2007, respectively. This hypothetical decline would not affect our cash flows until the securities were disposed of.

We purchase food and other commodities for use in our operations, based upon market prices established with our suppliers. Many of the commodities purchased by us can be subject to volatility due to market supply and demand factors outside of our control. To manage this risk in part, we attempt to enter into fixed price purchase commitments, with terms typically up to one year, for many of our commodity requirements. However, we are currently unable to contract for many of our fresh commodities such as fish and dairy items (except for cream cheese used in our bakery operations) for periods longer than 30 days. Dairy costs can also fluctuate due to government regulation. Substantially all of our food and supplies are available from several sources, which helps to diversify our overall commodity cost risk. In addition, we have the ability to increase certain menu prices, or vary certain menu items offered, in response to food commodity price increases. Some of our commodity purchase arrangements may contain contractual features that limit the price paid by establishing certain price floors or caps. We do not use financial instruments to hedge commodity prices, since our purchase arrangements with suppliers, to the extent that we can enter into such arrangements, help control the ultimate cost that we pay.

#### **Item 4. Controls and Procedures**

Evaluation of Disclosure Controls and Procedures

We have established and maintain disclosure controls and procedures that are designed to ensure that material information relating to the Company and our subsidiaries required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission s rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only a reasonable assurance of achieving the desired control objectives, and management was necessarily required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. We carried out an evaluation under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level as of October 2, 2007.

Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934) during the fiscal quarter ended October 2, 2007 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

On August 29, 2006, five present and former hourly restaurant employees in the States of Tennessee, Texas and Arizona filed a lawsuit in the U.S. District Court for the Middle District of Tennessee against us alleging violations of the Fair Labor Standards Act with respect to alleged minimum wage violations, improper payroll deductions and requiring work off the clock, among others claims (Smith v. The Cheesecake Factory Restaurants, Inc. et al; Case No. 3 06 0829). The lawsuit seeks unspecified amounts of penalties and other monetary payments on behalf of the plaintiffs and other purported class members. The plaintiffs also seek attorneys fees for themselves. The parties engaged in voluntary mediation but did not reach a resolution. Discovery is currently continuing in this matter. We intend to vigorously defend against this claim.

On January 9, 2007, two former hourly restaurant employees in the State of California filed a lawsuit in the Los Angeles County Superior Court against us alleging violations of California s wage and hour laws with respect to alleged failure to pay proper wages, improper payroll deductions, and violations of the California meal and break period laws, among others claims (Guardado v. The Cheesecake Factory Restaurants, Inc. et al; Case No. BC360426). The lawsuit seeks unspecified amounts of penalties and other monetary payments on behalf of the plaintiffs and other purported class members. The plaintiffs also seek attorneys fees for themselves. Discovery is currently continuing in this matter. We intend to vigorously defend against this claim.

On November 17, 2006, three former employees filed charges of discrimination with the U.S. Equal Employment Opportunity Commission in Phoenix, Arizona against us alleging discrimination and a hostile work environment (Fitzpatrick v. The Cheesecake Factory Restaurants, Inc. et al; EEOC Case No. 540-2007-00592.) On September 13, 2007, The EEOC issued a cause determination and invited the parties to participate in the conciliation process. We accepted the EEOC s offer to conciliate. We intend to vigorously defend against this claim if conciliation fails to result in a resolution of this matter.

Following our July 18, 2006 announcement of our Audit Committee s review of our historical stock option granting practices, a number of purported Company shareholders brought separate putative shareholder derivative actions (the "Option Derivative Actions") against us, all the then-serving members of our Board of Directors (current directors David Klock and Agnieszka Winkler have not been named), and certain of our current and former officers alleging that the defendants improperly dated certain stock option grants. The plaintiffs in these cases, filed in Los Angeles County Superior Court and styled as Siebles v. Deitchle et. al. (Case No. BC355872) (subsequently re-filed in federal court), McGee v. Overton et al. (Case No. BC355953); Rigotti v. Overton, et al. (Case No. BC356850), Cullen v. Overton, et al. (Case No. BC356851), Sachs v. Overton et al. (Case No. BC357065), and filed in United States District Court for the Central District and styled as Siebles v. Deitchle et.al. (Case No. CV06 6234), Kuhns v. Deitchle et al. (Case No. SACV06917) and Freed v. Overton et al. (Case No. CV 06 06486), contend, among other things, that the defendants conduct violated the California and/or federal securities laws, and breached defendants fiduciary duties. The plaintiffs seek, among other things, unspecified damages, disgorgement of profits from the alleged conduct, and attorneys fees for themselves. On January 4, 2007, our Board of Directors established a Special Litigation Committee (SLC) to facilitate timely and orderly consideration of the matters raised by and relating to the Option Derivative Actions and to determine how we should respond to the allegations made in the Option Derivative Actions, including whether it is in the best interests of our stockholders to continue pursuing the claims asserted in the Option Derivative Actions. The SLC also was provided authority to consider and review the terms of any possible or proposed settlement or other resolution of the Option Derivative Actions and to evaluate and make determinations as to whether any proposed settlement is in the best interests of the Company and its shareholders, and to accept any proposed settlement as to which such determination is made. The federal Option Derivative Actions were consolidated in the Central District of California, under the caption, In re The Cheesecake Factory Derivative Litigation, No. CV-06-06234-ABC(MANx). The state Option Derivative Actions were consolidated in the Los Angeles County Superior Court, under the caption, In re The Cheesecake Factory Derivative Litigation, Lead Case No. BC355953, and a consolidated complaint was filed in the state Option Derivative Actions on or about June 25, 2007.

The SLC has informed us that it has entered into a Settlement Proposal (Proposal) with plaintiff s counsel in the federal Option Derivative Actions. The Proposal provides that the Company will maintain or effect certain corporate governance changes relating to the board composition; board committee charters; the position of lead independent director; change of control payments to non-employee directors; director education; director attendance at shareholder meetings; compensation practices; insider trading controls; stock option plans; and compliance and internal audit officers. The Proposal also provides that the Company will use its reasonable best efforts to obtain repayment for previously exercised misdated options from the Company s former Chief Financial Officer in the amount of \$516,000 and that Company obtain options or cash from the Company s Chairman of the Board having a value of \$394,000 and from the defendant members of the compensation committee having a value of \$10,000. The Proposal provides for a fee and expense award to plaintiff s counsel in the amount of \$2.1 million. The Proposal provides that any settlement is subject to confirmatory discovery, the execution of appropriate stipulations and other settlement documentation as well as the approval by the courts and our board of directors. The Proposal provides for a stay of proceedings in the federal court action. While our board of directors is considering the Proposal, it is not certain that the Proposal will be approved by our board of directors. Further, the terms of settlement under the Proposal are subject to approval by the courts. Stipulations have been filed with the state and federal courts requesting extension of the time period to respond in each action, respectively.

Based on the current status of these matters, no amounts have been reserved on our consolidated balance sheets. We are subject to various other administrative and legal proceedings that are discussed in Part I, Item 3 of our Annual Report on Form 10-K for the fiscal year ended January 2, 2007.

#### Item 1A. Risk Factors

A description of the risk factors associated with our business is contained in Part I, Item 1A, Risk Factors, of our Annual Report on Form 10-K for the fiscal year ended January 2, 2007. These cautionary statements are to be used as a reference in connection with any forward-looking statements. The factors, risks and uncertainties identified in these cautionary statements are in addition to those contained in any other cautionary statements, written or oral, which may be made or otherwise addressed in connection with a forward-looking statement or contained in any of our subsequent filings with the Securities and Exchange Commission.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following provides information regarding our purchase during the thirteen weeks ended October 2, 2007 of equity securities that are registered by us pursuant to Section 12 of the Exchange Act:

	Total Number		<b>Total Number of Shares</b>	Maximum Number of
	of	Average	Purchased as Part of	Shares that May Yet Be
	Shares	Price Paid	Publicly Announced	Purchased Under the
Period	Purchased	per Share	Plans or Programs	Plans or Programs
July 4 August 7, 2007	_	\$ —	_	5,637,999
August 8 September 4, 2007	_	_	_	5,637,999
September 5 October 2, 2007	958,456	24.93	958,456	4,679,543
Total	958,456		958,456	

On March 7, 2007, we announced that our Board of Directors increased the share repurchase authorization of our common shares to 16.0 million from 6.0 million. Under these authorizations, we have cumulatively repurchased a total of 11.3 million shares for a total cost of \$284.7 million through October 2, 2007. The 1.0 million shares reflected in the above table were purchased in conjunction with an accelerated share repurchase (ASR) agreement. See Note 5 of Notes to Consolidated Financial Statements in Part I, Item 1 of this Form 10-Q. Our share repurchase agreement does not require us to repurchase any common stock and may be discontinued at any time.

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#### Item 6. Exhibits

Exhibit 2.1	Form of Reorganization Agreement (1)
Exhibit 3.1	Certificate of Incorporation (2)
Exhibit 3.2	Certificate of Designation of Series A Junior Participating Cumulative Preferred Stock, \$.01 Par Value (2)
Exhibit 3.3	Certificate of Amendment of Certificate of Incorporation (2)
Exhibit 3.4	Bylaws (3)
Exhibit 4.1	Form of Rights Agreement dated as of August 4, 1998 between The Cheesecake Factory Incorporated and U.S. Stock Transfer Corporation (4)
Exhibit 4.2	Amendment No. 1 to Rights Agreement dated as of November 4, 2003 between The Cheesecake Factory Incorporated and U.S. Stock Transfer Corporation (5)
Exhibit 10.1	Form of Employment Agreement with Russell Bendel*
Exhibit 10.2	Cap/Floor Collar Transaction dated as of October 3, 2007 between The Cheesecake Factory Incorporated and JPMorgan Chase Bank
Exhibit 31.1	Rule 13a-14(a) Certification of Principal Executive Officer
Exhibit 31.2	Rule 13a-14(a) Certification of Principal Financial Officer
Exhibit 32.1	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
Exhibit 32.2	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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<sup>\*</sup> Management contract or compensatory plan or arrangement required to be filed as an exhibit.

<sup>(1)</sup> Previously filed and incorporated by reference herein from the Registrant s Registration Statement on Form S-1 (No. 33-47936).

<sup>(2)</sup> Previously filed and incorporated by reference herein from the Registrant s Form 10-Q for the quarterly period ended June 28, 2005.

<sup>(3)</sup> Previously filed and incorporated by reference herein from the Registrant s Form 10-Q for the quarterly period ended April 3, 2007.

<sup>(4)</sup> Previously filed and incorporated by reference herein from the Registrant s Form 8-A dated August 19, 1998.

<sup>(5)</sup> Previously filed and incorporated by reference herein from the Registrant s post-effective Amendment No. 1 to its Registration Statement on Form 8-A.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: October 26, 2007 THE CHEESECAKE FACTORY INCORPORATED

By: /s/ DAVID OVERTON

**David Overton** 

Chairman of the Board and Chief Executive Officer

(Principal Executive Officer)

By: /s/ MICHAEL J. DIXON

Michael J. Dixon

Senior Vice President and Chief Financial Officer

(Principal Financial Officer)

By: /s/ CHERYL M. SLOMANN

Cheryl M. Slomann

Vice President, Controller and Chief Accounting Officer

(Principal Accounting Officer)

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#### INDEX TO EXHIBITS

Exhibit Number 2.1	Exhibit Title Form of Reorganization Agreement (1)
3.1	Certificate of Incorporation (2)
3.2	Certificate of Designation of Series A Junior Participating Cumulative Preferred Stock, \$.01 Par Value (2)
3.3	Certificate of Amendment of Certificate of Incorporation (2)
3.4	Bylaws (3)
4.1	Form of Rights Agreement dated as of August 4, 1998 between The Cheesecake Factory Incorporated and U.S. Stock Transfer Corporation (4)
4.2	Amendment No. 1 to Rights Agreement dated as of November 4, 2003 between The Cheesecake Factory Incorporated and U.S. Stock Transfer Corporation (5)
10.1	Form of Employment Agreement with Russell Bendel*
10.2	Cap/Floor Collar Transaction dated as of October 3, 2007 between The Cheesecake Factory Incorporated and JPMorgan Chase Bank
31.1	Rule 13a-14(a) Certification of Principal Executive Officer
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32.1	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
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- (5) Previously filed and incorporated by reference herein from the Registrant s post-effective Amendment No. 1 to its Registration Statement on Form 8-A.

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t>

Accrued salaries, wages and benefits

<sup>\*</sup> Management contract or compensatory plan or arrangement required to be filed as an exhibit.

21,805
636
22,441
Self-insurance reserves
11,417
1,426
11,409
24,252
Distribution payable
46,968
<u> </u>
<u> </u>
(654

46,314	
Other accrued liabilities	
1,438	
1,125	
190	
4,443	
7,196	
368,666	
198,726	
20,160	
182,936	
(504,964	
265,524	
Deferred Tax Liability	
20,003	

Item 6. Exhibits

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121,865	
(2,920 )	
138,948	
Derivative Liability	
16,713	
11,142	
_	
_	
27,855	
Other Liabilities	
_	
1,232	
_	
11,156	
12,388	
Long-Term Debt:	

Revolving credit loans	
65,000	
_	
_	
_	
_	
65,000	
Term debt	
_	
243,628	
,	
13,660	
340,021	
5 10,021	
_	
597,309	
Notes	
291,578	

202,794 444,170 938,542 356,578 446,422 457,830 340,021 1,600,851

Equity (41,806)

```
298,917
35,449
1,469,822
(1,804,188
(41,806
700,151
956,439
533,442
2,125,800
(2,312,072
2,003,760
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CEDAR FAIR, L.P. UNAUDITED CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME

For the Three Months Ended March 26, 2017 (In thousands)

	Cedar Fair L.P. (Parent)	Co-Issuer Subsidiary (Magnum)	Co-Issuer Subsidiary (Cedar Canada)	Guarantor Subsidiaries	Eliminations	s Total
Net revenues	\$(6,138)	\$(291)	\$353	\$ 45,296	\$ 9,098	\$48,318
Costs and expenses:						
Cost of food, merchandise, and games revenues	_	_	_	5,480	_	5,480
Operating expenses	_	40,592	5,304	29,295	9,098	84,289
Selling, general and administrative	894	14,495	746	11,484		27,619
Depreciation and amortization		8	2	5,355		5,365
Loss on impairment / retirement of fixed assets, net	_	_	445	1,081	_	1,526
	894	55,095	6,497	52,695	9,098	124,279
Operating loss	(7,032)	(55,386)	(6,144)	(7,399 )		(75,961)
Interest expense (income), net	8,169	5,308	5,905	(500)	_	18,882
Net effect of swaps	150	151	_			301
Gain on foreign currency	_	_	(2,671)			(2,671)
Other (income) expense	62	(15,264)	657	14,545		
Income from investment in affiliates	48,666	20,604	4,344	11,097	(84,711 )	
Loss before taxes	(64,079)	(66,185)	(14,379)	(32,541)	84,711	(92,473)
Provision (benefit) for taxes	675	(17,519)	(3,276)	(7,599 )		(27,719)
Net loss	\$(64,754)	\$(48,666)	\$(11,103)	\$ (24,942 )	\$ 84,711	\$(64,754)
Other comprehensive income (loss), (net of						
tax):						
Foreign currency translation adjustment	(660)	_	(660)		660	(660)
Unrealized gain on cash flow hedging derivatives	1,994	605	_	_	(605)	1,994
Other comprehensive income (loss), (net of tax)	1,334	605	(660 )		55	1,334
Total comprehensive loss	\$(63,420)	\$(48,061)	\$(11,763)	\$ (24,942 )	\$ 84,766	\$(63,420)

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CEDAR FAIR, L.P. UNAUDITED CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME

For the Three Months Ended March 27, 2016 (In thousands)

	Cedar Fair L.P. (Parent)	Co-Issuer Subsidiary (Magnum)	Co-Issuer Subsidiary (Cedar Canada)	Guarantor Subsidiaries	Elimination	s Total
Net revenues	\$(2,500)	\$7,841	\$ 119	\$ 58,317	\$ (5,339 )	\$58,438
Costs and expenses:						
Cost of food, merchandise, and games revenues	_	_	(2	6,239	_	6,237
Operating expenses	10	39,978	5,277	44,678	(5,339)	84,604
Selling, general and administrative	894	13,186	763	10,769	_	25,612
Depreciation and amortization		9		5,182	_	5,191
Loss on impairment / retirement of fixed assets, net	_	_	21	2,591	_	2,612
·	904	53,173	6,059	69,459	(5,339)	124,256
Operating loss	(3,404)	(45,332)	(5,940	(11,142)	_	(65,818)
Interest expense (income), net	8,038	6,445	6,036	(750)	_	19,769
Net effect of swaps	1,442	400				1,842
Gain on foreign currency	_	_	(19,561	) —	_	(19,561)
Other (income) expense	62	(19,371)	874	18,435	_	
Income (loss) from investment in affiliates	34,681	14,144	3,475	(725)	(51,575)	
Income (loss) before taxes	(47,627)	(46,950 )	3,236	(28,102)	51,575	(67,868)
Provision (benefit) for taxes	859	(12,270 )	2,510			(19,382)
Net income (loss)	\$(48,486)	\$(34,680)	\$ 726	\$ (17,621)	\$ 51,575	\$(48,486)
Other comprehensive income (loss), (net of						
tax):						
Foreign currency translation adjustment	(4,395)		(4,395	) —	4,395	(4,395)
Unrealized loss on cash flow hedging derivatives	(2,631)	(756 )	_	_	756	(2,631 )
Other comprehensive income (loss), (net of tax)	(7,026 )	(756)	(4,395	) —	5,151	(7,026 )
Total comprehensive loss	\$(55,512)	\$(35,436)	\$ (3,669	\$ (17,621)	\$ 56,726	\$(55,512)

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# CEDAR FAIR, L.P. UNAUDITED CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS For the Three Months Ended March 26, 2017 (In thousands)

	Cedar Fair L.P. (Parent)	Co-Issuer Subsidiary (Magnum)	Co-Issuer Subsidiary (Cedar Canada)	Guarantor Subsidiaries	Elimination	sTotal
NET CASH FROM (FOR) OPERATING ACTIVITIES CASH FLOWS FOR INVESTING ACTIVITIES	\$23,702	\$ 56,496	\$(35,208)	\$(119,483)	\$ 509	\$(73,984)
Intercompany receivables (payments) receipts				28,274	(28,274)	
Purchase of identifiable intangible assets	_		_	(10)		(10)
Capital expenditures			(1,148)	(47,307)		(48,455)
Net cash for investing activities	_	_	(1,148)	(19,043)	(28,274)	(48,465)
CASH FLOWS FROM (FOR) FINANCING						
ACTIVITIES						
Borrowings on revolving credit loans	—	_	_	85,000		85,000
Distributions paid to partners	(48,651)			—	516	(48,135)
Intercompany payables (payments) receipts	24,949	(53,223			28,274	
Tax effect of units involved in treasury unit		(1,369				(1,369)
transactions		(1,50)				(1,50)
Payments related to tax withholding for equity compensation	_	(1,904	_	_	_	(1,904 )
Net cash from (for) financing activities	(23,702)	(56,496		85,000	28,790	33,592
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	_	_	383	_	_	383
CASH AND CASH EQUIVALENTS						
Net decrease for the period	—	_		(53,526)	1,025	(88,474)
Balance, beginning of period	—	_	65,563	58,178	(1,025)	122,716
Balance, end of period	<b>\$</b> —	\$ <i>—</i>	\$29,590	\$4,652	\$ —	\$34,242
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# CEDAR FAIR, L.P. UNAUDITED CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS For the Three Months Ended March 27, 2016 (In thousands)

	Cedar Fair L.P. (Parent)	Co-Issuer Subsidiary (Magnum)	Co-Issuer Subsidiar (Cedar Canada)	y Guarantor Subsidiaries	Elimination	s Total
NET CASH FROM (FOR) OPERATING ACTIVITIES CASH FLOWS FROM (FOR) INVESTING ACTIVITIES	\$(25,319)	\$(51,142)	\$(214	) \$ 11,645	\$ (1,903 )	\$(66,933)
Intercompany receivables (payments) receipts	_	_	_	63,088	(63,088 )	_
Capital expenditures	_		(2,247	) (49,974 )		(52,221)
Net cash from (for) investing activities	_		(2,247	) 13,114	(63,088)	(52,221)
CASH FLOWS FROM (FOR) FINANCING ACTIVITIES						
Borrowings on revolving credit loans	65,000	_			_	65,000
Intercompany payables (payments) receipts	(116,688)	53,600			63,088	
Tax effect of units involved in treasury unit transactions	_	(1,549)	_	_	_	(1,549 )
Payments related to tax withholding for equity compensation	_	(909)	_	_	_	(909 )
Net cash from (for) financing activities	(51,688)	51,142		_	63,088	62,542
EFFECT OF EXCHANGE RATE						
CHANGES ON CASH AND CASH	_	_	1,606	_	_	1,606
EQUIVALENTS						
CASH AND CASH EQUIVALENTS	(77.007.)		(0.5.5	\ <b>24.7</b> 50	(1.002	(55.006.)
Net increase (decrease) for the period	(77,007)	_	•	) 24,759	(1,903)	(55,006)
Balance, beginning of period	77,007	<u> </u>	39,106	3,444		119,557
Balance, end of period	\$—	\$—	\$ 38,251	\$ 28,203	\$ (1,903 )	\$64,551

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#### (13) Subsequent Events:

On April 13, 2017, the Partnership finalized the issuance of \$500 million aggregate principal amount of 5.375% senior unsecured notes due 2027, in a private placement ("April 2017 notes"). Concurrently with this offering, the Partnership amended its existing 2013 Credit Agreement. The amended credit agreement ("2017 Credit Agreement") includes a \$750 million seven-year senior secured term loan facility and a \$275 million five-year senior secured revolving credit facility. The net proceeds from the offering of the notes, along with the proceeds from the 2017 Credit Agreement, were used to redeem all of the Partnership's 5.25% senior unsecured notes due 2021 (the March 2013 notes) and pay accrued interest and transaction fees and expenses, to repay in full all amounts outstanding under its existing credit facilities and for general corporate purposes.

Terms of the 2017 Credit Agreement include an increase to the existing \$255 million senior secured revolving credit facility to \$275 million. Under the 2017 Credit Agreement, the Canadian revolving credit facility continues to have a sub-limit of \$15 million. Borrowings under the new senior secured revolving credit facility bear interest at London Interbank Offered Rate ("LIBOR") or Canadian Dollar Offered Rate ("CDOR") plus 200 bps. The revolving credit facility, which matures in April 2022, also provides the issuance of documentary and standby letters of credit. The 2017 Credit Agreement requires that we pay a commitment fee of 38 bps per annum on the unused portion of the credit facilities.

The U.S. term loan, which amortizes at 0.25% quarterly, or \$7.5 million per year, is scheduled to mature in April 2024 and bears interest at a rate of LIBOR plus 225 bps.

The \$500 million senior unsecured notes will pay interest semi-annually in April and October, with the principal due in full on April 15, 2027. The notes may be redeemed, in whole or in part, at any time prior to April 15, 2022 at a price equal to 100% of the principal amount of the notes redeemed plus a "make-whole" premium together with accrued and unpaid interest, if any, to the redemption date. Thereafter, the notes may be redeemed, in whole or in part, at various prices depending on the date redeemed. Prior to April 15, 2020, up to 35% of the notes may be redeemed with the net cash proceeds of certain equity offerings at 105.375% of the principal amount thereof, together with accrued and unpaid interest and additional interest, if any.

The redemption of the March 2013 notes and repayments of the amounts outstanding under the existing credit facilities resulted in the write-off of debt issuance costs of \$7.6 million and debt premium payments of \$15.5 million. Accordingly, the Partnership will record a loss on debt extinguishment of approximately \$23.1 million in the second quarter of 2017.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Business Overview:**

We generate our revenues primarily from sales of (1) admission to our parks, (2) food, merchandise and games inside our parks, and (3) hotel rooms, extra-charge attractions, and food and other attractions both inside and outside our parks. Our principal costs and expenses, which include salaries and wages, advertising, maintenance, operating supplies, utilities, and insurance are relatively fixed and do not vary significantly with attendance.

Each of our properties is overseen by a park general manager and operates autonomously. Management reviews operating results, evaluates performance and makes operating decisions, including allocating resources, on a property-by-property basis.

Along with attendance and per capita statistics, discrete financial information and operating results are prepared at the individual park level for use by the CEO, who is the Chief Operating Decision Maker (CODM), as well as by the Chief Financial Officer, the Chief Operating Officer, the Executive Vice President - Operations, Regional Vice Presidents and the park general managers.

#### **Critical Accounting Policies:**

Management's discussion and analysis of financial condition and results of operations is based upon our unaudited condensed consolidated financial statements, which were prepared in accordance with accounting principles generally accepted in the United States of America. These principles require us to make judgments, estimates and assumptions during the normal course of business that affect the amounts reported in the unaudited condensed consolidated financial statements. Actual results could differ significantly from those estimates under different assumptions and conditions.

Management believes that judgment and estimates related to the following critical accounting policies could materially affect our consolidated financial statements:

- •Impairment of Long-Lived Assets
- •Goodwill and Other Intangible Assets
- •Self-Insurance Reserves
- •Derivative Financial Instruments
- •Revenue Recognition
- **I**ncome Taxes

In the first quarter of 2017, there were no changes in the above critical accounting policies from those previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2016.

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#### **Table of Contents**

#### Adjusted EBITDA:

We believe that Adjusted EBITDA (earnings before interest, taxes, depreciation, amortization, other non-cash items, and adjustments as defined in the 2013 Credit Agreement) is a meaningful measure as it is widely used by analysts, investors and comparable companies in our industry to evaluate our operating performance on a consistent basis, as well as more easily compare our results with those of other companies in our industry. Further, management believes Adjusted EBITDA is a meaningful measure of park-level operating profitability and we use it for measuring returns on capital investments, evaluating potential acquisitions, determining awards under incentive compensation plans, and calculating compliance with certain loan covenants. Adjusted EBITDA is provided in the discussion of results of operations that follows as a supplemental measure of our operating results and is not intended to be a substitute for operating income, net income or cash flows from operating activities as defined under generally accepted accounting principles. In addition, Adjusted EBITDA may not be comparable to similarly titled measures of other companies.

The table below sets forth a reconciliation of Adjusted EBITDA to net loss for the three-month periods ended March 26, 2017 and March 27, 2016.

	Three months en		
	3/26/2017	3/27/2016	
(In thousands)	(13	(13	
(In thousands)	weeks)	weeks)	
Net loss	\$(64,754)	\$(48,486)	
Interest expense	18,914	19,787	
Interest income	(32)	(18)	
Benefit for taxes	(27,719)	(19,382)	
Depreciation and amortization	5,365	5,191	
EBITDA	(68,226)	(42,908)	
Net effect of swaps	301	1,842	
Non-cash foreign currency gain	(2,679)	(19,714)	
Non-cash equity compensation expense	3,417	2,468	
Loss on impairment / retirement of fixed assets, net	1,526	2,612	
Other (1)	192	244	
Adjusted EBITDA	\$(65,469)	\$(55,456)	

Consists of certain costs as defined in the Company's 2013 Credit Agreement and prior credit agreements. These items are excluded in the calculation of Adjusted EBITDA and have included certain legal expenses, costs associated with certain ride abandonment or relocation expenses, contract termination costs, and severance expenses.

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#### **Table of Contents**

#### Results of Operations:

We believe the following are significant measures in the structure of our management and operational reporting, and they are used as major factors in key operational decisions:

Attendance is defined as the number of guest visits to the Partnership's amusement parks and separately gated outdoor water parks.

In-park per capita spending is calculated as revenues generated within our amusement parks and separately gated outdoor water parks along with related tolls and parking revenues, divided by total attendance.

Out-of-park revenues are defined as revenues from resort, marina, sponsorship and all other out-of-park operations. Both in-park per capita and out-of-park revenues exclude amounts remitted for concessionaire arrangements. Three months ended March 26, 2017

Operating results for the first quarter are historically less than 5% of our full-year revenues and attendance. The results include normal off-season operating, maintenance, and administrative expenses at our ten seasonal amusement parks and two outdoor water parks, as well as daily operations at Knott's Berry Farm, which is open year-round, and Castaway Bay, which is generally open daily from Memorial Day to Labor Day plus a limited daily schedule for the balance of the year. The fiscal three-month period ended March 26, 2017 consisted of a 13-week period and included a total of 88 operating days compared with 13 weeks and 96 operating days for the fiscal three-month period ended March 27, 2016. As of March 26, 2017 and March 27, 2016, four of our amusement parks were operating.

The following table presents key financial information for the three months ended March 26, 2017 and March 27, 2016:

2010.	Three months ended	Three months ended			
		3/27/2016 Increase (Decrease)			
	(13	(13	\$	%	
	weeks)	weeks)			
	(Amounts in thousands, except for per				
	capita spending)				
Net revenues	\$48,318	\$58,438	\$(10,120)	(17.3)%	
Operating costs and expenses	117,388	116,453	935	0.8 %	
Depreciation and amortization	5,365	5,191	174	3.4 %	
Loss on impairment / retirement of fixed assets, net	1,526	2,612	(1,086)	N/M	
Operating loss	\$(75,961)	\$(65,818)	\$(10,143)	(15.4)%	
N/M - Not meaningful					
Other Data:					
Adjusted EBITDA (1)	\$(65,469)	\$(55,456)	\$(10,013)	(18.1)%	

<sup>(1)</sup> For additional information regarding Adjusted EBITDA, including how we define and use Adjusted EBITDA, as well as a reconciliation to net loss, see page 26.

For the quarter ended March 26, 2017, net revenues decreased by \$10.1 million, to \$48.3 million, from \$58.4 million in the first quarter of 2016. This reflects a decrease in attendance offset partially by an increase in in-park per capita spending. Out-of-park revenues were comparable with the same period in the prior year. The decrease in attendance was largely driven by the shift of the Easter holiday and spring break period from the first quarter of 2016 to the second quarter of 2017, and by rain at Knott's Berry Farm. The increase in in-park per capita spending was largely attributable to increases in admissions pricing. Out-of-park revenues were comparable with the prior period due to proceeds received in the current period from a business interruption insurance claim relating to a prior year water outage at Cedar Point largely offsetting prior period revenues received from an early season Super Bowl 50 special

event. Currency exchange rates had an immaterial impact on net revenues for the quarter as our Canadian park was not operating during the period.

Operating costs and expenses for the quarter increased 0.8%, or \$0.9 million, to \$117.4 million from \$116.5 million in the first quarter of 2016. The increase is the result of a \$2.0 million increase in SG&A expense offset by an \$0.8 million decrease in cost of good sold and a \$0.3 million decrease in operating expenses. Cost of goods sold decreased due to lower sales volume during the quarter. Cost of goods sold, as a percentage of food, merchandise, and games revenue, was comparable for both periods. The \$2.0 million increase in SG&A expense was primarily attributable to improvements in security and technology, increases in employee health costs, and increases in employee compensation and corresponding employer taxes. The \$0.3 million decrease

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#### **Table of Contents**

in operating expenses was primarily due to decreased maintenance expense attributable to specific prior year repair projects that did not reoccur in the current year, partially offset by increased employer taxes and health care costs related to increased medical claims. The increase in operating costs and expenses was not materially impacted by foreign currency exchange rates during the first quarter.

Depreciation and amortization expense for the quarter increased \$0.2 million, or 3.4% due to growth in capital improvements. For the first quarter of 2017, the loss on impairment / retirement of fixed assets was \$1.5 million, reflecting the retirement of assets in the normal course of business at several of our properties, compared to \$2.6 million in the first quarter of 2016.

After the items above, operating loss for the first quarter of 2017 increased \$10.1 million to \$76.0 million compared to an operating loss of \$65.8 million for the first quarter of 2016.

Interest expense for the first quarter of 2017 decreased \$0.9 million from \$19.8 million in the first quarter of 2016. The net effect of our swaps resulted in a non-cash charge to earnings of \$0.3 million for the first quarter of 2017 compared with a \$1.8 million non-cash charge to earnings in the first quarter of 2016. The difference reflects the change in fair market value movements in our de-designated swap portfolio offset by the amortization of amounts in OCI for these swaps. During the current quarter, we also recognized a \$2.7 million net benefit to earnings for foreign currency transaction gains and losses compared with a \$19.6 million net benefit to earnings for the first quarter in 2016. Both amounts primarily represent remeasurement of the U.S.-dollar denominated debt held at our Canadian property from the applicable currency to the legal entity's functional currency.

During the first quarter of 2017, a benefit for taxes of \$27.7 million was recorded to account for PTP taxes and income taxes on our corporate subsidiaries. This compares to a benefit for taxes recorded in the first quarter of 2016 of \$19.4 million. This increase in tax benefit relates largely to an increase in pretax loss from our corporate subsidiaries compared to the same period a year ago.

After the items above, net loss for the current quarter totaled \$64.8 million, or \$1.16 per diluted limited partner unit, compared with a net loss of \$48.5 million, or \$0.87 per diluted unit, for the first quarter a year ago.

For the current quarter, our Adjusted EBITDA loss increased to \$65.5 million from \$55.5 million for the fiscal first quarter of 2016. The approximate \$10.0 million increase in Adjusted EBITDA loss is due to the attendance and revenue decline largely driven by the shift of the Easter holiday and spring break period from the first quarter of 2016 to the second quarter of 2017, and due to rain at Knott's Berry Farm.

April 2017

Based on preliminary results, net revenues through April are up 2% over the same four-month period last year.

#### Liquidity and Capital Resources:

With respect to both liquidity and cash flow, we ended the first quarter of 2017 in sound condition. The working capital ratio (current assets divided by current liabilities) of 0.6 at March 26, 2017 is the result of normal seasonal activity. Receivables, inventories and payables are at normal seasonal levels.

**Operating Activities** 

During the three-month period ended March 26, 2017, net cash used for operating activities increased \$7.1 million from the same period a year ago, primarily due to a higher net loss in the current period.

**Investing Activities** 

Net cash used for investing activities for the first three months of 2017 was \$48.5 million, a decrease of \$3.8 million compared with the same period in the prior year. This decrease reflects lower capital expenditures in the period.

### Financing Activities

Net cash from financing activities for the first three months of 2017 was \$33.6 million, a decrease of \$29.0 million compared with the same period in the prior year. This decrease reflects the year-over-year timing difference in the payment of unitholder distributions offset by an increase in net revolver borrowings of \$20.0 million.

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As of March 26, 2017, our outstanding debt, before reduction for debt issuance costs, consisted of the following:

\$450 million of 5.375% senior unsecured notes, maturing in 2024, issued at par. Prior to June 1, 2017, up to 35% of the notes may be redeemed with the net cash proceeds of certain equity offerings at a price equal to 105.375% together with accrued and unpaid interest. The notes may be redeemed, in whole or in part, at any time prior to June 1, 2019 at a price equal to 100% of the principal amount of the notes redeemed plus a "make-whole" premium, together with accrued and unpaid interest, if any, to the redemption date. Thereafter, the notes may be redeemed, in whole or in part, at various prices depending on the date redeemed. The notes pay interest semi-annually in June and December.

\$500 million of 5.25% senior unsecured notes, maturing in 2021, issued at par. The notes were redeemed in whole prior to March 15, 2018 at a price equal to 102.625% of the principal amount of the notes redeemed, together with accrued and unpaid interest to the redemption date. The notes paid interest semi-annually in March and September.

\$602.9 million of senior secured term debt, maturing in March 2020 under our 2013 Credit Agreement. The term debt had an interest rate of London InterBank Offering Rate ("LIBOR") plus 250 basis points (bps) with a LIBOR floor of 75 bps. The term loan amortized at \$6.3 million annually. Current maturities totaled \$4.4 million as of March 26, 2017.

\$85.0 million of borrowings under the \$255 million senior secured revolving credit facility under our 2013 Credit Agreement. Under the 2013 Credit Agreement, the Canadian portion of the revolving credit facility had a sub-limit of \$15.0 million. U.S. denominated and Canadian denominated loans made under the revolving credit facility had an interest rate of LIBOR plus 225 bps (with no LIBOR floor). The revolving credit facility was scheduled to mature in March 2018 and also provided for the issuance of documentary and standby letters of credit. The 2013 Credit Agreement required that we pay a commitment fee of 38 bps per annum on the unused portion of the credit facilities. After letters of credit, which totaled \$15.9 million at March 26, 2017, we had \$154.1 million of available borrowings under the revolving credit facility and cash on hand of \$34.2 million.

As of March 26, 2017, we have four interest rate swap agreements that effectively convert \$500 million of variable-rate debt to fixed rates. These swaps, which mature on December 31, 2020 and fix LIBOR at a weighted average rate of 2.64%, were not designated as cash flow hedges. Additional detail regarding our current and historical swap arrangements is provided in Note 6 to our unaudited condensed consolidated financial statements.

As of March 26, 2017, the fair market value of our derivative portfolio was \$15.7 million and was recorded in "Derivative Liability."

The 2013 Credit Agreement included two Financial Condition Covenants, which if breached for any reason and not cured, could result in an event of default. At the end of the first quarter of 2017, the first of these, the Consolidated Leverage Ratio, was set at a maximum of 5.50x consolidated total debt (excluding the revolving debt)-to-consolidated EBITDA. The second of these required ratios, the Consolidated Fixed Charge Coverage Ratio, was set at a minimum of 1.1x (consolidated total fixed charges-to-consolidated EBITDA). As of March 26, 2017, the Partnership was in compliance with these Financial Condition Covenants and all other covenants under the 2013 Credit Agreement.

The Partnership was allowed to make Restricted Payments, as defined in the 2013 Credit Agreement, of up to \$60 million annually, so long as no default or event of default has occurred and is continuing and so long as the Partnership would be in compliance with certain financial ratios after giving effect to the payments. Additional Restricted Payments were allowed to be made based on an Excess-Cash-Flow formula should the Partnership's pro-forma Consolidated Leverage Ratio be less than or equal to 5.00x. Pursuant to the terms of the indentures governing the Partnership's June 2014 and March 2013 notes, the Partnership could make Restricted Payments of \$60 million annually so long as no default or event of default has occurred and is continuing; and our ability to make

additional Restricted Payments was permitted should the Partnership's pro forma Total Indebtedness-to-Consolidated-Cash-Flow Ratio be less than or equal to 5.00x.

#### 2017 Debt Refinancing

On April 13, 2017, the Partnership finalized the issuance of \$500 million aggregate principal amount of 5.375% senior unsecured notes due 2027, in a private placement ("April 2017 notes"). Concurrently with this offering, the Partnership amended its existing 2013 Credit Agreement. The amended credit agreement ("2017 Credit Agreement") includes a \$750 million seven-year senior secured term loan facility and a \$275 million five-year senior secured revolving credit facility. The net proceeds from the offering of the notes, along with the proceeds from the 2017 Credit Agreement, were used to redeem all of the Partnership's 5.25% senior unsecured notes due 2021 (the March 2013 notes) and pay accrued interest and transaction fees and expenses, to repay in full all amounts outstanding under its existing credit facilities, and for general corporate purposes.

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Terms of the 2017 Credit Agreement include an increase to the existing \$255 million senior secured revolving credit facility to \$275 million. Under the 2017 Credit Agreement, the Canadian revolving credit facility continues to have a sub-limit of \$15 million. Borrowings under the new senior secured revolving credit facility bear interest at London Interbank Offered Rate ("LIBOR") or Canadian Dollar Offered Rate ("CDOR") plus 200 bps. The revolving credit facility, which matures in April 2022, also provides the issuance of documentary and standby letters of credit. The 2017 Credit Agreement requires that we pay a commitment fee of 38 bps per annum on the unused portion of the credit facilities.

The U.S. term loan, which amortizes at 0.25% quarterly, or \$7.5 million per year, is scheduled to mature in April 2024 and bears interest at a rate of LIBOR plus 225 bps.

The \$500 million senior unsecured notes will pay interest semi-annually in April and October, with the principal due in full on April 15, 2027. The notes may be redeemed, in whole or in part, at any time prior to April 15, 2022 at a price equal to 100% of the principal amount of the notes redeemed plus a "make-whole" premium together with accrued and unpaid interest, if any, to the redemption date. Thereafter, the notes may be redeemed, in whole or in part, at various prices depending on the date redeemed. Prior to April 15, 2020, up to 35% of the notes may be redeemed with the net cash proceeds of certain equity offerings at 105.375% of the principal amount thereof, together with accrued and unpaid interest and additional interest, if any.

The 2017 Credit Agreement includes one Financial Condition Covenant, the Consolidated Leverage Ratio. The ratio is set at a maximum of 5.50x consolidated total debt-to-consolidated EBITDA, which if breached for any reason and not cured, could result in an event of default.

The Partnership is allowed to make Restricted Payments, as defined in the 2017 Credit Agreement, of up to \$100 million annually, so long as no default or event of default has occurred and is continuing and so long as the Partnership would be in compliance with the Consolidated Leverage Ratio after giving effect to the payments. Additional Restricted Payments are allowed to be made based on an Excess-Cash-Flow formula should the Partnership's pro-forma Consolidated Leverage Ratio be less than or equal to 5.25x. Pursuant to the terms of the indenture governing the Partnership's April 2017 notes, the Partnership can make Restricted Payments of \$100 million annually so long as no default or event of default has occurred and is continuing; and our ability to make additional Restricted Payments is permitted should the Partnership's pro forma Total Indebtedness-to-Consolidated-Cash-Flow Ratio be less than or equal to 5.25x.

In accordance with the 2013 Credit Agreement debt provisions, on February 22, 2017, we announced the declaration of a distribution of \$0.855 per limited partner unit, which was paid on March 15, 2017. Also, in accordance with the 2017 Credit Agreement debt provisions, on May 3, 2017, we announced the declaration of a distribution of \$0.855 per limited partner unit, which will be payable on June 15, 2017.

Existing credit facilities and cash flows from operations are expected to be sufficient to meet working capital needs, debt service, partnership distributions and planned capital expenditures for the foreseeable future.

#### Off Balance Sheet Arrangements:

We had \$15.9 million in letters of credit, which are primarily in place to backstop insurance arrangements, outstanding on our revolving credit facility as of March 26, 2017. We have no other significant off-balance sheet financing arrangements.

#### Forward Looking Statements

Some of the statements contained in this report (including the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section) that are not historical in nature are forward-looking statements within

the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including statements as to our expectations, beliefs and strategies regarding the future. These forward-looking statements may involve risks and uncertainties that are difficult to predict, may be beyond our control and could cause actual results to differ materially from those described in such statements. Although we believe that the expectations reflected in such forward-looking statements are reasonable, we can give no assurance that such expectations will prove to be correct. Important factors, including those listed under Item 1A in the Company's Annual Report on Form 10-K, could adversely affect our future financial performance and cause actual results to differ materially from our expectations.

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#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risks from fluctuations in interest rates, and to a lesser extent on currency exchange rates on our operations in Canada, and from time to time, on imported rides and equipment. The objective of our financial risk management is to reduce the potential negative impact of interest rate and foreign currency exchange rate fluctuations to acceptable levels. We do not acquire market risk sensitive instruments for trading purposes.

We manage interest rate risk through the use of a combination of fixed-rate long-term debt, interest rate swaps that fix a portion of our variable-rate long-term debt, and variable-rate borrowings under our revolving credit facility. Translation exposures with regard to our Canadian operations are not hedged.

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the change in fair value of the derivative instrument is reported as a component of "Other comprehensive income (loss)" and reclassified into earnings in the period during which the hedged transaction affects earnings. Changes in fair value of derivative instruments that do not qualify as effective hedging activities are reported as "Net effect of swaps" in the unaudited condensed consolidated statements of operations. Additionally, the "Other comprehensive income (loss)" related to interest rate swaps that become ineffective is amortized over the remaining life of the interest rate swap and reported as a component of "Net effect of swaps" in the unaudited condensed consolidated statements of operations.

As of March 26, 2017, on an adjusted basis after giving affect to the April 2017 debt refinancing and the impact of interest rate swap agreements, \$1,450.0 million of our outstanding long-term debt represented fixed-rate debt and \$250.0 million represented variable-rate debt. Assuming an average balance on our revolving credit borrowings of approximately \$24.9 million, a hypothetical 100 bps increase in 30-day LIBOR on our variable-rate debt (not considering the impact of our interest rate swaps) would lead to an increase of approximately \$7.4 million in annual cash interest costs.

Assuming a hypothetical 100 bps increase in 30-day LIBOR, the amount of net cash interest paid on our derivative portfolio would decrease by \$5.0 million over the next twelve months.

A uniform 10% strengthening of the U.S. dollar relative to the Canadian dollar would result in a \$3.0 million decrease in annual operating income.

#### ITEM 4. CONTROLS AND PROCEDURES

#### (a) Evaluation of Disclosure Controls and Procedures -

The Partnership maintains a system of controls and procedures designed to ensure that information required to be disclosed by the Partnership in its reports under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified by the Commission and that such information is accumulated and communicated to the Partnership's management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. As of March 26, 2017, the Partnership's management, with the participation of the Partnership's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Partnership's disclosure controls and procedures. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Partnership's disclosure controls and procedures were effective as of March 26, 2017.

#### (b) Changes in Internal Control Over Financial Reporting -

There were no changes in the Partnership's internal control over financial reporting that occurred during the fiscal quarter ended March 26, 2017 that have materially affected, or are reasonably likely to materially affect, the Partnership's internal control over financial reporting.

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#### PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS Not applicable.

#### ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors previously disclosed in the Partnership's Annual Report on Form 10-K for the year ended December 31, 2016.

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## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Issuer Purchases of Equity Securities:

The following table presents information about repurchases of Cedar Fair, L.P. Depositary Units representing limited partner interests made by the Partnership during the first quarter of fiscal 2017:

	(a)	(b)	(c)	(d)	
Period	Total Number of Units Purchased	Price	Total Number of Units Purchased as Part of Publicly Announced Plans or Programs	Maximum Number (or Approximat Dollar Value of Units that May Yet Be Purchased Under the Plans or Programs	e) t
January 1 - January 29	1,068	\$63.35	_	\$	_
January 30 - February 26		_	_		
February 27 - March 26	26,855	68.39		_	
Total	27,923	\$68.20		\$	—

All of the units reported as purchased are attributable to units that were reacquired by the Partnership in satisfaction (1) of tax obligations related to the vesting of restricted units which were granted under the Partnership's Omnibus Incentive Plan.

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#### ITEM 6. EXHIBITS

Indenture, dated as of April 13, 2017, by and among Cedar Fair, L.P., Canada's Wonderland Company,

- Exhibit (4.1) Magnum Management Corporation, and Millennium Operations LLC, as issuers, the guarantors named therein, and The Bank of New York Mellon, as trustee. Incorporated herein by reference to Exhibit 4.1 to the Registrant's Form 8-K filed April 13, 2017.
- Exhibit (4.2) Form of 5.375% Senior Note due 2027 (included in Exhibit 4.1). Incorporated herein by reference to Exhibit 4.1 to the Registrant's Form 8-K filed April 13, 2017.

Registration Rights Agreement, dated April 13, 2017, by and among Cedar Fair, L.P., Canada's Wonderland Company, Magnum Management Corporation, and Millennium Operations LLC, as issuers, the guarantees named therein, and L.P. Morgan Securities L.C. on behalf of itself and as

Restatement Agreement, dated April 13, 2017, among Cedar Fair, L.P., Magnum Management

- Exhibit (4.3) issuers, the guarantors named therein, and J.P. Morgan Securities LLC, on behalf of itself and as representative of the initial purchasers named therein. Incorporated herein by reference to Exhibit 4.3 to the Registrant's Form 8-K filed April 13, 2017.
- Corporation, Canada's Wonderland Company, and Millennium Operations LLC, as borrowers, the Exhibit (10.1) several lenders from time to time party thereto, JPMorgan Chase Bank, N.A. as administrative agent and collateral agent, and the other parties thereto. Incorporated herein by reference to Exhibit 10.1 to the Registrant's Form 8-K filed April 13, 2017.
- Exhibit (31.1) Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- Exhibit (31.2) Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- Exhibit (32) Certifications Pursuant to 18 U.S.C. 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

The following materials from the Partnership's Quarterly Report on Form 10-Q for the quarter ended March 26, 2017 formatted in Extensible Business Reporting Language (XBRL): (i) the Unaudited Exhibit (101) Condensed Consolidated Statements of Income, (ii) the Unaudited Condensed Consolidated Balance

Sheets, (iii) the Unaudited Condensed Consolidated Statements of Cash Flow, (iv) the Unaudited Condensed Consolidated Statement of Equity, and (v) related notes.

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CEDAR FAIR, L.P.

(Registrant)

By Cedar Fair Management, Inc. General Partner

Date: May 3, 2017 /s/ Matthew A.

Ouimet

Matthew A. Ouimet Chief Executive

Officer

Date: May 3, 2017 /s/ Brian C. Witherow

Brian C. Witherow **Executive Vice** President and Chief Financial

Officer

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#### **INDEX TO EXHIBITS**

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