

SYRATECH CORP  
Form 10-Q  
November 14, 2003

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

ý **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2003

o **TRANSITION PERIOD PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission File Number: 1-12624

## Syratech Corporation

(Exact name of registrant as specified in its charter)

Edgar Filing: SYRATECH CORP - Form 10-Q

**Delaware**

(State or other jurisdiction  
of incorporation or organization)

**13-3354944**

(I.R.S. Employer  
Identification No.)

**175 McClellan Highway**

**East Boston, Massachusetts**

(Address of principal executive office)

**02128-9114**

(Zip Code)

Registrant's telephone number, including area code - **617-561-2200**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act.) YES  NO

Number of Shares of Common Stock, Par Value \$0.01 per share, outstanding at September 30, 2003 - 3,784,018

---

INDEX

**PART I - FINANCIAL INFORMATION**

Item 1.	Financial Statements:	
	<u>Condensed Consolidated Balance Sheets at September 30, 2003 and December 31, 2002</u>	<u>1</u>
	<u>Condensed Consolidated Statements of Operations for the three and nine month periods ended September 30, 2003 and 2002</u>	<u>2</u>
	<u>Condensed Consolidated Statements of Cash Flows for the nine month periods ended September 30, 2003 and 2002</u>	<u>3</u>
	<u>Notes to Condensed Consolidated Financial Statements</u>	<u>4</u>
<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>17</u>
<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	<u>22</u>
<u>Item 4.</u>	<u>Controls and Procedures</u>	<u>22</u>

**PART II - OTHER INFORMATION**

<u>Item 6.</u>	<u>Exhibits and Reports on Form 8-K</u>	<u>23</u>
	<u>Signature</u>	<u>24</u>

---

## SYRATECH CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

	September 30, 2003	December 31, 2002
<b>ASSETS</b>	(Unaudited)	
Current assets:		
Cash and equivalents	\$ 2,714	\$ 1,399
Accounts receivable, net	63,373	51,582
Inventories	72,079	58,198
Deferred income taxes	14,125	20,649
Prepaid expenses and other	3,403	2,627
Assets held for sale		3,395
Total current assets	155,694	137,850
Property, plant and equipment, net	37,546	59,742
Other assets, net	3,215	5,154
Total	\$ 196,455	\$ 202,746
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Revolving loan facilities and notes payable	\$ 41,498	\$ 23,383
Accounts payable	22,542	8,107
Accrued expenses	9,773	11,888
Accrued interest	6,128	3,586
Accrued compensation	2,188	3,529
Accrued advertising	3,429	3,945
Deferred gain	1,294	
Income taxes payable	250	32
Liabilities held for sale		645
Total current liabilities	87,102	55,115
Long - term debt	118,271	153,584
Deferred income taxes	8,434	15,434
Pension liability	2,843	2,674
Long-term deferred gain	3,537	
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, \$.01 par value, 500,000 shares authorized; (25,000 designated as cumulative redeemable preferred stock, 18,000 shares issued and outstanding, liquidation value of \$18,000, and includes accrued and unpaid dividends of \$19,516 and \$16,418 in 2003 and 2002, respectively)	37,516	34,418
Common stock, \$.01 par value, 20,000,000 shares authorized; 3,784,018 shares issued and outstanding	38	38

Edgar Filing: SYRATECH CORP - Form 10-Q

Deficit	(60,973)	(58,392)
Accumulated other comprehensive loss	(313)	(125)
Total stockholders' equity	(23,732)	(24,061)
Total	\$ 196,455	\$ 202,746

See notes to consolidated financial statements.

## SYRATECH CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(in thousands, except per share data)

	Three Months Ended September 30 ,		Nine Months Ended September 30 ,	
	2003	2002	2003	2002
Net sales	\$ 86,862	\$ 94,992	\$ 163,253	\$ 172,283
Cost of sales	60,945	68,114	116,064	123,207
Gross profit	25,917	26,878	47,189	49,076
Selling, general and administrative expenses	15,872	17,763	43,394	48,267
Operating income	10,045	9,115	3,795	809
Interest expense	(4,110)	(5,054)	(12,259)	(14,842)
Interest income		1	1	1
Gain on extinguishment of debt			9,446	1,236
Income (loss) from continuing operations before provision (benefit) for income taxes and cumulative effect of a change in accounting principle	5,935	4,062	983	(12,796)
Provision (benefit) for income taxes	2,433	818	413	(3,259)
Income (loss) from continuing operations before cumulative effect of a change in accounting principle	3,502	3,244	570	(9,537)
Discontinued Operation:				
Loss from operations of discontinued subsidiary			(53)	(241)
Net income (loss) before cumulative effect of a change in accounting principle	3,502	3,244	517	(9,778)
Cumulative effect of a change in accounting principle				(6,225)
Net income (loss)	3,502	3,244	517	(16,003)
Preferred stock dividends accrued	1,033	922	3,098	2,766
Net income (loss) applicable to common stockholders	\$ 2,469	\$ 2,322	\$ (2,581)	\$ (18,769)
Basic and diluted income (loss) per share:				
Income (loss) from continuing operations before cumulative effect of a change in accounting principle	\$ 0.93	\$ 0.86	\$ 0.15	\$ (2.52)

Edgar Filing: SYRATECH CORP - Form 10-Q

Loss from operations of discontinued subsidiaries				(0.01)		(0.06)
Cumulative effect of change in accounting principle						(1.65)
Preferred stock dividends accrued	(0.28)		(0.25)	(0.82)		(0.73)
Net income (loss) per common share	\$ 0.65	\$ 0.61	\$ (0.68)	\$ (4.96)		
Weighted average number of shares outstanding	3,784	3,784	3,784	3,784		

See notes to consolidated financial statements.

## SYRATECH CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(in thousands)

	Nine Months Ended September 30,	
	2003	2002
Cash flows from operating activities:		
Net income (loss)	\$ 517	\$ (16,003)
Less net loss from discontinued operations	53	241
Less effect of accounting change		6,225
Income (loss) from continuing operations before cumulative effect of a change in accounting principle	570	(9,537)
Adjustments to reconcile income (loss) from continuing operations to net cash from continuing operations :		
Depreciation and amortization	6,448	6,883
Deferred income taxes	(476)	2,623
Gain on extinguishment of debt	(9,446)	(1,236)
Gain on disposal of assets including amortization of deferred gains	(1,281)	83
Pension liability	169	(245)
Changes in assets and liabilities:		
Accounts receivable	(11,791)	(9,050)
Inventories	(13,881)	(23,572)
Prepaid expenses and other	(822)	(491)
Accounts payable and accrued expenses	13,005	13,031
Income taxes payable	218	1,148
Net cash from operating activities of continuing operations	(17,287)	(20,363)
Net cash from operating activities of discontinued operations	(53)	(1,373)
Net cash from operating activities	(17,340)	(21,736)
Cash flows from investing activities:		
Purchases of property, plant and equipment	(3,130)	(1,885)
Proceeds from disposal of assets	16,805	
Other	(39)	24
Net cash from investing activities of continuing operations	13,636	(1,861)
Net cash from investing activities of discontinued operations	2,750	
Net cash from investing activities	16,386	(1,861)
Cash flows from financing activities:		
Change in revolving loan facilities	18,264	21,268
Retirement of outstanding Senior Notes	(15,724)	(1,203)



Edgar Filing: SYRATECH CORP - Form 10-Q

Repayments of promissory note		(103)	
Deferred financing costs and other	(83)		(633)
Net cash from financing activities of continuing operations	2,457		19,329
Effect of exchange rate changes	(188)		368
Net increase (decrease) in cash and equivalents	1,315		(3,900)
Cash and equivalents, beginning of period	1,399		4,602
Cash and equivalents, end of period	\$ 2,714	\$	702

See notes to consolidated financial statements.

**SYRATECH CORPORATION AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)**

**(in thousands, except share and per share data)**

**1. FINANCIAL INFORMATION**

The accompanying unaudited interim condensed consolidated financial statements of Syratech Corporation and Subsidiaries (the Company) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, certain information normally included in consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. Certain prior year amounts have been reclassified to conform to the 2003 presentation. These interim condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes included in the Company's 2002 Annual Report on Form 10-K.

In the opinion of management, the interim condensed consolidated financial statements reflect all adjustments, which consist only of normal and recurring adjustments, necessary for a fair presentation of the interim periods. The results of operations for the interim periods are not necessarily indicative of the results of operations to be expected for the full year.

**2. DISCONTINUED OPERATION**

In December 2002 the Company formalized its decision to offer for sale its indirect wholly owned subsidiary, C.J. Vander Ltd. and its subsidiaries. The Company adopted SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets (SFAS No. 144) as of January 1, 2002. Accordingly, results of this operation have been classified as discontinued and prior periods have been restated. On March 21, 2003, the Company through an indirect wholly-owned subsidiary sold C. J. Vander Ltd. and its subsidiaries to HLW 179 Limited, a company led by the existing management of C. J. Vander Ltd. Proceeds of the sale net of expected selling costs were approximately \$2,750. In connection with the sale, two subsidiaries of the Company entered into agreements to supply certain products to the new company and one of its subsidiaries. The Company recorded a charge of \$5,305 in December 2002 to reduce this business to fair value less costs to sell. The nine months ended September 30, 2003 reflects the \$53 net loss from discontinued operations which was recorded in the quarter ended March 31, 2003.

Net sales and net loss from discontinued operations are as follows:

Edgar Filing: SYRATECH CORP - Form 10-Q

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2003	2002	2003	2002
Net sales	\$	\$ 2,240	\$ 1,675	\$ 5,651
Net loss from discontinued operations	\$	\$	\$ (53)	\$ (241)

**3. ASSET SALE**

On January 15, 2003, the Company through an indirect wholly-owned subsidiary sold its warehouse property in Mira Loma CA ( the Property ) to Industrial Developments International, Inc. ( Buyer ). The purchase price of \$26,750 was partially paid by the Buyer 's assumption of \$9,787 of the Company 's indebtedness related to the Property and the remainder was paid in cash. Simultaneously with the sale of the Property, the Buyer leased the Property back to the Company. The lease agreement provides for gradual reductions in the square footage leased by the Company during its 66 month term. A gain of \$6,085 related to the sale of the Property will be recognized over the term of the lease. In the nine months ended September 30, 2003, \$1,254 of the gain was recognized, and \$4,831 has been deferred to future periods, of which \$3,537 is classified as long term.

**4. SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION**

	Nine Months Ended September 30,	
	2003	2002
Cash paid during the period for:		
Interest	\$ 8,510	\$ 10,791
Income taxes	\$ 1,099	\$ 1,344
Supplemental schedule of non-cash financing activities:		
Accrued cumulative redeemable preferred stock dividends	\$ 3,098	\$ 2,766

**5. INVENTORIES**

Inventories consisted of the following:

	September 30, 2003	December 31, 2002
Raw materials	\$ 9,502	\$ 7,993
Work-in-process	5,383	2,219
Finished goods	57,194	47,986
Total	\$ 72,079	\$ 58,198

## 6. INCOME TAXES

The provision for income taxes for the nine month period ended September 30, 2003 has been computed using the estimated effective full year tax rate of 42.0%. The tax rate used for the nine month period ending September 30, 2002 was 25.5%. The rate increase is due to taxable gains on the extinguishment of debt and the sale of the Company's Mira Loma, California facility recorded during the period, which changed the mix of foreign and domestic taxable income.

## 7. REVOLVING LOAN FACILITIES AND NOTES PAYABLE

The Company has a Senior Revolving Credit Facility (the "Revolving Credit Facility") dated April 16, 1997 (amended effective as of July 31, 1997, December 31, 1997, March 30, 1998, December 31, 1998, March 26, 2001, August 13, 2001, March 22, 2002, November 12, 2002, December 18, 2002 and March 20, 2003). The obligations of the Company under the Revolving Credit Facility are secured by inventory and accounts receivable of the Company and its domestic subsidiaries, and by a pledge of 100% of the domestic subsidiaries' and at least 65% of its foreign subsidiary's outstanding capital stock. The Revolving Credit Facility as amended, provides for borrowings of up to \$86,364 with borrowing capacity related to inventory limited to a maximum of \$55,000. The Revolving Credit Facility expires on April 15, 2004. The December 18, 2002 amendment provides for repurchases of the Company's 11% Senior Notes due 2007 (the "Senior Notes") subject to approval of each transaction by the administrative agent for the lenders. The Company must maintain minimum EBITDA (i) for the period of three consecutive Fiscal Quarters ending September 30, 2003, of \$5,000, and (ii) for the period of four consecutive Fiscal Quarters ending December 31, 2003 and on the last day of each Fiscal Quarter thereafter of \$15,000. Borrowings made under the Revolving Credit Facility, other than for repurchases of Senior Notes, bear interest at a rate equal to, at the Company's option, the Eurodollar Rate plus 375 basis points or the Prime Rate plus 100 basis points. Borrowings made under the Revolving Credit Facility for the repurchase of Senior Notes bear interest at a rate equal to, at the Company's option, the Eurodollar Rate plus 500 basis points or the Prime Rate plus 225 basis points. As amended, the Company must maintain minimum borrowing availability of \$10,000 until October 15, 2003, \$11,250 on October 16, 2003 increasing gradually to \$20,000 for the period from December 3, 2003 through January 2004, \$25,000 during February and March of 2004 and \$10,000 thereafter.

At September 30, 2003, \$2,018 was outstanding under the Revolving Credit Facility bearing interest at the Prime Rate plus 100 basis points and \$39,000 was at the Eurodollar Rate plus 375 basis points. The Company is in compliance with the covenants, as amended, as of September 30, 2003. Availability under the Revolving Credit Facility, net of outstanding letters of credit and minimum availability requirements, was \$15,969 at September 30, 2003.

At September 30, 2003, the Company also had debt financing with third parties of \$118,271 of 11% Senior Notes which are due April 15, 2007 and require interest payments to be made semi-annually on April 15 and October 15. The Senior Notes are general unsecured obligations of the Company and rank pari passu in right of payment with all current and future unsubordinated indebtedness of the Company, including borrowings under the Revolving Credit Facility. However, all borrowings under the Revolving Credit Facility are secured by a first priority lien on the accounts receivable and inventory of the Company and its domestic subsidiaries ( Guarantor Subsidiaries ) but not of its foreign subsidiary (See Note 13). Consequently, the obligations of the Company under the Senior Notes are effectively subordinated to its obligations under the Revolving Credit Facility to the extent of such assets. The Senior Notes became redeemable, in whole or in part, at the Company's option after April 15, 2002.

For the nine month period ended September 30, 2003, the Company's total purchases of its Senior Notes were \$25,675 at face value, resulting in a pre-tax gain of \$9,446. The Company made no purchases of Senior Notes during the three months ended September 30, 2003.

The Company's Wallace International de Puerto Rico, Inc. subsidiary has a \$500 credit facility which expires on January 30, 2004. Its terms require that the facility be paid down to zero for one 15 consecutive day period prior to that date. Borrowings under the facility bear interest at a rate equal to the Prime Rate plus 200 basis points. Borrowings of \$480 were outstanding under this credit facility at September 30, 2003 and availability under the facility was \$20.

#### 8. COMPREHENSIVE INCOME/(LOSS)

Comprehensive income (loss) is comprised of net income, foreign currency translation adjustments, and pension adjustments related to recording the minimum pension liability and maximum intangible asset. Accumulated other comprehensive income by component is as follows:

	September 30, 2003	December 31, 2002
Translation adjustment	\$ (269)	\$ (81)
Minimum pension adjustment	(44)	(44)
Total accumulated other comprehensive income	\$ (313)	\$ (125)

#### 9. ACCOUNTING PRONOUNCEMENTS

In April 2003, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) No. 149, Amendment of Statement 133 on Derivative Instruments and Hedging Activities. SFAS No. 149 amends and clarifies financial accounting and reporting for hedging activities and derivative instruments including certain derivative instruments embedded in other contracts. SFAS No. 149 is effective for contracts entered into or modified after June 30, 2003. The adoption of SFAS No. 149 did not have a material impact on the Company's financial position or results of operations.



**10. SEGMENT DISCLOSURES**

The Company has identified only one distinct and reportable segment: Home Entertainment and Decorative Products, which generates revenue from two types of product offerings: Tabletop and Giftware, and Seasonal. The following table presents the Company's net sales in these product categories for the periods presented:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2003	2002	2003	2002
Tabletop and Giftware	\$ 56,912	\$ 62,073	\$ 123,093	\$ 129,967
Seasonal	29,950	32,919	40,160	42,316
Total	\$ 86,862	\$ 94,992	\$ 163,253	\$ 172,283

**11. EMPLOYEE BENEFIT PLANS**

At September 30, 2003, the Company had employment agreements with certain officers and employees for terms ranging from one to three years. These agreements provide for minimum annual salaries aggregating \$2,724 and certain other benefits. In June 2003, an employment agreement with an officer and director was amended to increase his annual compensation for a one year period by \$100.

**12. SUBSEQUENT EVENT RESIGNATION OF CHAIRMAN OF THE BOARD**

Effective October 22, 2003, Leonard Florence resigned as Chairman of the Company's board of directors. Mr. Florence, who founded Syratech in 1986, stepped down as Chief Executive Officer on March 11, 2002. Under the terms of an agreement related to the resignation (i) Mr. Florence resigned as an officer and director of the Company and its subsidiaries and was released from his obligation to provide advisory services to the Company; (ii) the Company paid Mr. Florence \$750 and also \$25 of his legal expense, and is obligated to pay Mr. Florence an additional \$200 in January 2005; (iii) the Company was relieved of its obligation to provide medical benefits following January 22, 2004 and (iv) the Company agreed to reimburse certain secretarial and office costs through April 16, 2005.

**13. SUPPLEMENTAL CONSOLIDATING FINANCIAL STATEMENTS**

The following supplemental consolidating financial statements as of September 30, 2003 and December 31, 2002, and for each of the three month and nine month periods ended September 30, 2003 and 2002, present separate financial information for the Issuer/Guarantor Parent, the Guarantor Subsidiaries, and the Non-Guarantor Subsidiaries. Certain prior year amounts have been reclassified to conform with the 2003 presentation. Separate financial statements of each guarantor are not presented because management believes that such statements would not be materially different from the information presented herein.





## SUPPLEMENTAL CONDENSED CONSOLIDATING BALANCE SHEETS

September 30, 2003

	Issuer/ Guarantor Parent	Guarantor Subsidiaries	Non Guarantor Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>					
Current assets:					
Cash and equivalents	\$	\$ 111	\$ 2,603	\$	\$ 2,714
Accounts receivable, net		48,751	14,622		63,373
Inventories		71,103	976		72,079
Deferred income taxes	145	13,980			14,125
Prepaid expenses and other	113	2,978	312		3,403
Total current assets	258	136,923	18,513		155,694
Property, plant and equipment, net		37,441	105		37,546
Other assets, net	3,531	790		(1,106)	3,215
Investment	49,665	26,903		(76,568)	
Total	\$ 53,454	\$ 202,057	\$ 18,618	\$ (77,674)	\$ 196,455
<b>LIABILITIES AND STOCKHOLDERS</b>					
<b>EQUITY</b>					
Current liabilities:					
Revolving loan facilities and notes payable	\$	\$ 41,498	\$	\$	\$ 41,498
Accounts payable		5,296	17,246		22,542
Accrued expenses	41	7,493	52	2,187	9,773
Accrued interest	8,369	(2,241)			6,128
Accrued compensation		1,738	450		2,188
Accrued advertising		3,429			3,429
Deferred gain		1,294			1,294
Income taxes payable	(6,083)	5,475	330	528	250
Total current liabilities	2,327	63,982	18,078	2,715	87,102
Long -term debt	165,000			(46,729)	118,271
Deferred income taxes	5,515	2,919			8,434
Pension liability and other long-term liabilities		2,843			2,843
Deferred Gain		3,537			3,537
Intercompany (receivable) payable	23,076	19,150	(41,197)	(1,029)	
Stockholders equity (deficit)	(142,464)	109,626	41,737	(32,631)	(23,732)
Total	\$ 53,454	\$ 202,057	\$ 18,618	\$ (77,674)	\$ 196,455

## SUPPLEMENTAL CONDENSED CONSOLIDATING BALANCE SHEETS

December 31, 2002

	Issuer/ Guarantor Parent	Guarantor Subsidiaries	Non Guarantor Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>					
Current assets:					
Cash and equivalents	\$	\$ 331	\$ 1,068	\$	\$ 1,399
Accounts receivable, net		49,167	2,415		51,582
Inventories		57,729	428	41	58,198
Deferred income taxes	5,829	14,820			20,649
Prepaid expenses and other	113	2,235	279		2,627
Assets held for sale			3,395		3,395
Total current assets	5,942	124,282	7,585	41	137,850
Property, plant and equipment, net		59,653	140	(51)	59,742
Other assets, net	4,737	1,018		(601)	5,154
Investment	49,665	11,978		(61,643)	
Total	\$ 60,344	\$ 196,931	\$ 7,725	\$ (62,254)	\$ 202,746
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>					
Current liabilities:					
Revolving loan facilities and notes payable	\$	\$ 23,383	\$	\$	\$ 23,383
Accounts payable		5,211	2,896		8,107
Accrued expenses	40	10,747	1,101		11,888
Accrued interest	3,832	(246)			3,586
Accrued compensation		2,774	755		3,529
Accrued advertising		3,945			3,945
Income taxes payable	(6,083)	3,496	(90)	2,709	32
Liabilities held for sale			645		645
Total current liabilities	(2,211)	49,310	5,307	2,709	55,115
Long-term debt	165,000	9,638		(21,054)	153,584
Deferred income taxes	5,515	9,919			15,434
Pension liability		2,674			2,674
Intercompany (receivable) payable	13,570	22,406	(34,584)	(1,392)	
Stockholders equity (deficit)	(121,530)	102,984	37,002	(42,517)	(24,061)
Total	\$ 60,344	\$ 196,931	\$ 7,725	\$ (62,254)	\$ 202,746

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS

THREE MONTHS ENDED SEPTEMBER 30, 2003

	Issuer/ Guarantor Parent	Guarantor Subsidiaries	Non Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$	\$ 80,831	\$ 26,562	\$ (20,531)	\$ 86,862
Cost of sales		63,004	18,472	(20,531)	60,945
Gross profit		17,827	8,090		25,917
Selling, general and administrative expenses	113	10,949	4,810		15,872
Operating income (loss)	(113)	6,878	3,280		10,045
Interest expense	(4,897)	790	(3)		(4,110)
Interest income					
Gain on extinguishment of debt					
Income (loss) from continuing operations before provision (benefit) for income taxes	(5,010)	7,668	3,277		5,935
Provision (benefit) for income taxes	(1,659)	3,566	526		2,433
Income (loss) from continuing operations	(3,351)	4,102	2,751		3,502
Discontinued Operations:					
Loss from operations of discontinued subsidiaries					
Net income (loss)	(3,351)	4,102	2,751		3,502
Preferred stock dividends accrued	1,033				1,033
Net income (loss) applicable to common stockholders	\$ (4,384)	\$ 4,102	\$ 2,751	\$	\$ 2,469

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS

THREE MONTHS ENDED SEPTEMBER 30, 2002

	Issuer/ Guarantor Parent	Guarantor Subsidiaries	Non Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$	\$ 65,270	\$ 56,033	\$ (26,311)	\$ 94,992
Cost of sales		47,829	46,596	(26,311)	68,114
Gross profit		17,441	9,437		26,878
Selling, general and administrative expenses	113	12,170	5,480		17,763
Operating income (loss)	(113)	5,271	3,957		9,115
Interest expense	(4,972)	(211)	129		(5,054)
Interest income			1		1
Gain on extinguishment of debt					
Income (loss) from continuing operations before provision (benefit) for income taxes	(5,085)	5,060	4,087		4,062
Provision (benefit) for income taxes	(478)	664	632		818
Income (loss) from continuing operations	(4,607)	4,396	3,455		3,244
Discontinued Operations:					
Loss from operations of discontinued subsidiaries					
Net income (loss)	(4,607)	4,396	3,455		3,244
Cumulative effect of a change in accounting principle					
Net income (loss)	(4,607)	4,396	3,455		3,244
Preferred stock dividends accrued	922				922
Net income (loss) applicable to common stockholders	\$ (5,529)	\$ 4,396	\$ 3,455	\$	\$ 2,322

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS

NINE MONTHS ENDED SEPTEMBER 30, 2003

	Issuer/ Guarantor Parent	Guarantor Subsidiaries	Non Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$	\$ 161,829	\$ 42,367	\$ (40,943)	\$ 163,253
Cost of sales		128,293	28,714	(40,943)	116,064
Gross profit		33,536	13,653		47,189
Selling, general and administrative expenses	338	34,243	8,813		43,394
Operating income (loss) from continuing operations	(338)	(707)	4,840		3,795
Interest expense	(14,911)	2,573	79		(12,259)
Interest income		1			1
Gain on extinguishment of debt	9,446				9,446
Income (loss) from continuing operations before provision (benefit) for income taxes	(5,803)	1,867	4,919		983
Provision (benefit) for income taxes	5,684	(6,030)	759		413
Income (loss) from continuing operations	(11,487)	7,897	4,160		570
Discontinued Operations:					
Loss from operations of discontinued subsidiaries		(21)	(32)		(53)
Net income (loss)	(11,487)	7,876	4,128		517
Preferred stock dividends accrued	3,098				3,098
Net income (loss) applicable to common stockholders	\$ (14,585)	\$ 7,876	\$ 4,128	\$	\$ (2,581)

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS

NINE MONTHS ENDED SEPTEMBER 30, 2002

	Issuer/ Guarantor Parent	Guarantor Subsidiaries	Non Guarantor Subsidiaries	Eliminations	Consolidated
Net sales	\$	\$ 127,764	\$ 94,815	\$ (50,296)	\$ 172,283
Cost of sales		94,474	79,029	(50,296)	123,207
Gross profit		33,290	15,786		49,076
Selling, general and administrative expenses	338	37,979	9,950		48,267
Operating income (loss)	(338)	(4,689)	5,836		809
Interest expense	(15,187)	(76)	421		(14,842)
Interest income			1		1
Gain on extinguishment of debt	1,236				1,236
Income (loss) from continuing operations before provision (benefit) for income taxes	(14,289)	(4,765)	6,258		(12,796)
Provision (benefit) for income taxes	(2,697)	(1,495)	933		(3,259)
Income (loss) from continuing operations before cumulative effect of a change in accounting principle	(11,592)	(3,270)	5,325		(9,537)
Discontinued Operations:					
Loss from operations of discontinued subsidiaries			(241)		(241)
Net income (loss)	(11,592)	(3,270)	5,084		(9,778)
Cumulative effect of a change in accounting principle		(6,225)			(6,225)
Net income (loss)	(11,592)	(9,495)	5,084		(16,003)
Preferred stock dividends accrued	2,766				2,766
Net income (loss) applicable to common stockholders	\$ (14,358)	\$ (9,495)	\$ 5,084	\$	\$ (18,769)

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

NINE MONTHS ENDED SEPTEMBER 30, 2003

	Issuer/ Guarantor Parent	Guarantor Subsidiaries	Non Guarantor Subsidiaries	Eliminations	Consolidated
<b>Cash flows from operating activities:</b>					
Net income (loss)	\$ (11,487)	\$ 7,876	\$ 4,128	\$	\$ 517
Less net loss from discontinued operations		21	32		53
Income (loss) from continuing operations	(11,487)	7,897	4,160		570
Adjustments to reconcile (loss) income from continuing operations to net cash provided by (used in) continuing operations					
Depreciation and amortization	1,289	5,089	70		6,448
Deferred income taxes	5,684	(6,160)			(476)
Gain on disposal of assets including amortization of deferred gains		(1,284)	3		(1,281)
Gain on extinguishment of debt before income taxes	(9,446)				(9,446)
Pension liability		169			169
Increase (decrease) in assets and liabilities:					
Accounts receivable		416	(12,207)		(11,791)
Inventories		(13,333)	(548)		(13,881)
Prepaid expenses and other		(789)	(33)		(822)
Accounts payable and accrued expenses	4,537	(4,528)	12,996		13,005
Income taxes payable		(202)	420		218
Intercompany account	9,506	(2,893)	(6,613)		
Net cash provided by (used in) operating activities from continuing operations	83	(15,618)	(1,752)		(17,287)
Net cash provided by (used in) operating activities from discontinued operations		(3,566)	3,513		(53)
Net cash provided by (used in) operating activities	83	(19,184)	1,761		(17,340)
<b>Cash flows from investing activities:</b>					
Purchases of property, plant and equipment		(3,090)	(40)		(3,130)
Proceeds from disposal of assets		16,805			16,805
Other		(41)	2		(39)
Net cash provided by (used in) investing activities from continuing operations		13,674	(38)		13,636
Net cash provided by investing activities from discontinued operations		2,750			2,750
Net cash provided by (used in) investing activities		16,424	(38)		16,386
<b>Cash flows from financing activities:</b>					
Change in revolving loan facilities		18,264			18,264



Edgar Filing: SYRATECH CORP - Form 10-Q

Retirement of outstanding Senior Notes		(15,724)		(15,724)
Repayments of promissory note				
Deferred financing costs and other	(83)			(83)
Net cash provided by (used in) financing activities from continuing operations	(83)	2,540		2,457
Comprehensive loss & exchange rate changes			(188)	(188)
Net increase (decrease) in cash and equivalents		(220)	1,535	1,315
Cash and equivalents, beginning of the period		331	1,068	1,399
Cash and equivalents, end of the period	\$	\$	111	\$
			2,603	\$
				2,714

## SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

NINE MONTHS ENDED SEPTEMBER 30, 2002

	Issuer/ Guarantor Parent	Guarantor Subsidiaries	Non Guarantor Subsidiaries	Eliminations	Consolidated
Cash flows from operating activities:					
Net income (loss)	\$ (11,592)	\$ (9,495)	\$ 5,084	\$	\$ (16,003)
Less net loss from discontinued operations			241		241
Less effect of accounting change		6,225			6,225
Income (loss) from continuing operations	(11,592)	(3,270)	5,325		(9,537)
Adjustments to reconcile (loss) income from continuing operations to net cash provided by (used in) continuing operations					
Depreciation and amortization	1,237	5,529	117		6,883
Deferred income taxes	4,360	(1,737)			2,623
Gain on extinguishment of debt before income taxes	(1,236)				(1,236)
Gain on disposal of assets including amortization of deferred gains		83			83
Pension liability		(245)			(245)
Increase (decrease) in assets and liabilities:					
Accounts receivable		(4,312)	(4,738)		(9,050)
Inventories		(23,386)	(186)		(23,572)
Prepaid expenses and other		(409)	(82)		(491)
Accounts payable and accrued expenses	4,538	(3,439)	11,932		13,031
Income taxes payable		512	636		1,148
Intercompany account	3,326	9,304	(12,630)		
Net cash provided by (used in) operating activities from continuing operations	633	(21,370)	374		(20,363)
Net cash provided by (used in) operating activities from discontinued operations			(1,373)		(1,373)
Net cash provided by (used in) operating activities	633	(21,370)	(999)		(21,736)
Cash flows from investing activities:					
Purchases of property, plant and equipment		(1,846)	(39)		(1,885)
Other		24			24
Net cash provided by (used in) investing activities from continuing operations		(1,822)	(39)		(1,861)
Net cash used in investing activities from discontinued operations					
Net cash provided by (used in) investing activities		(1,822)	(39)		(1,861)
Cash flows from financing activities:					
Change in revolving loan facilities		21,268			21,268

Edgar Filing: SYRATECH CORP - Form 10-Q

Retirement of outstanding Senior Notes		(1,203)		(1,203)				
Repayments of promissory note		(103)		(103)				
Deferred financing costs and other	(633)			(633)				
Net cash provided by (used in) financing activities from continuing operations	(633)	19,962		19,329				
Effect of exchange rate changes			368	368				
Net increase (decrease) in cash and equivalents		(3,230)	(670)	(3,900)				
Cash and equivalents, beginning of the period		3,249	1,353	4,602				
Cash and equivalents, end of the period	\$	\$	19	\$	683	\$	\$	702

**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Forward-Looking Statements**

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements. Except for the historical information contained in this Quarterly Report on Form 10-Q, the matters discussed are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Company, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, general economic and business conditions; industry capacity; industry trends; overseas expansion; the loss of major customers; changes in demand for the Company's products; the timing of orders received from customers; cost and availability of raw materials; dependence on foreign sources of supply; changes in business strategy or development plans; availability and quality of management; availability, terms and deployment of capital; and the seasonal nature of the business. For additional information concerning these and other important factors that may cause the Company's actual results to differ materially from expectations and underlying assumptions, please refer to the reports filed by the Company with the Securities and Exchange Commission.

**Results of Operations**

**Three months ended September 30, 2003 compared to three months ended September 30, 2002**

Net sales were \$86.9 million for the three months ended September 30, 2003, a decrease of 8.6% from net sales of \$95.0 million for the three months ended September 30, 2002. The \$8.1 million decrease in sales reflects reduced sales of certain tabletop, giftware and Christmas product lines. Changes in normal product prices did not materially impact net sales.

Gross profit was \$25.9 million for the three months ended September 30, 2003 and \$26.9 for the three months ended September 30, 2002. Gross profit as a percentage of sales was 29.8% for the 2003 third quarter compared to 28.3% for the comparable 2002 period. The 1.5 point gross profit percentage increase reflects the mix of product sold during the period offset by reduced margins on close out sales and includes \$.4 million related to the gain on the sale of the Company's Mira Loma, California warehouse facility on January 15, 2003. In December 2002, the Company initiated a plan to reduce its warehousing space requirements in its North Dighton MA and Mira Loma CA facilities by decreasing excess and slow moving inventory. In May 2003, the Mira Loma CA lease commitment was reduced from 886,000 square feet to 644,000 square feet. The Company is continuing to reduce its warehousing space requirements by closing out excess inventory. See Note 3 to the condensed consolidated financial statements.

Selling, general and administrative expenses (S, G & A expenses) decreased \$1.9 million to \$15.9 million for the three months ended September 30, 2003, as compared with \$17.8 million for the comparable period ended September 30, 2002. The improvement reflects reductions in personnel, and sourcing facility expenses related to restructuring and cost improvement programs initiated in 2002, as well as reduced advertising, bad debts and sample expense.



Interest expense was \$4.1 million for the three months ended September 30, 2003 compared to \$5.1 million in the same period of 2002. This decrease reflects the decline in the bank's prime lending rate, the reduced amount of 11% Senior Notes outstanding and reduced borrowings under the Company's revolving credit facility.

The provision for income taxes was \$2.4 million for the three months ended September 30, 2003 compared to \$0.8 million for the three months ended September 30, 2002. The provision for income taxes for the three month period ended September 30, 2003 has been computed based upon an estimated effective full year tax rate of 42.0% as compared with 25.5% for the comparable prior period. The increase in the effective tax rate relates to a change in the mix of foreign and domestic taxable income. The increase in domestic taxable income relates to the gain on debt extinguishment and the gain on the sale of the Company's Mira Loma, California warehouse property in January 2003.

Net income applicable to common stockholders for the three month periods ended in September 30, 2003 and 2002 was \$2.5 million and \$2.3 million, respectively, or \$0.65 and \$0.61, respectively, per basic and diluted share, on adjusted weighted average shares of 3,784,018 in both periods.

#### **Nine months ended September 30, 2003 compared to nine months ended September 30, 2002**

Net sales were \$163.3 million for the nine months ended September 30, 2003, a decrease of 5.2% from net sales of \$172.3 million for the nine months ended September 30, 2002. The \$9.0 million decrease in sales reflects increased sales of discontinued product lines which was more than offset by reduced sales of certain tabletop, giftware and Christmas product lines. Changes in normal product prices did not materially impact net sales.

Gross profit was \$47.2 million for the nine months ended September 30, 2003 versus \$49.1 million for the nine months ended September 30, 2002. Gross profit as a percentage of sales was 28.9% for the nine months ended September 30, 2003, compared to 28.5% for the comparable 2002 period. The 0.4 point gross profit percentage increase is primarily due to recognition of \$1.3 million related to the gain on the sale of the Company's Mira Loma, California warehouse facility in January 2003.

Selling, general and administrative expenses decreased \$4.9 million to \$43.4 million for the nine months ended September 30, 2003, as compared with \$48.3 million for the nine month period ended September 30, 2002. The improvement reflects reductions in personnel, and sourcing facility expenses related to restructuring and cost improvement programs initiated in 2002, as well as reduced travel, bad debts, advertising and sample expense.

A \$9.4 million gain on extinguishment of debt for the nine months ended September 30, 2003 is related to the Company's purchase of \$25.7 million of its Senior Notes on the open market. The Company purchased \$2.5 million of its Senior Notes and recorded a gain of \$1.2 million during the nine months ended September 30, 2002. The Company made no purchase of its Senior Notes during the three months ended September 30, 2003.

Interest expense was \$12.3 million for the nine months ended September 30, 2003, a reduction of \$2.5 million from the \$14.8 million for the same period of 2002. This decrease reflects the decline in the bank's prime lending rate, the reduced amount of 11% Senior Notes outstanding

and reduced borrowings under the Company's revolving credit facility.

The provision for income taxes was \$.4 million for the nine months ended September 30, 2003 compared to a benefit for income taxes of \$3.3 million recorded for the nine months ended September 30, 2002. The provision for income taxes for the nine month period ended September 30, 2003 has been computed based upon an estimated effective full year tax rate of 42.0% as compared with a benefit for income taxes recorded at a 25.5% rate for the comparable prior period. The increase in domestic taxable income relates to the gain on debt extinguishment and the gain on the sale of the Company's Mira Loma, California warehouse property in January 2003. As noted above, the increase in the effective tax rate reflects the change in the mix of foreign and domestic taxable income related to these transactions.

The Company recorded a loss from discontinued operations of \$.1 million during the first quarter of 2003 related to the sale of its C.J. Vander Ltd. subsidiary. The loss from the discontinued subsidiary was \$.2 million for the nine months ended September 30, 2002. See Note 2 to the condensed consolidated financial statements. In the first quarter of 2002, the Company recorded a non-cash charge of \$6.2 million or \$1.65 per share related to the impairment of goodwill. This charge was reflected as a cumulative effect of a change in accounting principle.

Net loss applicable to common stockholders for the nine month periods ended September 30, 2003 and 2002 was \$2.6 million and \$18.8 million, respectively, or \$0.68 and \$4.96, respectively, per basic and diluted share, on adjusted weighted average shares of 3,784,018 in both periods.

#### **Liquidity and Capital Resources**

Net cash used in operating activities from continuing operations for the nine months ended September 30, 2003 was \$17.3 million. The major use of cash was the seasonal increase in inventories and trade receivables. During the first quarter of 2003, the Company also received cash proceeds of approximately \$16.6 million related to the sale of its Mira Loma, California warehouse property and approximately \$2.7 million related to the sale of the Company's C.J. Vander Ltd. subsidiary.

The Company's working capital requirements are seasonal and tend to be highest in the period from September through November due to the Christmas selling season. Accounts receivable tend to decline during December and the first quarter as receivables generated during the third and fourth quarters are collected and remain lower until the next peak season beginning in September.

Capital expenditures were approximately \$3.1 million for the nine months ended September 30, 2003 and the Company expects to spend approximately \$1.9 million during the remainder of 2003. These expenditures relate primarily to investment in information technology, and machinery, equipment and tools and dies for the Company's manufacturing and distribution facilities. In July, 2003, Syratech began the process of designing and implementing the SAP enterprise resource planning system to optimize its supply chain, optimize inventory, modernize operations and logistics, and improve communications and information flow. The SAP implementation will involve a major investment of time by key personnel during 2003 and 2004 and will represent a substantial portion of the Company's capital expenditures. Total expenditures for capital and expense related to the SAP implementation are estimated to be between \$5 and \$6 million during the next twelve months.



The Company has a Senior Revolving Credit Facility (the Revolving Credit Facility ) dated April 16, 1997 (amended effective as of July 31, 1997, December 31, 1997, March 30, 1998, December 31, 1998, March 26, 2001, August 13, 2001, March 22, 2002, November 12, 2002, December 18, 2002 and March 20, 2003). The obligations of the Company under the Revolving Credit Facility are secured by inventory and accounts receivable of the Company and its domestic subsidiaries, and by a pledge of 100% of the domestic subsidiaries and at least 65% of its foreign subsidiary s outstanding capital stock. The Revolving Credit Facility as amended, provides for borrowings of up to \$86.4 million with borrowing capacity related to inventory limited to a maximum of \$55 million. The Revolving Credit Facility expires on April 15, 2004. The December 18, 2002 amendment provides for repurchases of the Company s 11% Senior Notes due 2007 (the Senior Notes ) subject to approval of each transaction by the administrative agent for the lenders. The Company must maintain minimum EBITDA (i) for the period of three consecutive Fiscal Quarters ending September 30, 2003, of \$5 million, and (ii) for the period of four consecutive Fiscal Quarters ending December 31, 2003 and on the last day of each Fiscal Quarter thereafter of \$15 million. Borrowings made under the Revolving Credit Facility, other than for repurchases of Senior Notes, bear interest at a rate equal to, at the Company s option, the Eurodollar Rate plus 375 basis points or the Prime Rate plus 100 basis points. Borrowings made under the Revolving Credit Facility for the repurchase of Senior Notes bear interest at a rate equal to, at the Company s option, the Eurodollar Rate plus 500 basis points or the Prime Rate plus 225 basis points. As amended, the Company must maintain minimum borrowing availability of \$10 million until October 15, 2003, \$11.3 million on October 16, 2003 increasing gradually to \$20 million for the period from December 3, 2003 through January 2004, \$25 million during February and March of 2004 and \$10 million thereafter.

At September 30, 2003, there was \$41.0 million outstanding under the Revolving Credit Facility and of these borrowings, \$2.0 million were at the Prime Rate plus 100 basis points and \$39 million was at the Eurodollar Rate plus 375 basis points. The Company is in compliance with the covenants, as amended, as of September 30, 2003. Availability under the Revolving Credit Facility, net of outstanding letters of credit and minimum availability requirements, was \$16.0 million at September 30, 2003.

At September 30, 2003, the Company also had debt financing with third parties of \$118.3 million of 11% Senior Notes which are due April 15, 2007 and require interest payments to be made semi-annually on April 15 and October 15. The Senior Notes are general unsecured obligations of the Company and rank pari passu in right of payment with all current and future unsubordinated indebtedness of the Company, including borrowings under the Revolving Credit Facility. However, all borrowings under the Revolving Credit Facility are secured by a first priority lien on the accounts receivable and inventory of the Company and its domestic subsidiaries ( Guarantor Subsidiaries ) but not of its foreign subsidiary. Consequently, the obligations of the Company under the Senior Notes are effectively subordinated to its obligations under the Revolving Credit Facility to the extent of such assets. The Senior Notes became redeemable, in whole or in part, at the Company s option after April 15, 2002.

For the nine months ended September 30, 2003, the Company purchased, on the open market, outstanding Senior Notes with a face value of \$25.7 million resulting in a pre-tax gain of approximately \$9.4 million. The Company made no purchases of its Senior Notes during the three months ended September 30, 2003. The Company may from time to time in the future purchase material amounts of additional Senior Notes on the open market or in privately negotiated transactions. Such purchases would be subject to obtaining prior approval from the Company s lenders.

The Company's Wallace International de Puerto Rico, Inc. subsidiary has a \$.5 million credit facility which expires on January 30, 2004. Its terms require that the facility be paid down to zero for one 15 consecutive day period prior to that date. Borrowings under the facility bear interest at a rate equal to the Prime Rate plus 200 basis points.

The Company's ability to pay dividends is restricted by the terms of the Revolving Credit Facility and the Note Indenture.

The Company's level of indebtedness has several effects on its future operations, including (i) a substantial portion of the Company's cash flow from operations must be dedicated to the payment of interest on its indebtedness and will not be available for other purposes, (ii) covenants contained in the Revolving Credit Facility and the indenture governing the Note require the Company to meet certain financial tests, and other restrictions may limit its ability to borrow funds or to dispose of assets and may affect the Company's flexibility in planning for, and reacting to, changes in its business including possible acquisition activities, and (iii) the Company's ability to obtain additional financing in the future for working capital, capital expenditures, acquisitions, general corporate purposes or other purposes may be impaired.

The Company believes that funds generated from operations and borrowings available under the Facility will be sufficient to finance the Company's working capital requirements, provide for all known obligations of the Company (including the obligations of the Company under the \$118.3 million Notes outstanding and under its operating leases) and fund planned capital expenditures through December 31, 2003.

### **Significant Accounting Policies**

The Company's management is required to make estimates and assumptions in order to prepare financial statements in conformity with accounting principles generally accepted in the United States of America. While actual results could differ from these estimates and assumptions, the Company does not believe that such differences would have a material effect on its results of operations or financial position. The Company's significant accounting policies are included in Note 1 of the Notes to the consolidated financial statements contained in Form 10-K for the year ended December 31, 2002. The most significant accounting policies or estimates that underlie the preparation of the consolidated financial statements are the revenue recognition and depreciation policies including the estimated useful life of assets, in addition to the judgments used to review long-lived assets including intangible assets, for impairment.

### **Accounting Pronouncements**

In April 2003, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) No. 149, Amendment of Statement 133 on Derivative Instruments and Hedging Activities. SFAS No. 149 amends and clarifies financial accounting and reporting for hedging activities and derivative instruments including certain derivative instruments embedded in other contracts. SFAS No. 149 is effective for contracts entered into or modified after June 30, 2003 and is not expected to have a material impact on the Company's financial position or results of operations.

### **ITEM 3. Quantitative And Qualitative Disclosures About Market Risk**

The Company is exposed to interest rate risk primarily through its borrowing activities. The Company's short-term borrowings are substantially all denominated in U.S. dollars and bear interest at variable rates primarily based on either a prime rate or the London Interbank Offering Rate (LIBOR). The effect of a 10% change in the prime or LIBOR rate would not have a material impact on the Company's financial results. The Company had fixed debt financing of \$118.3 million of 11% Senior Notes due April 15, 2007 that had a current market value of \$79.2 million at September 30, 2003 based upon recent private market trades. There is inherent roll-over risk for these borrowings upon maturity and are renewed at current market rates. The extent of this risk is not quantifiable or predictable because of the variability of future interest rates and the Company's future financing requirements. Currently, the Company does not enter into financial instruments transactions for trading or other speculative purposes or to manage interest rate exposure and does not have investments in debt or equity securities.

The Company transacts sales and purchases primarily in U.S. Dollars and maintains minimum cash balances denominated in foreign currencies. The Company does not enter into foreign currency hedge transactions. Through December 31, 2002, foreign currency fluctuations have not had a material impact on the Company's consolidated financial position or results of operations or cash flows in any one year and the Company does not believe that its exposure to foreign currency rate fluctuations is material.

### **ITEM 4. Controls and Procedures**

Syratech management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation as of the end of the period covered by this report, of the effectiveness of the company's disclosure controls and procedures as defined in Exchange Act Rule 13a-15(e). Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the company's disclosure controls and procedures were effective as of the end of the period covered by this report. As required by Rule 13a-15(d), Syratech management, including the Chief Executive Officer and Chief Financial Officer, also conducted an evaluation of the company's internal control over financial reporting to determine whether any changes occurred during the quarter covered by this report that have materially affected, or are reasonably likely to materially affect, the company's internal control over financial reporting. Based on that evaluation, there has been no such change during the quarter covered by this report.

PART II-OTHER INFORMATION

**Item 6. Exhibits and Reports on Form 8-K**

(a) Exhibits:

Ex-10.1	Agreement dated October 22, 2003 between Leonard Florence and the Company
Ex-31.1	Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
Ex-31.2	Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
Ex-32.1	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
Ex-32.2	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

(b) Reports on Form 8-K:

There were no reports filed on Form 8-K during the three months ended September 30, 2003.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Syratech Corporation

Dated: November 14, 2003

/s/ Gregory W. Hunt  
Gregory W. Hunt  
Senior Vice President, Chief Financial Officer and  
Treasurer