ENGINEERED SUPPORT SYSTEMS INC

Form 10-Q March 16, 2001

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

Quarterly Report under Section 13 or 15 (d)

of the Securities Exchange Act of 1934

For the three months ended January 31, 2001 Commission file number 0-13880

ENGINEERED SUPPORT SYSTEMS, INC.

(Exact name of Registrant as specified in its charter)

Missouri 43-1313242

(State of Incorporation) (IRS Employer Identification Number)

201 Evans Lane, St. Louis, Missouri 63121 (Address of principal executive offices) (Zip Code)

Registrant's telephone number including area code: (314) 553-4000

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

The number of shares of the Registrant's common stock, \$.01 par value, outstanding at February 28, 2001 was 7,370,441.

ENGINEERED SUPPORT SYSTEMS, INC.

INDEX

Page

Part I - Financial Information

Item 1. Financial Statements

Condensed Consolidated Balance Sheets as of January 31, 2001 and October 31, 2000 $\,$

3

Condensed Consolidated Statements of Income for the three months ended January 31, 2001 and 2000	4
Condensed Consolidated Statements of Cash Flows for the three months ended January 31, 2001 and 2000	5
Notes to Condensed Consolidated Financial Statements	6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	10
Part II - Other Information	
Items 1-6	13
Signatures	14
Exhibits	15

2

ENGINEERED SUPPORT SYSTEMS, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands, except per share amounts)

	Ja	January 31 2001		October 31 2000	
	(UNAUDITED)				
ASSETS					
Current Assets					
Cash and cash equivalents	\$	6,232	\$	719	
Accounts receivable		29 , 087		33,964	
Contracts in process and inventories		59,200		57,465	
Other current assets		10,418		10,727	
Total Current Assets		104,937		102,875	
Property, plant and equipment, less accumulated					
depreciation of \$24,075 and \$22,432		55 , 927		56,883	
Goodwill, less accumulated					
amortization of \$6,411 and \$5,649		73,815		74 , 577	
Other assets		3,972		4,017	
Total Assets	\$	238,651		238,352	

LIABILITIES AND SHAREHOLDERS' EQUITY

Current Liabilities

	Total Practitores and engineers Equity				•
	Total Liabilities and Shareholders' Equity	- \$	238,651	 \$	238.352
			83,116		78,500
Less	treasury stock at cost, 1,037 and 1,042 shares	_	14,070		14,088
Less	ESOP guaranteed bank loan		,		431
		_	97,186		93,019
Accu	mulated other comprehensive loss		(468)		
Reta	ined earnings		47,279		43,571
Addi	tional paid-in capital		50,291		49,365
	on stock, par value \$.01 per share; 10,000 hares authorized; 8,356 and 8,298 shares issued		84		83
Sharehold	ers' Equity				
ESOP guar	anteed bank loan				431
Other lia			11,043		•
Long-term					63,028
	Total Current Liabilities	_	86 , 714		85 , 818
Othe	r current liabilities		24,721		25 , 654
	unts payable				26,826
	ent maturities of long-term debt		18,038		•
Note	s payable	\$	24,000	~	16,300

See notes to condensed consolidated financial statements.

3

ENGINEERED SUPPORT SYSTEMS, INC.

CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(in thousands, except per share amounts)
(UNAUDITED)

	Three Months Ended January 31		
	 2001		2000
Net revenues	\$ 91,101	\$	86,526
Cost of revenues	 73,131		70,467
Gross profit	17,970		16,059
Selling, general and administrative expense	 9 , 588		9,310
Income from operations	8,382		6,749

Interest expense	(2,071)		(2,470)
Interest income	93		11
Loss on sale of assets	 (3)		
Income before income taxes	6,401		4,290
Income tax provision	 2 , 560		1,716
Net income	\$ 3,841	\$	2 , 574
Basic earnings per share (1)	\$ 0.42	\$ ===	0.30
Diluted earnings per share (1)	\$ 0.40	\$	0.29

See notes to condensed consolidated financial statements.